Pawan Rawat

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CAREER OBJECTIVE

To obtain a challenging analytics position where I can bring my strong analytical skills, technical skills and expertise to the forefront to drive business decisions.

SYNOPSIS

- ✓ B.Com from **Moti Lal Nehru College, Delhi University** (2008-2011), with **9+ years** of overall experience in Business Intelligence/Analytics mostly in Finance & Accounting Services and Supply Chain **(Account Receivables, Accounts Payable, FP&A and Supply Chain)**
- ✓ **Few of the projects** – Intelligent Collection, Deduction Management, Supply Chain Predictions etc
- ✓ **Analytics Manager** with hands-on experience in crunching numbers, performing analysis on spreadsheets and different tools (**Excel Power Query, Power BI, SAP WEB IDE, Python**)– and showcasing operational and contractual performance to client and leadership in power-point presentations and Tableau dashboards.
- ✓ Involved in various **Analytics and Blueprinting Projects**. Have **US B1/B2** visa.
- ✓ Got selected in Genpact Machine Learning Incubator program in 2017 and since then working with sales/digital team on analytics POV and POC around the problem statements
- ✓ Certification in **Data Science using Python and R**
- ✓ Pursuing PGDM in **Applied Statistics** from IGNOU
- ✓ Actively participate in **Data Science Hackathons**, Few online projects are uploaded in my GitHub profile: https://github.com/pawanrawat1990
- ✓ LinkedIn - https://www.linkedin.com/in/pawan-rawat-aa7002168/

KEY SKILLS

SOFTWARE TOOLS PACKAGES	ANALYSIS TECHNIQUES	OTHER SKILLS
Programming in R/Python, SAS (PROC SQL, PROC REG) , **Tableau, SAP Web IDE** Microsoft Office (Excel, **Power Query**, PowerPoint, Word)	Linear & Logistic Regression, Decision Trees, Factor Analysis, Ensemble Learning, Machine Learning Cluster Analysis , Stacking and NLP	Analytical Thinking & Planning, Problem Analysis, Quantitative skills, Time Management, Reporting, Documentation and Specification, Interpersonal Communication

WORK EXPERIENCE

GENPACT INDIA

ROLES & RESPONSIBILITIES – ASSISTANT MANAGER / PROJECT MANAGER   March 2017– Till Now

- ⇨ Work with sales/digital team to assess the capability/feasibility of analytics around the problem statements with the target of generating revenue of $500K
- ⇨ Primarily responsible for understanding business needs and objective, develop strategies for effective data analysis and reporting, Design and Roadmap
- ⇨ Work around data collection, cleaning, consolidation and manipulation.
- ⇨ Apply industry knowledge to interpret data and improve performance.
- ⇨ Manage communication between business, operation and analytics/digital teams.

GENPACT INDIA

ROLES & RESPONSIBILITIES – ASSOCIATE TO TEAM LEAD   Dec 2011 – Mar 2017

- ⇨ Member of Consulting Operations team, working in the capacity of team lead and leading a team of 8 (Associate, Senior Associate and Management Trainee)
- ⇨ Leading projects by understanding client requirements, project goals and timing through discussions with Stakeholders. Designing Project Proposals having details like project timelines, deliverables and methodologies and budgeting.
- ⇨ Interface and engage with client facing consultants to establish scope of a project and develop project plans relevant enough to manage stakeholder expectations.

⇨ Plan and execute projects of various magnitudes including data collection, data processing, proposal writing, secondary research, questionnaire designing.
⇨ Onsite travel for planning and execution of projects of various magnitude including process understanding, data collection, L3 and L4 level research.
⇨ Analyzing raw data, drawing conclusion/Insight & developing dashboards in **Power BI/Excel/PPT**
⇨ Generating process and team specific MIS, leading project calls and thus act as an immediate backup for the team manager.

ACADEMIC CREDENTIAL			
QUALIFICATIONS	**INSTITUTE**	**YEAR**	**DIVISION**
10th	CBSE	2006	First
12th	CBSE	2008	First
B.com	Moti Lal Nehru College - Delhi University	2011	Second
PGDM - Applied Statistics	Indira Gandhi National Open University (IGNOU)	Pursuing	NA
Data Science with Python and R	Edvancer Eduvantures and AnalytixLabs	Completed	NA

TRAININGS

Certification Course on Data Science using Python and R

Proficient in Python, R Programming and MS Excel. Leveraging Python and R statistical tools for data management, exploratory analysis and data visualization. Business Analytical Techniques - Segmentation (RFM, K-means clustering), Regression analysis, Classification, Decision Trees, Random Forest, Boosting and NLP.

Projects Undertaken:

a) **Consumer Complaints Resolution**

Built binary classification model so that we are able to predict which consumer is more likely to dispute the resolution of a complaint- using Xgboost algorithm in python.

b) **To Mail or Not to Mail**

Built binary classification model to predict customers which are likely to buy insurance from the company and mail can be sent to them- using Xgboost algorithm in python.

c) **Credit Card Segmentation**

Customer segments based on their spending patterns. Using K-means cluster analysis in R.

d) **Open Source Projects (Analytics Vidhya and Machine Hack)**

Big Mart Sales (Regression), Loan Default (Classification) and Used cars sales prediction (Regression), others.

ACHIEVEMENTS

- Selected in Genpact Machine learning Incubator program in 2017 which helped me to move into core data science/data analytics projects
- Submitted the project to the clients which later on become one of the critical operation process to control the pricing disputes between customer, sales and third parties
- Received a special bonus from client in 2016 and 2017
- Received awards in yoga and solo dance competitions in school and college

PERSONAL DETAILS

DATE OF BIRTH: 12th Nov 1990
FATHER NAME: K.S.RAWAT
HOBBIES: Dancing, Traveling & Cricket
GENDER: Male