

Springboard Capstone Project 2

Time Series Forecasting for Sales Order

Presented by: Cuili Huang



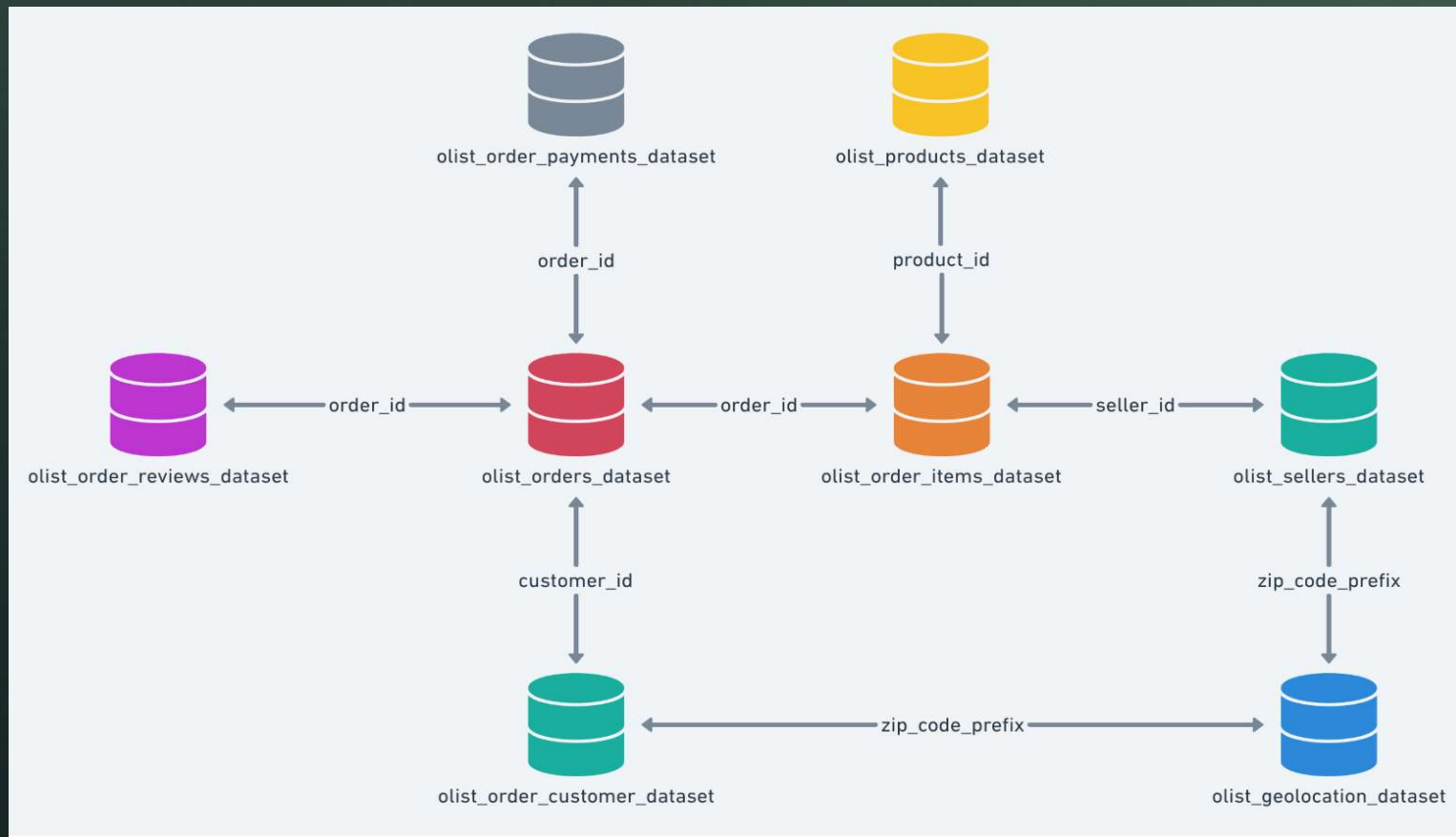
Agenda

1. Introduction
2. Data Wrangling
3. Time Series Analysis
4. Time Series Forecasting (Base Model)
5. Tune Hyperparameters
6. Conclusion



Introduction

Brazilian E-Commerce Company Olist Datasets



Data Wrangling

Changed
datetime format

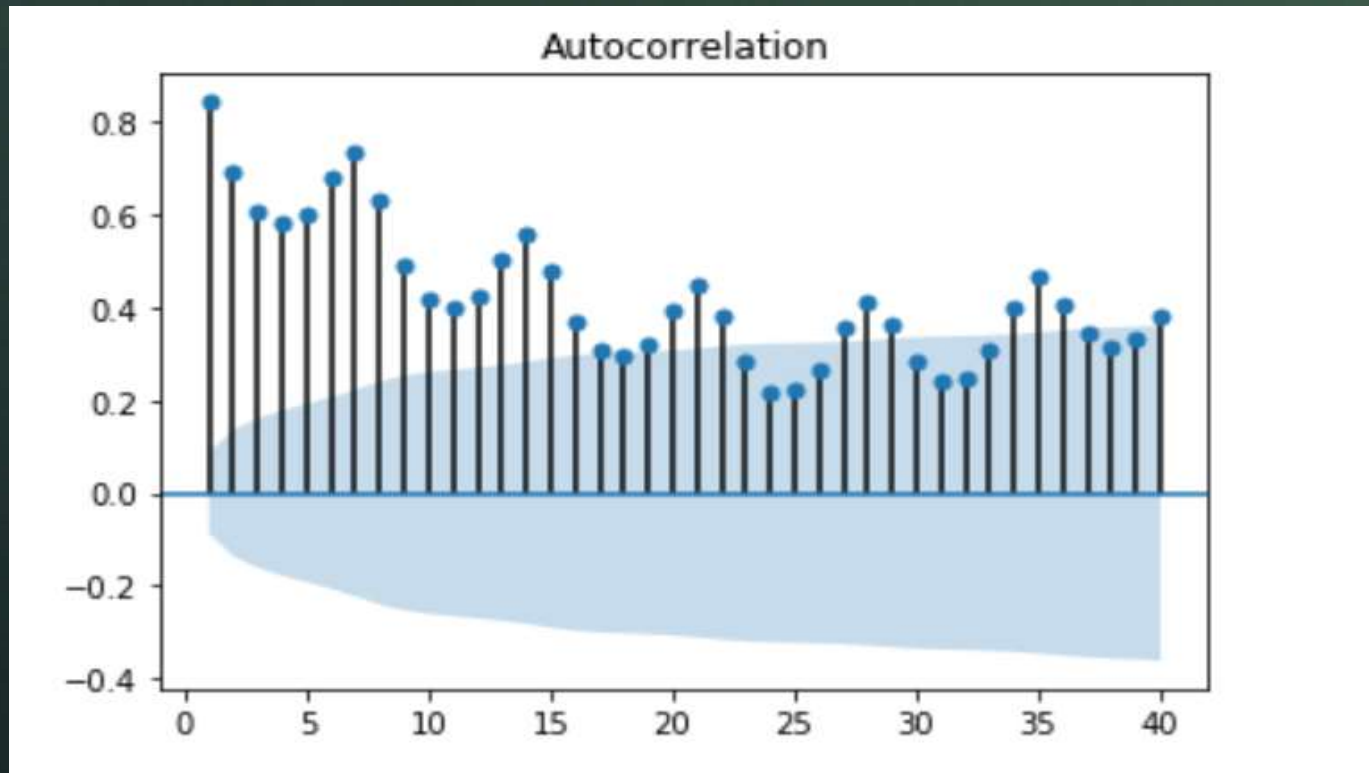
Aggregated
'order_id' by day

Handled missing
values and
outliners



Time Series Analysis

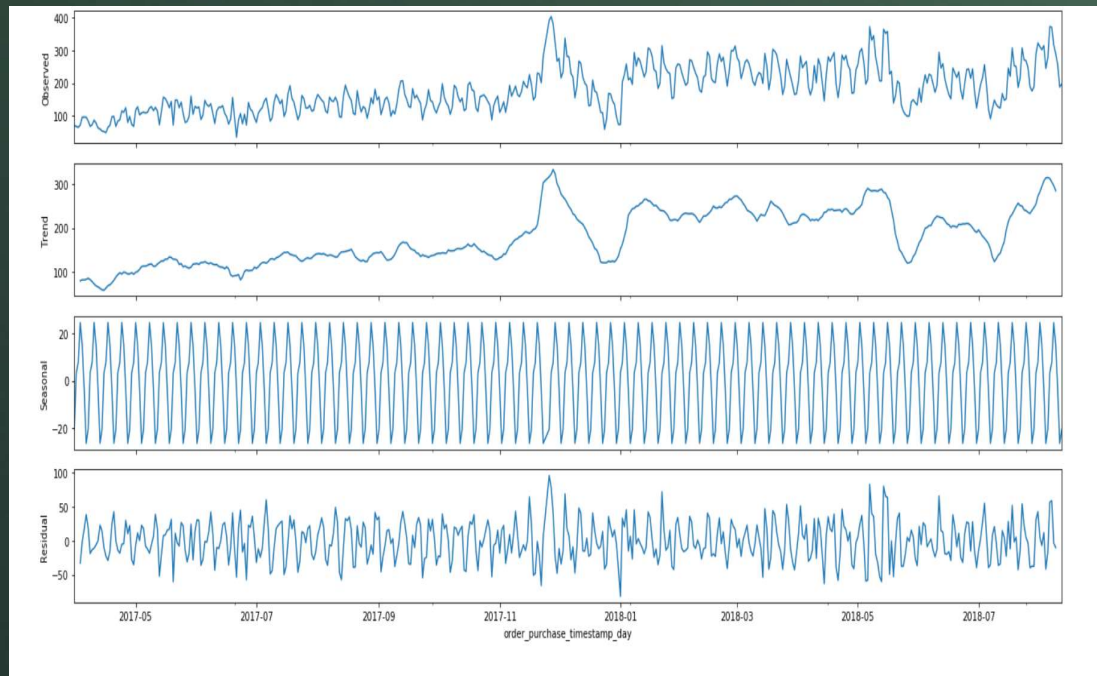
Plot autocorrelation function (ACF) to discover seasonality



Time Series Analysis

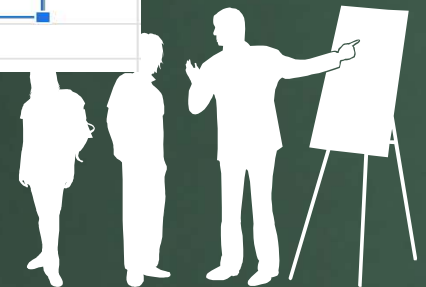
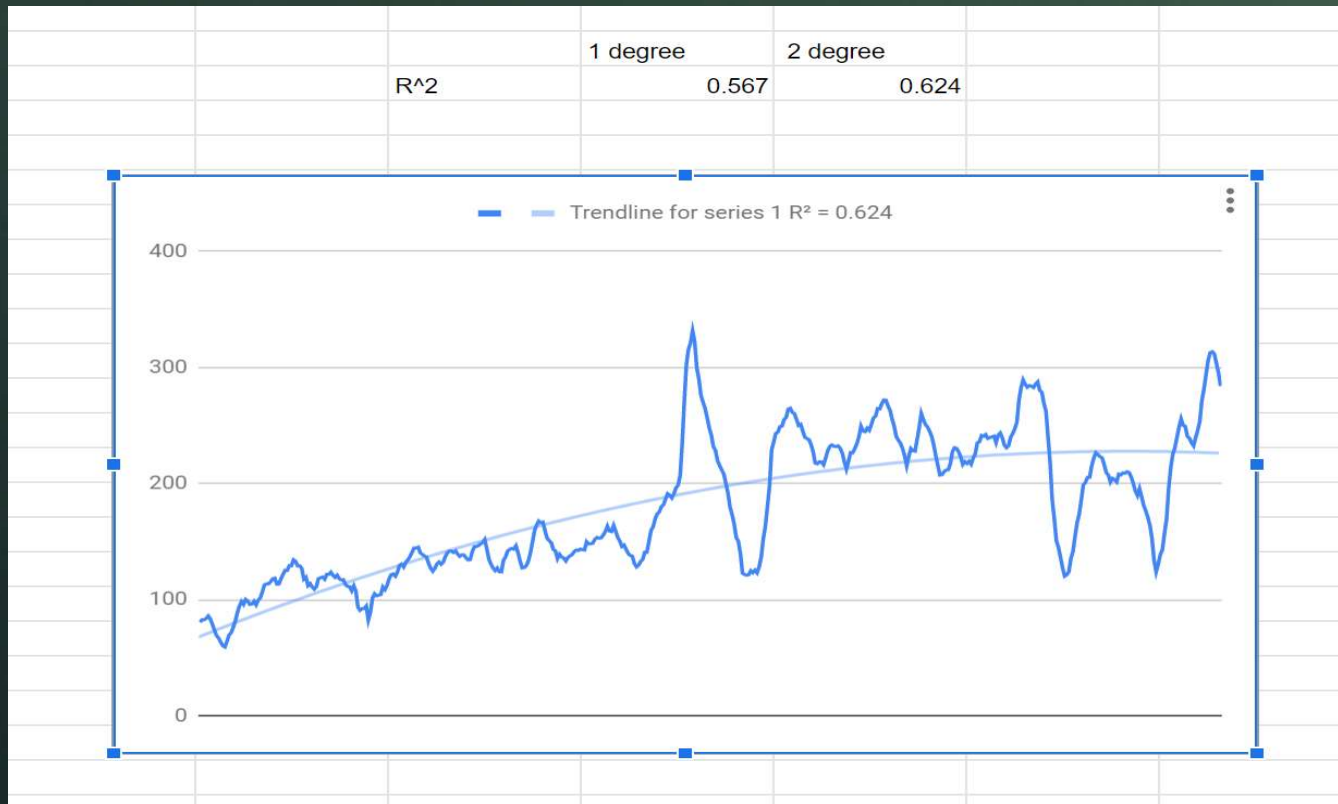
Decompose the time series:

1. Slightly upward trend;
2. Strong seasonality;



Time Series Analysis

- Trendline research for trend data



Time Series Forecasting (Base Model)

1. Use SARIMAX model;
2. Use the first 80% of data as training dataset;
3. Performed one-step-ahead forecast on the latter 20% of data;
4. Evaluation metric: Symmetric Mean Absolute Percentage Error (SMAPE); base model SMAPE: 6.78%;

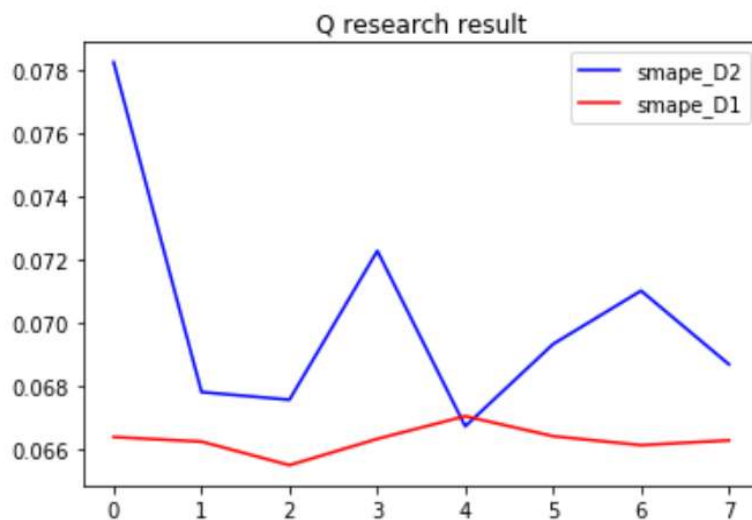
$$\text{SMAPE} = \frac{100\%}{n} \sum_{t=1}^n \frac{|F_t - A_t|}{|A_t| + |F_t|}$$



Time Series Forecasting

Tune Hyperparameters

1. $P=7$, $D=2$, $S=7$, search for Q ;
2. $P=7$, $D=1$, $S=7$, search for Q ;

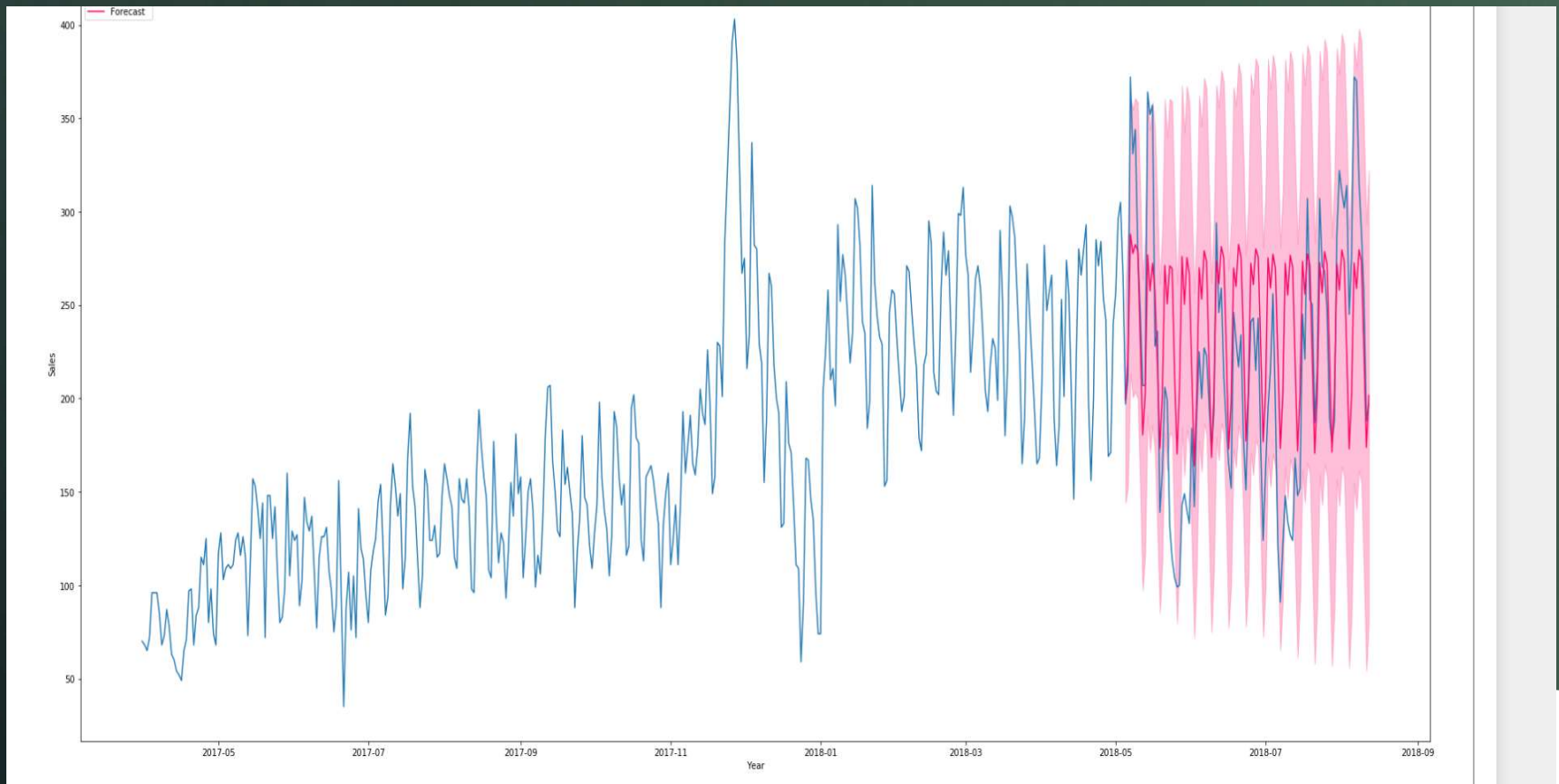


Based on the research above, the optimal values for the hyperparameters are $P=7$, $D=1$, $Q=2$, $S=7$



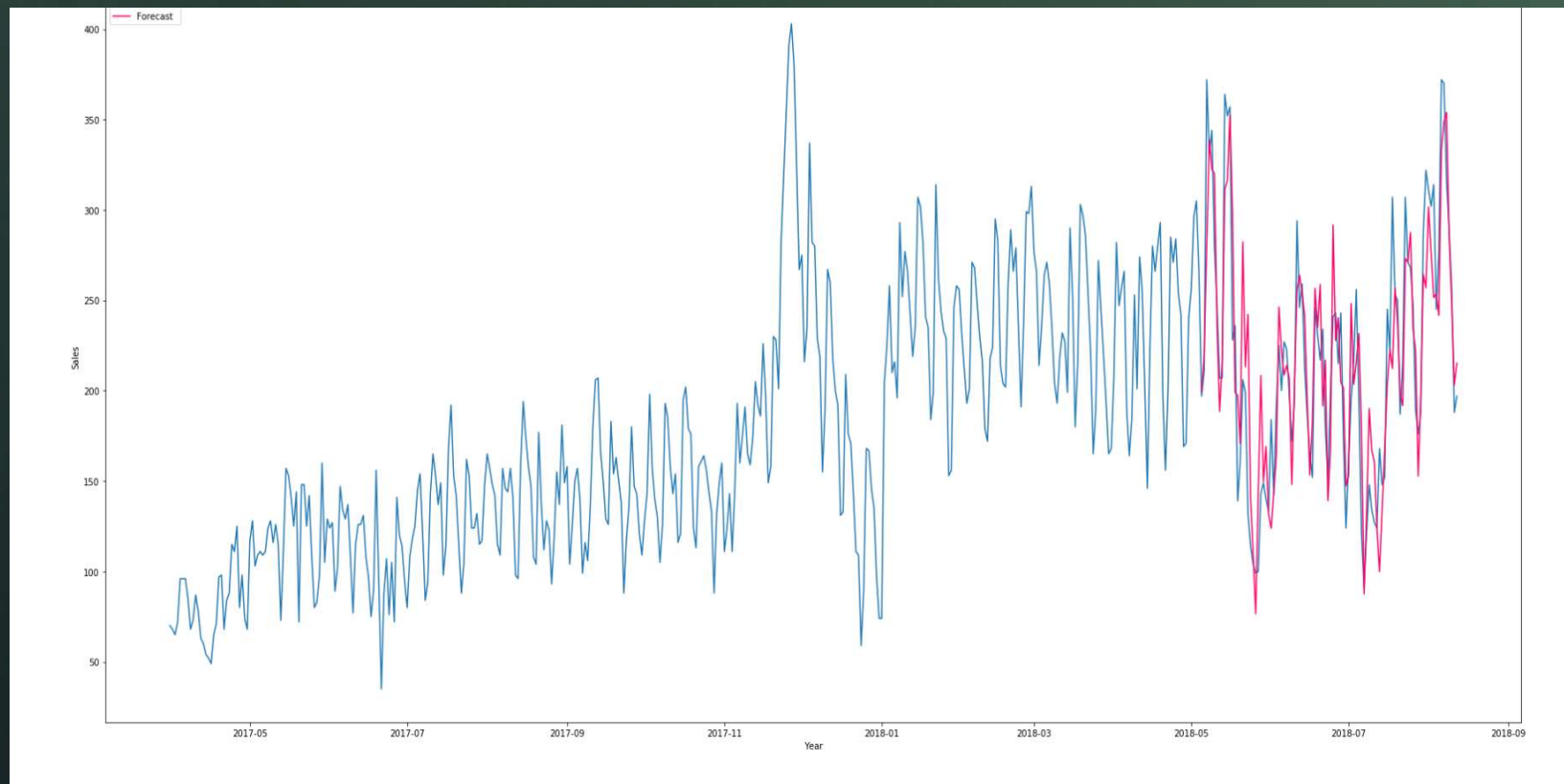
Conclusion

Perform forecast for the next 100 days



Conclusion

Perform one-step-ahead forecast



Conclusion

Summary

1. The sales data display a slight upward trend and strong seasonality;
2. Although trendline research suggested $D=2$, hyperparameters research suggested that the SARIMAX model performed better when $D=1$;
3. Perform one-step-ahead prediction will yield more accurate results comparing to few-step-ahead prediction;



