

1) CREATE TABLE

create table customer_churn(
RowNumber int,
CustomerId int,
Surname varchar (25),
CreditScore int,
Geography varchar (7),
Gender char (6),
Age int,
Tenure int,
Balance decimal(10,2),
NumOfProducts int,
HasCrCard int,
IsActiveMember int,
EstimatedSalary decimal(10,2),
Exited int);

2) DATASET IMPORT

copy customer_churn (RowNumber, CustomerId, Surname, CreditScore, Geography, Gender, Age, Tenure, Balance, NumOfProducts, HasCrCard, IsActiveMember, EstimatedSalary, Exited) from 'D:\pavan\INTERNSHIP\customer_churn.csv'

DELIMITER ','

CSV HEADER;

select * from customer_churn

3) AVERAGE CREDITSCORE AND BALANCE

SELECT

ROUND(AVG(CreditScore),2) AS average_credit_score, ROUND(AVG(Balance), 2) AS average_balance FROM customer_churn;

4) SUMMARY STATISTICS FOR NUMERICAL VARIABLES USING SQL

SELECT

'Mean' AS Metric,

ROUND(AVG(CreditScore), 2) AS "Credit Score",

ROUND(AVG(Age), 2) AS "Age",

ROUND(AVG(Tenure), 2) AS "Tenure",

ROUND(AVG(Balance), 2) AS "Balance",

ROUND(AVG(EstimatedSalary), 2) AS "EstimatedSalary"

FROM customer_churn

UNION ALL

SELECT

'Median' AS Metric,

ROUND(PERCENTILE_CONT(0.5) WITHIN GROUP (ORDER BY CreditScore)::numeric, 2) AS "Credit Score",

ROUND(PERCENTILE_CONT(0.5) WITHIN GROUP (ORDER BY Age)::numeric, 2) AS "Age", ROUND(PERCENTILE CONT(0.5) WITHIN GROUP (ORDER BY Tenure)::numeric, 2) AS "Tenure",

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ROUND(PERCENTILE_CONT(0.5) WITHIN GROUP (ORDER BY Balance)::numeric, 2) AS "Balance",
ROUND(PERCENTILE CONT(0.5) WITHIN GROUP (ORDER BY EstimatedSalary)::numeric, 2) AS
"EstimatedSalary"
FROM customer_churn
UNION ALL
SELECT
'Min' AS Metric,
MIN(CreditScore) AS "Credit Score",
MIN(Age) AS "Age",
MIN(Tenure) AS "Tenure",
MIN(Balance) AS "Balance",
MIN(EstimatedSalary) AS "EstimatedSalary"
FROM customer_churn
UNION ALL
SELECT
'Max' AS Metric,
MAX(CreditScore) AS "Credit Score",
MAX(Age) AS "Age",
MAX(Tenure) AS "Tenure",
MAX(Balance) AS "Balance",
MAX(EstimatedSalary) AS "EstimatedSalary"
FROM customer_churn
UNION ALL
SELECT
'STDDEV' AS Metric,
ROUND(STDDEV(CreditScore), 2) AS "Credit Score",
ROUND(STDDEV(Age),2) AS "Age",
ROUND(STDDEV(Tenure),2) AS "Tenure",
ROUND(STDDEV(Balance), 2) AS "Balance",
ROUND(STDDEV(EstimatedSalary), 2) AS "EstimatedSalary"
FROM customer_churn;
             5) QUERY FOR TOTAL CUSTOMER IS CHURNED AND NOT CHURNED
SUM(CASE WHEN exited = 1 THEN 1 ELSE 0 END) AS Churned,
SUM(CASE WHEN exited = 0 THEN 1 ELSE 0 END) AS Non_Churned
FROM customer churn;
                            6) EXPLORE THE TOP 5 CUSTOMERS
WITH RankedCustomers AS (
SELECT CustomerId, CreditScore, Balance, Age, Tenure, NumOfProducts, EstimatedSalary, Exited,
ROW NUMBER() OVER (PARTITION BY Exited ORDER BY CreditScore DESC) AS RankByCreditScore,
ROW NUMBER() OVER (PARTITION BY Exited ORDER BY NumOfProducts DESC) AS
RankByNumOfPrducts,
ROW_NUMBER() OVER (PARTITION BY Exited ORDER BY EstimatedSalary DESC) AS
RankByEstimatedSalary
FROM customer_churn
)
```

SELECT CustomerId,CreditScore,Balance,Age,Tenure,NumOfProducts,EstimatedSalary,Exited, CASE WHEN Exited = 1 then 'Churned' else 'NON_Churned' end as Churn_status FROM RankedCustomers

WHERE RankByCreditScore <= 5 OR RankByNumOfPrducts <= 5 OR RankByEstimatedSalary <= 5 ORDER BY Exited DESC, RankByCreditScore, RankByNumOfPrducts,RankByEstimatedSalary;

7) TOP 5 CUSTOMER BASED ON CREDIT SCORE

WITH TopCustomers AS (

SELECT

CustomerId, Surname, CreditScore, Exited,

 ${\tt ROW_NUMBER()\ OVER\ (ORDER\ BY\ CreditScore\ DESC)\ AS\ RankByCreditScore}$

FROM customer_churn)

SELECT CustomerId, Surname, CreditScore,

CASE WHEN Exited = 1 then 'Churned' else 'NON_Churned' end as Churn_status

FROM TopCustomers

WHERE RankByCreditScore <= 5;