

WORK EXPERIENCE

Bookkeeping and Beyond

January 2016 - February 2017

Bookkeeper

- Keep accounts up to date for multiple clients ranging from private businesses to NGO's
- Create a spreadsheet for customers to easily understand better how their business is performing.
- Prepare monthly emails to inform customers of upcoming payments so the won't default on their accounts.
- Properly organize their physical files in order for them to easily access them.

J & P Vape Corp (University Vape)

April 2014 - November 2015

Owner and President

- Create and form a retail business from the ground up.
- Study the market, demographics, and industry technology in order to be the leading retailer in South Florida.
- Increase gross profit from \$10,000 per month to \$60,000 per month in one year.
- Keep order of the financial accounts. (bookkeeping).
- Create targeted marketing programs that increased profits as well as customer loyalty.

Kertiles LLC

February 2011 - November 2013

Regional Sales Rep

- Helped improve overall landed sales by 10% over one year.
- Helped overlook clients increase their sales from \$5,000 per month to \$15,000 per month.
- Expand market territory in South Carolina, North Carolina, and Tennessee.
- Be available upon request for clients when needed.
- Create programs for valued customers to increase sales.

Mound Laser and Photonics Center

November - December 2010

Engineer Intern and Technician

- Verify CAD drawings to the write programs for laser micro-cutting.
- Technician for laser micro-cutting production.
- Make sure products are properly handled in post-process.

Emerson Climate Technologies

May - July 2010

Applications Engineer Co-Op

- In charge of automating data spreadsheets for future testing.
- Create charts and graphs to compare performance and capacity between compressors.
- Verify next generations compressors are working.
- Use Product Selection Software to provide customers with a compressor depending on the application of choice.
- Cross reference obsolete compressors with current available ones.

EDUCATION

University of Dayton

Bachelors - Science in Engineering Technology - Mechanical Engineering Technology

TECHNICAL PROFICIENCY

Javascript
ReactJS
Redux
NodeJS
GraphQL
Databases (MongoDB, MySQL)
MaterialUI
Authentication & Authorization
APIs
Git

Languages

English (native)
Spanish (native)

PROJECTS

Content Management System

ReactJS (with Redux) + NodeJS + MySQL (with Sequelize) + MaterialUI

Product Review APP

ReactJS (with Redux) + NodeJS + MongoDB (with Mongoose) + MaterialUI