# Phillip Besse

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## Portfolio

## EDUCATION

- **University of California at Berkeley**, Berkeley, CA | *Full-Stack Software Engineering Bootcamp*
- **Saint Lawrence University**, Canton, NY | *Bachelor of Art (B.A.) in Government and German Language*

## TECHNICAL PROJECTS

### devELOPEr | 09/2022

- Collaborated with 3 Software Engineers on the creation of a full-stack web dating application tailored to the software engineering and tech communities
- Utilized React, PubNub, Cloudinary, Splide, particles.js, judge0, MongoDB, GraphQL, and Apollo to layout the application's infrastructure, functionalities, and algorithms

### Family Memories | 08/2022

- Collaborated with 2 team members on the development of an application that promotes engagement among families through movie and media sharing
- Spearheaded the full-stack software development of the application using HTML, CSS, JavaScript, jQuery, MySQL, Express, Node.js, and Socket.io
- Implemented agile methodologies to conduct project planning, including the use of a Kanban Board, daily stand-up scrum sessions, and playback meetings, ensuring smooth workflow and prompt completion of project milestones

### Social Media API | 08/2022

- Developed the back-end software infrastructure of a simulated social media company using Express, MongoDB, and Mongoose
- Facilitated API Development that enabled user creation and editing, social network engagement, and communication among online users

### Writer's Unblock | 07/2022

- Developed an application designed to break writer's block using HTML, CSS, jQuery, and RESTful API calls
- Provided user capability of choosing various prompt types, leading to API calls that return randomly generated prompts

## TECHNICAL SKILLS & EXPERTISE

- **Software Tools & Programming Languages:** React, MERN Stack, Node, Express, MySQL, NoSQL, Sequelize, MongoDB, Mongoose, JavaScript, jQuery, HTML, CSS, Responsive Design, Bootstrap, Handlebars, Progressive Web Applications (PWA), API, REST, Webpack, Socket.io, Google Cloud Platform (GCP)

- **Core Competencies:** Software Development, RESTful API Development, Application Development, Web Development, Opensource Framework, Full-Stack Engineering, Sales, Marketing, Commission, Project Management, Agile Methodologies, Customer Service, Customer Relationships, Object Oriented Programming (OOP), Problem Solving

## PROFESSIONAL EXPERIENCE

### Nordhavn Yachts – Sales Representative | East Greenwich, RI | 03/2019 – 08/2021

- Managed all facets of the sales process, including new lead engagements, show schedules, and sale closures
- Increased sales volume through effective marketing strategies, cold calling, networking, and strengthening relationships with customers and industry stakeholders, resulting in a boost in company performance and operations

### Cape Yachts – Sales Representative | South Dartmouth | 07/2017 – 08/2018

- Maintained all documentation and records of boat sales and customer information using the Customer Relationship Management System (CRMS), providing the team insight on sales performance and potential areas of improvement
- Conducted sales and customer service training to ensure all team members provide high-quality customer service and support, execute boat sales