

```
In [1]: import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
import warnings
warnings.filterwarnings('ignore')
```

```
In [2]: data = pd.read_csv('Customer-Churn.csv')
```

```
In [3]: data.head()
```

```
Out[3]:
```

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines
0	7590-VHVEG	Female	0	Yes	No	1	No	No phone service
1	5575-GNVDE	Male	0	No	No	34	Yes	No
2	3668-QPYBK	Male	0	No	No	2	Yes	No
3	7795-CFOCW	Male	0	No	No	45	No	No phone service
4	9237-HQITU	Female	0	No	No	2	Yes	No

5 rows × 21 columns

```
In [4]: data.size
```

```
Out[4]: 147903
```

```
In [5]: data.shape
```

```
Out[5]: (7043, 21)
```

```
In [6]: data.columns
```

```
Out[6]: Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
            'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
            'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',
            'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',
            'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],
            dtype='object')
```

```
In [7]: data.dtypes
```

```
Out[7]: customerID      object
gender      object
SeniorCitizen  int64
Partner      object
Dependents    object
tenure       int64
PhoneService  object
MultipleLines object
InternetService object
OnlineSecurity object
OnlineBackup  object
DeviceProtection object
TechSupport   object
StreamingTV    object
StreamingMovies object
Contract      object
PaperlessBilling object
PaymentMethod object
MonthlyCharges float64
TotalCharges  object
Churn         object
dtype: object
```

```
In [8]: data.isnull().sum()
```

```
Out[8]: customerID      0
gender      0
SeniorCitizen  0
Partner      0
Dependents    0
tenure       0
PhoneService  0
MultipleLines  0
InternetService  0
OnlineSecurity  0
OnlineBackup  0
DeviceProtection  0
TechSupport   0
StreamingTV    0
StreamingMovies  0
Contract      0
PaperlessBilling  0
PaymentMethod  0
MonthlyCharges  0
TotalCharges  0
Churn         0
dtype: int64
```

```
In [9]: data.duplicated().sum()
```

```
Out[9]: 0
```

```
In [10]: data.dtypes
```

```
Out[10]: customerID      object
gender      object
SeniorCitizen  int64
Partner      object
Dependents   object
tenure       int64
PhoneService  object
MultipleLines object
InternetService object
OnlineSecurity object
OnlineBackup  object
DeviceProtection object
TechSupport   object
StreamingTV   object
StreamingMovies object
Contract      object
PaperlessBilling object
PaymentMethod  object
MonthlyCharges float64
TotalCharges  object
Churn         object
dtype: object
```

```
In [11]: data.describe()
```

```
Out[11]:
```

	SeniorCitizen	tenure	MonthlyCharges
count	7043.000000	7043.000000	7043.000000
mean	0.162147	32.371149	64.761692
std	0.368612	24.559481	30.090047
min	0.000000	0.000000	18.250000
25%	0.000000	9.000000	35.500000
50%	0.000000	29.000000	70.350000
75%	0.000000	55.000000	89.850000
max	1.000000	72.000000	118.750000

```
In [12]: data
```

Out[12]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines
0	7590-VHVEG	Female	0	Yes	No	1	No	No phone service
1	5575-GNVDE	Male	0	No	No	34	Yes	No
2	3668-QPYBK	Male	0	No	No	2	Yes	No
3	7795-CFOCW	Male	0	No	No	45	No	No phone service
4	9237-HQITU	Female	0	No	No	2	Yes	No
...	...	...	...	...	...	...	...	...
7038	6840-RESVB	Male	0	Yes	Yes	24	Yes	Yes
7039	2234-XADUH	Female	0	Yes	Yes	72	Yes	Yes
7040	4801-JAZZL	Female	0	Yes	Yes	11	No	No phone service
7041	8361-LTMKD	Male	1	Yes	No	4	Yes	Yes
7042	3186-AJIEK	Male	0	No	No	66	Yes	No

7043 rows × 21 columns

```
In [13]: data['TotalCharges'] = pd.to_numeric(data['TotalCharges'], errors='coerce')
```

```
In [14]: data.dtypes
```

```
Out[14]: customerID      object
gender      object
SeniorCitizen  int64
Partner      object
Dependents   object
tenure       int64
PhoneService object
MultipleLines object
InternetService object
OnlineSecurity object
OnlineBackup object
DeviceProtection object
TechSupport  object
StreamingTV  object
StreamingMovies object
Contract     object
PaperlessBilling object
PaymentMethod object
MonthlyCharges float64
TotalCharges float64
Churn        object
dtype: object
```

```
In [15]: data.isnull().sum()
```

```
Out[15]: customerID      0
gender      0
SeniorCitizen  0
Partner      0
Dependents   0
tenure       0
PhoneService  0
MultipleLines  0
InternetService  0
OnlineSecurity  0
OnlineBackup  0
DeviceProtection  0
TechSupport   0
StreamingTV   0
StreamingMovies  0
Contract      0
PaperlessBilling  0
PaymentMethod  0
MonthlyCharges  0
TotalCharges  11
Churn         0
dtype: int64
```

```
In [16]: data = data.dropna()
```

```
In [17]: data.isnull().sum()
```

```
Out[17]: customerID      0
gender      0
SeniorCitizen  0
Partner      0
Dependents    0
tenure      0
PhoneService  0
MultipleLines  0
InternetService  0
OnlineSecurity  0
OnlineBackup  0
DeviceProtection  0
TechSupport   0
StreamingTV   0
StreamingMovies  0
Contract      0
PaperlessBilling  0
PaymentMethod  0
MonthlyCharges  0
TotalCharges  0
Churn         0
dtype: int64
```

```
In [18]: # Select categorical columns
categorical_columns = data.select_dtypes(include=['object']).columns.tolist()

# Select numeric columns
numeric_columns = data.select_dtypes(include=['number']).columns.tolist()
```

```
In [19]: categorical_columns
```

```
Out[19]: ['customerID',
'gender',
'Partner',
'Dependents',
'PhoneService',
'MultipleLines',
'InternetService',
'OnlineSecurity',
'OnlineBackup',
'DeviceProtection',
'TechSupport',
'StreamingTV',
'StreamingMovies',
'Contract',
'PaperlessBilling',
'PaymentMethod',
'Churn']
```

```
In [20]: numeric_columns
```

```
Out[20]: ['SeniorCitizen', 'tenure', 'MonthlyCharges', 'TotalCharges']
```

```
In [21]: categorical_count = data['customerID'].nunique()
```

```
In [22]: data['Contract'].value_counts()
```

```
Out[22]: Contract
Month-to-month    3875
Two year          1685
One year          1472
Name: count, dtype: int64
```

```
In [23]: numeric_columns = data.select_dtypes(exclude=['object'])
```

```
In [24]: numeric_columns.corr()
```

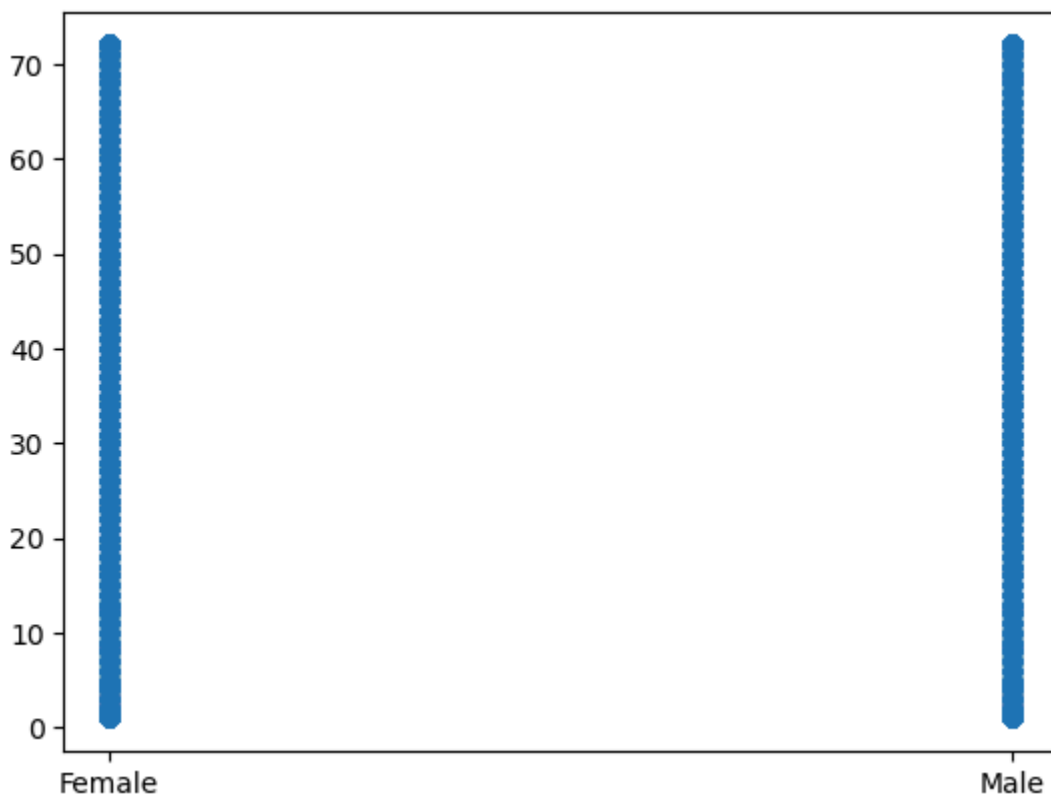
```
Out[24]:
```

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges
SeniorCitizen	1.000000	0.015683	0.219874	0.102411
tenure	0.015683	1.000000	0.246862	0.825880
MonthlyCharges	0.219874	0.246862	1.000000	0.651065
TotalCharges	0.102411	0.825880	0.651065	1.000000

## Visualization

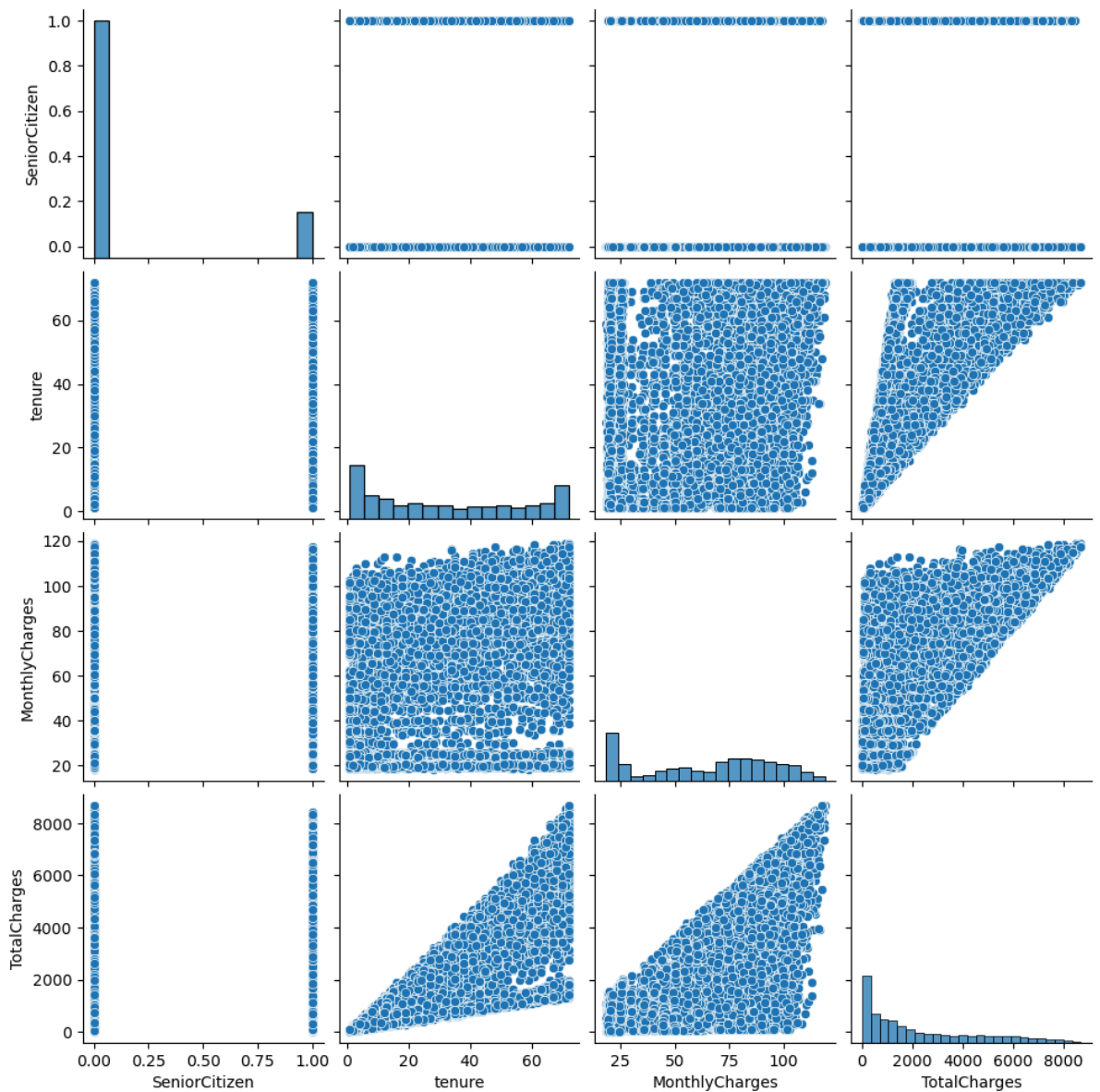
```
In [25]: plt.scatter(data['gender'], data['tenure'])
```

```
Out[25]: <matplotlib.collections.PathCollection at 0x2999a866ed0>
```

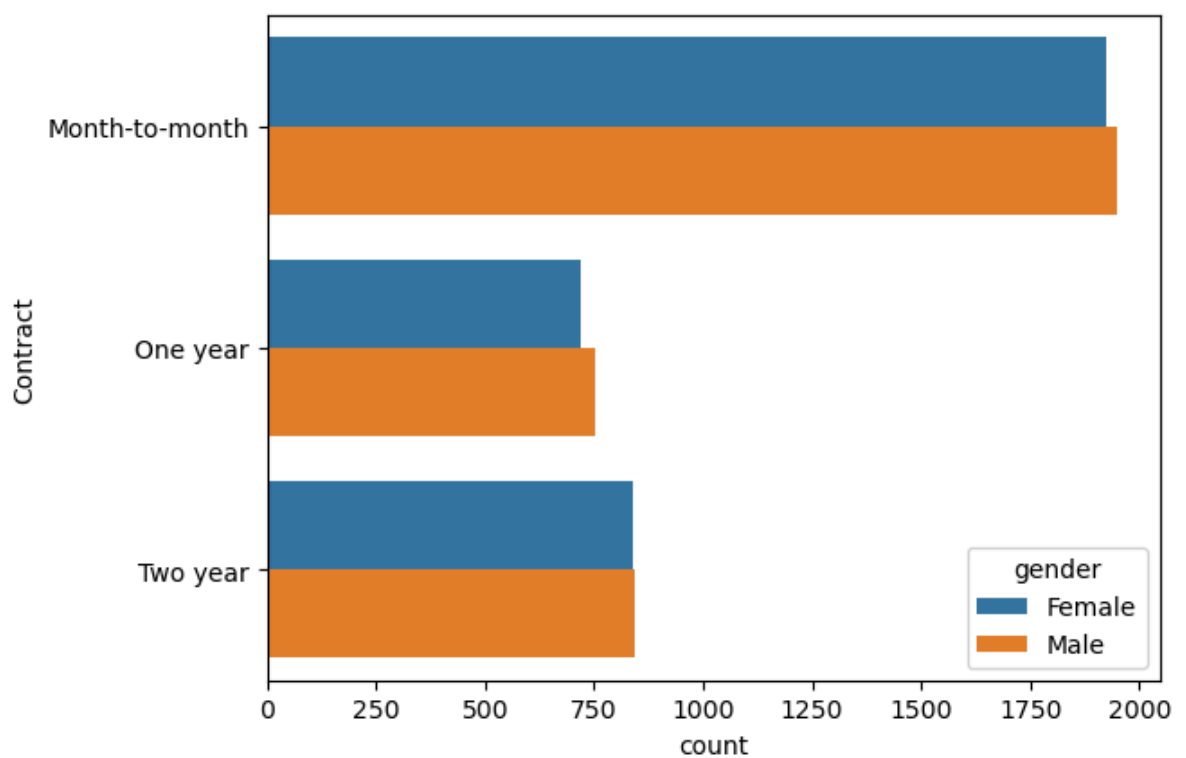


```
In [26]: sns.pairplot(data)
```

```
Out[26]: <seaborn.axisgrid.PairGrid at 0x299a0381c10>
```



```
In [27]: sns.countplot(data=data, y='Contract', hue='gender');
```





# Model Evaluation

In [28]: `data.head()`

Out[28]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines
0	7590-VHVEG	Female	0	Yes	No	1	No	No phone service
1	5575-GNVDE	Male	0	No	No	34	Yes	No
2	3668-QPYBK	Male	0	No	No	2	Yes	No
3	7795-CFOCW	Male	0	No	No	45	No	No phone service
4	9237-HQITU	Female	0	No	No	2	Yes	No

5 rows × 21 columns

In [29]: `from sklearn.preprocessing import LabelEncoder`

```
# Select categorical columns
categorical_columns = data.select_dtypes(include=['object'])

# Initialize LabelEncoder
label_encoder = LabelEncoder()

# Iterate through each categorical column and transform it
for col in categorical_columns:
    data[col] = label_encoder.fit_transform(data[col])
```

In [30]: `data.head()`

Out[30]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines
0	5365	0	0	1	0	1	0	1
1	3953	1	0	0	0	34	1	0
2	2558	1	0	0	0	2	1	0
3	5524	1	0	0	0	45	0	1
4	6500	0	0	0	0	2	1	0

5 rows × 21 columns

```
In [31]: X= data.drop(['Churn','customerID'],axis=1)
y= data['Churn']
```

```
In [32]: y
```

```
Out[32]: 0      0
1      0
2      1
3      0
4      1
..
7038   0
7039   0
7040   0
7041   1
7042   0
Name: Churn, Length: 7032, dtype: int32
```

```
In [33]: from sklearn.model_selection import train_test_split
from sklearn.neighbors import KNeighborsClassifier
from sklearn.tree import DecisionTreeClassifier
```

```
In [34]: # Splitting the dataset into the Training set and Test set
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
```

```
In [35]: # Creating the decision tree classifier
clf = DecisionTreeClassifier()
# Training the decision tree classifier
clf.fit(X_train, y_train)
```

```
Out[35]: ▾ DecisionTreeClassifier
DecisionTreeClassifier()
```

```
In [36]: y_test
```

```
Out[36]: 2481   0
6784   0
6125   1
3052   0
4099   0
..
1733   0
5250   0
5465   0
5851   0
3984   0
Name: Churn, Length: 1407, dtype: int32
```

```
In [37]: y_pred = clf.predict(X_test)
```

```
In [38]: from sklearn import metrics
from sklearn.metrics import confusion_matrix
from sklearn.metrics import confusion_matrix, classification_report
```

```
# Evaluating the model
print("Accuracy:", metrics.accuracy_score(y_test, y_pred))
```

```
Accuracy: 0.7242359630419332
```

```
In [39]: y_train_pred = clf.predict(X_train)
# Displaying the predicted values
```

```
print("Predictions on Training Data:")
print(y_train_pred)
```

Predictions on Training Data:  
[1 1 1 ... 0 0 1]

```
In [40]: # Predicting on the test data
y_test_pred = clf.predict(X_test)

# Displaying the predicted values
print("Predictions on Test Data:")
print(y_test_pred)
```

Predictions on Test Data:  
[0 0 1 ... 0 0 0]

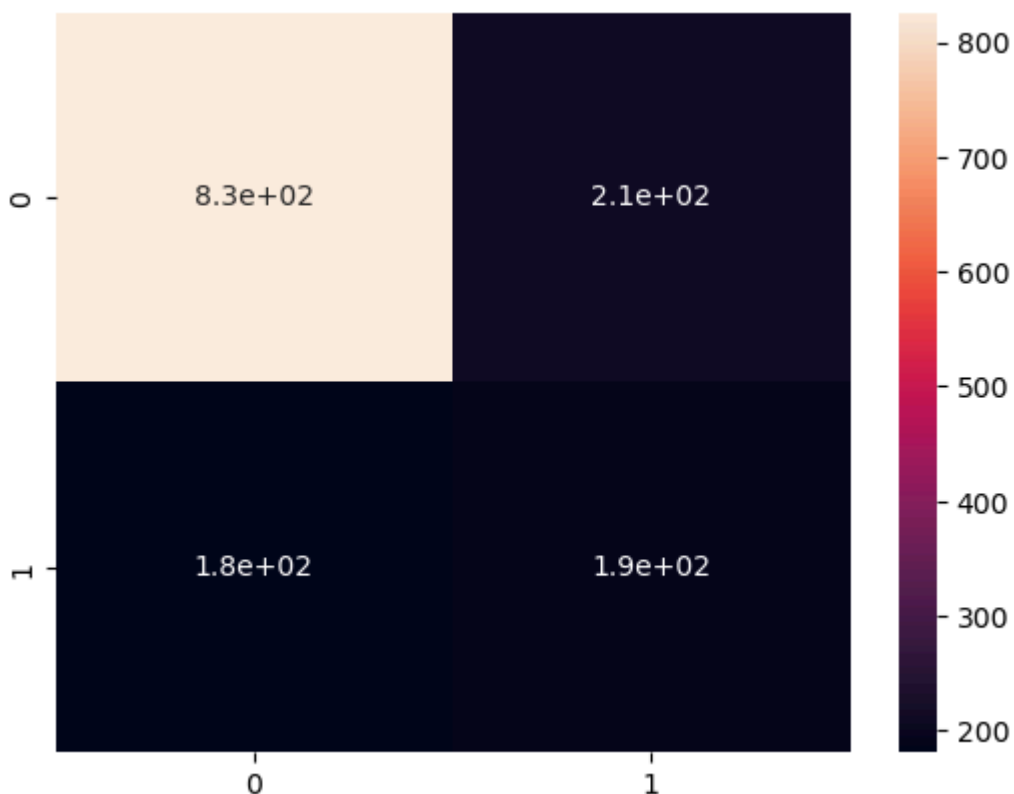
```
In [41]: cm = confusion_matrix(y_test, y_pred)

# Display the confusion matrix
print("Confusion Matrix:")
print(cm)
```

Confusion Matrix:  
[[826 207]  
 [181 193]]

```
In [42]: a = confusion_matrix(y_test, y_pred)
sns.heatmap(a, annot=True)
```

Out[42]: <Axes: >



```
In [43]: s = classification_report(y_test, y_pred)
print(s)
```

Customer_classification				
	precision	recall	f1-score	support
0	0.82	0.80	0.81	1033
1	0.48	0.52	0.50	374
accuracy			0.72	1407
macro avg	0.65	0.66	0.65	1407
weighted avg	0.73	0.72	0.73	1407

In [ ]:

In [ ]: