

Pedro Augusto Januzzi Guerra

CONTACT
INFORMATION

januz003@umn.edu
+1 612-239-5583
3-127 Hanson Hall
1925 Fourth Street South Minneapolis, MN 55455

PERSONAL
WEBSITE

pedroajguerra.github.io

RESEARCH
INTERESTS

Macroeconomics, Public, Labor, Inequality

EDUCATION

University of Minnesota
Minneapolis, MN, USA
Ph.D. in Economics, 2023 - present

University of Minnesota
Minneapolis, MN, USA
MA in Economics, 2023 - 2025

Getulio Vargas Foundation (FGV EPGE)
Rio de Janeiro, RJ, Brazil
M.Sc. in Economics, 2021 - 2023

Ibmec
Rio de Janeiro, RJ, Brazil
B.Sc. in Economics, 2016 - 2020

WORK IN
PROGRESS

Low-wage Import Competition, Innovation and Growth

- Joint with Pedro Cavalcanti Ferreira (EPGE-FGV), Bruno Delalibera (Universitat de Barcelona), Heron Rios (World Bank) - *draft coming soon*

Wealth Inequality and the “Buy, Borrow, Die” Strategy: the Role of Estate Taxation

- Joint with Pedro Cavalcanti Ferreira (EPGE-FGV) - *master’s thesis version*

RESEARCH
EXPERIENCE

Research Assistant (EPGE-FGV)

- Cézar Santos (IDB), Carlos Eugênio da Costa (EPGE-FGV) and Lucas Maestri (EPGE-FGV)
Job Quality, Search, and Optimal Unemployment Contracts 08/2022 - 07/2023
- Pedro Cavalcanti Ferreira (EPGE-FGV), Bruno Delalibera (Universitat de Barcelona), Heron Rios (World Bank)
Low-wage Import Competition, Innovation and Growth 04/2023 - 07/2023

TEACHING
EXPERIENCE

Head Grader (University of Minnesota)

- Professor Fahima Aziz (UMN)
Principles of Microeconomics (Undergraduate level) Fall 2024 - Spring 2025

Teaching Assistant (University of Minnesota)

- Professor Fahima Aziz (UMN)
Principles of Microeconomics (Undergraduate level) Fall 2023 - Spring 2024

Teaching Assistant (EPGE-FGV)

- Professors Pedro Cavalcanti (EPGE-FGV) and Cézar Santos (IDB)
Macroeconomic Theory I (Graduate level) 04/2022 - 06/2022
- Professor Daniela Kubudi Glasman (EPGE-FGV)
Investments (Master of Professional Studies) 01/2022 - 03/2022
- Professor Fernando de Holanda Barbosa Filho (EPGE-FGV)
Economic Growth (Undergraduate level) 02/2022 - 07/2022

Teaching Assistant (Ibmec)

- Professor Ariana Britto (J-Pal)
Principles of Microeconomics (Undergraduate level) 02/2017 - 06/2017

OTHER
EMPLOYMENT

brMalls (now merged with Aliansce Sonae)

- M&A Intern 10/2019 - 07/2020
 - Worked in the M&A team of brMalls, then the largest shopping mall company in Brazil (by number of assets).
 - Assisted in evaluating shopping malls and potential acquisitions, monitoring the Brazilian real estate market, and prospecting buyers for non-core assets as part of the company's divestment strategy.

AWARDS AND
FELLOWSHIPS

CAPES Fellowship for EPGE Master's Program in Economics

2021 - 2022

Ibmec Merit Fellowship - B.Sc. in Economics

2018

PROJECTS

Safra Bank Management Challenge

- Champion 06/2018 - 11/2018
 - The Safra Bank Management Challenge is a competition among groups composed of undergraduate students. It is a six-month challenge, and at the beginning of each month, the groups have to select a portfolio of assets and justify their decision. After a final presentation of the group's strategies during the challenge, the organization declared my group champion.

CFA Institute Research Challenge

- Brazilian Finalist 08/2018 - 11/2018
 - The CFA Institute Research Challenge is a global competition organized by the CFA Society. Each group comprises undergraduate students who prepare a detailed financial analysis of a company chosen by the jury. In 2018, the company selected for Brazilian teams was **Ânima Educação**, and my team was one of the four Brazilian finalists.

COMPUTATIONAL SKILLS MATLAB, Julia, R, Python, Fortran (beginner), Stata (beginner)

LANGUAGES Portuguese (Native)
English (Fluent)
Spanish (Intermediate)

CITIZENSHIP Brazilian
Portuguese