American Economic Review

"Why Don't the Poor Save More? Evidence from Health Savings Experiments" by Pascaline Dupas and Jonathan Robinson

DATA README FILE

Data Sources

This project was called internally the "HARP" project (Health And Roscas Project). The data comes from data collected by the authors in and around Bumala Town in Busia District, Western Kenya. Details on the sampling strategy and timing of the data collection can be found in the final manuscript.

Four types of data were collected for each individual in the sample:

- (BG) A one-time background survey administered at baseline. This survey includes questions on demographics, asset ownership, ROSCA participation, etc. All variables issued from this survey have the suffix "bg_".
- (FOL1) A first follow-up survey conducted after 6 months. All variables from this survey have the suffix "fol1".
- (FOL1) An endline (second follow-up survey) conducted after 12 months. All variables from this survey have the suffix "fol2_".
- (FOL3) A long-term (third follow-up) survey conducted after 33 months. All variables from this survey have the suffix "fol3_". Only a subset of individuals was sampled for this follow-up.

Datasets:

(1) HARP ROSCA final.dta.

This dataset includes all four data sources listed above, already merged at the individual level. All variables are labeled in the dataset. The labels are also shown below.

(2) ROSCA_masterlist.dta.

This dataset includes information at the ROSCA level, including baseline ROSCA characteristics, as well as information on when the "treatment" (=script) was implemented.

Do-File

The analysis was done in Stata 11 SE. The do-file named **HARP_analysis.do** produces all the results in the paper and the appendix. All results are clearly commented in the do-file with the Table number to which they refer.

Description of Variables (HARP_ROSCA_final.dta)

Variable Name	Description
Identifying Information	
id_harp_rosca	ROSCA ID number
id_respondent	Respondent ID number
group	experimental group (1-encouragement (control), 2-safe box, 3-lock box, 4-health pot, 5-HSA). This variable is at ROSCA level.
encouragement	= 1 if encouragement treatment. This variable is at the individual level.
safe_box	= 1 if safe box treatment. This variable is at the individual level.
locked_box	= 1 if lock box treatment. This variable is at the individual level.
health_pot	= 1 if health pot treatment. This variable is at the individual level.
health_savings	= 1 if HSA treatment. This variable is at the individual level.
multitreat	= 1 if multiple treatments. This variable is at the individual level.
strata	sampling strata (gender composition, meeting frequency, and whether ROSCA provides credit)
rosbg_monthly_contrib	monthly ROSCA contribution (measured at baseline)
Variables from Background Survey	
bg_female	=1 if female
bg_b1_age	age
bg_married	=1 if married
bg_children	number of children
bg_own_education	years education
bg_b6_write_kiswahili	=1 if can write in Swahili
bg_cementfloor	=1 if house has a cement floor (0 if mud)
bg_provider	=1 if respondent is a "provider" (gave money in the 3 months before baseline but received none)
bg_e1_receive_gift_loan	=1 if respondent received a gift or loan in 3 months before baseline
bg_e3_give_gift_loan	=1 if respondent gave a gift or loan in 3 months before baseline
bg_weekly_income	reported income in week prior to baseline
bg_childunder5_pr_malaria	percent of children under 5 who had malaria in the month before baseline
bg_resp_malaria	=1 if respondent had malaria in month before baseline
bg_chlorine	=1 if treats water with chlorine
bg_c17_bednets_number	number of bednets owned
bg_somewhat_patient	=1 if prefers 55 Ksh or less in 1 month to 40 Ksh today
bg_hyperbolic	=1 if present-biased
bg_pat_now_impat_later	=1 if patient now and impatient later
bg_max_discount	=1 if has maximal discount rate in present and future
bg_invest_choice_risky_asset	amount invested in risky asset which pays off 4 times amount invested with prob. 50% and nothing with prob. 50%
bg_n_roscas	number of ROSCAs respondent participates in
bg_part_ROSCA_cant_save_alone	=1 if participates in ROSCA because it is difficult to save money alone
bg_part_ROSCA_socialize	=1 if participates in ROSCA to socialize
bg_p1_health_goal	=1 if respondent reports having a health-related item they would like to save up for
bg_p2_goal	If yes, what is the goal?

How much money will it take to reach this goal?

How many months will it take to reach this goal?

bg_p3_money_to_save

bg_p4_months_reach_goal

ROSCA-level variables at long-term follow-up

fol3 rosca still exists =1 if ROSCA still exists at long-term follow-up

fol3_rosca_health_pot =1 if ROSCA is running a health pot at long-term follow-up fol3_rosca_hsa =1 if ROSCA is running an HSA at long-term follow-up

Health investment and illness coping indicators (Follow-up 2 only)

fol2_amtinvest_healthproduct Amount invested in health products

fol2_illness_untreated_3mo =1 if an illness was not fully treated within the previous 3 months

fol2_reached_goal =1 if household reached its health savings goal

Take-up indicators from follow-up (in all follow-up rounds)

Note: some variables are only in a subset of the follow-ups. All variables are prefixed by the follow-up round (fol1_, fol2_, or fol3_).

sb_has_box Safe box group only: do you still have the box?

sb_amt_in_box Safe box group only: Amount in box

sb_gavekeyaway Safe box group only: Did you give the key away? sb_gave_box_away Safe box group only: Did you give the box away?

sb_spouse_knows_boxSafe box group only: Does your spouse know about the box?sb_some_else_contribSafe box group only: Did somebody else contribute to the box?sb_some_else_accessSafe box group only: Can somebody else access the box?sb_helped_save_moreSafe box group only: Did the box help you save more?

uses_safe_box Safe box group only: Dummy for uses the box

sb_save_nonhealth Safe box group only: uses box to save for non-health item

sb_goal Safe box group only: has a goal

sb_goal_emergencySafe box group only: goal is for emergenciessb_goal_businessSafe box group only: goal is for businesssb_goal_school_feesSafe box group only: goal is for school feessb_goal_bednetSafe box group only: goal is for a bednetsb_goal_latrineSafe box group only: goal is for a latrinesb_goal_filterSafe box group only: goal is for a filter

sb_goal_other_health Safe box group only: goal is for another health product

sb_goal_weddingSafe box group only: goal is for a weddingsb_goal_animalSafe box group only: goal is for an animalsb_goal_farmSafe box group only: goal is for farm inputs

sb_goal_hh_expense Safe box group only: goal is for general household expenses

sb_goal_construct Safe box group only: goal is for home construction sb goal other Safe box group only: goal is for something else sb_total_withdraw Safe box group only: monetary value of withdrawals sb total withdraw lot Safe box group only: total withdrawals are "a lot" sb total withdraw little Safe box group only: total withdrawals are "a little" sb total deposit Safe box group only: monetary value of deposits sb_total_deposit_lot Safe box group only: total deposits are "a lot" sb total deposit little Safe box group only: total deposits are "a little"

sb_box_locked Safe box group only: box is locked

I_has_box Lock Box group only: do you still have the box?

I amt in box Lock Box group only: Amount in box

I_refusekey Lock Box group only: Dummy for refusing the key when offered

I_gave_box_away Lock Box group only: Did you give the box away?

 I_spouse_knows_box
 Lock Box group only: Does your spouse know about the box?

 I_some_else_contrib
 Lock Box group only: Did somebody else contribute to the box?

 I_some_else_access
 Lock Box group only: Can somebody else access the box?

 I_helped_save_more
 Lock Box group only: Did the box help you save more?

 I called fo
 Lock Box group only: Called program officer to get box opened

uses_lbox Lock Box group only: Dummy for uses the box

I save nonhealth Lock Box group only: uses box to save for non-health item

I_goal Lock Box group only: has a goal

 I_goal_emergency
 Lock Box group only: goal is for emergencies

 I_goal_business
 Lock Box group only: goal is for business

 I_goal_school_fees
 Lock Box group only: goal is for school fees

 I_goal_bednet
 Lock Box group only: goal is for a bednet

 I_goal_latrine
 Lock Box group only: goal is for a latrine

 I_goal_filter
 Lock Box group only: goal is for a filter

I_goal_other_health Lock Box group only: goal is for another health product

I goal wedding Lock Box group only: goal is for a wedding l_goal_animal Lock Box group only: goal is for an animal I goal farm Lock Box group only: goal is for farming inputs I goal hh expense Lock Box group only: goal is for household expenses I_goal_construct Lock Box group only: goal is for home construction I goal other Lock Box group only: goal is for something else I_total_withdraw Lock Box group only: monetary value of withdrawals I total withdraw lot Lock Box group only: total withdrawals are "a lot" I total withdraw little Lock Box group only: total withdrawals are "a little" I total deposit Lock Box group only: monetary value of deposits I total deposit lot Lock Box group only: total deposits are "a lot" I_total_deposit_little Lock Box group only: total deposits are "a little"

I_box_locked Lock Box group only: box is locked hp_pot_contribute Health pot group only: contributes to pot hp_prod_in_kind Health pot group only: pot is received in-kind

hp_helped_save_more Health pot group only: health pot helped you to save more

hp received pot Health pot group only: has received health pot

hp_started_new_pot Health pot group only: started a new health pot (follow-up 3 only)

hp_prod_encourage Health pot group only: did fellow ROSCA members encourage you to buy the given health product? hp_prod_accompany Health pot group only: did fellow ROSCA members accompany you to buy the given health product?

hsa_deposit_hsa Health savings group only: did you deposit into health savings account?

hsa_helped_save_more
hsacc_num_deposits
Health savings group only: did the health savings account help you to save more?
hsacc_num_deposits
Health savings group only: number of deposits (from HSA records kept at ROSCA)
hsacc_deposit_amount
Health savings group only: amount deposited (from HSA records kept at ROSCA)
hsacc_mean_withdrawal
Health savings group only: average withdrawal size (from HSA records kept at ROSCA)
hsacc_made_wd_account
Health savings group only: made withdrawal (from HSA records kept at ROSCA)

hsacc_balance Health savings group only: balance (from HSA records kept at ROSCA)

hsa_made_wd Health savings group only: did you make a withdrawal?

hsa_total_withdraw Health savings group only: total withdrawals

hsa_wd_emergency Health savings group only: reason for withdrawal = emergency

hsa wd funeral Health savings group only: reason for withdrawal = funeral

hsa wd prev health Health savings group only: reason for withdrawal = preventative health

hsa_wd_other Health savings group only: reason for withdrawal = other

Answers to open-ended, semi-qualitative questions (from follow-ups)

fol1_everyone_obligated_cash For everyone: on a scale of 1-5, how obligated are you to give cash to somebody who asks? (higher values = disagree)

fol1_sb_obligated_cash
fol2_sb_obligated_box
fol1_sb_obligated_box
fol1_sb_obligated_cash
fol1_sb_obligated_box
fol1_lobligated_cash
fol1 lobligated box
fol1 lobligated box
fol1 lobligated box
fol2 lobligated box
for safe box group only: on a scale of 1-5, how obligated are you to give cash when money is in the box?
fol1 lobligated box
for lock box group only: on a scale of 1-5, how obligated are you to give cash when money is in the box?

fol2 I talk rosca members For lock box group only: did you talk about box with fellow members?

fol3_sb_why_expensive
fol3_sb_why_never_thought
fol3_sb_why_theft
fol3_sb_why_otherbox
For safe box group only: why didn't you get the box on your own? Answer: never thought of it
For safe box group only: why didn't you get the box on your own? Answer: worried about theft
For safe box group only: why didn't you get the box on your own? Answer: worried about theft
fol3_sb_why_otherbox
For safe box group only: why didn't you get the box on your own? Answer: already have a box

fol3_sb_why_other For safe box group only: why didn't you get the box on your own? Answer: other

fol3_sb_easier_say_no_outHH For safe box group only: does the box make it easier to say no to requests from people outside household?

fol3_sb_easier_say_no_spouse For safe box group only: does the box make it easier to say no to requests from spouse?

fol3_sb_why_help_invisible For safe box group only: why does the box help? Money is out of sight fol3_sb_why_help_coins For safe box group only: why does the box help? Way to save small coins fol3_sb_why_help_luxury For safe box group only: why does the box help? Reduces frivolous spending

fol3 sb why help theft For safe box group only: why does the box help? Protects from theft

fol3_sb_why_help_refuse_req For safe box group only: why does the box help? Easier to say no to requests for money. fol3 sb why help encouraged say For safe box group only: why does the box help? Box itself made me think about saving.

fol3_sb_why_help_save_secret For safe box group only: why does the box help? The box is secret.

fol3_sb_why_ref_goal For safe box group only: why does the box help you refuse requests for money? The money is for a goal.

fol3_sb_why_ref_othersDK For safe box group only: why does the box help you refuse requests for money? People don't know about box.

fol3_sb_why_ref_box_outside For safe box group only: why does the box help you refuse requests for money? I keep the box somewhere else.

fol3_sb_why_ref_box_hidden
For safe box group only: why does the box help you refuse requests for money? The box is hidden.
For safe box group only: why does the box help you refuse requests for money? "It's easier to be mean."

fol3 sb why ref pretend nokey For safe box group only: why does the box help you refuse requests for money? I can pretend not to have the key.

fol3_sb_why_ref_secret For safe box group only: why does the box help you refuse requests for money? The money is secret.

fol3_l_why_expensive
fol3_l_why_never_thought
fol3_l_why_theft
fol3_l_why_otherbox
For lock box group only: why didn't you get the box on your own? Answer: never thought of it
fol3_l_why_otherbox
For lock box group only: why didn't you get the box on your own? Answer: worried about theft
fol3_l_why_otherbox
For lock box group only: why didn't you get the box on your own? Answer: already has box

fol3 | why other For lock box group only: why didn't you get the box on your own? Answer: other

fol3 | easier say no outHH For lock box group only: does the box make it easier to say no to requests from people outside household?

fol3_l_easier_say_no_spouse For lock box group only: does the box make it easier to say no to requests from spouse?

fol3_l_why_help_invisible For lock box group only: why does the box help? Money is out of sight fol3_l_why_help_coins For lock box group only: why does the box help? Way to save small coins fol3_l_why_help_luxury For lock box group only: why does the box help? Reduces frivolous spending fol3_l_why_help_theft For lock box group only: why does the box help? Protects from theft

fol3_l_why_help_refuse_req For lock box group only: why does the box help? Easier to say no to requests for money. fol3 l why help encouraged say For lock box group only: why does the box help? Box itself made me think about saving.

fol3_I_why_help_save_secret For lock box group only: why does the box help? The box is secret.

fol3_l_why_ref_goal For lock box group only: why does the box help you refuse requests for money? The money is for a goal.

fol3_l_why_ref_othersDK For lock box group only: why does the box help you refuse requests for money? The money is hidden.

fol3_l_why_ref_box_outside For lock box group only: why does the box help you refuse requests for money? I keep the box somewhere else.

fol3_l_why_ref_box_hidden

For lock box group only: why does the box help you refuse requests for money? The box is hidden.

For lock box group only: why does the box help you refuse requests for money? "It's easier to be mean."

fol3 I why ref pretend nokey For lock box group only: why does the box help you refuse requests for money? I can pretend not to have the key.

fol3_l_why_ref_secret
fol3_l_possible_get_nonhealth
fol3_hp_why_never_thought
fol3_hp_why_ROSCA_notforhealth
for lock box group only: why does the box help you refuse requests for money? The money is secret.
For lock box group only: did you think it was possible to withdraw money for non-health reasons?
For health pot group only: why didn't ROSCA do this on its own? Answer: never thought of it.
For health pot group only: why didn't ROSCA do this on its own? Answer: ROSCAs are not for health

fol hp pot collapsed For health pot group only: did the pot collapse after some time?

fol3_hsa_why_never_thought For health savings group only: why didn't ROSCA do this on its own? Answer: never thought of it.

fol3_hp_why_ROSCA_notforhealth For health savings group only: why didn't ROSCA do this on its own? Answer: ROSCAs are not for health

fol3_hsa_others_know For health savings group only: did others know how much you were savings? fol3_hsa_know_what_all_save For health savings group only: did you know what everybody else was saving?

fol3_hsa_know_what_some_save For health savings group only: did you know what some of the other people were saving? For health savings group only: were your individual savings decisions influenced by others?

Long-term ROSCA membership measures

fol3_rosca_coll_untrustworthy
fol3_rosca_coll_members_moved
fol3_rosca_coll_default

If ROSCA collapsed, why? Member untrustworthy
If ROSCA collapsed, why? Members moved away
If ROSCA collapsed, why? Somebody defaulted

fol3_total_roscas How many total ROSCAs are you involved in right now?

Other variables

has_followup1 =1 if appears in 1st followup has_followup2 =1 if appears in 2nd followup has_followup3 =1 if appears in 3rd followup