

# WhatsNext Vision Motors

## Salesforce CRM Implementation

## Phase 2

### Salesforce Developer Account Creation and Verification

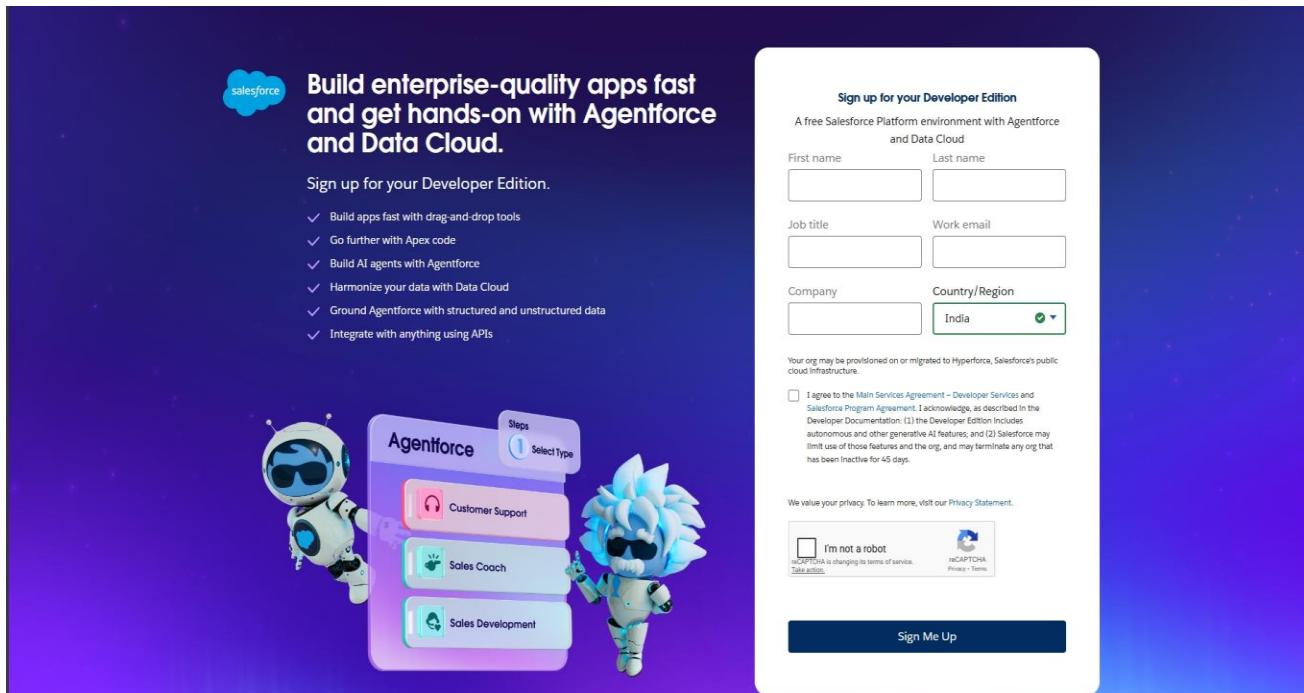
#### 1. Phase Overview

Phase 2 focuses on creating and verifying a Salesforce Developer Account. This developer org is required to perform hands-on development activities such as creating objects, automation, Apex, and triggers.

#### 2. Creating a Salesforce Developer Account

Follow the steps below to create a Salesforce Developer Org:

1. Open a browser and go to <https://developer.salesforce.com/signup>
2. The Salesforce Developer Sign-Up form will open



#### 3. Sign-Up Form Details

Enter the following details in the sign-up form:

- First Name and Last Name
- Email – Use a valid email ID for account activation

- Role – Developer
- Company – College Name
- Country – India
- Postal Code – Your area pin code
- Username – Combination of your name and company
- Username format: username@organization.com (Need not be a real email ID)

\* First Name

\* Last Name

\* Email address

example@yourcompany.com

\* Role

Your Job Role

\* Company

\* Country

India

\* Postal Code

\* Username

Ex: name@yourcompany.com

By registering, you confirm you have read and agree to the [Terms of Use](#) and the [Master Subscription Agreement](#) and agree that my data is subject to the [Privacy Statement](#), including use for marketing purposes.\*

Sign me up >

After filling all the details, click on the 'Sign Me Up' button.

#### 4. Account Activation

- Go to the inbox of the email used during sign-up
- Wait for the verification email (5–10 minutes)
- Open the email and click on 'Verify Account'

#### 5. Password and Security Setup

- Create a password for your Salesforce account
- Choose and answer a security question
- Click on 'Change Password'