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 **Aalokkumar Gupta**

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Dev 401 Salesforce (SFDC) certification for spring 14

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1. Universal Containers has built a recruiting application with 2 custom objects, Job Applications and Reviews that have a master-detail relationship. Users should NOT be allowed to delete review records after job application records have been approved. How would a developer meet this requirement?

- a. Change the interviewer’s profile to Read-only for the review object
- b. Remove the delete button from the job application page layout
- c. Use workflow to change the page layout to Read-only
- d. Use a validation rule in conjunction with a roll-up summary field

Ans: d

2. A developer needs to support multiple currencies for a custom object in an application. The multi-currency feature has been enabled for the organization. What does the developer need to know in order to successfully support this application?

Choose 2 answers

- a. The multi-currency feature will automatically track historical exchange rates.
- b. Roll-up summary fields on a parent record will calculate incorrectly if the child records have multiple currencies
- c. Administrators can add additional currencies after the application has been built
- d. Currency ISO code will need to be supplied when inserting records in different currencies.


Ans : c,d

3. In a recruiting application, a Position custom object is related to a Salary custom object. Sensitive information such as current salary is stored on the Salary object. All users should be able to atleast view position information. However, only select individuals should be able to read salary records.

How should a developer accomplish this?

- a. Create a master-details relationship between Position and Salary; set organization-wide defaults to Public Read-Only for Position and Private for Salary
- b. Create a lookup relationship between Position and Salary; set organization-wide defaults t Private for Position and for Salary
- c. Create a lookup relationship between Position and Salary; set organization-wide defaults to Public Read-Only for Position and Private for Salary
- d. Create a master-detail relationship between Position and Salary; set organization-wide defaults t Private for Position and for Salary

Ans : C

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4

BLOG ARCHIVE

- 2015 (3)
- ▼ 2014 (21)
 - October (1)
 - August (1)
 - ▼ June (2)

4. Which portion of Model-View-Controller paradigm is represented in Force.com as a standard or custom object?
- a. Controller
 - b. Model
 - c. View
- Ans : Model
5. Which statement is TRUE about field-level security? Choose 2 answers.
- a. It can be controlled at record level
 - b. It is specified for each profile
 - c. It determines the values displayed in a visible picklist field
 - d. It is enforced in the SOAP-API/It can be enforce in Web services
- Ans : b,d
6. Positions is a custom object in a recruiting application built on the Force.com platform. Department is a field on the Position object.
- Which type of report should a developer create to show hiring managers the number of positions grouped by department?
- a. Tabular
 - b. Pivot
 - c. Summary
 - d. Analytic Snapshot
- Ans : c
7. In which Salesforce environments will the Force.com record IDs be identical?
- a. Production and Full Copy Sandbox only
 - b. Production and Full Copy Sandbox, and Developer Sandbox
 - c. Force.com record IDs are never identical
 - d. Production and Developer Sandbox only
- Ans : a
8. Universal containers tracks Positions as a custom object in a recruiting application. When position records are created, they have a status of New and are visible to only the position owner. Once a position goes through an approval process, the status is changed to Approved. Approved positions should be visible to the entire organization. How can a developer meet this requirement? Choose 2 answers
- a. Create a criteria-based sharing rule that states that Approved positions are shared with the entire organization
 - b. Create a workflow field update that updates a custom field called Sharing on a position once the status is Approved
 - c. Create an Apex trigger that automatically updates sharing on a position once the status is Approved.
 - d. Create a formula field that updates the sharing on a position once the status changes to Approved
- Ans : a,c
9. How does a developer enable users to access tags in the sidebar? Choose 3 answers
- a. By enabling tags for the organization
 - b. By adding tags to the sidebar in the home page layout
 - c. By enabling tags on user's profile
 - d. By enabling tags on the page layout for an object
 - e. By enabling tags for public groups
- Ans : a,b,d
10. In recruiting application, a custom object called Position requires approval. When a position record is submitted for approval, the requirements below must be met:
- a. The hiring manager must approve the record
 - b. The approval must be forwarded to all members of the executive team, but only one executive needs to approve the record
 - c. The VP of human resources must approve the record

Create a report using apex class and send as an Em...

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- May (3)
- April (1)
- February (4)
- January (9)

► 2013 (1)

How would a developer meet this requirement?

- a. Create parallel workflow rules, requiring at least one executive team member to complete their assigned task
- b. Create multiple approval processes, one for each executive team member and utilize parallel submission
- c. Create an approval process with a step for each executive team member, allowing approval steps to be skipped
- d. Create an approval process which utilizes parallel approvers, but does not require unanimous approval

Ans : d

11. **A user can only see the fields A, B, and C on a record of Object X until the Stage field value on the record changes from New to working. Once the Stage held value is updated to Working and the record is saved, the user should be able to see fields A, B, C and D.**

How would an application developer configure this?

- a. Use multiple Visualforce pages
- b. Use workflow to change the field-level security
- c. Use workflow to change the record type
- d. Use validation rules to expose the field

Ans : C (by AKG)

12. **Which is a valid data type for a custom formula field? Choose 3 answers**

- a. Checkbox
- b. Date
- c. Email
- d. Currency
- e. Percent

Ans : a,b, d, e(edited by AKG)

13. **Which statement is TRUE about master-detail relationship in the Force.com platform?**

Choose 2 answers

- a. The master-detail relationship field is required on the page layout of the detail record
- b. When defining a master-detail relationship, the custom object on which you are working is the master
- c. The security settings for the master record control the detail record.
- d. When a master record is deleted, the child records remain in the system without a master record

Ans : a, c

14. **Which type of custom field can be an external ID?**

- a. Text, Number or Formula fields only
- b. Custom field of any type
- c. Text, Email. or Number fields only
- d. Phone number, Email. URL and Text-based fields

Ans : c

15. **What is a junction object?**

- a. A standard object with two master-detail relationships
- b. A standard object with a master-detail relationship
- c. A custom object with a master-detail relationship
- d. A custom object with two master-detail relationships

Ans : d

16. **Which feature is available for custom objects? Choose 3 answers**

- a. Field history tracking
- b. Assignment rules
- c. Criteria-based sharing
- d. Queues

Ans : a, c, d

17. In a recruiting allocation, salary requirements are tracked in a custom object. An approval process is built that will route all salary requirements less than 100,000 USD to the recruiter for automatic approval. In the same approval process, salary requirements greater than 100,000 USD are routed directly to the vice president of human resources.

What must be done to initiate the approval process that will route the appropriate records to the vice president for approval?

- a. Execute the approval process by clicking on the Submit for Approval button on the record's detail page layout
- b. Create a workflow rule that will evaluate salary amount and trigger the approval process if the salary is greater than 100,000USD
- c. Create a workflow rule that evaluate salary amount and send a notification to the vice president if the salary is greater than 100,000USD
- d. Save the record so it will automatically be entered into the approval process

Ans : a

18. What must a developer consider when inserting records using an API-based tool?

Choose 2

- a. Universally required field settings are respected
- b. Apex triggers are ignored
- c. Required fields on page layouts are enforced
- d. Validation rules are respected

Ans : a, d

19. Universal containers tracks reviews as a custom object in a recruiting application. An interview score is tracked on each review record and should be numerical, so that hiring managers can perform score calculations. The scores should be restricted to integer values 1 through 5 and displayed as a set of radio buttons.

How can a developer meet this requirement?

- a. Create a formula field that displays the interview score as a set of radio buttons
- b. Create a visualforce component to display the interview score as a set of radio buttons
- c. Create the Interview Score field with a data type of radio button
- d. Create the interview score field as a picklist, displayed as a radio button on the pane layout

Ans : b

20. When performing an update with the Data Loader, the comma-delimited file must contain a column with which values?

- a. The profile names of the record owners
- b. The created time and date of the records
- c. The Force.com record ID values of the records
- d. The logical names of the records

Ans : c

21. A developer would like to enable end users to filter the data displayed on the related list of an object detail page

How could a developer accomplish this?

- a. Customize the search filter fields layout for that object
- b. Enable Advanced Search on the object's related list
- c. Create a Visualforce page to replace the object detail view
- d. Configure the object's related list to add a filter

Ans : c

22. Which action is available to a developer when by a lookup relationship? Choose 2 answers

- a. Create a roll-up summary field on the parent object to count child records
- b. Create a cross-object formula field on the parent object to reference fields on

the child object

- c. Create a custom report type that allows customization of fields displayed from both parent and child objects
- d. Create a cross-object formula field on the child object to reference fields on the parent object

Ans : c ,d

23. Which statement is TRUE about the custom object import wizard?

- a. It can import, upsert, update, delete and export data
- b. It can perform matching based on record ID onlu
- c. It can provide success and error files in .csv format
- d. It can prevent the import of duplicate records

Ans : d

24. Given a three tier model (UI layer, business logic layer, data layer), which feature of the Force.com platform is associated with the data layer? Choose 3 answers

- a. Custom fields
- b. Custom tabs
- c. Custom relationships
- d. Custom objects
- e. Custom applications

Ans : a, c, d

25. Which developer tool can be used to create a data model? (may be opted answer is

wrong)

- a. Schema Builder
- b. Foce.com Data Loader
- c. Application Data Model wizard
- d. Force.com IDE

Ans : a, d

26. Which mechanism allows for authenticated access to a Force.com site? Choose 2

- a. It is not possible to provide authentication for a Force.com Site
- b. An active Customer Portal
- c. An active Partner Portal
- d. Setting restricted IP ranges for your site

Ans : b, c

27. In a recruiting application, a master-detail relationship has been defined between two custom objects, Job Applications (master) and Reviews (detail). Which statement is TRUE? Choose 2 answers

- a. Review records may exist without an associated job application
- b. The master-detail relationship between Job Applications and Reviews is defined on the Job Application object
- c. Deleting a Job application record will delete associated review records
- d. Review records will inherit ownership from the associated job application

Ans : c, d

28. What can be viewed using the process visualizer?

- a. Support processes
- b. Sales processes
- c. Approval processes
- d. Workflow Rule

Ans : c

29. Which dashboard component displays a grand total across a set of data? Choose 2 answers

- a. Table
- b. Chart
- c. Pivot
- d. Metric

e. Gauge

Ans : d,e ,table and matric

30. **Users X and Y need to see the same candidate record. For security reasons, user Y should not be able to report on the Email Address field on the record.**

How would a developer meet this requirement?

- a. Use field-level security to make the email address visible to user X but not user Y
- b. Use a sharing rule to make the email address only visible to user X
- c. Use a custom visualforce page to make the email address visible to user X but not user Y
- d. Use page layouts to make the email address visible to user X but not user Y

Ans : a

31. **A developer wants to build an application on the Force.com platform. The data model, the users needing access to the application, and the application business logic have been considered. The report and dashboard requirements have not been considered.**

Which statement is TRUE about building the application?

- a. The dashboard will not be visible to management users
- b. The data model may not support the required reports/ required security controls
- c. The data model may not support the required business logic
- d. The developer will not be able to load application data

Ans : b

32. **How can a wireless device user approve a record? Choose 3 answers**

- a. Via voice recognition
- b. Via Approvals in Chatter
- c. Via email from a wireless device
- d. Via a text message
- e. Via a mobile browser that supports access to the Salesforce web application

Ans : b, c, e

33. **For objects where data access is granted through the role hierarchy, how is access granted?**

- a. Users are only granted read access to data owned by users above them in the role hierarchy
- b. Users are granted access to data accessible by users below them in the role hierarchy
- c. Users are granted access to data accessible to users in the same role in the role hierarchy
- d. Users are only granted access to data owned by users below them in the role hierarchy

Ans : d

34. **Universal containers tracks Offers as an object in a recruiting application. Once an offer has been accepted by a candidate, there must be a value in a currency field called Actual Salary.**

How would a developer meet this requirement?

- a. Create a validation rule to make actual salary required each time the offer record is saved
- b. Create a field dependency between the salary amount and status of accepted
- c. Create a workflow field update to set the property of the actual salary field to required
- d. Create a validation rule to make sure that the actual salary is not null whenever an offer is accepted

Ans : d

35. **Which statement is true regarding Force.com Sites? Choose 3 answers**

- a. Sites can leverage declarative page layouts as web pages

- b. Sites enables developers to build public, unauthenticated websites
- c. Sites are built with visualforce pages
- d. Sites leverage data and content in a salesforce org

Ans : a, c, d

36. Which field is available as part of the translation workbench for a validation rule?

- a. Error Message
- b. Description
- c. Rule Criteria
- d. Formula

Ans : a

37. Which property of a field can be edited within the page layout editor? Choose 2

answers

- a. Always displayed
- b. Required
- c. Field Dependency
- d. Controller
- e. Read-only

Ans : b, e

38. What is not a component of a custom Force.com application?

- a. Default landing tab
- b. Data warehouse
- c. Custom tab
- d. Custom object

Ans : b

39. What can cross-object formulas reference?

- a. Parent object records only
- b. Other records of the same object
- c. Both parent and child object records
- d. Child object records only

Ans : a

40. A business requirement can be met by using either a formula field or an Apex trigger.

Why would a developer use a formula field instead of an Apex trigger? Choose 2

answers

- a. Formula fields do not require test methods to deploy
- b. Formula fields allow greater control and flexibility than Apex triggers
- c. Formula fields can aggregate data from child records
- d. Formula fields can be created and deployed using only a browser

Ans : a, d

41. Object B has a lookup relationship to Object A. Object C has a lookup relationship to Object A. A developer needs to run a report on A records with C records.

How can the developer accomplish this?

- a. Create a summary report with a custom summary formula summarizing by A, then B, then C
- b. Create a custom report type that includes A with B with C
- c. Create a matrix report with A and B records as column headings and C records as row headings
- d. Run a report using the standard report type: A with B with C

Ans : b

42. In a custom order management application, universal containers requires that the product name and product code are consistent according to a custom object set up with valid product name and product code combinations. When a user enters an order, the system should check to ensure that the product name and product code entered are valid

Which feature would a developer use to accomplish this?

- a. A validation rule with the VLOOKUP function
- b. A validation rule with the REGEX function
- c. A formula field with the IF function
- d. A formula field with the VALIDATE function

Ans : a

43. Which standard profile has the “View Encrypted Data” permission by default?

- a. Solution manager profile
- b. System administrator profile
- c. No profile has the permission active by default
- d. Standard user pro file

Ans : c

44. Universal Containers tracks Positions as a custom object in a recruiting application. All positions with a priority of critical should NOT be open for more than two weeks. If a position remains open for more than 14 days, the priority should be re-examined. How would a developer automate this process?

- a. Create a workflow action to clone the position, assigned to the owner of the position record, that is due 14 days after record creation.
- b. Create a validation rule that compares today’s date and the record’s creation date to determine if the difference is greater than 14 days
- c. Create a time-dependant workflow action that sends an email to the recruiter if the position is still open 14 days after record creation
- d. Create a time-dependant workflow action that updates the position status to closed 14 days after record creation

Ans : c

45. If a change is made to an approval process, how can a developer determine the user that made the change? Choose 2 answers.

- a. By examining the Debug Log
- b. By looking at “Modified By” on the approval definition
- c. By checking the field history on the associated record
- d. By examining the setup audit trail

Ans : b, d

46. A developer would like to modify the contents of the hover details for a custom object called Position.

What would a developer customize to accomplish this?

- a. Position search layouts
- b. Position record types
- c. Position field dependencies
- d. Position page layouts
- e. Mini Page Layout (as i implement click on page layout OPT mini page layout)

Ans : d,e

47. A developer had added a custom object tab to an application

Which additional feature will become available by default for the object in the application?

Choose 3 answers {Cross check opted answer }

- a. Create a new sidebar component
- b. Custom reporting
- c. Search
- d. Quick create
- e. Recent items

Ans : a,c,e

48. In a master-detail relationship, what happens to the child records if the parent record is deleted?

- a. Child records are not deleted
- b. A subset of the child records is deleted

- c. Parent record deletion fails
- d. Child records are deleted

Ans : d

49. **Hiring managers at Universal containers would like a visual mechanism for determining review score outliers. Review scores are captured as a custom field on a custom Review object and can range from 1 to 10. Any review score that is >8 should be highlighted in green. Any review score that is < 4 should be highlighted in red.**

How would a developer accomplish this?

- a. Use custom summary formulas {@ the time of creating u need to create Summary formula and I have used summary report}
- b. Use matrix reports
- c. Use conditional highlighting
- d. Use charts

Ans : a

If one option than choose a or a,c

50. **A developer need to perform an automated extract of data from Salesforce nightly at 2:00 a.m.**

How would the developer accomplish this?

- a. Use the Export Scheduler of the Data Loader's GUI
- b. Use the Command-line interface of the Data Loader
- c. Use the Data Export service to perform a nightly extract
- d. Use the Schedule Manager of the import wizard

Ans : b

51. **Universal Containers has built a recruiting application on the Force.com platform. In the application, recruiting managers need to see how the number and status of candidates in the pipeline changes month over month.**

which feature enables this land of analysis?

- a. Custom summary formulas
- b. Dashboards
- c. Analytic snapshots
- d. Custom report types

Ans : c

52. **Master-detail relationships can be used to model many-to-many relationships between two objects.**

Which statement is TRUE about many-to-many relationships?

- a. Each use a junction object to connect the two objects that need to relate to each other
- b. Each master object record displays a related list of the associated junction object records
- c. Each record of one object is linked to multiple records from another object and vice versa
- d. Each primary and secondary object has a standard report but custom report types are not available

Ans : a, b, c

53. **Universal Containers requires that some employees are able to view and edit records of a custom object called Positions, but no users can delete them**

How can Universal Containers accomplish this goal?

- a. Remove the Delete Access for positions from all user roles
- b. Remove the Delete Permission for positions from all profiles
- c. Set the Organization wide default for positions to Read-Only
- d. Assign the Read-Only profile to all users

Ans : b

54. **In a recruiting application, all users should be able to see positions with a status of**

Open. If the status is anything other than Open, the position should be visible only to the record owner.

How would a developer accomplish this? Choose 2 answers

- a. Set the organization-wide default for position to private, then use a criteria based sharing rule to automatically share open positions
- b. Set the organization-wide default for position to public read-only, then use a sharing rule to restrict access to closed positions
- c. Set the organization-wide default for position to private, allowing owners to use manual sharing to add or remove access as positions change status
- d. Specify view only access for open positions on users profiles

Ans : a, c

55. Why might an analytic snapshot fail during a scheduled run? Choose 3 answers

- a. The running user has been made inactive
- b. The source report has been resaved as a matrix report
- c. The target object contains an Apex trigger
- d. The target object is a custom object
- e. The source report was not created by an Administrator

Ans : a, b, c (for more https://help.salesforce.com/HTViewHelpDoc?id=data_troubleshooting_snapshots.htm&language=en_US)

56. Object X has a lookup field to Object Y. X needs to display a text value from a Text field on Y.

To ensure data integrity, how would a developer implement this?

- a. Create a roll-up summary field on Object X but that retrieves the value from Y
- b. Create a cross-object formula field on Object X that retrieves the value from Y
- c. Create a text field on Object X and use Apex to populate the value
- d. Create a text field on Object X and use a workflow rule to fill in the value upon the creation of X

Ans : b

57. In a bug tracking application, Universal Containers has created a time-based workflow action that will execute 30 days after a Bug record is created. The developer would like to test to make sure that rule is working the way that it should.

Which feature is available for testing? Choose 2 answers

- a. Bug History related list
- b. Debug Log
- c. Time-based workflow queue
- d. Activity History related list

Ans : b, c

{ another format of SAME ans

1)create a new record then check the **time-based workflow queue**

2) select the developer's username in the Debug Log setup. Create a new record , then check the Debug Log to evidence that the Workflow executed}

58. When loading Account, Contact and User data, what represents the recommended order to load the data?

- a. Load Accounts, then Contacts, then Users
- b. The order does not matter
- c. Load Contacts, then Accounts, then Users
- d. Load Users, then Accounts, then Contacts

Ans : d

59. Which type of tab can a developer create? Choose 3 answers

- a. Apex tabs
- b. Custom object tabs

- c. Visualforce tabs
- d. Standard object tabs
- e. Web tabs

Ans : b, c, e

60. Custom objects automatically have some standard fields

- a. True
- b. False

Ans : a

61. _____lookup relations are allowed per object

- a. 10
- b. 20
- c. 25
- d. 40

Ans : c

62. Junction object is a Custom Object with three master detail relationships

- a. True
- b. False

Ans : b

63. Encrypted fields allow for masking data for all users except those with the _____permissions

- a. Read all data
- b. View all Data
- c. Modify all data
- d. Administrator permissions

Ans : b

{The value of encrypted fields is visible to users with "View Encrypted Data" permission. }

64. You can upgrade your Apps of the following types:

- a. Managed Packages
- b. Unmanaged Packages
- c. You can't upgrade the Apps once published
- d. Installed Packages

Ans : a

65. Which action is NOT necessary when using the declarative capabilities of the Force.com platform to build custom applications? Choose 3 answers

- a. Compile code
- b. Configure an application server
- c. Write SQL queries to create reports
- d. Build a data model

Ans : a, b, c

66. when configuring time-dependent workflow actions, which evaluation criteria selection is available? Choose 2 answers

- a. every time a record is viewed
- b. every time a record is created or edited
- c. only when a record is created
- d. when a record is created, or when a record is edited and did not previously meet the rule criteria

Ans : c, d

67. A developer is building a custom application using the declarative framework. Which customization is available on the page layout? Choose 2 answers

- a. Add an existing Visualforce page to an inline section
- b. Make a field Required, based on a data value in another field
- c. Create a three-column section
- d. Add custom detail and list buttons

Ans : a, d

68. In a recruiting application using an approval process on a custom object called Positions. A position record requires simultaneous approvers in an approval process step
When can the position record advance to the next step in the process? Choose 2 answers

- a. When all approvals are received if unanimous approval is required
- b. When one of the approvers skips the final step in the process
- c. When the first approval is received if unanimous approval is not required
- d. When a majority of approvals is received when a majority approval is required

Ans : a, c {ok need to do practically once}

69. In a recruiting application, all users should be able to see and edit all candidate records, but interviewers should NOT have access to the address of a candidate and should NOT be able to see the birth date of a candidate.
How would a developer meet this requirement?

- a. Set the organization wide default for candidates to Edit some fields
- b. Set the organization wide defaults for candidates to Read-Only
- c. Remove the Edit permission on candidate from the interviewer's profile
- d. Use field-level security to control access to the Address and Birth Date fields

Ans : d

70. Two master-detail relationship need to be created on Object x. The first master-detail relationship created is the primary master, and the second is Secondary master.
What is an effect of the primary relationship on x?

- a. There will be no effect on x
- b. X will inherit the look and feel of the primary master object
- c. ma are limited to the primary relationship
- d. The primary relationship cannot be deleted

Ans : b

71. Users X and Y need to see the same candidate record. For security reasons, user Y should NOT be able to view and read address field on the record.
How would a developer meet this requirement?

- a. Use a sharing rule to make the email address only visible to user X
- b. Use field-level security to make the email address visible to user X but not user Y
- c. Use page layouts to make the email address visible to user X but not user Y
- d. Use a custom Visualforce page to make the email address visible to user X but not user Y

Ans : b

72. Universal containers would like to enforce a new policy for job offers. Any job offer with a salary greater than \$50,000 is hiring manager. Any job offer with a salary greater than \$100,000 is approved first by the hiring manager, then by the senior manager. After these approvals, all offers must finally be approved by the VP of HR.
How would a developer meet this requirement?

- a. Workflow
- b. Parallel Approvers
- c. Dynamic Approval Routing
- d. Approval Processes

Ans : c

73. Which scenario requires Apex to automate the real-time business logic?

- a. As a user saves a new order (a custom object), the quantity and products on the order are checked against stock (a custom object), then the warehouse that the product will ship from on the order record is populates.
- b. When a user creates a new Time Off Request record (a custom object) and clicks Submit for Approval

- c. When a user enters a State and Zip Code into custom fields on a Candidate custom object, it must be check custom object to ensure that the Zip Code entered does exist in the State entered.
- d. When a user saves a New Hire record (a custom object), an outbound message is automatically sent with information to an external HR system

Ans : a

74. What is a capability of Data Loader? Choose 2 answers

- a. The Data Loader can load more than 50,000 records at a time
- b. The Data Loader can bypass sharing model settings
- c. The Data Loader can be executed from the command line
- d. The Data Loader can de-duplicate records

Ans : a, c

75. How can users be allowed to create new records of Object Y from the Create New drop-down list in the sidebar?

- a. Enable the setting in the sidebar for each user
- b. Create s new sidebar component
- c. Edit the sidebar component to display Object Y
- d. Add Y's tab to the user's displayed tabs

Ans : d

76. Universal Containers tracks Positions in a custom object as part of a recruiting application, New positions must be approve can be filled. Only recruiting managers can submit new positions for approval.

- a. Create a recruiting managers group, set approvals to private and create a sharing exception for recruiting manager
- b. Create a workflow rule whereby only users with the recruiting manager profile are allowed to submit positions for approval
- c. Create a validation rule that check whether a user with the recruiting manager profile is saving the new positions for approval
- d. Create an approval process whereby only users with the recruiting manager role are allowed to submit position

Ans : d

77. What is a feature of custom report types? Choose 2 answers

- a. The ability to customize the output layout of a report
- b. The ability to customize the available list of columns displayed in the report builder interface
- c. The ability to create an exception report or anti-join
- d. The ability to join related objects within a report

Ans : b, d

78. Which relationship type should be used to capture a user's manager on each user record in the application?

- a. Man-to-many
- b. Master-detail
- c. Parent-child
- d. Hierarchical

Ans : d

79. How many master-detail relationship can be created on one object?

- a. 2
- b. 1
- c. 4
- d. 3

Ans : a

80. Universal Containers tracks Candidates as a custom object in a recruiting application. On a candidate record, the city entry field must be in the state selected in the state field.

How would a developer meet this requirement using declarative (point and click) means?

- a. Create a dependency on the Address field that ensures only valid cities are selected for a given state
- b. Create a Formula field on the address object that looks up the state for the entered city
- c. Create a validation rule that checks the city entered against an object to validate the state for the entered city
- d. Create a Workflow outbound message that sends city and state information to an external global database of known states

Ans : a

81. After creating Workflow Rule with a time-based action that send an email reminder to users 14 days after a record has been developed would like to test to make sure that the rule is working the way in which it was intended.

How can the developer verify that the Workflow Rule is working? Choose 2 answers

- a. Create a new record, then check the outbound message queue
- b. Select the developer's user name in the time-based Workflow queue setup, create a new record, then check the queue
- c. Select the developer's user name in the Debug Log setup, create a new record, then check the Debug Log for evidence Workflow executed
- d. Create a new record, then check the time-based Workflow queue

Ans : c, d

82. In a recruiting application, a custom Job Application object has a lookup relationship to a custom candidate object. The Candidate stores personal information, including name and email, about an individual applying for a job. The recruiting organization would like the candidate's name and email address on each related job application record as well.

How can a developer meet this requirement?

- a. It is not possible for a developer to meet this requirement
- b. Use a validation rule to copy the name and email from the candidate record to the job application record
- c. Use a cross-object formula field to display the name and email from the candidate record to the job application record
- d. Use a cross-object assignment rule and field update action to copy the name and email from the candidate record to the job application record

Ans : c

83. In a custom object defect tracking application, a custom object called Bug is used to track defects. The bugs often have a relationship to bugs in a parent-child fashion Which relationship should a developer choose to model the interdependency between bugs?

- a. Hierarchical
- b. Self
- c. Master-detail
- d. Many-to-many

Ans : b

84. Which is required step for creating a many-to-many relationship? Choose 2 answers

- a. Create two relationships
- b. Create a custom object to join two objects
- c. Create a many-to-many relationship between two objects
- d. Create the related list on the page layout of the junction object

Ans: a, b

85. In a custom recruiting application, Positions and Candidates are stored in separate custom objects, when looking at the details position record, a hiring manager need to see a list of recommended candidates instead of all candidates, based on matching

How could a developer meet this requirement?

- a. Add a dashboard to the position page layout
- b. Add the candidates related list to the Position page layout
- c. Add a look up relationship to the Candidate object
- d. Add an inline Visualforce page on the Position page layout

Ans : d

86. Upon final rejection of a record that has been through an approval process, which action is NOT allowed?

- a. Locking the record from being edited
- b. Sending an email to the record owner
- c. Sending the record to the recycle bin
- d. Creating a task for the record owner

Ans : c

87. Which element is included in the security model for Force.com Sites? Choose 2 answers {crosscheck opted option}

- a. Full CRUD permissions on all custom objects
- b. Read/write permissions on all standard objects
- c. Named Visualforce pages
- d. Restricted IP ranges

Ans : a,b

{ A. Full CRUD Permissions, b. Read/write on all standard objects }

88. Positions and Job Applications are custom objects in a recruiting application. There is a lookup relationship on Job Applications to A developer wants to see a list of the top ten positions with the greater number of related job applications.

Which dashboard component should the developer choose?

- a. Chart b. Metric c. Table d. Gauge

Ans : c

89. How can a developer configure an approval process to prevent a record from being edited by the submitter?

- a. Records are locked by default on submission; no action required
- b. Set an action to lock the record upon submission
- c. Create a Workflow field update action to make the page layout Read-only
- d. Develop a sharing rule that sets the record to Read-only

Ans : b

90. A developer attempts to load data into the sandbox environment using the Data Loader GUI. The data load fails due issues.

What should the developer check to diagnose the problem? Choose 2 answers

- a. The endpoint URL
- b. The user name
- c. The password encryption settings
- d. The mapping file

Ans : a, b

91. What is supported by the Force.com Data Loader? Choose 3 answers

- a. Perform insert and update operations across a set of records
- b. Load more than 50,000 records at a time
- c. Perform a rollback of a transaction
- d. Insert records for two different objects in a single call
- e. Import data for custom objects

Ans : a, b, e

92. Which statement is TRUE about Encrypted Custom fields? Choose 3 answers

- a. Encrypted fields can be included in search results
- b. Encrypted fields are not available for validation rules or Apex scripts
- c. Encrypted fields can be included in report results

- d. Encrypted fields are not available in filters for list views, reports and Roll-up Summary fields

Ans : a, c, d

93. A developer wants to report on trends in the data.

Which feature of the Force.com platform would a developer use to accomplish this?

- a. Analytic Snapshot
- b. Field History
- c. Summary Report
- d. Matrix Report

Ans : a

94. A group of executives has requested a convenient way to see daily metrics without having to log in to Salesforce. How would a developer accomplish this?

- a. Set the user's home page layouts to include a dashboard
- b. Create a workflow rule that sends a link to the dashboard in an email
- c. Schedule a dashboard for daily refresh and email distribution
- d. Create a series of daily recurring events providing the dashboard link

Ans : c

95. When creating a workflow rule, which action requires a formula as the rule criteria?

- a. Checking if the current user's profile is System Administrator
- b. Checking if the value in a field has **changed**
- c. Checking if the record was modified today
- d. Checking if the status of a record is new

Ans : b

96. Which option exists for calculations or analysis in reports? Choose 3 answers

- a. Maintain calculations from previous runs of the report
- b. Plot multiple sets of data on one chart
- c. Set parameters to highlight outliers
- d. Perform calculations on summary data

Ans : b, c, d

97. Which option is available when configuring the list of initial submitters in an approval process? Choose 2 answers

- a. Roles and subordinates
- b. Approval team members
- c. Public groups
- d. Profiles

Ans : a, c

98. When do users have the option to manually share records they own from the record detail page?

- a. When a developer adds the Sharing button to the page layout
- b. When the organization wide default for the object is set to public read/write
- c. When a developer grants the users the Share Records permission
- d. When the organization wide defaults for the object is set to private or read-only

Ans : d

99. Which aspect of an application is addressed in the business logic layer? Choose 2 answers

- a. Customized user interface
- b. Process automation
- c. Extensible data model
- d. Data entry validation rules

Ans : b, d

100. A developer wants to build an application on the Force.com platform. The data model, the business logic and the requirements have been considered. The user access requirements have not been considered.

What is the implication of building the application given the available

information?

- a. The data model may not support the required security controls
- b. The developer will not be able to build any reports or dashboards if the security controls have not been considered
- c. The security controls may not support the approval process requirements
- d. The developer cannot establish security controls if not completed upon initial setup.

Ans : a, b

100(a). A developer wants to build an application on the Force.com platform. The data model, the business logic and report and dashboard requirements have been considered. The user access requirements have not been considered. What is the implication of building the application given the available information? Choose 2 answers:

- A. The developer cannot establish security controls if not completed upon initial setup
- B. The the approval process security controls may not support requirements
- C. The developer will not be able to build any reports or dashboards if the security controls have not been established
- D. The data model may not support the required security controls.
- B. The security controls may not support the approval process requirements**
- D. The data model may not support the required security controls.**

100(b). A developer wants to build an application on force.com platform. The data model that the users need access to applications, and the application business logic have been considered. The report and dashboard requirements have not been considered, which is true?

- A. Data model may not be support the business logic
- B. Dashboard may not be visible to management users
- C. Developer will not be able to load data
- D. Data model may not support the required reports
- D. Data model may not support the required reports**

101. In a custom recruiting application, custom objects are used to track Positions and Job Posting site (e.g. Each position is typically posted to many job posting sites. Which additional object is required to relate Positions and Job Posting sites do that a user can report or associated with a give Posting site?

- a. Junction object
- b. Parent object
- c. Lookup object
- d. Standard object

Ans : a

102. What occurs in an upsert operation if the external ID is matched on more than one record?

- a. An error is reported
- b. Duplicate records will be created with matching external Ids
- c. The upsert operation fails
- d. Only the first matching record will be updated

Ans : a

103. A custom object has an organization-wide default setting of private with Grant Access Using Hierarchies check box turned off. Which users can select the Sharing button on record for that object?

- a. The record owner, a user shared to the record, any user above the record owner in the role hierarchy administrator profile
- b. The record owner, a user above the record owner in the role hierarchy, and a user with the system
- c. Only the record owner and a user with the System Administrator profile
- d. The record owner, a user with the System Administrator profile, and a user shared to the record.

Ans : c

104. All users of a Recruiting application should be able to edit all positions, except for

user X, User X should be view positions. How can a developer meet this requirement?

- a. Set the organization wide default for positions to public Read/Write and use a Sharing Rule to rest
- b. Set the organization wide default for positions to public Read/Write and remove user X from the role
- c. Set the organization wide default for positions to public Read-Only and remove user X from the role
- d. Set the organization wide default for positions to public Read-Only and use a Sharing Rule to all users except user X

Ans : d

105. Which process can be tracked in the Debug Logs? Choose 2 answers

- a. Assignment rule
- b. Roll-up Summary field calculation
- c. Formula field calculation
- d. Workflow rules

Ans : a, d

Which of the following are tracked in the debug logs?

A) Workflow rules, B) Assignment rules, C) Approval processes, D) Validation rules, E) All of the above

106. Which API can be used to create the data model?

- a. Force.com API
- b. Force.com Single Sign-on API
- c. Force.com Metadata API
- d. AJAX toolkit for Force.com

Ans : c

107. The organization-wide default settings for Accounts is Private. A manger resides above a team in the role share some of the account data with the team.

Which feature can extend the viewing privileges of the team to allow them to see each other's data? Choose 2 answers

- a. Report Folder setting
- b. Dashboard Running User
- c. Report Running User
- d. Dashboard Folder setting

Ans : b, c

107(a). By using which tool the developer can create the Data Model of an Salesforce ORG? Select two (2)

*A. Application Setup Tool , B. **Force.com IDE** , C. Force.com API , D. Data Loader , E. Application Model Wizard, F. **Schema Builder***

108. Which capability does building an application on the Force.com platform provide? Choose 3 answers

- a. The ability to internationalize and localize applications
- b. The ability to run reports on configuration changes
- c. The ability to build applications with clicks not code
- d. The ability to have applications upgraded without losing customizations

Ans : a, c, d

109. Which statement is true regarding a Force.com domain name? Choose 3 answers

- a. It must be unique
- b. It is usually the name of your company
- c. It cannot be changed once it is registered to your organization
- d. It cannot be mapped to your company's domain

Ans : a, b, c

110. A developer has received confirmation that salesforce.com has enabled insertable system audit fields for records. Which ability is now enabled when using the data loader?

- a. Ability to insert account records setting the IsDeleted field of each record

- b. Ability to insert account records settings the \$MarkSync field of each record
- c. Ability to insert account records settings the CreatedDate field of each record
- d. Ability to insert account records settings the SystemModStamp field of each record

Ans : c

111. Which Force.com feature most closely aligns with the View aspect of the Model-View-Controller design pattern. Choose 2 answers

- a. Validation rule
- b. Page layout
- c. Custom field
- d. Visualforce page

Ans : b, d

112. A developer is loading data, in CSV format, into a custom application from a legacy system. The user object, and positions and job applications owned by named users into related custom object.

Which obstacle will the developer encounter when using the import wizard?

- a. The import wizards cannot import data from CSV files
- b. The import wizards do not support the User object
- c. The import wizards do not support custom object
- d. The import wizards do not import files to specify record owner

Ans : b

113. In a lookup relationship, what happens to the child records if the parent record is deleted?

- a. Child records are not deleted
- b. A subset of the child records is deleted
- c. Child records are deleted
- d. Parent record deletion fails

Ans : a

114. Universal Containers wants Job Applications to generate a unique number auto populated every time a new record is created. How can a developer accomplish this declaratively?

- a) using custom auto number field
- b) using custom master-detail field
- c) using custom read only field
- d) using lookup relationship field

I guesses it as A, but I am not 100% sure.

115: A developer wants to extract data from Salesforce nightly 2:00 AM, what should he do?

A: I can not remember this option

B: Import Wizard

C: Dataloader command line

D: Export Scheduler in Dataloader GUI

Answer C

116: How will the formula look like if You want to calculate the date/time difference between created date?

A: Today () – Datevalue (Created date)

B: Created Date – Now ()

C: Now () – Created Date (I selected this)

D: Datevalue (Created Date) – Today ()

~~~~~ All the Best for your Exam ~~~~~

Posted by [Aalokkumar Gupta](#) at 06:51

  +4 Recommend this on Google

146 comments:



**Aalokkumar Gupta**  19 June 2014 at 07:17

i really found almost 90% questions from above reference materials  
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**roshan shahakar** 19 June 2014 at 07:28

Thanks for your valuable suggestion .. Will try for this one.



**Aalokkumar Gupta**  19 June 2014 at 10:26

sure dude !!!!



**Ramana G** 14 August 2014 at 04:55

I cleared the dev 401



**Ramana G** 14 August 2014 at 04:56

Dear Gupta,  
Thanks for sharing this material

---

[Reply](#)



**sara j** 20 July 2014 at 18:55

Are all of the answers correct?

[Reply](#)



[Replies](#)



**Aalokkumar Gupta** 27 July 2014 at 01:23

yes @sara all answers are correct except RED color highlighted

---

[Reply](#)



**rebeka christy** 26 July 2014 at 23:28

Thanks for sharing the information about salesforce and its certification features..Its really very informative and useful for me..

[Salesforce Certification Training in Chennai](#)

[Reply](#)



[Replies](#)



**Aalokkumar Gupta** 27 July 2014 at 01:22

welcome !!

---

[Reply](#)



**Naseem Hussain** 5 August 2014 at 14:13

33. For objects where data access is granted through the role hierarchy, how is access granted?

- a. Users are only granted read access to data owned by users above them in the role hierarchy
- b. Users are granted access to data accessible by users below them in the role hierarchy
- c. Users are granted access to data accessible to users in the same role in the role hierarchy
- d. Users are only granted access to data owned by users below them in the role hierarchy

I feel answer as b.

[http://help.salesforce.com/apex/HTViewHelpDoc?id=security\\_data\\_access.htm&language=en\\_US](http://help.salesforce.com/apex/HTViewHelpDoc?id=security_data_access.htm&language=en_US)

Record-Level Security (Sharing)

After setting object- and field-level access permissions, you may want to configure access settings for the actual records themselves. Record-level security lets you give users access to some object records, but not others. Every record is owned by a user or a queue. The owner has full

access to the record. In a hierarchy, users higher in the hierarchy always have the same access to users below them in the hierarchy. This access applies to records owned by users, as well as records shared with them.

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**Aalokkumar Gupta**  30 August 2014 at 07:24

Hi @Nassem, As per my practical knowledge and long discussion with senior developer I put that answer over there !!!

---

[Reply](#)



**Ramana G** 14 August 2014 at 04:56

Dear Alok,  
please share the ADM 201 material

[Reply](#)

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**Aalokkumar Gupta**  30 August 2014 at 07:18

@Raman, don't have dumps for ADM 201

---

[Reply](#)



**praveen s** 30 August 2014 at 02:39

Aalokkumar Gupta and Ramana G please send july and august 401 dumps to praveenskaq@gmail.com

[Reply](#)

▼ [Replies](#)



**Aalokkumar Gupta**  30 August 2014 at 07:20

@Praveen i don't have any updated materials for dev 401, I think this is sufficient

---

[Reply](#)



**Dravida Puyal** 6 September 2014 at 18:24

has anyone taken this exam recently and confirm if the questions come from this dump

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**arjun roy** 9 September 2014 at 09:22

I recently taken Salesforce Dev401 exam. Yes, the questions are coming from the above dumps.

Good Luck!!!!

[Reply](#)



**arjun roy** 9 September 2014 at 09:26

Thank you Aalok for sharing the dumps. It helped me a lot to pass the developer exam. Thank you once again.

Could you please share ADM 201 Dumps for Spring 14? Thanks!!!!

[Reply](#)

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**Aalokkumar Gupta** 10 September 2014 at 09:25

Hi Arjun,  
I also preparing for same there is no specific dumps available , I asked my sr. they are recommending some book. once i have got that book I will tell you. for hands on you can this site:- refer [www.proprofs.com](http://www.proprofs.com)



**arjun roy** 10 September 2014 at 19:35

Thank you Aalok.

Here is my email id: [arjunroy399@gmail.com](mailto:arjunroy399@gmail.com)

If any updates on the book, please send to my mail id. Thank you

[Reply](#)



**Priyanka Ghanta** 15 September 2014 at 16:22

It really helped alot. Thanks!!

[Reply](#)

▼ [Replies](#)



**Aalokkumar Gupta** 16 September 2014 at 10:00

@Priyanka thank u referring my blog :)



**Priyanka Ghanta** 18 September 2014 at 12:16

Well., I am looking for 201 dumps. Can you please post them if you have any.TIA

[Reply](#)



**Senthil kumar** 16 September 2014 at 02:48

Hi Aalok,

Thanks so so so much..... I completed the exam...

[Reply](#)

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**Aalokkumar Gupta** 16 September 2014 at 10:00

@Senthil thank u referring my blog :)

---

[Reply](#)



**Ramakrishna Sri** 3 October 2014 at 11:57

Hi Aalok,

Is the answer C for question 11 correct. I just wanted to know how changing a record type will make one more additional field visible.

Thanks  
Ramakrishna

[Reply](#)

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**Aalokkumar Gupta** 12 October 2014 at 06:41

Yes, Ram the answer is correct



**mannu kaur** 9 January 2015 at 00:06

can we also select option A

---

[Reply](#)



**jayde font** 6 October 2014 at 04:07

I am looking for ADM-201 dumps. Can you please post them if you have any for Spring 14

Thanks,  
Jayde

[Reply](#)

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**jayde font** 6 October 2014 at 04:10

if you have any reference material for ADM-201 other than



dumps please mail me on jaydefonty@gmail.com



**jayde font** 10 October 2014 at 23:27

can you please mail me adm 201 reference books  
email:jaydefonty@gmail.com

thanks,  
jayde



**Aalokkumar Gupta** 19 October 2014 at 05:48

Hi Jayde,  
please find below refernce book  
Salesforce CRM: The Definitive Admin Handbook - Second  
Edition  
Paul Goodey (Author)

---

[Reply](#)



**geetha makkapati** 13 October 2014 at 23:02

I think 89 Answer is option a

[Reply](#)

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**Chidanand Magadum** 13 November 2014 at 05:02

Yes it should be a

---

[Reply](#)



**geetha makkapati** 13 October 2014 at 23:51

These questions i saw in my today's exam

Where is the default app for a user defined?  
Within the user's profile  
) What Force.com feature is included in the controller portion of the  
MODEL-View- Controller paradigm?  
Apex classes and Apex extensions  
40)Universal containers needs to load legacy candidate data from  
another system in to salesforce. Using Data Loader, what operation  
should be used to upload these records and avoid creating any  
duplicated records?  
Upsert  
What is a future of custom report types?  
The ability to join related objects within a report  
The ability to customize the available list of columns displayed in the  
report builder interface

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**Aalokkumar Gupta** 19 October 2014 at 05:50

thanks geetha !!!!!!!!



**HARISH** 22 October 2014 at 08:42

*This comment has been removed by the author.*



**Chidanand Magadum** 12 November 2014 at 23:40

Can u justify yo ans for qn:2



**Chidanand Magadum** 12 November 2014 at 23:49

qn:21 should be d, and qn:72 should be d and qn:35->b,c,d because salesforce sites enable generates unauthenticated websites..... if i am wrong can u please justify your answers.... Your reply is very much necessary for me.. because next week i hv 401 exam.



**Aalokkumar Gupta** 13 November 2014 at 07:23

Hi Chidanand,

Most of questions solution have done on my own sandbox.  
for

q2 ==> i dont have justification but as per how much i understand SFDC , and with help of sr. sfdc devleoper i have put this answer;

q21 ==> there is no filter option available for related product u can adjust order of data in ascending or descending.

q35==> I am agree with this point "Sites enables developers to build public, unauthenticated websites" but if option is available only select 3 then on the basis of " Sites leverage" i have left option B

q72==> Because of this condition i have put "all offers must finally be approved by the VP of HR" Dynamic Approval Routing

Other vice its possible form normal Approval Processes



**Aalokkumar Gupta** 13 November 2014 at 07:25

Hi Chidanand,

Dont worry if u follow my question and answers , i am sure u will be clear ur dev-401 exam.

---

**Reply**



**Chidanand Magadum** 14 November 2014 at 05:02

Need expn for qn:2

Qn:9 cant we enable tags for public group, option e.

Qn:21 Can u Please explain y answer is option c nd y not d.

Qn: 72 dynamic approval routing is used only during run time... so here where is the concept of run time??? Please explain

Qn:89 ans should be a not b isnt it??

Qn:100 and Qn:100a questions are same but answers are different... how is it possible...

Please reply bro.

Reply



**Chidanand Magadum** 14 November 2014 at 05:14

And also can u please give explain ans for qn:1 y not c

Reply



**Maheshwari** 5 December 2014 at 15:41

Has anyone taken 401 exam recently and confirm if the questions are from this dump.

I m planning to take this month

Reply



**Stalin Campus** 16 December 2014 at 22:50

Hi Aalok,  
Thanks for sharing the information.  
Today I cleared Dev-401 certification..  
More than 80% questions from this blog..  
Thanks once again.. :)

Reply



**g** 23 December 2014 at 11:57

Hi, I will be taking dev-401 shortly. Have anybody taken it recently?

Regards,

Reply

▼ Replies



**Aalokkumar Gupta** 23 December 2014 at 22:51

Hi g, u can refer this blog its perfect for dev 401

---

Reply



**g** 24 December 2014 at 02:15

Hi Aalok, Thank you for the assurance, may ask few questions for which I am not sure about the correct answers, please help. Thanks again.

Reply

▼ Replies



**Aalokkumar Gupta** 24 December 2014 at 06:25

Hi g,  
I have given answers of ur all doubts. Dont worry its very easy exam. If u have doubt on 1 or 2 questions then also its okay. You can clear this exam. Best of Luck for ur exam.



**g** 24 December 2014 at 07:23

Hi Aalok, Thanks for clarifying the below and I really appreciate the help .

---

Reply



**g** 24 December 2014 at 04:10

Hi Aalok, There has been a discussion about question 89 that the correct answer is option A. I think it is option A, please confirm. Thank you.

Reply

▼ Replies



**Aalokkumar Gupta** 24 December 2014 at 06:23

I think "C" is correct answer.

go through this link for reports n dashboard :-  
<http://www.forceprepare.com/tutorial/reports.html>

e.g. Table :- Good for showing top five, bottom five lists

---

Reply



**g** 24 December 2014 at 04:20

Hi, Out of questions 100 and 100 a, I think answers for 100 a are correct, could you please advise. Thank you.

Reply

▼ Replies



**Aalokkumar Gupta** 24 December 2014 at 06:16

yaah !! ur right "A" is correct

Reply



**g** 24 December 2014 at 04:25

Hi, Is the answer for this question 'E'?

Which of the following are tracked in the debug logs?

A) Workflow rules, B) Assignment rules, C) Approval processes, D) Validation rules, E) All of the above

please advise.

Reply

▼ Replies



**Aalokkumar Gupta** 24 December 2014 at 06:12

ans is "E" All of the above. Its simple create create an Assignment rule,Approval process ,Workflow and Validation rule on case object .and setup a debug log and create one record

Reply



**g** 24 December 2014 at 04:27

Hi, What is the answer for this question:

107(a). By using which tool the developer can create the Data Model of an Salesforce ORG? Select two (2)

A. Application Setup Tool , B. Force.com IDE , C. Force.com API , D. Data Loader , E. Application Model Wizard, F. Schema Builder

Is it A, F?

please advise.

Reply

▼ Replies



**Aalokkumar Gupta** 24 December 2014 at 06:14

hi, A, F both are correct. If they asked select only one option then my first preference is "F" Schema Builder



**g** 25 December 2014 at 03:49

Thank you, but for question 25, options are schema builder and force.comIDE, does Force.com IDE is also another correct option? please advise.



**Aalokkumar Gupta** 25 December 2014 at 21:00

Yes!!! you can use force.com IDE because it is possible to create components via force.com IDE

---

Reply



**g** 24 December 2014 at 15:30

Hi Aalok, Is C not an option for Q.87? Please advise. Thanks,  
Reply



**Aalokkumar Gupta** 24 December 2014 at 22:12

yaah as per my understanding C is correct answer  
Reply



**g** 26 December 2014 at 01:03

Hi Aalok, thank you for your help, I have passed my dev 401 this morning, one question which I found new (not there in the above list) .

Universal Containers wants Job Applications to generate a unique number auto populated every time a new record is created. How can a developer accomplish this declaratively?

- a) using custom auto number field
- b) using custom master-detail field
- c) using custom read only field
- d) using lookup relationship field

I guesses it as A, but I am not 100% sure.  
Reply



**Aalokkumar Gupta** 26 December 2014 at 01:09

Congrats Mr. 'G' . I will put this question in above list  
Reply



**Nicki** 1 January 2015 at 12:48

Hello Aalokkumar Gupta and everyone,  
I am taking the Dev exam this Sat. Is this enough for me to pass or can you recommend any additional study material I should use? Please advise, as I only have two days left until the test. Thanks so much.

Reply

▼ Replies



**alanwilkins** 1 January 2015 at 16:23

Nicki,

Guessing by previous comments, I believe this should be enough. Also go through <http://www.cram.com/flashcards/sfdc-dev-401-5271324>. Please let me know your exam results since I have one on Sunday!



**Manisha Mahure** 1 January 2015 at 17:15

All the best Nicki and Alanwilkins for exam. I have my DEV 401 exam on Monday (5th Jan).

Once done, please let us know if questions are still from this dump.



**Aalokkumar Gupta** 1 January 2015 at 21:23

Hi Nicki/Manisha,  
please refer following links for dev 401 :-  
<http://http://salesforceresources.com/>  
<http://www.proprofs.com/quiz-school/story.php?title=certification-track#>  
<http://www.allaboutsfdc.com/>  
<http://http://quizlet.com/6029000/general-sfdc-questions-flash-cards/>  
<http://http://www.proprofs.com/quiz-school/story.php?title=sfdc-401-cerification-mock-quiz>  
<http://www.proprofs.com/quiz-school/story.php?title=sfdc-dev401-mock-test>  
<http://http://www.proprofs.com/quiz-school/story.php?title=salesforce-dev-401-mock-exam>  
<http://http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-1>  
<http://http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-2>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-3>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-4>  
<http://http://www.proprofs.com/quiz-school/story.php?title=salesforce-developer-certification-exam>  
<http://http://www.chicagosfdc.com>

/\*\*\*\*\*NEW\*\*\*\*\*/  
<http://krishhari.wordpress.com/2013/02/07/salesforce-com-certified-force-com-developer-certification-tutorial-2-analytics-as-service/>

dev 401  
<http://www.proprofs.com/quiz-school/search.php?search=dev+401>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-3>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-1>  
<http://www.proprofs.com/quiz-school/story.php?title=sfdc-admin-certification-quiz2>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-sample-paper>  
[http://www.proprofs.com/quiz-school/story.php?title=salesforce-1\\_1](http://www.proprofs.com/quiz-school/story.php?title=salesforce-1_1)  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-dev>

<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-test-01>

<http://sasyatomail.blogspot.in/2013/05/401-dumps-part-4.html>

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Reply



**alanwilkins** 2 January 2015 at 12:30

Mr Gupta

I would like to talk about question 35. The option b appears to be a true statement as well. With Force.com sites, public websites can be built which doesn't require a user to be logged in. Yes? This is my understanding and might well be wrong. If you are anyone could clarify that would be great!

Alan

Reply

▼ Replies



**Aalokkumar Gupta** 3 January 2015 at 06:50

Hi Alan,  
I am agree with you.even i am also considering Option "B" must be right as here i need to opt 3 options so i opted more relavent as per my understanding. you are right on ur place.

---

Reply



**Nicki** 4 January 2015 at 08:06

Praise God I passed my exam yesterday! Thank you Jesus! Thank you Aalokkumar for sharing your great information :-)

Reply

▼ Replies



**Manisha Mahure** 4 January 2015 at 09:24

Congratulations Nicki !!!  
Was questions from this dump? please share if you found any new question in exam.



**Aalokkumar Gupta** 5 January 2015 at 10:14

Congrats Nicki !!

---

Reply





**Nicki** 4 January 2015 at 08:08

By the way does anyone have any good practice exams for the sales cloud certification?

[Reply](#)

▼ [Replies](#)



**Aalokkumar Gupta** 5 January 2015 at 10:16

before Sales cloud u need to clear ADM and i m sure u have already cleared u ADM 201 exam

---

[Reply](#)



**Khan** 4 January 2015 at 16:28

Congrtatulations Nicki!! Was all the questions came from this dumps? Please let us know with Thanks!

[Reply](#)



**girish** 4 January 2015 at 21:14

Hi Aalok,

Thanks for sharing good question bank. I passed my Dev 401 exam today. Nice work done by you.  
Do you have any material for ADM 201 too ? thanks

[Reply](#)

▼ [Replies](#)



**Aalokkumar Gupta** 5 January 2015 at 10:17

congrats Girish for Dev 401.  
for ADM u need to refer SFDC's training materials



**Abd khan** 8 January 2015 at 10:04

Hi, Aalokkumar gupta, can you tell me where would we get sfdc training materials? thanks in advance

---

[Reply](#)



**Nicki** 4 January 2015 at 23:00

Yes all questions are good for the exam.

[Reply](#)



**Shivram Suravase** 5 January 2015 at 07:10

Hi Aalok,  
I'm planning to give 401 next week.Is it sufficient if i refer only these 114 questions and created recruiting App.Please,guidе.

Reply

▼ Replies



**Aalokkumar Gupta** 5 January 2015 at 10:21

for dev 401 above materials are sufficient but better thing is refer following links also

<http://www.proprofs.com/quiz-school/search.php?search=dev+401>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-3>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-certification-dev-401-1>  
<http://www.proprofs.com/quiz-school/story.php?title=sfdc-admin-certification-quiz2>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-sample-paper>  
[http://www.proprofs.com/quiz-school/story.php?title=salesforce-1\\_1](http://www.proprofs.com/quiz-school/story.php?title=salesforce-1_1)  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-dev>  
<http://www.proprofs.com/quiz-school/story.php?title=salesforce-401-test-01>

go through this link for reports n dashboard :-  
<http://www.forceprepare.com/tutorial/reports.html>

---

Reply



**Khan** 7 January 2015 at 14:49

Good News here!! i have passed dev 401 today! and i did the preparation based on 114 Questions....

Reply

▼ Replies



**Aalokkumar Gupta** 8 January 2015 at 09:28

congrats Mr. Khan :)



**mannu kaur** 9 January 2015 at 00:10

*This comment has been removed by the author.*

---

Reply



**Abd khan** 8 January 2015 at 09:46

Hi All, Does any one knows where do i get the questions for Salesforce Admin (201) questions for preparation?

Reply

▼ Replies



**Aalokkumar Gupta** 8 January 2015 at 10:19

Mr Abd Khan,

fyi :-  
[http://certification.salesforce.com/SG\\_CertifiedAdministrator.pdf](http://certification.salesforce.com/SG_CertifiedAdministrator.pdf)

---

Reply



**Abd khan** 8 January 2015 at 12:09

Thanks AalokKumar Gupta :)

Reply



**Abd khan** 8 January 2015 at 12:10

Don't you have questions for 201?

Reply



**mannu kaur** 11 January 2015 at 00:49

Thanks Aalok!! I was able to pass the exam.

Reply

▼ Replies



**Sakshi Gandhi** 13 January 2015 at 04:51

are these question sufficient for exam? And please do share if you have updated material for dev 401



**Aalokkumar Gupta** 13 January 2015 at 08:39

@Sakshi Gandhi

Yes miss its sufficient if u can follow this 100%.



**Sakshi Gandhi** 13 January 2015 at 10:21

Thanks @AalokKumarGupta I am planning to give on this sat . And have gone through these questions.This is the reason I have asked ,Do I need to refer other material?



**Aalokkumar Gupta** 14 January 2015 at 08:46

@Sakshi Gandhi Plz share ur email id so i can share more documents for this. Any way this questions are sufficient



**Sakshi Gandhi** 14 January 2015 at 23:44

*This comment has been removed by a blog administrator.*

[Reply](#)



**Abd khan** 13 January 2015 at 17:56

Can you please help me in that casee?

[Reply](#)



**Abd khan** 13 January 2015 at 17:56

I need some help in development?

[Reply](#)

▼ [Replies](#)



**Aalokkumar Gupta** 14 January 2015 at 09:01

yes plz tell me

---

[Reply](#)



**deepika bijili** 14 January 2015 at 02:19

Hi Aalok, thank you once again for all the information you provide. It has been a great help for us to prepare for the 401 dev exam. While I was going through the above 401 dumps, for the Question 18 the options mentioned are A,D . And when I was practicing the mock questions, below is what I found. Please review.

\*\*\*Incorrect\*\*\*\*

Q.10) What must a developer consider when inserting records using an APIbased tool choose 2

- A. Apex triggers are ignored (Missed)
- B. Universally required field setting are respected (Your Answer)
- C. Validation rules are respected (Your Answer)
- D. Required fields on page layouts are enforced

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**Aalokkumar Gupta** 14 January 2015 at 08:53

As per my understanding Option "A" :- Universally required field settings are respected and Option "D" :- Validation rules are are right. Because Apex trigger will never been ignored if ur doing any operation on data model

---

[Reply](#)



**deepika bijili** 14 January 2015 at 02:26

Link for the Mock Questions:  
<http://www.proprofs.com/quiz-school/quizreport.php?title=salesforce-401-dev&sid=65415447>

Same applies for Q39 option is A in the above dumps.

\*\*\*Incorrect\*\*\*\*

Q.11) What can cross-object formulas reference

- A. Child object records only (Answer)
- B. Both parents and child object records
- C. Parent object records only (Your Answer)
- D. Records of the same object

[Reply](#)

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**Aalokkumar Gupta** 14 January 2015 at 08:57

see in simple way we are creating formula field n child object to fetch data from Parent object SO "Parent object records only" this is right answer.  
Please dont believe on any blog 100% even i also red hilighted some question because i have doubt on it.



**Aalokkumar Gupta** 14 January 2015 at 08:58

i personally check 99 % questions on my own sandbox so i can ensure u my answers are right.

---

[Reply](#)



**Sakshi Gandhi** 14 January 2015 at 02:44

@AalokKumarGupta Can you please confirm answer of 2nd que?

[Reply](#)



**Aalokkumar Gupta** 14 January 2015 at 09:00

@Sakshi Gandhi  
Dear i dont have explanation but its 100% correct.

[Reply](#)



**Abd khan** 15 January 2015 at 13:46

Do you have something related to Salesforce Advanced Admin

[Reply](#)



**Sakshi Gandhi** 16 January 2015 at 03:07

Thank you so much Alok .I cleared my dev 401 exam .These questions are really helpful.

[Reply](#)

▼

Replies



**vrinda** 19 January 2015 at 16:13

hey sakshi .... questions were same as this blog or somewhat similler



**Mahesh G** 19 January 2015 at 21:48

@Sakshi Gandhi, Congratz for getting certified. Please confirm me that only concentrating this above 116 Questions to get certified, Is it fine? I am new to sales force started learning very recently.. please reply & help me --- Thanks in advance



**Sakshi Gandhi** 20 January 2015 at 22:44

@mahesh g yes these questions are enough and links mentioned by Alok in above comments



**kiran kumar** 24 January 2015 at 16:32

Hi Sakshi Congrats,  
I am new to SFDC started learning, i am going to give Exam in next week, could please share some recent Exam Questions for DEV 401.(tkirankumar82@gmail.com)

---

Reply



**vrinda** 19 January 2015 at 16:15

*This comment has been removed by a blog administrator.*

Reply



**Mahesh G** 19 January 2015 at 21:23

Hello All,I am planned to give to 401 exam on 24-Jan-2015, Please confirm me that only concentrating this above 116 Questions to get certified, Is it fine? I am new to sales force started learning very recently.. Guys please relpy & help me --- Thanks in advance

Reply

▼ Replies



**Sakshi Gandhi** 20 January 2015 at 22:44

All the best for your exam



**Sakshi Gandhi** 20 January 2015 at 22:47

@Mahesh G Please send me your email id .SO I can share more quetions with you

**Mahesh G** 20 January 2015 at 22:51



@Sakshi Please share with me mahesh1516@gmail.com  
Thanks a lot.

Reply



**karthick raja** 19 January 2015 at 21:39

*This comment has been removed by a blog administrator.*

Reply



**Mahesh G** 20 January 2015 at 13:56

@ALL, For Q 12 : one of the amount answer "a" is incorrect , please refer  
[https://help.salesforce.com/apex/HTViewHelpDoc?id=choosing\\_a\\_formula\\_data\\_type.htm](https://help.salesforce.com/apex/HTViewHelpDoc?id=choosing_a_formula_data_type.htm)  
& correct me if I am wrong

Reply

▼ Replies



**Mahesh G** 20 January 2015 at 13:57

Sorry "b" = Date it not "a".



**sfdc** 20 January 2015 at 21:31

*This comment has been removed by the author.*

Reply



**sfdc** 20 January 2015 at 21:32

will these questions help me for dev401 .are these enough?i am writing these questions in the month end.i am worried about the exam and tensed.please help me alok.thanks

Reply



**Abd khan** 21 January 2015 at 16:38

Hi Guys,

I have few questions of salesforce advanced admin, let me know if some one knows the answers or if some one has given the exam so please let me know.

Reply



**deepika bijili** 22 January 2015 at 08:54

Thanks Alok for sharing the material... It was of a great help as I cleared my dev 401.

Reply

▼ Replies



**Mahesh G** 22 January 2015 at 08:58

@ Deepika, Congrtaz... I hope u done very recently? Please let me know, Is it fine on only looking 116 Question for this exam? I am new to SFDC just started learning 2 weeks back only.... Thanks in advance...Please response..



**Mahesh G** 22 January 2015 at 08:59

@Alok.. Please share me the material with me mahesh1516@gmail.com that will be helpful for me. Ihave exam on 24-Jan-2015.



**Aalokkumar Gupta** 22 January 2015 at 09:28

Congrats @Deepika



**deepika bijili** 23 January 2015 at 03:59

Hi Mahesh, the above dumps and mock questions provided by Aalok are very much enough to clear the exam... We need to have some hands-on experience with the application to get a better understanding of the subject. All the Best.

---

Reply



**Mahesh G** 24 January 2015 at 14:56

@Aalokkumar Gupta & @ALL.. Thank you all... It was great help... Finally I have cleared & certified :)

Reply

▼ Replies



**kiran kumar** 24 January 2015 at 16:31

Hi Mahesh Congrats,  
I am new to SFDC started learning, i am going to give Exam in next week, could please share some recent Exam Questions for DEV 401.(tkirankumar82@gmail.com),



**Mahesh G** 24 January 2015 at 16:38

Hi Kiran,Already I have shared & I am also new today only had exam :). All the very best..



**Aalokkumar Gupta** 25 January 2015 at 23:41

Congrats !!! Mahesh G

**Mahesh G** 26 January 2015 at 07:34





Thank You once again Alok.

Reply



**swetha movva** 26 January 2015 at 10:04

*This comment has been removed by the author.*

Reply



**sfdc** 26 January 2015 at 20:55

@Mahesh : congratz  
I am taking dev401 next week.are these `116 questions good for the exam?what about mock questions.where can I get.please help me.thanks

Reply



**Mahesh G** 26 January 2015 at 21:13

@SFDC, I have concentrated only these questions... It was okay for me.. almost 99% of questions was from these only...

Reply



**sfdc** 26 January 2015 at 23:11

@Mahesh G:

thank you very much

Reply



**Aakash Wankhede** 27 January 2015 at 03:27

thanx alot...95% are same ..jst 2 or 3 questions are different..

Reply

▼ Replies



**Aalokkumar Gupta**  27 January 2015 at 10:25

congrats

Reply



**Shivram Suravase** 27 January 2015 at 04:41

Hi Aalok,  
I cleared DEV401 successfully and these questions were really useful.Thank u so much.

Reply

▼ Replies



**Aalokkumar Gupta** 27 January 2015 at 10:26

congrats

---

[Reply](#)



**Chandra Sekhar Yelavarti** 27 January 2015 at 09:18

Hi All,

I am planning to take DEV 401 certification exam in the next week. Can you guys pls suggest me whether these 116 questions are enough to clear the test or any other extra materials are required. If you guys have any other materials pls share it with chandu.javatechie@gmail.com.

Thanks in advance.

[Reply](#)

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**Aalokkumar Gupta** 27 January 2015 at 10:30

above questions are sufficient !!!

---

[Reply](#)



**christina jeni** 28 January 2015 at 00:18

*This comment has been removed by a blog administrator.*

[Reply](#)



**ravi shankar** 3 February 2015 at 11:56

hello alok sir,

I am writing this exam next week. so these questions are to pass the exam.

Thanku

[Reply](#)



**Dilip Kumar** 4 February 2015 at 02:51

Hi Aalokkumar

i found option c for the first qn on other website.

Please let me know which one is right bcoz i have exam this weekend.

thanks.

[Reply](#)



**aruna kakarala** 4 February 2015 at 09:44

Hi Aalok,

Thankyou Very much for these Questions. I took Dev certification on

01/31/2015 and mostly 90% of questions are covered from here with few a little change of options.

This helped me a Lot. Thankyou so much!

I am also planning to take Admin 201 certification and can anyone please guide me how to prepare and please provide me if you are having any dumps which can help.

Thankyou,  
Aruna. K

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