

PEV 107

VERBAL ABILITY II



Table of Contents		
S. No.	Chapter	Page No.
1	Sentence Correction	3-24
2	Voice & Accent	25-34
	Stress & Intonation	35-60
3	Vocabulary	61-82
	Email writing	83-88
4	Essay Writing	89-109
	Reading Comprehension	110-129
5	Direct-Indirect Speech	130-141
	Cover Letter	142-152
6	Critical Reasoning	153-169

UNIT 1

SENTENCE CORRECTION

Introduction

- ☐ Words, phrases and sentences are the bases of any language.
- ☐ Knowing the common structures and the nuances of the language is crucial
- ☐ Sentence correction is a type of question
- ☐ Two variants - spotting error and improving the sentence
- ☐ Involve errors based on grammar concepts of the language being tested

Eight Types of Errors in Sentence Correction

- ☐ Subject-Verb Agreement
- ☐ Pronoun Agreement
- ☐ Modifiers
- ☐ Parallelism
- ☐ Comparisons
- ☐ Redundancy
- ☐ Error of Participles
- ☐ Verb Tenses

Subject - Verb Agreement

In the present tense, a verb must agree in number with its subject. That's the basic principle of **subject-verb agreement**. It's a simple enough rule, but on certain occasions even experienced writers can slip up on it.

Let's have a look at three of the trickier cases of subject-verb agreement:

CASE #1: Making Subject and Verb Agree When Words Come Between Them

In determining subject-verb agreement, don't let yourself be confused by words that come between the subject and the verb.

- The country having the most lakes is Canada. [The true subject is country, not lakes. Therefore, a singular verb is needed.]
- The dog that has all the cuts was in a fight. [The true subject is dog, not cuts. Therefore, a singular verb is needed.]
- The little girl, along with all her friends, plays the violin. [The true subject is girl, not friends. Therefore, a singular verb is needed.]
- Skating, in addition to hockey and curling, is offered at the local arena. [The true subject is skating, not hockey and curling. Therefore, a singular verb is needed.]
- The manager, together with his employees, works late on Thursdays. [The true subject is manager, not employees. Therefore, a singular verb is needed.]

CASE #2: Reaching Agreement When the Subject Is an Indefinite Pronoun

Remember to add an -s to the end of the verb in the present tense if the subject is one of the indefinite pronouns listed below:

- anyone (everyone, no one, someone)
- anybody (everybody, somebody, nobody)
- anything (everything, something, nothing)
- each, either, neither

In the following sentences, each subject is an indefinite pronoun and each verb ends in -s:

- Nobody claims to be perfect.
- Everybody plays the fool sometimes.
- Each of the divers has an oxygen tank.

In that last sentence, note that “has” agrees with the subject “each”, not with “divers” (the object of the preposition).

CASE #3: Making *Have*, *Do*, and *Be* Agree with Their Subjects

Many agreement errors result from the misuse of the common verbs “have, do, and be.”

We need to remember that the verb “have” appears as “has” if the subject is a singular noun or a third-person singular pronoun (he, she, it):

- Dana Barrett has ghosts in her bedroom.

If the subject is a plural noun or the pronoun “I, you, we, or they”, use “have”:

- The Ghostbusters have a new client.

In a nutshell, "She has," but "They have."

Similarly, the verb “do” appears as “does” if the subject is a singular noun or, once again, a third-person singular pronoun (he, she, it):

- Gus does the housework.

If the subject is a plural noun or the pronoun “I, you, we, or they”, use “do”:

- Gus and Martha do the chores together.

The verb “be” has three forms in the present tense: is, am, are. Use “is” if the subject is a singular noun or a third-person singular pronoun (he, she, it):

- Dr. Venkman is unhappy.

Use “am” if the subject is the first-person singular pronoun (I):

- I am not the person you think I am.

Finally, if the subject is a plural noun or the pronoun “you, we, or they”, use “are”:

- The fans are in the stands, and we are ready to play.

Now, let's take one more look at these three verbs—but from a different angle.

Sometimes a subject may follow (rather than precede) forms of the verb “have, do, and be”. As shown in the sentences below, this reversal of the usual order occurs in questions that require a helping verb:

- Where has Egon parked the car?
- What do you do in your free time?
- Are we having a test today?

In all of these sentences, the present forms of “have, do, and be” serve as helping verbs and appear in front of their subjects. Another case in which a form of the verb comes before the subject is in sentences beginning with the words “there or here”:

- There is a unicorn in the garden.
- Here are the photocopies.

Pronoun antecedent Error

Correct pronouns match their antecedent (the word they stand in for). For example, in the sentence, “Sara took off her hat,” “Sara” is the antecedent for “her.” **Plural pronouns (we, they, them, us) match with plural antecedents, and singular pronouns (I, he, she, her, him, it) match with singular antecedents.**

Let’s look at one example: **I never go to that restaurant because they have moldy cheese.**

Who has moldy cheese? We can’t tell from the sentence. “They” is a plural pronoun, and its possible antecedents (“I” and “restaurant”) are both singular. We would rewrite it like this:

I never go to that restaurant because it has moldy cheese.

Let’s Practice 2: *While the Senate of the Roman Republic did not have the power to enact laws, their decrees generally were obeyed like law, and through them they exercised considerable influence.*

- (A) *their decrees generally were obeyed like law, and through them they*
- (B) *its decrees generally were obeyed as if to be law, and through these it*
- (C) *their decrees, generally obeyed as law, through it they*
- (D) *its decrees generally were obeyed like law, and through them it*
- (E) *their decrees were generally obeyed as was the law, and through it they*

Modifiers

Consider the following example: *Looking out the window, the trees were seen by her.*

Look at the part of the sentence before the comma. This is the modifier. It modifies or changes the rest of the sentence in some way.

- What is the verb in the modifier? The verb is “looking out”.
- What is the subject of the verb? You may notice that in the modifier there is no subject for this verb. This makes the modifier a dangling modifier. It is not connected to the rest of the sentence properly. The rule is that the correct subject of the verb must come immediately after the comma.
- To determine what the subject is, you can ask yourself the question: Who or what performed the action? The answer to that question gives you the subject. The answer is that “she” did the looking. It cannot be the trees looking out the window. Therefore, “she” must come directly after the comma.

The correctly written sentence would become: *Looking out the window, she saw the trees.*

In a dangling modifier, the modifying phrase is misplaced, describing the incorrect word or phrase so that the sentence is illogical. Look at the following sentence:

A beautiful red-haired mermaid, the president thought Ariel was highly intelligent.

This sentence contains a dangling modifier: The president is likely not a beautiful red-haired mermaid (though that would be cool). The modifier “A beautiful red-haired mermaid” belongs next to the noun it modifies, which is Ariel. Let’s rewrite it to remove the dangling modifier:

The president thought Ariel, a beautiful red-haired mermaid, was highly intelligent.

Let’s Practice 3: *Between 1892 and 1893, Claude Monet produced a series of paintings of the Rouen Cathedral, revised in his studio in 1894, and with the French public receiving it as an emblem of all that was noble about their history and customs.*

(A) produced a series of paintings of the Rouen Cathedral, revised in his studio in 1894, and with the French public receiving it

(B) produced a series of paintings of the Rouen Cathedral, which he revised in his studio in 1894 and which the French public received

(C) produced a series of paintings of the Rouen Cathedral, which he revised in his studio in 1894, and that the French public received it

(D) painted the Rouen Cathedral, which he revised in his studio in 1894, and that the French public received it

(E) painted the Rouen Cathedral, revised in his studio in 1894, and the French public received it

Parallelism

While forming a sentence, the structure of the sentence should be kept parallel. If an infinitive is used, then all the phrases should have an infinitive.

Example: ***She likes to cook, dance and play.***

Similar rule is used for a gerund.

Example: ***She likes cooking, dancing and playing.***

Let’s Practice 4: *With companies spending large parts of their advertising budgets online, the market for content such as feature articles and opinion essays created by a professional writer, a blogger, and by individual users, are expanding rapidly.*

A. the market for content such as feature articles and opinion essays created by a professional writer, a blogger, and by individual users, are expanding

B. the market for content such as feature articles and opinion essays created by professional writers, bloggers, and by individual users, are expanding

C. the market for content such as feature articles and opinion essays created by a professional writer, a blogger, and individual users, is expanding

D. the market for content such as feature articles and opinion essays created by professional writers, bloggers, and individual users, are expanding

E. the market for content such as feature articles and opinion essays created by professional writers, bloggers, and individual users, is expanding

Comparisons

The comparisons made should be between two similar things. If we say: - ***The population of London is greater than any other city in India.***

We are comparing: - (a) The population of London (b) Any other city in India.

While comparison had to be made between the populations of both. So, the correct expression should be: -

The population of London is greater than that of any other city in India.

(a) When comparative degree is used with than, make sure that we exclude the thing compared from the rest of class of things by using the

Example: ***He is stronger than any man living. (incorrect).***

He is stronger than any other man living. (correct).

Similarly, ***Solomon was wiser than all other men.***

In superlative degree, we must include the thing compared.

Solomon was the wisest of all men.

He is the strongest of all men.

Let's Practice 5: *Like humans, who can recognize another's knowledge and beliefs—an ability that may not be unique to mankind—reading others' intentions and displaying awareness of what others see seem within the capabilities of some non-human primates.*

A. reading others' intentions and displaying awareness of what others see seem within the capabilities of some non-human primates.

B. the capabilities of some non-human primates include reading others' intentions and displaying awareness of what others see.

C. some non-human primates seem capable of reading others' intentions and displaying awareness of what others see.

D. some non-human primates' ability to read others' intentions and displaying awareness of what others see.

E. non-human primates, reading others' intentions, seem to have some abilities of displaying awareness of what others see.

Redundancy

This is the error of writing the same thing twice.

Example: *a. He returned back from Delhi.*

B. I hardly have any money to give you.

The correct constructions should be;

a. He came back from Delhi.

B. I have no money to give you.

Let's Practice 6: *Many house builders offer rent-to-buy programs that enable a family with insufficient savings for a conventional down payment to be able to move into new housing and to apply part of the rent to a purchase later.*

(A) programs that enable a family with insufficient savings for a conventional down payment to be able to move into new housing and to apply

(B) programs that enable a family with insufficient savings for a conventional down payment to move into new housing and to apply

(C) programs, which enable a family with insufficient savings for a conventional down payment to be able to move into new housing, applying

Error of Participles

(Is the subject or doer close to the participle?)

Function of –ing verbs

What function do the –ing verbs do in the following sentences?

-Smoking is injurious to health. -Swimming is a good exercise. - He has given up smoking.

- ☐ They function as the subject or object in the sentence. If you ask the question 'what is injurious or a good exercise' or 'what has he given up' you will get the –ing words as answer. You should ask 'what' questions before the verb to know the subject.

- ☐ **While he was smoking, he entered the hall.**
☐ **He entered the hall when he was smoking.**

In the sentences above the words smoking and swimming don't answer the question 'what entered or who crossed' but tell how he entered or how they crossed.

These are different ways of combining two sentences.

Smoking is a participle here and the main function of a participle is to combine two sentences.

- ☐ The two sentences, in this case, are: **He was smoking. At that very same time he entered the hall.**
Or,

He entered the hall. At that very same time he was smoking.

- ☐ Consider the other sentence: **While swimming, they crossed the flooded river.**
- ☐ If we split the same, we can say: **They swam. This is how they crossed the river.**

However, we can't say the above sentences in the following manner:

Smoking the hall was entered by him. (Incorrect)

Swimming the flooded river was crossed by them. (Incorrect)

Consider the following sentences:

Writing a novel, his name became famous.

Having been a very good scientist, they made him the president.

- ☐ Ask 'who wrote the novel, his name or some person?' It was some person. The sentence, therefore, should be 'Writing a novel, he became famous'.
- ☐ In the second sentence, who was a scientist—they or the president? It was the president. Therefore, the sentence should be 'Having been a very good scientist, he was made president by them'.
- ☐ It is clear from the above discussion that the doer of the participle verb should not be distanced from it or interrupted by any other subject, noun or verb.

Let's Practice 7: *After she attended the career fair, many more resources were at Ankita's disposal, including job boards, new contacts, and numerous books and pamphlets to help her improve her resume and cover letter.*

- A) *many more resources were at Ankita's disposal*
- B) *at Ankita's disposal were many more resources*
- C) *there were many more resources at Ankita's disposal*
- D) *Ankita, at her disposal, had many more resources*
- E) *Ankita had many more resources at her disposal*

Verb Tenses

Sequence of Tenses Is the principle in accordance with which the tense of the verb in a subordinate clause follows the tense of the verb in the principal clause.

1. When verb in Principal clause is in Present or Future tense, the verb in the dependent clause may be in any tense (according to sense).

1. He says that he likes music. Or He will say that he likes music.

2. He says that he liked music. Or He will say that he liked music.

- 3. He says that he will work hard. Or He will say that he will work hard.

2. When the verb in the Principal clause is in the Past Tense, the verb in the Dependent clause must also be in one or other of the four forms of the past Tense.

1. He said that he was late.

2. You said that you would help him.

3. He worked hard so that he might pass.

4. He said that you were working hard.

EXCEPTIONS:

3. If the Dependent clause states a universal truth or a habitual truth, a Past Tense in the Principal clause is followed by Present Tense in the Dependent clause.

1. He said that the sun rises in the east.

2. You said that you are a vegetarian.

4. A Past Tense in the Principal Clause is followed by any tense in the Adverbial clause beginning with 'than' as

- I valued your friendship more than (I value) his.
- He liked you more than I did (like you).
- He liked you more than I do (like you).
- I then saw him oftener than I see him now.

5. A Past tense in the Principal Clause may be followed by any tense in the adjectival clause as:

- I visited the place where he lives.
- I visited the place where he lived.
- I visited the place where he will live

Let's Practice 8: *Shortly after their first expeditions to the region, the Spanish initiated several attempts to subjugate the Maya, but it takes some 170 years before the Spanish established substantive control over all Maya lands.*

- a) but it takes some 170 years*
- b) but they would take some 170 years*
- c) but it took some 170 years*
- d) but it was going to take some 170 years*

Practice

Q1. The loss of a parent at a young age can traumatize a person for the rest of your life.

- a. for the rest of yourself's life.
- b. for the rest of his or her life.
- c. for the rest of your life.
- d. for the rest of your living.
- e. on the rest of your life.

Q2. Although the basketball team used their star players, the match was lost.

- a. Although the basketball team used their star players
- b. Although the star players were used by the basketball team
- c. The basketball team used its star players, although
- d. Although the basketball team used its star players
- e. The basketball team used their star players

Q3 John and Susan runs to the finish line as fast as possible.

- a. are run
- b. runs to the finish line
- c. run to the finish line

- a. having run to the finish line
- b. running to the finish line

Q4. The boy, among many friends, celebrate his birthday in lavish style.

- a. having been celebrated
- b. is celebrated
- c. celebrates
- d. celebrate
- e. is celebrant

Q5. Autocratic styles of leadership frequently annoys the people who must work under such leaders.

- a. frequented annoying
- b. frequent annoy
- c. frequently annoy
- d. frequent annoys
- e. frequently annoys

Q6. Coming back to the farm, the gruesome scene was seen by everyone in the car.

- a. everyone in the car saw the gruesome scene.
- b. the gruesome scene being seen by everyone in the car.
- c. the gruesome scene was seen by everyone at the car.
- d. the gruesome scene was seen by everyone in the car.
- e. the gruesome scene saw by everyone in the car.

Q7. Waiting for the crucial trial to begin, the anxiety Neil felt was almost overwhelming.

- a. the anxiety almost overwhelmed Neil.
- b. the anxiety being felt by Neil was almost overwhelming.
- c. the anxiety Neil felt was almost overwhelming.
- d. Neil felt almost overwhelmed with anxiety.
- e. Neil's anxiety felt almost overwhelming.

Q8. The vineyards of Napa Valley are at once breathlessly vibrant, symmetrical, and the green is profound.

- a. and profoundly green.
- b. and the green is profound.
- c. and so profound green.
- d. and it is profoundly green.
- e. and its green is quite profound.

Q9. The teacher sought new ways of teaching, believing her students would get more from lessons featuring playing, acting, and creativity.

- a. featuring playing, acting, and creativity.
- b. featuring playing, acting, and creating.
- c. featuring playing, acting, and creative things.
- d. featuring play, act, and creativity.
- e. featuring the playing, acting, and creativity.

Q10. Stretching before physical workouts is important to improve flexibility and avoiding injury.

- a. is important to improve flexibility and being injured less.
- b. is important to both improve flexibility and also avoid injury.
- c. is important to improve flexibility and avoid injury.
- d. is important to improve flexibility and in the avoidance of injury.
- e. are important to improve flexibility and avoiding injury.

Q11. Darren spent most of the day sulking alone in his room, but however he came out once to eat dinner with his parents. No error

- a. No error
- b. to eat
- c. most of the day
- d. but however
- e. spent

Q12. In addition to providing lunch for the children, the camp counselors also gave them dessert and played educational games with them. No error:

- a. them
- b. No error
- c. also
- d. the children, the
- e. played

Q13. Intelligence is a trait that is quite difficult to measure, despite much different attempts to do so.

- a. despite the much different attempts to do so.
- b. despite much different attempts to do it.
- c. despite much different attempts to do so.
- d. despite many different attempts to do so.
- e. despite much different attempting to do so.

Q14. Under normal circumstances, the family would have never driven up to the frighteningly looking motel.

- a. for the frighteningly looking motel.
- b. to a frighteningly looking motel.
- c. to the frighteningly looking motel.
- d. to the frightening looking motel.
- e. to the frighteningly looked motel.

Q15. Questions abounded in the inquiry into illegal payments alleged made by the college to student athletes.

- a. alleged made
- b. alleged making
- c. allegedly made
- d. allegedly making
- e. made alleged

Q16. If seriously mentally ill people do not receive medication, they can grow unable to support themselves, become irrational, and perhaps even threatening the safety of themselves or others.

- a. and perhaps even threatening
- b. and may even threaten
- c. and even a possible threat to
- d. as well as possibly threatening
- e. as well as a possible threat to

Q17. Two disabled children, one with crutches and the other one with a wheelchair, enters the class on Monday.

- a. the other one with a wheelchair, enters
- b. the other one a wheelchair, enter
- c. the other with a wheelchair, enters
- d. the other with a wheelchair, enter
- e. one with a wheelchair, enters

Q18. If I had the address, I would have delivered the package myself.

- A. had the address,
- B. had the address;
- C. had the address-
- D. had had the address;
- E. had had the address,

Q19. Some of them burned out eons ago, the night sky is spotted with thousands of stars.

- a. Some of them burned out eons ago, the night sky is spotted with thousands of stars.
- b. Burned out eons ago, the night sky is spotted with many thousands of stars.
- c. Thousands of stars, some of them burned out eons ago, are spotting the night sky.
- d. The night sky is spotted with thousands of stars, some of which are burnt out eons ago.
- e. The night sky is spotted with thousands of stars, some of them burned out eons ago.

Q20. The humidity, air pollution, and noise have affected the children of Maria less drastically than those of her neighbor.

- a. affected the children of Maria less drastically than those of
- b. affected the children of Maria less drastically than
- c. affected the children of Maria less dramatically than they have
- d. dramatically affected the children of Maria less than
- e. dramatically affected the children of Maria and

Q21. Poverty is too much with us and its presence across vast stretches of our country disturbed our conscience.

- A. disturbed our consciousness
- B. disturb its conscience
- C. disturbs our conscious
- D. disturbs our conscience
- E. No correction required

Q22. Unlike that of the French, who linger when they eat meals, Americans are so enamored of eating quickly that they have a type of meal called “fast food”.

- a. Unlike that of the French, who linger when they eat
- b. Unlike the French, who linger when they eat
- c. Unlike the French, lingering when eating
- d. Dissimilar to the French, lingering during
- e. Lacking similarity to the French, who linger during

Q23. Certain painkilling drugs such as Oxycotin have recently been shown to be addictive to patients, which may limit their potential to reduce pain.

- a. which may limit their potential to reduce

- b. which may limit their potential for reducing
- c. which may limit such drugs' potential to reduce
- d. an effect that may limit their potential to reduce

- a. an effect that may limit the potential of such drugs to reduce

Q24. Books to be added to the high school curriculum should be educational and should have no profanity in them or be lewd.

- a. and should have no profanity in them or be lewd
- b. and should not have profanity in them or not be lewd
- c. and contain no profanity or lewdness
- d. without containing profanity nor be lewd
- e. without having any profanity or no lewdness in them

Q25. After Georgio's Caf' O got a favorable review in a travel guidebook, the number of tourists eating there were in excess of the number of local customers going regularly.

- a. were in excess of the number of local customers
- b. had an excess over the local customers who were
- c. exceeded the local customers who were
- d. numbered more than the local customers
- e. exceeded the number of local customers

Q26. All the matches of Cricket World Cup will be broadcasted on Start Cricket.

- A. will broadcast
- B. are going to broadcast
- C. going to be broadcasted
- D. will be broadcast
- E. No correction required

Q27. Montreal, where the tourist industry is larger than any other Canadian city, has neighborhoods entirely composed of souvenir shops and cafes.

- a. where the tourist industry is larger than any other Canadian city
- b. which has a tourist industry larger than that of other Canadian cities
- c. which had a tourist industry larger than any other Canadian city
- d. whose tourist industry is larger than any other Canadian city
- e. whose tourist industry is larger than that of any other Canadian city

Q28. Because Albert is the most experienced and he is therefore the best ballet dancer in the company, he is being increasingly viewed by the director as the best candidate for the role of the Nutcracker.

- a. and he is therefore the best ballet dancer in the company, he is being increasingly viewed
- b. he is therefore the best of ballet dancers, and it has increased the view
- c. and therefore, the best ballet dancer, he is being increasingly viewed
- d. and therefore, he is the best of ballet dancers, there is an increasing view
- e. therefore, being the best of ballet dancers, it is increasingly viewed

Q29. He did not mention how old he was or what is his gender.

- A. what was his gender
- B. what gender of his was
- C. what his gender was
- D. what the gender of him is
- E. No correction required

Q30. There is nothing quite depressing than low level of unemployment in India.

- A. as depressing
- B. this depressing
- C. more depressing
- D. as depressing as
- E. No correction required

UNIT 2

VOICE & ACCENT

What is Accent?

The term *accent* has various meanings, but in speaking, an accent is an identifiable style of pronunciation, often varying regionally or even socioeconomically. But our aim is to neutralize & globalize your accent.

An **accent** is a particular way of pronouncing a language. 'Warsh' for wash in Cajun Louisiana, 'New Yawk' for New York among native New Yorkers, 'aboot' for about in Canada. The appeal of dialects and accents comes from our appreciation of their musical intonations, imaginative word choices, and emotive speech rhythms.

Components of Accent

There are 2 main parts to an accent:

1. **Intonation**
2. **Pronunciation**

Some important points to know about English pronunciation:

There are **44** sounds in English Language

➤ **24 Consonants**

➤ **12 Vowels**

□ **07 short vowels**

□ **05 long vowels**

◆ **08 diphthongs (a sound made by gliding from one vowel sound to another)**

- When we talk, we use our vocal organs – parts of our mouth and throat, such as our lips, teeth, tongue and larynx (voice box). This whole area of the body is called the vocal tract.
- To make a vowel sound, we position the vocal organs further apart. The vocal tract is more open. For example, the word I is pronounced as a vowel sound (the same one as the second sound in pie).

What are VOWELS?

Speech sounds are broadly categorized as Vowels & Consonants. Vowels are those sounds during the utterance of which the air escapes freely, without any obstruction. In written English there are 5 vowels i.e., a, e, i, o, u.

But, in spoken English there are 20 distinctive vowel sounds, made up of 12 pure vowels or monophthongs and 8 vowel glides or diphthongs.

Definition: Vowel sounds are sounds that are produced by the un-interrupted flow of air.

Diphthongs: Diphthongs are 'gliding vowels', where one vowel sound glides into another one, as a result of the lips or tongue moving. A diphthong is a change in vowel quality, whose sound changes within the same syllable.

Monophthong: A vowel with a single sound quality, such as the middle sound in "rat" or "bit". These sounds are made with one tongue position.

monophthongs			
i:	ɪ	ʊ	u:
sheep	ship	good	shoot
e	ə	ɜ:	ɔ:
bed	teacher	bird	door
æ	ʌ	ɑ:	ɒ
cat	up	far	on

DIPHTHONGS	
/eɪ/	as in 'take'
/aɪ/	as in 'buy'
/ɔɪ/	as in 'boy'
/ɪə/	as in 'fear'
/eə/	as in 'care'
/əʊ/	as in 'go'
/ʊə/	as in 'poor'
/aʊ/	as in 'cow'

EXAMPLES OF SHORT AND LONG VOWEL SOUNDS

A: short

back

snack

fad

mad

Sam

E: short

bed

Ben

men

ten

I: short

lick

hid

slid

dim

Tim

O: short

rob

hop

mop

U: short

cub

tub

hug

A: long

bake

snake

fade

made/maid

same

E: long

bead

bean

mean

teen

I: long

like

hide

slide

dime

time

O: long

robe

hope

mope

U: long

cube

tube

huge

A: short

can

plan

tap

at

cat

E: short

bet

met

pet

set

I: short

fin

shin

bit

lit

sit

O: short

cot

not

rot

U: short

cut

flutter

mutter

A: long

cane

plain/plane

tape

ate

Kate

E: long

beat/beet

mete/meat/meet

Pete

seat

I: long

fine

shine

bite

light/lite

sight/site

O: long

coat

note

rote/wrote

U: long

cute

flute

mute

What are CONSONANTS?

Consonant sounds are produced by partial or full interruption of the breath flow. Consonants give clarity and sharpness to the words. They do the work of making our speech crisp and clear, just like the function of treble in a music system. When you whisper it is consonants that carry forward the sound and the meaning.

- They also convey logic

A-Z is the Alphabet

B C D are called letters of the alphabet

The English Consonant sounds are divided into two broad buckets, which are

- Voiced Consonants-Plosive
- Unvoiced Consonants- Non-Plosive

Consonant sounds can be produced either with or without a vibration of the vocal

Unvoiced	Voiced
/p/ path /t/ time /k/ came /f/ fan /th/ think /s/ price /sh/shoe /ch/chin	/b/ bath /d/ dime /g/game /v/ van /th/them z/prize /zh/usual /dj/gin

Voice drills

Articulation 1:

Repeat clearly:

- ba, ba, ba, wa, wa, wa, ba, ba, ba, wa, wa, wa, pu, pu, pu, fu, fu, fu, pu, pu, pu, fu, fu, fu
- Gutta butta, gutta butta, butta gutta, butta gutta, ...
- Red leather, yellow leather, Red leather, yellow leather, ...

Articulation 2:

Repeat clearly, and increase the speed at each repetition:

Bah dah gah pah dah gah

Boh doh goh poh doh goh

Boo doo goo poo doo goo

Bee dee gee pee dee gee

Bay day gay pay day gay

Articulation 3:

Repeat clearly, and increase the speed at each repetition:

Mah nah lah Thah vah zah

Moh noh loh Thoh voh zoh

Moo noo loo Thoo voo zoo

Mee nee lee Thee vee zee

May nay lay Thay vay zay

Articulation 4:

Sah Kah She Fah Rah

Pah Kah She Fah Rah

Wah Kah She Fah Rah

Bah Kah She Fah Rah

Dah Kah She Fah Rah

Articulation 5:

The tip of the tongue, the teeth and the lips

Lah lee loo lee. Zip e do da

Repetition, repetition, repetition

We'll weather the weather whatever the weather whether we like it or not

Activity: Try speaking these tongue twisters and differentiate amongst the vowel sounds.

- 1. She sells seashells by the seashore**
- 2. I have got a date at a quarter to eight; I'll see you at the gate, so don't be late**
- 3. I saw a kitten eating chicken in the kitchen**
- 4. Eddie edited it**
- 5. So, this is the sushi chef**
- 6. Betty bought a bit of butter, but the bit of butter was bitter, so she bought another bit of better butter to make the bitter butter better.**
- 7. Eleven benevolent Elephants.**
- 8. Six sticky skeletons**
- 9. Friendly fleas and fireflies.**
- 10. Red lorry, yellow lorry**

Stress & Intonation

Syllables

Syllables are sound units that build up the structure of every word. They are a very important part of speech. They give a word its pronunciation. Without them speech would sound dull, boring and meaningless.

Syllable is a unit of pronunciation having one vowel sound, with or without surrounding consonants, forming the whole or a part of a word; for example, there are two syllables in water and three in inferno.

Syllable Stress is very important to understand as using stress on the wrong syllable can affect our pronunciation.

Example: Develop Photographer Industry Technology

1. Two-Syllable nouns and adjectives

In most two syllables nouns and adjectives, the first syllable takes on the stress.

Examples:

SAMples CARton PURple RAIIny CHIna HAPpy

2. Two-Syllable verbs and prepositions

In most two syllables verbs and prepositions, the stress is on the second syllable.

Examples:

reLAX diRECT aMONG aSIDE betWEEN deCIDE

More about word stress on two-syllable words

- About 80% of two-syllable words get their stress on the first syllable.
- There are, of course, exceptions to this rule, but very few nouns and adjectives get stress on their second syllable.
- Verbs and prepositions usually get stress placed on the second syllable, but there are exceptions to this too.

Note: There are many two-syllable words in English that can be pronounced in two different ways. The stress change also changes the part of speech of the word.

Examples:

- PREsent = a gift (noun); non past or future (adjective)
- preSENT = to give something to someone (verb)
- OBject = something you can see and touch (noun)
- obJECT = to disagree with something (verb)

3. Three-Syllable words

For three-syllable words, word stress is on 2nd syllable most of the times. However, exceptions are always there.

adEquate

amAzement

attEntion

attrActive

banAna

4. Words ending in er, ly

For three-syllable words ending with the suffixes **er** or **ly**, the stress is placed on the first syllable.

ORderly Silently LOvingly MANager GARDener EASier

5. Words ending in consonants and in y

If there is a word that ends in a **consonant** or in a **y**, then the first syllable usually gets the stress.

RARity

OPTimal

GRAdient

GENorous

6. Words with various endings

Take a good look at the list of suffixes below (suffixes are word endings). The stress is going to be on the syllable right before the suffix. This applies to words of all syllable lengths.

Examples:

1. **able:** ADDable, DURable, LAUGHable
2. **ial:** differENTial, SOcial, fiNANcial
3. **cian:** muSIcian, phySIcian, cliNIcian
4. **ery:** BAKery, SCEnery
5. **ian:** coMEDian, ciVILian, techNIcian
6. **ible:** reSIstible, imPOSSible, TERRible
7. **ic:** arCHAic, plaTONic, characterISTic
8. **ics:** diaBETics, paediAtrics, TOPics
9. **ion:** classifiCAtion, repoSItion, vegeTAtion
10. **ia:** MEdia, bacTERia, vicTORia
11. **ient:** inGREdient, PATient, ANcient
12. **ious:** mySTERious, reLIgious, VARious
13. **ish:** SELfish, ENglish, PUnish
14. **osis:** hypNOsis, diagNOsis, osMOsis

7. Words ending in ade, ee, ese, que, ette, oon

Words that use the suffix **ade**, **ee**, **ese**, **eer**, **que**, **ette**, or **oon** have the primary stress placed on the suffix.

1. **ade:** lemoNADE, cruSADE, arCADE
2. **ee:** aGREE, jamborEE, guaranTEE
3. **eer:** sightSEER, puppeTEER
4. **ese:** SiamESE, JapanESE, chEESE
5. **ette:** cassETTE, CorvETTE, toweLETTE
6. **que:** unIQUE, physIQUE
7. **oon:** baLOON, afterNOON, carTOON

8. Stress on the second from the end syllable

You put stress on the second syllable from the end of the word with words ending in **ic**, **sion**, and **tion**.

iCONic

GRAPHic

hyperTENsion

teleVIsion

nuTRItion

9. Stress on the third from end syllable

You put stress on the third from end syllable with words that end in **cy**, **ty**, **phy**, **gy** and **al**.

deMOcracy

geOGRAPHy

ALLergy

CLArity

CRItical

10. Word stress for compound words

A. Compound noun

A compound noun is a noun made from two nouns that form one word. In a compound noun, the most stress is on the stressed syllable of the first word.

- SEAfood (sea + food)
- ICEland (ice + land)
- TOOTHpaste (tooth + paste)
- FOOTball (foot + ball)
- BAsketball (basket + ball)

B. Compound adjectives

A compound adjective is an adjective made of at least two words. Often, hyphens are used in compound adjectives. In compound adjectives, the most stress is placed in the stressed syllable of the second word.

- ten-MEter
- rock-SOLid
- fifteen-MInute
- old-FAshioned

C. Compound verbs

A compound verb is when a subject has two or more verbs. The stress is on the second or on the last part.

- Matilda loves bread but deTESTS butter.
- Sarah baked cookies and ATE them up.
- Dogs love to eat bones and love to DRINK water.

D. Noun + compound nouns

Noun + compound Nouns are two-word compound nouns. In noun + compound noun, the stress is on the first word.

- AIRplane mechanic
- PROject manager
- BOARD member

11. Reflexive pronouns

Reflexive pronouns show that the action affects the person who performs the action. For example: I hit mySELF. The second syllable usually takes the stress.

- mySELF
- themSELVES
- ourSELVES

What is Sentence Stress?

Words in a sentence are not all given the same salience (importance) in oral English. Some words are picked out and are stressed in contrast to others. The one that is the most stressed is said to receive the sentence stress. This usually implies differences in meaning.

I did not say you stole my red hat.

At this moment, nothing is particularly stressed. The meaning seems obvious. But what if some stress is placed on the first word -

I: **I** did not say you stole my red hat.

Then the meaning contains the idea that someone else said it, not me. Stress the second and third word and you get another shade of meaning:

I **did** not say you stole my red hat. (Strong anger and denial of the fact.)

I did **not** say you stole my red hat. (Strong anger and denial of the fact.)

I did not say you stole my red hat. (But I implied it that you did. Did you?)

I did not say you stole my red hat (I wasn't accusing you. I know it was someone else)

I did not say you stole my red hat. (I said you did something else with it, or maybe borrowed it.)

I did not say you stole my red hat. (I meant that you stole someone else's red hat)

I did not say you stole my red hat. (I said that you stole my blue hat.)

I did not say that you stole my red hat. (I said that you stole my red bat. You misunderstood my pronunciation)

Analyzing this way, you can see how important stress is in English. Now, you need to understand which words we generally stress and which we do not stress.

Most sentences have two basic types of word:

- **Content words:** Content words are the key words of a sentence. They are the important words that carry the meaning or sense—the real content.
- **Structure words:** Structure words are not very important words. They are small, simple words that make the sentence correct grammatically. They give the sentence its correct form—its structure.

If you remove the structure words from a sentence, you will probably still understand the sentence. If you remove the content words from a sentence, you will **not** understand the sentence. The sentence has no sense or meaning.

Imagine that you receive this telegram message:

SELL

CAR

GONE

FRANCE

This sentence is not complete. It is not a "grammatically correct" sentence. But you probably understand it. These 4 words communicate very well. Somebody wants you to **sell** their **car** for them because they have **gone** to **France**. We can add a few words:

But the information is basically the same:

content words

Will you **SELL** my **CAR** because I've **GONE** to **FRANCE**.

structure words

VOICE MODULATION (INTONATION)

Intonation

Intonation is the music of the language. In English, we use tone to signal emotion, questioning, and parts of the sentence among many other things. It's important to recognize the meaning behind the tones used in everyday speech, and to be able to use them so that there are no misunderstandings between the speaker and the listener. It is generally true that mistakes in pronunciation of sounds can be overlooked, but mistakes in intonation make a lasting impression.

In other words, we can say that the intonation of a language refers to the patterns of pitch variation, or the tones, its uses in its utterance.

Falling Intonation (↘) (The pitch of the voice falls at the end of the sentence.) Falling intonation is the most common intonation pattern in English. It is commonly found in statements, commands, wh-questions (information questions), confirmatory question tags and exclamations.

- **Statements**

- Nice to meet ↘ you.
- I'll be back in a ↘ minute.
- She doesn't live here ↘ anymore.
- Dad wants to change his ↘ car.
- Here is the weather ↘ forecast.
- Cloudy weather is expected at the end of the ↘ week.

- **Commands**

- Write your name ↘ here.

- Show me what you've ↘ written.
- Leave it on the ↘ desk.
- Take that picture ↘ down.
- Throw that ↘ out.
- Put your books on the ↘ table.
- Take your hands out of your ↘ pockets.

- **Wh- questions** (requesting information.)

(Questions beginning with 'who', 'what', 'why', 'where', 'when', 'which', and 'how')

- What country do you come ↘ from?
- Where do you ↘ work?
- Which of them do you ↘ prefer?
- When does the shop ↘ open?
- How many books have you ↘ bought?
- Which coat is ↘ yours?
- Whose bag is ↘ this?

- **Questions Tags that are statements requesting confirmation rather than questions.** Not all tag questions are really questions. Some of them merely ask for confirmation or invite agreement, in which case we use a falling tone at the end.

- He thinks he's so clever, doesn't ↘ he?
- She's such a nuisance, isn't ↘ she?
- I failed the test because I didn't revise, did ↘ I?
- It doesn't seem to bother him much, does ↘ it?

- **Exclamations**

- How nice of ↘ you!
- That's just what I ↘ need!
- You don't ↘ say!

- What a beautiful ↘ voice!
- That's a ↘ surprise!

Rising Intonation (↗) (The pitch of the voice rises at the end of a sentence.)

Rising intonation invites the speaker to continue talking.

It is normally used with yes/no questions, and question tags that are real questions.

- **Yes/no Questions**
- (Questions that can be answered by 'yes' or 'no'.)
 - Do you like your new ↗teacher?
 - Have you finished ↗already?
 - May I borrow your ↗dictionary?

- Do you have any ↗magazines?
- **Questions tags that show uncertainty and require an answer** (real questions).
 - We've met already, ↗haven't we?
 - You like fish, ↗don't you?
 - You're a new student ↗aren't you?
 - The view is beautiful, ↗isn't it?

We sometimes use a combination of rising and falling intonation in the same sentence. The combination is called Rise-Fall or Fall-Rise intonation.

Rise-Fall Intonation (↗↘) (The intonation rises and then falls.)

We use rise-fall intonation for choices, lists, unfinished thoughts and conditional sentences.

- **Choices** (alternative questions.)
 - Are you having ↗soup or ↘salad?
 - Is John leaving on ↗Thursday or ↘Friday?
 - Does he speak ↗German or ↘French?
 - Is your name ↗Ava or ↘Eva?
- **Lists** (rising, rising, rising, falling)
- Intonation falls on the last item to show that the list is finished.
 - We've got ↗apples, pears, bananas and ↘oranges
 - The sweater comes in ↗blue, white pink and ↘black
 - I like ↗football, tennis, basketball and ↘volleyball.
- **Unfinished thoughts (partial statements)**

In the responses to the following questions, the rise-fall intonation indicates reservation. The speaker hesitates to fully express his/her thoughts.

- Do you like my new handbag? Well, the ↗leather is ↘nice... (but I don't like it.)
- What was the meal like? Hmm, the ↗fish was ↘good... (but the rest wasn't great).

- **Conditional sentences**

(The tone rises in the first clause and falls gradually in the second clause.)

- If he ↗calls, ask him to leave a ↘message.
- Unless he ↗insists, I'm not going to ↘go.

Practice:

1. Insert the correct word(s) in the sentences below.

- a) If we go _____ the beach, would you like to come _____? (**to/ too/ two**)

- a) I am going _____ you like it or not. (**whether/ weather**)
- b) I shall put _____ parcels over _____. (**there / their/ they're**)
- c) I like to come _____ because I always _____ the latest gossip. (**hear/here**)
- d) There is _____ paper left in the printer, or did you _____ that already? (**no/ know**)
- e) _____ you like to come to the party with me? (**would/ wood**)
- f) You need to go _____ the door at the end of the corridor to get to the exit. (**through/ threw**)
- g) I must _____ a letter to the bank. (**write / right**)
- h) I need to see if he has cashed the _____. (**check/ cheque**)
- i) He _____ his motorbike along the _____. (**road/ rode/ rowed**)

2. Fill in the blanks using 'aw' sound.

- a. Niagara _ _ _ls is the highest falls in the world.
- b. The children are playing with the basket _ _ _.
- c. He got a _ _ _ _ _ ship from his school.
- d. _ _ _ _ _ walk to your left on the road.
- e. Roses have _ _ _ _ _.

3. Unscramble the jumbled words

- | | |
|------------|------------|
| a) Liob - | d) Oyj - |
| b) Jyeon - | e) Inoc - |
| c) Snioe - | f) Sybo - |
| | g) Ayorl - |

4. Choose the Correct Response.

- a. I went to the barber to get a (hair/ hare) cut.
- b. Sheena is a (fare/ fair) girl.
- c. On Ridhima's birthday her father gifted her a teddy (bare/ bear).
- d. Please don't (stare/ stair) at the stranger.
- e. I bought a (pear/ pair) of scissors for the craft classes.
- f. I will (ware/ wear) a red dress for the party.

5. Use 'wear', 'where' or 'we're' correctly:

- a) Make sure you _____ a life jacket on the boat.
- b) Please put the art supplies back _____ they belong.
- c) _____ going on a road trip next Friday.
- d) Mom told me to _____ a coat, but I didn't listen.
- e) I don't know _____ I put those moving boxes.
- f) This weekend, _____ going to the park to play baseball.
- g) _____ will you hide the gifts?
- h) My sister wants to _____ the sweater she got for her birthday.
- i) John invited us to breakfast, but _____ not going to make it on time.
- j) 10. I will _____ my red hat to school tomorrow.

6. In English, many written words contain consonant letters that are not pronounced. These letters are referred to as ‘silent’ letters. Match each word with the appropriate meaning below.

Rhyme	often	listen	island	calm	column	talk
foreign	hour	exhausted	bark			

- a) 1.sixty minutes _____
- b) 2land surrounded by water _____
- c) 3 peaceful and quiet _____
- d) 4 words containing the same sounds _____
- e) 5 to hear and give attention when someone speaks _____
- f) 6 to speak _____
- g) 7 to be very tired and without energy _____
- h) 8 from another country or another place _____
- i) 9 a strong, tall piece of stone or wood _____
- j) 10 used to support a building _____

7. Read the sentence. Write the correct word on the line.

- a. The _____ going around the mountain is very scary. (Rode, road)
- b. _____ not going to believe what I saw today. (Your, you’re)
- c. I don’t know if I would like _____ soup or not. (Beet, beat)
- d. Stanley ran around two _____ before they threw him out. (Bases, basis)
- e. The huge _____ sat dangerously close to the edge. (bolder, boulder)
- f. The _____ in our new house will be ten feet tall. (ceiling, sealing)
- g. The _____ ripped on the curtain when the cat climbed it. (seem, seam)
- h. My neighbor delivers the _____ on your _____. (mail, male) (rode, road)
- i. He said the dog was _____ but _____ not. (theirs, there’s) (its, it’s)
- j. My mom bought us four different kinds of _____ to eat. (cereal, serial)
- k. An independent _____ is a sentence. (clause, claws)
- l. We rented a hotel _____ when we went on vacation. (suite, sweet)

8. Write sentences for 2 pairs of words, demonstrating the different word class:

1. Conduct

Noun

.....

Verb

.....

2. Digest

Noun

.....

.....

Verb

.....

.....

3. Escort

Noun

.....

.....

Verb

.....

.....

4. Insult

Noun

.....

.....

Verb

.....

.....

5. Produce

Noun

.....

.....

Verb

.....

.....

6. Record

Noun

.....

.....

Verb

.....

.....

7. Access

Noun

.....

.....

Verb

.....

.....

8. Address

Noun

.....

.....

Verb

.....

.....

9. Auction

Noun

.....

.....

Verb

.....

.....

10. Balance

Noun

.....

.....

Verb

.....

.....

11. Bargain

Noun

.....

.....

Verb

.....

.....

12. Blame

Noun

.....

.....

Verb

.....

.....

13. **Blast**

Noun

.....

.....

Verb

.....

.....

14. **Catch**

Noun

.....

.....

Verb

.....

.....

15. **Cause**

Noun

.....

.....

Verb

.....

.....

16. **Convict**

Noun

.....

.....

Verb

.....

.....

17. **Complex**

Noun

.....

.....

Verb

.....

.....

18. Desert

Noun

.....

.....

Verb

.....

.....

19. Segment

Noun

.....

.....

Verb

.....

.....

20. Content

Noun

.....

.....

Verb

.....

.....

9. Read the sentence. Write the correct word on the line:

- a. _____ going to be the first to recite _____ poem? (Whose, Who's) (their, there, they're)
- b. The window _____ needs to be painted white. (pain, pane)
- c. The yellow part of an egg is called the _____, (yoke, yolk)
- d. Cindy makes _____ salad every time I eat at her house. (pare, pair, pear)
- e. Grandma taught me how to _____ bread _____. (need, knead) (doe, dough)
- f. I love going to the county _____ each year. (fare, fair)
- g. My dad always says, "I love you _____" to my mom. (deer, dear)

- a. You need to make up your _____ before _____ too late. (mined, mind)
(its, it's)
- b. They are going to _____ Tuesday with _____ friends.
(meat, meet) (there, their, they're)
- c. The dress looks much better with a belt around the _____. (waist, waste)
- d. Martha Steward showed us how she _____ her turkey. (trust, trussed)
- e. Melvin _____ make that mistake again. (want, won't)

10. How many syllables are there in each word? Choose the correct answer.

1. monkey

- a) 1 b) 2 c) 3 d) 4

2. relocation

- a) 1 b) 2 c) 3 d) 4

3. magnet

- a) 1 b) 2 c) 3 d) 4

4. slob

- a) 1 b) 2 c) 3 d) 4

5. characterize

- a) 1 b) 2 c) 3 d) 4

6. travelling

- a) 1 b) 2 c) 3 d) 4

7. rocket

- a) 1 b) 2 c) 3 d) 4

8. trying

- a) 1 b) 2 c) 3 d) 4

9. garden

- a) 1 b) 2 c) 3 d) 4

10. Caterpillar

a) 1

b) 2

c) 3

d) 4

11. Where is the stress in each of these words? Decide which syllable:

1. reception

a) 1st

b) 2nd

c) 3rd

2. comparison

- a) 1st b) 2nd c) 3rd d) 4th
3. potato
- a) 1st b) 2nd c) 3rd
4. bedroom
- a) 1st b) 2nd
5. fourteen
- a) 1st b) 2nd
6. forty
- a) 1st b) 2nd
7. delicious
- a) 1st b) 2nd c) 3rd
8. playful
- a) 1st b) 2nd

12. Use underlining to show the correct stress on these compound words which have been given in a sentence to make the word class obvious:

- a. I heard a blackbird singing.
- b. Put the seedlings in the greenhouse until they are taller.
- c. He is a bad-tempered old man.
- d. My grandparents are a little old-fashioned. (2 words)
- e. I don't understand what you mean.
- f. The water will overflow and come out through this overflow pipe. (2 words)
- g. I need to go to the supermarket before I leave for the airport. (2 words)
- h. He is waiting at the bus-stop on the main highway. (2 words)
- i. He came straight out of the swimming-pool and into the living-room to answer the telephone. (3 words)
- j. This raincoat isn't waterproof. (2 words)
- k. Traffic-lights are confusing because I'm colour-blind. (2 words)
- l. What's he like? Well, he's easy-going, and good-looking, very self-confident and always well-dressed. (4 words)

13. For each question, the correct choice is the one in which the stressed syllable is capitalized, as in vocabulary:

1. Can you pass me a plastic knife?
 - a) PLAS-tic
 - b) plas-TIC
2. I want to be a photographer.

- a) PHO-to-graph-er
 - b) pho-TO-graph-er
3. Which photograph do you like best?
- a) PHO-to-graph
 - b) pho-TO-graph
4. He was born in China.
- a) CHI-na
 - b) Chi-NA
5. Whose computer is this?
- a) com-PU-ter
 - b) com-pu-TER
6. I can't decide which book to borrow.
- a) DE-cide
 - b) de-CIDE
7. Couldn't you understand what she was saying?
- a) un-DER-stand
 - b) un-der-STAND
8. Voting in elections is your most important duty.
- a) im-POR-tant
 - b) im-por-TANT
9. We had a really interesting conversation.
- a) con-VER-sa-tion
 - b) con-ver-SA-tion
10. How do you pronounce this word?
- a) PRO-nounce
 - b) pro-NOUNCE

14. Match the following conversations with the correct sentence stress:

<p>A. Where did you get these flowers from? The cemetery?</p> <p>B. Yes....</p> <p>A. You weren't supposed to steal them!</p> <p>_____</p>	<p>1. I asked you to buy me a bunch of white roses.</p>
--	--

<p>A. Here are the flowers Bob asked me to get.</p> <p>B. Eh? Bob didn't say anything, _____</p>	<p>2. I asked you to buy me a bunch of white roses.</p>
<p>A. Why do these roses have your mother's name on them?</p> <p>B. I got them for my mother, just like you asked.</p> <p>A. In what world would I ask you to buy your mother flowers on our anniversary? _____</p>	<p>3. I asked you to buy me a bunch of white roses.</p>
<p>A. John, why are there yellow roses on the table? _____</p>	<p>4. I asked you to buy me a bunch of white roses.</p>
<p>A. Oh, lilies, they're beautiful, but _____</p>	<p>5. I asked you to buy me a bunch of white roses.</p>
<p>A. I was kind of busy today, so my secretary did me the favour of ordering you the flowers you wanted.</p> <p>B. What?! _____ Why do I want roses from your secretary?</p>	<p>6. I asked you to buy me a bunch of white roses.</p>
<p>A. Listen, I know a single rose is supposed to be very romantic, but _____</p>	<p>7. I asked you to buy me a bunch of white roses.</p>
<p>A. Susie, you're always bossing me around. Ordering me to buy you flowers is the last straw.</p> <p>B. Fred, honestly, I don't understand what you're talking about. _____, not order!</p>	<p>8. I asked you to buy me a bunch of white roses.</p>

15. Look at each of these words. Decide on which syllable the stress falls?

1. personal
 - a. 1st
 - b. 2nd
 - c. 3rd
2. personnel
 - a. 1st
 - b. 2nd
 - c. 3rd
3. adjective
 - a. 1st
 - b. 2nd
 - c. 3rd

4. enhance

a. 1st

b. 2nd

5. Canadian

a. 1st

b. 2nd

c. 3rd

d. 4th

6. Japanese

- a. 1st b. 2nd c. 3rd
7. psychology
- a. 1st b. 2nd c. 3rd d. 4th
8. politician
- a. 1st b. 2nd c. 3rd d. 4th

Pronounce the following words using the correct knowledge of stress and syllables?

Entrepreneur
Engineer
Workaholic
Empathetic
Et cetera
Jewellery
Often
Phenomenon
Restaurant
Draught
Mischievous
Colonel
Subtle
Dessert
Vegetable

UNIT 3

Vocabulary

So, the correct word will be sustenance.

- ❖ In the second blank, the word that should fit in the context will be that the human history has many examples of stories of webs.

So, the correct related word will be “replete”.

In fact, this is a tip to solve these kinds of questions:

That is to think of a word which fits into the blank without looking at the options. This will prevent one from any confusion.

- ❖ For the third blank, one must go through all the options first for answering the question.

So here is another tip:

There is no one size fits all approach for solving these questions. It depends upon the question and what strategy fits best like one could go for the elimination technique if one finds that there are two or more options having the same meaning.

For example:

Thoughts are things and if we believe strongly enough, it _____ universal forces to actually make things happen.

- a. Unleashes
- b. Hinders
- c. Prohibits
- d. Obstructs

Here it can be seen that 3 options (b, c, d) have the same meaning.

Therefore, all three can be eliminated which leaves us with option a as the correct answer.

Practice Questions:

1.1 Choose the best option for each blank.

Polar bears are in (1) _____ of dying out. (2) _____ some other endangered animals, it's not hunters that are the problem, it's climate change. Since 1979, the ice cap at the Arctic Circle where polar bears live has (3) _____ in size by about 30 per cent. The temperature in the Arctic has slowly been (4) _____ and this is (5) _____ the sea ice to melt, endangering the polar bears' home. The polar bears' main (6) _____ of food are the different types of seal found in the Arctic. They catch them by waiting next to the air holes the seals have (7) _____ in the ice. (8) _____ the bears are very strong swimmers; they could never catch seals in the water. This means that the bears (9) _____ do rely on the ice to hunt. Polar bears also need sea ice to travel. They can (10) _____ a huge territory and often swim from one part of the ice to another. They have been (11) _____ to swim up to 100km, but when there is less ice, they may have to swim further, and this can (12) _____ fatal to the bears. A number of bears have drowned in the last few years and scientists believe that it is because they were not able to (13) _____ more sea ice before they became too tired and couldn't swim any further.

1	threat	warning	risk	danger
2	Unlike	Compared	Opposite	Different
3	reduced	cut	shortened	lost
4	lifting	rising	gaining	advancing
5	creating	turning	causing	resulting
6	origins	means	materials	sources
7	placed	made	put	set
8	Despite	As	Although	Even
9	properly	surely	fully	really
10	cover	spread	extend	pass
11	experienced	noticed	known	taught
12	happen	come	end	prove
13	reach	land	get	Achieve

1.2 Choose the best option for each blank.

The Dead Sea is (1) _____ where the river Jordan ends, just 24 kilometers east of Jerusalem. It is actually a lake. It (2) _____ for about 74 kilometers and is 16 kilometers wide, so it is quite small but (3) _____ deep - about 300 meters. (4) _____, the Dead Sea was about the same size as today. Then the climate of the area changed and became wetter. This change (5) _____ the Dead Sea to grow longer. However, after some time, the climate changed again, and the lake returned to its original size and (6) _____. The Dead Sea is one of the saltiest lakes in the world. One liter of seawater may (7) _____ up to 327 grams of salt. With so much salt in the water, no fish or flora can survive in the Dead Sea. (8) _____, for people who love swimming, it's the ideal place to (9) _____. And the salt in the water makes it easy to swim without any (10) _____ at all! There is not much rainfall in this place of the world. It usually rains only between October and March. The temperatures vary (11) _____ on the area you look at. In the northern parts of the Dead Sea winter temperatures reach only about 14° C; however, in August it can get up to 34 °C in the south. The highest (12) _____ temperature for this region is 51 °C. Nearly twenty years ago there was a (13) _____ to build a canal between the Dead Sea and the Mediterranean. This would make the (14) _____ of the water in the Dead Sea go up. However, the cost of doing this is so (15) _____ that the project cannot go ahead yet.

1	found	situated	set	placed
2	ranges	spreads	covers	extends
3	widely	somewhat	surely	extremely
4	Originally	Finally	Firstly	Eventually
5	led	brought	affected	caused
6	outline	shape	nature	structure
7	consist	comprise	contain	exclude
8	Besides	However	Additionally	Also
9	reduce	ease	calm	relax
10	try	sweat	force	effort
11	varying	depending	changing	differing
12	recorded	detailed	taped	proven
13	strategy	design	plan	sketch
14	ground	level	point	amount
15	enormous	giant	vast	extensive

One-word Substitutions

One-word substitutions are a short way of saying a long thing. They help to say things in a precise and clear-cut manner.

Below is a list of some important one-word substitutions:

1.	Choreographer	-	One who teaches dancing
2.	Lapidist	-	One who cuts precious stones
3.	Fugitive	-	One who runs away from justice or the law
4.	Amphibian	-	Animals which live both on land and sea
5.	Linguist	-	One who is skilled in foreign languages
6.	Calligraphist	-	A person, who writes beautiful handwriting
7.	Fatal	-	Causing death
8.	Fatalist	-	One who believes in fate
9.	Crusade	-	A religious war
10.	Feminist	-	One who works for the welfare of the women
11.	Aquatic	-	Animals/plants etc which live in water
12.	Fragile	-	Easily broken
13.	Cynic	-	One who sneers at the aims and beliefs of his fellow men
14.	Convalescent	-	One who is recovering health
15.	Aristocracy	-	Government by the nobles
16.	Flora	-	The plants of a particular region
17.	Cloak room	-	A place for luggage at railway station
18.	Fauna	-	The animals of a certain region
19.	Facsimile	-	An exact copy of handwriting, printing etc
20.	Cynosure	-	Center of attraction
21.	Fratricide	-	Murder of brother
22.	Connoisseur	-	A critical judge of any art and craft
23.	Alimony	-	Allowance paid to wife on legal separation

2.1 Find a one-word substitute for the following:

1. An examination of tissue removed from a living body to discover the presence, cause or extent of a disease
 - a. Autopsy
 - b. biopsy
 - c. histopathology
 - d. Necropsy

2. The arrangement of events or dates in the order of their occurrence
 - a. histogram
 - b. chronology
 - c. atemporal
 - d. Intermittent

3. A vigorous campaign for political, social, or religious change
 - a. entente
 - b. ceasefire
 - c. crusade
 - d. truce

4. Release someone from a duty or obligation
 - a. convict
 - b. exonerate
 - c. pacify
 - d. recapitulate

5. Summarize and state again the main points of.
 - a. propound
 - b. state
 - c. amplify
 - d. Recapitulate

6. A solution or remedy for all difficulties or diseases
 - a. euphoria
 - b. eureka
 - c. panacea
 - d. Hysteria

7. Excessively concerned with minor details or rules
 - a. philistine
 - b. lowbrow
 - c. pedantic
 - d. Conventional

8. Violation or misuse of what is regarded as sacred
 - a. violence
 - b. sacrilege
 - c. destruction
 - d. Mutiny

9. An imaginary ideal society free of poverty and suffering
 - a. Dystopia
 - b. utopia
 - c. sinecure

d. Photopia

10. In the same words as were used originally

- a. verbatim
- b. verbose
- c. indirect
- d. imprecise

11. The theory or philosophy of law

- a. jurisprudence
- b. jurisdiction
- c. criminology
- d. judiciary

12. The art of effective or persuasive speaking or writing

- a. Impromptu speech
- b. Rhetoric
- c. Verbatim
- d. Axiology

13. The Government wing responsible for making Rules

- a. Judiciary
- b. Executive
- c. Court
- d. Legislature

14. One who can use either hand with ease

- a. ambivalent
- b. Ambidextrous
- c. Omnipotent
- d. Cosmopolitan

15. A person appointed by two parties to solve a dispute

- a. Mediator
- b. Arbitrator
- c. Middleman
- d. Solvent

16. An unconventional style of living

- a. Orthodox
- b. Unorthodox
- c. Bohemian
- d. Brahman

17. A person who is blindly devoted to an idea/ a person displaying aggressive or exaggerated patriotism

- a. Misogynist
- b. Sexist
- c. Chauvinist
- d. Connoisseur

18. A leader or orator who espouses the cause of the common people

- a. Crusader
- b. Ideologue
- c. Demagogue
- d. Debonair

19. A lover of tasty food

- a. Gourmet
- b. Henpeck
- c. Indefatigable
- d. Highbrow

20. One who shows sustained enthusiastic action with unflagging vitality

- a. Indefatigable
- b. Iconoclast
- c. Impregnable
- d. Recluse

Sentence Synonyms

Synonyms have similar meaning words. For example:

The words “juggernaut,” “herculean”, “mammoth” and “gigantic” all mean huge or big.

But all these words have different origins:

Juggernaut comes from the chariot of Lord Jagannath which starts from Puri, Odisha every year in India.



Herculean refers to “Hercules,” the son of Jupiter in Greek Mythology.



Mammoth is the extinct species of Elephant.



So, these words may or may not be interchangeable within a sentence.

For example:

The Milky way is very gigantic. (Sentence is correct)

But it cannot be said that

The milky way is mammoth. (As the milky way is in fact much larger than any species of elephant).

So, the context in which the word is used or can be used is very important.

For practicing this aspect of vocabulary, sentence synonyms have been introduced wherein one has to fit in another similar and appropriate word than the one already there in the sentence.

For example:

Choose a suitable word to replace the underlined word in the following sentence:

As the 20th century dawned, both China and India were gripped by powerful ideas of nationalism and internationalism in the period between the two world wars.

- a. compelling
- b. Arbitrary
- c. Neutral
- d. Cognizant

The word that is synonymous with “powerful” is compelling. Thus, it can be replaced with “powerful” in the sentence.

3.1 Practice Questions:

Replace the underlined word with a suitable word from the options given below:

1.Crony capitalism generates monopolies that reduce competition, strangle innovation and disincentivize smaller businesses that create jobs and economic dynamism.

- a. Choke
- b. Encourage
- c. Promote
- d. Discourage

2.In the US, Facebook, a private company, denied the US President the use of a communication platform — a testimony to the power of its digital empire.

- a. Corroboration
- b. Rebuttal
- c. Refutation
- d. Veto

3. Attacking inside an Air Force base with drones is certainly an escalation — in terms of targeting Indian military assets.

- a. Abridgement
- b. Intensification
- c. Amalgamation
- d. Articulation

4.UAVs have now become far more potent with extensive capabilities.

- a. Cogent
- b. Infirm
- c. Fragile
- d. Disastrous

5.Drones can be used for reconnaissance, observation, as well as to carry small payloads, including mail and parcels.

- a. Reconnoitering
- b. Reconsideration
- c. repugnance
- d. Recalcitration

6.The pandemic-induced learning crisis and the Fourth Industrial Revolution have made it necessary to reimagine education and align it with the unprecedented technological transformation.

- a. Unparalleled
- b. Extraordinary
- c. Miraculous
- d. All the above

7.The pandemic threatens to exacerbate the learning crisis, especially because of the physical closure of 15.5 lakh schools that has affected more than 248 million students for over a year.

- a. Alleviate
- b. Soothe
- c. Pacify

d. Aggravate

8. India's new National Education Policy (NEP) 2020 is responsive to the clarion call to integrate technology at every level of instruction.

- a. Inspiring
- b. Low
- c. Uninspiring
- d. Cynical

9. India is well-poised to take this leap forward with increasing access to tech-based infrastructure, electricity, and affordable internet connectivity, fueled by flagship programs such as Digital India.

- a. Bellwether
- b. Common
- c. Rare
- d. Recent

10. The US digital giant has been at loggerheads with the government over the new social media rules.

- a. geniality
- b. Disagreement
- c. Conviviality
- d. Affability

Learning vocabulary with images:

DELECTABLE

(dee LEK tah bul) *adj.*

pleasant, delightful, savory, delicious

Sounds like: **LICK THE BOWL**



"Granny's pudding was so **DELECTABLE**, the family **LICKED THE BOWL**."

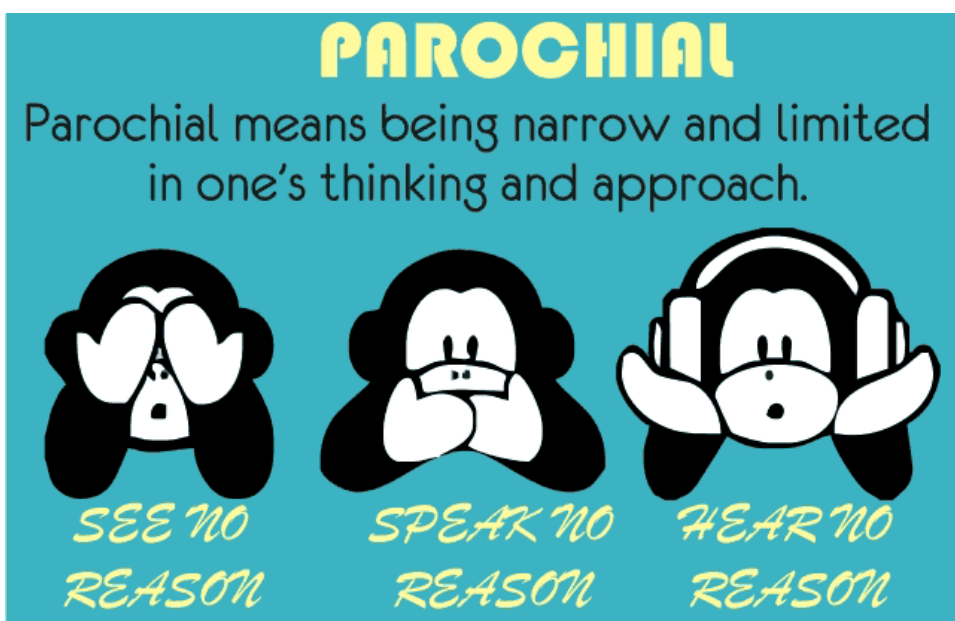
This is one of the best ways to improve vocabulary as pictures are always retained in the minds in comparison to text. So, if one looks at the pictorial meaning of a word, it can easily be remembered and ingrained into the vistas of the brain.

For example:

Let us look at the word "Parochial"

This word means "having a limited or narrow outlook or scope."

Compare this with the image:



Doesn't that make a difference in understanding the word?

This is how vocabulary can be built and mastered?

Let us look at another example:

The word “mammoth” means something huge.

Now if we were to remember this word by having the understanding that “mammoth” is actually an extinct species of an elephant found in the arctic regions which used to be very huge and hence the name became synonymous with “huge,” won't it be easier to remember the meaning of the word?



Practice questions

4.1

Identify the word with the help of image:

1.



- a) contraction
- b) Imagination
- c) Workcation
- d) Outstation

2. What word you can associate with the following image?



- a) Lament
- b) Embankment
- c) Assortment
- d) Attainment

3. What word you can associate with the following image?



- a) Forbear
- b) Renounce
- c) Back drop
- d) Clearance

4. What word you can associate with the following image?



- a) breach

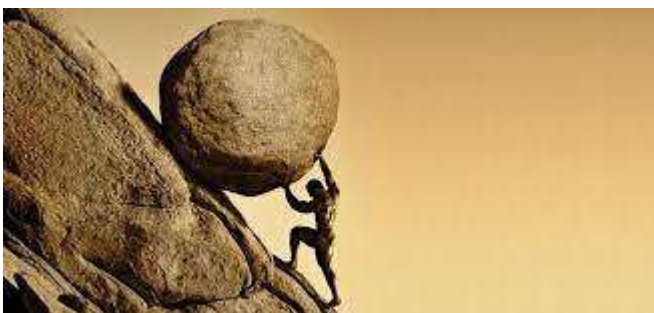
- b) scenario
- c) caretaker
- d) flask

5.



- a) Over confident
- b) Blasphemous
- c) Inferiority complex
- d) Sanctimonious

6.



A. Alacrity

- B. Precarity
- C. Tenacity
- D. Serenity

7.



- A. Ability
- B. Overpopulation
- C. Fecundity
- D. Inability

8.



- a) Serendipity

- b) Surreptitiously
- c) creatively
- d) fastidiously

9.



- a) Honesty
- b) Masquerade
- c) Vulnerability
- d) Orthodoxy

10.



- a) Suppression
- b) Teamwork
- c) Back biting
- d) Friendly concern

11.



- a) trajectory
- b) Reckless
- c) Using lofty speech
- d) pretentious

Apply the meaning to a real-life situation

A word can tell an entire story. Words in fact contribute to the story telling process.

For Example:

Sangfroid

If one had to make a story with the word “sangfroid”, one could relate it with MS Dhoni, the ex-captain of the Indian cricket team who was considered as captain cool and won India the World cup in 2011, the T20 world cup in 2007 and The ICC champions trophy in 2013. He is the only international captain to do so. The word “Sangfroid” means maintaining one’s composure in trying or difficult circumstances and who did this better than “Mahi”. In many finals, he took the Indian team through because of his composure and staying at the crease till the end adapting himself to the conditions of the game. A true gem he was for Indian Cricket. That's his story. The story of a sangfroid.

Similarly, stories can be made with other words as well. Here is a list of words to try out:

- A. Preemptive
- B. Audacity
- C. Stardom
- D. Consensus
- E. Abysmal

A story with a word “**Adamant**” could go like this:

I was a judge at one of the events in my college fest along with another colleague.

We were supposed to decide the results together. Although we came to a final list of candidates after a bit of argument in which I recommended a name, but my colleague did not and finally we reached a consensus wherein that candidate was omitted from the list yet afterwards I unanimously took the decision of including that participant without informing my colleague. I was adamant and so did not think twice before taking such a step.

This incident caused a rift between me, and my colleague and we could never be on positive terms with each other from then.

Make similar stories to enthrall the audience. Messages are best conveyed when told in the form of a story.

Email Writing

Why there is need to learn email writing?

As your career progresses the importance of communication skills increases. Email is how we spend most of our time communicating, so it's your greatest opportunity. The email is often the first impression the receiver gains of the sender. A poorly written email results in a poor first impression.

Although email is a valuable tool, it creates some challenges for writers. Miscommunication can easily occur when people have different expectations about the messages that they send and receive. Email is used for many different purposes, including contacting friends, communicating with professors and supervisors, requesting information, and applying for jobs, internships, and scholarships. Depending on your purposes, the messages you send will differ in their formality, intended audience, and desired outcomes.

When is email the appropriate form of communication to use?

Email is a good way to get your message across when:

- You need to get in touch with a person who is hard to reach via telephone, does not come to campus regularly, or is not located in the same part of the country or world (for instance, someone who lives in a different time zone).
- The information you want to share is not time sensitive. The act of sending an email is instantaneous, but that does not mean the writer can expect an instantaneous response. For many people, keeping up with their email correspondence is a part of their job, and they only do it during regular business hours. Unless your reader has promised otherwise, assume that it may take a few days for them to respond to your message.

- You need to send someone an electronic file, such as a document for a course, a spread sheet full of data, or a rough draft of your paper.
- You need to distribute information to many people quickly (for example, a memo that needs to be sent to the entire office staff).
- You need a written record of the communication. Saving important emails can be helpful if you need to refer to what someone said in an earlier message, provide proof (for example, proof that you have paid for a service or product), or review the content of an important meeting or memo.

When is email NOT an appropriate form of communication to use?

Email is not an effective means of communication when:

- Your message is long and complicated or requires additional discussion that would best be accomplished face-to-face. For example, if you want feedback from your supervisor on your work or if you are asking your professor a question that requires more than a yes/no answer or simple explanation, you should schedule a meeting instead.
- The information is highly confidential. Email is NEVER private! Keep in mind that your message could be forwarded on to other people without your knowledge. A backup copy of your email is always stored on a server where it can be easily retrieved by interested parties, even when you have deleted the message and think it is gone forever.
- Your message is emotionally charged, or the tone of the message could be easily misconstrued. If you would hesitate to say something to someone's face, do not write it in an email.

Important components of an effective email:

Cc: and Bcc: ('carbon copy' and 'blind carbon copy')

Copying individuals on an email is a good way to send your message to the main recipient while also sending someone else a copy at the same time. This can be useful if you want to convey the same exact message to more than one person. In professional settings, copying someone else on an email can help get things done, especially if the person receiving the copy is in a supervisory role. For example, copying your boss on an email to a non-responsive co-worker might prompt the co-worker to respond. Be aware, however, that when you send a message to more than one address using the Cc: field, both the original recipient and all the recipients of the carbon copies can see all the addresses in the To: and Cc: fields. Each person who receives the message will be able to see the addresses of everyone else who received it.

Blind copying emails to a group of people can be useful when you don't want everyone on the list to have each other's addresses. The only recipient address that will be visible to all recipients is the one in the To: field. If you don't want any of the recipients to see the email addresses in the list, you can put your own address in the To: field and use Bcc: exclusively to address your message to others.

Subject Lines

Email subject lines are like newspaper headlines. They should convey the main point of your message or the idea that you want the reader to take away. Therefore, be as specific as possible. One-word subjects such as "Hi," "Question," or "FYI" are not informative and don't give the reader an idea of how important your message is. If your message is time sensitive, you might want to include a date in your subject line, like "Meeting on Thurs, Dec 2". Think about the subject lines on the email messages you receive. Which ones do you think are most effective? Why?

Subject needs to be brief and concise. Remember to make it a practice. It must have the following needs:

- 1) Urgency
- 2) Curiosity
- 3) Offers

- Write the subject line after drafting your message
- Use action verbs so the reader knows what you want done
- Appeal to the reader's needs: ask yourself what will make the reader care about your email
- Keep your subject line under 50 characters or 6 to 8 words, so the whole line will show in the inbox preview
- Keep in mind that some smart phones show only 33 to 44 characters for the subject line

Salutation (Greetings and Signoffs)

Use greeting and sign-off. Don't just start with your text, and don't just stop at the end without a polite signature. If you don't know the person well, you may be confused about how to address them ("What do I call my TA/professor?") or how to sign off (Best? Sincerely?). Nonetheless, it is always better to make efforts.

When in doubt, address someone more formally to avoid offending them. Some common ways to address your reader are:

- Dear Professor Smith
- Hello, Ms. McMahon
- Hi, Mary Jane

If you don't know the name of the person you are addressing, or if the email addresses a diverse group, try something generic, yet polite:

- To whom it may concern
- Dear members of the selection committee
- Hello, everyone

Your closing is extremely important because it lets the reader know who is contacting them. Always sign off with your name at the end of your message. If you don't know the reader well, you might also consider including your title and the organization you belong to; for example:

Mary Watkins

Senior Research Associate

Bain and Company

Joseph Smith

UNC-CH, Class of 2009

For your closing, something brief but friendly, or perhaps just your name, will do for most correspondence:

- Thank you
- Best wishes
- See you tomorrow
- Regards

For a very formal message, such as a job application, use the kind of closing that you might see in a business letter:

- Sincerely
- Respectfully yours

Opening Sentence

- Needs to be concise.
- Best to get straight to the point
- Include a maximum of four paragraphs and each paragraph should contain a single point.
- The first sentence can be a greeting if the situation allows it.
 - I hope all is well with you.
 - Thank you for your prompt response.

Starting Your Email

Replying to a previous email	Giving brief updates
• “Thanks for the information.”	• “Just a quick note to tell you...”
• “Thanks for your phone call.”	• “Just a quick note to let you know...”
• “Thanks for getting me the figures.”	• “Just to update you on...”

Referring to an attachment

- “Take a look at the attached file.”
- “Have a quick look at the file I’ve attached about...”
- “Thought you might find the attached interesting.”

Middle Paragraphs

Content

- Give further useful details
- Try to discuss one idea per paragraph
- Or, if you’re offering services or assistance, make sure it’s clear what you can provide.
- Organize the rest of the information from most to least important

Language

- Keep your emails short.
- Keep a professional tone: avoid slang, exclamation marks, and smiley faces
- Write briefly and stick to the point: try to keep to 150 words or less
- Use short, everyday words instead of jargon and difficult words
- Keep sentences short

Middle Paragraph [sample]

At the feedback sessions on September 15 (www.badmanconference/sessions/feedback), our company will be discussing ideas about using and hiding “Really Big Lasers.” While we expect a lot of feedback from the general audience, we would like your expertise on two points:

1. Your opinion of the project and the issues rose from the audience
2. Overseeing the quality of the refreshments provided by World Takeover

The above paragraph gives details about the conference and what the company wants James to do. The useful details such as the date, topics and the conference website are all present in this email. James has everything he needs to act.

Closing (Expressions for thanking)

- Thank you for your help. / time / assistance / support
- I really appreciate the help. / time / assistance / support you’ve given me.
- Thank you once more for your help in this matter

Expressions with a future focus Closing

- I look forward to hearing from you soon / meeting you next Tuesday.
- I look forward to seeing you soon.
- I’m looking forward to your reply.
- We hope that we may continue to rely on your valued custom.
- We look forward to a successful working relationship in the future.
- Please advise as necessary.
- I would appreciate your immediate attention to this matter.

Expressions for showing them you want to help

- If I can be of assistance, please do not hesitate to contact me.
- If you require any further information, feel free to contact me.
- If you require any further information, let me know.
- Please feel free to contact me if you need any further information.
- Please let me know if you have any questions.
- I hope the above is useful to you.
- Should you need any further information, please do not hesitate to contact me.
- Please contact me if there are any problems.
- Let me know if you need anything else
- Drop me a line if I can do anything else for you.

Signature

- Limit your signature to three or four lines of text
- Don’t over think it. All you really need is:

Your Name

Title (optional) Company (linked to website)

Phone number

Don'ts

1. Never substitute email for necessary face-to-face meetings
2. Don't assume that everyone reads email immediately
3. Never send an email message written in capital letters, LIKE THIS
4. Never forward jokes, spam, chain letters, or advertisements
5. Do not reply all who received an email unless it's relevant to them
6. Do not use email for any illegal or unethical purpose – goes without saying!

Sample Email

Dear Contact Name

Thank you for your offer of the position of Regional Manager of Product Development for the Witten Company. I am impressed with the depth of knowledge of your development team and believe that my experience will help to maximize the profitability of the department.

I would like to meet with you regarding the salary and benefits you have offered, before I make a final decision. I feel that with the skills, experience, and contacts in the industry that I would bring to Witten, further discussion of my compensation would be appropriate.

Thank you very much for your consideration.

Sincerely

Your Name

Email: youremail@gmail.com

Phone: 555-555-1234

Practice

1. As a former student, write an email to your professor, Mrs. Suzanne, thanking her for teaching and guidance that contributed to your overall development. Sign the email as Sameer.
2. As a supplier, write an email to the manager of RD Wheel Company, Mr. Malhotra, intimating of their payment that is due for the products delivered to them three months ago. Sign the email as Sameer.
3. You are a part of the corporate communication team in your company. The working time period is revised as 8:30 am to 5:00 pm. Using the following phrases, write an email with a minimum of 70 words and a maximum of 100 words to the employees in your company informing the same.
4. As a resident, write an email to the Municipal Commissioner of your city, Mr. Kumar, reporting nuisance of a building under construction beside your place. Sign the email as Arvind.

5. As a student representative of your college, write an email to the Principal of Professional Engineering College, Prof. Sanjib Chatterjee, inviting his institute to participate in the technical symposium being organized in your college. Sign the email as Arun.
6. As your company is doing good business and expanding, your company is relocating its office to a new address. Using the following phrases, write an email with a minimum of 70 words and a maximum of 100 words to your customer informing the change in address.
7. As a student representative of your department, write an email to your batch mates, suggesting a party for Head of Department Prof. Mandy who is retiring next month. Sign the email as Shruti.
8. As an intern at XYZ consulting Pvt. Ltd, write an email to your internship Project Manager, Mr. Karunesh, informing about the progress that you are making and some difficulties that you are encountering. Sign the email as Max.
9. You are a project manager for a team of 20 resources. Write an email to your team, enquiring about the irregularity in submitting their weekly timesheets and stressing the importance of the same.
10. As a supplier, write an email to the manager of M/S Big wheel Manufacturing Company, Mr. Chopra, intimating of their payment that is due for the products delivered to them three months ago. Sign the email as Ramesh

UNIT 4

ESSAY WRITING

What is Essay writing?

Essays are shorter pieces of writing that often require the student to hone a number of skills such as close reading, analysis, comparison and contrast, persuasion, conciseness, clarity, and exposition. As is evidenced by this list of attributes, there is much to be gained by the student who strives to succeed at essay writing.

The purpose of an essay is to encourage students to develop ideas and concepts in their writing with the direction of little more than their own thoughts (it may be helpful to view the essay as the converse of a research paper). Therefore, essays are (by nature) concise and require clarity in purpose and direction. This means that there is no room for the student's thoughts to wander or stray from his or her purpose; the writing must be deliberate and interesting.

The major types of essays:

- 1) **Narrative Essays:** Telling a Story

- 2) **Descriptive Essays:** Painting a Picture
- 3) **Expository Essays:** Just the Facts
- 4) **Persuasive Essays:** Convince Me
- 5) **Argumentative Essays:** Logic/ Argument

Narrative Essays: Telling a Story

In a narrative essay, the writer tells a story about a real-life experience. While telling a story may sound easy to do, the narrative essay challenges students to think and write about themselves. When writing a narrative essay, writers should try to involve the reader by making the story as vivid as possible. The fact that narrative essays are usually written in the first person helps engage the reader. “I” sentences give readers a feeling of being part of the story. A well-crafted narrative essay will also build towards drawing a conclusion or making a personal statement.

Descriptive Essays: Painting a Picture

A descriptive essay paints a picture with words. A writer might describe a person, place, object, or even memory of special significance. However, this type of essay is not description for description’s sake. The descriptive essay strives to communicate a deeper meaning through the description. In a descriptive essay, the writer should show, not tell, using colorful words and sensory details. The best descriptive essays appeal to the reader’s emotions, with a result that is highly evocative.

Expository Essays: Just the Facts

The expository essay is an informative piece of writing that presents a balanced analysis of a topic. In an expository essay, the writer explains or defines a topic, using facts, statistics, and examples. Expository writing encompasses a wide range of essay variations, such as the comparison and contrast essay, the cause-and-effect essay, and the “how to” or process essay.

Because expository essays are based on facts and not personal feelings, writers don’t reveal their emotions or write in the first person.

Persuasive Essays: Convince Me

While like an expository essay in its presentation of facts, the goal of the persuasive essay is to convince the reader to accept the writer’s point of view or recommendation. The writer must build a case using facts and logic, as well as examples, expert opinion, and sound reasoning. The writer should present all sides of the argument but must be able to communicate clearly and without equivocation because a certain position is correct.

Argumentative Essays: Logic/ Argument

This is the type of essay where you prove that your opinion, theory or hypothesis about an issue is correct or more truthful than those of others. In short, it is very similar to the persuasive essay (see above), but the difference is that you are arguing for your opinion as opposed to others, rather than directly trying to persuade someone to adopt your point of view.

- ☐ Formal Writing Style
- ☐ Complex – Longer sentences are likely to be more prevalent in formal writing. You need to be as thorough as possible with your approach to each topic when you are using a formal style. Each main point needs to be introduced, elaborated and concluded.
- ☐ Objective – State main points confidently and offer full support arguments. A formal writing style shows a limited range of emotions and avoids emotive punctuation such as exclamation points, ellipsis, etc., unless they are being cited from another source.
- ☐ Full Words – No contractions should be used to simplify words (in other words use "It is" rather than "It's"). Abbreviations must be spelt out in full when first used, the only exceptions being when the acronym is better known than the full name (BBC, ITV or NATO for example).
- ☐ Third Person – Formal writing is not a personal writing style. The formal writer is disconnected from the topic and does not use the first-person point of view (I or we) or second person (you).



Do's of Essay Writing:

Descriptive Elements:

1. Think about the dominant impression you want to give; don't attempt to describe every single thing.
2. Use imagery to put your reader right there with you.
3. Order events in time and space in such a way that the reader can imagine the location and time easily.
4. USE ADJECTIVES AND ADVERBS! **Instead of:** It was hot. In the afternoon, we rested on a log before hiking further into the woods.

Try: Once the afternoon sun began to blaze down upon us, exhaustion set in, and we collapsed on a nearby moss-covered log, groaning under the weight of its ancient branches. Our hike into the heart of the forest would soon resume.

5. USE A THESAURUS! **Instead of old,** **Try:** elderly, aged, long in the tooth clean try: spotless, hygienic, sterile

Instead of good, **Try:** marvelous, wonderful, incomparable, unrivaled

Instead of bad, **Try:** dreadful, horrific, appalling, ghastly.

Don'ts of Essay Writing:

1. **Using contractions** (for example 'I don't think' or 'We can't say') instead of the full form ('I do not think' or 'we cannot say.') ever use contractions in academic writing.
2. **Writing too many words**. The examiner is paid to mark on an 'essay per hour basis,' and so will not read the end of an essay if it exceeds the minimum word count by more than about 100 words. This means he or she will not see the end of your argument, and your score will reduce considerably.
3. **Using informal words** (for example 'a nice idea' or 'a silly thing to do') instead of academic words (for example 'a positive idea' or 'a regrettable thing to do.') Remember that academic vocabulary is different from the language you would use in English when talking to friends.

1. **Giving opinion in an IDEAS type Task.** Check if the Task is asking for your opinion or not. The first question you should ask yourself is ‘Is this an OPINION or an IDEAS Task?’
2. **Telling stories about your personal history, friends or family.** The Task tells you to use ‘examples from your own experience,’ but this does not mean describing stories from your life or people you know! It means describing examples of things in the world that you know about, have studied or have learned about in the media.
3. **Giving evidence which is too detailed or specific to a subject.** You may be an expert in a particular social or scientific field, but the examiner probably has a different specialty. You need to make your ideas and examples accessible to a general reader. For example, if the Task topic is about money and you are an accountant, do not use specialized accounting terms.
4. **Being emotional or too dramatic when giving your opinion in an OPINION Task.** You may feel strongly about issues such as animals or crime, but academic writing must be unemotional. So, avoid phrases such as ‘a disgusting idea’ or ‘I detest this concept.’ It is much better to say, ‘an unacceptable idea’ or ‘I disapprove of this concept,’ which is more impersonal.
5. **Academic in nature:** An academic essay is one that is logically developed with the help of proper reasoning. An essay should be well structured, concise and easy to comprehend.
6. **Avoid ‘lazy’ expressions** (“and so on”, “etc”).
7. **Avoid SMS Language: We** all are typing SMS messages, chatting on Skype and the like, and there is a bunch of shorter ways to write longer words. We type “u” instead of “you”, “c” instead of “see”, “IMHO” instead of “in my humble opinion”. None of these can appear in your IELTS exam, unless you are specifically trying to mess up and get a lower score than you deserve. You need to write the full word and spell it correctly, period.

The essay has the following standardized format:

- 1) Introduction
- 2) Elaboration
- 3) Conclusion

STRUCTURE:

- **Introduction**
- Sentence 1 – Paraphrase Question
- Sentence 2 – Thesis Statement
- **Main Body Paragraph 1**
- Sentence 1 – Topic Sentence
- Sentence 2 – Explain Topic Sentence
- Sentence 3 – Example
- Sentence 4 – Result of the mentioned point
- **Main Body Paragraph 2**
- --Same as Para 1--
- **Conclusion**
- Sentence 1 – Summary
- Sentence 2 – Recommendation or Prediction

Something more about writing Introduction:

An attention-grabbing "hook" to introduce the topic. Example: write down mobile and its usage. instead of directly starting from usage of mobile phones, start it with Technology and scenario.)

A thesis statement (demand of the essay, what should be written in body paragraphs and your opinion too if required.) Something more about Thesis statement: A very basic thesis statement is one or two sentences at the end of the first paragraph that tells the reader the main idea of your essay.

The Functions of a Thesis Statement:

- To announce the topic to the reader
- To reflect a judgment about the topic
- To provide the reader with a blueprint
- of what is to come in the paper

Sample:

As people live longer and longer, the idea of cloning human beings in order to provide spare parts is becoming a reality. The idea horrifies most people, yet it is no longer mere science fiction.

Model Introduction for Human Cloning Essay

The cloning of animals has been occurring for several years now, and this has now opened the possibility of cloning humans too. Although there are clear benefits to humankind of cloning to provide spare body parts, I believe it raises several worrying ethical issues.

Body Paragraph 1: Topic Sentence:

Main Points:

- 1.
- 2.
- 3.

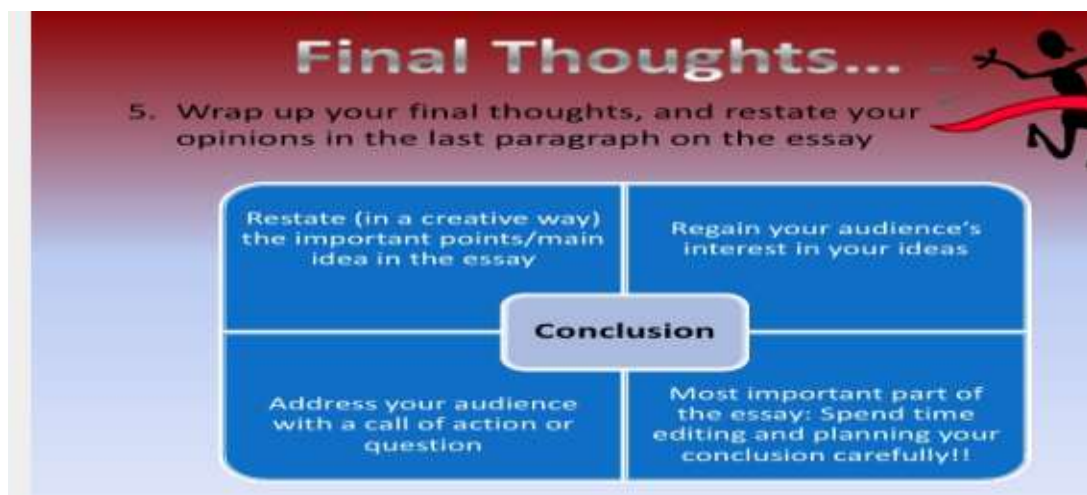
Body Paragraph 2: Topic Sentence:

Main Points:

- 1.
- 2.
- 3.

Sample Body Paragraphs: Due to breakthroughs in medical science and improved diets, people are living much longer than in the past. This, though, has brought with it problems. As people age, their organs can fail so they need replacing. If humans were cloned, their organs could then be used to replace those of sick people. It is currently the case that there are often not enough organ donors around to fulfil this need, so cloning humans would overcome the issue as there would then be a ready supply.

However, for good reasons, many people view this as a worrying development. Firstly, there are religious arguments against it. It would involve creating another human and then eventually killing it in order to use its organs, which it could be argued is murder. This is obviously a sin according to religious texts. Also, dilemmas would arise over what rights these people have, as surely, they would be humans just like the rest of us. Furthermore, if we can clone humans, it must be questioned where this cloning will end. Is it then acceptable for people to start cloning relatives or family members who have died?



Conclusion: To conclude, I do not agree with this procedure due to the ethical issues and dilemmas it would create. Cloning animals has been a positive development, but this is where it should end.

Another Sample: Popular events like the Football World Cup and other international sporting occasions are essential in easing international tension and releasing patriotic emotions in a safe way.

Every four years, the whole world stops to watch international sporting events such as the Olympics and the Football World Cup in which athletes show their best performance to make their country proud. These sporting occasions have proved to be helpful in easing international tension in difficult times when powerful leaders were trying to control the world's economy and other governments were fighting over the land.

The Olympic Games are one of the best examples which prove how sporting events can bring nations together, at least temporarily. From the ancient History, when Greeks and Romans would interrupt battles to participate in the games, to the more recent international disputes, when athletes from Palestine and Israel would forget their differences, compete peacefully and even embrace each other after an event. Moreover, these popular events have called the world's attention to the terrible consequences of wars; thus some leaders have tried to reach agreements to end their disputes and live peacefully.

Similarly, international sporting events show benefits in some developing countries which live in a daily internal civil war. For example, Brazil has a high rate of unemployment, lack of education, hunger, crime, poverty and corruption which leads to an immense embarrassment of being Brazilian and a low self-esteem. However, when the Football World Cup starts, the Brazilian squad, which is considered the best team in the world, provokes an amazing feeling of pride in their country. Most people seem to forget all their problems and even the criminal activity decreases. They paint roads with the national colors, wear the Brazilian team shirts and buy national flags. Moreover, the competition brings families and neighbors together and even rival gangs watch the games and celebrate peacefully.

In conclusion, popular sporting events play an important role in decreasing international tensions and liberating patriotic feelings as history has shown.

Revision Checklist

	Revision Questions (Ask yourself these questions as you read your essay)	YES	NO
1.	Did I answer the prompt?		
2.	Does each paragraph do what it's suppose to do (Introduction, Body, Conclusion)?		
3.	Will a reader be able to understand and follow my essay?(transition words, ideas should be in logical order)?		
4.	Do all the facts and examples support my thesis (the main idea)?		
5.	Are sentences clear and effective (do I use a variety of sentence types and dress ups)?		

Useful Phrases for essay writing:

☐ **Introducing the topic**

- Currently / These days ...
- These days, ...
- Over the few past decades...

- Issues related to ... are frequently discussed these days

- This essay will discuss ... / will examine the arguments for and against / will examine the reasons why people ... / will consider the positive and negative impacts of this and discuss ways to...
- In my opinion, the potential dangers from this are greater than the benefits we receive.
- However, ... is a contentious issue
- Although many people believe that..., others think that
- Although there are arguments on both sides, I strongly agree that...
- *While early technologies certainly changed the lives of normal people, I believe that ...*

□ **Stating an opinion (thesis statement), general phrases**

- I believe that... / It is evident that / It has been claimed that... / It is widely believed that... / It is certainly true to say that... / It is accepted that... / Many people consider that...
- There is no doubt that...
- Not only ... but it could also...
- First and foremost, ...
- The principal reason that people ... is because
- Something has increasingly ... / people are increasingly using
- Something takes advantage of (natural light)
- There are many advantages (benefits)to (using the Internet)
- Something may be endangered
- Something aims to (teach young people moral values)
- Government should introduce ...
- Something is at risk of ...
- ... a responsibility towards (the older people)

□ **Giving reasons**

- One reason for this is that...
- This can be explained by...
- This can be attributed to the fact that...

- It should also be stated that...

☐ **Refuting opinions**

- I would dispute this, however.
- However, this is not necessarily the case.
- There are some faults with this reasoning, however.
- On the other hand, ...

☐ **Concluding and summarizing**

- In conclusion,
- To conclude...
- To sum up...
- Overall, ... / On the whole, ...
- I strongly believe that...
- In conclusion, it is clear that
- The advantages (benefits) of ... outweigh the disadvantages (drawbacks).

☐ **Linking phrases**

Nevertheless, however, although, in addition, therefore, furthermore, moreover, also, despite this, finally, in fact, indeed, consequently, eventually, thereafter ... (see speaking brief file)

Templates for Essay:

Introduction

Trend description

- It is certainly true that / There is no doubt that X is increasingly being used to Y nowadays.
- It is certainly true that [populations in developed countries] are increasingly [overweight nowadays].
- Nowadays more and more [specialists] are Z to Y
- Over the past few decades, Z has improved dramatically, [allowing Y to X] [introducing innovative X], which has changed many aspects of our everyday life
- Over the decades/centuries, [generations of] scientists have been struggling to find answers to the most complicated questions about X. However, some of them have not been resolved yet. **OR been** struggling to understand the nature of X

- Nowadays many people increasingly prefer X rather than Y
- Nowadays parents/people can choose whether to Z or X

Problem

- It is certainly true that people are increasingly [producing more garbage], which has had a significant negative effect on the environment.
- While many people believe that the situation may be improved by Y, I do not consider this as an effective measure and think that other approaches can be more useful.

People think

- It is certainly true that issues/questions related to Z, [such as Y], are frequently discussed these days/nowadays since/due to the fact that... In particular, many people complain that...
- It is often argued that ...
- It is currently a contentious argument over whether...
- It is certainly true that X is a contentious topic for many adults/people.
- It is certainly true that the attitude towards [higher education] is different all over the world.
- It is certainly true that X is a contentious topic which raises many ethical questions.
- There are different opinions in regard to the question of [who should teach X about Z]
- It is certainly true to say that such phenomenon as X is frequently discussed nowadays.
- This still remains a controversial topic for many people.
- These factors have led to a phenomenon known as Z, which is criticized by many people.
- Some people consider this phenomenon as negative, whereas others believe that they benefit from Z / whereas I believe that society can benefit from Z.
- A commonly held belief is that...

Body

Body paragraph opinion essay starting

- The main reason why I am convinced that Z is because Y.
- Another reason why I support the idea that Y is that X.

Estimation of good / bad

- Z can be beneficial in many ways / have a positive (favourable) effect
- Z increases the quality of everyday life.
- Z can have an adverse effect on [youths] / can affect [youths] adversely.
- These factors can have a negative effect on Z
- X can pose a threat to [healthy relationships]
- The benefits / the potential positive effects [of X] are outweighed by a number of drawbacks.
- There are several obvious shortcomings related to X.
- The downside (singular!) of ... is that

Agree/disagree

- Somebody subscribes to the view that...
- Somebody concurs that (agree without hesitation)

Arguing

- Although Y, this is not necessarily the case nowadays.
- Another significant reason why X is ...
- Something can produce noticeable increase in the quality of life.
- Many factors may be more important than X
- Thus, it has subsequently become apparent that ...
- From this it becomes evident that ...
- Thus, it is clear that ...

Problems

- [The increase in X] has been caused by a variety of factors
- Something stems from (there is a direct link)
- The effects of this are extremely serious.
- Y may not be the best way to tackle the issue for several reasons.
- Alternatively, a number of comprehensive measures can be taken to solve X problems.
- The best way to solve the problem would be to ...

- By doing this, they would [feel better generally]
- It is important that ...

Info and data support

- Z is a key part of modern business.
- From my knowledge, some recent stories in the media support this belief/point of view.
- Some recent stories in the media support the belief that ... (stories – better not use in opinion essay)
- This is yet another example of how ...
- This is/was true of somebody, who ...

Conclusion

Restating estimation of good / bad

- There are a number of advantages and disadvantages regarding both approaches.
- The benefits of Z are outweighed by several disadvantages / by several drawbacks.
- This may have either a positive or a negative effect, depending on X

Stating approaches

- I think that Z should supplement Y with the use/means of N.
- Otherwise, potential dangers may outweigh possible benefits.
- People should be aware of risks related to X and [use modern means of communication] wisely.
- [Every adult] should think thoroughly/deliberately [prior to encouraging their children to do so].
- There is no reason why [x and y] cannot exist together.

Problems

- I am convinced that problems related to X should be tackled not only by Y, but by the implementation of other measures as well. This can include...
- In conclusion, X is clearly alarming, and Z should tackle the issue by the implementation of a set of comprehensive measures.
- As a result, ... which will have a significant positive effect on [the environment].

- I am convinced that such a comprehensive approach is the best way to eliminate the root cause of many [social] problems.

- Unless these actions are taken, the devastating effect on [the environment] may be irreversible.

EXERCISE: Identify the type of essay in each statement and write 300-350 words.

1. According to some people, elderly drivers should be required to reapply for their driving licenses because with age comes diminished vision, hearing, and reaction time. How do you feel about this issue? Explain what you think should be done and why.
2. Have you ever travelled to a place that you found very meaningful and rewarding? Write an essay that persuades others to visit this important place.
3. If it were up to you to choose one item from the twenty-first century to place in a time capsule for future generations, what would you choose? Use specific reasons and examples to support your choice, explaining both the item's significance and the reasons why it embodies the culture of the early twenty first century.
4. Explain the causes and effects of not voting in elections.
5. Many people spend a great deal of time with animals. Write about the relationships that people have with animals.
6. People often say, "Don't judge a book by its cover." Describe a time when you misjudged someone based on his or her appearance or when someone misjudged you.
7. Carpooling, recycling, and planting trees are all activities that are good for the environment. Write an Essay convincing readers to actively participate in one of these activities.

Practice

Write an essay in 300-350 words

- Freedom of speech: To what extent can it be exercised?
- Discuss the pros and cons of Agnipath scheme.
- Can India become a superpower? What are the challenges it faces on this path?
- How can we make the world a better place to live in?
- Religious bigotry: Can we come out of it?
- UGC has come up with a proposal to have 30% of the course of any specialization imparted through the online mode. Weigh its pros and cons.
- In the developed world, technological progress is increasing. What problems will this cause for individuals and society? Suggest some measures that could be taken to reduce the impact of radical technological advancements.
- In today's very competitive world, a worker must possess multiple skills to succeed. Among the skills that a worker should possess, which skill do you think is more important, social skills or good qualifications? Explain the reasons and provide specific examples to support your answer.
- Do you think businesses should hire employees who will spend their entire lives working for the company? Explain why you agree or disagree. Use specific reasons and details to support your answer.

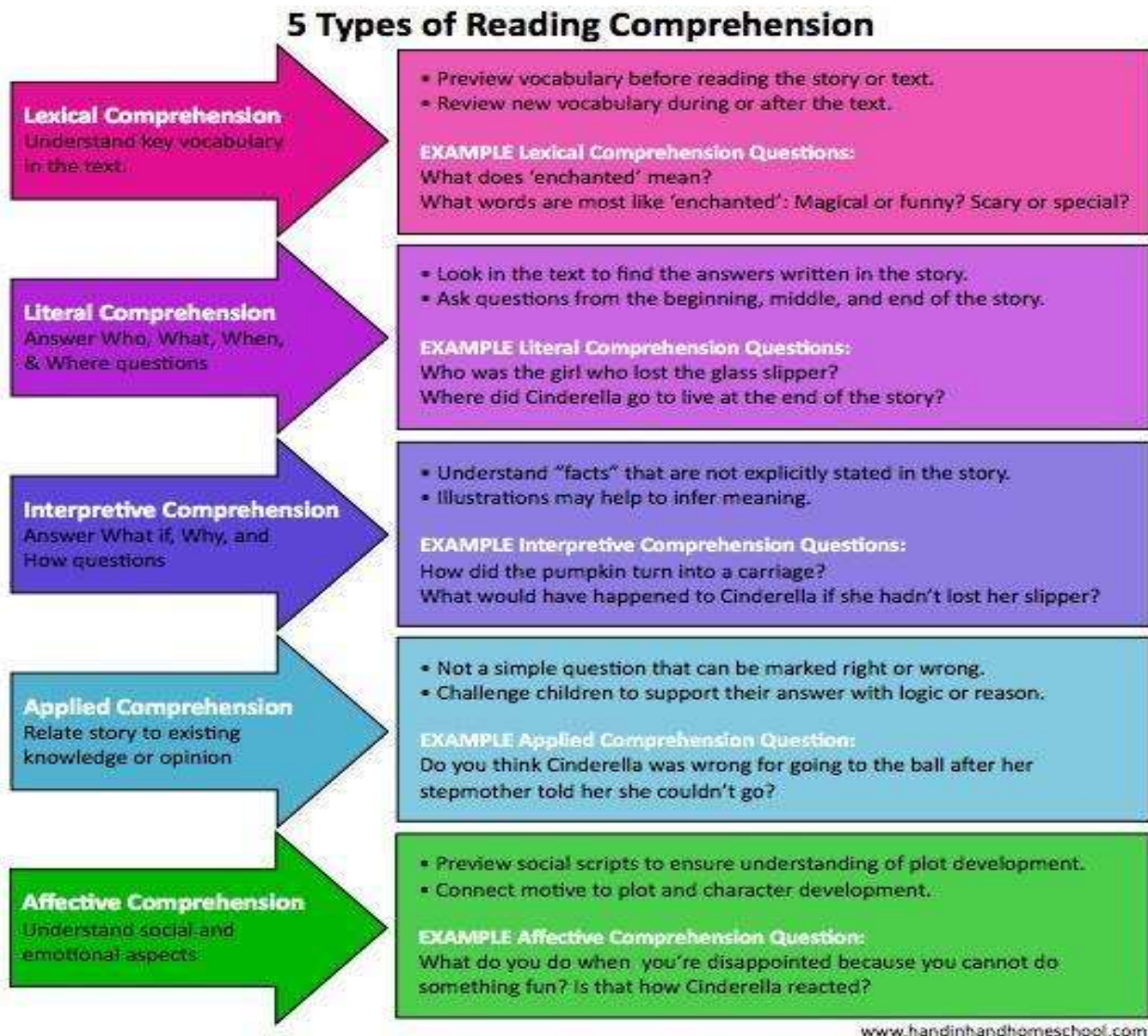
- Some people think women should be given equal chances to work and excel in their careers. Others believe that a woman's role should be limited to taking care of the house and children. Which opinion do you agree with and why? Include specific details and examples to support your choice.

Exercise

- Corruption is the single biggest challenge that the country faces today. To what extent do you agree with this statement?
- Rising Inequality in the country.
- A literate mind vs a well-educated mind. Compare and contrast using suitable examples.
- Can reservation system be removed. Discuss concrete ways to do so.
- Climatic Change and its impact on the planet Earth.
- One who controls the media controls the world. Do you agree with this statement.
- Should attendance be compulsory in schools and colleges?
- Higher Education vs Skill Acquisition.
- Global Terrorism- The fight against terrorism
- Cashless Economy: Is it achievable?

Reading Comprehension

Reading comprehension is the act of understanding what you are reading. Reading comprehension is an intentional, active, interactive process that occurs before, during and after a person reads a particular piece of writing. Reading comprehension is one of the pillars of the act of reading. There are two elements that make up the process of reading comprehension: **vocabulary knowledge** and **text comprehension**. In order to understand a text, the reader must be able to comprehend the vocabulary used in the piece of writing. If the individual words don't make the sense, then the overall story will not either.



General Strategies for Reading Comprehension

There are six main types of comprehension strategies (Harvey and Goudvis; 2000):

1. **Make Connections**—Readers connect the topic or information to what they already know about themselves, about other texts, and about the world.

1. **Ask Questions**—Readers ask themselves questions about the text, their reactions to it, and the author's purpose for writing it.
2. **Visualize**—Readers make the printed word real and concrete by creating a “movie” of the text in their minds.
3. **Determine Text Importance**—Readers (a) distinguish between what's essential versus what's interesting, (b) distinguish between fact and opinion, (c) determine cause-and-effect relationships, (d) compare and contrast ideas or information, (e) discern themes, opinions, or perspectives, (f) pinpoint problems and solutions, (g) name steps in a process, (h) locate information that answers specific questions, or (i) summarize.
4. **Make Inferences**—Readers merge text clues with their prior knowledge and determine answers to questions that lead to conclusions about underlying themes or ideas.
5. **Synthesize**—Readers combine new information with existing knowledge to form original ideas, new lines of thinking, or new creations.

8 Types of Reading Comprehension Questions

1. Universal or Main Idea Questions – This question-type asks about the big picture, the passage as a whole. _

- “Which of the following best summarizes the passage?”
- “What is the author attempting to illustrate through this passage?”
- “What is the thematic highlight of this passage?”
- Which of the following best states the central idea of the passage?
- The gist of the passage is:
- Which of the following is the principal topic of the passage?
- “Which of the following best describes one of the main ideas ____?”

2. Specific –This type asks about details from the passage. The correct answer is often a paraphrase of something directly stated in the passage.

- “Which ____ has not been cited as ____?”
- “According to the author, what is ____?”
- “By a _____, the author means...”
- “According to the passage, ____?”
- “Which factor has not been cited ____?”

3. Vocab-in-Context – This is a type of Specific question which asks about the use of a particular word or phrase.

- “In the passage, the phrase _____ refers to”
- “In the sentence, _____, what is the meaning of ‘____’?”

4. Function – This type of question asks about the logical structure of a passage.

- “The author cites _____, in order to”
- “The _____ in the passage has been used by the author to”
- “Which of the following best describes the reason the author _____?”

5. Inference – Inference questions require you to understand what is implied by but not necessarily stated in the passage. The correct answer may rely on subtle phrases from the passage and be hard to find/less obvious than Specific questions.

- “The passage uses _____ to imply that _____”
- “Which of the following cannot be inferred from the passage?”
- “What does the author mean by _____?”
- “What can be inferred when the author states _____?”
- The sentence, ‘_____’, implies that”

6. Application – This is a slightly more specific type of inference question, where you’re asking to choose an answer which mimics a process or exemplifies a situation described in the passage.

- Which of the following could be used to replace _____?
- “A _____, as conceptualized in the passage, can best be described as _____”
- “Which of the following best illustrates the situation _____”

7. Tone – This question type is also a specific type of inference, requiring you to infer the author’s point of view and position on certain statements.

- “The author of the passage is most likely to agree with _____?”
- “Which of the following views does the author most likely support _____?”

8. Context outside passage -Like inference questions, applying information questions deal with topics that are not mentioned explicitly in the passage. This type of question asks you to take the information given in the passage and apply it logically to a context outside of the passage. An applying information question could look like:

- Which of the following situations is most similar to the situation described in the paragraph?

- Identify a hypothetical situation that is comparable to a situation presented in the passage?
- Select an example that is like an example provided in the passage?

Main idea 1

There are many reasons why the death penalty should have minimal place in any society, not least because it violates the fundamental right to life. The argument that it may deter violent crime is countered by the observations that murder rates declined in ten out of eleven countries which had abolished capital punishment in recent years. The most egregious aspect of the death penalty is the widespread evidence of miscarriage of justice which occurs even in the most robust judicial systems, leading to the real threat of an irreversible punishment being inflicted on an innocent person.

What is the main idea of the passage?

- A. Death penalty should not be abolished.
- B. Death penalty should be reduced to minimum.
- C. It is debatable whether the death penalty should be abolished or not.
- D. None of these

Main Idea 2

It is inevitable that the ban on polythene bags by the government will encounter teething troubles, such as resistance from a section of the trader community as well as the industry. The end-users will also feel the pinch if the substitutes (paper/cloth bags) are not easily available or lack affordability and durability. Several states have imposed a complete or partial ban on single-use plastic over the years, including Karnataka, Maharashtra, Tamil Nadu and Himachal Pradesh. The implementation has been patchy in general, with the authorities often adopting a lax attitude and things eventually returning to business as usual.

What is the main idea of the passage?

- A. The recent ban on polythene will prove to be an all-out success.
- B. The ban on polythene will face resistance from a certain section of the society including traders and industrialists.
- C. The ban on polythene is a good step towards clean and green India.
- D. Ban on polyethene in the past has not been that successful in some states, so the recent ban in the entire country is also going to face some challenges.

Main Idea 3

The attitudes of Americans toward gambling are amazingly contradictory. You may find, for example, that horse racing is legal in your state, but that you cannot legally play poker for money on your front porch; bookies may be prosecuted by state law, but they are supposed to purchase a federal license nonetheless; one church condemns gambling, while another raises money by sponsoring Bingo games. Gambling laws are inconsistent from state to state or even from town to town and are very difficult to enforce.

- A. Americans have negative attitudes toward gambling.
- B. Gambling laws are difficult to enforce
- C. Gambling laws are inconsistent from community to community.
- D. Churches do not have uniform ideas about gambling.

Specific - 1

Naval architects never claim that a ship is unsinkable, but the sinking of the passenger-and-car ferry Estonia in the Baltic surely should never have happened. It was well designed and carefully maintained. It carried the proper number of lifeboats. It had been thoroughly inspected the day of its fatal voyage. Yet hours later, the Estonia rolled over and sank in a cold, stormy night. It went down so quickly that most of those on board, caught in their dark, flooding cabins, had no chance to save themselves: Of those who managed to scramble overboard, only 139 survived. The rest died of hypothermia before the rescuers could pluck them from the cold sea. The final death toll amounted to 912 souls. However, there were an unpleasant number of questions about why the Estonia sank and why so many survivors were men in the prime of life, while most of the dead were women, children and the elderly.

According to the passage, when the Estonia sank, ----.

- A) there were only 139 passengers on board
- B) few of the passengers were asleep
- C) there were enough lifeboats for the number of people on board
- D) faster reaction by the crew could have increased the Estonia's chances of survival
- E) all the passengers had already moved out into the open decks

Vocab in context - 1

Her paintings are now very famous and, although the dark colours may not be attractive to some people, they **evoke** the beauty and mystery of the deep woods and the skill of a great artist.

The word "Evoke "in the passage means:

- a) reason
- b) discover
- c) make you feel
- d) disclose

Function – 1

Seeking a competitive advantage, some professional service firms (for example, firms providing advertising, accounting, or health care services) have considered offering unconditional guarantees of satisfaction. Such guarantees specify what clients can expect and what the firm will do if it fails to fulfill these expectations. Particularly with first-time clients, an unconditional guarantee can be an effective marketing tool if the client is very cautious, the firm's fees are high, the negative consequences of bad service are grave, or business is difficult to obtain through referrals and word-of-mouth.

However, an unconditional guarantee can sometimes hinder marketing efforts. With its implication that failure is possible, the guarantee may, paradoxically, cause clients to doubt the service firm's ability to deliver the promised level of service. It may conflict with a firm's desire to appear sophisticated, or may even suggest that a firm is begging for business. In legal and health care services, it may mislead clients by suggesting that lawsuits or medical procedures will have guaranteed outcomes. Indeed, professional service firms with outstanding reputations and performance to match have little to gain from offering unconditional guarantees. And any firm that implements an unconditional guarantee without undertaking a commensurate commitment to quality of service is merely employing a potentially costly marketing gimmick.

Which of the following is cited in the passage as a goal of some professional service firms in offering unconditional guarantees of satisfaction?

- A. A limit on the firm's liability

- B. Successful competition against other firms
- C. Ability to justify fee increases
- D. Attainment of an outstanding reputation in a field

Inference – 1

Jessie Street is sometimes called the Australian Eleanor Roosevelt. Like Roosevelt, Street lived a life of privilege, but she devoted her efforts to working for the rights of the disenfranchised, including workers, women, refugees, and Aborigines. In addition, she gained international fame when she was the only woman on the Australian delegation to the conference that founded the United Nations, just as Eleanor Roosevelt was for the United States.

Which of the following inferences may be drawn from the information presented in the passage?

- a. Eleanor Roosevelt and Jessie Street worked together to include women in the United Nations Charter.
- b. Usually, people who live lives of privilege do not spend much time participating in political activities.
- c. Discrimination in Australia is much worse than it ever was in the United States.
- d. At the time of the formation of the United Nations, few women were involved in international affairs.

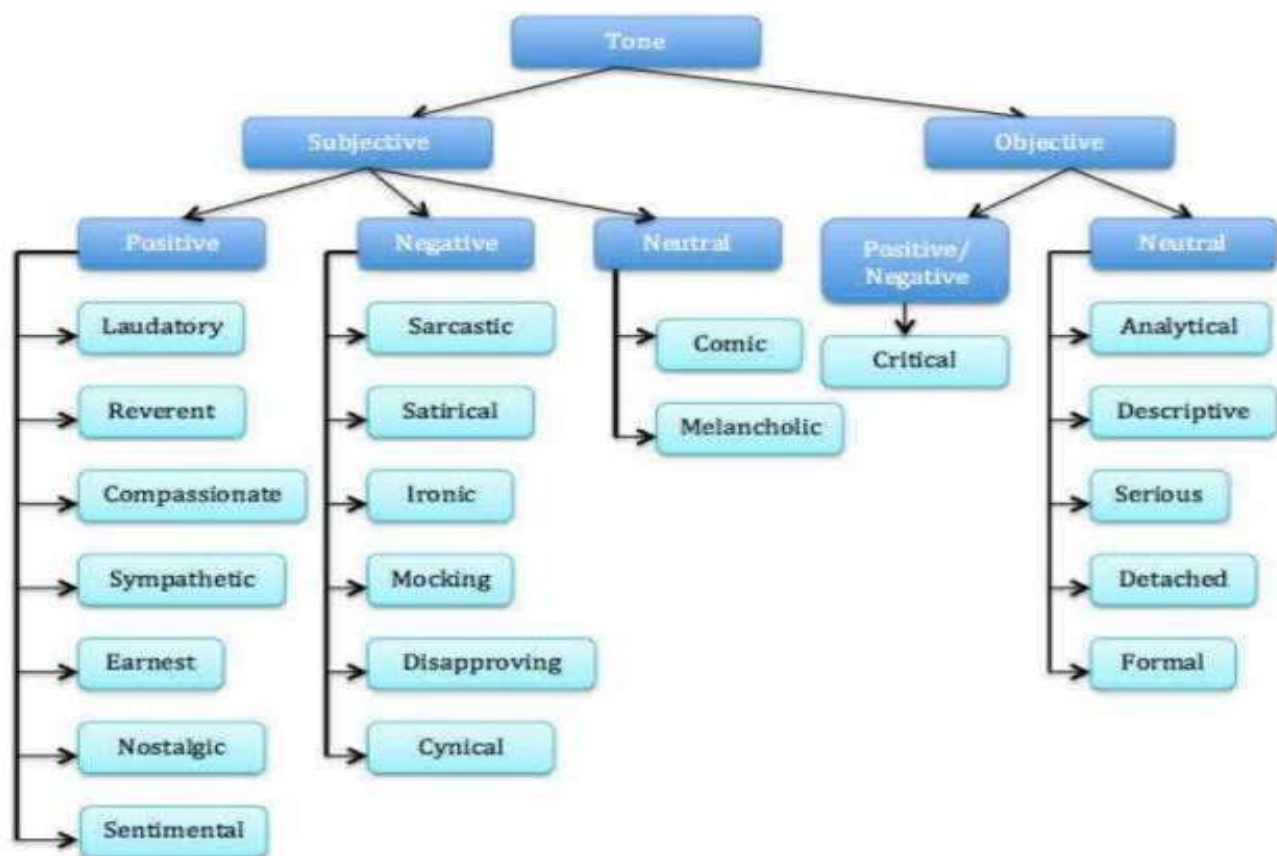
Application – 1

The piranha is a much-maligned fish. Most people think that this is a deadly creature that swarms through rivers and creeks of the Amazon rainforest looking for victims to tear apart. And woe betide anyone unlucky enough to be in the same water as a shoal of piranhas. It takes only a few minutes for the vicious piranhas to reduce someone to a mere skeleton. The truth is that the piranha is really a much more nuanced animal than the mindless killer depicted in the media. In fact, piranhas are a group made up of approximately twelve different species. Each piranha species occupies its own ecological niche. One type of piranha takes chunks out of the fins of other fish. Another type eats fruit falling from trees into the river. Each piranha species plays a unique role in the ecology of the rainforest floodplains. So, what should you do next time you hear someone talking about the “deadly piranha”? You can remind them that the piranha is not always the notorious killer fish that the tough, muscular heroes of popular nature television shows would have us believe.

In paragraph 1, the author uses hyperbole—characterized by the use of exaggeration for effect—to describe the piranha. The author most likely uses hyperbole to

- A. frame an argument that is supported in a later paragraph
- B. create ambiguity so the reader cannot be sure which position the writer supports
- C. juxtapose the myth of the piranha with the truth about the fish
- D. evoke vivid images of nature television shows in the reader’s mind

Tone :



Some of the common tones used by author are listed below:

- ✓ **Critical:** denotes negative or fault-finding attitude of the author. Sometimes, the word critical is also used to denote deep analysis of the issue with a neutral outlook.
- ✓ **Laudatory/Eulogistic:** To shower high praise on something or somebody.
- ✓ **Cynical:** A higher degree of pessimism coupled with a sense of skepticism and helplessness.
- ✓ **Satirical:** To use humour as a tool for healthy criticism.
- ✓ **Sarcastic:** To use the words opposite to what you mean to taunt or make fun of somebody.
- ✓ **Didactic:** When the author tries to teach or instruct through his writing.
- ✓ **Nostalgic:** Conveys a sense of longing for the past.

Solutions:

Main Idea 1 - B	Main Idea 2 - D	Main Idea 3 - C	Specific 1 - C
Vocab in Context 1 – <u>C</u>	Function 1 - <u>B</u>	Inference 1 - <u>D</u>	Application 1 – <u>C</u>

TIPS

- **Don't rush yourself.** It is natural that you will start a little slowly and then build up speed as you gain familiarity with the passage.

- **Read all the questions first** (if the exam format permits this). This will help you zero in on the relevant portions when you start reading the passage.
- **Read actively.** This means, *try to anticipate the next sentence*. Reading this way will help you engage with the passage more closely.
- **Make notes** to capture the essence of *each paragraph* within the passage. The first sentence of the paragraph usually conveys the main idea or theme of the paragraph.
- **Don't try to memorize anything.** Memorizing consumes time and is not very useful.
- **Get the overview.** After you have read the passage, ask yourself the following questions: (1) *what is the passage trying to say?* (2) *How does each paragraph contribute to the broad message of the passage?*

Practice

PASSAGE 1.

It is difficult to reconcile the ideas of different schools of thought on the question of education. Some people maintain that pupils of school should concentrate on a narrow range of subjects which will benefit them directly in their subsequent careers. Others contend that they should study a wide range of subjects so that they not only have the specialized knowledge necessary for their chosen careers but also sound general knowledge about the world they will have to work and live in. Supporters of the first theory state that the greatest contributions to civilization are made by those who are expert in their trade or profession. Those on the other side say that, unless they have a broad general education, the experts will be too narrow in their outlook to have sympathy with their fellows or a proper sense of responsibility towards humanity as a whole.

(1) Supporters of the first theory would not agree with

- A. experts have contributed most to the progress in the modern world
- B. students should study a few subjects that will help them in their profession
- C. people with broad general education have not contributed much to civilization
- D. students should not undertake any specialized work

(2) According to the second school of thought education will not be very effective, if students

- A. do not have a wide general education
- B. have inadequate knowledge of their own work
- C. ignore the study of fine arts
- D. concentrate on only a few subjects

PASSAGE 2

While delivering the Waheeduddin Khan Memorial Lecture on ‘Beyond India @75: Growth, Inclusion and Sustainability’ at the Centre for Economic and Social Studies (CESS) on Thursday, Prof. Dev said that there are issues like geopolitical challenges with a new bipolar world — USA/China — emerging in the recent past with old bipolar world — USA/Russia, and international trade and protection, and technologies like automation, robotics, 3D printing, digitization and Artificial Intelligence and increasing inequalities.

Explaining various issues that would impact the economic growth of India, Prof. Dev said that the government has mentioned that India would achieve \$ 5 trillion economy by 2024 but it would take another four to five years to reach that. Informing that export of goods has completely stagnated with annual growth rate of almost 0% during 2012-19 while the growth rate of service exports declined noticeably to 5.9%. “India accounts for less than 2% of the world export manufacturers while the share of China stands at 13%,” he commented.

Referring to credit in the national economy, he said that it was only 50% of GDP compared to 100% in many other countries. He stressed the need to keep credit flowing to all categories of economic agents – firms and households. On agriculture, he said that the current policies are still based on the ‘deficit’ mindset of the 1960s and the procurement, subsidies and water policies are biased towards rice and wheat.

“Diversification of cropping pattern towards millets, pulses, oil seeds and horticulture is needed for more equal distribution of water, sustainable and climate resilient agriculture,” said Prof. Dev, adding that agriculture should change towards high value production, better remunerative prices and farm income.

Q1. Acc. to the paragraph, India faces challenges in all of these fields except:

- A. Geopolitics
- B. Inequalities
- C. Diversification of cropping pattern
- D. Gun Control

Q2. The difference in the world exports between China and India is:

- A. 13%
- B. 2%
- C. 11%
- D. 9%

Q3. What do you understand about the “deficit” mindset of the 1960s?

- A. There was a shortage of food grains at that time.
- B. There was an abundance of food grains at that time.

C. There was neither shortage nor abundance of food grains.

D. None of these

Q4. Diversification of cropping pattern is required towards:

A. Horticulture

B. Millets & Pulses

C. Oil seeds

D. All of the above

Q5. What was the growth rate of Indian exports from 2012 to 2019?

A.1%

B.2%

C.0%

D.4%

PASSAGE 3

But man is not destined to vanish. He can be killed, but he cannot be destroyed, because his soul is deathless, and his spirit is irrepressible. Therefore, though the situation seems dark in the context of the confrontation between the superpowers, the silver lining is provided by amazing phenomenon that the very nations which have spent incalculable resources and energy to produce deadly weapons are desperately trying to find out how they might never be used. They threaten each other, intimidate each other and go to the brink, but before the total hour arrives, they withdraw from the brink.

The main point from the author's view is that

- A. Man's soul and spirit cannot be destroyed by superpowers.
- B. Man's destiny is not fully clear or visible.
- C. Man's soul and spirit are immortal.
- D. Man's safety is assured by the delicate balance of power in terms of nuclear weapons.
- E. Human society will survive despite the serious threat of total annihilation.

The phrase 'Go to the brink' in the passage means

- A. Retreating from extreme danger.
- B. Declare war on each other.
- C. Advancing to the stage of war but not engaging in it.
- D. Negotiate for peace.
- E. Commit suicide.

In the author's opinion

- A. Huge stockpiles of destructive weapons have so far saved mankind from a catastrophe.
- B. Superpowers have at last realized the need for abandoning the production of lethal weapons.
- C. Mankind is heading towards complete destruction.
- D. Nations in possession of huge stockpiles of lethal weapons are trying hard to avoid actual conflict.
- E. There is a silver lining over the production of deadly weapons.

'Irrepressible' in the second line means

- A. incompatible
- B. strong
- C. oppressive
- D. unrestrainable
- E. inspirited

A suitable title for the above passage is

- A. Destruction of mankind is inevitable.
- B. Man's desire to survive inhibits use of deadly weapons.
- C. Mounting cost of modern weapons.
- D. Threats and intimidation between superpowers.
- E. Cowardly retreat by man

The *silver lining* is provided by amazing phenomenon. What is the synonym for the italicized word?

- A. Despair
- B. Bright side
- C. Disposition
- D. Hopelessness

The word confrontation in the passage means

- A. Discord resulting from a clash of ideas or opinions
- B. A direction opposite to another
- C. An electrical device that resists the flow of electrical current
- D. The state of not being susceptible

What do we mean by intimidate?

- A. Threaten
- B. Pacify
- C. Love
- D. Call

PASSAGE 4

The Food and Drug Administration has formulated certain severe restrictions regarding the use of antibiotics, which are used to promote the health and growth of meat animals. Though the different types of medicines mixed with the fodder of the animals kills many microorganisms, it also encourages the appearance of bacterial strains, which are resistant to anti-infective drugs.

It has already been observed that penicillin and the tetracyclines are not as effective therapeutically as they once used to be. This resistance to drugs is chiefly caused due to tiny circlets of genes, called plasmids, which are transferable between different species of bacteria. These plasmids are also one of the two kinds of vehicles on which molecular biologists depend on while performing gene transplant experiments. Existing guidelines

also forbid the use of plasmids, which bear genes for resistance to antibiotics, in the laboratories. Though congressional debate goes on as to whether these restrictions need to be toughened with reference to scientists in their laboratories, almost no congressional attention is being paid to an ill-advised agricultural practice, which produces deleterious effects.

In the present passage, the author's primary concern is with:

- A. The discovery of methods, which eliminate harmful microorganisms without generating drug-resistant bacteria.
- B. Attempting an explanation of the reasons for congressional inaction about the regulation of gene transplant experiments.
- C. Portraying a problematic agricultural practice and its serious genetic consequences
- D. The verification of the therapeutic ineffectiveness of anti-infective drugs
- E. Evaluation of the recently proposed restrictions, which are intended to promote the growth of meat animals.

As inferred from the above passage, the mutual transfer of plasmids between different bacteria can result in which of the following?

- A. Microorganisms, which have an in-built resistance to drugs
- B. Therapeutically useful circlets of genes
- C. Penicillin like anti-infective drugs
- D. Viruses used by molecular biologists
- E. Carriers for performing gene transplant experiments.

According to the above passage the author believes that those who favor the stiffening of restrictions on gene transplant research should logically also.

- A. Approve and aid experiments with any plasmids except those, which bear genes for antibiotic resistance.
- B. Inquire regarding the addition of anti-infective drugs to livestock feeds
- C. Oppose the using of penicillin and tetracyclines in order to kill microorganisms
- D. Agree to the development of meatier livestock using antibiotics
- E. Approve of congressional debate and discussion regarding science and health issues.

The attitude the author has with reference to the development of bacterial strains that render antibiotic drugs in effective can best be described as

- A. indifferent
- B. perplexed
- C. pretentious
- D. insincere

- E. apprehensive

The Food and Drug Administration has formulated certain *severe* restrictions

- A. Stringent
- B. Dangerous
- C. Terrible
- D. Wicked

Passage 5

Visual recognition involves storing and retrieving memories. Neural activity, triggered by the eye, forms an image in the brain's memory system that constitutes an internal representation of the viewed object. When an object is encountered again, it is matched with its internal representation and thereby recognized. Controversy surrounds the question of whether recognition is a parallel, one-step process or a serial, step-by-step one. Psychologists of the Gestalt school maintain that objects are recognized as wholes in a parallel procedure: the internal representation is matched with the retinal image in a single operation. Other psychologists have proposed that internal representation features are matched serially with an object's features. Although some experiments show that, as an object becomes familiar, its internal representation becomes more familiar, its internal representation becomes more holistic and the recognition process correspondingly more parallel, the weight of evidence seems to support the serial hypothesis, at least for objects that are not notably simple and familiar.

It can be inferred from the passage that the matching process in visual recognition is

- A. Not a natural activity.
- B. Not possible when an object is viewed for the very first time.
- C. Not possible if a feature of a familiar object is changed in some way.
- D. Only possible when a retinal image is received in the brain as a unitary whole.
- E. Now fully understood as a combination of the serial and parallel process.

In terms of its tone and form, the passage can best be characterized as

- A. A biased exposition
- B. A speculative study
- C. A dispassionate presentation
- D. An indignant denial
- E. A dogmatic explanation.

The author is primarily concerned with

- A. Explaining how the brain receives images
- B. Examining the evidence supporting the serial recognition hypothesis

- C. Discussing visual recognition and some hypotheses proposed to explain it.
- D. Reporting on recent experiments dealing with memory systems and their relationship to neural activity.

According to the passage, Gestalt psychologists make which of the following suppositions about visual recognition?

- I A retinal image is in the same form as its internal representation
 - II An object is recognized without any need for analysis into component parts.
 - III The matching of an object with its internal representation occurs in only one step
- II only
- III only
- I and III only
- II and III only
- I, II and III

PASSAGE6

Any modern musical performance is almost impossible to countenance without the presence of an electric guitar. Most of the time it is a solid-body electric guitar, and while they seem ubiquitous and obvious now, that was not always the case. First invented in the early 1930s, the first electric guitar simply amplified existing guitars. No one thought of it as a new instrument, but merely a way to put a microphone inside of the guitar. Using electronic pickups that went straight to an amplifier, the sound of the guitar could be broadcast over loud jazz bands with drums and horns. At the time, most everyone believed an electric guitar still had to look like an acoustic guitar, and all models featured a hollow body acoustic shape that would resonate with the sound of the guitar strings. In all actuality, the only necessity for an electric guitar is an electric pickup to capture their small vibrations. An electric guitar does not, and never did, need a space to resonate the sound of the strings. Instead, it could be a simple block, with the fretboard, strings, and a pickup attached to a piece of lumber. This method is exactly what the famous guitar player and maker Les Paul did with his “Log,” but Les Paul’s “Log” revealed some of the biases against a solid-body guitar. While the guitar was just one solid piece of wood, Paul would attach two wings to it that made the guitar look like a hollow body.

Despite Les Paul's innovations, few manufacturers made a marketable solid-body guitar. Rickenbacker and Bigsby were both companies that made limited productions of solid-body electric guitars. Leo Fender was the first luthier to make a popular, mass-market electric solid-body guitar. Leo Fender started his career by working on radios and other small electronic devices but developed an interest in building guitars. Immediately after World War II, big bands were considered antiquated, and small honky-tonk and boogie-woogie combos wanted cheaper, sturdier, and better intonated guitars, that they could play faster and louder. Leo Fender obliged with his Esquire guitar. Looking completely unlike any guitar made before, and being extremely thin, with no resonating panels, Fender's guitar was revolutionary. While Fender continued to tweak it through the years, one thing remains the same: the general shape of the guitar. Renamed first the Broadcaster, then the more famous Telecaster, the silhouette of Fender's Esquire is still a popular choice among musicians today.

Q. It can be inferred from the passage that the Bigsby and Rickenbacker companies _____.

- A. were not highly innovative guitar manufacturers
- B. took many of their ideas from Leo Fender's innovations
- C. helped inspire the creation of Les Paul's "Log" guitar
- D. never had any success in manufacturing guitars
- F. were never as successful as Fender in marketing their guitars

Explanation:

The Bigsby and Rickenbacker companies are only mentioned in one sentence in the entire passage, where it is noted, they too made a small run of electric solid-body guitars. From this, it can be inferred that they had some success, but never achieved anywhere near the level of Leo Fender's company.

PASSAGE 7

When winding an old clock, it is important not to overwind it. Overwinding occurs when the mainspring is almost fully wound, but the operator continues to turn the winding key. This causes the main spring to coil too tightly and might even break it.

Q. what is the main idea of this paragraph

- a. clocks have changed over the years.
- b. old-fashioned clocks become fragile with age.
- c. old-fashioned clocks were operated by an internal spring.
- d. overwinding clocks used to be a common mistake.
- e. time flies when you're having fun.

PASSAGE 8

Identify the tone of the passage

All registered cyclists have passed an examination covering traffic rules and safety. Those interested in the new Bikeshare Program must register their bicycles and provide a major credit card to ensure payment. Call 555-1212 for more information.

- (A) argumentative
- (B) sentimental
- (C) idealistic
- (D) informative
- (E) caustic

PASSAGE 9

Identify the tone of the passage

On hot summer nights his family drove to the local ice cream stand, where, for just a few minutes, nothing mattered but the cold, sweet treat. No dessert, before or since, was as delicious as a double-dip cone eaten while he balanced on a log behind the parking lot.

- (A) nostalgic
- (B) biting
- (C) irreverent
- (D) cynical
- (E) satirical

PASSAGE 10

Although European decisions during the 16th and 17th centuries to explore, trade with, and colonize large portions of the world brought tremendous economic wealth and vast geographic influence, the enormous success of European maritime ventures during the age of exploration also engendered a litany of unintended consequences for most of the nations with which Europe interacted. Due to their incredible military force, religious zeal, and uncompromising goal of profit, Europeans often imposed their traditions, values, and customs on the people with whom they traded. They frequently acted without regard to the long-term welfare of others as their principal concern was short-term economic gain. Since many nations that traded with Europe placed high value on their historical customs, some natives became deeply disconcerted by the changes that occurred as a result of European power. These factors, coupled with perennial domestic political instability, caused numerous countries to grow increasingly resistant to European influence.

One potent example of this ideological shift can be seen in the actions of the Tokugawa government of Japan. In its Seclusion Edict of 1636, the government attempted to extricate cultural interactions with Europe from the intimate fabric of Japanese society. The Edict attempted to accomplish this by focusing on three areas. First, it sought to curb cultural exchange by eliminating people bringing European ideas into Japan. The Edict stated, "Japanese ships shall by no means be sent abroad.... All Japanese residing abroad shall be put to death when they return home." Second, the Edict focused on limiting trade. Articles 11 through 17 of the Edict imposed stringent regulations on trade and commerce. Third, the government banned Christianity, which it saw as an import from Europe that challenged the long-established and well-enshrined religious traditions of Japan. The government went to considerable lengths to protect its culture. Article eight of the Edict stated, "Even ships shall not be left untouched in the matter of exterminating Christians."

With the example of Japan and the examples of other countries that chose a different response to European influence, it is perhaps not too far of a stretch to conclude that Japan made the right decision in pursuing a path of relative isolationism. As history unfolded during the next 400 years, in general, countries that embraced European hegemony, whether by choice or by force, tended to suffer from pernicious wealth inequality, perennial political instability, and protracted underdevelopment.

Q1. It can best be inferred from the passage that in 1636, the Japanese government:

- A. Saw its citizens living abroad as potential threats
- B. Considered all foreign religions a danger
- C. Disagreed with the European philosophy that trade brought wealth
- D. Foresaw the economic dangers of European trade and imperialism
- E. Believed that ideas coming into Japan via foreign interactions provided no positive impact to Japanese society

Q2. Which of the following best characterizes the most significant motivation for Europe's behaviour with Japan during the 17th century?

- A. Religious zeal
- B. Long-term political concerns
- C. Short-term economic self-interest
- D. Cultural imperialism
- E. Territorial aggrandizement

Q3. The author most likely included the quotation from Article Eight of the Edict at the end of the second paragraph to:

- A. Highlight the venomous anger many Japanese leaders felt toward the importation of foreign religions
- B. Emphasize the determination of the Japanese government to protect itself from foreign influences it saw as damaging
- C. Illustrate how pervasive foreign religious influence had become in Japanese society
- D. Emphasize that European economic influence offered no justification for the Edict and the government relied instead on foreign religious influence to justify the Edict
- E. Provide an example of Japan's effort to curb cultural and economic exchange

Q4. Based upon the passage, the author would likely agree most strongly with which of the following statements:

- A. European decisions made during the 16th and 17th centuries in dealing with Japan represent an aberration from the typical pattern of European decisions
- B. Japanese rulers who responded with ferocity to European influence bear part of the responsibility for the caustic European-Japanese relationship that ensued
- C. With the hindsight of history, Japan likely made the appropriate decision in extricating itself from European influence
- D. European religious and cultural values conflicted with European economic behaviour toward Japan
- E. The width and breadth of Japan's cultural fabric suffered from its seclusionist policies.

UNIT 5

Direct Indirect Speech

What is Direct & Indirect Speech?

Direct Speech: the message of the speaker is conveyed or reported in his own actual words without any change. It is also called as **REPORTED SPEECH**.

Indirect Speech: the message of the speaker is conveyed or reported in our own words.

Example on Process of Conversion from Direct to Indirect Speech

- a) **Direct:** Radha said, “I am very busy now.”
- b) **Indirect:** Radha said that she was very busy then.

Key Terminology

During the process, you will come across many important terms that you need to know better so that you can convert any direct speech into indirect speech easily and without any hassle. Consider the following sentences:

- **Direct Speech:** She says, “I am a little bit nervous.”
- **Indirect Speech:** She says that she is a little bit nervous.

Now consider the different grammatical aspects of both.

- **Reporting Speech:** The first part in the direct speech is called reporting speech.
- **Reporting Verb:** The verb of the reporting speech is called the reporting verb.

Direct speech	Indirect speech
Direct speech reports or quotes the exact words spoken.	Indirect speech is also known as reported speech.
Its purpose is to report exactly that was said	Its purpose is to report on what someone said

by someone by using quotation marks.	in past.
It is accompanied by a reporting verb, signal phrase, or quotative frame.	It uses reporting verbs such as “say,” “tell,” “said,” “talk,” and “speak.”
You will keep the verb tense the same in the quotations.	Normally, you will change the verb tense when using indirect speech

- ✓ All inverted commas or quotation marks are omitted and the sentence ends with a full stop.
- ✓ Conjunction ‘that’ is added before the indirect statement.
- ✓ The Pronoun is changed in Person.
- ✓ Present Tense is changed to Past.
- ✓ The adverb ‘now’ is changed to ‘then’.



Tips on Direct and Indirect Speech

Tip 1: Conversion Rules as per the Reporting Verb

When the reporting or principal verb is in the Past Tense, all Present tenses of the direct are changed into the corresponding Past Tenses.

- a) **Direct:** He **said**, “I am unwell.”
- b) **Indirect:** He **said** (that) he **was** unwell.

If the reporting verb is in the Present or Future Tense, the tenses of the Direct Speech do not change.

- a) **Direct:** He **says/will say**, “I am unwell.”
- b) **Indirect:** He **says/will say** he **is** unwell.

The Tense in Indirect Speech is NOT CHANGED if the words within the quotation marks talk of a universal truth or habitual action.

- a) **Direct:** They said, “We **cannot live** without water.”
- b) **Indirect:** They said that we **cannot live** without water.

Tip 2: Conversion Rules of Present Tense in Direct Speech

Simple Present Changes to Simple Past

- a) **Direct:** "I **am** happy", she said.
- b) **Indirect:** She said that she **was** happy.

Present Continuous Changes to Past Continuous

- a) **Direct:** "I **am reading** a book", he explained.
- b) **Indirect:** He explained that he **was reading** a book.

Present Perfect Changes to Past Perfect

- a) **Direct:** She said, "He **has finished** his food".
- b) **Indirect:** She said that he **had finished** his food.

Present Perfect Continuous Changes to Past Perfect Continuous

- a) **Direct:** "I **have been to** Gujarat", he told me.
- b) **Indirect:** He told me that he **had been to** Gujarat.

Tip 3: Conversion Rules of Past & Future Tense

Simple Past Changes to Past Perfect

- a) **Direct:** He said, "Ira **arrived** on Monday."
- b) **Indirect:** He said that Ira **had arrived** on Monday.

Past Continuous Changes to Past Perfect Continuous

- a) **Direct:** "We **were living** in Goa", they told me.
- b) **Indirect:** They told me that they **had been living** in Goa.

Past Perfect remains Past Perfect

- a) **Direct:** David said, "I have not met her".
- b) **Indirect:** David said that he had not met her.

Past Perfect Continuous remains Past Perfect Continuous

- a) **Direct:** Jill said, "I had been cooking".
- b) **Indirect:** Jill said that she had been cooking.

Future Simple Changes to Present Conditional

- a) **Direct:** He said, "I **will be** in Kolkata tomorrow."

b) **Indirect:** He said that he **would be** in Kolkata the next day.

Future Continuous Changes to Conditional Continuous

a) **Direct:** She said, "I'll be using the car next Friday."

b) **Indirect:** She said that she **would be using** the car next Friday.

Future Perfect, will have changes to would have

a) **Direct:** He said, "I will have cleaned the room".

b) **Indirect:** He said that he would have cleaned the room.

Future Perfect Continuous remains Future Perfect Continuous (Will changes to would)

a) **Direct:** She said, "We will have been watching a movie."

b) **Indirect:** She said that they would have been watching a movie.

Tip 4: Changes in Modals

CAN changes into COULD

a) **Direct:** He said, "I **can** swim."

b) **Indirect:** He said that he **could** swim.

MAY changes into MIGHT

a) **Direct:** He said, "I **may** buy a house."

b) **Indirect:** He said that he **might** buy a house.

MUST changes into HAD TO

a) **Direct:** He said, "I **must** work hard."

b) **Indirect:** He said that he **had to** work hard.

Modals that DO NOT Change: Would, Could, Might, Should, Ought to.

a) **Direct:** He said, "I **should** face the challenge."

b) **Indirect:** He said that he **should** face the challenge.

Tip 5: Conversion of Interrogative

Reporting Verb like 'said/ said to' changes to asked, enquired or demanded

a) **Direct:** He **said to** me, "What are you doing?"

- b) **Indirect:** He **asked** me what I was doing.

If sentence begins with auxiliary verb, the joining clause should be **if** or **whether**.

- a) **Direct:** He said, “**Will** you come for the meeting?”
b) **Indirect:** He asked them **whether they would** come for the meeting.

If sentence begins with ‘wh’ questions, then no conjunction is used as the "question-word" itself act as joining clause.

- a) **Direct:** “**Where** do you live?” asked the girl.
b) **Indirect:** The girl **enquired where** I lived.

Interrogative sentence in indirect speech ends with a FULL STOP and not a QUESTION MARK.

Tip 6: Command, Request, Exclamation, Wish

Commands and Requests

Indirect Speech is introduced by some verbs like ordered, requested, advised and suggested. Forbid(s)/ forbade is used for the negative sentences. The imperative mood is changed into the Infinitive.

- a) **Direct:** Rafique said to Ahmed, “Go away.”
b) **Indirect:** Rafique **ordered** Ahmed **to go** away.
c) **Direct:** He said to her, “Please wait.”
d) **Indirect:** He **requested** her **to wait**.

Exclamations and Wishes

Indirect Speech is introduced by some words like grief, sorrow, happiness, applaud. Exclamatory sentence changes into assertive sentence and Interjections are removed.

- a) **Direct:** He said, “**Alas!** I am undone.”
b) **Indirect:** He **exclaimed sadly** that he was broke.

Tip 7: Change of Pronouns

The first person of the reported speech changes according to the subject of reporting speech.

- a) **Direct:** **She** said, “**I am** in ninth class.”
b) **Indirect:** She says that **she** was in ninth class.

The second person of reported speech changes according to the object of reporting speech.

- a) **Direct:** He says to **them**, "**You** have completed **your** job."
- b) **Indirect:** He tells **them** that **they** have completed **their** job.

The third person of the reported speech doesn't change.

- a) **Direct:** He says, "**She** is in tenth class."
- b) **Indirect:** He says that **she** is in tenth class.

Tip 8: Change of Place and Time
--

Words expressing nearness in time or place in Direct Speech are generally changed into words expressing distance in Indirect Speech.

Now -- then

Here -- there

Ago -- before

Thus -- so

Today -- that day

Tomorrow -- the next day

This -- that

Yesterday -- the day before

These -- those

Hither-- thither

Come -- go

Hence -- thence

Next week/month -- following week/month

- a) **Direct:** She said, "My father came **yesterday**."
- b) **Indirect:** She said that her father had come **the day before**.
- c) **Direct:** She **says/will say**, "My father came **yesterday**."

Indirect: She **says/will say** that her father had come **yesterday**. (*Here the reporting verb 'says' is in the present tense OR 'will say' is in future tense; hence the time expression 'yesterday' won't change.*)

Tip 9: Punctuation

The words that are spoken should be enclosed in quotes and begin with a capital letter

Example: **He said, “You are right.”**

Comma, full stop, question mark, or exclamation mark must be present at the end of reported sentences and are placed inside the closing inverted comma or commas.

Example: **He asked, “Can I come with you?”**

If direct speech comes after the information about who is speaking, comma is used to introduce the piece of speech, placed before the first inverted comma.

Example: **She shouted, “Stop talking!”**

Example: **“Thinking back,” she said, “he didn't expect to win.”** (*Comma is used to separate the two reported speech and no capital letter to begin the second sentence*).

Tip 10: Conversion of Indirect to Direct Speech
--

1. Use the reporting verb, "say" or "said to" in its correct tense.
2. Remove the conjunctions "that, to, if or whether etc" wherever necessary.
3. Insert quotation marks, question mark, exclamation and full stop, as per the mood of the sentence.
4. Write the first word of the statement with capital letter.
5. Change the past tense into present tense wherever the reporting verb is in the past tense.

Example

- a) **Indirect:** He **asked whether** he is coming.
- b) **Direct:** He **said** to him, **“Are you coming?”**

PRACTICE

Change the following into indirect speech

Simple sentence

1. The girl said, ‘It gives me great pleasure to be here this evening.’
2. The man said, ‘I must go as soon as possible.’
3. The teacher says, ‘If you work hard, you will pass.’
4. He said, ‘I have won.’

5. She said, "I work in an office".

Interrogative

1. She said to me, 'Are you coming with us?'
2. She said to me, 'Are you unwell?'
3. She said to him, 'Am I to wait for you till eternity?'
4. I said to him, 'Were you present at the meeting yesterday?'
5. The woman asked the stranger, 'Should I help you?'

Imperative sentence

1. The said to me, "Please help me"
2. She said to him, "You should find a job"
3. They said to him, "Do not go there"
4. He said, "Open the door"
5. The teacher said to student, "Do not make a noise"

Exclamatory sentences

1. He said, "Hurrah! I got a reward"
2. She said, "Alas! I failed in exam"
3. John said, "Wow! What a nice car it is"
4. She said, "Hurrah! I am selected for the job"
5. He said, "Oh no! I missed the bus"

Choose the correct option

Q1. I said to him, "Will you go to Delhi?"

- (1) I asked him will he go to Delhi.
- (2) I said to him would he go to Delhi.
- (3) I asked him if he would go to Delhi.
- (4) I said to him would you go to Delhi.

Q2. He said, 'I have read this novel.'

- (1) He said that he has read this novel.
- (2) He said that he had read that novel.
- (3) He said that he read that novel.
- (4) He said that he had read this novel.

Q3. Tania said to her friend, 'Can you lend me an umbrella?'

- (1) Please give me an umbrella Tania requested her friend.
- (2) Will you lend me your umbrella; Tania asked her friend.
- (3) Tania requested her friend to lend her an umbrella
- (4) Tania asked her friend to give her an umbrella.

Q4. Sita said, 'I may go there.'

- (1) Sita says that she may go there.
- (2) Sita says that she Is going there.
- (3) Sita said that she will go there.
- (4) Sita said that she might go there.

Q5. My friend requested me to bring him a sandwich.

- (1) He said, 'My friend, please bring me a sandwich.'
- (2) My friend said, 'Will you bring me a sandwich.'
- (3) 'Please bring me a sandwich', said my friend.
- (4) 'Please bring my friend a sandwich', said he.

Q6. Kiran asked me, "Did you see the Cricket match on television last night?"

- A. Kiran asked me whether I saw the Cricket match on television the earlier night.
- B. Kiran asked me if I had seen the Cricket match on television the earlier night.
- C. Kiran asked me did I see the Cricket match on television the last night.
- D. Kiran asked me if I had seen the Cricket match on television the last night.

Q7. David said to Anna, "Mona will leave for her native place tomorrow."

- A. David told Anna that Mona will leave for her native place tomorrow.
- B. David told Anna that Mona left for her native place the next day.
- C. David told Anna that Mona would be leaving for her native place tomorrow.
- D. David told Anna that Mona would leave for her native place the next day.

Q8. The tailor said to him, "Will you have the suit ready by tomorrow evening?"

- A. The tailor asked him that he will have the suit ready by the next evening.
- B. The tailor asked him that he would had the suit ready by the next evening.
- C. The tailor asked him if he would have the suit ready by the next evening.
- D. The tailor asked him if he would like to have the suit ready by the next evening.

Q9. He said to interviewer, "Could you please repeat the question?"

- A. He requested the interviewer if he could please repeat the question.
- B. He requested the interviewer to please repeat the question.
- C. He requested the interviewer to repeat the question.
- D. He requested the interviewer if he could repeat the question.

Q10. He said, "Be quite and listen to my words."

- A. He urged them to be quite and listen to his words.
- B. He urged them and said be quite and listen to his words.
- C. He urged they should be quite and listen to his words.
- D. He said you should be quite and listen to his words.

Q11. He said to me, I have often told you not to play with fire.

- A. He said that he has often been telling me not to play with fire.
- B. He told me that he had often told me not to play with fire.
- C. He reminded me that he often said to me not to play with fire.
- D. He said to me that he often told me not to play with fire.

Q12. Pawan said to me, "If I hear any news, I'll phone you."

- A. Pawan told me that if he heard any news, he will phone me.
- B. Pawan told me that if he will hear my news, he will phone me.
- C. Pawan told me that if he had heard any news, he would phone me.
- D. Pawan told me that if he heard any news, he would phone me.

Q13. Mohan said, "We shall go to see the Taj in the moonlit night":

- A. Mohan said that we shall go to see the Taj in the moonlit night.
- B. Mohan told that we shall go to see the Taj in moonlit night.
- C. Mohan said that we should go to see the Taj in the moonlit night.
- D. Mohan said that they would go to see the Taj in moonlit night.

Q14. The teacher said to Ram, "Congratulations! Wish you success in life."

- A. The teacher congratulated Ram and said wish you success in life.
- B. The teacher wished congratulations and success in life to Ram.
- C. The teacher wished congratulations to Ram and wished him success in life.
- D. The teacher congratulated Ram and wished him success in life.

Q15. The poor examinee said, "Oh God, take pity on me."

- A. The poor examinee prayed God to take pity on him.
- B. The poor examinee, involving God, implored him to take pity on him.
- C. The poor examinee exclaimed that God take pity on him.
- D. The poor examinee asked God to take pity on him.

Q16. "Where will you be tomorrow," I said, "In case I have to ring you?"

- A. I asked where you will be the next day in case, I will ring him.
- B. I asked where he would be the next day in case, I had to ring him.
- C. I said to him where he will be in case i have to ring him.
- D. I enquired about his where about the next day in case I would have to ring up.

Q17. The father warned his son that he should be beware of Angad.

- A. The father warned his son, "Beware of Angad!"
- B. The father warned his son, "Watch that chap!"
- C. The father warned his son, "Be careful about Angad."
- D. The father warned his son, "Don't fall into the trap."

Q18. Farhan asked Geeta, "Could you lend me a hundred rupees until tomorrow?"

- A. Farhan asked Geeta if she could lend him a hundred rupees until tomorrow.

- B. Farhan asked Geeta if she could lend him a hundred rupees until the next day.
- C. Farhan asked Geeta if she could lend me a hundred rupees until the next day.
- D. Farhan asked if Geeta could lend me a hundred rupees until the next day.

Q19. "What about going for a swim," he said, "It's quite fine now."

- A. He asked me what about going for a swim as it was quite fine then.
- B. He proposed going for swim as it was quite fine.
- C. He suggested going for a swim as it was quite fine.
- D. He advised me to go for a swim as it was quite fine.

Q20. "You can't bathe in this sea," he said to me, "it's very rough."

- A. He told me that I can't bathe in this sea because it's very rough.
- B. He told me that you couldn't bathe in the sea if it was very rough.
- C. He told me that I couldn't bathe in that sea as it was very rough.
- D. He told me that you can't bathe in this sea since it was very rough.

COVER LETTER

The purpose of a cover letter, which should always accompany your resume, is to introduce yourself and compel an employer to learn more about you through your resume.

PERSONALIZE

The statement “To Whom it May Concern” is concerning! Always address your letter to a specific person. If you do not know who should receive your letter, research the organization’s Web site or call the main number and ask for the appropriate person’s name and title.

RESEARCH

In addition to determining the recipient’s name and title, research the organization so that you can convey an appreciation for its mission and an understanding of the duties and qualifications of the position for which you are applying.

CONVINCE

Articulate how your skills and experiences uniquely qualify you for the position and demonstrate why you are a good fit for the organization. Be clear and concise and limit your cover letter to one page. Additionally, maintain a professional tone while providing insight into your personality so that your letter leaves an employer with a sense of wanting to learn more about you.

PROOFREAD

A poorly written or error-laden letter is a surefire way to end your candidacy. If you want an employer to spend additional time reviewing your resume, you must make time to proofread your letter and ensure that your grammar and spelling are perfect.

COVER LETTER FORMAT

Date

Ms./Mr./Dr. recipient’s first and last name

Title

Organization name

Street address

City, state, zip code

Dear Ms./Mr./Dr. Last Name

Paragraph 1: State why you are writing, how you learned of the organization or position, and basic information about yourself. If you are writing at the suggestion of someone who knows the recipient, say so.

Paragraph 2: Demonstrate your knowledge and interest in the organization, and use specific examples to show how your background and skills qualify you for the position.

Paragraph 3: This paragraph is optional and is recommended for elaborating on particularly relevant or impressive details included in your resume.

Paragraph 4: Indicate that your resume and other supporting materials are enclosed. Reiterate your interest in the position and your desire to meet for an interview. State your plans to follow up via e-mail or phone within a certain period and invite the employer to contact you to request additional information. Lastly, thank the employer for his/her consideration.

Sincerely

Your name

SAMPLE 1: Computer science cover letter

October 4, 2018

Ms. Lori Hopkins

VP of Information Technology

ABC Corporation

245 Maple St. Sometown, NJ 55555

Dear Ms. Hopkins

I found your posting on Shine.com for a network administrator and I wanted to apply immediately. ABC Corporation's reputation for responsive service and proactive support differentiates your company from the rest, and I would like to be part of your dynamic team.

Since graduating from Lovely Professional University with a BS in computer science, I have worked for three years as a network administrator for DEF Company. In this role, I am valued as a solutions-focused manager of networks, IT systems, user support functions and technology projects. I have experience in all areas covered in your job ad, including:

- Network and Server Design and Administration
- LAN, WAN, VPN, SAN and VoIP Infrastructure
- Network Analysis and Optimization
- System Security, Disaster Recovery and Business Continuity Plans
- Cloud Computing and Data Storage
- Enterprise System and Software Implementations

Known as a keen technical trouble-shooter, I am dedicated to providing cost-effective and expedient solutions optimizing network stability and security; improving performance of systems and equipment; and resolving issues such as network crashes, system slowdowns and virus outbreaks.

At DEF Company, I provide world-class service technical support in an enterprise environment, and I am confident I would quickly become a productive network administrator at ABC Corporation. If you agree, please call me at (555) 555-5555 to set up an interview.

I look forward to your response.

Sincerely

Barbara Holt

SAMPLE 2: Computer science cover letter

5TH May,2019

Ms. Elisa Thompson

XYZ Company

Hartford, CT 56789

Dear Ms. Thompson

When I discovered the software engineering internship with XYZ Company on shine.com, I was excited by the opportunity to develop test cases, open bug reports, and triage test case failures. As a sophomore majoring in Computer Science at University College, I enjoy developing and improving testing technologies. My coursework, employment, and campus involvement have prepared me well for this position.

- Coursework. After completing courses in software development methods, programming languages, network systems, and embedded system design, my Major GPA is 3.8.
- IT Help Desk employment. As a student employee with IT services, I troubleshoot a wide variety of computing issues and communicate technical information to non-technical customers.
- Campus involvement. As a member of the Association for Women in Computing, I attend Tech Talks and conferences to expand my industry knowledge and network with full-time professionals.

I have experience with Java, Python, JavaScript, and SQL. This knowledge will be an asset to this position. I would be thrilled to learn more alongside your cross-functional team of engineers and developers.

My enclosed resume expands on my coursework, employment, and campus involvement. As I prepare for a career in computer science, I am dedicated to gaining practical experience to complement my coursework. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely

Peyton Java

SAMPLE 3: ELECTRICAL ENGINEERING

[Application Date]

Mr. Justin Shaw

Robotics Startup

Chicago, IL 56789

Dear Mr. Shaw

When I discovered the electrical engineering internship with Robotics Startup on internships.com, I was excited by the opportunity to develop electrical and electronic design for autonomous robots and mobility platforms. As a junior majoring in Electrical Engineering at University College, I enjoy designing circuits and experimenting with new technologies. My academics, campus involvement, and volunteer work have prepared me well for this position.

- **Academics.** After completing courses in Computer Aided Measurement and Controls, Circuit Analysis, Calculus, Physics, and Electronics, my Major GPA is 3.9.
- **Campus involvement.** As a member of the Robotics Club, I have gained experience with hardware, data processing, sensors, microcontroller programming, and communication protocols.
- **Volunteer work.** For the past two years, I have mentored a high school robotics team. In preparation for a Robotics Competition, the students build and program an industrial robot.

I have experience creating circuit schematics and PCB layouts. These skills will be an asset to this position, and I would be thrilled to learn alongside your interdisciplinary team of innovators.

My enclosed resume expands on my academics, campus involvement, and volunteer work. As I prepare for a career in electrical engineering, I am dedicated to gaining practical experience to complement my coursework. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely

Adrian Ware

SAMPLE 4: COVER LETTER FOR MECHANICAL ENGINEERING BRANCH

[Date]

[Name of HR Manager]

[Position Title]

[Company Name]

[Company Address]

[City, State, Zip]

Dear Mr./Ms. [...]

Please accept this letter and the accompanying resume as an expression of my interest in a position with your organization.

As my resume indicates, in June 2006, I expect to receive a Bachelor of Science degree in mechanical engineering from California Polytechnic State University. I would then like to begin employment with an organization in which my effective performance will be met with recognition and growth.

I have acquired a sound overall knowledge of leading-edge engineering principles, tools, and practices, with emphasis on designing, building and testing of mechanical systems. I am proficient in the use of various automated solutions including current releases of AutoCAD and SolidWorks.

I have applied classroom learning to innovative and successful projects in which I served as sole or principal designer. Additionally, I have been a responsible leader in a family-owned small business.

My personal attributes include leadership and sound judgment as well as creativity, analytical and troubleshooting skills. I interact productively with people from diverse backgrounds. I have a career history of achieving employment goals. I have a history of quality work carried to timely completion.

I am certain I could make significant contributions to your organization, and I would welcome the opportunity to meet with you to discuss how my education and abilities might best be employed by your organization.

Thank you for your consideration. I look forward to your response.

Sincerely

Mark Gunlogson

SAMPLE LETTER 5: MECHANICAL ENGINEERING

5TH May,2019

Ms. Elisa Thompson

XYZ Company

Hartford, CT 56789

Dear Ms. Thompson

Please accept this letter and the accompanying resume as an expression of my interest for the Mechanical Engineer position offered by your organization.

I Graduated as a master's in mechanical engineering from university of Alabama in Huntsville. As a mechanical engineer, I have a strong background in the basic principles of engineering, methods and practices in mechanical system design, testing and troubleshooting mechanical equipment. In addition, I am proficient in using FEA software's & advanced CAD designing tools.

My professional work experience as graduate trainee engineer at manufacturing industry and my years of academic background have given me not only a strong technical foundation but also domain knowledge and exposure to Work environment. My key strengths include effective communication, strong troubleshooting skills, Quick problem-solving ability and passionate to learn and adopt new technologies and skills.

As my years of education and experience make me feel confident that I can excel and live up to the expectations in performing the duties assigned. My enclosed resume provides more details on my qualifications, skills and work experience.

I would welcome the opportunity to meet with you to discuss how my education and experience might best be employed to your organization. Please feel free to contact me if you have any further questions. I will be available as soon as possible to take up the responsibilities if you find me as an potential fit for this position.

Sincerely

Mark Federick

SAMPLE 6: CIVIL ENGINEERING

January 8, 2019

Ms. Diane Smith

HR Manager

ABC Company

55 Circle Point

Sometown, AZ 55555

Dear Ms. Smith

Your civil engineer trainee position is an exciting opportunity. ABC Company's stellar reputation for providing quality service and project support to your clients is well-known, and I am motivated to join your team.

Highlights of my credentials:

- BS in civil engineering and Engineer in Training (EIT) certification from NCEES.
- Two years of experience as a civil engineer trainee and intern for premier design firms.
- Hands-on experience providing project design and site civil engineering leadership for water, wastewater, roadway and other municipal infrastructure projects in Sometown, AZ.
- Delivery of on-schedule, on-budget and high-quality completion of infrastructure projects with varying degrees of complexity and budgets ranging from \$500K to \$6.8M.
- Proficient in preparing drawings and technical specs using AutoCAD Civil 3D and MicroStation.

In addition, I have worked closely with licensed PEs to save our clients and employers tens of thousands of dollars while maintaining compliance with regulatory requirements. I have provided creative, cost-effective design solutions to issues including erosion, corrosive groundwater, insufficient water inflow/drainage, soil instability, steep-slope grading and other engineering challenges.

If my credentials and strong understanding of municipal water and wastewater infrastructure systems are well matched to your needs, please contact me at (555) 555-5555 or email lm@somedomain.com to schedule an interview. Thanks very much.

Sincerely

Lena Marks, EIT

SAMPLE: CIVIL ENGINEERING

Date: 22 October 2018

Mr. Philip Smith

Hiring Manager

Richmond Engineering Services

London

E12 5DD

Dear Mr. Smith

I wish to apply for the post of Civil Engineer as advertised on the Dayjob.com web site. The position seems an ideal opportunity for me as it matches my experience, knowledge and career aspirations.

As you can see from my CV, I have amassed over 7 years of significant, progressive experience in civil engineering projects within the construction and gas industries. During my career I have participated in more than 20 civil engineering projects, all of them were successful.

My progressive engineering experience has provided me with the opportunity to develop strong client relation building skills and an ability to lead multi-disciplinary teams. I am experienced at applying the principles of civil engineering when planning, designing, and overseeing the construction and maintenance of structures and facilities.

I enclose my resume for your review and look forward to meeting with you in the near future. Should you have any questions or require clarification on any information please contact me at the above telephone number.

I would welcome the opportunity to talk to you and I hope that you will invite me for an interview. I thank you for your time and I look forward to hearing from you.

Yours sincerely

Richard Daniels

444 Hanley Road

Birmingham

B18 6NF

Mobile: 0121 638 0026

Email: richad.d@dayjob.com

COVER LETTER FOR SCIENCE GRADUATES

[date]

Mr. Rover Tulin

HR Manager

Nestle Ghana Limited

Tema, Greater Accra

Dear Mr.Tulin

Please accept my application for the position of Food Scientist as advertised in the Daily Graphic.

I am a first-degree holder in Agricultural Science from the Kwame Nkrumah University of Science and Technology. During my National Service at Accra Brewery, I worked as an Assistant Food Production Scientist. My job experience is in the area of molecular manufacturing technology and the use of nanotechnology in food sensor development.

I possess top research skills with the ability to liaise effectively in a team.

My attention to detail and excellent problem-solving skills ensures that every project I work on is done accurately and to the highest possible standard. My verbal communication skills and positive attitude make me an effective communicator with all clients I work with.

I look forward to the opportunity of discussing my application with you further and how I can significantly contribute to the ongoing success of your company.

Yours sincerely

Michael Lamondo

SAMPLE LETTER FOR SCIENCE:

Date

Ms. Joy Franklin

California State University

1442 Dark Hollow Road

Camden, NJ 8102

Dear Ms. Joy Franklin,

Highly motivated individual seeking employment in the agriculture industry where I can put my skills and training to good use by helping to solve some of the problems the world faces today.

I have a real desire to learn more about wildlife and a concern for the health and well-being of the different species located all over the globe. The animals and plants play a major role in our future. It is my hope to help find ways for humans and wildlife to exist together without major consequences by reducing the impact humans have on the animals as our habitats and technology continues to grow.

I earned a bachelor's degree in wildlife management from California State University and completed an internship to gain hands-on experience in this profession. My training focused on conservation, environmental management and wildlife ecology and management.

I can conduct research to identify problems associated with the fisheries and wildlife and to find suitable solutions for these problems. My abilities include excellent verbal and written skills that help me to convey the need for concern and to explain why changes are needed to protect our future. I also can compile reports that show the results of my research, along with possible solutions that can help solve some of these problems.

Other skills that make me suitable for a position in this industry includes having lots of patience along with excellent time management and multitasking skills and a real desire to make a difference.

Please call (111)-494-6970 if you have a position available.

Respectfully

Signature

William Mitchell

Practice:

QUESTIONS FOR COMPUTER SCIENCE

1. Write a cover letter for applying to a job in Tata Consultancy service, considering yourself as a fresher.
2. Write a cover letter for the post of Software Engineer, giving the details of the experience and achievements.
3. Write a cover letter for the post of Data Analyst in Adobe in Bangalore. Inform Ms. Lori Hopkins, VP of Information Technology, Adobe, 245 Maple St., Bangalore.
4. Write a cover letter for the post of Hardware Engineer, giving the details of the experience and achievements.
5. Write a cover letter to the Robotics Pvt Ltd, to apply for the internship in the Artificial intelligence and neurological networks. Also, mention your achievements and subjects of interest.

QUESTIONS FOR MECHANICAL ENGINEERING

1. Write a cover letter for the post of Design Engineer in XYZ Pvt Ltd, Bangalore. Write the letter to Mr. PR Rattan who is the Manager of the company. Also, mention about the software you have worked on for designing.
2. Write a cover letter to the Robotics Pvt Ltd, to apply for the internship in the field of Industrial engineering and testing. Also, mention about the project which you were handling for testing the machines and various projects.
3. Write a cover letter to Ms. Elisa Thompson from XYZ Company at **Hartford**, regarding the vacancy for Automobile engineer. Also, mention about your research work, achievements and projects done till yet.

COVER LETTER FOR CIVIL ENGINEERING

1. Write a cover letter to Ms. Anna Thompson from XYZ Company at **Hartford**, regarding the vacancy for civil engineer. Also, mention about your research work, achievements and projects done till yet.
2. Write a cover letter for the post of Design Engineer in XYZ Pvt Ltd, Bangalore. Write the letter to Mr.PR Rattan who is the Manager of the company. Also, mention about the software and tools you have knowledge and use for designing.
3. Write a cover letter for applying to a job in Anand Construction company, considering yourself as a fresher.

COVER LETTER FOR ELECTRONICS ENGINEERING.

1. Write a cover letter for the post of Junior embedded software engineer in the ABC Pvt Ltd, Pune. Write about the experience, achievements you have attained and also about the projects done till yet.
2. Write a cover letter to the Robotics Pvt Ltd, to apply for the internship in the Artificial intelligence and neurological networks. Also, mention your achievements and subjects of interest.
3. Write a cover letter to HBL Power Systems Limited, for the post of electronic engineer. Write this letter as a fresher and do mention the projects you did in your bachelor degree.

COVER LETTER FOR AGRICULTURE

1. Write a cover letter for the post of Farm manager in the Imagine People Solutions Pvt Ltd in Gwalior. Mention your experience, projects and internship.
2. Write a cover letter for the post of Soil Scientist in the Reeracoen India Pvt Ltd, Bangalore. Write this letter as a fresher and do mention about the projects and research papers.
3. Write to the Dharitri Rural AGRO-TECH Pvt Ltd for the post of Plant breeder. Write your previous experience, reason behind leaving the previous industry.

UNIT 6

Critical Reasoning

Critical thinking is the ability to think clearly and rationally about what to do or what to believe. It includes the ability to engage in reflective and independent thinking. Someone with critical thinking skills is able to do the following:

- understand the logical connections between ideas
- identify, construct and evaluate arguments
- detect inconsistencies and common mistakes in reasoning
- solve problems systematically
- identify the relevance and importance of ideas
- reflect on the justification of one's own beliefs and values

Example of a Critical Reasoning Text

A CEO of a major company noted a serious decline in worker productivity during the previous five years. According to a report done by an outside consultant, productivity dropped by 35% by the end of that period.

The CEO has therefore initiated a plan to boost productivity by giving employees shares of the company as part of their pay package.

Conclusion

Most problems have a central idea or thesis. This is almost always located in the sentence at the beginning of the text or in the sentence at the very end. In this case, it is at the end of the passage: ***The CEO has therefore initiated a plan to boost productivity by giving employees shares of the company as part of their pay package.*** Words like therefore, thus, hence, and so usually tell us that this is the conclusion.

Premise

Premises are the facts or evidence that support or lead to the conclusion. Unlike assumptions, they are explicit. Here is an example from the text: ***A CEO of a major company noted a serious decline in worker productivity during the previous five years.*** This premise helps the author lead to the conclusion or main idea of the text.

Assumption

Assumptions are the facts that support the conclusion, like the premise does, but unlike the conclusion and premises they are not stated in the text, they are implicit. Here is what would be an example of an assumption for this Critical Reasoning problem: ***Owning something or part of something obliges you work harder to make it succeed.***

Supporting Information

Like a premise, this is stated, and explicit information embedded in the text, but unlike a premise, it does not support the conclusion. At best, it supports a premise or provides further detail or information regarding a premise. From the text: ***According to a report done by an outside consultant, productivity dropped by 35% by the end of that period.***

Arguments in real life can take several forms, but arguments on Critical Reasoning questions are relatively formulaic. The typical argument has three parts:

- 1) **Premise**: the starting point of deductions; often, agreement to this is assumed.
- 2) **Conclusion**: what the author wants you to believe by the end of the argument
- 3) **Assumption**: the *unstated* link between premise and conclusion. Although unstated, the assumption is the nerve center of the argument, the linchpin holding the whole thing together.

Premise (s) + Assumption (s) = Conclusion

Argument: Every hockey fan I know is nice. I do not know Judy, but since she is wearing a hockey jersey, she must be nice.
Premise: Every hockey fan I know is nice. I don't know Judy. Judy is wearing a hockey jersey.
Assumption: Since Judy is wearing hockey jersey, she is a fan.

Conclusion: Judy is nice

Types of Critical Reasoning Questions

Critical Reasoning Questions can be categorized into five major types.

1. *Weaken the Argument*
2. *Strengthen the Argument*
3. *Find the Assumption*
4. *Find the Conclusion / Draw Inference*
5. *Paradox Questions*

Premise vs. Conclusion

A premise includes the reasons and evidence behind a conclusion. A conclusion is the statement that the premise supports and is a way of promoting a certain belief or point of view. To help us better identify the premise and conclusion of an argument, we can look at indicator words.

Consider the following argument: *Since carrots are full of vitamins, it follows that your body will benefit if you eat them.*

In this argument, how do we know which part is considered the premise and which part is the conclusion? The premise here is the fact that carrots are full of vitamins. The conclusion is that your body will benefit from you eating carrots.

This statement about carrots includes indicator words. **Indicator words** aid you when you are trying to identify an argument and its parts. The phrase *Since carrots are full of vitamins* uses the indicator word 'since' which is often associated with premises. The last part of the sentence uses the phrase, 'it follows that' to show that it is a conclusion.

Examples of words or phrases that are typically included in premises:

Because since given that seeing that as shown by assuming that
considering that for the reason that

Examples of words or phrases that are typically included in conclusions:

Therefore thus it follows that which proves/implies that which means that as a result
so we may conclude

If the passage contains no indicator words, try these two strategies:

- a. Ask yourself, "What claim is the writer or speaker trying to prove?" That claim will be the conclusion.

- b. Try putting the word "therefore" before each of the statements in turn. The statement it fits best will be the conclusion.

Practice: Identify premise and conclusion in the following arguments and label them as (p) and (c) respectively.

1. No brass instruments use reeds, and flutes don't use reeds, so flutes must be brass instruments.
2. Betty will be angry unless someone else brings the music stands. But if Ann doesn't bring them, no one will. So, either Ann will bring the music stands or Betty will be angry.
3. If we don't consolidate city and county school systems, the city school system will continue to deteriorate, producing many young adults who are not equipped to find work that will keep them out of poverty. We must not allow this disastrous social situation to occur, so we must consolidate city and county schools.
4. Many herbs are known to have medicinal properties. So, it is not a waste of taxpayer dollars to finance trials of herbal treatments that appear implausible. Open-mindedness is a friend of scientific investigation, and since herbal treatments are widely used, it is important to determine whether they work and whether they have any harmful effects.
5. A steady movement of people from the city to suburban and rural areas has decreased the city's population, increased the percentage of its population that are poor, and increased the percentage of its population that are African American and Hispanic. If the tax base continues to shrink, then the resulting poor support for education and services, combined with racial and ethnic polarization, will lead to increasing tension between city and suburban populations. We must stop this trend. The only way to stop it is by consolidating city and county governments, so that there is a single tax base in support of a unified, high-quality system of education and a uniform level of municipal services.

Answers:

1. [P1] No brass instruments use reeds, and [P2] flutes don't use reeds, so [C1] flutes must be brass instruments.
2. [P1] Betty will be angry unless someone else brings the music stands. But [P2] if Ann doesn't bring them, no one will. [C1] So either Ann will bring the music stands or Betty will be angry.
3. [P1] If we don't consolidate city and county school systems, the city school system will continue to deteriorate, producing many young adults who are not equipped to find work that will keep them out of poverty. [P2] We must not allow this disastrous social situation to occur, so [C1] we must consolidate city and county schools.
4. [P1] Many herbs are known to have medicinal properties. So [C1] it is not a waste of taxpayer dollars to finance trials of herbal treatments that appear implausible. Open-mindedness is a friend of scientific investigation, and since [P2] herbal treatments are widely used, [C2] it is important to determine whether they work and whether they have any harmful effects.

5. [P1] A steady movement of people from the city to suburban and rural areas has decreased the city's population, increased the percentage of its population that are poor, and increased the percentage of its population that are African American and Hispanic. [P2] If the tax base continues to shrink, then the resulting poor support for education and services, combined with racial and ethnic polarization, will lead to increasing tension between city and suburban populations. [P3] We must stop this trend. [P4] The only way to stop it is by consolidating city and county governments, so that there is a single tax base in support of a unified, high-quality system of education and a uniform level of municipal services.

Weaken the Argument/Find the Flaw

There are two ways in which you can weaken an argument:

I. An answer that weakens the argument can directly disprove the assumption. Any choice that states that the assumption is wrong will weaken the argument.

II. If different evidence can strengthen the argument; different evidence can weaken the argument as well. Any new information given in an answer choice that assumes less likely to be correct will weaken the argument.

A Weaken the Argument question may be worded as:

- ☐ Which of the following, if true, most seriously weakens the argument?
- ☐ Which of the following, if true, would cast the most doubt on...?
- ☐ The objection implied above...is based on doubts about...?
- ☐ Which of the following points to the most serious logical flaw in the author's argument?

Read the sample question given below to get more clarity:

The cellular service quality has dropped significantly in India. Ten years ago, there were no instances of call drop or no connectivity. There is also a decrease in the speed and reliability of service.

All of the following would tend to strengthen the conclusion of the argument above except:

- A. The volume of connections handled by the Mobile operators has increased dramatically over the last ten years.
- B. Unprecedented increases in the cost as well as scarce availability of spectrum for mobile services have put severe pressures on the Mobile companies.
- C. Mobile services have diversified from carrying mere voice data to a whole range of internet data such as downloading, video-calling, data sharing, etc.
- D. The opposition to negative externality of cellular radiation has obstructed increase of network services in response to the increasing subscriber base.

Understand the question carefully. The question is asking you look for an option that will weaken our conclusion. For that you need to find the conclusion. The conclusion in the given argument is 'The cellular service quality has dropped significantly in India.'

Now if we look at the option A, it is uprightly giving us a reason as why there is a decline in the services. If the volume of the mobile connection subscriber increases in a dramatic way, and the service provider is not in a capacity to handle it perfectly, it will surely lead to mismanagement.

And similar is the case with option B, as- if there is scarcity of spectrum it will be difficult to give good services.

We are now left with option C and D. Option C says that as compared to the older times when the cellular companies were catering to only one kind of service whereas, now they have diversified their services. This option is weakening the main argument, which makes it the correct answer option.

Option D is also strengthening the conclusion as it says that due to the negative externality of the radiation, people are opposing it but they are not opposing the use of mobile phones, which means there may be fewer mobile towers in comparison to the increasing subscriber base.

Strengthen the Argument

If you are asked to look for an answer choice that strengthens the argument; then find the answer choice that corroborates that the central assumption is correct.

There are two ways of strengthening an argument:

I. If you come across an answer choice that would be correct according to an assumption question, it would also be correct for a strengthen question. The correct answer can simply be a paraphrasing of the assumption itself.

II. If the correct answer can confirm the assumption by mentioning an experiment, survey or any other proof and helps the assumption appear to be true, then it will support our main argument.

A Strengthen the Argument question may be worded as:

- ☐ Which of the following, if true, most strongly supports...?
- ☐ Which of the following, if true, would most strengthen...?
- ☐ The statements above, if true, best support which of the following assertions?

Read the sample question given below to get more clarity:

Beasley & Halpert Law Firm has instituted an Employee Wellness Program that will provide attorneys and support staff with free access to Smokers Anonymous programs, diabetes monitoring, and discounted memberships to a local gym. Similar programs at other firm have been shown to improve workplace attendance and performance and reduce the employer's costs for employee health insurance. Thus, the Employee Wellness Program will be good for both the employees and the firm.

If true, which of the following would best support the conclusion of the argument above?

- a) Many employees take advantage of free diabetes monitoring when it is offered by employers.
- b) Smokers Anonymous programs are only effective for 20% of those smokers who use them.
- c) Discounted memberships at a local gym will make it easier for employees to improve their cardiovascular health and reduce the incidence of serious illness.
- d) Exercising without the help of a personal trainer can often lead to injury due to incorrect use of weight-training equipment.
- e) Beasley & Halpert will give employees taking part in the Smokers Anonymous program one paid hour off each Friday afternoon to attend the group meetings.

Choice A - The monitoring's popularity might indicate that it is beneficial to the employees, but it might not. This choice doesn't clearly demonstrate that the Employee Wellness Program benefits the employees and is a good example of a wrong answer.

Choice B makes it LESS likely that the programs will benefit either the employees or the firm. This answer choice may catch your eye if you didn't read the question closely enough and are mistakenly looking for a weakener instead of a strengthener.

Choice C is the correct answer. The argument seems to imply that the increased attendance and performance and reduced health insurance costs are due to improved employee health, which would naturally benefit the employees. This choice makes that unstated implication clear and fills the gap in the argument.

Choice D might be tempting, but again, it requires too many assumptions to tie it into the argument as a strengthener. For this to strengthen the argument, one must assume that employees would still exercise without the personal training services, and that they would incorrectly use the weight-training equipment.

Choice E might benefit the employees, but it would be a burden to Company X. Therefore, it's not the best choice.

Find the Assumption

Assumption questions will ask you to select the answer choice with the information that must be true (the 'assumption') for the given argument to be accurate. To figure out the answer, you'll first need to figure out the main thrust of the given argument. The correct answer choice, again, will *have* to be true for that argument to be logical. Incorrect answer choices will often be *possibly* true but won't be necessary to the argument's validity.

A Find the Assumption question may be worded as:

- ☐ Which of the following is an assumption made in drawing the conclusion above?
- ☐ Which of the following is an assumption on which the argument relies?

Read the sample question given below to get more clarity:

Last year, support for the social and behavioural sciences represented only about three percent of the government's total budget for research funds in the United States. Thus, the particularly sharp reductions imposed on such programmes this year seem to be dictated not by financial constraints but by social philosophy.

Which of the following is an assumption on which the conclusion of the above passage is based?

- A. Government funding is the primary source for research money in the United States.
- B. The social and behavioural sciences are as valuable as physical and biological sciences.
- C. Three per cent is an insignificant portion of the government's total budget for research funds.
- D. The government funds allocated for research in the social and behavioural sciences are not sufficient for the work that needs to be done.

It's a simple assumption question. The conclusion, quite clearly, is that the reduction is dictated not by financial concerns, but by social philosophy. The reasoning here is that since these fields are a mere three percent of the total money spent on research, it would be foolish to make drastic reductions purely for financial reasons. The basis of the reasoning is obviously that three percent of the money spent on research isn't really a significant sum – which is what option C states. C is the correct answer.

While answering a question, you often find that many options seem extremely relevant to the given situation. Remember then, your job is not to find what is relevant, but to deduce the basis of the argument.

The Negation Test

This test always works, and it always a good way to verify an assumption. Here's the rule:

If you negate a statement, and it's still possible to imagine that the conclusion is still true even with this negated statement, then that original statement is not an assumption of the argument.

If you negate a statement, and this negated statement is a devastating objection which shatters the argument and makes the conclusion untenable, then that original statement is an assumption of the argument.

Here's a super-simple argument, with only three answer choices:

3) *Alex likes this movie. Therefore, Betty will like it.*

Find the assumption of the argument

- A. *Both Alex & Betty liked the same movie last year*
- B. *Carla didn't like this movie, and last year, she & Betty liked the same movie.*
- C. *Betty likes the movies that Alex likes.*

Find the Conclusion/Draw Inference

Inference questions ask you to make inferences—draw logical conclusions—based on the evidence in the given passage. Key words you might see are imply or infer.

An Inference question may be worded as:

- ☐ Which of the following can properly be inferred from the statements above?
- ☐ Which of the following, if true, best supports as a conclusion??

For inference questions, you must draw conclusions only from the information you're directly given in the passage. Beware of answer choices that contain words like 'any,' 'best,' 'worst,' 'only,' 'all,' or 'none,' as they are often overly general and can't be verified by the limited information in the passage. Incorrect answer choices will often be overly extreme; make leaps in logic that can't be verified based on the given info or contain tangential/unrelated information.

Read the sample question given below to get more clarity:

Randall: Many of the productions of my plays by amateur theater groups are poorly done, and such interpretations do not provide a true measure of my skills as a dramatist.

Which one of the following can be properly inferred from Randall's statement?

- (A) Some amateur theater groups' productions of Randall's plays provide a true measure of his skills as a dramatist.
- (B) All amateur theater group productions of Randall's plays that are not poorly done provide a true measure of his skills as a dramatist.
- (C) All of the productions of Randall's plays by amateur theater groups that do not provide a true measure of his skills as a dramatist are poorly done.
- (D) If a production of a dramatist's play is well done, then it provides a true measure of his or her skills as a dramatist.
- (E) At least some amateur theatrical groups' productions of Randall's plays fail to provide a true measure of his skills as a dramatist.

(A) seriously distorts Randall's statement. Just because some amateur productions don't do him justice doesn't mean that there are other productions that do. If the GMAT tells you that some marbles are red, you can't automatically infer that some are not red.

(B) is another sort of distortion. Randall's statement about certain poorly done productions in no way guarantees anything about productions that aren't poorly done.

(C) is far too extreme. Randall does establish a correlation between poor production quality and failure to provide a true measure of his skills, but that correlation has only been established for a certain set of productions and can't be extended to all productions.

(D) attempts to extract a broad principle from Randall's statement, but his statement is too particular to allow this kind of extrapolation.

The answer is (E).

Paradox Questions

Paradox/Discrepancy questions will ask you to choose the answer choice that explains the paradox in the given argument. A paradox refers to the coexistence of two seemingly contradictory pieces of information. The correct answer choice will logically explain why those pieces of information are *not* actually contradictory. Key words you might see are explain, paradox, or discrepancy.

A Paradox question may be worded as:

- ☐ Which of the statements below provides the most likely explanation for the two seemingly contradictory statements above?
- ☐ Which of the following, if true, most helps to resolve the paradox outlined above?
- ☐ Which of the following, if true, best explains the reason for the apparent discrepancy described above?

Read the sample question below to get the clarity:

From 1998 to 2008, the amount of oil exported from the nation of Livonia increased by nearly 20% as the world's demand soared. Yet over the same period, Livonia lost over 8,000 jobs in oil drilling and refinement, representing a 25% increase in the nation's unemployment rate.

Which of the following, if true, would best explain the discrepancy outlined above?

- A. Because of a slumping local economy, Livonia also lost 5,000 service jobs and 7,500 manufacturing jobs.
- B. Several other countries in the region reported similar percentages of jobs lost in the oil industry over the same period.
- C. Because of Livonia's overvalued currency, most of the nation's crude oil is now being refined after it has been exported.
- D. Technological advancements in oil drilling techniques have allowed for a greater percentage of the world's oil to be obtained from underneath the ocean floor.
- E. Many former oil employees have found more lucrative work in the Livonia's burgeoning precious metals mining industry.

PRACTICE

Q1. Thousands of people contract tonsillitis every year, and yet all go on to live normal lives after the operation. We can conclude, from this observation, that the tonsils have no function in the body.

The argument would be most weakened by which of the following, if it were true?

- a) People live normal lives after appendectomies, but the appendix is known to be part of the digestive system.
- b) The tonsils have been shown to have a vital role to play in the physiology of laboratory rabbits and mice.
- c) The human tonsil develops as part of the immune system, a system of vital importance in defense against disease.
- d) Another part of the body can take over the function of the tonsils if they are removed.
- e) Tonsillectomies are performed only when the tonsils become seriously infected.

Q2. According to an article in a nutritional magazine, eating beets significantly lowers the risk of cancer. The article refers to a study that found that people who consumed one or more beets per day were half as likely to be diagnosed with cancer as people who did not.

Which of the following, if true, most weakens the argument in the magazine article?

- a) The study was only conducted in one city.
- b) The participants in the study who ate beets were more likely to exercise regularly than those who did not eat beets.
- c) In another experiment, cancer patients who ate one or more beets per day were no more likely to recover than those who ate no beets.
- d) Participants in the study reported consuming no vegetables other than beets.
- e) Another study found that people who consumed one tablespoon of fish oil per day were more than four times less likely to be diagnosed with cancer as those who did not.

Q3. The average life expectancy for the United States population is 73.9 years, but children born in Hawaii will live an average of 77 years, and those born in Louisiana, 71.7 years. If a newlywed couple from Louisiana were to begin their family in Hawaii, therefore, their children would be expected to live longer than would be the case if the family remained in Louisiana.

Which of the following statements, if true, would most significantly strengthen the conclusion drawn in the passage?

- A. As population density increases in Hawaii, life expectancy figures for that state are likely to be revised downward.
- B. Environmental factors tending to favor longevity are abundant in Hawaii and less numerous in Louisiana.

- C. Twenty-five percent of all Louisianans who move to Hawaii live longer than 77 years.
- D. Over the last decade, average life expectancy has risen at a higher rate for Louisianans than for Hawaiians.
- E. Studies show that the average life expectancy for Hawaiians who move permanently to Louisiana is roughly equal to that of Hawaiians who remain in Hawaii.

Q4. Even though most universities retain the royalties from faculty members' inventions, the faculty members retain the royalties from books and articles they write. Therefore, faculty members should retain the royalties from the educational computer software they develop.

The conclusion above would be more reasonably drawn if which of the following were inserted into the argument as an additional premise?

- A. Royalties from inventions are higher than royalties from educational software programs.
- B. Faculty members are more likely to produce educational software programs than inventions.
- C. Inventions bring more prestige to universities that do books and articles.
- D. In the experience of most universities, educational software programs are more marketable than books and articles.
- E. In terms of the criteria used to award royalties, educational software programs are more nearly comparable to books and articles than to inventions

Q5. *A medical degree is necessary for appointment to the hospital's board of directors. Further, no one having more than a five-percent equity stake in a pharmaceutical company can be appointed to the board of directors. Consequently, Dell, a practicing physician with a PhD in bioethics, cannot be appointed the hospital's treasurer, since he owns fifteen percent of PillCo, a pharmaceutical company.*

The argument's conclusion follows logically if which one of the following is assumed?

- a) A PhD is not necessary for appointment to the position of treasurer.
- b) PillCo is one of the hospital's pharmaceutical vendors.
- c) If Dell sold his stake in PillCo, he would be appointed treasurer.
- d) Only those eligible for appointment to the hospital's board of directors can be appointed as the hospital's treasurer.
- e) Anyone with a medical degree who does not hold more than a five-percent stake in any pharmaceutical company is eligible for appointment to the hospital's board of directors.

Q6. To prevent some conflicts of interest, Congress could prohibit high-level government officials from accepting positions as lobbyists for three years after such officials leave government service. One such official concluded, however, that such a prohibition would be unfortunate because it would prevent high-level government officials from earning a livelihood for three years.

The official's conclusion logically depends on which of the following assumptions?

- A. Laws should not restrict the behavior of former government officials.
- B. Lobbyists are typically people who have previously been high-level government officials.
- C. Low-level government officials do not often become lobbyists when they leave government service.
- D. High-level government officials who leave government service can earn a livelihood only as lobbyists.
- E. High-level government officials who leave government service are currently permitted to act as lobbyists for only three years.

Q7. Opponents of laws that require automobile drivers and passengers to wear seat belts argue that in a free society people have the right to take risks as long as the people do not harm others as a result of taking the risks. As a result, they conclude that it should be each person's decision whether or not to wear a seat belt.

Which of the following, if true, most seriously weakens the conclusion drawn above?

- A. Many new cars are built with seat belts that automatically fasten when someone sits in the front seat.
- B. Automobile insurance rates for all automobile owners are higher because of the need to pay for the increased injuries or deaths of people not wearing seat belts.
- C. Passengers in airplanes are required to wear seat belts during takeoffs and landings.
- D. The rate of automobile fatalities in states that do not have mandatory seat belt laws is greater than the rate of fatalities in states that do have such laws.
- E. In automobile accidents, a greater number of passengers who do not wear seat belts are injured than are passengers who do wear seat belts.

Q8. Increase in the level of high-density lipoprotein (HDL) in the human bloodstream lowers bloodstream-cholesterol levels by increasing the body's capacity to rid itself of excess cholesterol. Levels of HDL in the bloodstream of some individuals are significantly increased by a program of regular exercise and weight reduction. Which of the following can be correctly inferred from the statements above?

- A. Individuals who are underweight do not run any risk of developing high levels of cholesterol in the bloodstream.
- B. Individuals who do not exercise regularly have a high risk of developing high levels of cholesterol in the bloodstream late in life.

- C. Exercise and weight reduction are the most effective methods of lowering bloodstream cholesterol levels in humans.
- D. A program of regular exercise and weight reduction lowers cholesterol levels in the bloodstream of some individuals.

Q9. People are always less happy to accept scientific data they feel contradicts their preconceived beliefs. No surprise here; no human likes to be wrong. But science isn't supposed to care about preconceived notions. Science, at least good science, tells us about the world as it is, and not as some wish it to be. Sometimes what science finds is consistent with a particular religion's wishes. But usually, it is not.

What can be inferred about good science? Select from the given options.

- a) A good science is well received by the educated people.
- b) A good science is based on concrete results obtained through testing the hypothesis.
- c) A good science and religion are same.
- d) A good science will always prove the general populace wrong.

Q10. Between 1960 and 1970, ivory poachers in the African nation of Zimbabue killed over 6,500 elephants. During that period, the total elephant population in Zimbabue fell from about 35,000 to just under 30,000. In 1970, new anti-poaching measures were implemented in Zimbabue, and between 1970 and 1980 over 800 poachers were arrested and expelled from the country. Nevertheless, by 1980, the elephant population in Zimbabue had fallen to about 21,000.

Which of the following, if true, would best help to explain the apparent paradox presented above?

- a) The poachers arrested in Zimbabue between 1970 and 1980 were rarely sentenced to long prison terms
- b) Because of highly publicized campaigns against the slaughter of elephants, demand for ivory fell between 1970 and 1980
- c) The elephant population in neighbouring Mozambique rose slightly between 1970 and 1980
- d) In Zimbabue, between 1970 and 1980, thousands of acres of forest, the elephant's natural habitat, were cleared for farming

Q11. A survey conducted recently in the city indicated that most college welfare-aid applicants understate the number of luxury items - such as cars and TVs – that their family owned, in an effort to maximize the amount of aid they can claim from the city. Paradoxically, the same study also found that many applicants claimed that they had running water and a gas connection even when they did not.

Which of the following best explains the apparent paradox?

- a) The city does not pay welfare unless the applicants have at least some things working for them.
- b) Claiming that they do not have a car, or a TV ensures that the city looks at the applicant more favorably.
- c) While the applicants may be willing to accept that they don't have certain things, they felt embarrassed having to accept that they don't have most things.
- d) Historically, at least 30% of the claims have had people understating what they have while only 22% overstated what they had.
- e) The people who understated what they had were not the same people who overstated what they had.

Q12. At an enormous research cost, a leading chemical company has developed a manufacturing process for converting wood fibers into a plastic. According to the company, this new plastic can be used for, among other things, the hulls of small sailboats. But what does the company think sailboat hulls used to be made of? Surely the mania for high technology can scarcely go further than this.

Which of the following, if true, would most seriously weaken the author's conclusion?

- a) The wood used in producing the plastic is itself in increasingly short supply.
- b) The plastic produced by the process is considerably lighter, stronger, and more watertight than wood.
- c) The cost of the manufacturing process of the plastic increases the cost of producing a sailboat hull by 10 to 15 percent.
- d) Much of the cost of the research that developed the new process will be written off for tax purposes by the chemical company.

Q13. A law requiring companies to offer employees unpaid time off to care for their children will harm the economic competitiveness of our nation's businesses. Companies must be free to set their own employment policies without mandated parental-leave regulations.

Which of the following, if true, would most seriously weaken the conclusion of the argument above?

- a) Many businesses in this country already offer employees some form of parental leave.
- b) A parental-leave law will serve to strengthen the family as a social institution in this country.
- c) In most polls, a majority of citizens say they favor passage of a parental-leave law.
- d) Some of the countries with the most economically competitive businesses have strong parental-leave regulations.

Q14. Which of the following best completes the passage below?

People buy prestige when they buy a premium product. They want to be associated with something special. Mass-marketing techniques and price-reduction strategies should not be used because_____.

- A. affluent purchasers currently represent a shrinking portion of the population of all purchasers
- B. continued sales depend directly on the maintenance of an aura of exclusivity
- C. purchasers of premium products are concerned with the quality as well as with the price of the products
- D. expansion of the market niche to include a broader spectrum of consumers will increase profits.

Q 15. Which of the following best completes the passage below? Established companies concentrate on defending what they already have. Consequently, they tend not to be innovative themselves and tend to underestimate the effects of the innovations of others.

The clearest example of this defensive strategy is the fact that_____.

- A. ballpoint pens and soft-tip markers have eliminated the traditional market for fountain pens, clearing the way for the marketing of fountain pens as luxury or prestige items
 - B. a highly successful automobile was introduced by the same company that had earlier introduced a model that had been a dismal failure
 - C. a once-successful manufacturer of slide rules reacted to the introduction of electronic calculators by trying to make better slide rules
 - D. one of the first models of modern accounting machines, designed for use in the banking industry, was purchased by a public library as well as by banks
16. A researcher discovered that people who have low levels of immune-system activity tend to score much lower on tests of mental health than do people with normal or high immune-system activity. The researcher concluded from this experiment that the immune system protects against mental illness as well as against physical disease.

The researcher's conclusion depends on which of the following assumptions?

- A. High immune-system activity protects against mental illness better than normal immune-system activity does.
- B. Mental illness is similar to physical disease in its effects on body systems.
- C. People with high immune-system activity cannot develop mental illness.
- D. Mental illness does not cause people's immune-system activity to decrease.
- E. Psychological treatment of mental illness is not as effective as is medical treatment.

Q17. Traditionally, decision-making by managers that is reasoned step-by-step has been considered preferable to intuitive decision-making. However, a recent study found that top managers used

intuition significantly more than did most middle-or lower-level managers. This confirms the alternative view that intuition is more effective than careful, methodical reasoning.

The conclusion above is based on which of the following assumptions?

- (A) Methodical, step-by-step reasoning is inappropriate for making many real-life management decisions.
- (B) Top managers can use either intuitive reasoning or methodical, step-by-step reasoning in making decisions.
- (C) The decisions made by middle-and lower-level managers can be made as easily by using methodical reasoning as by using intuitive reasoning.
- (D) Top managers use intuitive reasoning in making most of their decisions.
- (E) Top managers are more effective at decision-making than middle-or lower-level managers

Q18. The ancient city of Cephessa was not buried by an eruption of Mt. Amnos in A.D. 310, as some believe. The eruption in the year 310 damaged the city, but it did not destroy it. Cephessa survived for another century before it finally met its destruction in another eruption around A.D. 415.

Which of the following, if true, would most strengthen the author's claim that the city of Cephessa was not buried by the eruption of Mt. Amnos in A.D. 310?

- a) The city of Cephessa is mentioned in a historical work known to have been written in A.D. 400.
- b) Coins bearing the image of an emperor who lived there around A.D. 410 have been discovered in the ruins of Cephessa, which were preserved by the cinders and ashes that buried the city.
- c) Geological evidence shows that the eruption of Mt. Amnos in A.D. 415 deposited a 10-foot-thick layer of lava on the city of Cephessa.
- d) A historical work written in A.D. 430 refers to the eruption of Mt. Amnos in A.D. 415.

Q19. Reva: Using extraneous incentives to get teenagers to change their attitude toward school and schoolwork won't work. Take the program in West Virginia, for instance, where they tried to reduce their dropout rate by revoking the driving licenses of kids who left school. The program failed miserably.

Anne: It's true that the West Virginia program failed, but many schools have devised incentive programs that have been very successful in improving attendance and reducing discipline problems.

According to Anne, the weak point in Reva's claim is that it

- a) fails to consider the possibility that the majority of potential dropouts in West Virginia do not have driving licenses
- b) doesn't provide any exact figures for the dropout rate in West Virginia before and during the program

- c) ignores a substantial body of evidence showing that parents and employers have been using extrinsic incentives with positive results for years
- d) is based on a single example, the incentive program in West Virginia, which may not be typical

Q20. Correctly measuring the productivity of service workers is complex. Consider, for example, postal workers: they are often said to be more productive if more letters are delivered per postal worker. But is this true? what if more letters are lost or delayed per worker at the same time that more are delivered?

The objection implied above to the productivity measure described is based on doubts about the truth of which of the following statements?

- (A) Postal workers are representative of service workers in general.
- (B) The delivery of letters is the primary activity of the postal service.
- (C) Productivity should be ascribed to categories of workers, not to individuals.
- (D) The quality of services rendered can appropriately be ignored in computing productivity.
- (E) The number of letters delivered is relevant to measuring the productivity of postal workers.

