```
In [2]:
          import pandas as pd
           import numpy as np
          import seaborn as sns
           import matplotlib.pyplot as plt
In [18]:
          \label{thm:dfpd.read_excel(r"C:\Users\rushg\Downloads\Customer Segmentation\Coustomer Segmentation.xlsx")} \\
          data1=df.sample(100000)
          data= data1.drop(['Description'], axis=1)
          data
                  InvoiceNo StockCode Quantity
                                                      InvoiceDate UnitPrice CustomerID
Out[18]:
                                                                                             Country
                                                                               17711.0 United Kingdom
            99518
                     544774
                                 22138
                                             3 2011-02-23 11:32:00
                                                                      4.95
          452476
                    575337
                                 78124
                                             1 2011-11-09 14:11:00
                                                                               17867.0 United Kingdom
                                                                      1.25
                                                                                                EIRE
            81212
                    543114
                                 21535
                                             6 2011-02-03 13:26:00
                                                                      2.55
                                                                               14156.0
                                                                               16710.0 United Kingdom
           191689
                     553385
                                 10125
                                                2011-05-16 15:53:00
                                                                      0.85
           484170
                    577523
                                 23660
                                             12 2011-11-20 13:33:00
                                                                               12597.0
                                                                      1.65
                                                                                               Spain
           441690
                    574624
                                 23531
                                             6 2011-11-06 11:20:00
                                                                      6.95
                                                                               17769.0 United Kingdom
                                85099B
          181617
                    552493
                                             1 2011-05-09 16:21:00
                                                                      4.13
                                                                                  NaN
                                                                                      United Kingdom
          411656
                    572227
                                 23349
                                             12 2011-10-21 14:01:00
                                                                      1.25
                                                                               15051.0
                                                                                      United Kingdom
           202755
                                72351A
                                               2011-05-24 14:00:00
                     554494
                                                                      2.10
                                                                               16327.0
                                                                                      United Kingdom
                                             12 2010-12-12 16:14:00
            26589
                    538518
                                 22713
                                                                      0.42
                                                                               14505.0 United Kingdom
          100000 rows × 7 columns
In [19]:
          data.describe()
                                               InvoiceDate
                                                               UnitPrice
                                                                          CustomerID
Out[19]:
                      Quantity
          count 100000.000000
                                                   100000
                                                           100000.000000 75079.000000
                      8.586130 2011-07-04 11:30:00.095999744
                                                               4.381572 15286.509783
           mean
            min
                  -80995.000000
                                        2010-12-01 08:26:00
                                                               0.000000 12347.000000
                                        2011-03-28 11:56:15
                                                               1.250000 13956.000000
            25%
                      1.000000
            50%
                                        2011-07-20 12:29:00
                                                               2 080000 15150 000000
                      3 000000
            75%
                     10.000000
                                        2011-10-19 10:48:00
                                                               4.130000 16791.000000
            max
                   4000.000000
                                        2011-12-09 12:50:00
                                                            13541.330000 18287.000000
                    261 711147
                                                     NaN
                                                              62 033860
                                                                         1710 279544
             std
In [20]: data.info()
          <class 'pandas.core.frame.DataFrame'>
          Index: 100000 entries, 99518 to 26589
          Data columns (total 7 columns):
             Column
                               Non-Null Count
                                                  Dtype
           0
                InvoiceNo
                               100000 non-null
                                                  object
                StockCode
                               100000 non-null
                                                  object
                               100000 non-null
                Ouantity
                                                  int64
            3
                               100000 non-null
                InvoiceDate
                                                  datetime64[ns]
            4
                UnitPrice
                               100000 non-null float64
                               75079 non-null
            5
                {\tt CustomerID}
                                                  float64
                               100000 non-null object
            6
                Country
          dtypes: datetime64[ns](1), float64(2), int64(1), object(3)
          memory usage: 6.1+ MB
In [21]: data['CustomerID'] = data.CustomerID.fillna(data.CustomerID.median())
In [22]:
          data.isnull().sum()
          InvoiceNo
                            0
Out[22]:
          StockCode
                            0
          Quantity
                            0
          InvoiceDate
                            0
          UnitPrice
                            0
          CustomerID
                            0
                            0
          Country
          dtype: int64
In [55]: data.info()
```

```
Index: 100000 entries, 99518 to 26589
                         Data columns (total 7 columns):
                           #
                                      Column
                                                                         Non-Null Count
                                                                                                                       Dtvpe
                           0
                                      InvoiceNo
                                                                          100000 non-null
                                                                                                                       object
                                                                          100000 non-null
                                       StockCode
                                                                                                                       object
                            2
                                                                          100000 non-null
                                       Ouantity
                                                                                                                       int64
                            3
                                       InvoiceDate
                                                                          100000 non-null
                                                                                                                       datetime64[ns]
                            1
                                      UnitPrice
                                                                          100000 non-null
                                                                                                                       float64
                                       CustomerID
                                                                          100000 non-null
                                                                                                                       float64
                                                                          100000 non-null int64
                            6
                                      Country
                         dtypes: datetime64[ns](1), float64(2), int64(2), object(2)
                         memory usage: 6.1+ MB
  In [ ]:
In [35]: X=data[['Quantity','UnitPrice']]
In [38]: X
                                            Quantity UnitPrice
Out[38]:
                            99518
                                                                           4.95
                         452476
                                                                           1.25
                           81212
                                                          6
                                                                           2.55
                          191689
                                                                           0.85
                          484170
                                                        12
                                                                           1.65
                          441690
                                                                           6.95
                         181617
                                                                           4.13
                         411656
                                                        12
                                                                           1.25
                          202755
                                                                           2.10
                            26589
                                                        12
                                                                          0.42
                        100000 rows × 2 columns
In [39]: from sklearn.cluster import KMeans
                         k1=KMeans(n_clusters=8)
In [40]:
In [41]: k1.fit(X)
                         C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
                            n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
                              super(). check params vs input(X, default n init=10)
Out[41]: ▼ KMeans
                         KMeans()
In [42]:
                         k1.labels
                         array([0, 0, 0, ..., 0, 0, 0])
Out[42]:
In [43]: from sklearn.metrics import silhouette_score
In [54]: silhouette_score(X,k1.labels_)
                         0.9485064877787178
Out[54]:
In [44]:
                         wcss=[]
                          for i in range(1,50):
                               k2=KMeans(n_clusters=i)
                               k2.fit(X)
                              wcss.append(k2.inertia_)
                          \verb|C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\wheans.py:1412: Future \verb|Warning: The default value of the control of the con
                            n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
                              super(). check params vs input(X, default n init=10)
                          \verb|C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\wheans.py:1412: Future \verb|Warning: The default value of the control of the con
                            n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
                               super()._check_params_vs_input(X, default_n_init=10)
                         C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
                           'n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
                               super()._check_params_vs_input(X, default_n_init=10)
                         C:\Users\rushq\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
                          `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
```

<class 'pandas.core.frame.DataFrame'>

```
super(). check params vs input(X, default n init=10)
 \verb| C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: Future \verb| Warning: The default value of the control of the 
        n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
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- super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
- n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning
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- $\verb|C:\Users\rushg\anaconda3\Lib\site-packages\site arn\cluster\wheans.py:1412: Future \verb|Warning: The default value of the control of the co$ n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super(). check params vs input(X, default n init=10)
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- ${\tt C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412:\ Future\Warning:\ The\ default\ value\ of\ the packages\sklearn\cluster\clust$ n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super().\_check\_params\_vs\_input(X, default\_n\_init=10)
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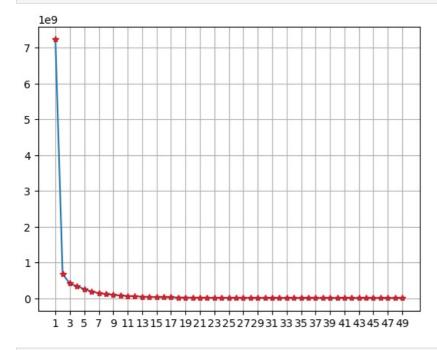
`n init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super().\_check\_params\_vs\_input(X, default\_n\_init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of 'n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10)  $\hbox{C:\Users\rushg\anaconda3} \ \hbox{Lib\site-packages\sklearn\cluster\kmeans.py:} 1412: Future \hbox{Warning: The default value of the defau$ 'n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of `n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of `n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super(). check params vs input(X, default n init=10)  ${\tt C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412:\ Future\Warning:\ The\ default\ value\ of\ the packages\sklearn\cluster\clust$ n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super().\_check\_params\_vs\_input(X, default\_n\_init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of 'n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super().\_check\_params\_vs\_input(X, default\_n\_init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of `n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning super(). check params vs input(X, default n init=10) C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of 'n init` will change from 10 to 'auto' in 1.4. Set the value of `n init` explicitly to suppress the warning

C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of `n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning

In [45]: plt.plot(range(1,50),wcss,marker='\*',mec='r')
 plt.xticks(range(1,50,2))
 plt.grid()
 plt.show()

super(). check params vs input(X, default n init=10)

super(). check params vs input(X, default n init=10)



```
In [46]: k2=KMeans(n_clusters=5)
```

## In [47]: k2.fit(X)

C:\Users\rushg\anaconda3\Lib\site-packages\sklearn\cluster\\_kmeans.py:1412: FutureWarning: The default value of `n\_init` will change from 10 to 'auto' in 1.4. Set the value of `n\_init` explicitly to suppress the warning super().\_check\_params\_vs\_input(X, default\_n\_init=10)

```
Out[47]: 🔻
                    KMeans
           KMeans(n clusters=5)
In [48]: k2.labels_
Out[48]: array([0, 0, 0, ..., 0, 0, 0])
In [49]: silhouette_score(X,k2.labels_)
           0.9957121310742266
Out[49]:
In [49]: #plt.figure(figsize=(15,10))
sns.heatmap(X.corr(),annot=True)
Out[49]: <Axes: >
                                                                                 - 1.0
           Quantity
                        1
                                         -0.0042
                                                             -0.034
                                                                                 - 0.8
                                                                                 - 0.6
           UnitPrice
                     -0.0042
                                                            0.00086
                                            1
                                                                                 - 0.4
           Country
                                                                                 - 0.2
                      -0.034
                                         0.00086
                                                                1
                                        UnitPrice
                     Quantity
                                                             Country
 In [ ]:
 In [ ]:
```

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