

EC 380: Lecture 7

Trade Policy: Tariffs, Quotas and Subsidies

Philip Economides

Winter 2023

Prologue

Recap

Previously

- Trade openness appears to have had an affect on the compositional make-up of US industrial activity

Recap

Previously

- Trade openness appears to have had an affect on the compositional make-up of US industrial activity
- Effects are likely negative for **low income unskilled workers**

Recap

Previously

- Trade openness appears to have had an affect on the compositional make-up of US industrial activity
- Effects are likely negative for **low income unskilled workers**
- Migration openness yields little evidence of wage change

Recap

Previously

- Trade openness appears to have had an affect on the compositional make-up of US industrial activity
- Effects are likely negative for **low income unskilled workers**
- Migration openness yields little evidence of wage change

Today

- Effects of protectionism through **tariff rates and quotas**

Recap

Previously

- Trade openness appears to have had an affect on the compositional make-up of US industrial activity
- Effects are likely negative for **low income unskilled workers**
- Migration openness yields little evidence of wage change

Today

- Effects of protectionism through **tariff rates and quotas**
- Inform ourselves on how interference with free trade impacts market

Key Topics

We'll work through **five topics**, as per IE:

Key Topics

We'll work through **five topics**, as per IE:

- Use market theory to explain **effects of tariffs** on market outcomes

Key Topics

We'll work through **five topics**, as per IE:

- Use market theory to explain **effects of tariffs** on market outcomes
- Compare tariff data on inputs and outputs to compare **effective and nominal protection** levels

Key Topics

We'll work through **five topics**, as per IE:

- Use market theory to explain **effects of tariffs** on market outcomes
- Compare tariff data on inputs and outputs to compare **effective and nominal protection** levels
- Comparing the **impact of quotas** relative to tariff rate adjustments

Key Topics

We'll work through **five topics**, as per IE:

- Use market theory to explain **effects of tariffs** on market outcomes
- Compare tariff data on inputs and outputs to compare **effective and nominal protection** levels
- Comparing the **impact of quotas** relative to tariff rate adjustments
- Highlight forms of protection **difficult to observe**

Key Topics

We'll work through **five topics**, as per IE:

- Use market theory to explain **effects of tariffs** on market outcomes
- Compare tariff data on inputs and outputs to compare **effective and nominal protection** levels
- Comparing the **impact of quotas** relative to tariff rate adjustments
- Highlight forms of protection **difficult to observe**
- New **unconventional methods** of protectionism

Glossary

Glossary

Below I define key terms for this session:

Glossary

Below I define key terms for this session:

- **Protectionism:** A concerted effort to shield domestic industries from external competitive pressure by restricting foreign import choices. This can be achieved through subsidizing local industry, taxing imports and limiting number of goods that can enter the country, per annum.

Glossary

Below I define key terms for this session:

- **Protectionism**: A concerted effort to shield domestic industries from external competitive pressure by restricting foreign import choices. This can be achieved through subsidizing local industry, taxing imports and limiting number of goods that can enter the country, per annum.
- **Tariff**: Percentage of value based tax on a country's imports. These vary based on the origin and commodity of imported goods.

Glossary

Below I define key terms for this session:

- **Protectionism**: A concerted effort to shield domestic industries from external competitive pressure by restricting foreign import choices. This can be achieved through subsidizing local industry, taxing imports and limiting number of goods that can enter the country, per annum.
- **Tariff**: Percentage of value based tax on a country's imports. These vary based on the origin and commodity of imported goods.
- **Quota**: Weight and quantity limits on the amount of goods that can be imported into the country

Glossary

Below I define key terms for this session:

- **Protectionism**: A concerted effort to shield domestic industries from external competitive pressure by restricting foreign import choices. This can be achieved through subsidizing local industry, taxing imports and limiting number of goods that can enter the country, per annum.
- **Tariff**: Percentage of value based tax on a country's imports. These vary based on the origin and commodity of imported goods.
- **Quota**: Weight and quantity limits on the amount of goods that can be imported into the country

Not all quotas are acts of protectionism. Some are required for national security (e.g. protecting the domestic supply of food), or to avoid health concerns related to imports from specific countries (e.g. livestock diseases)

Tariffs Analysis

Tariffs Analysis

Thus far we have examined transitions from **autarky** into **free trade**.

Tariffs Analysis

Thus far we have examined transitions from **autarky** into **free trade**.

In practice, even the most seemingly open economies will have some kind of measures in place that regulate the manner in which goods are traded internationally.

Tariffs Analysis

Thus far we have examined transitions from **autarky** into **free trade**.

In practice, even the most seemingly open economies will have some kind of measures in place that regulate the manner in which goods are traded internationally.

Restrictions introduce quality control over goods entering Home, but have added effect of **limiting volume of trade** that would otherwise occur.

Tariffs Analysis

Thus far we have examined transitions from **autarky** into **free trade**.

In practice, even the most seemingly open economies will have some kind of measures in place that regulate the manner in which goods are traded internationally.

Restrictions introduce quality control over goods entering Home, but have added effect of **limiting volume of trade** that would otherwise occur.

Why? Trade policy, like any other form of intervention, introduces **costs for firms**, which get passed on to consumers. Some will **switch to domestic goods**.

Tariffs Analysis

Consumer Demand Curve

Tariffs Analysis

Consumer Demand Curve

- Demand is mapped by the marginal willingness of individuals to pay for a good at a given price
- At a particularly high price, only a small number of individuals would purchase
- **As price falls**, the good enters into a greater pool of individuals' marginal willingness to pay, leading to **quantity demanded rising**

Therefore, we assume a **negative relationship** between market price and quantity demanded

Tariffs Analysis

Producer Supply Curve

Tariffs Analysis

Producer Supply Curve

- When the market price is particularly low, only a small number of firms can afford to service the market

Tariffs Analysis

Producer Supply Curve

- When the market price is particularly low, only a small number of firms can afford to service the market
- As **price rises**, the **quantity supplied to the market increases**, given that the greater associated revenue makes business profitable for an increasing number of firms.

Tariffs Analysis

Producer Supply Curve

- When the market price is particularly low, only a small number of firms can afford to service the market
- As **price rises**, the **quantity supplied to the market increases**, given that the greater associated revenue makes business profitable for an increasing number of firms.

Therefore, we assume a **positive relationship** between market price and quantity supplied

Tariffs Analysis

Consumer and Producer Surplus

Tariffs Analysis

Consumer and Producer Surplus

Combining these two strands of intuition:

Tariffs Analysis

Consumer and Producer Surplus

Combining these two strands of intuition:

- Demand curve for a given good is **downward sloping**

Tariffs Analysis

Consumer and Producer Surplus

Combining these two strands of intuition:

- Demand curve for a given good is **downward sloping**
- Supply curve for a given good is **upward sloping**

Tariffs Analysis

Consumer and Producer Surplus

Combining these two strands of intuition:

- Demand curve for a given good is **downward sloping**
- Supply curve for a given good is **upward sloping**

As per standard econ: market produces where supply meets demand.

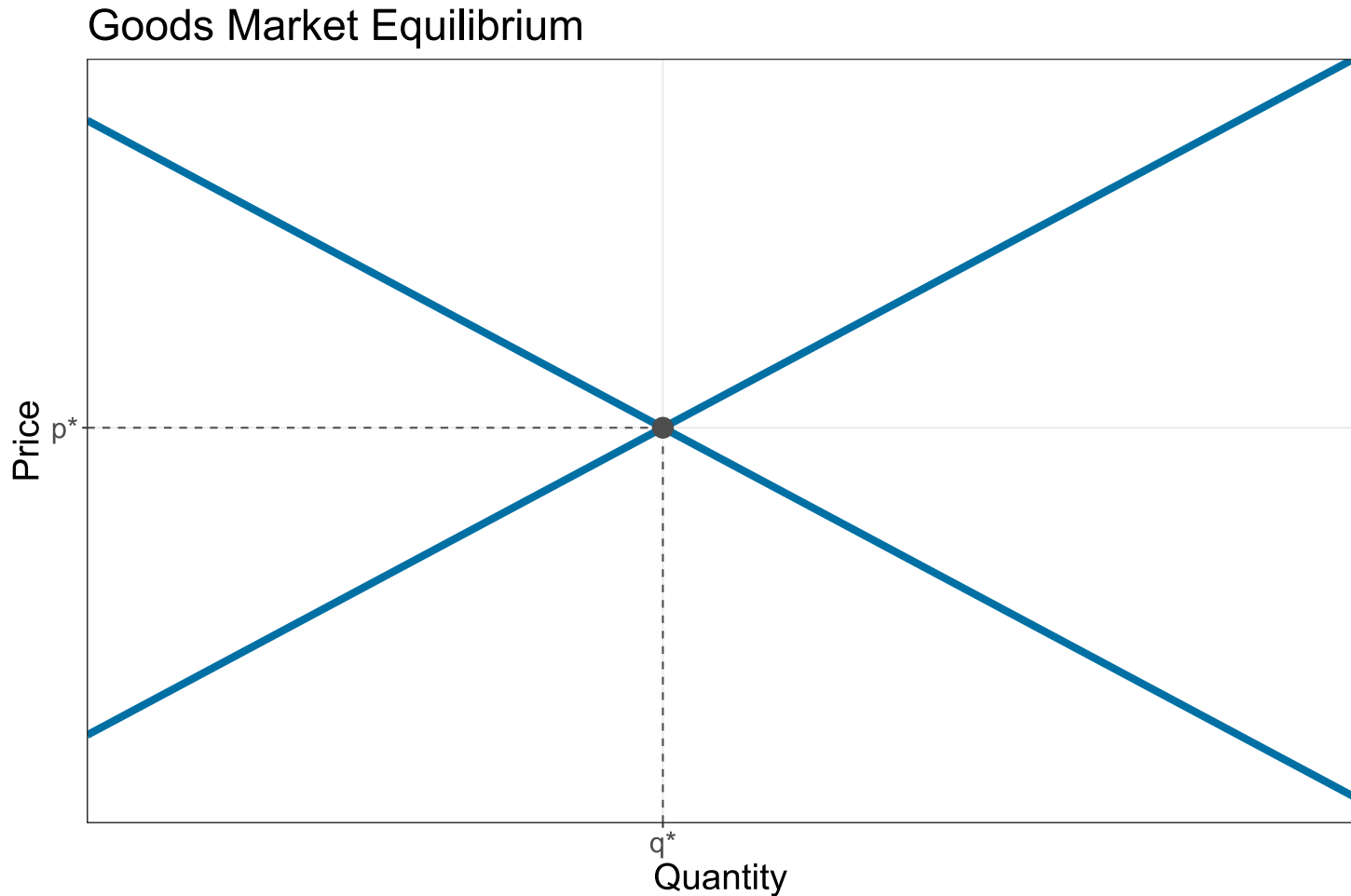
Any difference between marginal willingness to pay and price represents surplus for the consumer. Similarly the case for producers.

Tariffs Analysis

Consumer and Producer Surplus

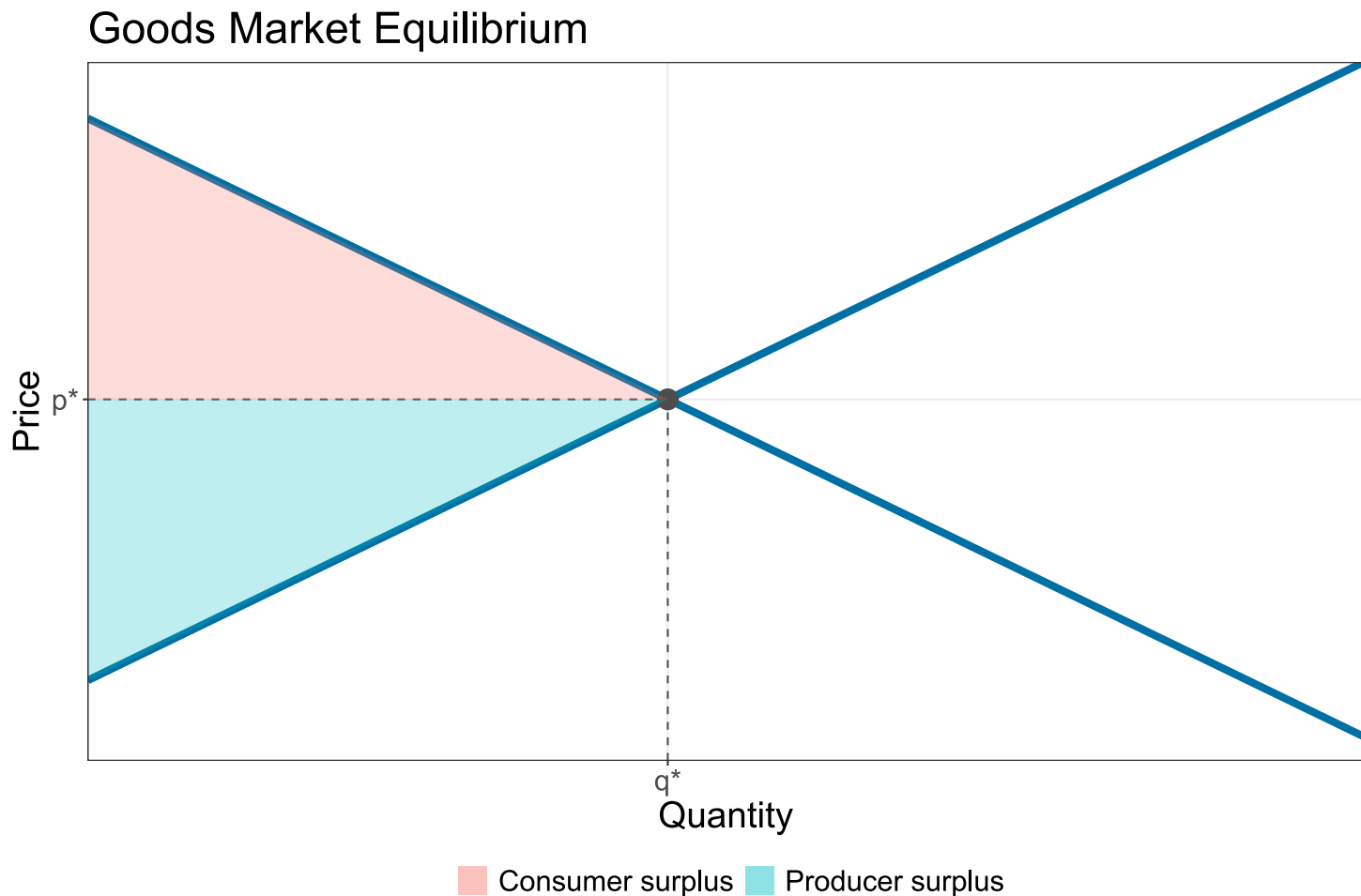
Tariffs Analysis

Consumer and Producer Surplus



Tariff Analysis

Consumer and Producer Surplus



Tariff Analysis

Consumer and Producer Surplus

Tariff Analysis

Consumer and Producer Surplus

To calculate the area of **consumer surplus**:

$$CS = \frac{1}{2} \times [\text{Demand}(q = 0) - p^*] \times q_d^*$$

Tariff Analysis

Consumer and Producer Surplus

To calculate the area of **consumer surplus**:

$$CS = \frac{1}{2} \times [\text{Demand}(q = 0) - p^*] \times q_d^*$$

To calculate the area of **producer surplus**:

$$PS = \frac{1}{2} \times [p^* - \text{Supply}(q = 0)] \times q_s^*$$

Tariff Analysis

Consumer and Producer Surplus

To calculate the area of **consumer surplus**:

$$CS = \frac{1}{2} \times [\text{Demand}(q = 0) - p^*] \times q_d^*$$

To calculate the area of **producer surplus**:

$$PS = \frac{1}{2} \times [p^* - \text{Supply}(q = 0)] \times q_s^*$$

We are simply calculating the areas of the triangles for our measures of CS and PS in this free-market scenario.

Tariff Analysis

Consumer and Producer Surplus

- Useful for discussing implications of **tariffs** and **quotas**

Tariff Analysis

Consumer and Producer Surplus

- Useful for discussing implications of **tariffs** and **quotas**
- CS and PS determined by market prices and quantities

Tariff Analysis

Consumer and Producer Surplus

- Useful for discussing implications of **tariffs** and **quotas**
- CS and PS determined by market prices and quantities

How do tariffs influence P and Q?

Tariff Analysis

Consumer and Producer Surplus

- Useful for discussing implications of **tariffs** and **quotas**
- CS and PS determined by market prices and quantities

How do tariffs influence P and Q?

- Our demand and supply curves will reflect national production capacitys

Tariff Analysis

Consumer and Producer Surplus

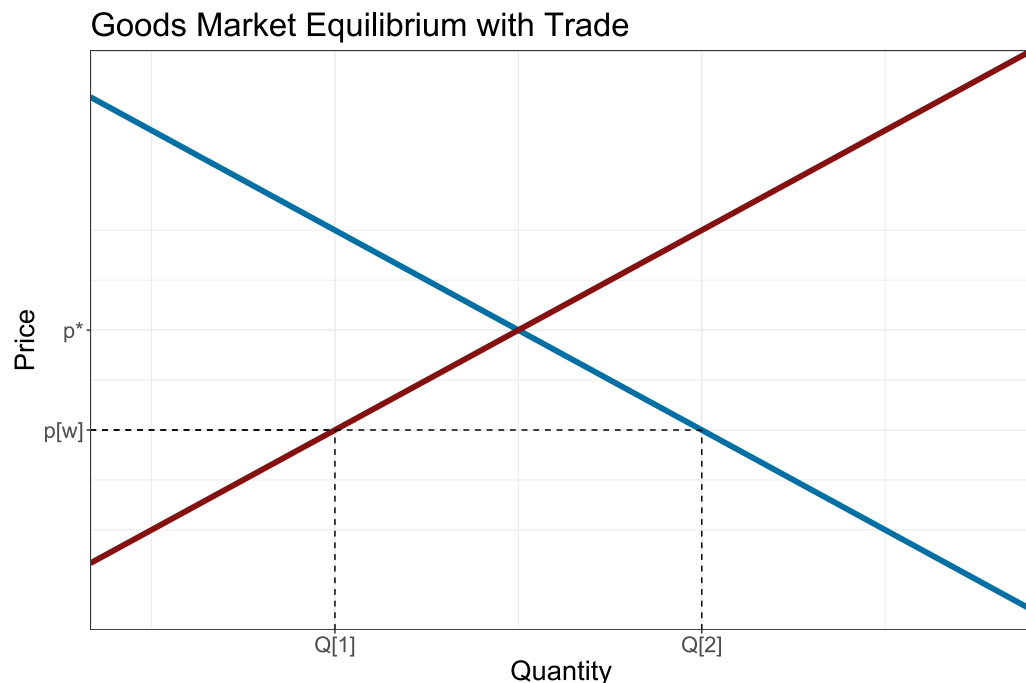
- Useful for discussing implications of **tariffs** and **quotas**
- CS and PS determined by market prices and quantities

How do tariffs influence P and Q?

- Our demand and supply curves will reflect national production capacitys
- Equilibrium price is determined by world price

Tariff Analysis

Tariff Analysis



$$p_w < p^*$$

Local supply Q_1
below market
demand Q_2

Import amount is
 $Q_2 - Q_1$

Tariff will upset
this balance

- Market experiences a huge increase in CS due to trade, PS falls, but net welfare rises ($CS + PS$)
- Assume small country, scale of demand cannot affect **world price**

Tariff Analysis

Tariff Analysis

Government imposes tariff amount t , per good imported

Tariff Analysis

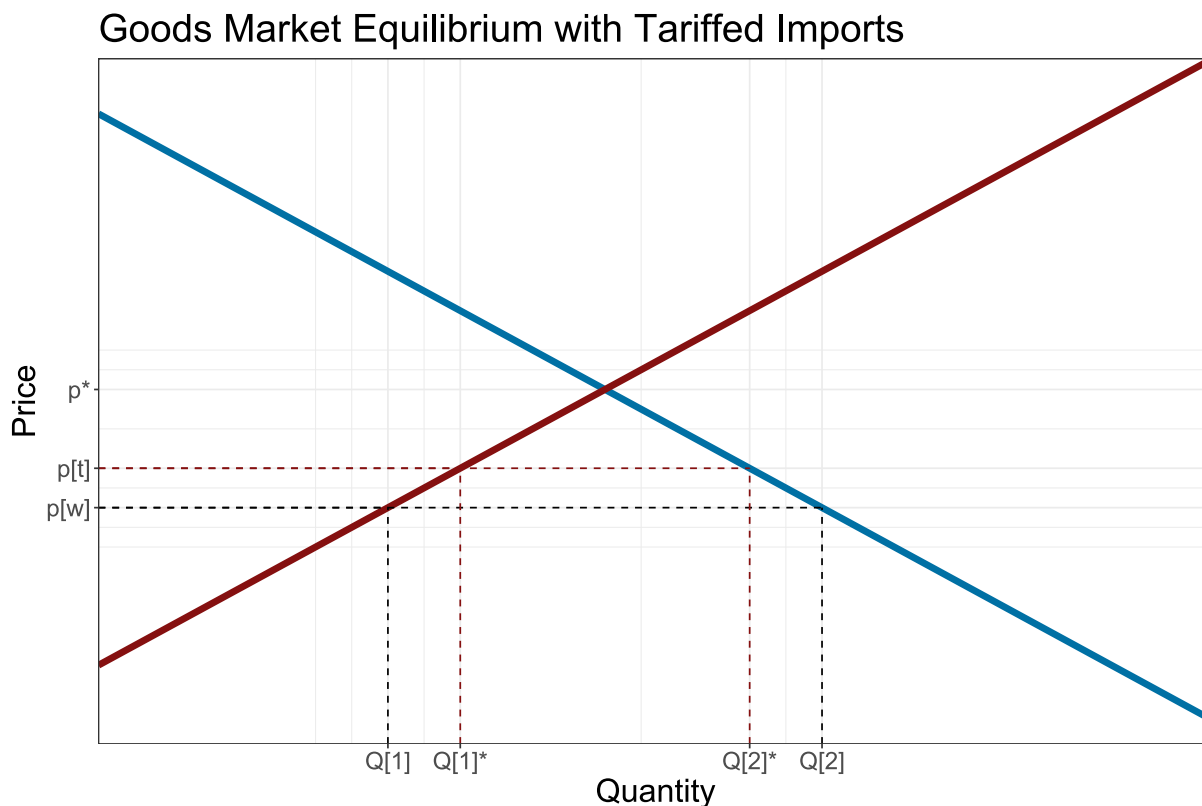
Government imposes tariff amount t , per good imported

Price updates to $P_t = P_w + t$, all of our outcome variables are affected

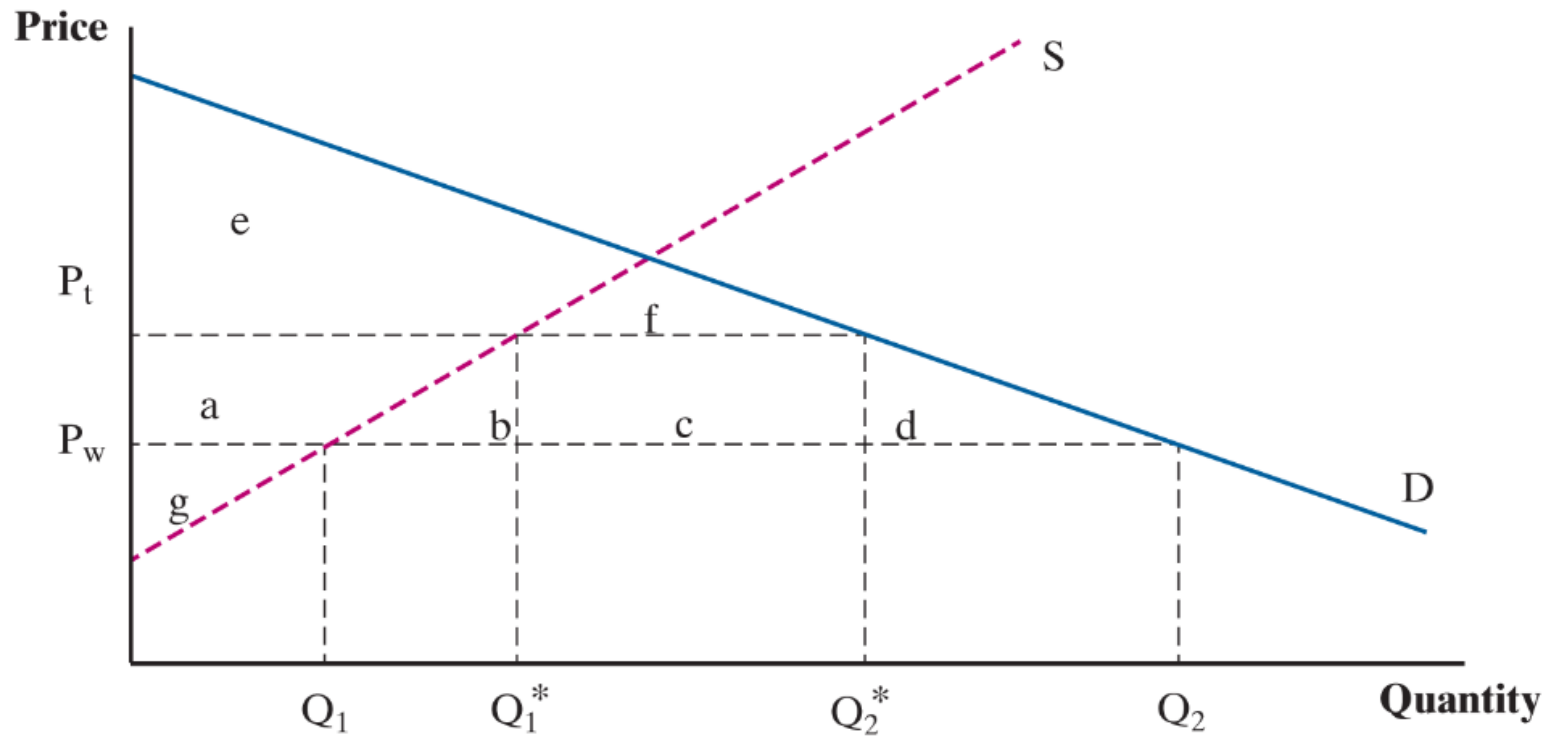
Tariff Analysis

Government imposes tariff amount t , per good imported

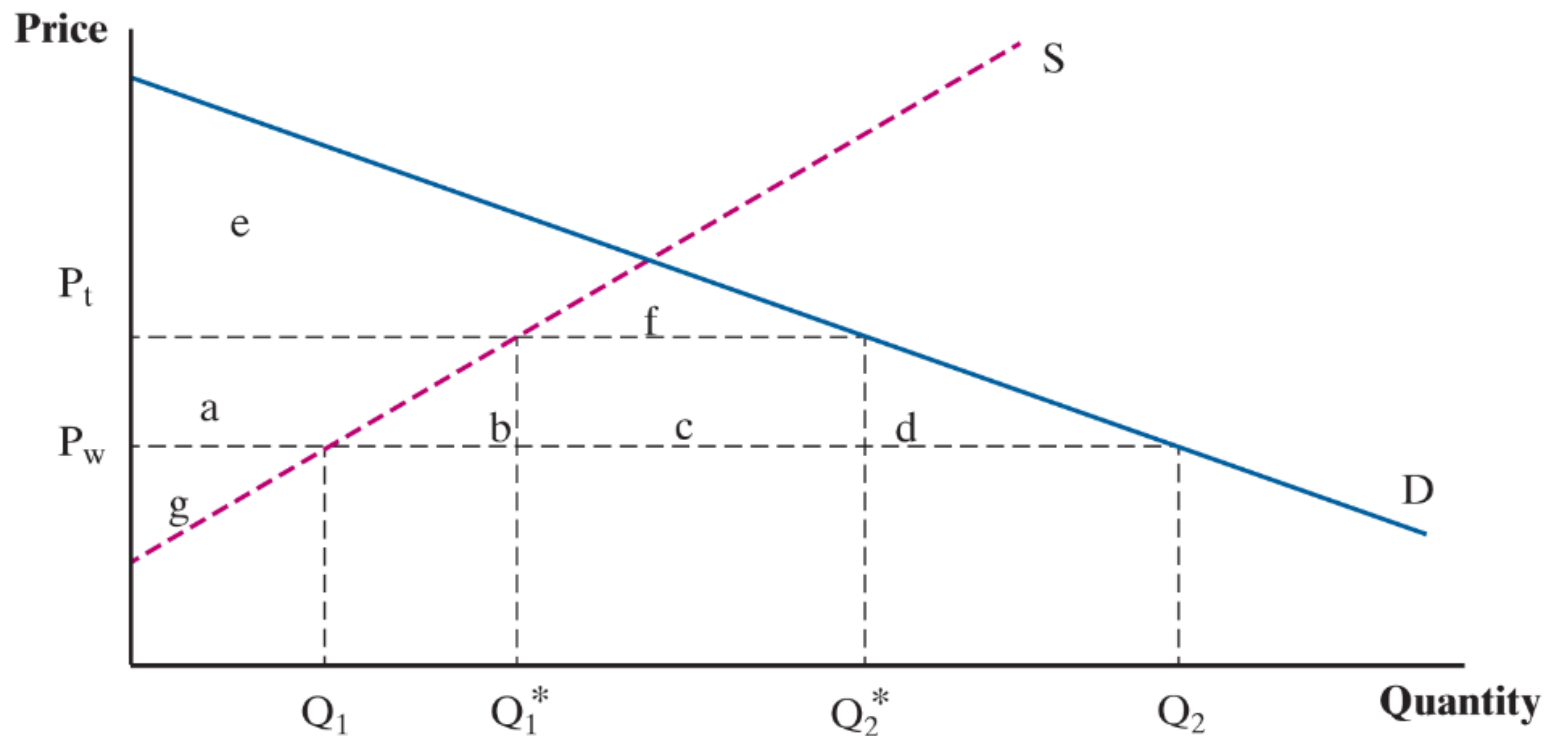
Price updates to $P_t = P_w + t$, all of our outcome variables are affected



Tariff Analysis

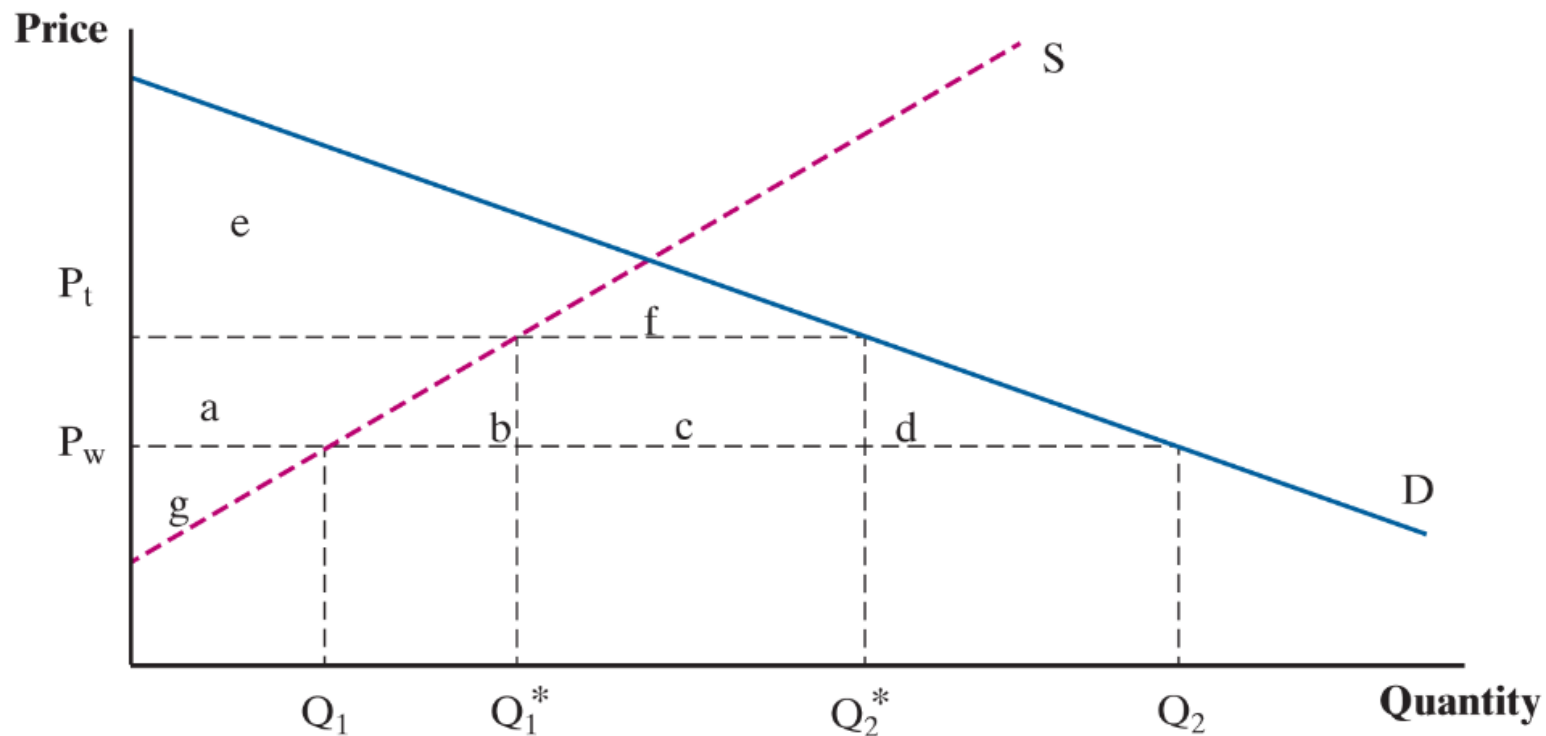


Tariff Analysis



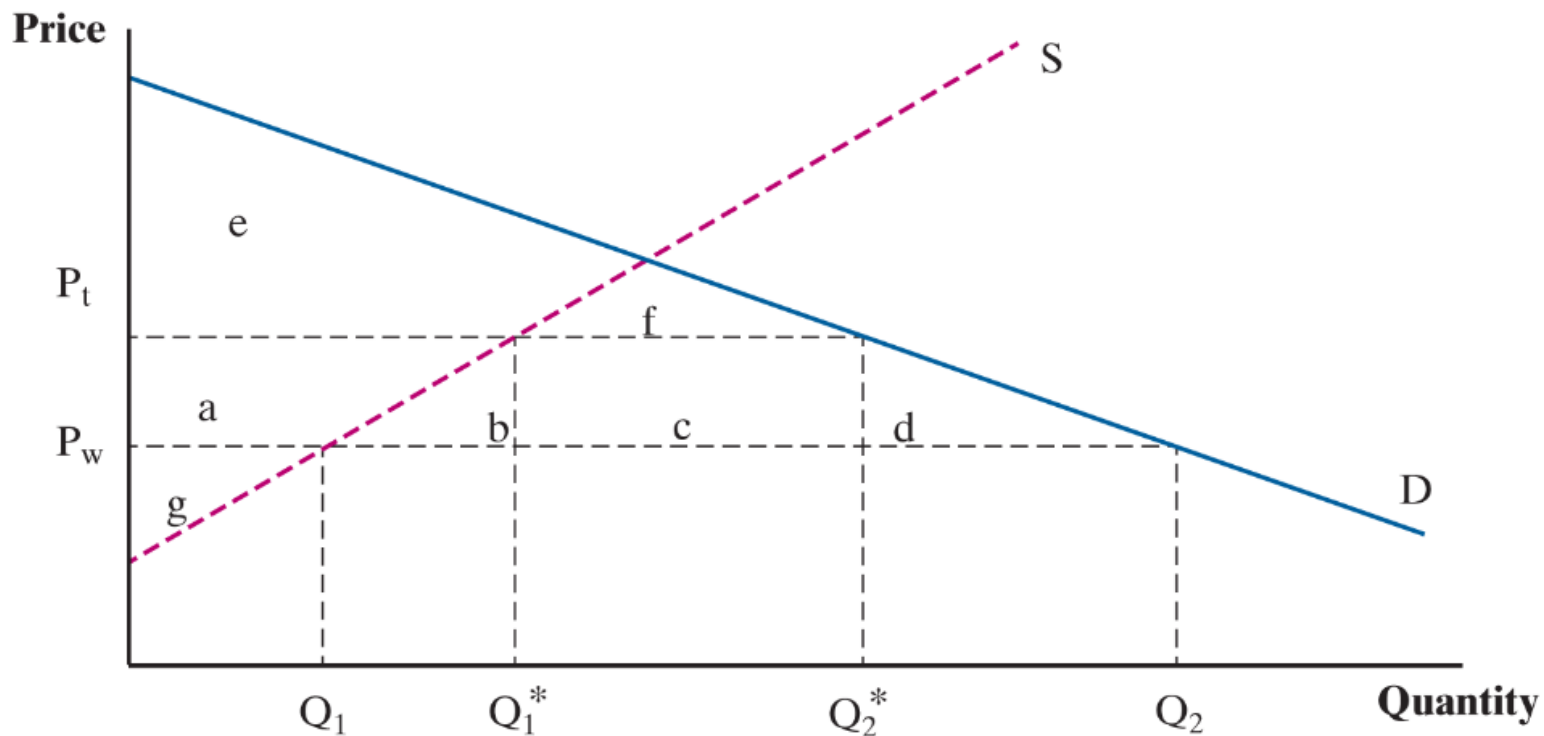
CS under **free trade**, where $t = 0$: $a + b + c + d + e + f$

Tariff Analysis



CS under **tariff**, where $t = 10$: $e + f$

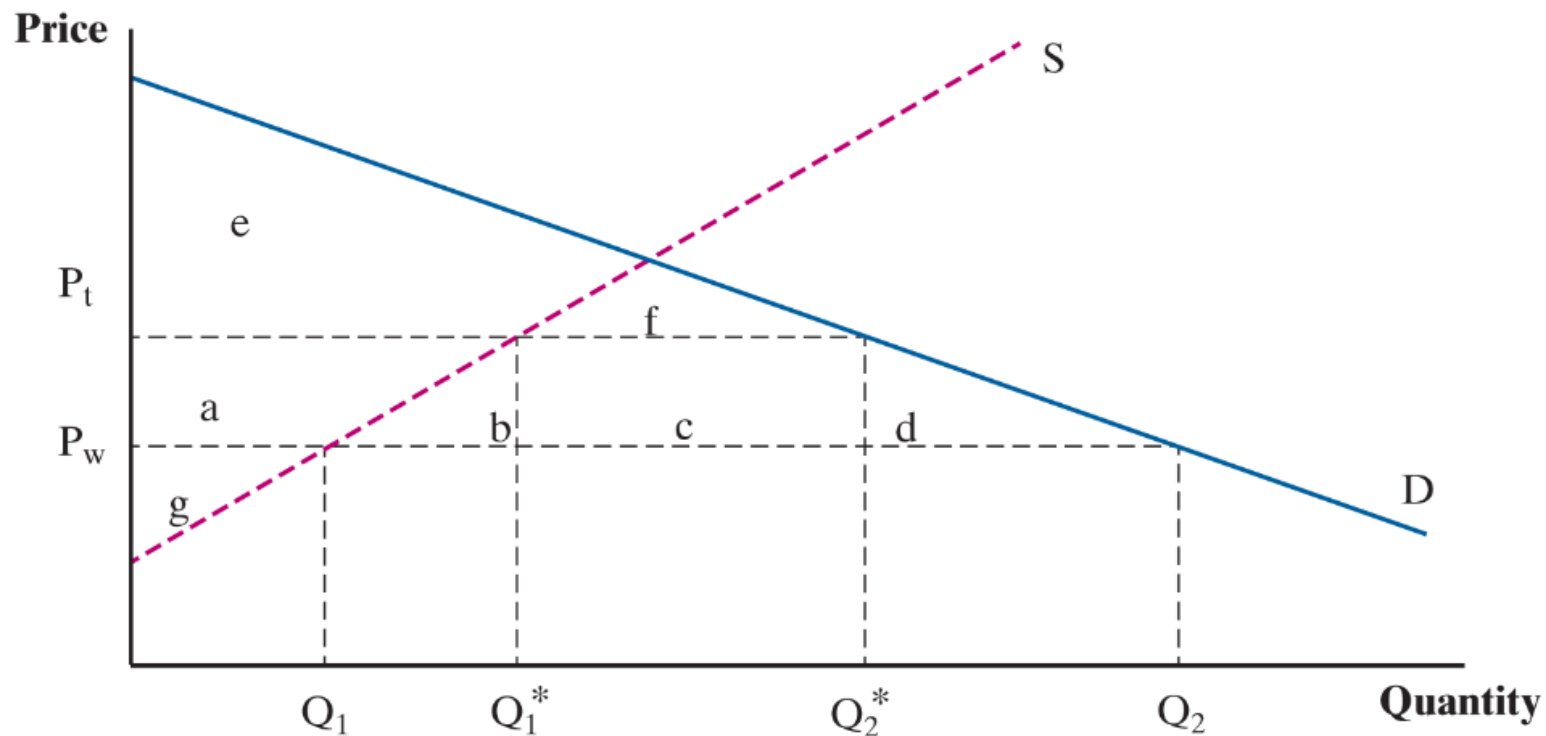
Tariff Analysis



CS under **tariff**, where $t = 10$: $e + f$

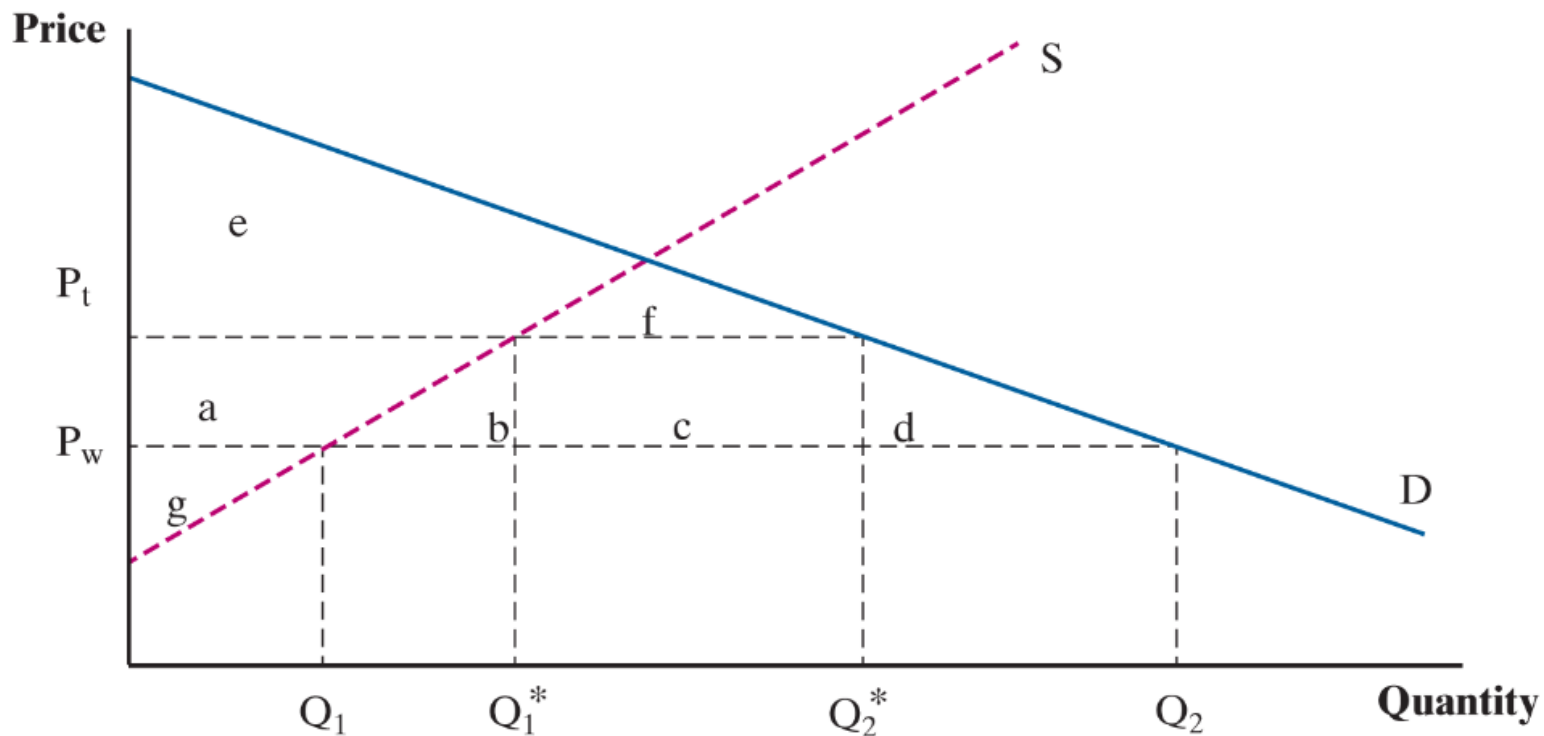
$$\Delta CS = -(a + b + c + d)$$

Tariff Analysis



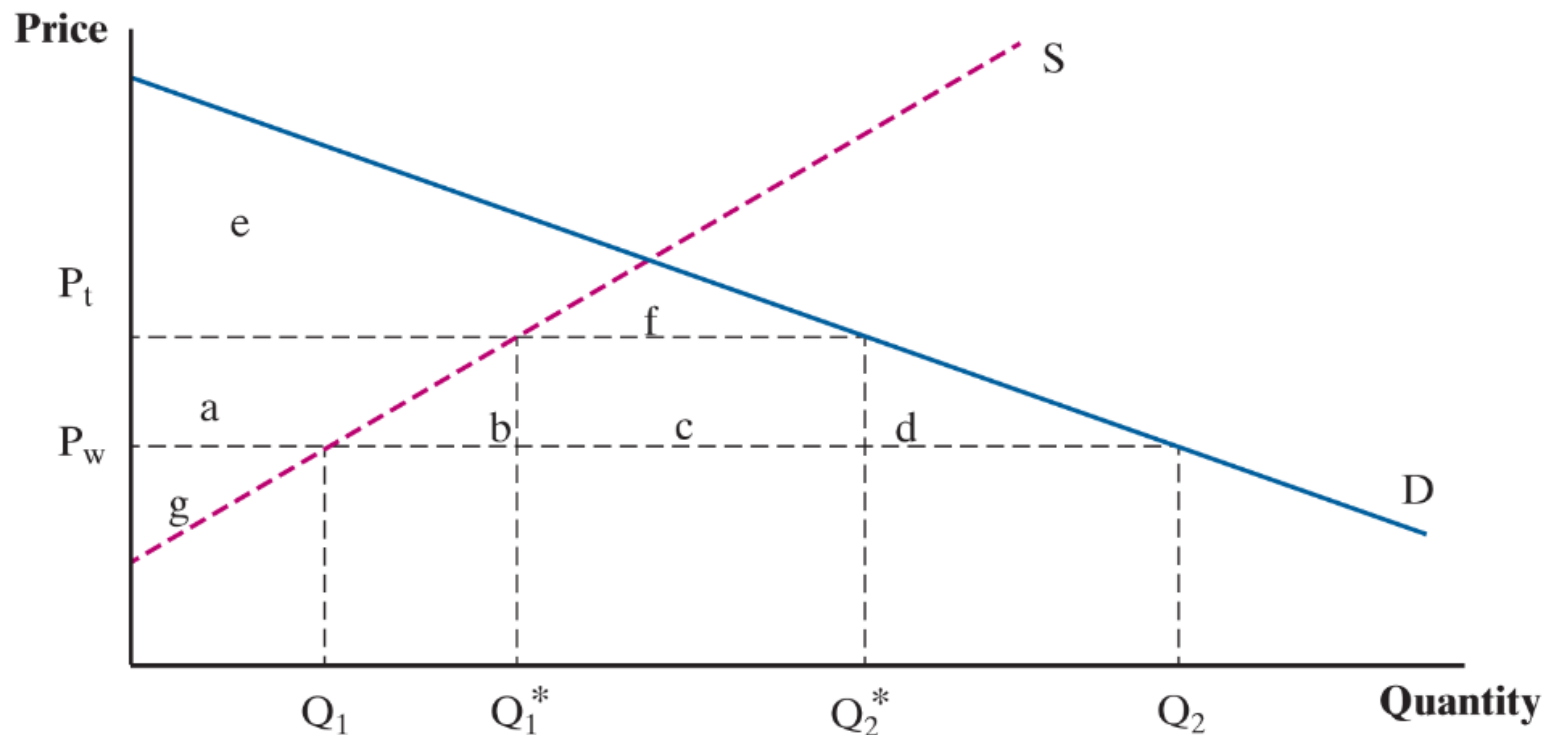
PS under **free trade**, where $t = 0$: g

Tariff Analysis



PS under **tariff**, where $t = 10$: $g + a$

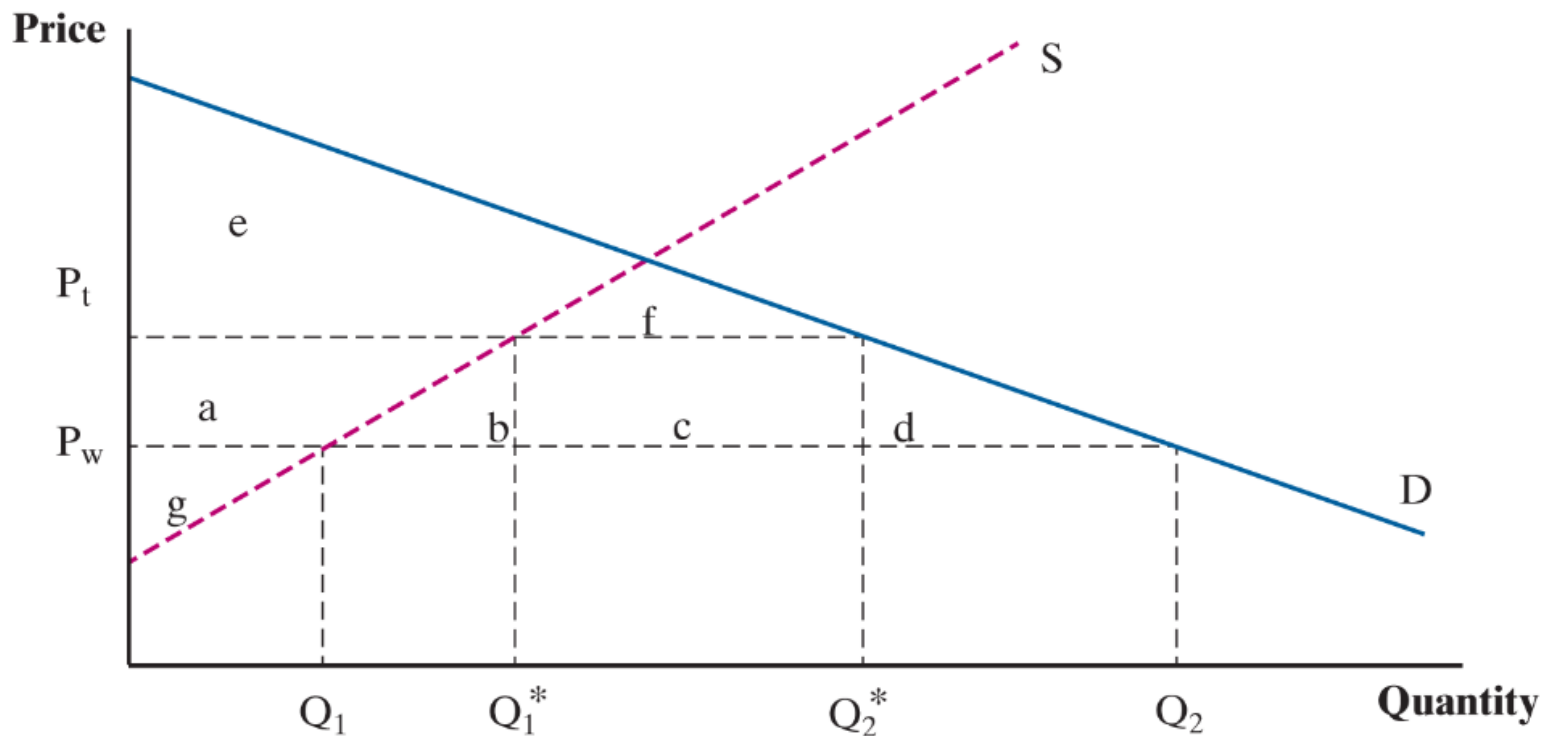
Tariff Analysis



PS under **tariff**, where $t = 10$: $g + a$

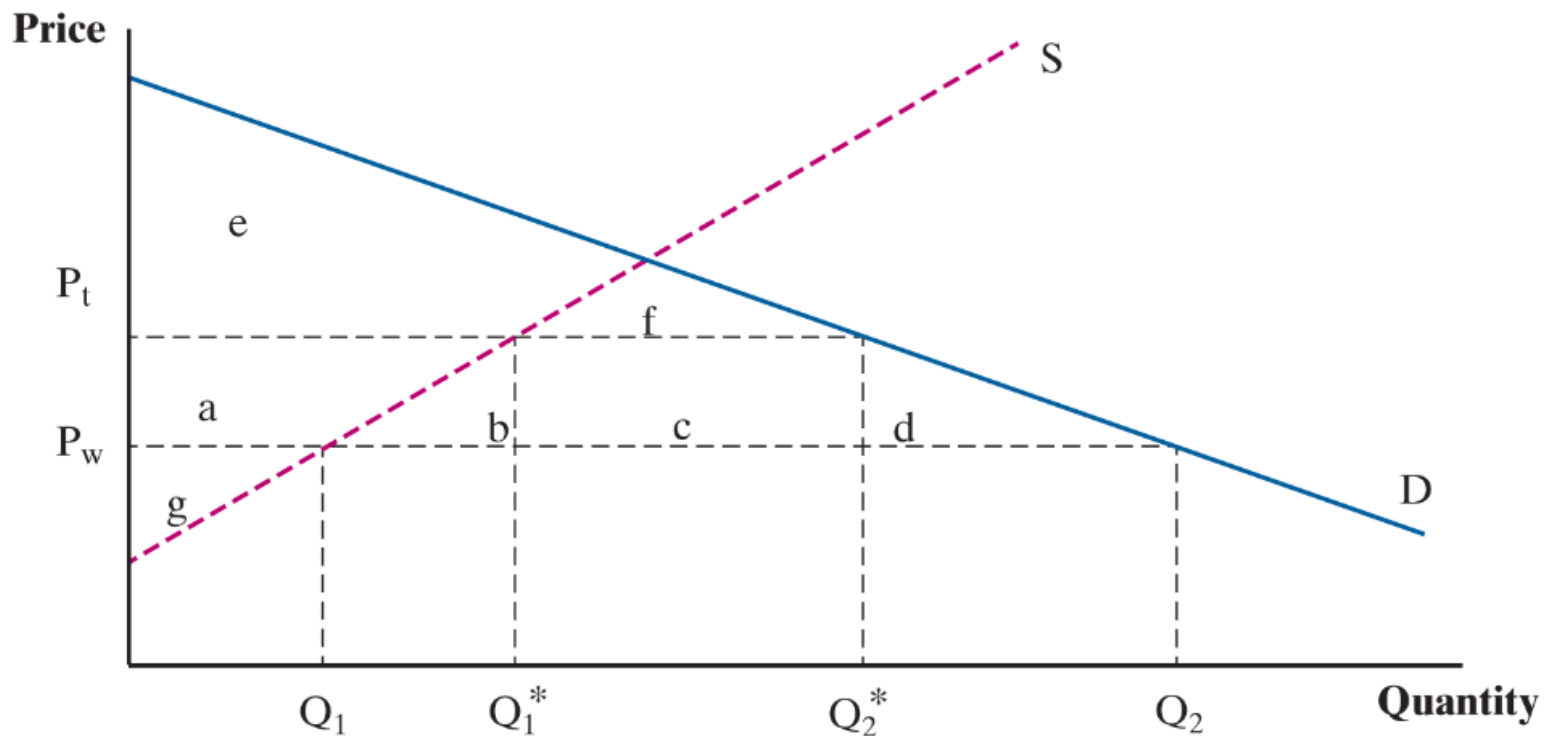
$\Delta PS = a$ transferred from consumers to producers

Tariff Analysis



Government collects revenue t times the number of imports

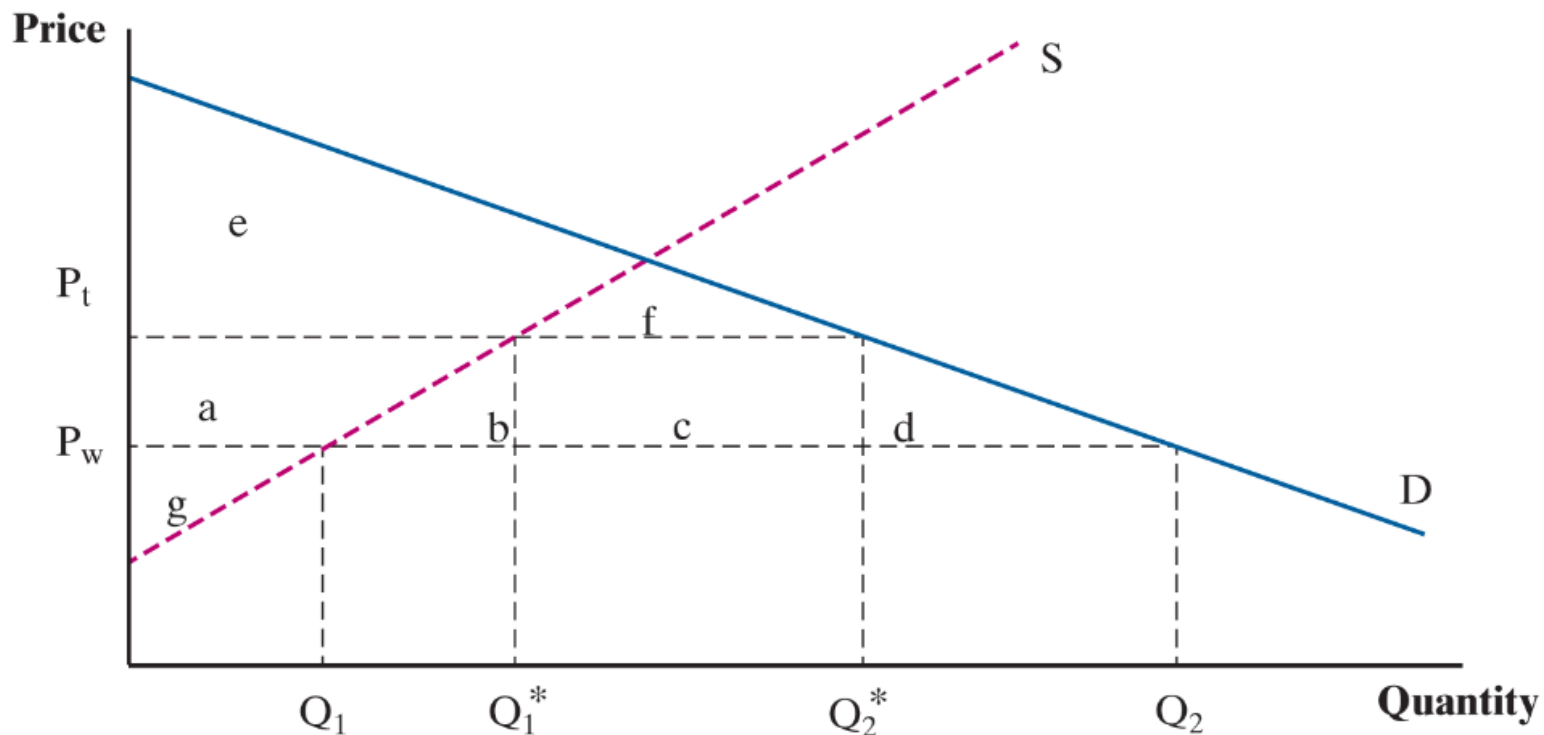
Tariff Analysis



Government collects revenue t times the number of imports

$$c = t \times [Q_2^* - Q_1^*] \text{ transferred from consumers to govt}$$

Tariff Analysis



Consumers lost $a + b + c + d$, other parties gained a & c

Societal net loss of $b + d$ where d is **deadweight loss** and b is **efficiency loss**

Tariff Analysis

Deadweight loss

Loss associated with the economic welfare consumers that otherwise would have purchased in this market would have generated, had there been no government interference.

Tariff Analysis

Deadweight loss

Loss associated with the economic welfare consumers that otherwise would have purchased in this market would have generated, had there been no government interference.

$d = \frac{1}{2} \Delta P \times \Delta Q_2$, where Q_2 represents quantity demanded

Tariff Analysis

Deadweight loss

Loss associated with the economic welfare consumers that otherwise would have purchased in this market would have generated, had there been no government interference.

$d = \frac{1}{2} \Delta P \times \Delta Q_2$, where Q_2 represents quantity demanded

Efficiency loss

Loss associated with producing additional goods at an excessive cost, relatively to how much it would have cost the rest of the world to generate these goods.

Tariff Analysis

Deadweight loss

Loss associated with the economic welfare consumers that otherwise would have purchased in this market would have generated, had there been no government interference.

$d = \frac{1}{2} \Delta P \times \Delta Q_2$, where Q_2 represents quantity demanded

Efficiency loss

Loss associated with producing additional goods at an excessive cost, relatively to how much it would have cost the rest of the world to generate these goods.

$b = \frac{1}{2} \Delta P \times \Delta Q_1$, where Q_1 represents quantity supplied

Tariff Analysis

Tariff Analysis

These equilibria we consider do not take into account:

Tariff Analysis

These equilibria we consider do not take into account:

- Retaliatory tariffs (e.g. China Trade War)

Tariff Analysis

These equilibria we consider do not take into account:

- Retaliatory tariffs (e.g. China Trade War)
- Innovation and productivity (less competition)

Tariff Analysis

These equilibria we consider do not take into account:

- Retaliatory tariffs (e.g. China Trade War)
- Innovation and productivity (less competition)
- Import/Export interdependencies within country

Tariff Analysis

These equilibria we consider do not take into account:

- Retaliatory tariffs (e.g. China Trade War)
- Innovation and productivity (less competition)
- Import/Export interdependencies within country
- Rent seeking behaviour (lobbying)

Tariff Analysis: Large Country

Tariff Analysis: Large Country

Possible to improve national welfare with tariff as long as no retaliation

Tariff Analysis: Large Country

Possible to improve national welfare with tariff as long as no retaliation

- Tariff adjustment triggers price reduction by exporter country (rest of world)

Tariff Analysis: Large Country

Possible to improve national welfare with tariff as long as no retaliation

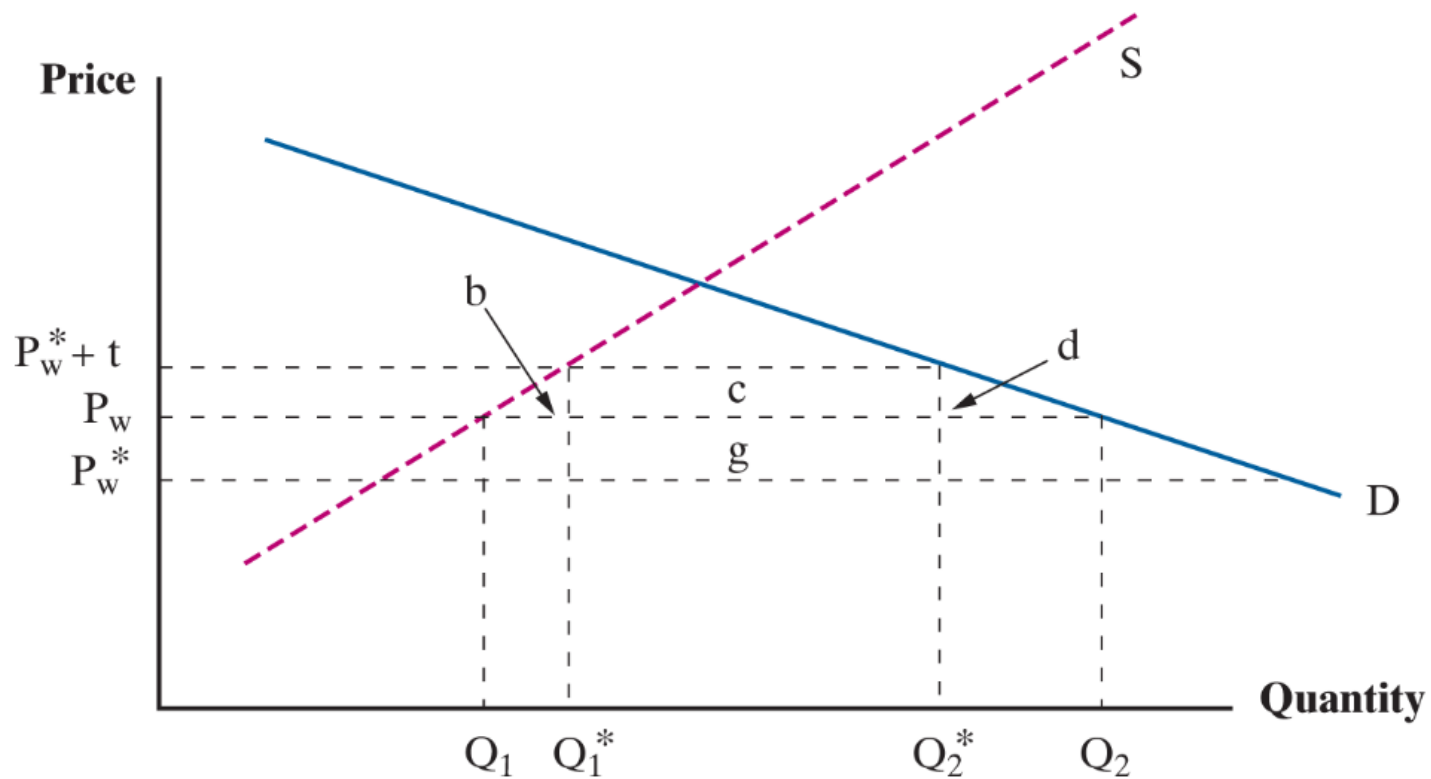
- Tariff adjustment triggers price reduction by exporter country (rest of world)
- Fall in Home country demand lowers P_w to P_w^* . Home price becomes $P_t^* = P_w^* + t$

Tariff Analysis: Large Country

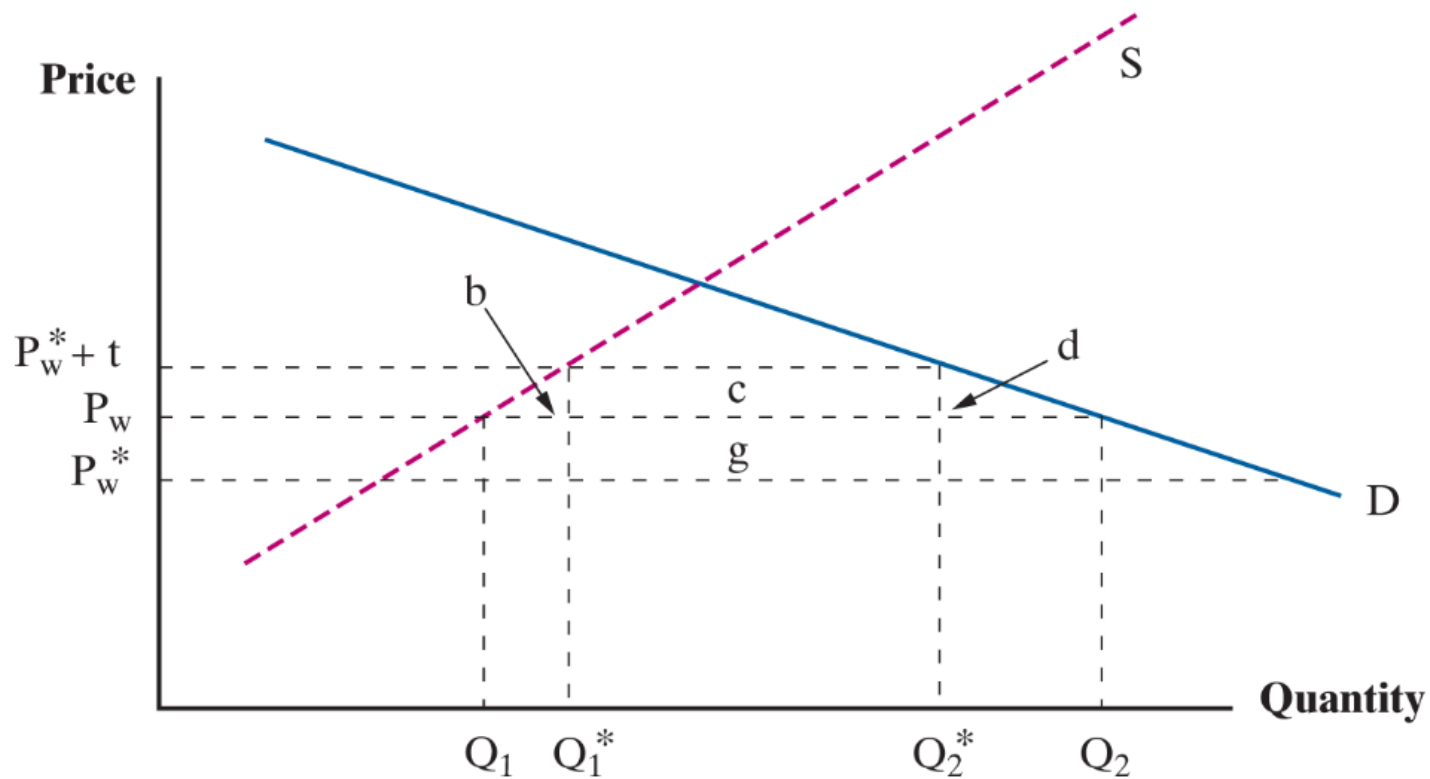
Possible to improve national welfare with tariff as long as no retaliation

- Tariff adjustment triggers price reduction by exporter country (rest of world)
- Fall in Home country demand lowers P_w to P_w^* . Home price becomes $P_t^* = P_w^* + t$
- Price reduction offsets some of the deadweight loss caused by tariff introduction

Tariff Analysis: Large Country

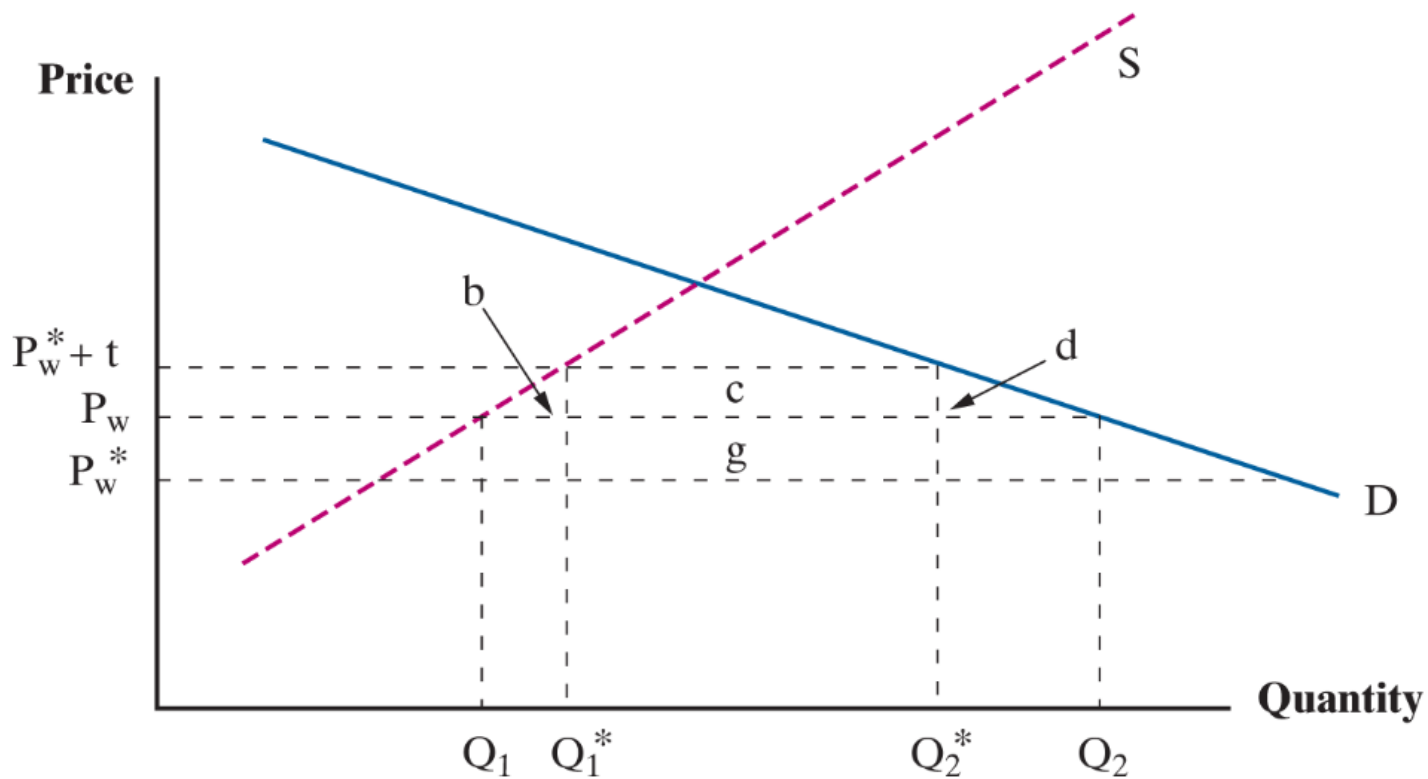


Tariff Analysis: Large Country



What happens to overall economic welfare following tariff introduction?

Tariff Analysis: Large Country



Lower price implies areas b and d are smaller and domestic production grows by a lower scale. If $g > b + d$ then tariff was **welfare enhancing**.

Key Topics

- Use market theory to explain effects of tariffs on market outcomes
- **Compare tariff data on inputs and outputs to compare effective and nominal protection levels**
- Comparing the **impact of quotas** relative to tariff rate adjustments
- Highlight forms of protection **difficult to observe**
- New **unconventional methods** of protectionism

Inputs & Outputs

Inputs & Outputs

While tariffs protect one industry, they may also inconvenience other domestic industries reliant on imported inputs of intermediate goods

- US tariffs on steel products protected steel industry and hurt car industry

Inputs & Outputs

While tariffs protect one industry, they may also inconvenience other domestic industries reliant on imported inputs of intermediate goods

- US tariffs on steel products protected steel industry and hurt car industry

Nominal rate of protection: The amount of a tariff expressed as a percentage of a good's price. This is the tariff we have discussed so far.

Inputs & Outputs

While tariffs protect one industry, they may also inconvenience other domestic industries reliant on imported inputs of intermediate goods

- US tariffs on steel products protected steel industry and hurt car industry

Nominal rate of protection: The amount of a tariff expressed as a percentage of a good's price. This is the tariff we have discussed so far.

Effective rate of protection: Level of protection on intermediate inputs and nominal tariff levied on protected good. Measured as percentage change in domestic value added after tariffs on intermediate and final goods applied.

Inputs & Outputs

Value-added: Contribution of domestic production factors (capital and labor) to a given product/good.

Inputs & Outputs

Value-added: Contribution of domestic production factors (capital and labor) to a given product/good.

$$\text{Effective Rate of Protection} = (VA^* - VA)/VA$$

Inputs & Outputs

Value-added: Contribution of domestic production factors (capital and labor) to a given product/good.

$$\text{Effective Rate of Protection} = (VA^* - VA)/VA$$

- VA is domestic value-added under free trade
- VA^* is VA after accounting for all relevant tariffs

Inputs & Outputs

Inputs & Outputs

Suppose we introduce **two tariffs** in sequence

Variable	No Tariff	40% Tariff, Final Good	+10% Tariff, Intrm. Good
Domestic Price of Good, VA*	5000	7000.0	7000.0
Value of Imported Input	400	400.0	440.0
Domestic Value-Added, VA	4600	6600.0	6560.0
Effective RP, %	0	43.5	42.6

Inputs & Outputs

Inputs & Outputs

Sufficiently high import reliance can make tariff protection yield **negative protection measure**, depending on the good examined.

Inputs & Outputs

Sufficiently high import reliance can make tariff protection yield **negative protection measure**, depending on the good examined.

Upcoming homework expects you to yield examples of such outcomes.

To summarise:

- Tariffs are bad for countries with little influence on world prices
- Large countries exhibit an ambiguous effect
- Tariff protection can backfire, depending on input reliances

To summarise:

- Tariffs are bad for countries with little influence on world prices
- Large countries exhibit an ambiguous effect
- Tariff protection can backfire, depending on input reliances

Next time

Discuss quotas, difficulties in observing protectionism and unconventional methods used