#### What we covered so far:

- Deterministic Dynamic Programming
  - Shortest Path Problem
  - HMM models
- Stochastic Dynamic Programming
  - LQR
  - MDP's
- Approximate Dynamic Programming (Reinforcement Learning)
  - Value Iteration and Policy Iteration
  - "Model-free" methods(DQN, Policy Gradient, Actor-Critic)
  - Monte-Carlo Tree Search framework (e.g.: AlphaGo)
- Approximate Dynamic Programming (Model Predictive Control)
  - Model-based methods(Linear MPC, Robust MPC)
  - Learning-based MPC (LBMPC)

# **Goal of Dynamic Programming**

• In all the methods we discussed so far, our main goal was to make good decisions in a dynamic environment:



• Hence our focus was on the **planning** and **policy** execution on the face of an environment that can be uncertain and complex.

And the underlying fundamental principle is the <u>Bellman's Principle</u>

#### **DP** formulation

- The Bellman's Principle allow us the "break" the dynamic problem into stages and write a recursion where the "current" problem is given as a function of the "tail" problem.
- That is of course, the Bellman Recursion, which we have written so many times by now:

$$J_N(x_n) = g_N(x_N)$$

$$J_i(x_i) = \min_{u_i \in U_i(x_i)} \left\{ \mathbb{E}_{w_i} \left[ g_i(x_i, u_i, w_i) + J_{i+1}(f_i(x_i, u_i, w_i)) \right] \right\}, \forall i \in \{0, ..., N-1\}$$

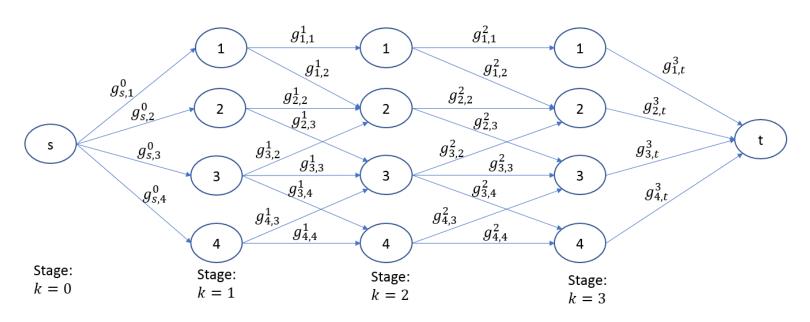
- And when attempting to solve those equations backwards, several problems arise:
  - (1) How can we compute expectations?
  - (2) How can we solve the optimization problem?
  - (3) How do we handle the curse of dimensionality?

#### **Deterministic DP vs Stochastic DP**

• Our first attempt to solve the DP problem was to consider the case where there is no uncertainty on the dynamics:

$$x_{k+1} = f(x_k, u_k)$$

• And if the state-space was discrete, then we can formulate the DP as a Shortest-Path Problem:



#### **Deterministic DP as Shortest Path**

• The nice property about deterministic DP is that the optimal solution of the problem can be found by only searching for **sequences** of inputs:

$$(u_0, u_1, ..., u_{N-1})$$

- And we can use a forward DP algorithm to solve the Shortest Path problem.
- The planning on deterministic environments can be computed going forward in time.

- The forward DP algorithm receives different names depending on the applications:
  - (1) Dijkstra's Algorithm for shortest path problems on graphs
  - (2) Viterbi Algorithm for most-likely sequence estimation in decoding problems
  - (3) etc.

# Stochastic DP and optimal policies

• Once we moved into the stochastic environment, we need to search for optimal policies:

$$(\mu_0(x_0), \mu_1(x_1), ..., \mu_{N-1}(x_{N-1}))$$

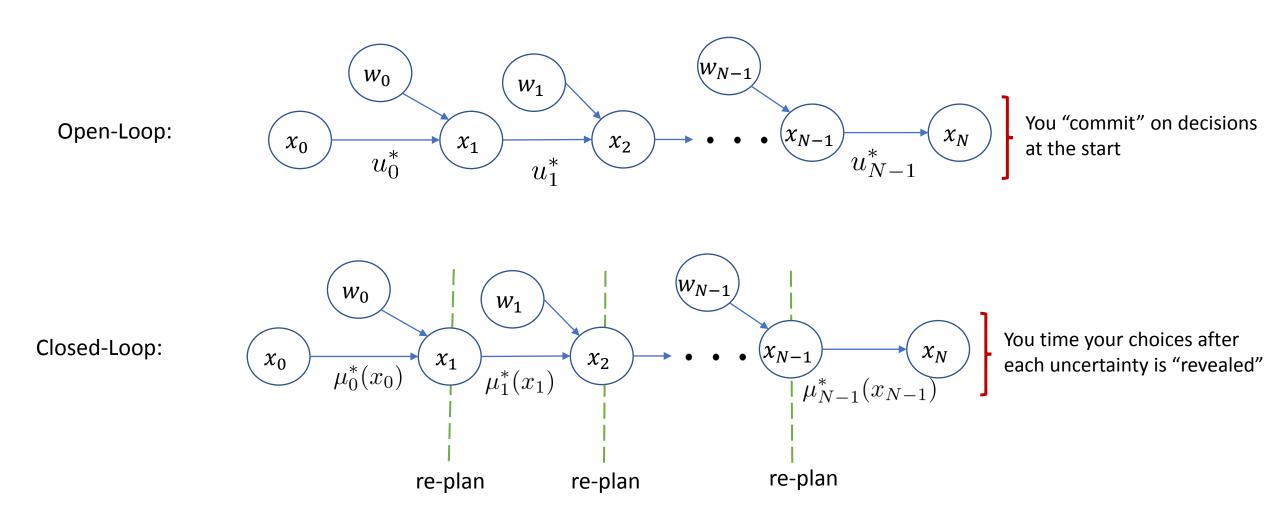
• So a policy is a sequence of functions, where at each stage the function  $\mu_k(x_k)$  specify our control/action, given that we are in state  $x_k$ .

This is the key distinction, between stochastic and deterministic DP

It can be illustrated by the difference between open-loop and closed-loop.

### **Open-Loop vs Closed-Loop**

• The difference lies in the **timing** of decisions and when the uncertainty is resolved:



# **Approximate Dynamic Programming**

• Finding the optimal policies in Stochastic DP is very hard, in general.

• Even in deterministic cases is hard (see the Travelling Salesman).

• The abstract Backward DP Algorithm provides with the solution. But a computer (or us) cannot execute this algorithm in a reasonable amount of time.

- It is then that we introduce approximations with a clear goal:
  - (1) Reduce the amount of computation required (the curse of dimensionality)
  - (2) Provide a way to handle uncertainty (simulation and sampling)

# Multistep Lookahead and Rollout

The general approximation methods are the lookahead minimization:

$$\tilde{\mu}_k(x_k) \in \arg\min_{u_k \in U_k(x_k)} \left\{ \mathbb{E}_{w_k} \left[ g_k(x_k, u_k, w_k) + \tilde{J}_{k+1}(f_k(x_k, u_k, w_k)) \right] \right\}, \forall k \in \{0, ..., N-1\}$$

• Where  $\tilde{J}_{k+1}(x_{k+1})$  is an approximate cost-to-go function of l-step DP problem:

$$\tilde{J}_{k+1}(x_{k+1}) = \min_{(\mu_{k+1}, \dots, \mu_{k+l-1})} \mathbb{E}_{w_{k+1}, \dots, w_{k+l-1}} \left[ \tilde{J}_{k+l}(x_{k+l}) + \sum_{i=k+1}^{k+l-1} g_i(x_i, \mu_i(x_i), w_i) \right]$$

And we summarize it as:

First 
$$l$$
-steps "Future" 
$$\min_{u_k,\mu_{k+1},\dots,\mu_{k+l-1}} \mathbb{E}_{w_{k+1},\dots,w_{k+l-1}} \left[ g_k(x_k,u_k,w_k) + \sum_{i=k+1}^{k+l-1} g_i(x_i,\mu_i(x_i),w_i) + \tilde{J}_{k+l}(x_{k+l}) \right]$$

**DP Minimization** 

Lookahead minimization

Approximation

# **Multistep Lookahead and Rollout**

• In the Rollout Algorithm the lookahead problem is still the same:

$$\tilde{\mu}_k(x_k) \in \arg\min_{u_k \in U_k(x_k)} \left\{ \mathbb{E}_{w_k} \left[ g_k(x_k, u_k, w_k) + \tilde{J}_{k+1}(f_k(x_k, u_k, w_k)) \right] \right\}, \forall k \in \{0, ..., N-1\}$$

• Where the cost-to-go approximation  $\tilde{J}_{k+1}(x_{k+1})$  is as the total cost of some Base Policy  $\hat{\pi} = (\hat{\mu}_{k+1}, \dots, \hat{\mu}_{N-1})$ :

$$x_{i+1} = f_i(x_i, \hat{\mu}_i(x_i), w_i), \forall i = k+1, ..., N-1$$

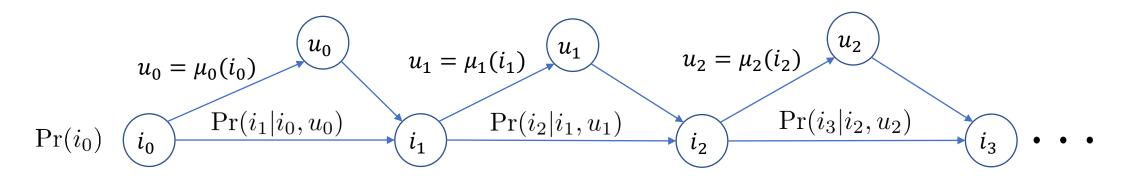
• For some simulated disturbances sequences  $(w_k, ..., w_{N-1})$ .

• Many of the Algorithms we saw are actually variations of the Rollout Algorithm with (multistep) lookahead minimization

# Value Iteration and Policy Iteration

• The two cornerstones of Approximate DP are the Value Iteration and Policy Iteration.

- We studied those in the context of Markov Decision Problems (MDP's)
  - Dynamic Programs with discrete state space



- And we consider problems with infinite-horizon
  - Or problems where the horizon is very large (mas as well be infinite).

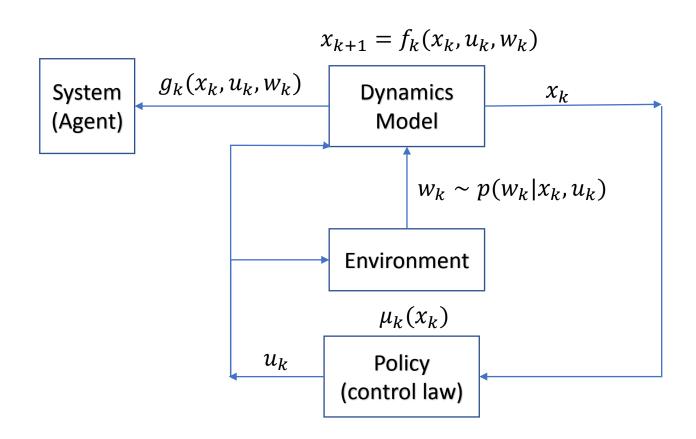
# Value Iteration and Policy Iteration

(VI-step) 
$$J^{(t+1)}(i) = \min_{u \in U(i)} \left\{ \sum_{j=0}^{n} p_{ij}(u)(g(i,u,j) + \alpha J^{(t)}(j)) \right\}$$
 • We keep updating the value function (cost-to-go) • The policy is obtained afterwards:

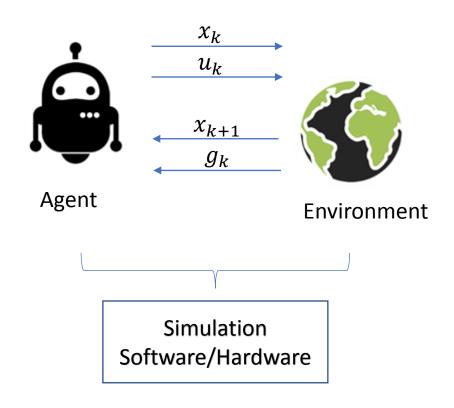
$$J_{\mu^{(t)}}(i) = \sum_{j=1}^{n} p_{ij}(\mu^{(t)}(i)) \left( g(i, \mu^{(t)}(i), j) + \alpha J_{\mu^{(t)}}(j) \right)$$

$$\text{(Policy Evaluation)} \quad J_{\mu^{(t)}}(i) = \sum_{j=1}^n p_{ij}(\mu^{(t)}(i)) \left(g(i,\mu^{(t)}(i),j) + \alpha J_{\mu^{(t)}}(j)\right)$$
 • We keep updating the policy 
$$\text{(Policy Improvement)} \mu^{(t+1)}(i) \in \arg\min_{u \in U(i)} \left\{\sum_{j=1}^n p_{ij}(u) \left(g(i,u,j) + \alpha J_{\mu^{(t)}}(j)\right)\right\}, \ \forall i \in \{1,...,n\}$$
 • The value-function is a by-product

### Model-free vs Model-based Methods



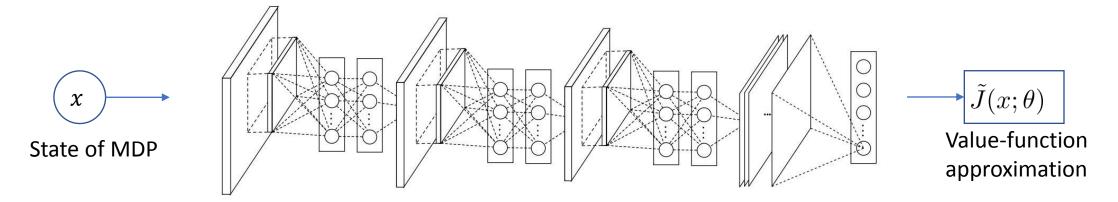
**Model-based Case** 



**Model-free Case** 

#### **Model-free Methods**

- Model-free methods rely heavily on simulation and approximation architectures
- We studied Approximated Value Iteration, using DNN's:

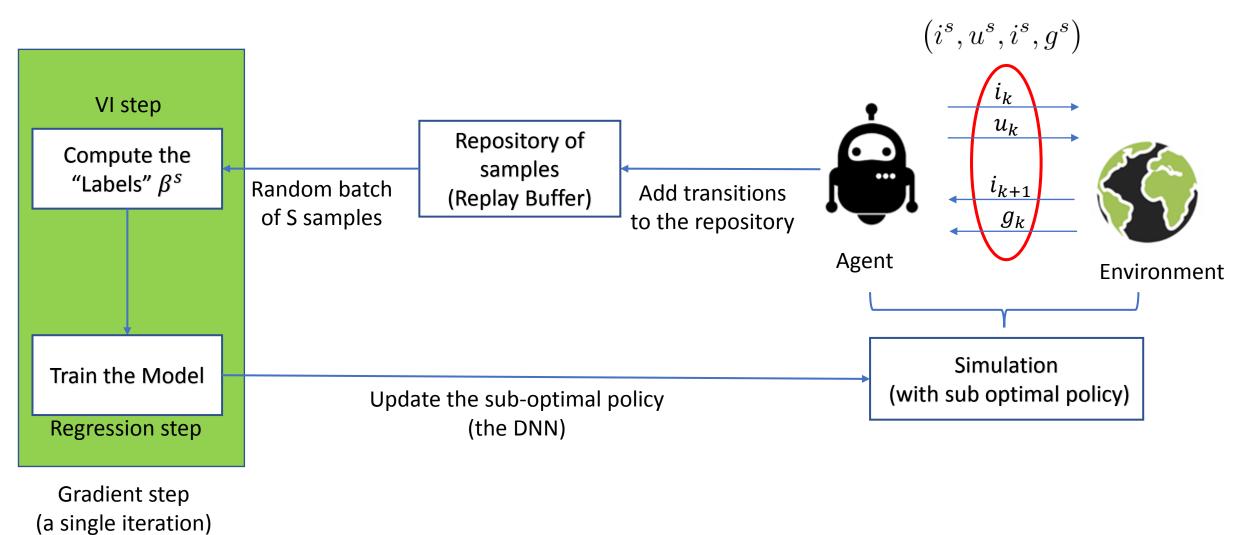


• So the DNN's maps the state of MPD to the associated cost-to-go function approximation.

• That led us to the Fitted VI Algorithm and the Deep Q-Learning Algorithm.

# **Deep Q-Learning Algorithm**

So we can summarize the Deep Q-learning algorithm by the following diagram:



# **Approximate PI and the Policy Gradient**

• On the Policy Iteration side of things, we studied the Policy Gradient, an "actor-only" method:

$$\min_{\theta} \mathbb{E}_{p_{(z|\theta)}} \left[ \sum_{k=0}^{\infty} \alpha^k g(i_k, u_k) \right] = \mathbb{E}_{p_{(z|\theta)}} \left[ F(z) \right]$$

$$\theta^{(t+1)} = \theta^{(t)} - \gamma^{(t)} \nabla_{\theta} \left( \mathbb{E}_{p(z|\theta)} [F(z)] \right), \quad \forall t \ge 0$$

• Where we saw the Policy Gradient as Weithed Maximum-Likelihood:

$$\nabla_{\theta} \left( \mathbb{E}_{p(z|\theta)} \left[ F(z) \right] \right) \approx \frac{1}{S} \sum_{s=1}^{S} \left( \sum_{k=0}^{M-1} \nabla_{\theta} \left( \ln(p(u_k|i_k^s, \theta)) \right) \right) \left( \sum_{k=0}^{M-1} \alpha^k g(i_k^s, u_k^s) + \alpha^M \hat{J}_M(i_m^s) \right)$$

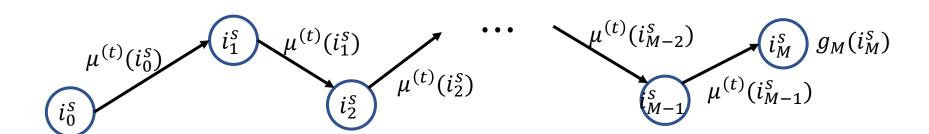
Maximum-Likelihood

Costs "weights"

### **Approximate PI and the Critic**

- We introduced the Critic to approximate the Policy Evaluation step of PI.
- This is done in the typical "supervised learning" fashion:

$$\theta^{(t)} = \arg\min_{\theta} \left\{ \sum_{s=1}^{S} \left( \tilde{J}_{\mu^{(t)}}(i_0^s, \theta) - \beta^s \right)^2 \right\}$$

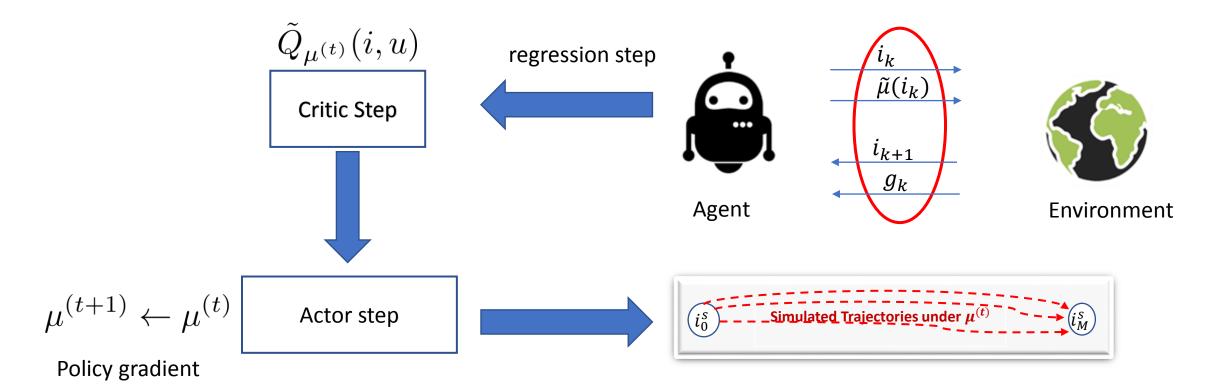


$$\beta^{s} = \sum_{k=0}^{M-1} \alpha^{k} g(i_{k}^{s}, \mu^{(t)}(i_{k}^{s}), i_{k+1}^{s}) + \alpha^{M} \hat{J}(i_{M}^{s}) \longrightarrow$$

Terminal cost function approximation

### The Actor-Critic Algorithm

• We finished our study of model-free methods with the Actor-Critic Method, which implements Approximate Policy Iteration, for both evaluation and improvements step:



#### The Monte-Carlo Tree Search

• The model-free methods studied require a lot of simulation and sampling.

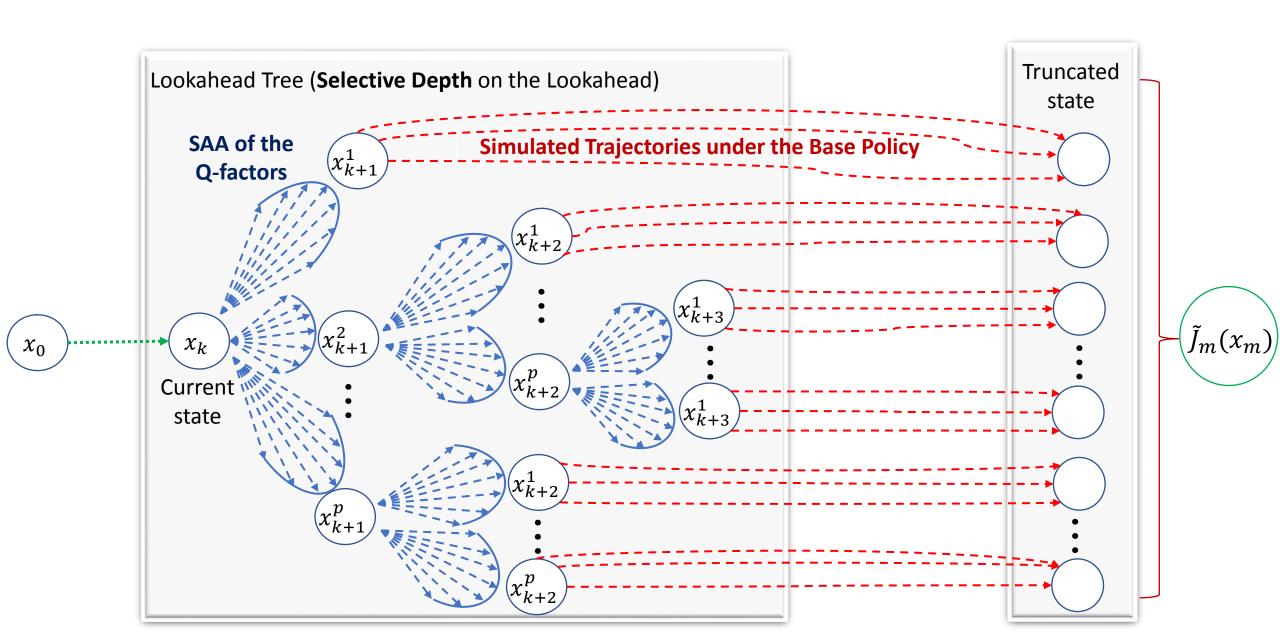
Moreover than can be combined with Multi-step Lookahead and Rollout Algorithm.

• The framework which we can combine them is the Monte-Carlo Tree Search (MCTS).

• The MCTS provide **selective-depth** lookahead with dynamic pruning of the search-tree.

• Many success cases (we studied in depth AlphaGo) implement model-free methods combined with MCTS.

### Monte-Carlo Tree Search (MCTS)



#### **Model-based Methods**

- The cornerstone algorithm of Model-based methods is the Model Predictive Control Algorithm (MPC).
- The MPC Algorithm is tailored to solve DP problems with continuous state space (e.g.: real-valued vector spaces):

$$J_N(x_n) = g_N(x_N)$$

$$J_i(x_i) = \min_{u_i \in U_i(x_i)} \left\{ \mathbb{E}_{w_i} \left[ g_i(x_i, u_i, w_i) + J_{i+1}(f_i(x_i, u_i, w_i)) \right] \right\}, \forall i \in \{0, ..., N-1\}$$

- And the constraints sets are given by:
  - Polyhedrons
  - Convex sets
  - Etc

### **LQR** and **Linear** MPC

The simplest case is the Linear Quadradic Regulator (LQR):

$$J_N(x_N) = x_N^\top Q_N x_N$$

$$J_k(x_k) = \min_{u_k} \left\{ \mathbb{E}_{w_k} \left[ x_k^\top Q_k x_k + u_k^\top R_k u_k + J_{k+1} (A_k x_k + B u_k + w_k) \right] \right\}$$

• Where the optimal policy is linear:

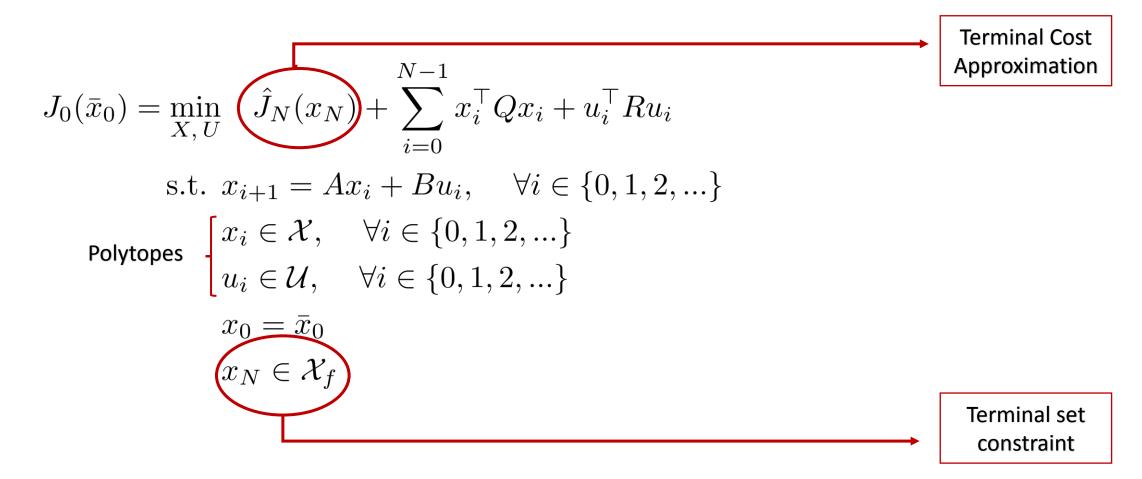
Riccati Recursion 
$$\mu_k^*(x_k) = K_k x_k$$

• And the optimal value function (cost-to-go) is quadratic:

$$J_0^*(x_0) = x_0^{\top} P_0 x_0 + \sum_{k=0}^{N-1} \mathbb{E}_{w_k} \left[ w_k^{\top} P_{k+1} w_k \right]$$

# Linear MPC (deterministic case)

• Solving this problem is hard as it has infinite horizon and constraints. The goal of MPC is to solve, instead, the following N-step lookahead problem:



### **MPC Properties**

- The MPC Algorithm have two essential properties:
  - (1) Recursive Feasibility
  - (2) Asymptotic Stability
- Which we saw that hold under the following set of assumptions:
- Stage costs are positive definite: strictly positive and only zero at the origin
- The terminal set  $\mathcal{X}_f$  is a **invariant set** under some local control policy  $v(x_k)$ :

$$x_{k+1} = f(x_k, v(x_k)) \in \mathcal{X}_f, \, \forall x_k \in \mathcal{X}_f$$

$$\mathcal{X}_f \subseteq \mathcal{X}, \ v(x_k) \in \mathcal{U}, \ \forall x_k \in \mathcal{X}_f$$

### **MPC Properties**

• And the terminal cost approximation is **a Lyapunov Function** in the terminal set  $\mathcal{X}_f$ 

$$\hat{J}_k(x_{k+1}) - \hat{J}_k(x_k) \le -g(x_k, v(x_k)), \, \forall x_k \in \mathcal{X}_f$$

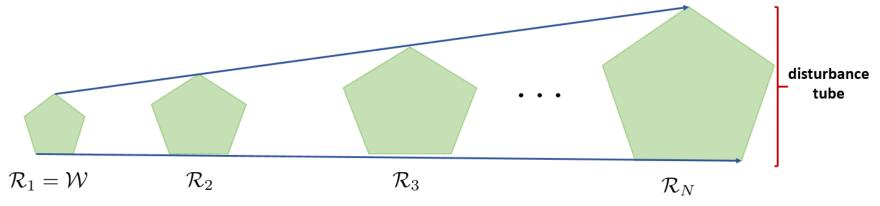
• Then, the MPC policy, which applied the first-stage control and discards the rest:

$$\mu_{\mathrm{MPC}}(\bar{x}_0) = u_0^*$$

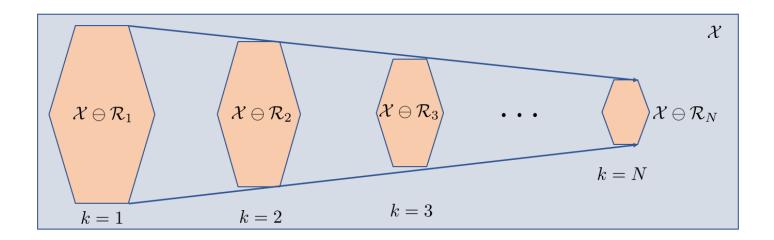
• Is **Recursive Feasible** and **Asymptotically Stable** with initial feasible set  $\mathcal{X}_0$ 

#### **Robust Linear MPC**

• In order to handle disturbances (uncertainties) we study the concepts of **disturbances tubes**:



• And of robust feasible region:



#### **Robust MPC**

We the Robust Optimal Control problem face by the MPC Algorithm is:

$$J_0(\bar{x}_0) = \min_{X,U,Z} \quad \hat{J}_N(\bar{x}_N) + \sum_{i=0}^{N-1} \underbrace{\bar{x}_i^\top Q \bar{x}_i} + u_i^\top R u_i \\ \text{S.t.} \underbrace{\bar{x}_{i+1} = A \bar{x}_i + B u_i,} \quad \forall i \in \{0,1,2,\ldots\} \\ \underbrace{\bar{x}_i \in \mathcal{X} \ominus \mathcal{R}_i, \quad \forall i \in \{1,2,\ldots\}}_{\substack{U_i = K \bar{x}_i + z_i, \\ U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i = K \bar{x}_i + z_i, \\ U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}} \underbrace{\bar{x}_i \text{ is effectively the control decision}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{R}_k), \quad \forall i \in \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}}_{\substack{U_i \in \mathcal{U} \ominus (K \circ \mathcal{L}_k), \quad \cup \{0,1,2,\ldots\}$$

# Learning-Based Model Predictive Control (LBMPC)

• Lastly, we added a learning component to our MPC formulation:

#### **Nominal Model**

$$\bar{x}_{k+1} = A\bar{x}_k + Bu_k$$

- Enforce robust constraints.
- So, for any possible mismatch, the true system remains feasible:

$$x_{k+1} = A\bar{x}_k + Bu_k + w_k \in \mathcal{X}$$

**Learned Model** 

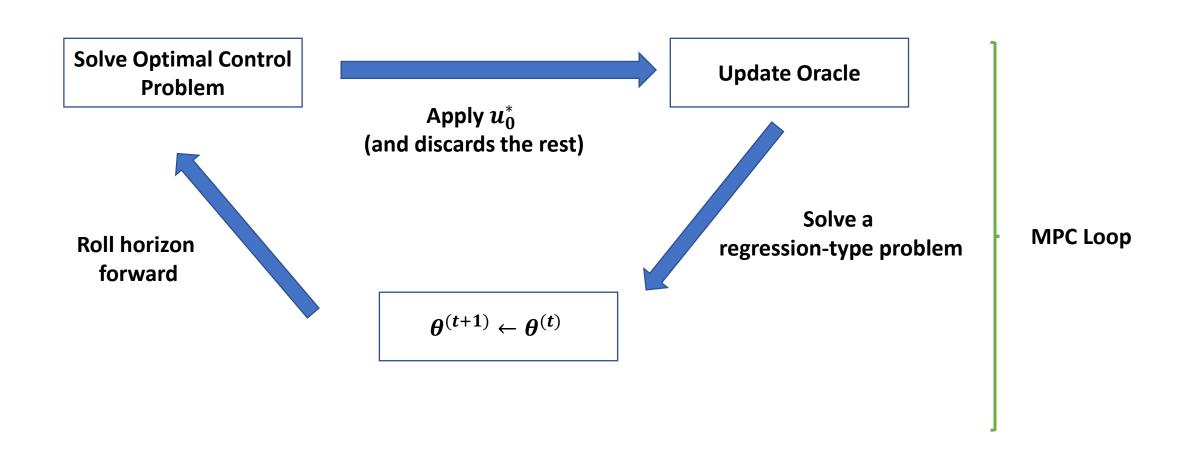
$$\tilde{x}_{k+1} = A\tilde{x}_k + Bu_k + h(\tilde{x}_k, u_k)$$

- No constraints enforced on the learned model.
- The objective function is based on the learned model:  $_{N=1}$

$$\hat{J}_N(\tilde{x}_N) + \sum_{i=0}^{N-1} \tilde{x}_i^\top Q \tilde{x}_i + u_i^\top R u_i$$

# Learning-Based Model Predictive Control (LBMPC)

We can represent the LBMPC in the following scheme:



### Learning-Based Model Predictive Control (LBMPC)

And the LBMPC optimal control problem is given by:

$$J_{0}(\bar{x}_{0}, \theta^{(0)}) = \min_{X, U, Z} \quad \hat{J}_{N}(\tilde{x}_{N}) + \sum_{i=0}^{N-1} \tilde{x}_{i}^{\top} Q \tilde{x}_{i} + u_{i}^{\top} R u_{i}$$
s.t.  $\tilde{x}_{i+1} = A \tilde{x}_{i} + B u_{i} + h(\tilde{x}_{i}, u_{i}; \theta^{(0)}), \quad \forall i \in \{0, 1, 2, ...\}$ 

$$\bar{x}_{i+1} = A \bar{x}_{i} + B u_{i}, \quad \forall i \in \{0, 1, 2, ...\}$$

$$u_{i} = K \bar{x}_{i} + z_{i}, \quad \forall i \in \{0, 1, 2, ...\}$$

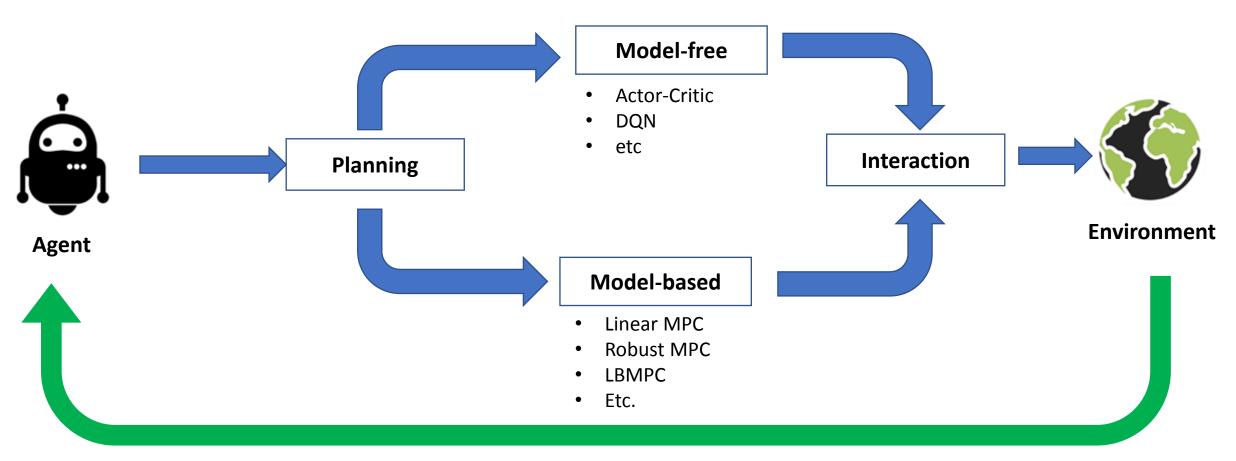
$$\bar{x}_{i} \in \mathcal{X} \ominus \mathcal{R}_{i}, u_{i} \in \mathcal{U} \ominus (K \circ \mathcal{R}_{k}), \quad \forall i \in \{0, 1, 2, ...\}$$

$$x_{0} = \bar{x}_{0}$$

$$\bar{x}_{N} \in \mathcal{X}_{f} \ominus \mathcal{R}_{N}$$

### **Overview of Approximate Dynamic Programming**

• We can summarize all methods as algorithms that perform **planning** and **policy** execution:



Feedback(costs, rewards, uncertainty)

### **Inverse Decision Making**

- So far, the focus has been on planning:
  - Making good decisions
  - Planning ahead
  - Creating strong policies
- Let's focus now on the agent's themselves. In particular we are interested in the following questions:
  - What do the agents want? What are they trying to accomplish in the environment?
  - Do they even have preferences?
  - What are preferences?
  - Can we "learn" their preferences? How?

• These are the question we will try to answer on the remainder portion of our lectures!

- Let's first tackle the notion of preferences.
- Abstractly, agents (humans and machines) have preferences:
  - Humans naturally prefer certain things over others
  - Machines have preferences over outcomes, due to their programming
- Formally, a preference is a **partial order**.
  - like positive semi-definiteness for matrices (it is a partial order)
- Given two elements  $x_1, x_2$  belonging to some set X, we say that if an agent (weakly) prefers  $x_1$  over  $x_2$  then we write:

$$x_1 \succeq x_2$$

• And if we are indifferent between  $x_1$  and  $x_2$  we write:  $x_1 \sim x_2$ 

- In order for the partial order to be useful we need to "quantify" the ordering somehow.
- That is the role of the Utility Function.
- Consider again the two elements  $x_1$  and  $x_2$ . We will say that an agent (weakly) prefers  $x_1$  over  $x_2$  if and only if there is an Utility function U(x) such that:

$$U(x_1) \ge U(x_2) \Leftrightarrow x_1 \succeq x_2$$

- Hence the Utility function enforces an ordering among elements:
  - It does not really matter that the utility is 1 or 10
  - All it matters is the order (whether it is bigger or smaller than something else)

- One good question to make is whether it even makes sense to represent an agent's preferences by an Utility Function.
- It turns out that if the preferences (i.e.: the partial order) satisfies some conditions we can, in fact, represent the agent's preferences by an Utility Function.
- This the Von Neumann–Morgenstern Utility Theorem.

In particular, the following conditions are essential:

$$x_1 \succ x_2, \quad x_1 \prec x_2, \text{ or } \quad x_1 \sim x_2 \quad , \forall x_1, x_2 \in X$$
 Complete Preferences

If 
$$x_1 \succeq x_2$$
 and  $x_2 \succeq x_3$ , then  $x_1 \succeq x_3$ ,  $\forall x_1, x_2, x_3 \in X$ 

• Preferences that are both complete and transitive are called **Rational**.

• Hence, in this definition, a **rational agent** is the one that have complete and transitive preferences.

• And any rational agent can have their preferences represented by an Utility Function.

• We will work with Utility Functions, so we will assume rationality for any agent we consider.

#### **Preferences and Choices**

- Preferences cannot be observed:
  - They are "inside" a person's mind
- What we can observe are the person's choices (or actions).

• We can then use the information from those choices/actions to infer the agent's preferences.

- Of course, we may think: "What if we just ask the agent directly what are their preferences?"
  - (1) The agents can lie (they may not tell the truth)
  - (2) The agents may not be able to answer due to uncertainty in the environment

- One of the earliest methods of interfering preferences is by leveraging the concept of "self-selection".
- We provide the agent a set of possible choices and ask the agent to select one of them.

• If we craft the choice set carefully, we can induce the agent to reveal to us their preference, even if they are not willing.

 This is the "self-selection" phenomenon: the agent's select an option that reveals their underlying preferences.

- Suppose we own a company and we would like to hire new employees.
- Our goal is to maximize our profit and our profit function is given as follows:

$$P(q,t) = 10\sqrt{q} - t$$

- Where:
  - q is the amount of "work" done by the employees.
  - *t* is their salary

- Now, assume, there are two types of workers:
  - (1) a worker who is a perfect fit for the job (called the "efficient" worker).
  - (2) a worker who is not (called the "inefficient" worker).

• Suppose the workers have preferences over pairs of "work" and salaries. So if the worker (weakly) prefers the work-salary pair  $(q_1, t_1)$  over  $(q_2, t_2)$  we say:

$$(q_1, t_1) \succeq (q_2, t_2)$$

• Under our Rationality assumption, suppose that the workers utility functions are given by:

$$U_i(q,t) = t - \theta_i q - F \quad \forall i \in \{E,I\}$$

- Where  $\theta_i$  is a scalar that represents the agent's **private information (type)** 
  - We let  $\theta_E$  denote the type of the efficient worker and  $\theta_I$  the type of the inefficient worker.
  - And  $\theta_I > \theta_E$
  - F is the utility of staying at home(!)

• Now the problem is to design a hiring offer where we are able to hire the efficient worker.

• Suppose F=20 and  $\theta_E=0.25$  and  $\theta_I=0.30$ 

- Let's suppose that our hiring process is to just "ask" the worker what is their type. And then we offer a contract of work-salary (q, t) to them.
- First suppose they tell the truth (or we have perfect information about their types)
- Then, in order to hire the workers we need to make sure we make then an offer such that:

$$U_I(q_I, t_I) = t_I - 0.30q_I \ge 20$$
 $U_E(q_E, t_E) = t_E - 0.25q_E \ge 20$ 

Participation Constraints

• As the company, it is enough if we offer a contract such that each agent's is indifferent between coming to work or staying at home.

• That is we would offer a contract (q, t) such that:

$$t_i - \theta_i q_i = 20 \quad , \forall i \in \{E, I\}$$

Then we wish to maximize:

$$P(q_i, t_i) = 10\sqrt{q_i} - t_i = 10\sqrt{q_i} - \theta_i q_i - 20$$

• Taking the derivative and setting it to zero, gives the following set of contracts:

$$(q_E, t_E) = (400, 120)$$
  $(q_I, t_I) = (277, 103.1)$ 

• Now, let's see what happens if we **do not know** the workers type and we offer both choices of contracts:

$$(q_E, t_E) = (400, 120)$$
  $(q_I, t_I) = (277, 103.1)$ 

• Note that the inefficient worker will still select the contract intended to them (self-select):

$$t_E - \theta_I q_E - F = -20 \qquad \qquad t_I - \theta_I q_I - F = 0$$

• But the efficient worker will **not** prefer the contract intended to them:

$$t_I - \theta_E q_I - F = 13.85$$
  $t_E - \theta_E q_E - F = 0$ 

 So our set of choices, is not good: we are not able to infer the workers type by their contract choices

- Let's design a new set of contracts.
- Since the types are unknown, suppose there is 50% chance of a worker that we offer a contract to be efficient.
- In order to **induce** self-selection (or in order words, **truth-telling**) we need make sure:

$$t_I - \theta_I q_I - F \ge t_E - \theta_I q_E - F$$

$$t_E - \theta_E q_E - F \ge t_I - \theta_E q_I - F$$

Incentive Compatibility
Constraints

Those enforce self-selection when offering the set of contract choices.

• Let's put everything together into an optimization problem.

 The company finds the set of contract choices by solving the following optimization problem.

$$\max_{(q_I, t_I), (q_E, t_E)} \frac{1}{2} (10\sqrt{q_I} - t_I) + \frac{1}{2} (10\sqrt{q_E} - t_E)$$

s.t.:

Incentive Compatibility Constraints 
$$\begin{bmatrix} t_I - \theta_I q_I - F \geq t_E - \theta_I q_E - F \\ t_E - \theta_E q_E - F \geq t_I - \theta_E q_I - F \end{bmatrix}$$

Participation Constraints

• We will continue next time, presenting a framework in which to solve this problem and more inverse-decision making problems.