



Loan Overview

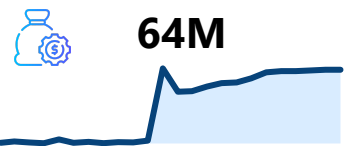
Manager Insights

Customer Insights

DrillThrough

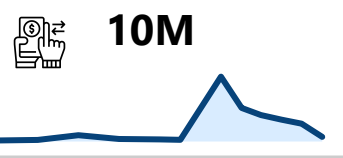
Loan Overview

Total Requested Loan Amount



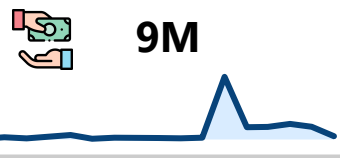
Compare To Last Month : 0.0%

Total Sanctioned Loan Amount



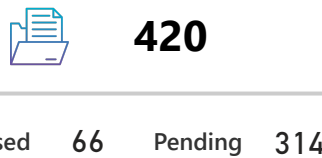
Compare To Last Month : 0.0%

Total Disbursed Loan Amount



Compare To Last Month : 0.0%

Total Loan Application



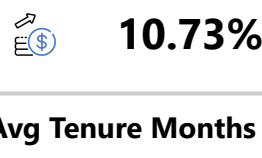
Disbursed 66 Pending 314  
Sanctioned 9 Cancelled 31

Avg Days to Sanction



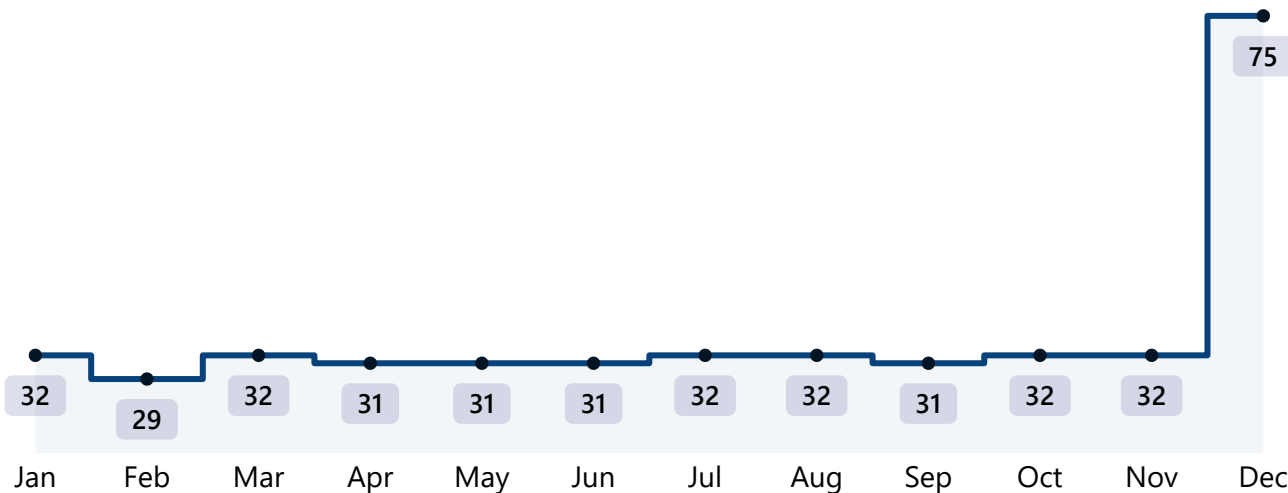
Avg Days to Disbursed  
2 Days

Avg Interest Rate

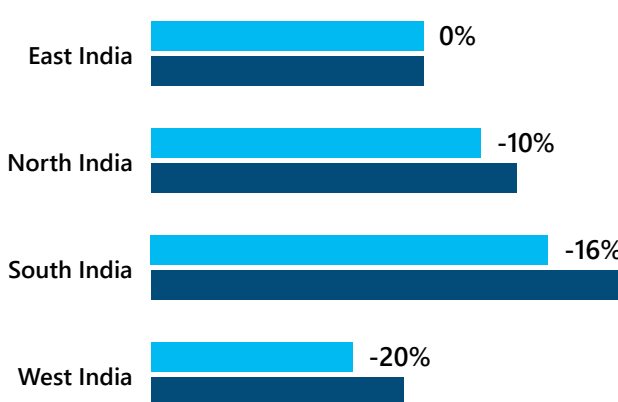


Avg Tenure Months  
41 Months

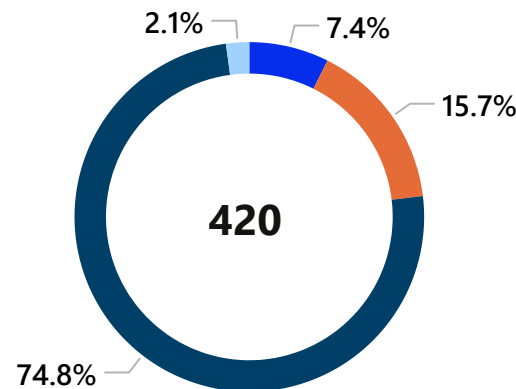
Monthly Loan Application Disbursement Trend



Loan Disbursement % Across Regions

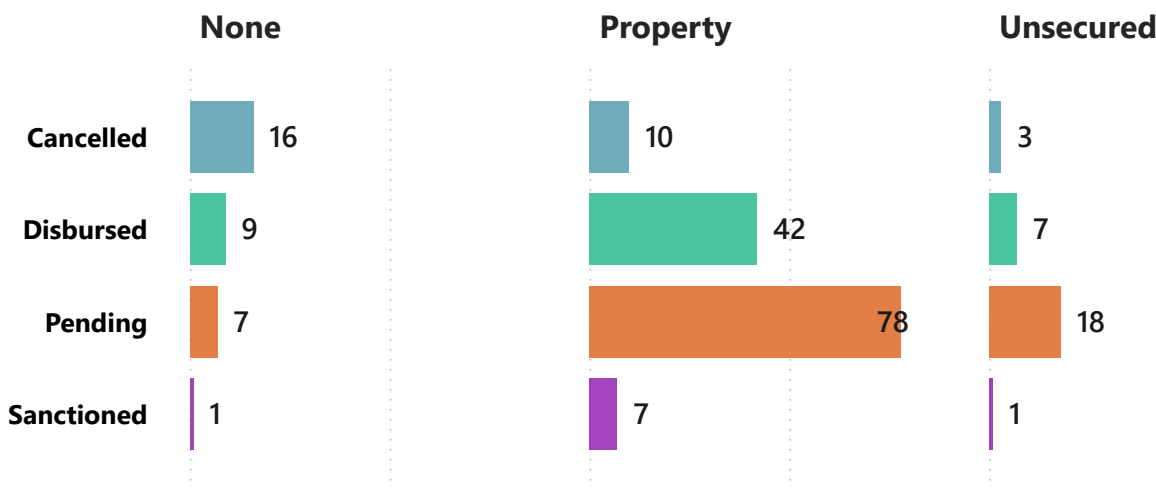


Loan Application Distribution

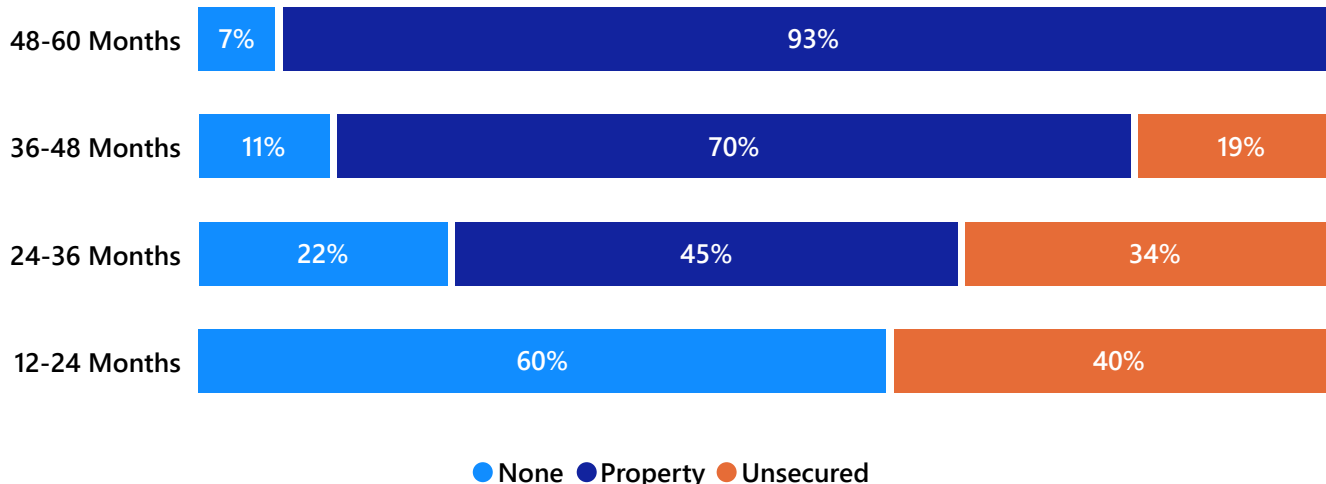


Disbursed Amt Total Loan Amount Sanctioned Cancelled Disbursed Pending Sanctioned

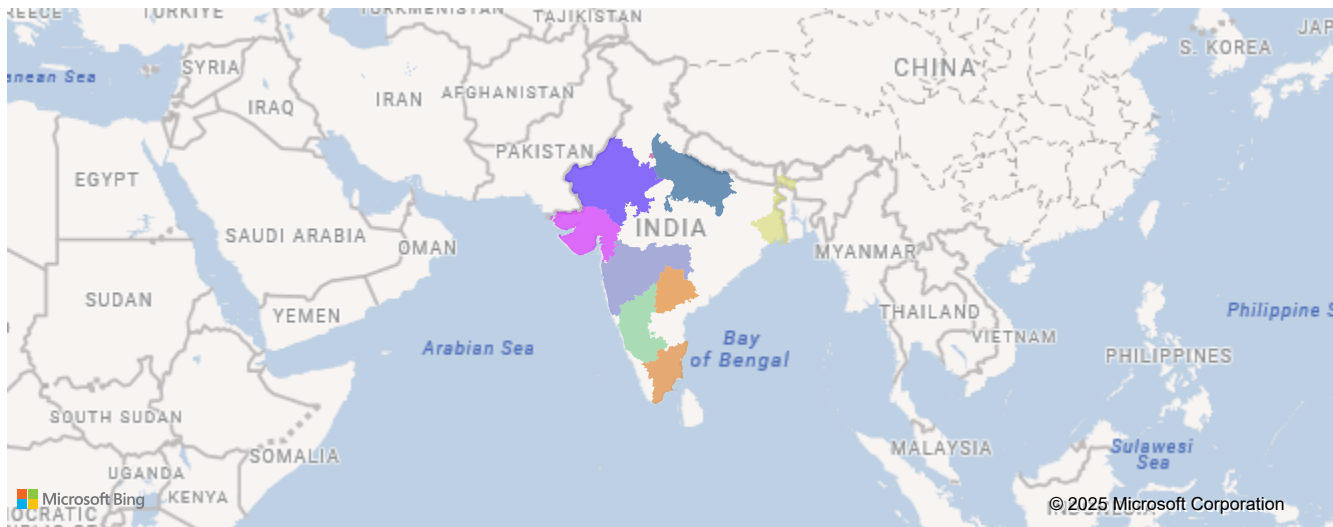
Total Loan Requests by Collateral Type & Status



Loan Tenure vs. Collateral Type Distribution



Loan Distribution By State



Loan Request and Approval Amount by State

State	Request Amount	Total Loan Amount Sanctioned	Disbursed Amount
Maharashtra			
Pune	15700000	1820000	1550000
Mumbai	11620000	2130000	1810000
Karnataka			
Bangalore	17080000	1630000	1420000
Bengaluru	765000	675000	675000
Tamil Nadu			
Chennai	9460000	1560000	1310000
Delhi			
Delhi	6720000	870000	870000
West Bengal	2340000	1210000	1060000
Telangana	170000	120000	120000
Gujarat			



Manager Insights

Year

All

Month

All

Zone

All

Loan Status

All

Main Page

Total Zonal Head



2

Arvind Kumar

Sameer Agarwal

Efficiency 39.0%  
Conversion Rate 23.4%  
Total Regional Heads 3

Total Regional Head



6

Total Employee



29

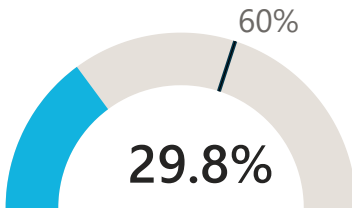
East 6 | North 7  
West 7 | South 9

Conversion Rate

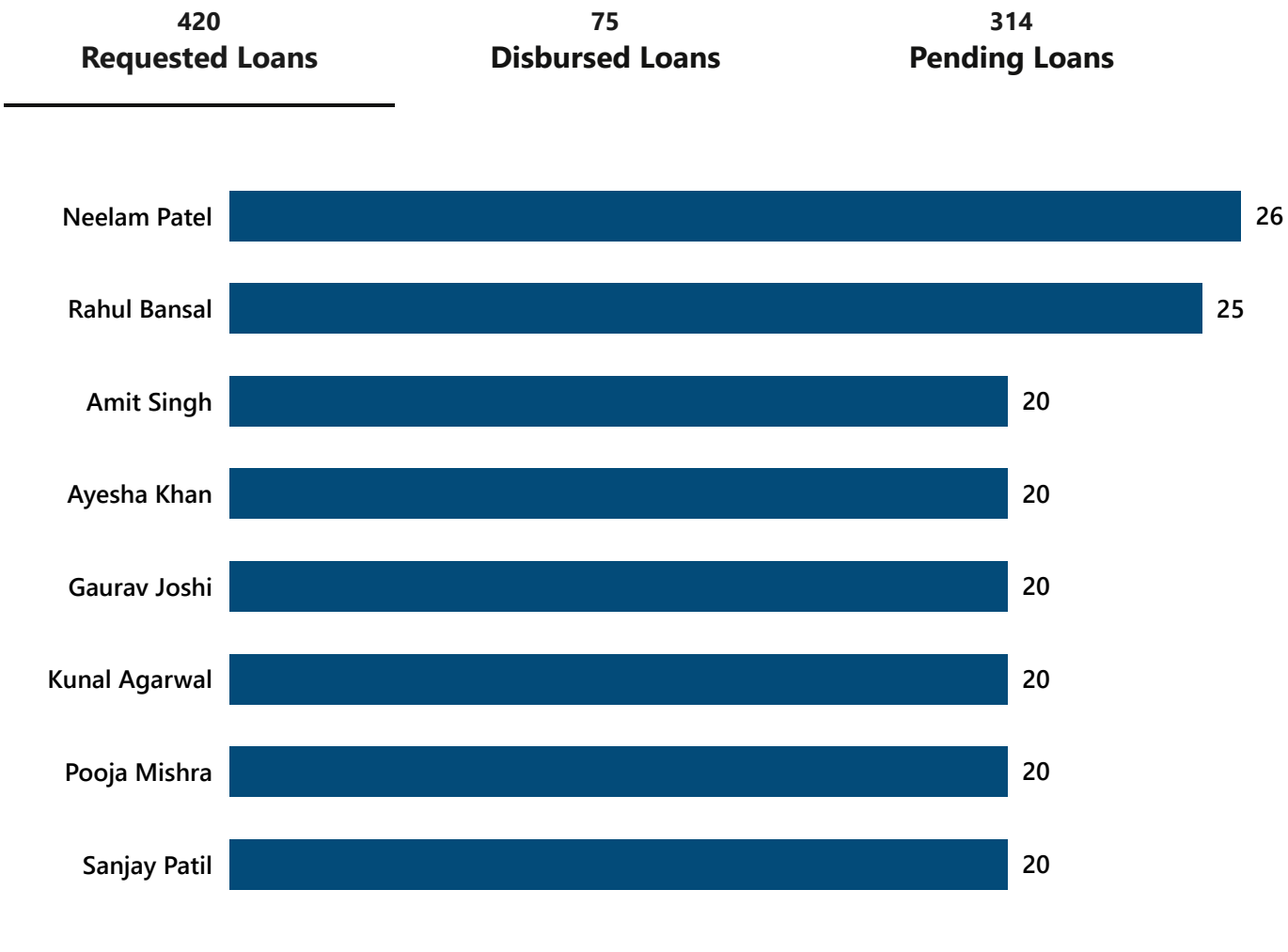
17.9%

Total Conversion 75  
Total Leads 420

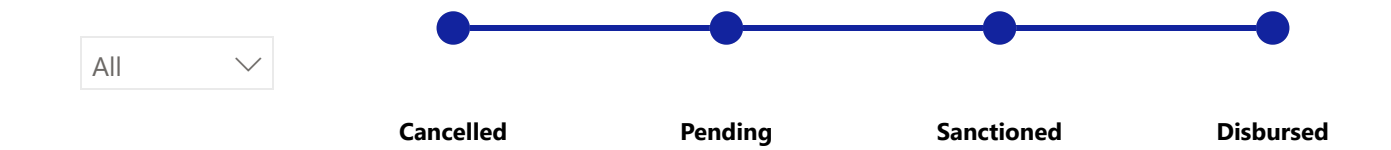
Efficiency



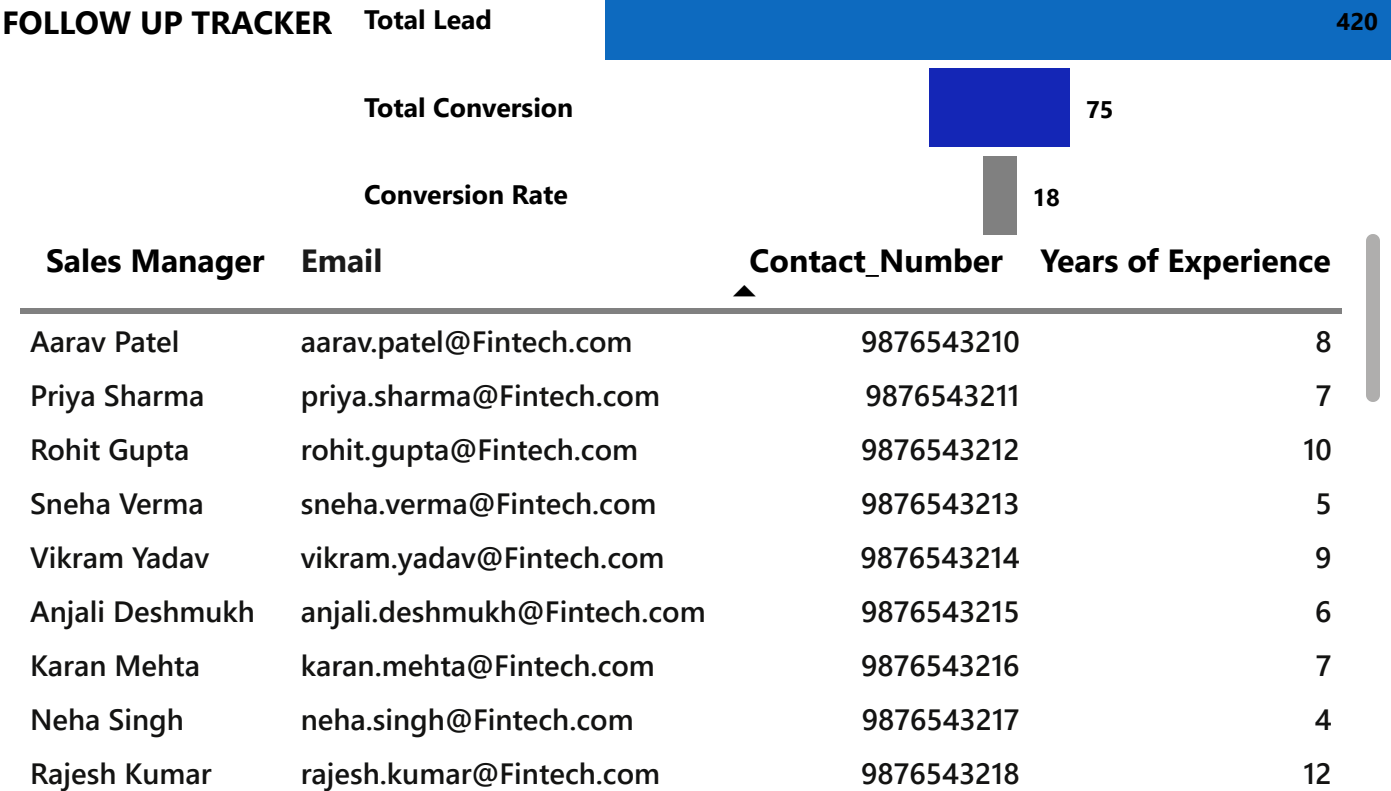
Sales Manager Loan Disbursement



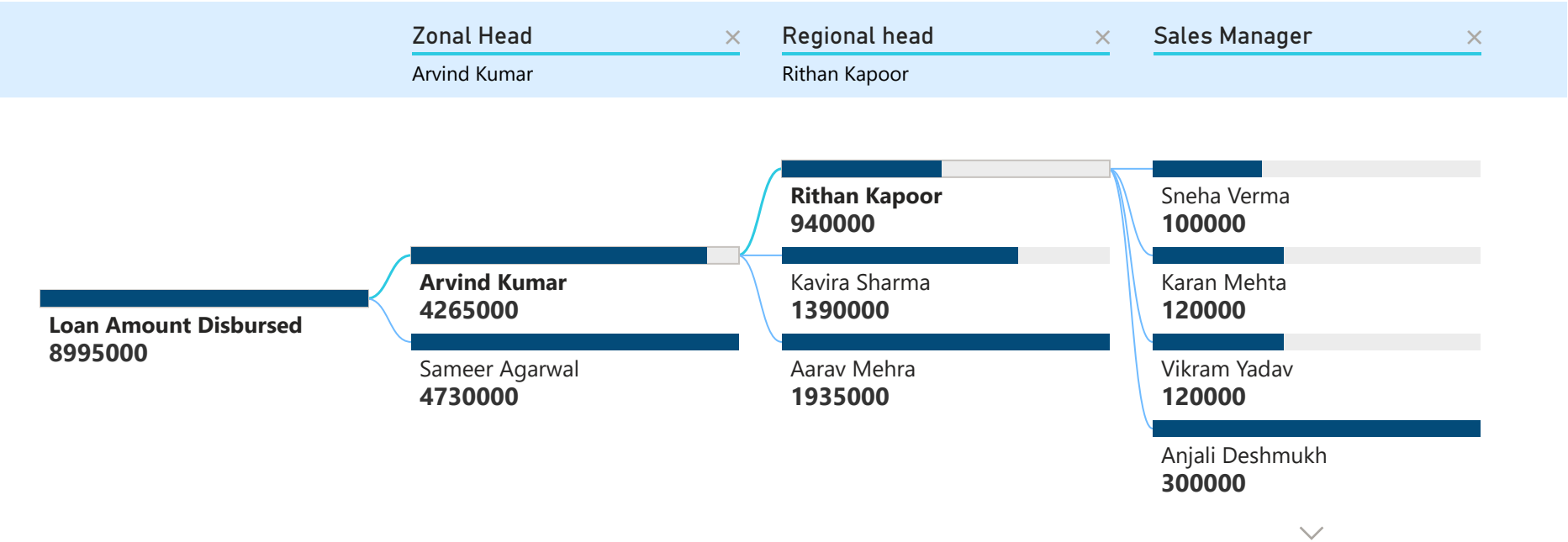
LOAN STAGE TRACKER



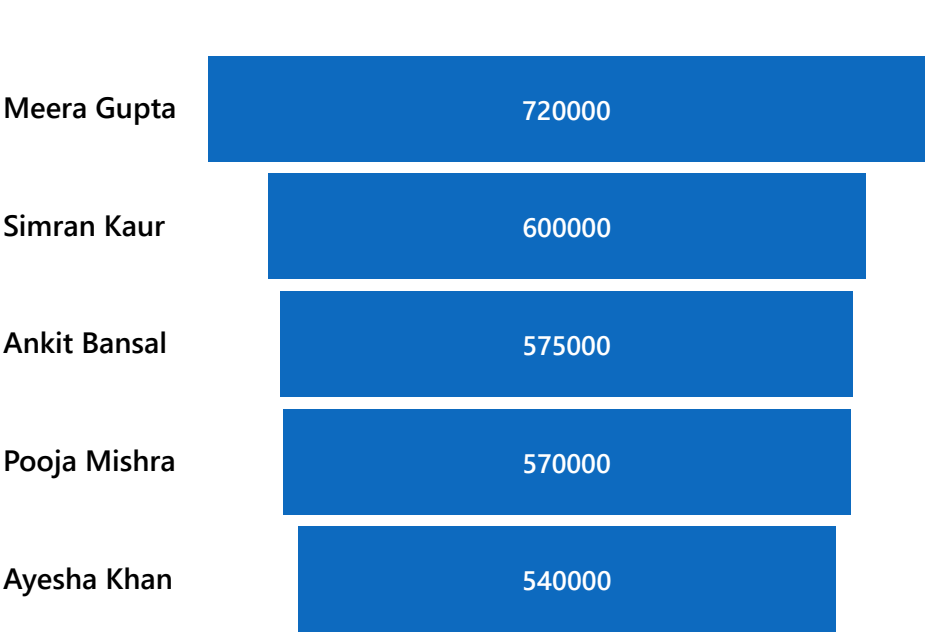
FOLLOW UP TRACKER



Loan Disbursed Analysis by Hierarchy



Managers by Loan Disbursement



Total Customers

420



Average Age

37

Average Income

110.34K

Approved Customers

75

Sanctioned9  
Disbursed66

Unapproved Customers

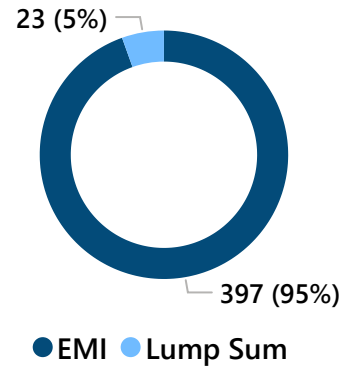
345

Cancelled31  
Pending314

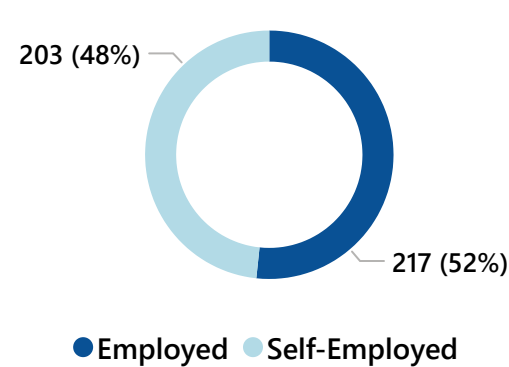
Income To Loan Ratio

1.38

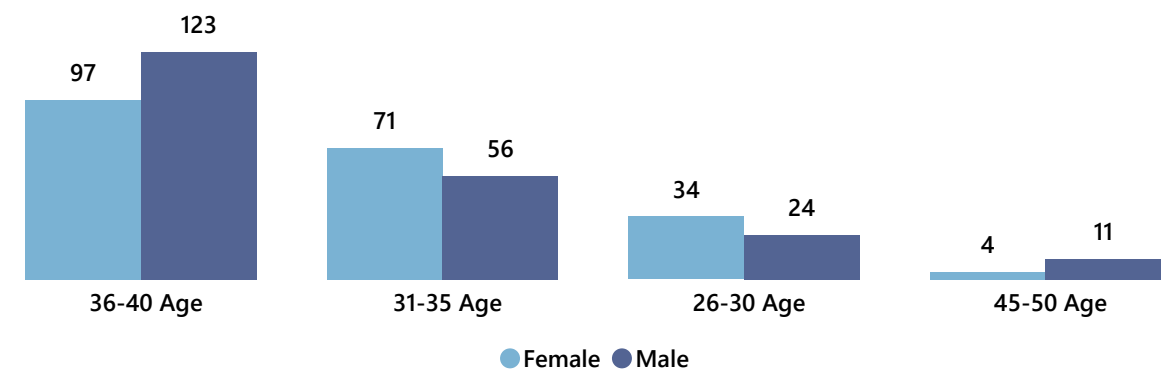
Repayment Distribution



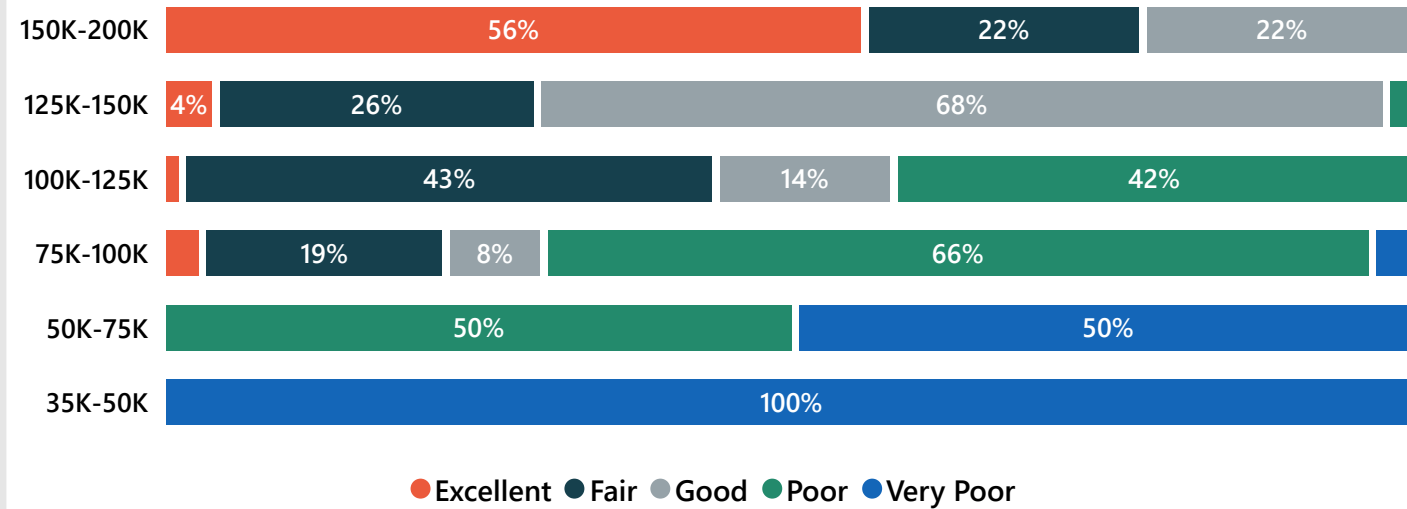
Employee Status Overview



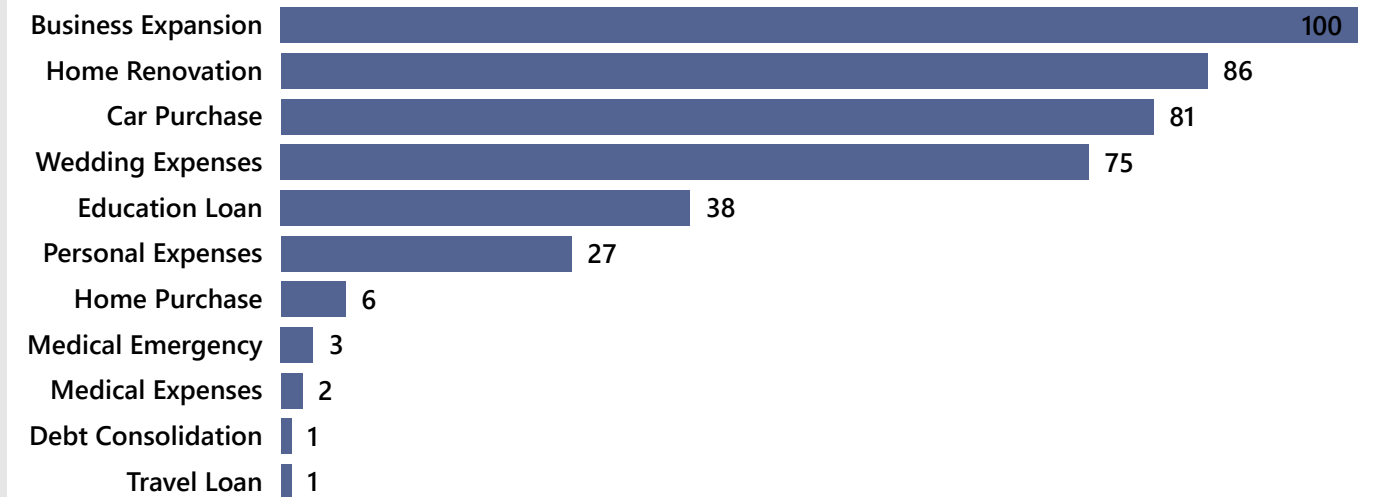
Age Distribution over customers



Credit Category Distribution By Income Group



Loan Purpose Distribution



Customer Overview

Customer_ID	Loan Purpose	LoanRequested	Credit Score	Disbursed Loan	Amount Requested	Amount Disbursed	Loan To Income Ratio
C005	Home Purchase	1	800	1	300000	300000	1.50
C020	Business Expansion	1	790	1	200000	200000	1.33
C036	Home Renovation	1	790	1	200000	200000	1.54
C007	Car Purchase	1	780	1	120000	120000	1.33
C014	Home Renovation	1	780	1	200000	200000	1.33
C042	Home Renovation	1	780	1	250000	250000	1.39
C050	Business Expansion	1	780	1	250000	250000	2.50
C065	Home Renovation	1	780		150000		1.07

Sales Manager	Loan Requests	Loan Disbursed	Conversion Rate	Efficiency
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Aarav Patel	2	1	50.0%	83.3%
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Amit Shah	3	2	66.67%	88.89%
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ZH	RH ▲	Email	Contact
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Arvind Kumar	Aarav Mehra	aarav.patel@Fintech.com	9876543210
Arvind Kumar	Aarav Mehra	ankit.bansal@Fintech.com	9876543219



## Employee Details Page



Employee_ID	Name	Gender	Email	Age	Years of Experience	Contact Number	Region	State	Efficiency
SM001	Aarav Patel	Male	aarav.patel@Fintech.com	35	8	9876543210	North India	Uttar Pradesh	83.3%
SM012	Amit Singh	Male	amit.singh@Fintech.com	37	8	9876543221	West India	Rajasthan	33.3%
SM006	Anjali Deshmukh	Female	anjali.deshmukh@Fintech.com	34	6	9876543215	South India	Karnataka	47.6%
SM010	Ankit Bansal	Male	ankit.bansal@Fintech.com	42	11	9876543219	South India	Andhra Pradesh	44.4%
SM025	Ayesha Khan	Female	ayesha.khan@Fintech.com	29	4	9876543234	South India	Karnataka	33.3%
SM024	Deepak Rao	Male	deepak.rao@Fintech.com	40	10	9876543233	East India	Andhra Pradesh	33.3%
SM016	Gaurav Joshi	Male	gaurav.joshi@Fintech.com	32	7	9876543225	West India	Madhya Pradesh	25.0%
SM007	Karan Mehta	Male	karan.mehta@Fintech.com	33	7	9876543216	West India	Gujarat	23.8%
SM028	Kunal Agarwal	Male	kunal.agarwal@Fintech.com	38	9	9876543237	South India	Telangana	33.3%
SM022	Manish Kumar	Male	manish.kumar@Fintech.com	34	8	9876543231	South India	Tamil Nadu	11.1%
SM021	Meera Gupta	Female	meera.gupta@Fintech.com	32	5	9876543230	North India	Uttar Pradesh	49.0%
SM027	Neelam Patel	Female	neelam.patel@Fintech.com	33	6	9876543236	North India	Punjab	6.4%
SM008	Neha Singh	Female	neha.singh@Fintech.com	30	4	9876543217	East India	Bihar	41.7%
SM018	Nikhil Sharma	Male	nikhil.sharma@Fintech.com	39	9	9876543227	North India	Punjab	22.2%
SM013	Pooja Mishra	Female	pooja.mishra@Fintech.com	40	10	9876543222	East India	Odisha	33.3%
SM002	Priya Sharma	Female	priya.sharma@Fintech.com	32	7	9876543211	South India	Tamil Nadu	33.3%
SM026	Rahul Bansal	Male	rahul.bansal@Fintech.com	41	12	9876543235	West India	Maharashtra	20.0%
SM009	Rajesh Kumar	Male	rajesh.kumar@Fintech.com	45	12	9876543218	North India	Haryana	59.5%
SM017	Ritu Gupta	Female	ritu.gupta@Fintech.com	33	5	9876543226	East India	Jharkhand	17.5%
SM003	Rohit Gupta	Male	rohit.gupta@Fintech.com	40	10	9876543212	West India	Maharashtra	23.8%
SM015	Sakshi Kapoor	Female	sakshi.kapoor@Fintech.com	29	4	9876543224	South India	Kerala	22.2%
SM014	Sanjay Patil	Male	sanjay.patil@Fintech.com	46	13	9876543223	North India	Uttar Pradesh	41.7%
SM011	Shweta Reddy	Female	shweta.reddy@Fintech.com	34	6	9876543220	South India	Telangana	44.4%
SM029	Simran Kaur	Female	simran.kaur@Fintech.com	30	5	9876543238	East India	Bihar	37.0%
SM004	Sneha Verma	Female	sneha.verma@Fintech.com	28	5	9876543213	East India	West Bengal	23.8%
SM019	Sunita Rani	Female	sunita.rani@Fintech.com	31	6	9876543228	South India	Tamil Nadu	35.7%
SM023	Tanvi Desai	Female	tanvi.desai@Fintech.com	30	7	9876543232	West India	Gujarat	23.8%
SM005	Vikram Yadav	Male	vikram.yadav@Fintech.com	38	9	9876543214	North India	Delhi	23.8%

# Customer	Loans Disbursed ▼	Loan Amt	Collateral Type	Credit Score Category
104	14	2300000	Property	Good
73	14	1600000	Property	Poor
110	11	1590000	Property	Fair
13	8	1770000	Property	Excellent
26	7	665000	None	Poor
48	4	370000	Unsecured	Poor
8	4	330000	Unsecured	Very Poor
3	1	120000	None	Fair
4	1	80000	None	Good
12	1	50000	None	Very Poor
16	1	120000	Unsecured	Fair
1			Property	Very Poor
2			Unsecured	Good
420	66	8995000		

# Application	Requested Amt	Loan Status
31	3M	Cancelled
66	9M	Disbursed
314	51M	Pending
9	1M	Sanctioned
420	64M	



## Disbursed Amt Month Wise



64M

**Total Loan Amount**