Minnesota Home Value Time Series Analysis

Peder Norr June 20, 2021



## Outline

- Business Problem
- Data
- Methods
- Results
- Conclusions

## Business Problem

- Real estate investment firm wants to invest in property in Minnesota
- Needs to know in which locations to invest
- Wants to identify the best 5 zip codes for investment

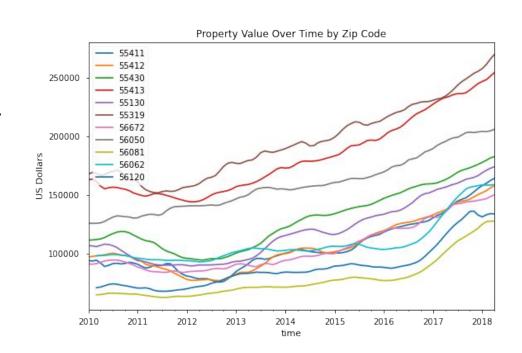
## Data

- Data sourced from Zillow Research
- Dataset contains time series data of home values, and 6 variables describing home location
- Dataset encompassed 14,723
  entries from 1996-2018



## Methods

- To reduce computation time, first identified top 11 zip codes with highest historical ROI from 2010-2018 and made forecast for each
- Created SARIMA time series models to forecast future home values for those zip codes
- Evaluated best zip codes for investment by calculating the future potential ROI of property in that location and identified top 5 zip codes



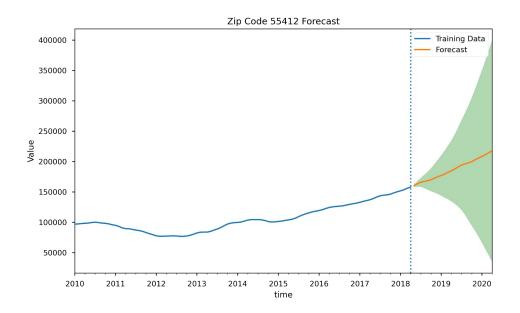
#### Zip Code 55412:

Initial investment: \$157,900

Forecasted 24 month ROI: 35.6%

• Lower CI ROI: -78.4%

Upper Cl ROI: 149.6%



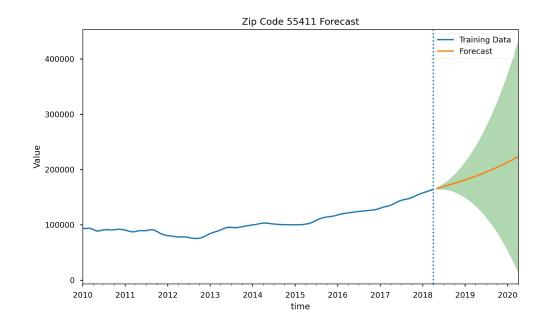
#### Zip Code 55411:

• Initial investment: \$164,100

Forecasted 24 month ROI: 34.6%

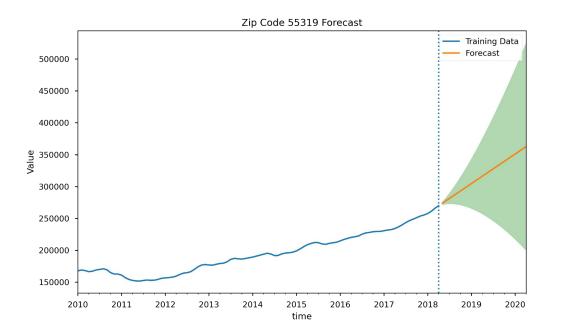
• Lower CI ROI: -91.3%

• Upper CI ROI: 160.6%



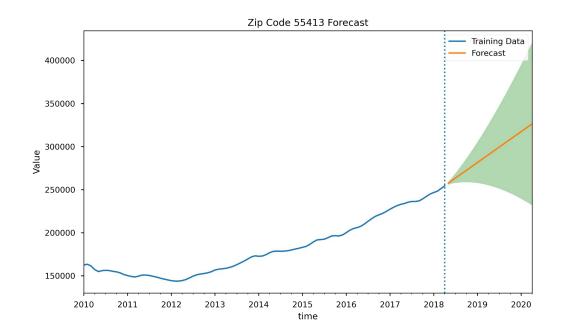
#### Zip Code 55319:

- Initial investment: \$270,000
- Forecasted 24 month ROI: 32.4%
- Lower CI ROI: -27.1%
- Upper CI ROI: 92.1%



#### Zip Code 55413:

- Initial investment: \$254,500
- Forecasted 24 month ROI: 26.7%
- Lower CI ROI: -9.8%
- Upper CI ROI: 63.3%



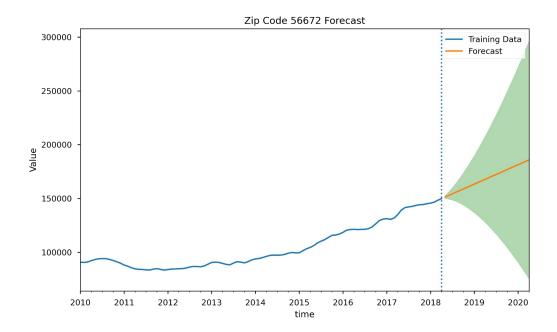
#### Zip Code 56672:

• Initial investment: \$150,000

Forecasted 24 month ROI: 22.8%

• Lower CI ROI: -50.3%

• Upper CI ROI: 95.9%



## Conclusions

# The firm should invest in the following zip codes in Minnesota due to their high ROI percentages:

| Zip Code | Forecasted 3 year ROI |
|----------|-----------------------|
| 55412    | 35.6%                 |
| 55411    | 34.6%                 |
| 55319    | 32.5%                 |
| 55413    | 26.7%                 |
| 56672    | 22.8%                 |

## Next Steps

- The model and analysis are not complete solutions
- Time series struggle to perfectly meet the assumption of stationarity
- More accurate forecasts could be produced by further transforming data, and using more powerful models, such as recurrent neural networks, Prophet, or Greykite

# Thank You!

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