



Sales Performance Overview

Year

All

Month

All

Quarter

All

Team

All

\$8,545.9M

Total Revenue SPLY

\$2,718.6M

Total Revenue YTD

\$11,264.4M

Total Revenue

\$8,453.3M

Total Target Revenue

\$2,425.6M

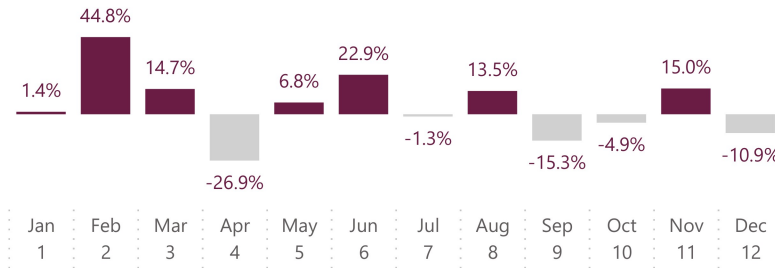
Total Target Revenue YTD

Sales Channel Performance

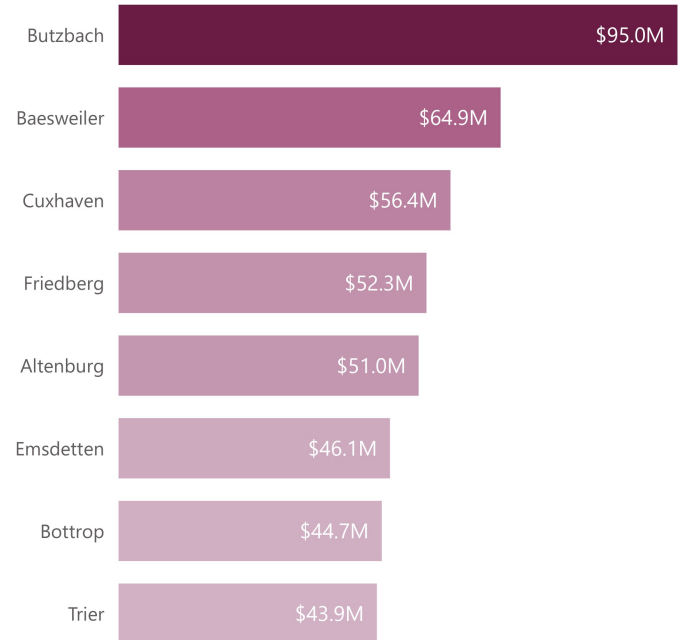
● Hospital ● Pharmacy



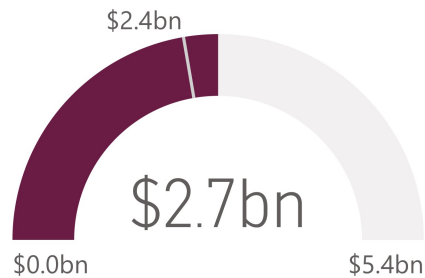
Revenue MoM% Change



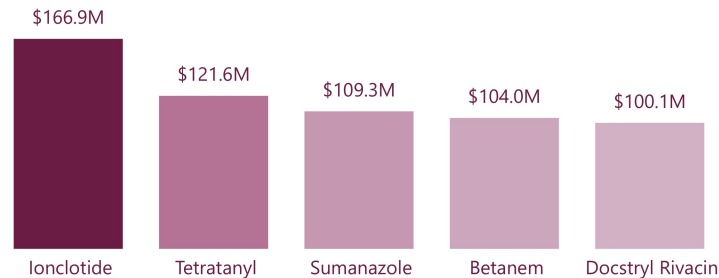
City Revenue Performance



Sales Channel Performance



Product Revenue Performance





Market Performance Overview

Year

All

Month

All

Quarter

All

Team

All

\$27.0M

Volume Achieved

\$2,718.6M

Total Revenue YTD

\$11,264.4M

Total Revenue

\$8,453.3M

Total Target Revenue

\$20.5M

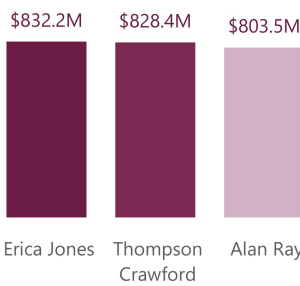
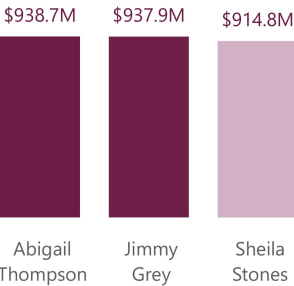
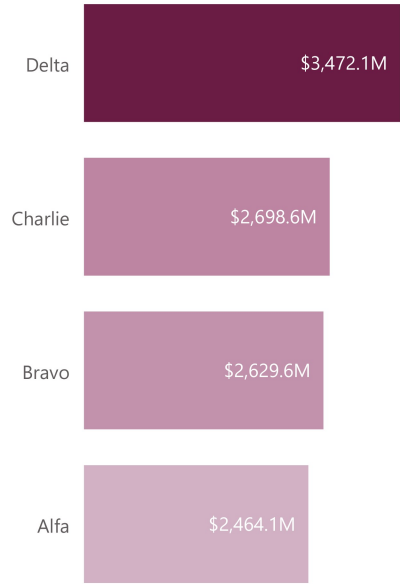
Volume Target

Market Team Performance

Top Sales Performers

Least Sales Performers

Product Performance



Sales Rep Performance vs Targets

Name	Total Revenue	Target Revenue	Achievement	Volume Achieved	Volume Target
Abigail Thompson	\$50,662,690.0	\$165,000,000.0	30.2%	\$89,318	\$23,700
Alan Ray	\$35,903,201.0	\$43,750,000.0	82.1%	\$55,914	\$50,124
Anne Wu	\$27,065,431.0	\$21,350,000.0	120.8%	\$44,642	\$51,636
Daniel Gates	\$76,890,166.0	\$267,000,000.0	28.6%	\$137,504	\$37,728
Erica Jones	\$13,100,760.0	\$13,750,000.0	95.2%	\$21,476	\$19,776
Jessica Smith	\$40,852,270.0	\$24,450,000.0	167.1%	\$65,004	\$119,748
Jimmy Grey	\$97,163,277.0	\$390,000,000.0	24.2%	\$153,678	\$35,040
Mary Gerrard	\$45,264,125.0	\$67,500,000.0	68.7%	\$71,236	\$44,496
Total	\$601,863,102.0	\$1,000,000,000.0	60.4%	\$1,000,292	\$584,340

ProductName	Total Revenue	Volume Achieved
Abatatriptan	\$1,682,114.0	\$2,267
Abilovir Aprotasol	\$146,874.0	\$546
Abobozolid	\$345,600.0	\$4,608
Abranatal Lysoprosate	\$4,280,085.0	\$6,285
Abtasol	\$604,708.0	\$559
Acantaine	\$66,000.0	\$870
Acelimus	\$551,294.0	\$739
Aciprex	\$117,459.0	\$259
Aclonuma	\$638,478.0	\$1,347
Acubulin	\$1,047,620.0	\$2,138
Acycnafine Microvate	\$631,680.0	\$944
Acycpex	\$413,610.0	\$811
Adalatamine	\$350,154.0	\$441
Adideine	\$511,890.0	\$755
Adreacetam Barazoxane	\$11,784.0	\$491
Adriacaine	\$148,732.0	\$412
Adriafinil Ehtymara	\$987,610.0	\$1,846
Adtiza Gammluble	\$1,422,444.0	\$3,097
Afaxacin	\$82,740.0	\$1,379
Afinitasol	\$3,084,510.0	\$10,400
Afluferon Entrarenone	\$308,152.0	\$2,963
Total	\$454,292,346.0	\$934,899