

Amwins – Commercial Auto Quoting

Effective September 11, 2024, we ***will no longer provide quotes*** for commercial auto insurance through **AMWINS**. Before proceeding with any commercial auto quotes, please ensure the insured or prospect provides the following:

1. **Current pricing** for their existing coverage.
2. **Loss Runs** (preferably four years).
3. **Written agreement** to purchase coverage if our pricing meets or exceeds their expectations.

If the insured cannot provide these items, we cannot offer commercial auto insurance prices. Please communicate this clearly to all potential clients.

Sales Pitch to the Insured: We require some important information upfront to ensure we provide you with the most accurate and competitive quote for your commercial auto insurance. Knowing your current pricing and reviewing four years of loss runs allows us to evaluate your unique needs and negotiate with carriers for the best possible rates.

Additionally, your agreement to move forward if our pricing meets your expectations ensures we can dedicate the right resources to finding the best coverage for you. This approach saves you time and effort, making the process smoother and more efficient!



Quoting ISO Policy Form for Contractor Shield Program

Effective September 13, 2024, PBIB ***will only quote*** the ISO policy form for new business under our Contractor Shield program (renewals are exempt). The ISO form offers broader and more comprehensive coverage, especially for uninsured subcontractors, which addresses significant risks in the construction industry.

Key Benefits of the ISO Policy Form:

- **Broader Coverage** for contractor liabilities and potential risks.
- **Uninsured Subcontractor Coverage** that better protects clients compared to the previous manuscript form.

Reminder: Please use the ISO policy form for all new quotes moving forward. Reach out if you have any questions.

