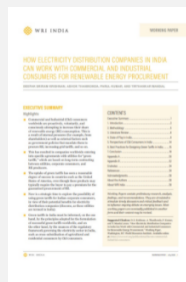
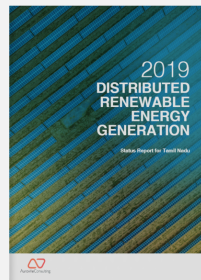


# Economic Feasibility of Rooftop Solar for C&I consumers in Tamil Nadu

Date: 27/04/2022  
Presented by:  
Frano D'Silva  
Renewable Energy Analyst  
Auroville Consulting



# Sustainable Energy Transformation – Tamil Nadu (SET-TN)

SET aims to facilitate higher clean energy deployment in the State by working with stakeholders in order to find sustainable and equitable solutions. SET is a collaborative initiative by Auroville Consulting (AVC), Citizen Consumer and civic Action Group (CAG), the World Resources Institute India (WRI).

For more information, visit our website:  
<https://settn.energy/>



# Agenda

- Journey of designing an economically feasible system (C&I consumers)
- Intro to Solsavi web tool
- Demo scenario
  - Simulate sample scenario
- Result analysis
  - Review the results and other details generated from Solsavi
- Question & answer
  - Discussion on topics during session



## Rooftop Solar

- Solar Capacity
- Performance & lifetime of the system



## C&I consumer

- Tariff rate
- Solar regulations



## Economic feasibility

- Payback period
- Return on Investment

# During the webinar...

- Interactive session
  - Polls and multiple choice questions
  - Polls on Zoom platform will be used
- Please hold your queries until the Q & A session
- This session is recorded for internal use



# TN Solar policies & regulations

- Solar Energy Policy, 2019
- Generic Tariff Order for GISS 2021
  - Net Metering for Domestic consumers
  - Net Feed-in for all consumers (incl. HT)
  - Gross Metering for HT consumers (system larger than 150kW)
  - Network charges are introduced
  - Premium charges for export to grid during peak hours
  - Tariff revision for Net Feed-in mechanism



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| Category (LT) | Net Feed-in | Gross Metering | Net Metering |
|---------------|-------------|----------------|--------------|
| Domestic      | ✓           | ✗              | ✓            |
| Industrial    | ✓           | ✗              | ✗            |
| Commercial    | ✓           | ✗              | ✗            |

| Category (HT)          | Net Feed-in | Gross Metering |
|------------------------|-------------|----------------|
| Industrial             | ✓           | ✗              |
| Commercial             | ✓           | ✗              |
| Generators above 150kW | ✗           | ✓              |

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| Compensation rate(INR/kWH) | PV capacity |            |             |
|----------------------------|-------------|------------|-------------|
|                            | 0 – 10kW    | 11 – 150kW | 151 – 999kW |
| C & I consumers (LT)       | 3.61        | 3.37       | -           |
| C & I consumers (HT)       | 3.61        | 3.37       | 3.10        |

# Electricity bill

Applicable  
period

TamilNadu Generation and Distribution Corporation Ltd.

Villupuram

High Tension Bill (Provisional) for the Month of March 2022

TANGEDCO CIN No:

GST No:

HSN :

SAC :

\*\*\*\* Electrical Energy & Distribution Services are exempted under GST \*\*\*\*

Consumer tariff  
category

Sanctioned  
load (kW/kVA)

|                        |                    |                 |
|------------------------|--------------------|-----------------|
| To: NAME               | Service No.        |                 |
| ADDRESS                | Bill No.           |                 |
|                        | Date of Bill       | 06-Apr-22       |
|                        | Due Date           | 12-Apr-22       |
|                        | Tariff App. / Bld. | HT IIA / HT IIA |
|                        | GST No :           |                 |
| Permitted MD : 600 KVA | Transformer Loss : | 0units/0KVA     |
|                        | Tr. CAP.           | 0 KVA           |

Units of  
consumption  
(kWh)

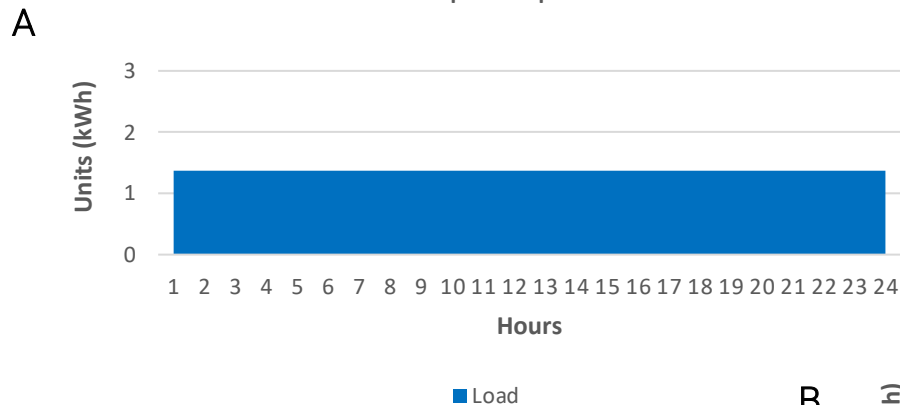
Tariff rate  
(INR/kWh)

| DETAILS                               | RATE            | CONSUMPTION | AMOUNT (Rs.) |
|---------------------------------------|-----------------|-------------|--------------|
| 1. Industrial Consumption             | 6.35 per unit   | 133429      | 8,47,274.15  |
| 2. Peak Hour Consumption              | 1.27 per unit   | 0           | 0.00         |
| 3. Night Hour Consumption (5% Rebate) | 0.3175 per unit | 0 (-)       | 0.00(-)      |
| 4. Quarters Consumption               | 0 per unit      | 0           | 0.00         |
| 5. Commercial Consumption             | 0 per unit      | 0           | 0.00         |
| 6. Temp. Supply Consumption           | 0 per unit      | 0           | 0.00         |
| 7. Total Energy Charges               |                 |             | 8,47,274.15  |
| 8. Demand Charges                     | 350 per KVA     | 590.4       | 2,06,640.00  |
| 9. Total Demand and Energy Charges    |                 |             | 10,53,914.15 |

Total electricity  
bill (INR)



# Consumption profile



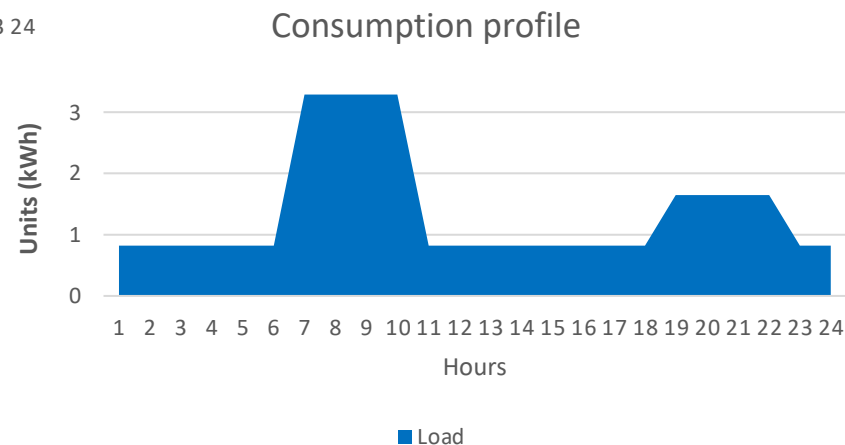
Monthly avg. (kWh)

1000

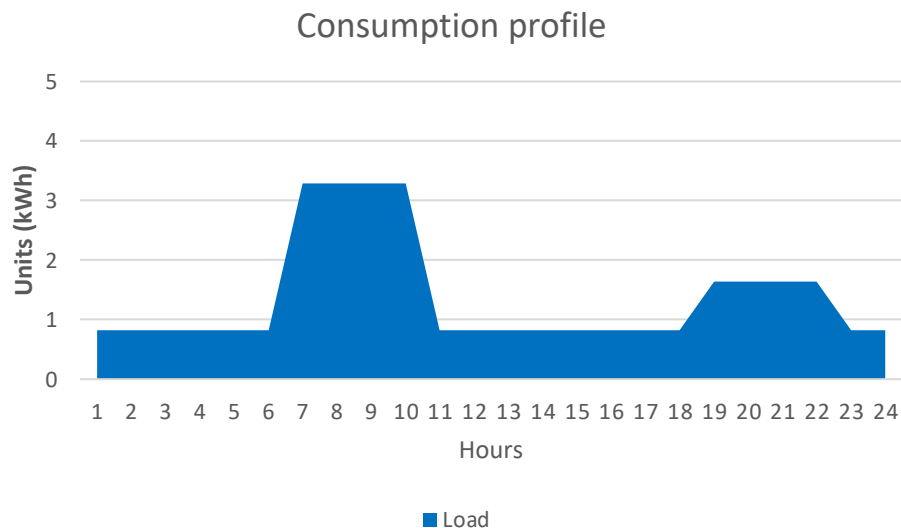
Daily avg. (kWh)

32.25

**B**



# Consumption profile



Monthly avg. (kWh)

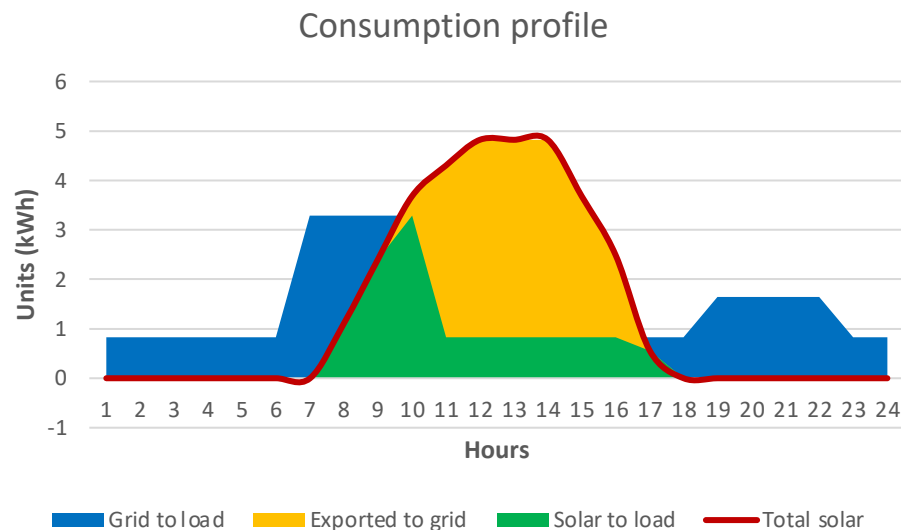
1000

Daily avg. (kWh)

32.25

| Time section (24hrs) | % of consumption |
|----------------------|------------------|
| 6:00am to 10:00am    | 40               |
| 10:00am to 6:00pm    | 20               |
| 6:00pm to 10:00pm    | 20               |
| 10:00pm to 6:00am    | 20               |

# Consumption profile



Monthly avg. (kWh)

1000

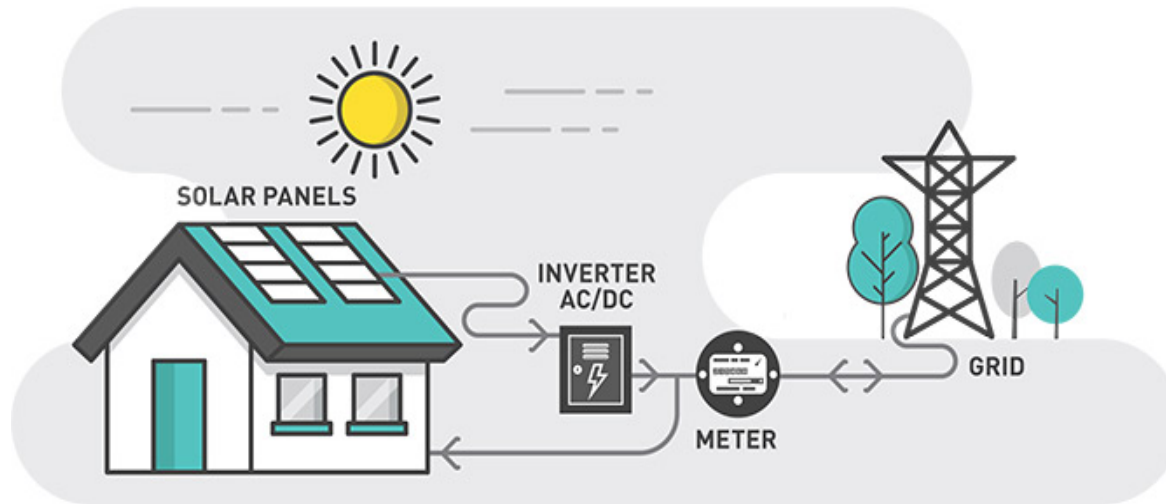
Daily avg. (kWh)

32.25

| Description      | Units (kWh) |
|------------------|-------------|
| Daily avg.       | 32.25       |
| Grid to load     | 22.55       |
| System to load   | 9.7         |
| Exported to grid | 9.7         |

# Net Feed-in arrangement

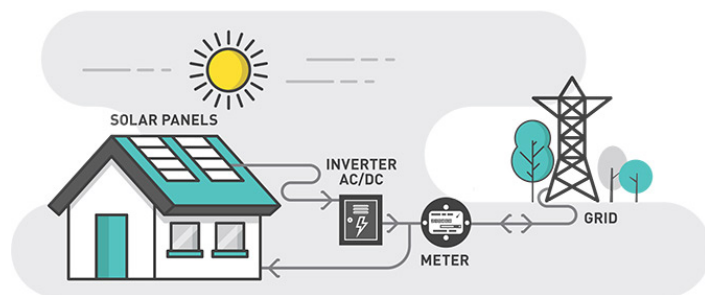
In Net Feed-in arrangement, The net amount to be paid is the difference between amount to be paid for consumption from grid & revenue generated from export to grid?



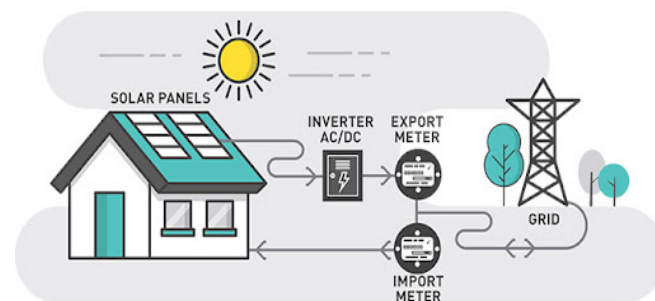
Net Feed - in

# Solar metering arrangement

| Mechanism      | Grid supplied (kWh) | Export to grid (kWh) | Compensation INR/(kWh) | Calculation  |
|----------------|---------------------|----------------------|------------------------|--|
| Net metering   | A                   | B                    | Grid tariff            | $(A - B) * \text{grid tariff}$                                 |
| Net feed - in  | A                   | B                    | Net feed in tariff     | $(A * \text{grid tariff}) - (B * \text{Net feed in tariff})$   |
| Gross metering | A                   | B                    | Gross feed in tariff   | $(A * \text{grid tariff}) - (B * \text{Gross feed in tariff})$ |

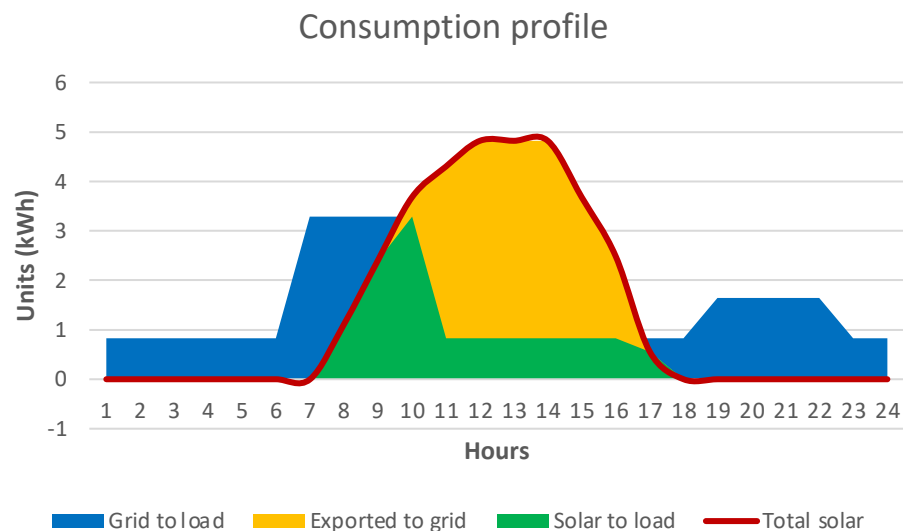


Net metering or Net Feed - in



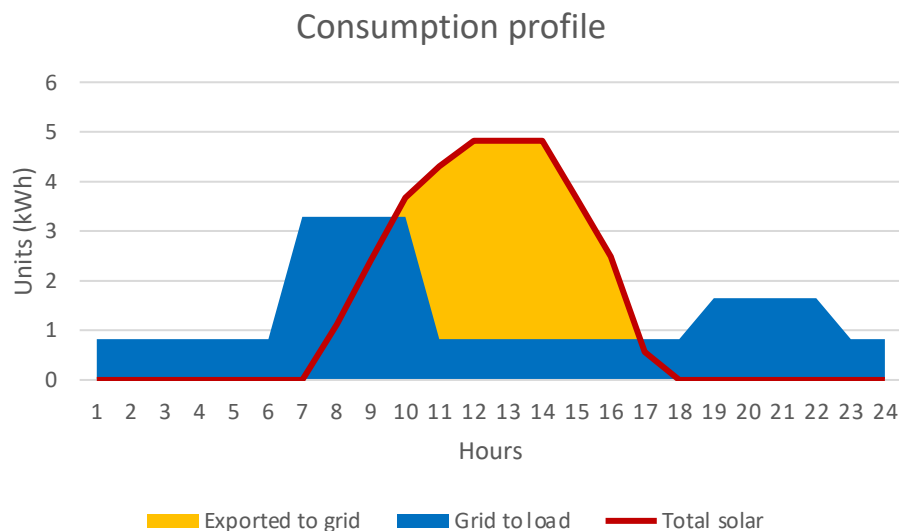
Gross metering

# Net Feed-in mechanism



| Description                       |   | Units (kWh)                             |
|-----------------------------------|---|---|
| Monthly avg.                      |   | 1000                                    |
| Grid to load                      |   | 700                                     |
| System to load                    |   | 300                                     |
| Exported to grid                  |   | 300                                     |
| Description                       |   | Grid tariff (INR/kWh)                   |
| Industrial (LT)                   |   | 6.35                                    |
| Metering mechanism (C&I consumer) | Calculation   | Bill total (INR)                        |
| BAU                               | (grid supplied units * grid tariff)   | $1000 * 6.35 = 6,350/-$                 |
| Net Feed-in                       | (grid supplied units * grid tariff) – (exported units * Net feed in tariff)   | $(700 * 6.35) – (300 * 3.37) = 3,434/-$ |
| Gross Metering                    | (grid supplied units * grid tariff) – (exported units * Gross feed in tariff) |   |

# Gross Metering



| Description                       |   | Units (kWh)                             |
|-----------------------------------|---|---|
| Monthly avg.                      |   | 1000                                    |
| Grid to load                      |   | 1000                                    |
| System to load                    |   | 0                                       |
| Exported to grid                  |   | 600                                     |
| Description                       |   | Grid tariff (INR/kWh)                   |
| industrial (LT)                   |   | 6.35                                    |
| Metering mechanism (C&I consumer) | Calculation   | Bill total (INR)                        |
| BAU                               | (grid supplied units * grid tariff)   | $1000 * 6.35 = 6,350/-$                 |
| Net Feed-in                       | (grid supplied units * grid tariff) – (exported units * Net feed in tariff)   | $(700 * 6.35) – (300 * 3.37) = 3,434/-$ |
| Gross Metering                    | (grid supplied units * grid tariff) – (exported units * Gross feed in tariff) | $(1000 * 6.35) – (600 * 3.1) = 4,490/-$ |

# Network charges (TN)

The wheeling /network charges stem from the concept of using the electrical network as an indispensable supporting mechanism to generate solar power as well as transmitting the power so generated from generating point to load point destinations.

- Networks charges are levied on the gross generation of solar energy
  - Applies to both portion
    - Self consumption
    - Exported to grid
- Network charges is applicable for the units generated by the GISS, categorized under “Net-Metering” mechanism and “Net Feed-in” mechanism



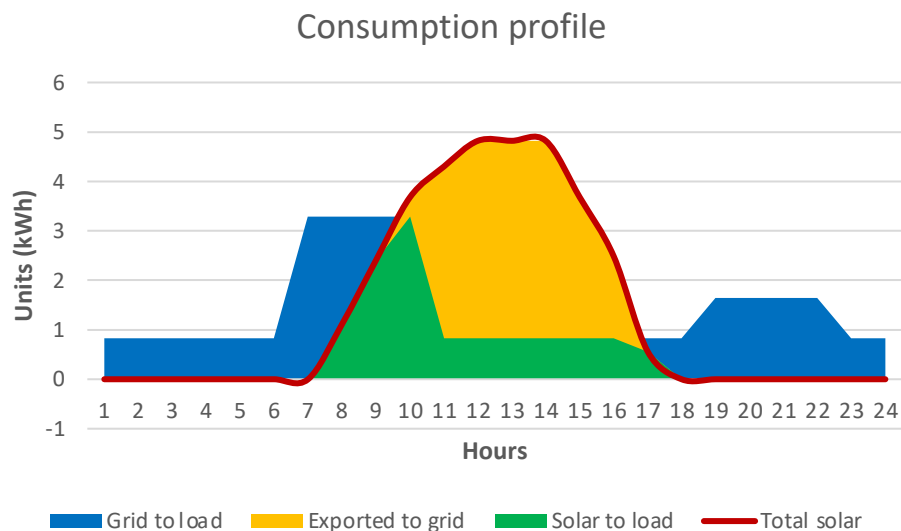
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- Networks charges are levied on the gross generation of solar energy
  - Applies to both portion
    - Self consumption
    - Exported to grid
- Network charges is applicable for the units generated by the GISS, categorized under “Net-Metering” mechanism and “Net Feed-in” mechanism

| <b>C &amp; I<br/>consumers</b> | <b>Network charges (INR/kWh)</b> |                |
|--------------------------------|----------------------------------|----------------|
|                                | <b>Metering<br/>mechanism</b>    |                |
|                                | LT                               | HT             |
|                                | Net Feed-in                      | 1.27      0.83 |
|                                | Gross Metering                   | -      0       |

# Net Feed-in mechanism

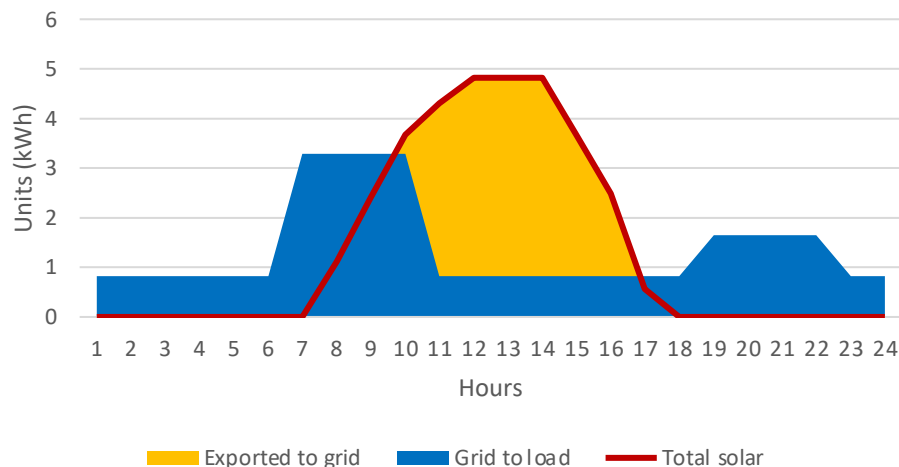


| C & I consumers    | Network charges (INR/kWh) |      |
|--------------------|---------------------------|------|
| Metering mechanism | LT                        | HT   |
| Net Feed-in        | 1.27                      | 0.83 |
| Gross Metering     | -                         | 0    |

| Description                       |   | Grid tariff (INR/kWh)         |
|-----------------------------------|---|-------------------------------|
| Industrial (LT)                   |   | 6.35                          |
| Metering mechanism (C&I consumer) | Calculation   | Bill total (INR)              |
| BAU                               | (grid supplied units * grid tariff)   | 6,350/-                       |
| Net Feed-in                       | (grid supplied units * grid tariff) – (exported units * Net feed in tariff)   | 3434 + (600 * 1.27) = 4,196/- |
| Gross Metering                    | (grid supplied units * grid tariff) – (exported units * Gross feed in tariff) |                               |

# Gross Metering

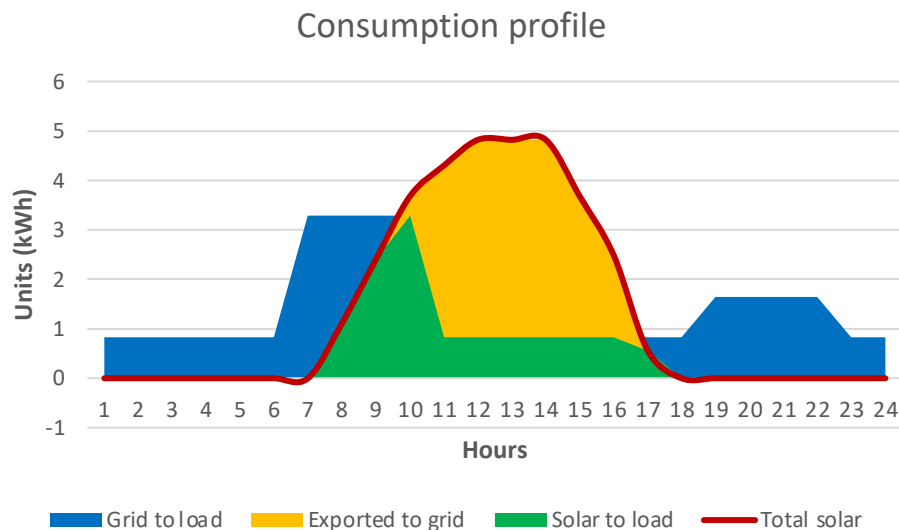
Consumption profile



| C & I consumers    | Network charges (INR/kWh) |      |
|--------------------|---------------------------|------|
| Metering mechanism | LT                        | HT   |
| Net Feed-in        | 1.27                      | 0.83 |
| Gross Metering     | -                         | 0    |

| Description                       |   | Grid tariff (INR/kWh)         |
|-----------------------------------|---|-------------------------------|
| Industrial (LT)                   |   | 6.35                          |
| Metering mechanism (C&I consumer) | Calculation   | Bill total (INR)              |
| BAU                               | (grid supplied units * grid tariff)   | 6,350/-                       |
| Net Feed-in                       | (grid supplied units * grid tariff) – (exported units * Net feed in tariff)   | 3434 + (600 * 1.27) = 4,196/- |
| Gross Metering                    | (grid supplied units * grid tariff) – (exported units * Gross feed in tariff) | 4490 + (600 * 0) = 4490/-     |

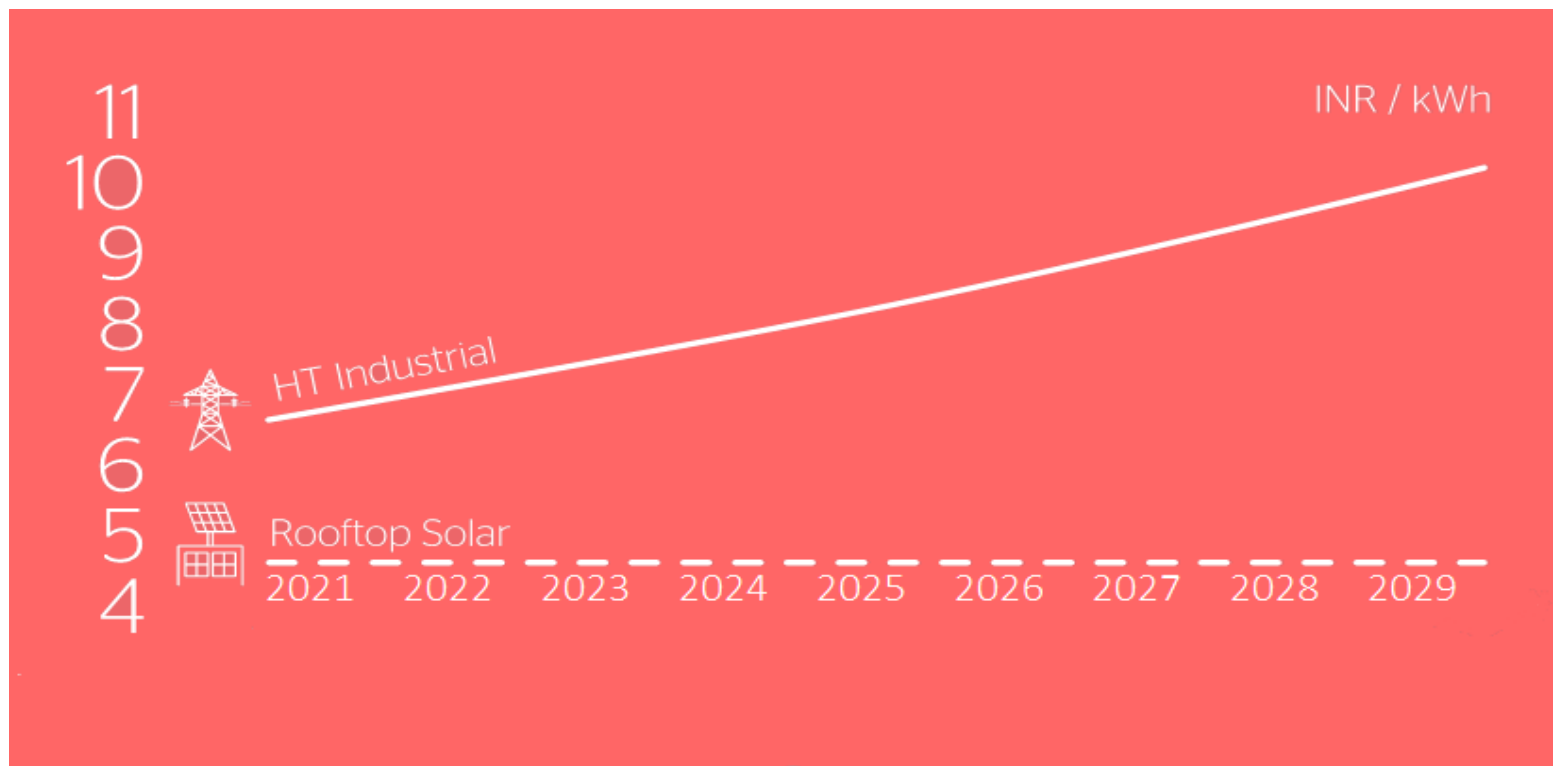
# Optimization criteria



- Optimised solution criteria
  - Maximise avoided cost
  - Maximise savings
  - Minimise payback
- Important parameters
  - Self consumption
  - Export to grid
  - Import from grid

**Avoided costs** represent the 'costs' that are avoided with installation of rooftop solar

# Optimization criteria



# Benchmark costs & technology

- Benchmark cost (MNRE)
  - Taken from Order dated 27<sup>th</sup> Oct 2021
- Solar only system
  - Benchmark costs include inverter and other balance of system costs
- Solar + Battery system
  - Hybrid inverter required
  - Battery cost estimation

| Components      | Costs (INR/kW) |             |
|-----------------|----------------|-------------|
|                 | Ad. Lead acid  | Lithium Ion |
| Hybrid Inverter | 18,000         | 18,000      |
| Battery system  | 8,359          | 18,310      |

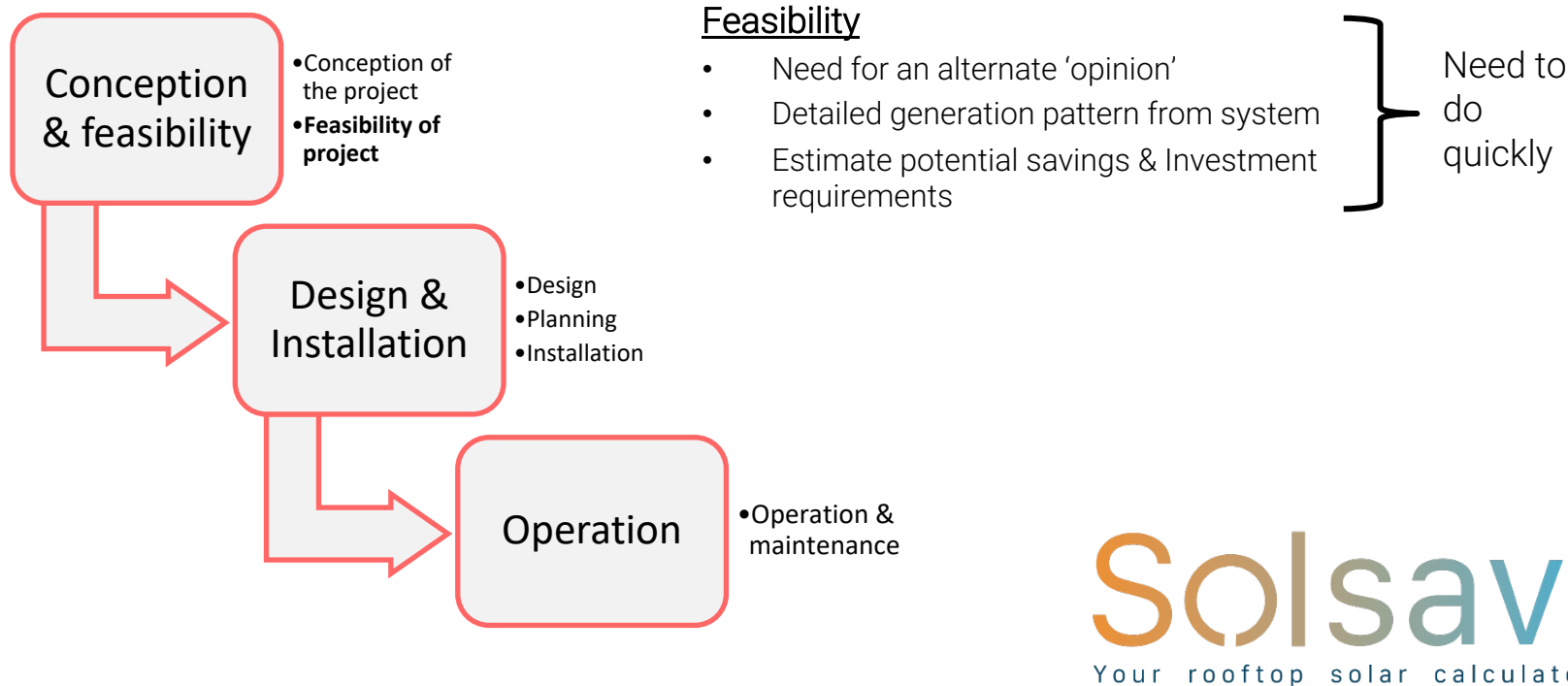
| PV range (kW) | Costs(INR/kW) |
|---------------|---------------|
| < 1           | 46,923        |
| > 1 & < 2     | 43,140        |
| > 2 & < 3     | 42,020        |
| > 3 & < 10    | 40,991        |
| > 10 & < 100  | 38,236        |
| > 100 & < 500 | 35,886        |

# Why rooftop solar ?

- Legal
  - Building code regulation
    - TNCDDB rules, 2019 requires mandatory installation of solar energy system in High rise and non-High rise buildings exceeding 16 dwelling units and 300 sq.m of commercial building.
- Environmental
  - Lower emission due to generation from renewable source
- Financial
  - Savings (long-term)
  - Increase in property value
  - 'Sustainability' adds to selling value



# Decision making process





# How Solsavi can help?

## Need for the tool

- Existing tools lack state specific tariff rate and policy details
- Only domestic tool to include battery storage
- Most of the online tools are developed by solar developers – conflict of interest
- Optimisation of system capability on economic feasibility



## Features

- Updated tariffs
- Detailed consumption pattern
- Includes battery storage
- Option to optimize or customize
- Financial output: Potential savings, payback, ROI
- 25 year analysis for the system

# Demo Scenarios

## Scenario #1 (Industrial) - HT

An industrial warehouse with a sanctioned load of 120kW and a solar plus battery only system connected to grid under net feed-in mechanism

## Scenario #2 (Commercial building) - LT

A commercial building with a sanctioned load of 55kW and a solar only system connected to grid under net feed-in mechanism

---

# Demo Scenarios

| Description                       |                  |                  |                  |                  |
|-----------------------------------|------------------|------------------|------------------|------------------|
| Pin code                          | 600001           |                  |                  |                  |
| Voltage type                      | HT               |                  |                  |                  |
| Sanctioned load (kW)              | 120              |                  |                  |                  |
| Average monthly consumption (kWh) | 20,000           |                  |                  |                  |
| Load consumption                  | 6AM<br>–<br>10AM | 10AM<br>–<br>6PM | 6PM<br>–<br>10PM | 10PM<br>–<br>6AM |
|                                   | 20               | 40               | 30               | 10               |
| Battery Technology                | Lithium Ion      |                  |                  |                  |
| Run                               | Optimize         |                  |                  |                  |

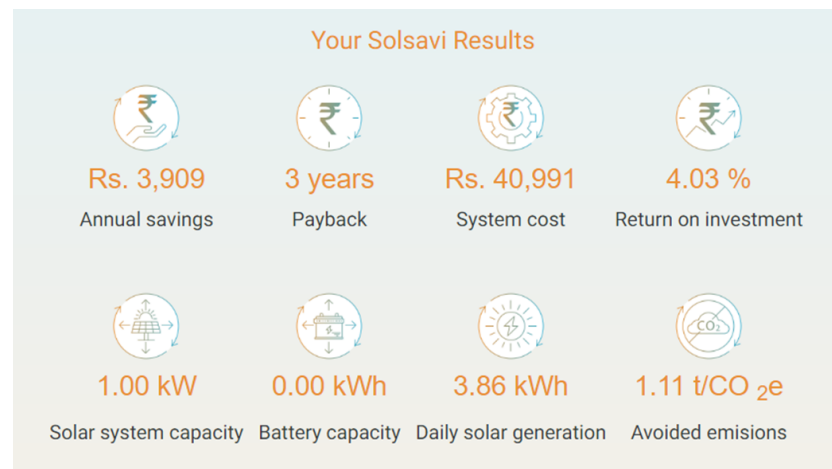
## Scenario #1 (Industrial)

- An industrial warehouse with a sanctioned load of 120kW and a solar plus battery system connected to grid under Net Feed-in mechanism



# Result Analysis

- Financial
  - Annual savings
    - Savings for the 1<sup>st</sup> year of operation
  - Payback
    - How long to recover the investment
  - System cost
    - Total investment for the installation
  - Return on investment
    - Annualized for 25years – positive value is indicator of good investment
- Technical
  - Solar & Battery capacities
    - Selected or Optimized system sizes for the analysis
  - Solar generation
    - Hourly details of solar generation from the system
  - Avoided emissions
    - Emissions saved from installation of the system



# Demo Scenarios

Go to <https://www.solsavi.in/>

[Home](#)[FAQs](#)[Blog](#)[Contact Us](#)

## CALCULATE YOUR SOLAR SAVINGS

Solsavi is your free tool that helps you making good investment decision for rooftop solar energy.

[GET STARTED](#)

Solsavi helps you to evaluate your optimum solar energy and battery storage capacity considering your states solar metering regulations and your electricity rates.

# Demo Scenarios

| Description                       |                  |                  |                  |                  |
|-----------------------------------|------------------|------------------|------------------|------------------|
| Pin code                          | 600001           |                  |                  |                  |
| Voltage type                      | LT               |                  |                  |                  |
| Sanctioned load (kW)              | 55               |                  |                  |                  |
| Average monthly consumption (kWh) | 8,000            |                  |                  |                  |
| Load consumption                  | 6AM<br>–<br>10AM | 10AM<br>–<br>6PM | 6PM<br>–<br>10PM | 10PM<br>–<br>6AM |
|                                   | 20               | 40               | 30               | 10               |
| Run                               | Customise        |                  |                  |                  |

## Scenario #2 (Commercial building)

- A commercial building with a sanctioned load of 55kW and a solar only system connected to grid under Net Feed-in mechanism



# Q&A

- Learnings from the webinar
  - Is the tool user friendly?
  - Will you make use of the web tool?
  - Further enhancements
    - Continual update of tariff and policy
    - Include database of other states
-

# Supplementary material

- Solar Energy Policy – 2019
    - *<https://teda.in/wp-content/uploads/2019/02/SOLARPOLICY2019.pdf>*
  - Generic Tariff Order for GISS
    - *<http://www.tnerc.gov.in/Orders/files/TO-Order%20No%20251020211341.pdf>*
-





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