

# *Career Track Analysis of a Learning Platform*

*Dataset Source: 365 Data Science*

*Tools: MySQL, Tableau, Excel*



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*Prepared by :*

*Payal Gupta*

*<https://www.linkedin.com/in/payalgupta01/>*

*Contact No: +91- 8054433189*  
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# SUMMARY

*This project analyzes learner behavior across three career tracks—Data Analyst, Business Analyst, and Data Scientist—on a learning platform. Using SQL for data preparation and Tableau for visualization, the analysis reveals clear enrollment preferences, seasonal peaks, and completion patterns.*

**Key findings include:**

- **Track Popularity:** Data Analyst track dominates enrollments.
  - **Registration Behavior:** ~80% learners register for a single track.
  - **Seasonality:** Peaks in August and during winter vacations.
  - **Completion Patterns:** Many finish within 60 days, though some extend beyond a year.
  - **Recommendations** suggest promoting bundled pathways, launching seasonal campaigns, improving retention with nudges, and positioning the DA track as a gateway to advanced learning.
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## OBJECTIVE & BUSINESS QUESTIONS

*Goal: Analyze student behavior across career tracks to understand enrollments, multi-track registrations, and completion patterns, then communicate actionable insights.*

*Key questions:*

1. How many learners enroll, and how is enrollment distributed by career track?
  2. What share of learners register for a single track vs multiple tracks?
  3. What is the overall completion rate, and how long do completions typically take?
  4. When do enrollments and completions peak over time (seasonality/campaign effects)?
  5. What improvement opportunities do the patterns suggest for engagement & retention?
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Visit my Github profile for the complete project files and details:  
<https://github.com/payalgupta02/Career-Track-Analysis---SQL-Tableau>

# PROCESS

*Dataset downloaded as zip folder 'project-files-career-track-analysis-with-sql-and-tableau' from 365DataScience*

*extracted the folder*

*imported the .sql file to MySQL Workbench & ran the script*

*created a schema: One Database & Two tables*

*`sql\_and\_tableau`:*

*Table 1:  
career\_track\_info: (track\_id  
PK, track\_name)*

*Table 1:  
career\_track\_student\_enrollments: (student\_id, track\_id,  
date\_enrolled,  
date\_completed);*

*did the exploration, transformation & Manipulation using Mysql query & created the final 'Updated\_Master\_Student' by joining (inner join) both the table & adding user-defined and required columns.*

*exported the Updated\_Master\_Student as a career\_track\_completions.csv & imported it to tableau Public*

*validated data types & built calculated fields*

*Built cross-filtering enabled dashboard with filters*

# SQL PREPARATION

*Created a clean analysis table by joining and deriving fields needed for Tableau.*

```
CREATE TABLE Updated_Master_Student AS
SELECT
  ROW_NUMBER() OVER(ORDER BY e.student_id, e.track_id) AS student_track_id,
  e.student_id,
  e.track_id,
  i.track_name,
  e.date_enrolled,
  e.date_completed,
  IF(e.date_completed IS NOT NULL, 1, 0) AS track_completed,
  DATEDIFF(e.date_completed, e.date_enrolled) AS days_for_completion,
  CASE
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) = 0 THEN 'Same day'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) BETWEEN 1 AND 7 THEN '1 to 7 days'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) BETWEEN 8 AND 30 THEN '8 to 30
days'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) BETWEEN 31 AND 60 THEN '31 to 60
days'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) BETWEEN 61 AND 90 THEN '61 to 90
days'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) BETWEEN 91 AND 365 THEN '91 to 365
days'
    WHEN DATEDIFF(e.date_completed,e.date_enrolled) > 366 THEN '366+ days'
    ELSE NULL
  END AS completion_bucket
FROM career_track_student_enrollments e
JOIN career_track_info i
ON i.track_id = e.track_id;
```

*Final dataset with engineered columns*

- *student\_track\_id* – unique row id using window function (to give every row unique identifier)
  - *student\_id*- every student's unique id
  - *track\_id*- all three tracks have unique ids to them
  - *track\_name* – Name of the track
  - *date\_enrolled* – Date on which student enrolled to the respective career track
  - *track\_completed* – 1 if date\_completed not null, else 0
  - *days\_for\_completion* – DATEDIFF(date\_completed, date\_enrolled)
  - *completion\_bucket* – CASE logic on days\_for\_completion (as asked in the project)
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# TABLEAU MODELING

- Validated data types.
- Build calculated fields:
  - Single/Multiple Registration -  

$$\text{IF } \{ \text{FIXED } [\text{Student Id}] : \text{COUNT}([\text{Student Id}]) \} = 1$$

$$\text{THEN "Single Registration"}$$

$$\text{ELSE "Multiple Registration"}$$

$$\text{END}$$
  - Track Completed (Yes/No) –  

$$\text{IF } [\text{Track Completed}] = 1 \text{ THEN 'Yes' else 'No' END}$$
  - Completion rate -  

$$\text{SUM}([\text{Track Completed}]) / \text{count}([\text{career\_track\_completions}])$$
- Built cross-filtered dashboard with filters

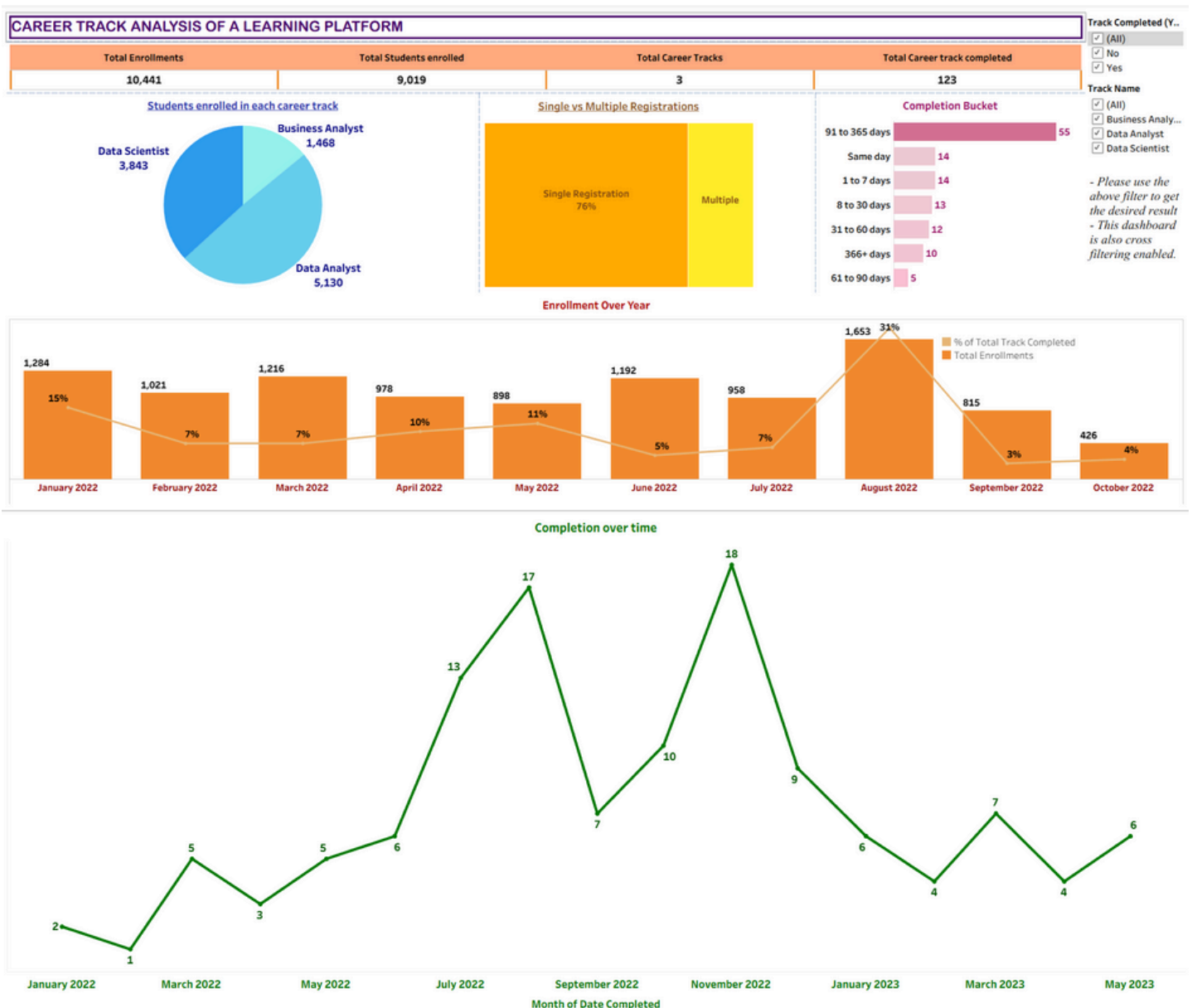


Tableau dashboard/ story link:

[https://public.tableau.com/views/CareerTrackAnalysisofalearningplatformwithSQLandTableauProject/Story1?:language=en-GB&:sid=&:redirect=auth&:display\\_count=n&:origin=viz\\_share\\_link](https://public.tableau.com/views/CareerTrackAnalysisofalearningplatformwithSQLandTableauProject/Story1?:language=en-GB&:sid=&:redirect=auth&:display_count=n&:origin=viz_share_link)

# INSIGHTS & INTERPRETATION

- **Track Popularity:** *Data Analyst track had significantly higher enrollments compared to Business Analyst or Data Scientist. Likely reasons include its role as a foundational track for multiple analytics careers and its general popularity among beginners.*
  - **Single vs Multiple Registration:** *~80% of learners enrolled in only one track. This suggests that most learners prefer to focus sequentially rather than in parallel, possibly due to being students or working professionals with limited bandwidth.*
  - **Enrollment Seasonality:** *Enrollments peaked around August, likely aligning with the start of new academic semesters or when professionals plan yearly upskilling.*
  - **Completion Trends:** *Completions showed seasonal patterns—higher around semester starts and winter vacations, when learners likely have more free time to finish courses.*
  - **Completion Duration:** *Many learners completed within shorter time frames (under 60 days), but a long tail of completions stretched beyond a year, indicating varied commitment levels.*
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## RECOMMENDATIONS

- **Promote Multiple Track Pathways:** *Encourage learners to bundle tracks (e.g., BA + DA) with discounts or guided pathways to increase engagement.*
  - **Seasonal Campaigns:** *Launch targeted campaigns around August and December to capture natural peaks in learner availability.*
  - **Improve Retention:** *Provide nudges (email reminders, milestone badges) for those stuck in longer completion timelines (>90 days).*
  - **Highlight DA Track as Gateway:** *Position Data Analyst track as the entry point and guide graduates toward advanced tracks like DS or BA.*
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## LIMITATIONS & NEXT STEPS

### **Limitations:**

- **Data Context:** *No demographic information (age, education, occupation), so behavioral patterns are inferred without validation.*
- **Completion Definition:** *completion ignores partial progress.*
- **External Factors:** *Seasonality assumptions (semester start, vacation) are hypotheses and not verified with ground truth.*

### **Next Steps:**

- **Gather additional learner attributes for deeper segmentation.**
  - **Track partial progress data for funnel analysis.**
  - **Run A/B experiments on campaign timing and multi-track offers.**
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