



#### Total Transactions, Profit & Return Rate By Product Brand

product_brand	Total Transaction ▼	Total Profit	Profit Margin	Return Rate
Hermanos	5,305	\$21,620	58.65%	0.94%
Ebony	5,212	\$20,272	59.83%	0.96%
Tell Tale	5,076	\$19,840	58.06%	1.00%
Tri-State	5,069	\$19,874	58.91%	1.10%
High Top	4,902	\$19,670	60.42%	1.01%
Nationeel	4,375	\$18,478	60.45%	1.18%
Best Choice	4,185	\$18,240	60.65%	0.80%
Horatio	4,153	\$17,590	58.41%	1.24%
Fort West	4,082	\$15,734	59.81%	0.98%
Fast	4,064	\$16,338	61.05%	1.06%
Sunset	3,924	\$13,936	60.45%	1.04%
Carrington	3,863	\$14,774	59.53%	0.79%
Red Wing	3,840	\$15,746	59.37%	1.06%
Big Time	3,789	\$15,434	60.20%	1.06%
Cormorant	3,719	\$15,642	61.61%	0.86%
Imagine	3,615	\$15,040	61.41%	1.04%
Super	3,592	\$13,762	60.59%	0.95%
Denny 	2 559	\$15,910	58.04%	1.00%
Total	112,887	\$446,642	59.94%	1.00%

#### **Current Month Transactions**

18,325 Goal: 17339 (+5.69%)

**Current Month Profit** 

\$71.684K

Goal: 67872 (+5.62%)

**Current Month Returns** 

496

Goal: 482 (-2.9%)

#### Select all

Canada

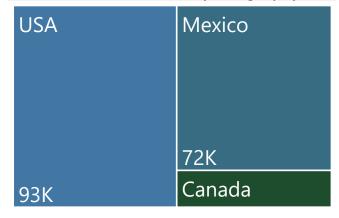
Mexico

USA

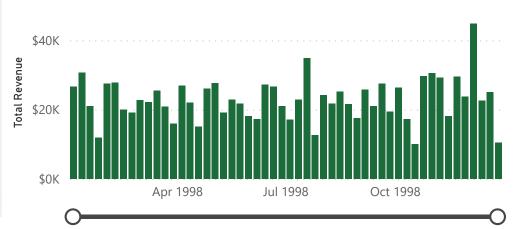
## **Total Transactions By City**



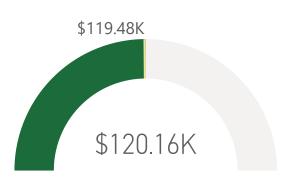
#### Total Transactions By Geography



### Total Revenue By Week



#### Revenue vs Target



Start of Week



# **BOOKMARKS**

- Portland hits **1,000 sales** in December
- Mexico in Profit for current month, crosses the target revenue
- Hermanos is the top selling brand in Mexico, with high overall profit and less return rate.
- In USA, **Tacoma** City hits the target of having less returns by 7