PAWEL SLOBODA

Pawelsloboda5@gmail.com · 2404372849 · Bowie, MD https://gist.github.com/pawelsloboda

EDUCATION

FULLERTON COLLEGE| FULLERTON, CA   **OBTAINED 2022**

Associate in arts with an emphasis in social behavior and self-development

BOWIE STATE UNIVERSITY | BOWIE, MD   **EXPECTED GRADUATION: SPRING 2024**

Bachelor of Science in Computer Technology

SKILLS

- JavaScript, HTML and CSS +++
- Web Design +++
- Java ++
- Web Scraping ++
- Python +++

- Canva ++
- Shopify and Wix web design ++
- Google Ads +
- Adobe Photoshop/Illustrator +
- Fluent in English and Polish

RELEVANT EXPERIENCE

ADOBE | REMOTE TECH SALES   **JUNE 2023-AUGUST 2023**

Business Development Representative Intern

- Developed and implemented an AI framework to automate and personalize email marketing campaigns, increasing engagement rates
- Proficient in utilizing tools like Outreach, Salesforce, Microsoft Teams, Slack, and LinkedIn Navigator for efficient communication and CRM
- Conducted outbound calls to C-level executives, VPs, and Directors, effectively communicating value propositions and generating interest in Adobe Enterprise Software
- Proficient in B2B sales techniques, including lead generation, prospecting, and client acquisition
 Skills used: AI, Data Analysis, Market Research, Communication, B2B, Tech Sales

BARBARA NATURAL PRODUCTS | SHOPIFY WEBSITE   **NOVEMBER 2021 – PRESENT**

Freelance Web Designer

- Designed website using Shopify platform and coded custom widgets
- Optimized site functionality and aesthetics using Adobe Photoshop to edit and adjust photos as needed.
- Coordinate Facebook and Google Ads for the site
- Use open AI for copywrite and SEO

PROJECTS

CHROME EXTENSION|HTML|CSS|JSON|PYTHON   **OCTOBER 2023**

- Designed and developed a Chrome extension that analyzes news articles being read by users.
- Utilized NLP libraries to determine sentiment and sentiment-related information within the articles.
- Enhanced the browsing experience by providing sentiment insights while reading news online.

APPLICATION|PYTHON|WEB SCRAPING|DATA SCIENCE   **MAY 2023**

- Utilized the yfinance API to generate historical data of the stock market.
- Identified opportunities for investment by evaluating undervalued and overvalued stocks based on price action momentum.
- Employed Natural Language Processing (NLP) libraries to perform sentiment analysis on stock market news.

DISCORD BOT|PYTHON|WEB SCRAPING   **DECEMBER 2022**

- Employed the BeautifulSoup library to extract visible text from HTML elements of various websites.
- Conducted regular expression searches to identify keywords associated with positive and negative sentiments.
- Leveraged the Discord webhook API to deliver real-time data updates to subscribed members.

OTHER EXPERIENCE

BOWIE STATE UNIVERSITY FOOTBALL TEAM | BOWIE, MD   **AUGUST 2022 – PRESENT**
Collegiate Athlete
- Balance a full academic course load with 20 hours of practice, film review, travel, and competition
- Receive and incorporate feedback from coaches and other players
- Self-motivated player who works towards individual and team goals

CLUB SECURITY SAINT YVES/ABIGAIL | WASHINGTON D.C   **DECEMBER 2022 – MAY 2023**
High-end Club Security
- Provided high-end security services for Saint Yves and Abigail clubs.
- Effectively managed diverse situations involving VIPs and A-List celebrities.
- Conducted thorough security checks, including guest pat-downs and the use of metal detectors.
- Acted as personal security for specific individuals and tables, ensuring their safety and well-being.

CANNON SECURITY | LOS ANGELES, CA   **AUGUST 2021 – DECEMBER 2021**
High-end Bar Security/Doorman
- Corresponded to various situations dealing with staff and guests
- Provided kind-hearted introductions about the event and venue to guests
- Navigated guests to future events or ticketed rooms

SACRIFICE4REWARD | BALTIMORE, MD   **AUGUST 2019 – PRESENT**
Collegiate Athlete
- Helped coordinate a charity food drive and distributed it to homeless shelters and food banks in the local community. As well as distributing it to the local population.
- Assisted in organizing and promoting a community-wide charity event.

KONGREGATE | ONLINE GAME PLATFORM   **2015 – 2018**
Game Developer
- **Warriors Battle:** utilized JavaScript, HTML, and CSS to create a text role playing game that incorporated randomized rewards, simulated battles, and balanced game mechanics
- **Castle Idle:** utilized JavaScript, HTML, and CSS to create a game dealing with time counters and simulation of a village/resource management and received over 25,000 gameplays
- **Idle Walk:** utilized Stencyl to create a 2D graphic game about walking and upgrading; earned a 3 star rating with 9,000 gameplays
- Used Kongregate's application programming interface for save/load and leaderboard system