

# Pedro Augusto Januzzi Guerra

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PERSONAL [pedroajguerra.github.io](https://pedroajguerra.github.io)  
WEBSITE

RESEARCH Macroeconomics, Public, Labor, Inequality  
INTERESTS

EDUCATION **University of Minnesota**  
Minneapolis, MN, USA  
Ph.D. in Economics, 2023 - present

**University of Minnesota**  
Minneapolis, MN, USA  
MA in Economics, 2023 - 2025

**Getulio Vargas Foundation (FGV EPGE)**  
Rio de Janeiro, RJ, Brazil  
M.Sc. in Economics, 2021 - 2023

**Ibmec**  
Rio de Janeiro, RJ, Brazil  
B.Sc. in Economics, 2016 - 2020

WORK IN  
PROGRESS

## **Low-wage Import Competition, Innovation and Growth**

- Joint with Pedro Cavalcanti Ferreira (EPGE-FGV), Bruno Delalibera (Universitat de Barcelona), Heron Rios (World Bank) - *draft coming soon*

## **Wealth Inequality and the “Buy, Borrow, Die” Strategy: the Role of Estate Taxation**

- Joint with Pedro Cavalcanti Ferreira (EPGE-FGV) - *master's thesis version*

RESEARCH  
EXPERIENCE

## **Research Assistant (EPGE-FGV)**

- C  zar Santos (IDB), Carlos Eug  nio da Costa (EPGE-FGV) and Lucas Maestri (EPGE-FGV)  
Job Quality, Search, and Optimal Unemployment Contracts 08/2022 - 07/2023
- Pedro Cavalcanti Ferreira (EPGE-FGV), Bruno Delalibera (Universitat de Barcelona), Heron Rios (World Bank)  
Low-wage Import Competition, Innovation and Growth 04/2023 - 07/2023

TEACHING  
EXPERIENCE

**University of Minnesota**

- Head Instructor, Principles of Microeconomics (Undergraduate) Fall 2025 - Spring 2026
- Instructor, Intermediate Macroeconomics (Undergraduate) Summer 2025
- Head Grader, Principles of Microeconomics (Undergraduate) Fall 2024 - Spring 2025
- Teaching Assistant, Principles of Microeconomics (Undergraduate) Fall 2023 - Spring 2024

**EPGE-FGV**

- Teaching Assistant, Macroeconomic Theory I (Graduate) 04/2022 - 06/2022
- Teaching Assistant, Economic Growth (Undergraduate) 02/2022 - 07/2022
- Teaching Assistant, Investments (Master of Professional Studies) 01/2022 - 03/2022

**Ibmec**

- Teaching Assistant, Principles of Microeconomics (Undergraduate) 02/2017 - 06/2017

OTHER  
EMPLOYMENT

**brMalls** (now merged with Aliansce Sonae)

- M&A Intern 10/2019 - 07/2020
  - Worked in the M&A team of brMalls, then the largest shopping mall company in Brazil (by number of assets).
  - Assisted in evaluating shopping malls and potential acquisitions, monitoring the Brazilian real estate market, and prospecting buyers for non-core assets as part of the company's divestment strategy.

AWARDS AND  
FELLOWSHIPS

CAPES Fellowship for EPGE Master's Program in Economics 2021 - 2022

Ibmec Merit Fellowship - B.Sc. in Economics 2018

PROJECTS

**Safra Bank Management Challenge**

- Champion

The Safra Bank Management Challenge is a competition among groups composed of undergraduate students. It is a six-month challenge, and at the beginning of each month, the groups have to select a portfolio of assets and justify their decision. After a final presentation of the group's strategies during the challenge, the organization declared my group champion. 06/2018 - 11/2018

**CFA Institute Research Challenge**

- Brazilian Finalist

The CFA Institute Research Challenge is a global competition organized by the CFA Society. Each group comprises undergraduate students who prepare a detailed financial analysis of a company chosen by the jury. In 2018, the company selected for Brazilian teams was **Ánima Educação**, and my team was one of the four Brazilian finalists. 08/2018 - 11/2018

COMPUTATIONAL  
SKILLS

MATLAB, Julia, R, Python, Fortran (beginner), Stata (beginner)

LANGUAGES	Portuguese (Native)
	English (Fluent)
	Spanish (Intermediate)

CITIZENSHIP	Brazilian
	Portuguese