JOB DESCRIPTION

JOB TITLE	PRE SALES LEAD

Duties and Responsibilities:
- Provide advisory roles on network and security solutions design and presales related activities
- Provide advisory roles on Network, mobile and cloud security trends in the industry
- Implementation of Network and security solutions based on different vendors and technologies i.e., Cisco Security portfolio, Checkpoint, Fortinet, HP, F5, Cyberoam, Kaspersky among others
- Implementation of Network and Security assessment, audit, and remediation.
- Vendor management including weekly meetings for opportunity updates.
- Designing and building networks, providing technical support, and identifying and resolving recurring issues
- Provide technical support in finding solutions for the existing and new company clients in questions concerning planning, extending and implementation of networks
- Stay with a project until resolution is reached and assure the contact with the customer (verbally and written) in every stage of the process
- Identify and drive recurring issues to resolution together with clients escalation resources
- Execute other responsibilities and key result areas as assigned.

Education	• Degree in Computer Science/IT or a related field • Certifications in CCNA/CCNP and CCIE
Experience	• Previous work experience in a similar capacity.
Knowledge & skills requirements	• Good interpersonal and communication skills both verbal and written • Ability to multitask, a Self-starter and the ability to manage projects. • Keen eye to details to avoid mistakes during preparation of LPOs and dispatch • Possess organizational/ listening and time management skills