



ESTADO PLURINACIONAL DE
BOLIVIA

MINISTERIO DE
ECONOMÍA Y FINANZAS PÚBLICAS

Monetización del excedente en el cultivo de Coca

15 de Mayo de 2024

UNIDAD DE ANÁLISIS Y ESTUDIOS FISCALES
MINISTRO DE ECONOMÍA Y FINANZAS PÚBLICAS



Monetización del excedente en el cultivo de Coca

UNODC (2023), señala que Bolivia tiene **29.900 ha** de cultivo de coca.
Sin embargo, lo permitido son **22.000 ha**.



Excedente de cultivo de coca **7.900 ha**, de las cuales:
- 4.898 ha La Paz
- 3.002 ha Cochabamba

LP=1,2 Tn/ha



Cbba=2,4 Tn/ha

Hoja de coca excedentaria
13.012 Tn



150 Kg de hoja = 1 Kg de pasta.

Pasta base
86.746,5 Kg



2 Kg de pasta = 1 Kg de Cocaína.

Cocaína
43.373,2 Kg

Estados Unidos

\$us 234,8 millones
(\$us/kg 2.707)
0,53% del PIB

Colombia

\$us 49,5 millones
(\$us/kg 570)
0,11% del PIB

Perú

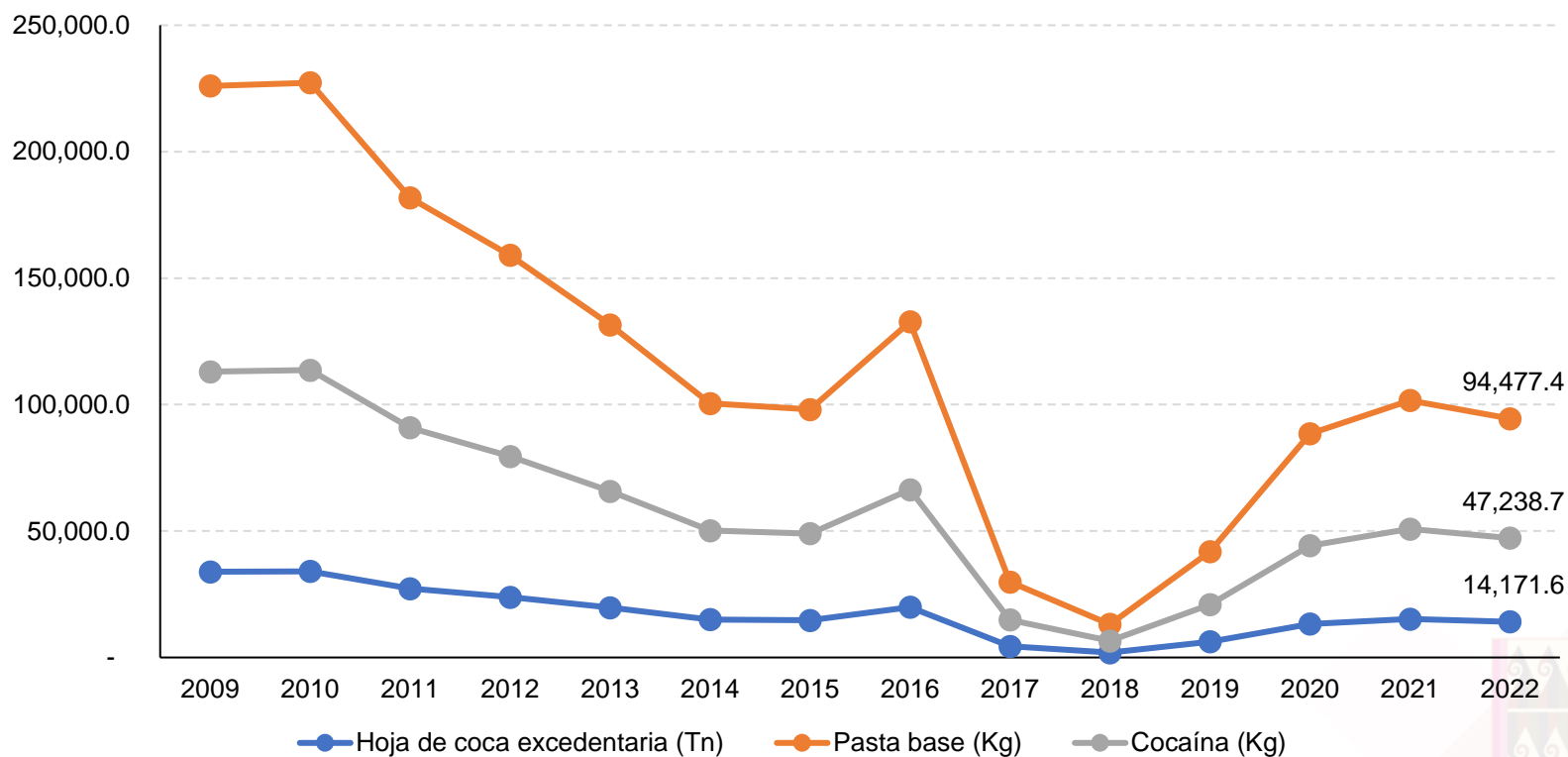
\$us 69,1 millones
(\$us/kg 796)
0,16% del PIB

\$us 1.257,8 millones
(\$us/kg 29.000)
2,84% del PIB

\$us 64,7 millones
(\$us/kg 1.491)
0,15% del PIB

\$us 56,8 millones
(\$us/kg 1.310)
0,13% del PIB

Estimación del excedente en el cultivo de Coca 2009-2022



	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Hoja de coca excedentaria (Tn)	33,904.2	34,083.6	27,266.9	23,858.5	19,732.6	15,068.6	14,709.8	19,912.0	4,484.7	1,973.3	6,278.6	13,274.7	15,247.9	14,171.6
Pasta base (Kg)	226,028.3	227,224.2	181,779.3	159,056.9	131,550.8	100,457.0	98,065.2	132,746.8	29,897.9	13,155.1	41,857.1	88,497.8	101,652.9	94,477.4
Cocaína (Kg)	113,014.1	113,612.1	90,889.7	79,528.5	65,775.4	50,228.5	49,032.6	66,373.4	14,949.0	6,577.5	20,928.5	44,248.9	50,826.5	47,238.7

Estimación del excedente en el cultivo de Coca 2009-2022

Escenario I														
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Cultivo de coca (ha)	30,900	31,000	27,200	25,300	23,000	20,400	20,200	23,100	24,500	23,100	25,500	29,400	30,500	29,900
Cultivo legal (ha)	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	22,000	22,000	22,000	22,000	22,000	22,000
Cultivo excedente (ha)	18,900	19,000	15,200	13,300	11,000	8,400	8,200	11,100	2,500	1,100	3,500	7,400	8,500	7,900
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Hoja de coca excedentaria (Tn)	33,904.2	34,083.6	27,266.9	23,858.5	19,732.6	15,068.6	14,709.8	19,912.0	4,484.7	1,973.3	6,278.6	13,274.7	15,247.9	14,171.6
Pasta base (Kg)	226,028.3	227,224.2	181,779.3	159,056.9	131,550.8	100,457.0	98,065.2	132,746.8	29,897.9	13,155.1	41,857.1	88,497.8	101,652.9	94,477.4
Cocaína (Kg)	113,014.1	113,612.1	90,889.7	79,528.5	65,775.4	50,228.5	49,032.6	66,373.4	14,949.0	6,577.5	20,928.5	44,248.9	50,826.5	47,238.7
Precio Cocaína EE.UU. (\$us/Kg)	28,250	30,750	40,800	29,000	28,750	29,000	28,250	28,000	28,000	26,000	29,000	29,000	29,000	29,000
Valor Cocaína (\$us)	3,192,649,031	3,209,541,354	2,567,633,083	2,246,678,948	1,858,155,521	1,418,955,125	1,385,170,479	1,875,047,844	422,308,073	185,815,552	591,231,302	1,250,031,896	1,435,847,448	1,334,493,510
PIB en (\$us)	17,464,382,379	19,787,106,400	24,137,111,519	27,281,906,357	30,882,803,450	33,236,685,010	33,240,724,474	34,188,510,502	37,782,028,770	40,581,289,679	41,193,393,710	36,896,825,174	40,700,616,882	44,329,042,957
Porcentaje del PIB	18.3	16.2	10.6	8.2	6.0	4.3	4.2	5.5	1.1	0.5	1.4	3.4	3.5	3.0

Estimación del excedente en el cultivo de Coca 2009-2022

Escenario II

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Cultivo de coca (ha)	30,900	31,000	27,200	25,300	23,000	20,400	20,200	23,100	24,500	23,100	25,500	29,400	30,500	29,900
Cultivo legal (ha)	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000
Cultivo excedente (ha)	18,900	19,000	15,200	13,300	11,000	8,400	8,200	11,100	12,500	11,100	13,500	17,400	18,500	17,900
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Hoja de coca excedentaria (Tn)	33,904.2	34,083.6	27,266.9	23,858.5	19,732.6	15,068.6	14,709.8	19,912.0	22,423.4	19,912.0	24,217.3	31,213.4	33,186.7	32,110.4
Pasta base (Kg)	226,028.3	227,224.2	181,779.3	159,056.9	131,550.8	100,457.0	98,065.2	132,746.8	149,489.6	132,746.8	161,448.8	208,089.5	221,244.6	214,069.1
Cocaína (Kg)	113,014.1	113,612.1	90,889.7	79,528.5	65,775.4	50,228.5	49,032.6	66,373.4	74,744.8	66,373.4	80,724.4	104,044.8	110,622.3	107,034.5
Precio Cocaína EE.UU. (\$us/Kg)	28250	30750	40800	29000	28750	29000	28250	28000	28000	26000	29000	29000	29000	29000
Valor Cocaína (\$us)	3,192,649,031	3,493,571,563	3,708,298,400	2,306,325,292	1,891,043,229	1,456,626,500	1,385,170,479	1,858,454,500	2,092,854,167	1,725,707,750	2,341,006,875	3,017,297,750	3,208,046,458	3,104,001,708
PIB en (\$us)	17,464,382,379	19,787,106,400	24,137,111,519	27,281,906,357	30,882,803,450	33,236,685,010	33,240,724,474	34,188,510,502	37,782,028,770	40,581,289,679	41,193,393,710	36,896,825,174	40,700,616,882	44,329,042,957
Porcentaje del PIB	18.3	17.7	15.4	8.5	6.1	4.4	4.2	5.4	5.5	4.3	5.7	8.2	7.9	7.0



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Gracias...

