Case study: How does a bike-share navigate speedy success?



Introduction

This case study is the capstone of the Google Data Analytics Professional Certificate. In this case study, we work for a fictional company.

We are acting as a junior data analyst working on the marketing analyst team at Cyclistic, a bike-share company in Chicago. The director of marketing believes the company's future success depends on maximizing the number of annual memberships. Therefore, our team wants to understand how casual riders and annual members use Cyclistic bikes differently.

From these insights, our team will design a new marketing strategy to convert casual riders into annual members. But first, Cyclistic executives must approve our recommendations, so they must be backed up with compelling data insights and professional data visualizations.

In order to answer the business questions, the steps of the data analysis process: Ask, Prepare, Process, Analyze, Share, and Act, will be followed.

Business Case

The Cyclistic Company

In 2016, Cyclistic launched a successful bike-share offering. Since then, the program has grown to a fleet of 5,824 bicycles that are geotracked and locked into a network of 692

stations across Chicago. The bikes can be unlocked from one station and returned to any other station in the system anytime.

It sets itself apart by also offering reclining bikes, hand tricycles, and cargo bikes, making bike-share more inclusive to people with disabilities and riders who can't use a standard two-wheeled bike.

The pricing plan is based on flexibility: single-ride passes, full-day passes, and annual memberships. Customers who purchase single-ride or full-day passes are referred to as casual riders. Customers who purchase annual memberships are Cyclistic members.

Problematic

Cyclistic's finance analysts have concluded that annual members are much more profitable than casual riders. Although the pricing flexibility helps Cyclistic attract more customers, maximizing the number of annual members would be key to future growth.

Rather than creating a marketing campaign that targets all-new customers, there is a solid opportunity to convert casual riders into members. Casual riders are already aware of the Cyclistic program and have chosen Cyclistic for their mobility needs.

Ask

The goal is to design marketing strategies aimed at converting casual riders into annual members. In order to do that, however, the team needs to better understand:

- 1. How do annual members and casual riders use Cyclistic bikes differently?
- 2. Why would casual riders buy Cyclistic annual memberships?
- 3. How can Cyclistic use digital media to influence casual riders to become members?

The business task is to study the differences of usage between members and casual riders. Based on these differences, we will identify how members prefer to ride, and how casual riders use the services of Cyclistic. In that way we can identify insights that would help Cyclistic to encourage casual riders to become members.

We will have to analyze the Cyclistic historical bike trip data to identify trends.

Prepare

Data location

The datasets are located on an Amazon server. The datasets have a different name because Cyclisticis a fictional company. The data has been made available by Divvy, a program of the Chicago Department of Transportation, which owns the city's bikes, stations and vehicles, under license.

Source

This is public data that we are going to use to explore how different customer types are using Cyclistic bikes. The data can be considered as credible.

Good data?

Data is ROCCC compliant as it is:

- Reliable: data represents the usage of all stations for all users, members or casual, with no bias.
- Original: The data comes from a direct source, not from an intermediate or a tier source.
- Comprehensive: The datasets are comprehensive and all information we need.
- Current: The datasets are up to date and relevant. Data is refreshed each month.
- Cited: The data are cited. The source is known and reliable.

Data organization

The datasets are split by months, in a zip format. It is required to download the last 12 previous months. The case study started in June 2024.

- 202306-divvy-tripdata.zip
- 202307-divvy-tripdata.zip
- 202308-divvy-tripdata.zip
- 202309-divvy-tripdata.zip
- 202310-divvy-tripdata.zip
- 202311-divvy-tripdata.zip
- 202312-divvy-tripdata.zip
- 202401-divvy-tripdata.zip
- 202402-divvy-tripdata.zip
- 202403-divvy-tripdata.zip
- 202404-divvy-tripdata.zip
- 202405-divvy-tripdata.zip

Datasets structure

Each dataset contains a CSV file displaying data by ridefrom a start station to an end station:

Column	Description	Example
ride_id	Identification of the ride.	6F1682AC40EB6F71
rideable_type	3 different types of bike used (electric, docked, classic).	electric_bike
started_at	Date and time of the ride start (format : yyyy-mm-dd h24:mn:ss).	2023-06-05 13:34:12
ended_at	Date and time of the ride end (format : yyyy-mm-dd h24:mn:ss).	2023-06-05 14:31:56
start_station_name	Name of the start station.	2112 W Peterson Ave
start_station_id	Identification of the start station.	KA1504000155
end_station_name	Name of the end station.	Clark St & Bryn Mawr Ave

end_station_id	Identification of the end station.	KA1504000151
start_lat	Latitude of the start station.	41.991220117
start_Ing	Longitude of the start station.	41.9840446107
end_lat	Latitude of the end station.	41.983593
end_Ing	Longitude of the end station.	-87.669154
member_casual	Type of user: casual or member.	member

First Data integrity Check

A first data integrity for each file is performed with a spreadsheet like Excel or Google Spreadsheet.

- Some fields have no values for an entry; this is a case for start_station_name, start_station_id, end_station_name, end_station_id, end_lat, end_lng
- Some dates in a monthly file give information about the next month or the previous month. For example, a member takes a bike on August 31st and gives it back on September 1st.
- Some end lat and end lng values equal 0
- Some ride_id have a different format (e.g. 1886432520245480 when other values are hexadecimal on 16 characters
- The format of start_station_id and end_station_id is not consistent (TA1309000033, 866, WL-011, ...)

These remarks must be taken into account in the next steps and see if actions are needed or not.

Data credibility

These datasets are coming from a trusted source. They are ROCCC compliant. We can use them in our study.

In the next steps more in-depth integrity checks will be performed.

Process

In this step, we use R as a tool to check, clean and transform data to be ready for analysis. I would like to use SQL but I could not use Big Queries with the large dataset that we have to work on.

Read CSV files

I will use the tidyverse package:

```
install.packages("tidyverse")
library(tidyverse)
```

Then all the 12 CSV files are read

```
> setwd("C:/datasets")
> df2306 <- read.csv("202306-divvy-tripdata.csv")
> df2307 <- read.csv("202307-divvy-tripdata.csv")
> df2308 <- read.csv("202308-divvy-tripdata.csv")
> df2309 <- read.csv("202309-divvy-tripdata.csv")
> df2310 <- read.csv("202310-divvy-tripdata.csv")
> df2311 <- read.csv("202311-divvy-tripdata.csv")
> df2312 <- read.csv("202312-divvy-tripdata.csv")
> df2401 <- read.csv("202401-divvy-tripdata.csv")
> df2402 <- read.csv("202402-divvy-tripdata.csv")
> df2403 <- read.csv("202403-divvy-tripdata.csv")
> df2404 <- read.csv("202404-divvy-tripdata.csv")
> df2405 <- read.csv("202405-divvy-tripdata.csv")</pre>
```

All datasets are merged into one data frame dfRide.

```
> dfRide =
rbind(df2306,df2307,df2308,df2309,df2310,df2311,df2312,df2401,df2402,df2
403,df2404,df2405)
```

We check the dimension of the dataframe

```
> dim(dfRide)
[1] 5743278 13
```

Let's see the structure with str (dfRide)

```
'data.frame':5743278 obs. of 13 variables:
                   : chr "6F1682AC40EB6F71" "622A1686D64948EB"
$ ride id
"3C88859D926253B4" "EAD8A5E0259DEC88" ...
$ rideable_type : chr "electric_bike" "electric_bike" "electric_bike"
"electric_bike" ...
$ started at
                  : chr "2023-06-05 13:34:12" "2023-06-05 01:30:22"
"2023-06-20 18:15:49" "2023-06-19 14:56:00" ...
                   : chr "2023-06-05 14:31:56" "2023-06-05 01:33:06"
$ ended_at
"2023-06-20 18:32:05" "2023-06-19 15:00:35" ...
$ start_station_name: chr "" "" "" "...
$ start_station_id : chr "" "" ""
$ end_station_name : chr "" "" "" ...
$ end_station_id : chr "" "" ""
```

Looking for inconsistencies

We first check for duplicated rows.

There are no duplicated rows.

ride id

ride_id acts as the primary key of the dataset. Hopefully it is never empty.

```
> dfRide %>% filter(is.na(rideable_type)) %>% count()
  n
1 0
```

It is also unique.

```
> dfRide$ride_id[duplicated(dfRide$ride_id)]
data frame with 0 columns and 5743278 rows
```

rideable_type

rideable_type is never empty.

```
> dfRide %>% filter(is.na(rideable_type)) %>% count()
   n
1 0
```

It contains only 3 values.

```
> unique(dfRide$rideable_type)
[1] "electric_bike" "classic_bike" "docked_bike"
```

49.27% of classic bikes, 0.86% of decked bikes, and 49.87% of electric bikes.

```
> dfRide %>%
+ group_by(rideable_type) %>%
```

started_at, ended_at

The fields are never empty.

```
> dfRide %>% filter(is.na(started_at)) %>% count()
n
1 0
> dfRide %>% filter(is.na(ended_at)) %>% count()
n
1 0
```

Some observations are impossible, when the end is before the start.

```
> dfRide %>%
+ filter(ended_at < started_at) %>%
+ count()
    n
1 441
```

start_station_id, start_station_name, end_station_id, end_station_name
They are not null.

```
> dfRide %>% filter(is.na(start_station_id)) %>% count()
    n

1 0
> dfRide %>% filter(is.na(end_station_id)) %>% count()
    n

1 0
> dfRide %>% filter(is.na(start_station_name)) %>% count()
    n

1 0
> dfRide %>% filter(is.na(end_station_name)) %>% count()
    n

1 0
> dfRide %>% filter(is.na(end_station_name)) %>% count()
    n

1 0
```

However, they can store an empty string.

Empty start station fields are due to electric bike usage mainly.

The same is happening for end station fields

When one of the start station fields is empty, the other one is empty too.

```
> dfRide %>%
+ filter(str_length(start_station_name) == 0 & str_length(start_station_id) !=
0)
<0 rows> (or 0-length row.names)
> dfRide %>%
+ filter(str_length(start_station_name) != 0 & str_length(start_station_id) ==
0)
<0 rows> (or 0-length row.names)
```

We observe the same behaviour for end station fields.

```
> dfRide %>%
+ filter(str_length(end_station_name) == 0 & str_length(end_station_id) != 0)
```

```
<0 rows> (or 0-length row.names)
> dfRide %>%
+ filter(str_length(end_station_name) != 0 & str_length(end_station_id) == 0)
<0 rows> (or 0-length row.names)
```

The start station fields and the end station fields do not follow the same logic. If one of the start station fields is empty, it does not mean that the corresponding end station field will be empty too, and vice versa.

The next code section tests if a name of a start station is associated with one and unique station id. We notice that several start station id fields share different names. Some are different because of different wording or orthography, but others are totally different.

```
> df1<- dfRide %>%
+ group_by(start_station_id, start_station_name) %>%
+ summarise (n1 = n(), .groups = 'drop')
> df1<- df1 <u>%></u>%
+ group_by(start_station_id) %>%
+ summarise (n2 = n(), .groups = 'drop')
                                             %>%
+ filter (n2>1)
> dfRide %>%
+ select (start_station_id, start_station_name) %>%
+ filter (start_station_id %in% df1$start_station_id) %>%
+ unique() %>%
+ arrange(start_station_id, start_station_name)
                                                    start_station_name
   start_station_id
                                              Noble St & Milwaukee Ave
                                       Noble St & Milwaukee Ave (Temp)
                                                   Buckingham Fountain
                                 Buckingham Fountain (Columbus/Balbo)
               15541
                                  Buckingham Fountain (Michigan/11th)
                                            Buckingham Fountain (Temp)
                                                 Buckingham - Fountain
                                                   Buckingham Fountain
                                                        Grace & Cicero
```

10 21222	Constant Charles Avenue
10 21322	Grace St & Cicero Ave
11 21366	Spaulding Ave & 16th
12 21366	Spaulding Ave & 16th St
13 21371	Kildare & Chicago Ave
14 21371	Kildare Ave & Chicago Ave
15 23215	Lexington & California Ave
16232151724156	Lexington St & California Ave Glenlake Ave & Pulaski Rd
18 24156 24156	Granville Ave & Pulaski Rd
19 514	Public Rack - Hamlin Ave & Grand Ave
20 514	Ridge Blvd & Howard St
21 515	Paulina St & Howard St
22 515	Public Rack - Hamlin Ave & Chicago Ave
23 517	Clark St & Jarvis Ave
24 517	Public Rack - Pulaski Rd & Armitage Ave
25 518	Conservatory Dr & Lake St
26 518	Public Rack - Keystone Ave & North Ave
27 519	Public Rack - Kostner Ave & North Ave
28 519	Wolcott Ave & Fargo Ave
29 520	Greenview Ave & Jarvis Ave
30 520	Public Rack - Karlov Ave & Kamerling Ave
31 523	Eastlake Ter & Howard St
32 523	Public Rack - Pulaski Rd & Roosevelt Rd
33 525	Glenwood Ave & Touhy Ave
34 525	Public Rack - Kedzie Ave & Arthington St
35 528	Public Rack - Pulaski Rd & 15th St
36 528	Pulaski Rd & Lake St
37 534	Karlov Ave & Madison St
38 534	Public Rack - California Ave & Ogden Ave
39 535	Public Rack - Zapata Academy
40 535	Pulaski Rd & Congress Pkwy
41 536	Kostner Ave & Lake St
42 536 43 537	Public Rack - Keeler Ave & 26th St
43 537 44 537	Kenton Ave & Madison St Public Rack - 2302 S Pulaski Rd
45 543	Laramie Ave & Gladys Ave
46 543	Public Rack - Cicero Ave & Roscoe St
47 545	Kostner Ave & Adams St
48 545	Public Rack - Linder Ave & Belmont Ave
49 546	Damen Ave & Pershing Rd
50 546	Public Rack - Cicero Ave & Wellington Ave
51 549	Marshfield Ave & 44th St
52 549	Public Rack - Laramie Ave & Fullerton Ave
53 553	Elizabeth St & 47th St
54 553	Public Rack - Lorel Ave & Chicago Ave
55 554	Damen Ave & 51st St
56 554	Public Rack - Cicero Ave & Le Moyne St - midblock
57 559	Public Rack - Menard Ave & Dakin St - midblock
58 559	Racine Ave & Garfield Blvd
59 560	Marshfield Ave & 59th St
60 560	Public Rack - Austin Ave & Roscoe St

61 561	Damen Ave & 59th St
62 561	Public Rack - Melvina Ave & Belmont Ave
63 562	Public Rack - Menard Ave & Belmont Ave
64 562	Racine Ave & 61st St
65 564	Public Rack - Austin Ave & Wellington Ave
66 564	Racine Ave & 65th St
67 567	May St & 69th St
68 567	Public Rack - Harvey Ave & North Ave
69 569	Public Rack - Menard Ave & Grand Ave
70 569	Woodlawn Ave & 75th St
71 570	Evans Ave & 75th St
72 570	Public Rack - McVicker Ave & Grand Ave
73 571	Public Rack - Austin Blvd & North Ave
74 571	Vernon Ave & 75th St
75 572	Public Rack - Hiawatha Park
76 572	State St & 76th St
77 573	Public Rack - Panama Ave & Forest Preserve Ave
78 573	State St & 79th St
79 574	Public Rack - Canty Elementary School
80 574	Vernon Ave & 79th St
81 575	Cottage Grove Ave & 78th St
82 575	Public Rack - Pittsburgh Ave & Irving Park
83 577	Public Rack - Ozark Ave & Addison St
84 577	Stony Island Ave & South Chicago Ave
85 579	Phillips Ave & 79th St
86 579	Public Rack - Oketo Ave & Belmont Ave
87 583	Public Rack - Baltimore Ave & 134th St
88 583	Stony Island Ave & 82nd St
89 584	Ellis Ave & 83rd St
90 584	Public Rack - Baltimore Ave & 132nd St
91 585	Cottage Grove Ave & 83rd St
92 585	Public Rack - Houston Ave & 131st St
93 586	MLK Jr Dr & 83rd St
94 586	Public Rack - Stewart Ave & 123rd St
95 590	Kilbourn Ave & Irving Park Rd
96 590 97 594	Public Rack - Ada St & 117th St Public Rack - Indiana Ave & 111th St
97 594 98 594	Western Blvd & 48th Pl
99 599	Public Rack - Avenue J & 112th St
100 599	Valli Produce - Evanston Plaza
101 604	Public Rack - Wentworth Ave & 103rd St
102 604	Sheridan Rd & Noyes St (NU)
103 620	Orleans St & Chestnut St (NEXT Apts)
104 620	Public Rack - Ada St & 95th St
105 623	Michigan Ave & 8th St
106 623	Public Rack - Halsted St & 102nd St
107 624	Dearborn St & Van Buren St
108 624	Public Rack - Parnell Ave & 98th St
109 631	Malcolm X College
110 631	Public Rack - Yates Ave & 100th St
111 636	Orleans St & Hubbard St
	o. Icans se a nassara se

112	636	Public Rack - Ewing Ave & 101st St	
113	637	Public Rack - Ewing Ave & 96th St N	
114	637	Wood St & Chicago Ave	
115	638	Clinton St & Jackson Blvd	
116	638	Public Rack - Ewing Ave & Indianapolis Ave	
117	639	Lakefront Trail & Wilson Ave	
118	639	Public Rack - Ewing Ave & 99th St	
119	642	Latrobe Ave & Chicago Ave	
120	642	Public Rack - Justine St & 87th St	
121	643	Public Rack - Vincennes Ave & 87th St	
122	643	Smith Park	
123	644	Public Rack - Wabash Ave & 87th St	
124	644	Western Ave & Fillmore St	
125	646	Public Rack - Cottage Grove Ave & 87th St	
126	646	State St & 54th St	
127	647	Elizabeth St & 59th St	
128	647	Racine Ave & 57th St	
129	650	Eggleston Ave & 69th St	
130	650	Public Rack - Houston Ave & 91st St	
131	651	Michigan Ave & 71st St	
132	651	Public Rack - Commercial Ave & 89th St	
133	654	Public Rack - Racine Ave & 83rd St	
134	654	Racine Ave & Washington Blvd	
135	655	Hoyne Ave & Balmoral Ave	
136	655	Public Rack - Sangamon St & 79th St	
137	657	Public Rack - Wentworth Ave & 79th St	
138	657	Wood St & Augusta Blvd	
139	658	Leavitt St & Division St	
140 141	658 660	Public Rack - King Dr & 83rd St Public Rack - Prairie Ave & 85th St	
141	660	Sheridan Rd & Columbia Ave	
142	661	Evanston Civic Center	
144	661	Public Rack - Langley Ave & 79th St	
144	662	Dodge Ave & Mulford St	
146	662	Public Rack - Cottage Grove & 86th St	
147	665	Public Rack - 83rd St (Avalon Park) Metra	
148	665	South Chicago Ave & Elliot Ave	
149	KA1503000074	Griffin Museum of Science and Industry	
150	KA1503000074	Museum of Science and Industry	
151	TA1305000074	Clark St & Randolph St	
152	TA1305000030	Wells St & Randolph St	
153	TA1309000042	Lincoln Ave & Belmont Ave (Temp)	
154	TA1309000042	Lincoln Ave & Melrose St	
		EINCOIN AVE & NEITOSC SC	

154 observations for start station fields are in this case. The same problem is happening with end station id and end station name fields for 157 observations.

Start_lat, end_lat, start_lng, and end_lng

The fields and_lat and end_lng can be empty.

```
> dfRide %>% filter(is.na(start_lat)) %>% count()
    n
1 0
> dfRide %>% filter(is.na(end_lat)) %>% count()
          n
1 7684
> dfRide %>% filter(is.na(start_lng)) %>% count()
          n
1 0
> dfRide %>% filter(is.na(end_lng)) %>% count()
          n
1 7684
> dfRide %>% filter(is.na(end_lng)) %>% count()
          n
1 7684
> dfRide %>% filter(is.na(end_lat) & is.na(end_lng)) %>% count()
          n
1 7684
```

They can be empty even if we have the information about the end station.

member_casual

The field is never empty and stores only 2 values for member or casual.

```
> dfRide %>% filter(is.na(member_casual)) %>% count()
    n
1 0
> unique(dfRide$member_casual)
[1] "member" "casual"
```

I was wondering if each station has one latitude and longitude value. It is not the case. Here is an example with the start station.

```
> dfRide %>%
+ filter (start_station_id != "") %>%
+ select (start_station_id, start_lat) %>%
+ group_by(start_station_id, as.character(start_lat)) %>%
+ summarise (n1 = n())
# Groups: start station id [1,610]
  start_station_id `as.character(start_lat)`
                                              n1
                 <chr>
                                            <int>
  <chr>
1 021320
3 021320
4 021320
                 41.8896485
7 021320
8 021320
```

Transform

We transform started_at and ended_at into datetime type as they are characters.

We compute the ride_length for the duration of the ride in seconds.

```
> dfRide <- mutate(dfRide, ride_length = dfRide$ended_at - dfRide$started_at )</pre>
```

We add day_of_the_week (Mon, Tue, ...) and the ride_month (Jun, Jul, ...)

```
> dfRide <- mutate(dfRide, day_of_week = wday(started_at, label = TRUE))
> dfRide <- mutate(dfRide, ride_month = month(started_at, label = TRUE))</pre>
```

Cleaning

We start with 5,743,278 observations

Removal of negative duration

441 observations have a negative duration (0.77%)

```
> dfRide <- dfRide %>% filter(ended_at >= started_at)
```

A lot of rides do not last more than 30 seconds. A minimum duration should be considered as a realistic duration.

Removal of unknown starting or unknown ending station

1428013 observations would be filtered out if both ending and starting points are unknown, which represent 24.86% of observations.

994721 observations would be filtered out if we filter out if one of the ending or starting points is unknown, which represents 17.32% of observations.

In both cases, that is a lot. In real life, we would go back to stakeholders to understand the business rules that cause all the inconsistencies.

Removal of observations without any ending geographical location.

7684 observations will be filtered out if we remove observations with any geographical locations, which represents 0.13%.

```
dfRide <- dfRide %>% filter(!is.na(end_lat) & !is.na(end_lng))
```

We also remove 3 observations where end_lat and end_lng equals 0.

```
dfRide <- dfRide %>% filter(end_lng != 0 & end_lat != 0)
```

Analyze

Calculation

A few calculations about ride_lenght are performed to get a better sense of the data.

```
1 928.3626 secs 669136 secs 0 secs Sat
```

Regarding ride_length, a concern can be raised as the minimum is 0 second and the maximum is 669136 seconds (equivalent to 7 days 17 hours 52 minutes and 16 seconds)

Let's check the average ride_length for members and casual riders.

Casual users tend to ride longer than members which is very interesting to learn.

Let's check the average ride_length per day of the week.

```
> dfRide %>%
  group_by(day_of_week) %>%
  summarise (mean_ride_length = mean(ride_length))
 day_of_week mean_ride_length
 <ord>
            <drtn>
1 Sun
            1118.1475 secs
2 Mon
             882.5106 secs
3 Tue
            831.8758 secs
4 Wed
             820.9508 secs
5 Thu
             819.3179 secs
6 Fri
             911.8409 secs
7 Sat
            1112.9017 secs
```

The rides are longer during the weekend, which is not surprising.

Let's now check the number of rides for users by day_of_week

Surprisingly, many users cycle between Wednesday and Friday. Saturday is the day with the most users and Sunday is the day with the fewest users.

Output CSV file

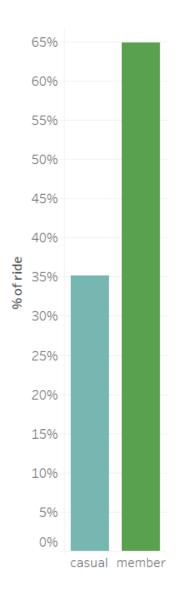
After being merged, cleaned and transformed, the dataset will be shared as a CSV file in the following analyses.

```
> write.csv(dfRide, "cyclistic-tripdata.csv")
```

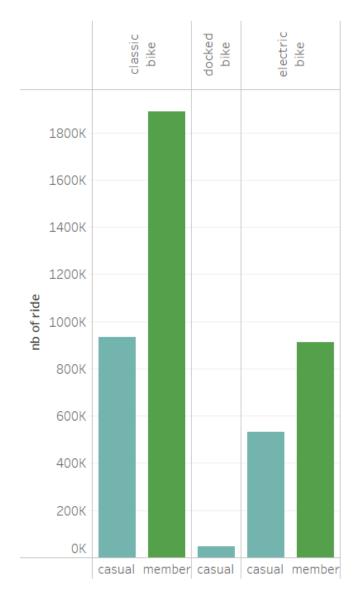
The final CSV file will be used as an entry for the next analysis steps with Tableau.

Share

Who are the users?

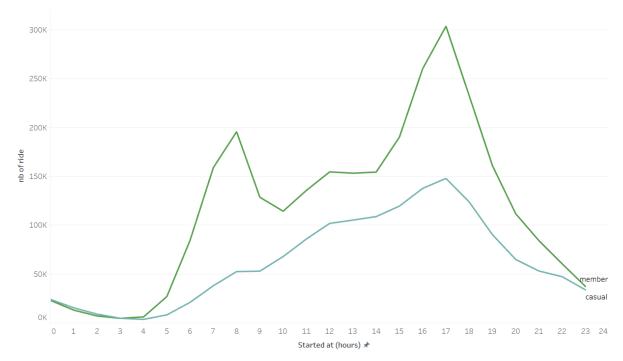


A majority of users are **members** (65 %). A small portion represents **occasional** users(35 %).

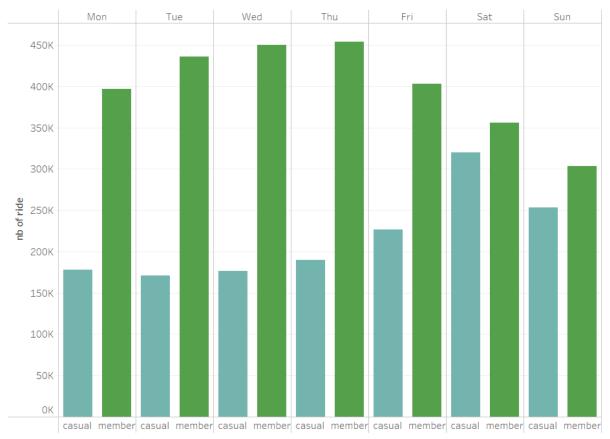


Docked bikes are never used, except a little bit by occasional users (4%), probably for the simple pleasure of trying an original means of transport as part of a visit.

The preference remains for classic bikes (71%) whatever the type of user, compared to the electronic bikes (25%).



We can see spikes in bike usage during peak hours for **member** users. Their use is linked to the journey home to work (7h to 8h and 17h to 18h). As for **occasional** users, their number increases continuously from hour to hour until reaching a peak around 17 h., at the end of the day. The analysis was carried out on the start time of the journey. However, a similar result is observed at the same time if we look at the end time of the journey.

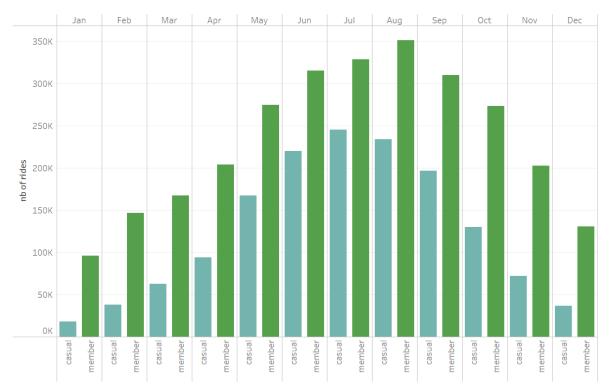


Members use the bikes during the week from Monday to Friday with a peak on Thursday. Then it drops on the weekend. Conversely, **casual** users use bicycles mainly on weekends, with a peak on Saturdays. This seems to be stable during the week. Friday is the day when trends start to reverse.

When do they use it?

In the last graph, we distinguish users by their use during a day or a week and see that they use Cyclistic's bikes for different usages.

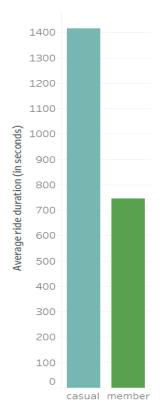
However, how is their behaviour for longer terms like year?



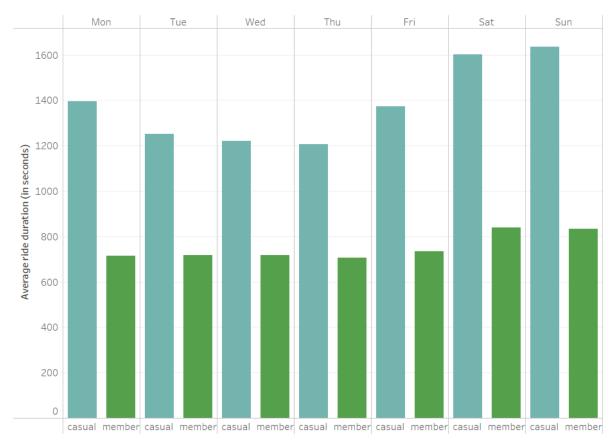
Both types, **members** or **casual** riders, use bicycles during periods of good weather, with no rain, warm and sunny, with a peak in August. Conversely, they use bicycles very little during the cold or rainy months, with the lowest level reached in January.

How do they use it?

We start to get an idea of who Cyclistic's users are, how each type of user uses the service and when. Now let's look at how and why each of them use these bikes.

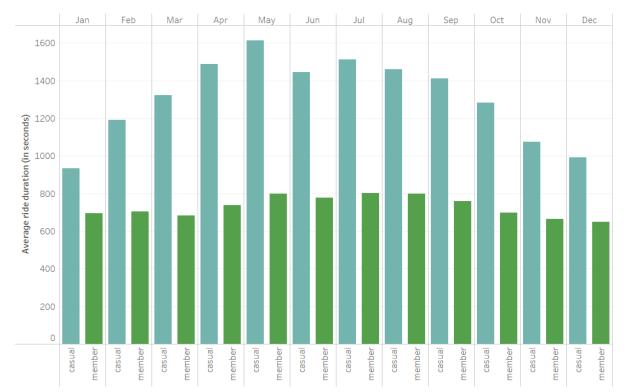


Members use the bikes the least amount of time on average. **Casuals** spend more time on their bikes. **Members** probably have to use bikes to get from point A to point B when commuting, **casual** people use them more for leisure.



Member users use the bikes for the same amount of time on average over the entire week. They use the bikes slightly longer during the weekend. However, we have seen that fewer **member** users use bikes at the end of the week. This should be a small portion that needs to use the bikes for longer periods of time over the weekend.

Casual users, even if more in the minority than **members**, use the bikes longer, especially on weekends.



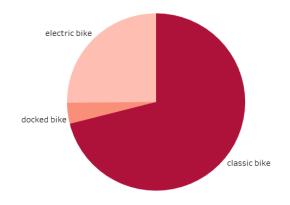
The time **members** use the bikes is fairly constant over the course of a year, even if they use the bikes more in summer than in winter.

Casual users use the bikes longer on sunny days. The peak of time used is reached in May, even if the number of casual users is at its peak in August.

What do they use?

As seen previously, **classic bikes** are widely used (71%) compared to **electric bikes** (25%). **Docked bikes** are never used, except a little bit by **occasional** users only between June and August(4%), probably for the simple pleasure of trying an original means of transport as part of a visit.

On every graph that I made to find any insight (eg. by ride length, by average duration, by hours, during a week, during a year, ...), **classic bikes** are the main options.

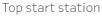


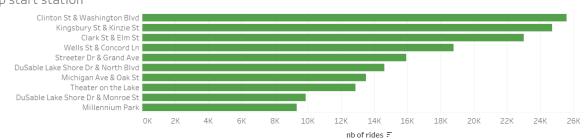
Example during a year:



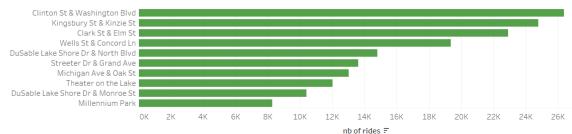
Where do they use it the most?

Here are the top 10 stations used as a start and end for all members.



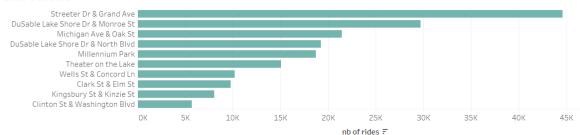


Top end station

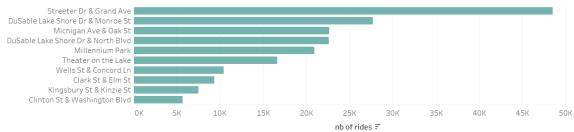


Here are the top 10 stations used as a start and end for all casual users.





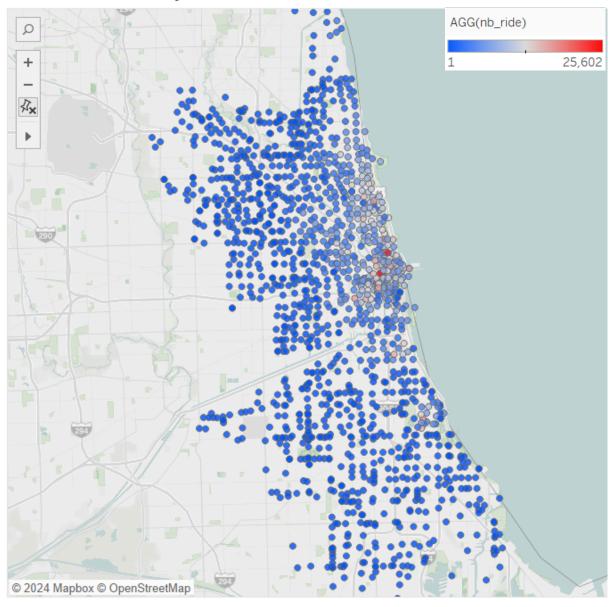
Top end station



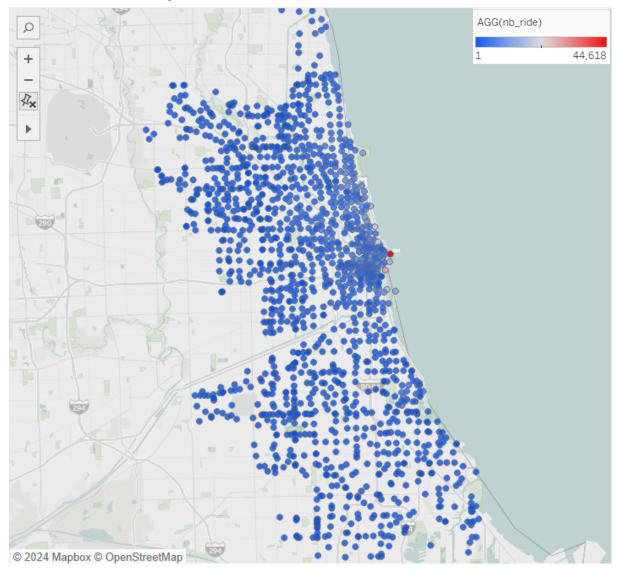
For each type of user, in both cases, we can find the same station as the start and end of rides.

Since I'mnot familiar with the names, I display the city maps for those you may know.

Stations used by **members**

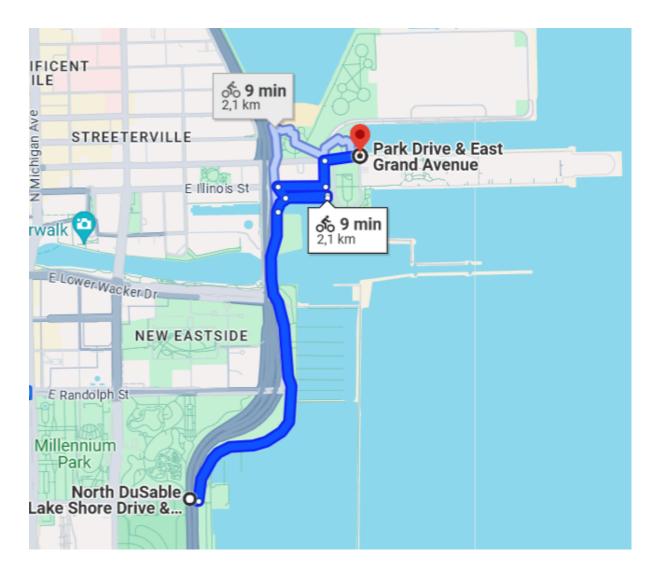


Stations used by casual users



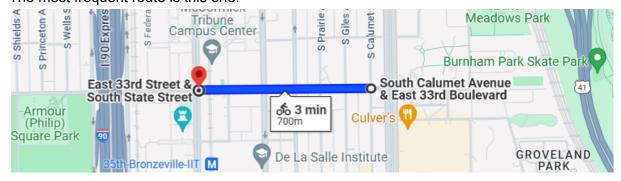
The most used stations are located on the waterfront, in the business district, and in the tourist center.

Casual users go to E Grand Ave & N Streeter Dr which is the center of leisure activities. The most frequent route is scenic or it can be a round trip from and to these stations:



Members use station in a large area with buildings and several stations for different means of transport

The most frequent route is this one:



Act

The analysis shows how annual members and casual riders use Cyclistic bikes differently. To summarize the previous analysis in broad terms, members use bicycles to commute, and or for pleasure during the weekend. It is the most numerous users who travel on smaller

journeys. Casual users are mostly users who use bikes for tourism. They are fewer in number but use the bikes longer.

We should focus on the casual users that could be members. A lot of casual users are probably not interested in a membershing as they will use the bikes occasionally for some days. However, some of them can be locals that use bikes during the evening or during the weekend. We may focus on them to become members.

Three main recommendations that we can make could be:

- We could offer them a new type of member account for evenings and weekends with some advantages that should be between those who are members, the "premiums", and those who are casual users. For example, we should offer advantageous prices for their favorite routes during evening and weekend journeys.
- The marketing campaign should be carried out <u>during the spring and summer, or</u> even until the beginning of autumn, because this is when these users are circulating.
- The <u>application</u> should suggest the winnings won if they were passed to the member account. Displays should be made <u>around the stations most used</u> by casual users.