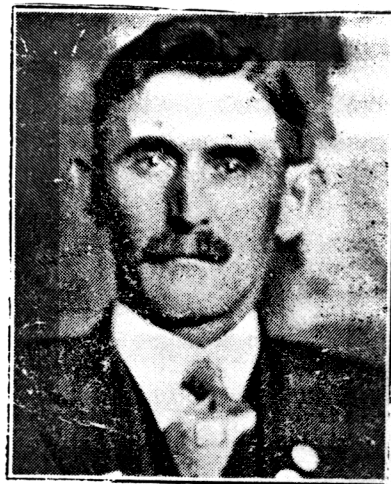


## McNABB LAND COMPANY

W. S. McNABB, MANAGER  
FIRST NATIONAL BANK BUILDING  
P. O. BOX 1231

Amarillo, Texas



W. S. McNABB

Dear Sir:

We understand that you are the owner of the following described tract of land situated in Deaf Smith County, Texas:

We have buyers for land in this county. We have been in the land business in the Panhandle of Texas for more than twenty years, bringing in people from the East, and we are in a position to give you efficient service in the sale of this land if it is on the market.

We would be glad to have your price on terms of \$5.00 per acre cash, the balance to be divided in eight to ten equal annual payments, or, such other terms as you may desire to make, or your lowest cash price, if you prefer to sell for cash, allowing us five per cent commission for making the sale.

If you wish to list the land with us, please fill out and sign the enclosed listing blank and mail to us in the enclosed envelop.

We give you as reference, the First National Bank, Amarillo, Texas, for whom we have recently sold out a block of land.

If this land is listed with us, we will give it our personal attention to the end that we may make a quick sale for you.

Thanking you for an early answer, we are,

Very truly yours,

McNabb Land Company,

By

WSM-b

WHEAT FARMS WORTH THE MONEY

Walter Scott McNabb was in the real estate business, throughout the Southwest, from 1902 until his death in an automobile accident, in the vicinity of Hereford, Texas, in 1936. He also brought in several oil wells near Brackenridge, Texas. He helped to establish several towns in the Texas and Oklahoma Panhandle by bringing in train-cars full of purchasers, from not only the Eastern United States but from Canada as well. At these sales, entire townships would be sold, lot by lot, at auction for cash or letter of credit.