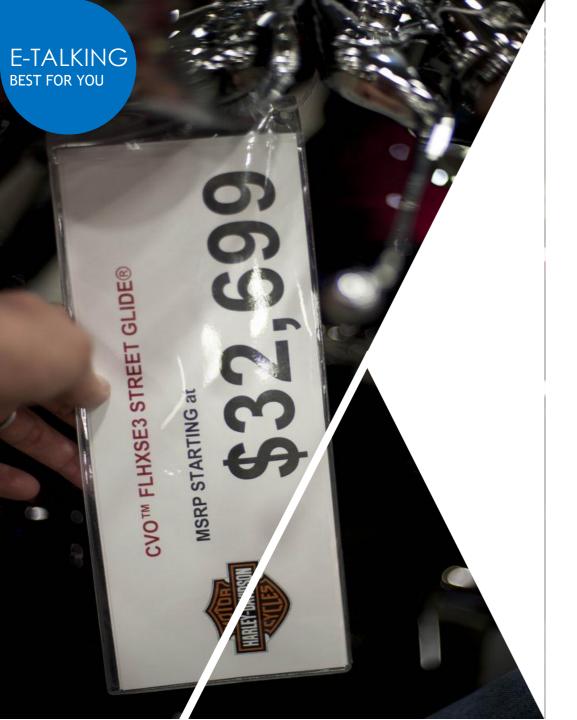






Lesson Objectives:

Being able to make an inquiry about the price of something. Being able to ask how much a product or service costs.



In today's lesson, we'll be going through some of the vocabulary and phrases that you'll need to know in order to inquiry about the price of a product or a service. Sometimes this can be an easy task, but at other times, it can be challenging.

START

Image from: flickr.com





Have you ever had to place a call to find out the price of something? Have you ever order a product that has a fluctuating daily price? Can you think of any examples?





GETTING STARTED

Pretend that you are a stock-broker, and call a partner asking for the current value of a particular stock.



01 What to Expect

Here are some common ways to ask about prices.

I've seen your advertisement in the paper, and I'd

like to know more about your terms.

What's the **current** price of a **container** of Portland

cement?

Is that a **firm** offer?



Terms (noun) Conditions.

Advertisement (noun) An ad; a commercial.

Container (noun) Large shipping box.

Current (adjective) Present; now.

Firm (adjective) Set; unchanging.







Try using the vocabulary to make some new sentences.





02 The Call

Read the following dialogue

Aaron: What's your best price on a bag of cement?

Kurt: Our lowest price is \$200 for a dozen.

Aaron: I would only like to buy 5 bags.

Kurt: Individual bags are \$20 each.

Aaron: Does that include **shipping**?

Kurt: No.



Dozen (noun) Set of 12.
Individual (adjective) Single; 1.
Shipping (noun) Sending a product somewhere.





DISCUSSION

What does Aaron want to buy? How much will it cost?

02



03 Let's Practice

Complete the sentences with the following vocabulary.

Individual/current/container/firm/shipping

_____ packages cost \$25 each.

The _____ and handling charges are extra.

Is that a _____ price?

I'd like to order a ______ of Scotch tiles.

You'll have to call to find out what the _____

price is.



With a partner, pretend that you are an auto parts distributor calling a factory in China. Find out what the current price is for a bulk order of a product. Ask about extra fees like shipping.



Complete the sentences using the vocabulary words

from this lesson:

Individual/shipping/dozen/container/firm/current

1.	: Large shipping box.
 •	

- 2. _____: Single; 1.
- 3. _____: Set; unchanging.
- 4. _____: Extra fee for delivery.
- 5. _____: Present; now.
- 6. _____: Set of 12.



ASSESSMENT

Thank you!

See you tomorrow



