## Nathan Phillip Perfetti

(612) 999-7537 nathanperfetti@gmail.com

EXPERIENCE -

## **E-Commerce & Digital Marketing Specialist**

May 2019 - Present

LinkedIn: https://goo.gl/6AAZIJ

Portfolio: http://perfettiful.github.io/

#### **Tech Discounts**

- Manage accurate product data across multiple marketplaces for ~1000 products listings
- Customize techdiscounts.org Shopify theme via CMS and Liquid programming templates
- Build custom HTML and CSS eBay listing templates
- Manage on-going internal software development project on github.com/Jobs-Foundation
- Take and post-process professional product photos and upload across multiple channels

# **Trilogy Education Services**

Sept 2018 - Present

## **Teaching Assistant**

- -Aid instructional staff of University of MN CCAPS Full Stack Web Development Bootcamp
- -Assist ~60 students to succeed during class programming demos and activities
- -Grade and provide feedback on students' assignments and collaborative projects
- -Manage cohort Slack channel during class sessions by posting documentation and important information

#### E-Commerce Associate.

May 2017 - April 2018

### Park Supply of America, Inc.

- -Perform margins analysis on Amazon Vendor Central purchase orders and ensure successful EDI
- -Manage pricing, classification, and images for ~10K SKUs on divdirectsupply.com, Binford Supply, & CPI Supply
- -Monitor item and category conversion rates, adjusting pricing and product offering as appropriate
- -Review customer feedback to identify potential issues to improve website usability and customer support
- -Forecast and report sales, margins, and inventory basing research on Plumbing & HVAC market trends

#### E-Commerce Administrator

Oct 2016 - Mar 2017

#### Dakota Enterprises, LLC

- -Managed product pricing, classification, and images on dakotastones.com via Shopify & Magento CMSs
- -Compiled data from Quickbooks Point of Sale system for periodic sales, customer, and marketing reports
- -Composed custom HTML, CSS, and Javascript for weekly site specials and promotions
- -Implemented company wide migration to Google Apps Suite & Drive for more efficient project file sharing
- -Installed and maintained hardware and software on all office computers and peripherals

#### ACTIVITIES & PROIECT

# Howard Hughes Medical Institute (HHMI) Summer Research Program

May 2014 - Sept 2014

#### **Research Assistant**

- -Completed Collaborative Institutional Training Initiative (CITI) coursework on research ethics
- -Attended group discussion and professional development seminars with fellow student researchers
- -Project presentation: https://goo.gl/SPw2zx

#### EDUCATION —

#### University of Minnesota

St. Paul. MN Graduated Aug 2018

College of Continuing Education Full Stack Web Development Bootcamp

Morris, MN

**University of Minnesota, Morris** 

College of Liberal Arts **Major**: Statistics