



Ragıp Kademoglu

Export Sales and Marketing Specialist

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Maltepe-Istanbul-Turkey

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RagipKademoglu

Abilities



Computer Skills

• Microsoft Office • ERP Programme

• LaTeX

Languages

• Turkish (C2-Native Language)

• English (C1-Professional Work Ability)

Education

2019 - Present **MSc. , International Trade**

Marmara University

2012 - 2017 **BS, Political Science and International Relations**

Boğaziçi University

Experience

Oct 2018
Present

Export Sales and Marketing Specialist

Hürsultan Sanayi Ticaret A.Ş

- Responsible of sales budget and profitability for customers of more than 65 factory in 40 countries.
- Taking care of their regular and new orders or special project requests.
- Preparing the price offers.
- Welcoming and visiting the customers and organizing them.
- Creating the promotional campaigns to support business growth.
- Identifying current market trends and types of products in demand through market research.
- Following the each step of the orders such as placing orders into production sheet, design, purchasing, logistics.
- Attending the local and international fairs. Meeting the customers such as Ambiente Fair in Frankfurt.

Jun 2017
Jun 2018

Sales Representative

MM MOTORLU ARAÇLAR

- Operating sales from business to customer.
- Updating an organization's social media pages with content and regular posts related to the service / product offered to increase sales.
- Posting videos on Youtube. Advertising on Facebook and Instagram.

Apr 2017
Jun 2017

Social Responsibility Trainee

Turkonfed

- Dealing with political and social projects.
- Brainstorming on international project to enhance them.

Oct 2016
Dec 2016

Sales Intern

Hürsultan Sanayi Ticaret A.Ş

- Responsible for foreign customers from Egypt, Dubai, Holland and Saudi Arabia.

Achievements

Gallagher
Foundation

Mentoring

- Mentoring Boğaziçi University students who are the scholarship in Gallagher Foundation.
- Organizing and posting video in the youtube channel.

Association Memberships

Membership

LÖSEV

- Membership for LÖSEV in order to help cancer patients.

Gallagher
Foundation

Gallagher Foundation

- The scholarship in Gallagher Foundation (2012-2017) .
- The member of Turkish Advisory Council in the Gallagher Foundation.