

Background

- Person construal is a dynamic process that occurs iteratively over just hundreds of milliseconds¹. Person construal also facilitates behavior. For example, measured by the face-elicited P2 ERP, stronger activation of social category information (i.e., greater P2 amplitudes) leads to faster categorization of faces by race and gender².
- Person construal has implications for the regulation of race bias: Stronger activation to Black vs. White faces leads to more race-biased responding³. Thus, we should see that **a larger P2 relative to one's average P2 should predict more behavioral bias on that trial (Hypothesis 1A/B)**.
- However, the regulation of race bias is also a dynamic process that could have implications for person construal. For example, stereotype-congruent errors lead to more response conflict, indexed by larger medial-frontal negativity amplitudes (response-locked MFNs)⁴.
 - This is especially true for those motivated to control prejudice by internal (egalitarian) rather than external (social) reasons (IMS and EMS, respectively)⁵.
- Thus, **larger MFNs on a given trial should signal how attention to the face on the subsequent trial is directed (i.e., lead to smaller P2 amplitudes; Hypothesis 2)**.
- Both Hypotheses 1 and 2 could be moderated by between-person motivation to control prejudice (IMS*EMS – Hypothesis 3A = RT bias, 3B = Accuracy Bias, 3C = MFN -> P2 Amplitude)**.
- While commonly accepted both processes **vary within-person moment-to-moment**, little research has tested this directly.

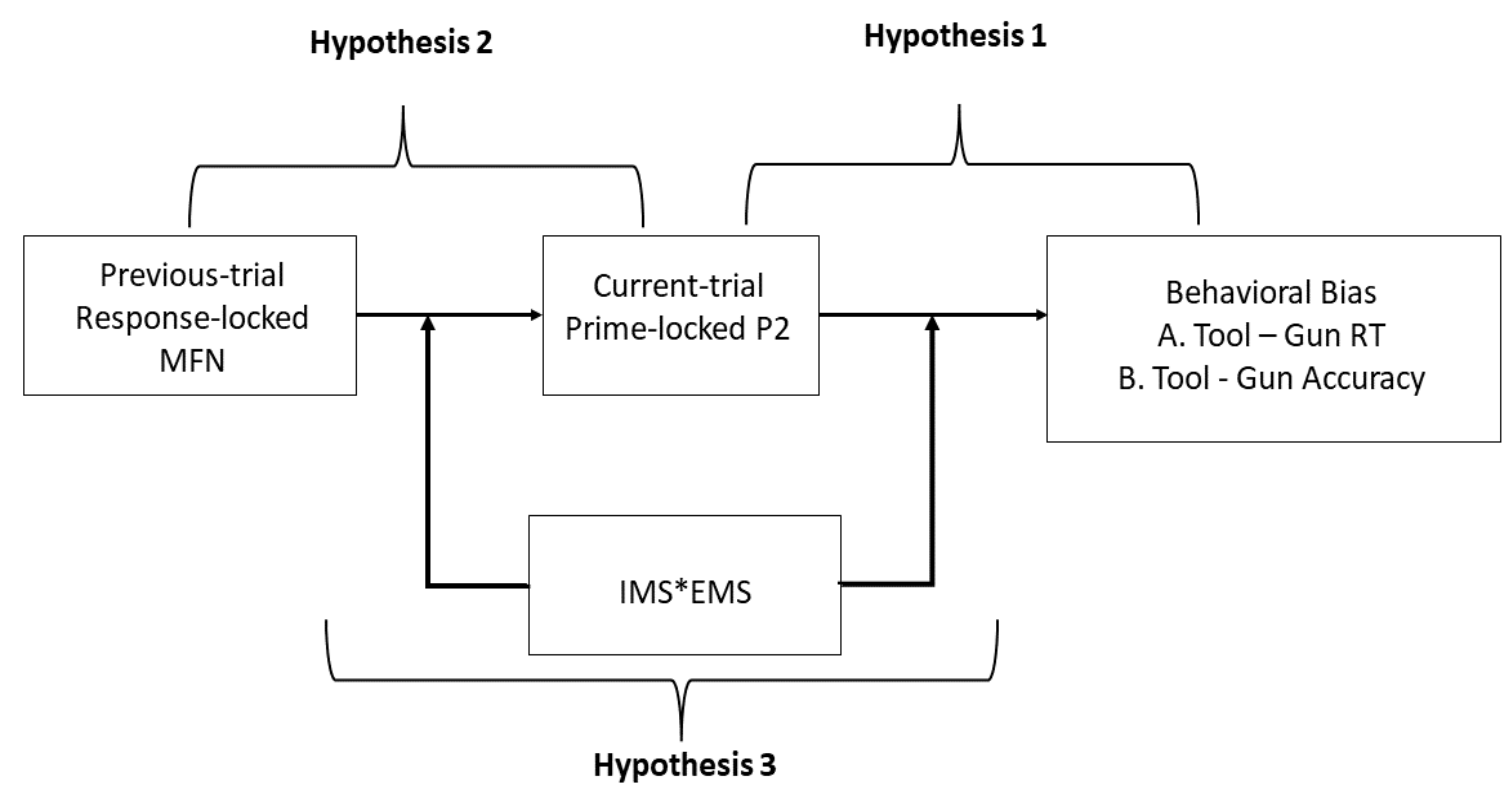
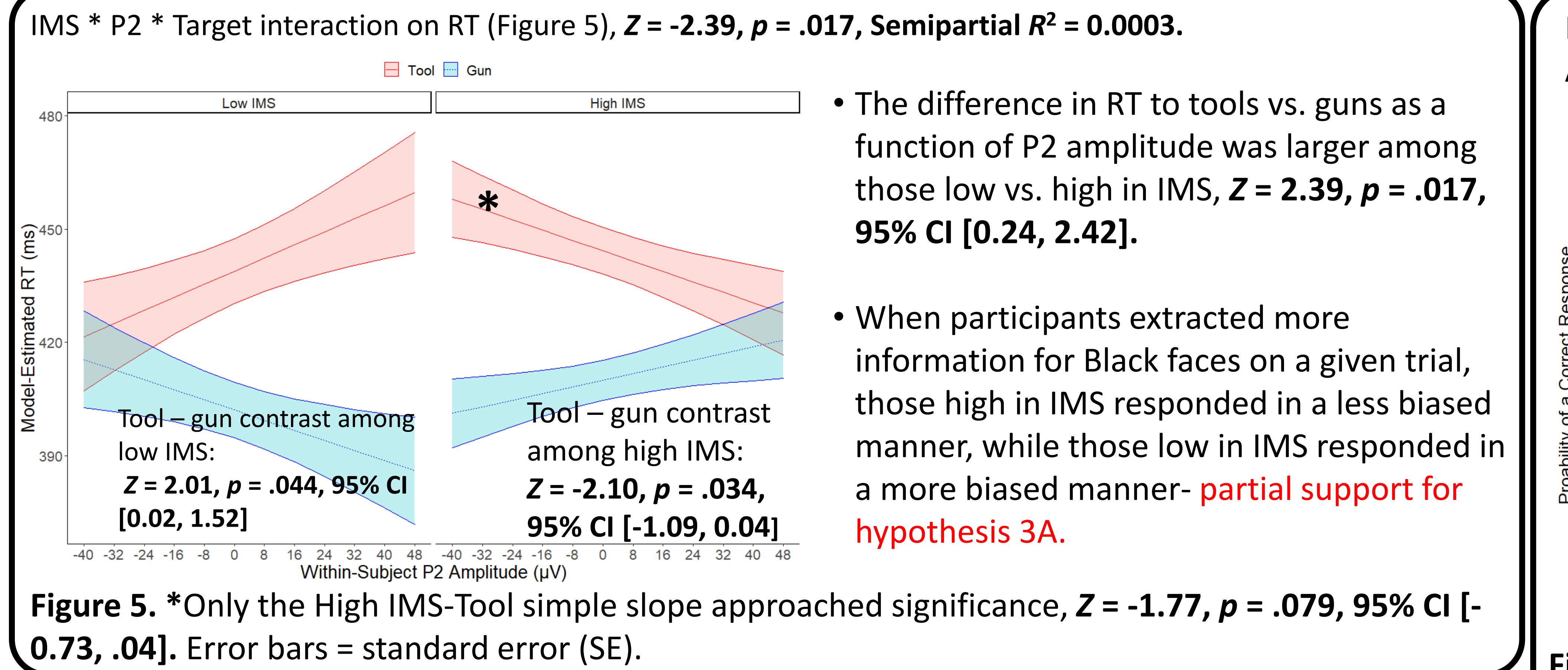


Figure 1. The analytic model to be tested in this study.

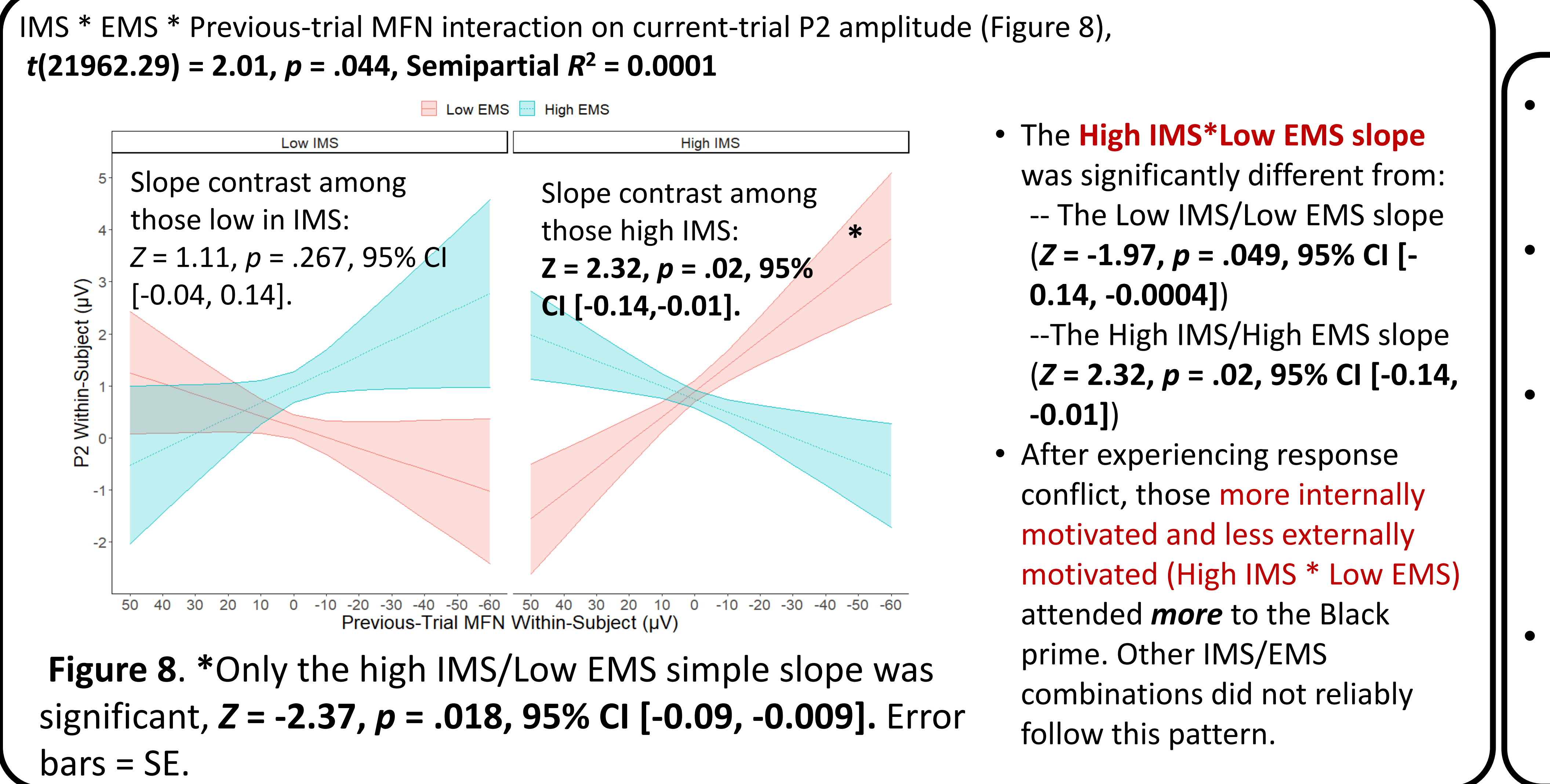
Results: Hypotheses 1 and 2

- Hypothesis 1A** was not supported: The interaction between the within-subject P2 and target type did not predict RT, $t(16984.21) = 0.05, p = .962$.
- Hypothesis 1B** was not supported: The interaction between the within-subject P2 and target type did not predict accuracy, $Z = 1.59, p = .112$
- Hypothesis 2** was not supported: The previous-trial, within-subject MFN amplitude did not predict current-trial P2 amplitude, $t(22305.44) = -1.17, p = .242$.

Results: Hypothesis 3A



Results: Hypothesis 3C



- The **High IMS*Low EMS slope** was significantly different from:
 - The Low IMS/Low EMS slope ($Z = -1.97, p = .049, 95\% \text{ CI } [-0.14, -0.0004]$)
 - The High IMS/High EMS slope ($Z = 2.32, p = .02, 95\% \text{ CI } [-0.14, -0.01]$)
- After experiencing response conflict, those **more internally motivated and less externally motivated (High IMS * Low EMS)** attended **more** to the Black prime. Other IMS/EMS combinations did not reliably follow this pattern.

Method and Analytic Approach

- Participants:** $N = 139$ from a previously reported sample⁶; 130 White, 6 Black, 9 Asian, 4 Hispanic, Age $M(SD) = 19.74(1.81)$, 82 Male.
- Bias Task:** The Weapons Identification Task (WIT)⁷ (**Figure 2**) contained 384 experimental trials with a 500ms response deadline.
- The Internal and External Motivation to Respond Without Prejudice scale**⁸ contains 5 items per subscale (e.g., “Being nonprejudiced toward Black people is important to my self-concept” [IMS; $\alpha = 0.81$], “I try to act nonprejudiced toward Black people because of pressure from others” [EMS; $\alpha = 0.78$]).
- Response-locked ERPs (MFN)** were derived -25 to 130ms post-response at fronto-central electrode sites, sampled at 500hz, with baseline correction from -400 to -200ms (**Figure 3**).
- The face-elicited P2 ERP** was derived 130 to 280ms post-stimulus at an average of central-parietal sites sampled at 1,000hz with 200ms baseline correction (**Figure 4**).
- The within-subject ERP** was calculated by subtracting the amplitude on a given trial from the subject’s average ERP amplitude.^{9, 10}
- Data were submitted to **multilevel models** with random intercepts by subject and random slopes of Target type where applicable.^{10, 11} Best-fitting models were determined by X^2 comparisons. **Slopes were estimated from the models** by selecting values representative of the range of scores ($\pm 2 \text{ SDs}$ of the mean for IMS/EMS, and \pm several SDs of the mean for continuous within-subject ERPs to represent the range of amplitudes in the data). **White-prime trials were excluded** to reduce the number of terms in the model, and there is no analogous “anti-White bias” response in the WIT. RTs $\pm 3 \text{ SDs}$ were removed as outliers ($< 0.6\%$ of trials) prior to analyses. EEG amplitudes $\pm 75 \mu\text{V}$ were removed prior to averaging ERPs and conducting disaggregation of within- and between-subject components. Slope estimates were Tukey-corrected. Continuous IVs were grand-mean centered.

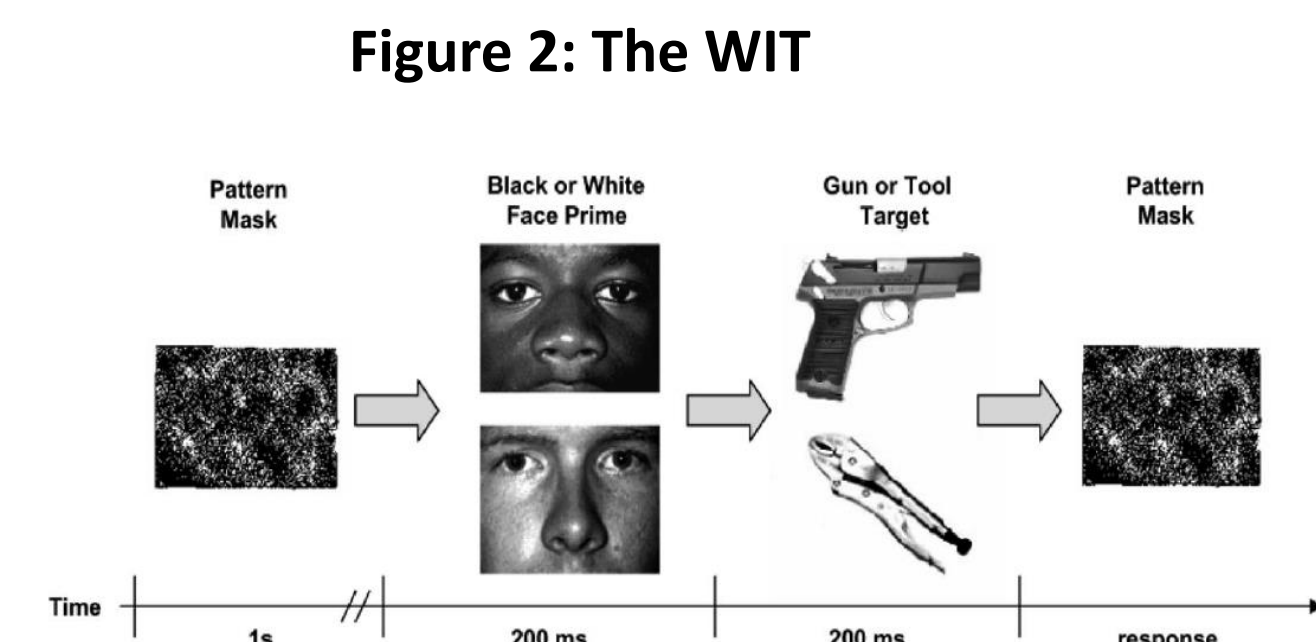


Figure 2: The WIT

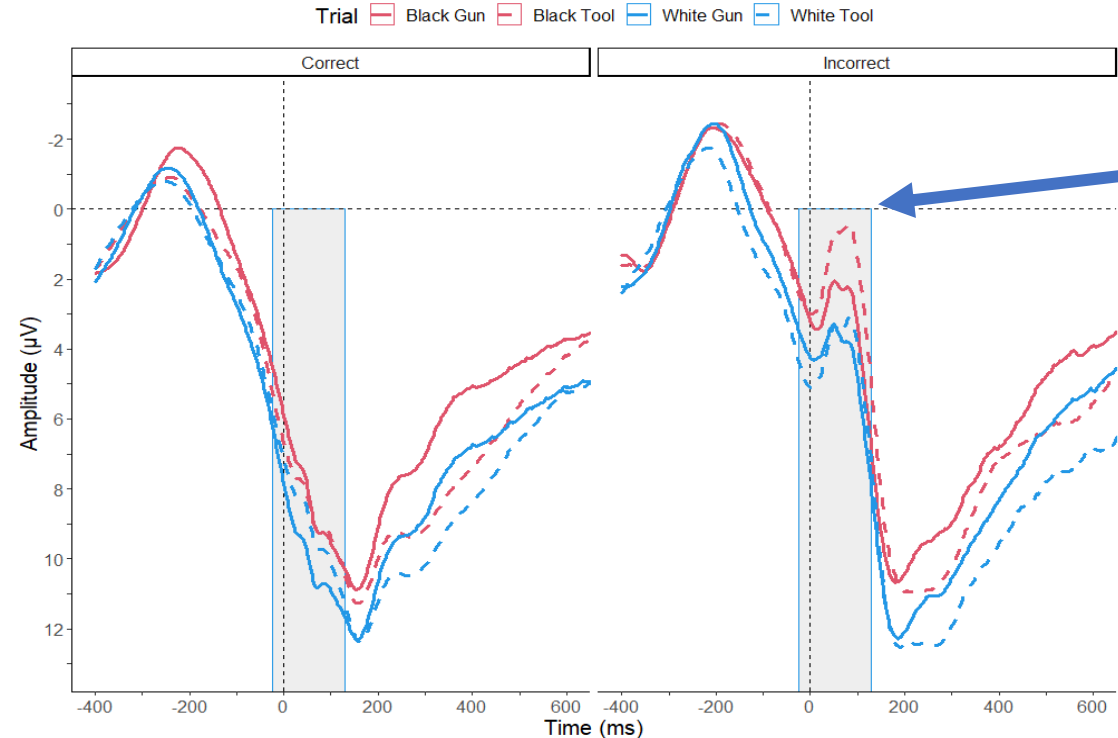


Figure 3: The response-locked MFN waveforms. Stereotype-congruent errors (i.e., Black-tool errors) elicited the greatest (most negative) amplitudes (Prime x Target x Response ANOVA: $F(1, 130) = 12.12, p < .001, \eta_p^2 = 0.09$). Shaded area represents the ERP quantification window.

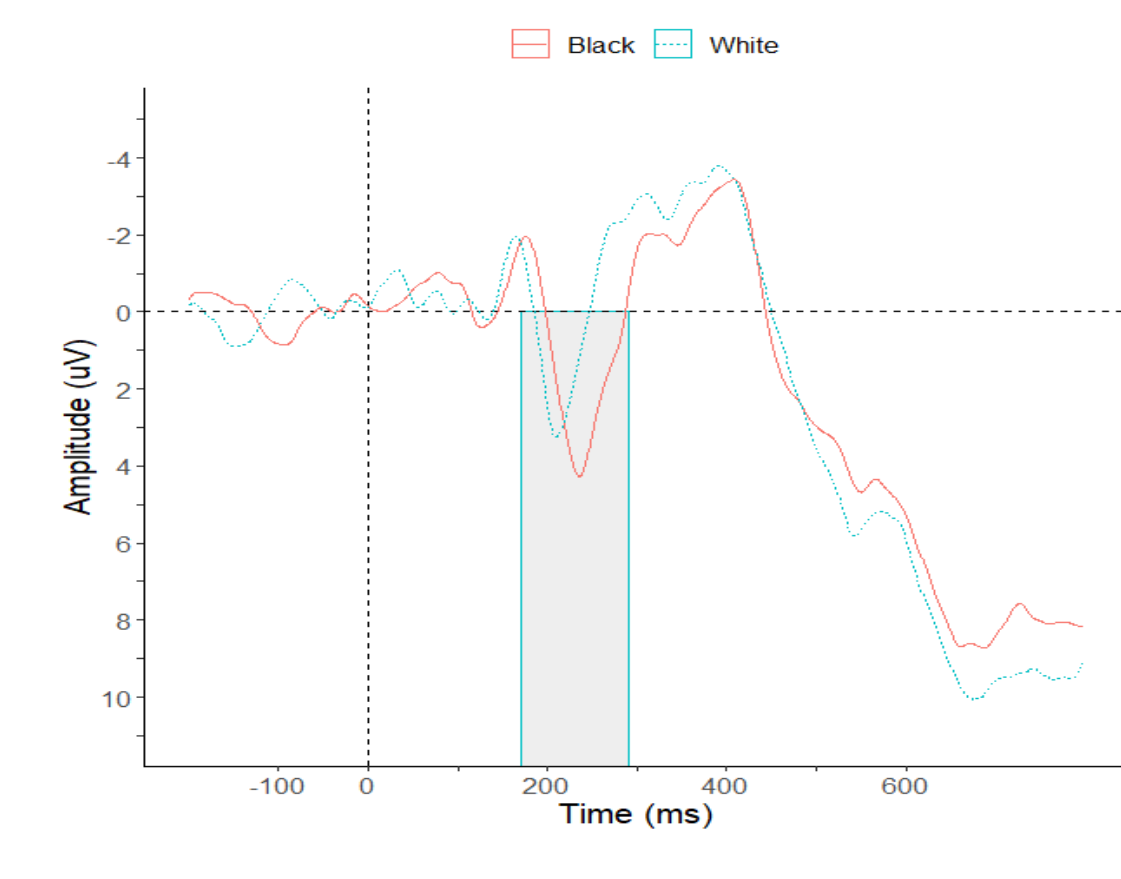
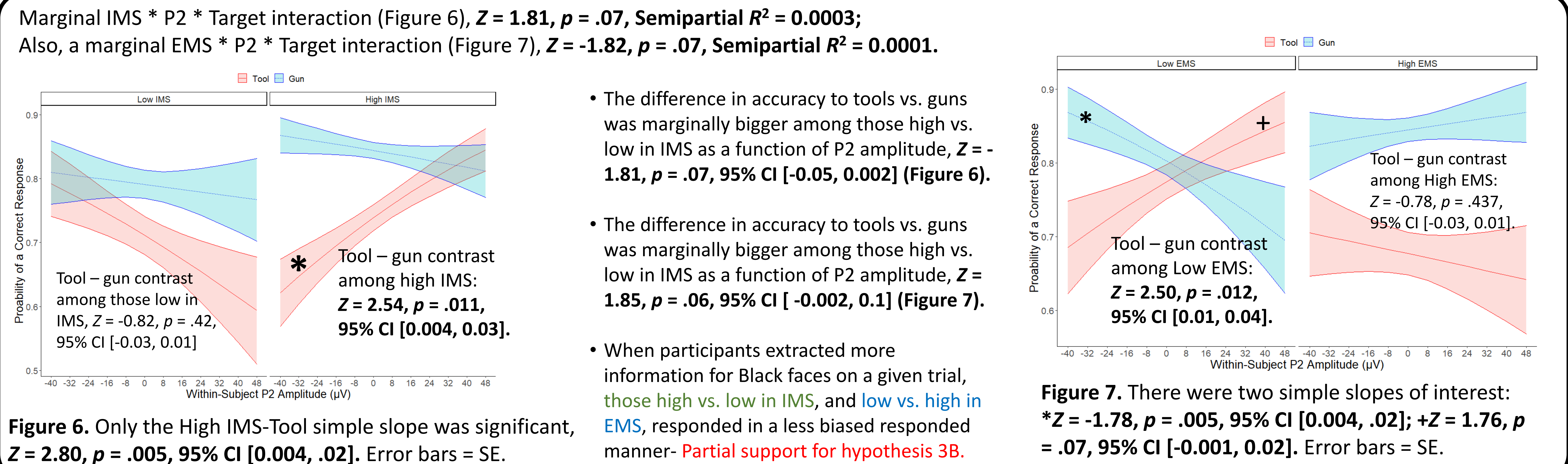


Figure 4: The face-locked P2 waveforms. Amplitudes elicited by Black faces were greater (more positive) than amplitudes elicited by White faces, $t(130) = 12.06, p < .001, d = 1.05$. Shaded area represents the ERP quantification window.

Results: Hypothesis 3B



Discussion

- Without accounting for top-down motivation to control prejudice (IMS/EMS), the effects of person construal on race bias (**Hypotheses 1A and 1B**) and the effects of conflict monitoring on person construal (**Hypothesis 2**) are not immediately obvious.
- When we account for IMS and EMS (**Hypothesis 3**), we can see that those who are differently motivated, particularly those internally motivated to control bias, adopt different strategies to attempt to regulate bias.
- High IMS individuals utilize race as a “vigilance cue,” to direct attention and exert control over bias, consistent with theory¹²; on a given trial, attention was directed **toward** Black faces, and **less** biased was expressed.
 - Additionally, following the experience of conflict, high IMS*low EMS individuals were especially likely to attend to Black faces.
- Overall, these result elucidate the role of motivation in face processing, bias regulation, and conflict monitoring sequentially, **accounting for trial-to-trial fluctuations** in these highly dynamic processes.

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