

Pranav Devalla

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EDUCATION

The University of Texas at Dallas

May 2017

B.S., Finance

GPA: 3.32/Major GPA: 3.57

Related Coursework: Domestic Fund Management, Investment Management, Options and Futures Markets, Regulation of Business and Financial Markets, Intermediate Macroeconomics, International Finance, Applied Econometrics, Stochastic Processes

EXPERIENCE

Stearns Lending, LLC – Lewisville, Texas

June 2016 – August 2016

Margin Management Intern

- Built out reporting for the recruiting team to assess potential employees and for the sales team to increase efficiency in lead generation using Microsoft SQL Server.
- Conducted analysis for secondary marketing team on SRP margin estimates to assess accuracy of pipeline management

Citrix Systems, Inc. – Santa Clara, California

June 2014 – August 2014

Business Operations Intern

- Completed sales training and learned key plays to sell enterprise products to large companies. Created reports and dashboards on upsell and cross sell to give our sales representatives and managers better representation of profits and key customers.
- Analyzed sales pipeline using time series analysis to identify trends in revenue across product lines.

TekVizion PVS, Inc. – Richardson, Texas

June 2013 – August 2013

Summer Intern

- Created an Excel macro to read through every test report in the company's history and extract data into a database that was connected to the company website. Learned web programming, Microsoft VBA macro programming, and data transfer protocols to complete my project.

Computational Epidemiology Research Lab – Denton, Texas

June 2012 – May 2014

Student Research Assistant

- Researched more efficient methods of routing in large-scale medical emergencies. Used graph theory, road routing techniques, and dynamic algorithms to create an algorithm for routing. Ran my algorithm through a database of government data. Wrote a scientific paper on my findings.
- Learned basic database querying to deal with geographic information system (GIS) data.

ACADEMIC PROJECT

Buxton Consulting Class Project – University of North Texas

February 2014 – May 2014

- Completed a group research project for Buxton Consulting in Fort Worth through the graduate class Empirical Linear Modeling at UNT, and presented the results to employees.
- Created a regression model on a large data set given from an anonymous client to analyze the factors that drive sales.
- Created a report and gave recommendations on the viability of potential retail locations for the client.

ORGANIZATIONS

Men's Ultimate Frisbee Club Team, UT Dallas

August 2014 – Present

ADDITIONAL INFORMATION

Technical: MS Excel, SAS, SQL, Tableau

Languages: Limited Proficiency in Spanish