

Negotiator Skills Evaluation Form

Skills	Rating (1-5)	Comment
Communication Skills	4	Clear and effective communication throughout the negotiation.
Empathy	5	Showed empathy towards the concerns of all parties involved.
Leadership	4	Successfully guided and facilitated the negotiation process.
Adaptability	5	Showed flexibility in adjusting strategies but could improve in adapting to unexpected challenges.
Emotional Intelligence	5	Displayed awareness and managed emotions effectively during negotiations.
Patience	4	Remained calm and composed even in challenging situations.

Mediation Skills	3	Adequate mediation skills, but room for improvement in resolving conflicts.
Decision-Making Skills	4	Made informed and timely decisions throughout the negotiation process.
Relationship Building	4	Successfully built and maintained positive relationships with stakeholders.

Overall Rating: 4 (Good performance overall)

Comments: Philasande demonstrated strong communication, leadership, and relationship-building skills during the negotiation. However, there were challenges in addressing complex conflicts and adapting to unexpected situations. Continued development in these areas will further enhance negotiation effectiveness.