COMPUTECH
INSPIRED AND TRUSTED SINCE 1987

Leading **I.T Systems** integrator in **East Africa**

www.**computechlimited**.com

East & Central Africa's
Leading Technology
System **Provider**

Computech Limited celebrates 30+ years as a leading East African systems integrator. We deliver cutting edge solutions in key industries. So far, we're trusted by over 5,000 clients in 5 different countries.

ABOUT US

Founded in 1987, Computech Limited is a leading East African systems integrator, providing technology solutions to solve businesses' most important problems. Celebrating 30 years since inception, Computech Limited has now expanded to have offices in 5 countries and a significant regional footprint.

Headquartered in Kenya with operations across Tanzania, Uganda, Rwanda, and Zambia, Computech Limited continues to explore opportunities to further serve the region by providing local, regional, and international expertise.

Computech has significant experience across industry sectors, products and services, with substantial work done in providing professional services, infrastructure solutions, technical support, and technology outsourcing to all sectors.

Key clients have ranged from banking and financial services, telecommunications, manufacturing, government, and NGOS. Key partners include household names such as HP, Microsoft, and Cisco, many of whom first entered the East African market in partnership with Computech.

With a recent entry into the Healthcare market, Computech is enthusiastic about the ever-present opportunities for growth and technology-driven improvement in the region.

Kenya

Our Kenya operations began in 1987, with a small office in Nairobi. From humble beginnings, our Kenya HQ has evolved into a regional IT powerhouse.
Computech Kenya offers customized solutions across the IT spectrum, including ATMs, Business Internet which was launched recently in partnership with Safaricom and Microsoft, endpoint devices, infrastructure, security, services such as leasing, outsourcing, and maintenance, and software, including Microsoft.
With the addition of an office in Mombasa, Computech Kenya serves clients across the country. Our team has significant expertise across all industries, products, and services.

VISION, MISSION, AND SERVICES

Vision:

Our Vision is to be Africa's most respected and trusted provider of technology for business.

Mission:

Our Mission is to enable high-performance organizations, allowing businesses to work and communicate better, faster, and more profitably.

SERVICES:

We provide quality products and professional services through infrastructure solutions, technical support and technology outsourcing to all sectors

OUR SERVICE CENTRE

- One Stop Shop for all IT related repairs

- HP Authorised Service Centre and HP Gold Partner

- Excellent customer service to meet all your needs

- Fully equipped Service Centre with certified engineers offering warranty support and repairs

MEET
OUR TEAM

Hassan Popat
GCEO

Dipak Galaiya
GCCO

Elahe Anjarwalla
Board Member

Sushin Kurunnantavida
Head of Enterprise

Saurin Shah
Head of Volume

Arghya Sinha
GM Zambia
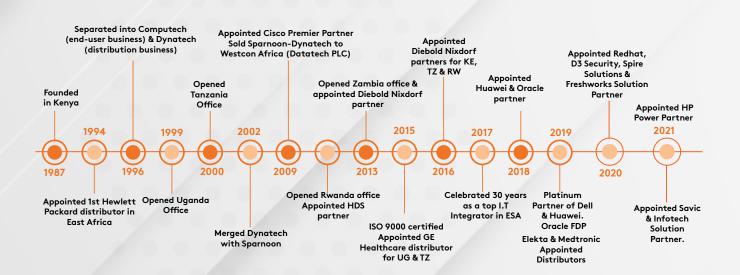
Jay Venugopal
GM Tanzania

George Kimani
GM Rwanda

OUR JOURNEY SO FAR

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Timeline:

- **1987** — Founded in Kenya
- **Appointed 1st Hewlett Packard distributor in East Africa**
- **1994**
- **1996** — Separated into Computech (end-user business) & Dynatech (distribution business)
- **Opened Uganda Office**
- **1999**
- **2000** — Opened Tanzania Office
- **Merged Dynatech with Sparnoon**
- **2002** — Appointed Cisco Premier Partner Sold Sparnoon-Dynatech to Westcon Africa (Datatech PLC)
- **2009**
- **Opened Rwanda office Appointed HDS partner**
- **2013** — Opened Zambia office & appointed Diebold Nixdorf partner
- **ISO 9000 certified Appointed GE Healthcare distributor for UG & TZ**
- **2015**
- **2016** — Appointed Diebold Nixdorf partners for KE, TZ & RW
- **Celebrated 30 years as a top I.T Integrator in ESA**
- **2017** — Appointed Huawei & Oracle partner
- **2018**
- **2019** — Platinum Partner of Dell & Huawei. Oracle FDP Elekta & Medtronic Appointed Distributors
- **Appointed Redhat, D3 Security, Spire Solutions & Freshworks Solution Partner**
- **2020**
- **2021** — Appointed HP Power Partner
- **Appointed Savic & Infotech Solution Partner.**

OUR PORTFOLIO

Our expansive portfolio of products and services covers a wide range

VALUE:
- Solutions focusing on high end compute, storage, cloud & networking solutions
- ATM products from Diebold Nixdorf

CABLING:
- Structured cabling, including wireless solutions, CCTV and security offerings

VOLUME:
- Fast moving PCs, laptops, printers, and consumables
- Also includes computer accessories

LEASING:
- Provide leasing options on value equipment
- Allows customers flexibility & opex model rather than capex

SERVICES:
- Full workshop for servicing Value and Volume products
- Maintenance contracts,SLAs, and outsourced and managed services

SOFTWARE:
- Provide Microsoft suite of products, as well as custom software solutions and cyber security solutions

We offer Value & Volume hardware products & services

VALUE

Compute:
- Integrity Servers & Midrange servers
- Mission Critical Servers
- Hyperconverged & Converged
- infrastructures

Storage:
- HPE 3 PAR, MSA and Nimble
- DELLEMC Unity, Compellent, VMAX
- LENOVO Storewize

Networking:
- Cisco, Avaya, Juniper, Arista and Aruba Networks

Back up:
- EMC Data Domain
- Veeam Back up & Replication
- HPE Data Protector
- Symantec Back up Exec & Net Back up
- HPE StoreOnce

Archival:
- Tape Autoloader, Libraries & RMC

VOLUME

Our offering includes PCs, printers, laptops, tablets, projectors, screens, consumables and accessories
- We have a wide variety to meet your requirements from entry level to high end devices
- We offer managed print services
- Computech Limited is a Gold Partner with HP Inc and an Authorized Business Partner with Dell and Lenovo

Our Software offerings cover custom solutions & Microsoft

SOFTWARE SOLUTIONS OFFERED

- Document Management
- Custom software solutions

    - Aria by Ameyatech is customizable and integrated CRM, document management, and process driven software system

- Rally KPI is a cloud based customizable performance mgmt. software enabling you to measure your team's performance

MICROSOFT

- Computech has been one of Microsoft's leading partners in the region since 2009
- We offer the following Microsoft solutions:
    - **Office 365**
    - **SharePoint**
    - **Azure (Microsoft Cloud)**
- Computech is the current Microsoft Enterprise Advisor for your Microsoft Enterprise Agreement

We offer managed & leasing services options to our customers

MANAGED SERVICES

- IT infrastructure management:
    - System admin & desktop mgmt.
    - Admin of email / messaging solutions
    - Storage mgmt. services
    - Network & network security mgmt.

- **In house / remote monitoring:**
    - RIM services
- **Service desk & FMS (facility mgmt.):**
    - Outsource teams based at client sites
    - IT asset mgmt. includes end user support, centralized IT service desk & software license mgmt.
    - Comprehensive AMCs incl. PM, multi brand & non critical AMCs

- **Service Centre:**
    - In house workshop for walk in repairs; authorized HP Service Centre
    - Server & network mgmt., Data centre support services, & non IT services e.g. power (UPS)

LEASING:

- We offer various leasing options on hardware e.g. servers, PCs, printers based on quantity & customer requirements
- This provides customers with flexibility and enables an OPEX financing model rather than outright CAPEX purchase

We provide infrastructure, physical and cyber security products and services

STRUCTURED CABLING

- Copper installation for voice & data
- Fibre installation for voice & data
- Siemon and Giganet products

PHYSICAL SECURITY & INFRASTRUCTURE

- CCTV installation using Hik Visionproducts
- Access Control using Suprema products

CYBER SECURITY:

- Our solutions span the entire technology domain incl. data, application, network & endpoint security
- Consulting & advisory on standards e.g. ISO, PCI DSS & COBIT
- Specialized trainings on ISMS, incl. end user & senior mgmt. awareness Access control: Next Gen Firewall solutions, Anti DDOS, Identity & access mgmt.
- Asset protection: Anti Virus, advanced threat protection, anti Ransomware, employee activity monitoring)
- Compliance services e.g. network assessments, penetration testing, pplications enterprise audit

Recent additions to the Computech portfolio are ATMs & Healthcare

ATMs

- We offer hardware, software, & services for ATMs & financial instruments e.g. POS in Kenya, Rwanda and Zambia
- Diebold Nixdorf is a world leader in driving connected commerce, bridging the gap between the physical and digital worlds of cash
- A partner of the majority of the worlds Top 100 financial institutions and Top 25 global retailers, Diebold Nixdorf's comprehensive range of solutions for finance and retail is incomparable

HEALTHCARE

- We were appointed Independent Channel Partner (ICP) for General Electric Healthcare in 2015
- Computech's portfolio covers Digital Imaging including MRI, CT scanners, and X Ray machines, and Ultrasound for both Tanzania and Uganda
- GE Healthcare, a unit of General Electric Company, is one of the world's leading organisations dedicated to health

PARTNERSHIPS

Strong Partnerships That Accentuate Our Services

OUR CLIENTS

We have successfully worked with customers across all industries and IT needs

REACH US

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