

# WhatsNext Vision Motors

## Salesforce CRM Implementation

### Phase 2

#### Salesforce Developer Account Creation and Verification

##### 1. Phase Overview

Phase 2 focuses on creating and verifying a Salesforce Developer Account. This developer org is required to perform hands-on development activities such as creating objects, automation, Apex, and triggers.

##### 2. Creating a Salesforce Developer Account

Follow the steps below to create a Salesforce Developer Org:

1. Open a browser and go to <https://developer.salesforce.com/signup>
2. The Salesforce Developer Sign-Up form will open

**Build enterprise-quality apps fast and get hands-on with Agentforce and Data Cloud.**

Sign up for your Developer Edition.

- ✓ Build apps fast with drag-and-drop tools
- ✓ Go further with Apex code
- ✓ Build AI agents with Agentforce
- ✓ Harmonize your data with Data Cloud
- ✓ Ground Agentforce with structured and unstructured data
- ✓ Integrate with anything using APIs

**Sign up for your Developer Edition**

A free Salesforce Platform environment with Agentforce and Data Cloud

First name Last name

Job title Work email

Company Country/Region

India

☐ I agree to the Main Services Agreement – Developer Services and Salesforce Program Agreement. I acknowledge, as described in the Developer Documentation: (1) the Developer Edition includes autonomous and other generative AI features, and (2) Salesforce may limit use of those features and the org, and may terminate any org that has been inactive for 45 days.

We value your privacy. To learn more, visit our [Privacy Statement](#).

☐ I'm not a robot

[Sign Me Up](#)

##### 3. Sign-Up Form Details

Enter the following details in the sign-up form:

- First Name and Last Name
- Email – Use a valid email ID for account activation

- Role – Developer
- Company – College Name
- Country – India
- Postal Code – Your area pin code
- Username – Combination of your name and company
- Username format: username@organization.com (Need not be a real email ID)

The form is titled 'Sign up' and is set against a blue background. It contains the following fields and elements:

- \* First Name**: A text input field.
- \* Last Name**: A text input field.
- \* Email address**: A text input field with the placeholder text 'example@yourcompany.com'.
- \* Role**: A dropdown menu with the placeholder text 'Your Job Role'.
- \* Company**: A text input field.
- \* Country**: A dropdown menu with 'India' selected.
- \* Postal Code**: A text input field.
- \* Username**: A text input field with the placeholder text 'Ex: name@yourcompany.com'.
- Terms and Conditions**: A checkbox followed by the text: 'By registering, you confirm you have read and agree to the [Terms of Use](#) and the [Master Subscription Agreement](#) and agree that my data is subject to the [Privacy Statement](#), including use for marketing purposes.\*'
- Sign me up >**: A grey button with white text.

After filling all the details, click on the 'Sign Me Up' button.

#### 4. Account Activation

- Go to the inbox of the email used during sign-up
- Wait for the verification email (5–10 minutes)
- Open the email and click on 'Verify Account'

#### 5. Password and Security Setup

- Create a password for your Salesforce account
- Choose and answer a security question
- Click on 'Change Password'