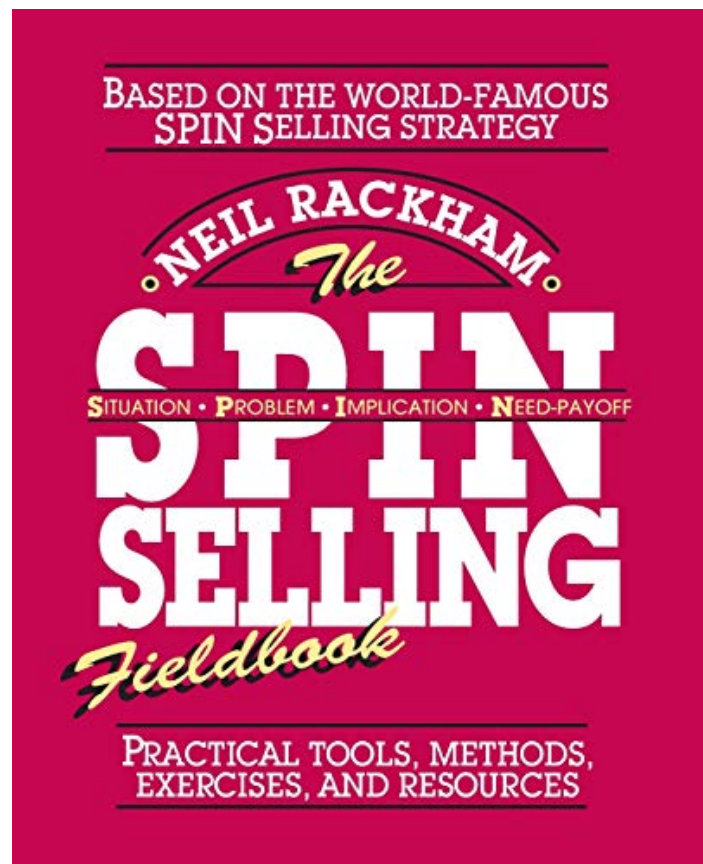


# The SPIN Selling Fieldbook: Practical Tools, Methods, Exercises, and Resources by Neil Rackham



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