Preview Application Executive Summary & Demo Guide

Purpose-built for clear, 5–10 minute demos using safe sample data.

October 24, 2025

What this is

- Lightweight web app to showcase core workflows end-to-end
- Uses sample data; safe to demo without production access
- Designed for quick, repeatable storytelling

Objectives

- Make the value immediately legible to semi-technical audiences
- Standardize the demo storyline across teammates
- Collect feedback on gaps before a broader release

Capabilities (at a glance)

- Connect: upload CSV or use included sandbox datasets
- Transform: simple filters, joins, and calculated fields
- Explore: query builder + quick metrics
- Visualize: dashboards with slicers & drill-downs
- Share: export views and read-only demo links

Who will use this preview

- Sales & PMs to demonstrate outcomes, not internals
- Data-curious stakeholders to self-serve a scenario
- Engineers for quick sanity checks during reviews

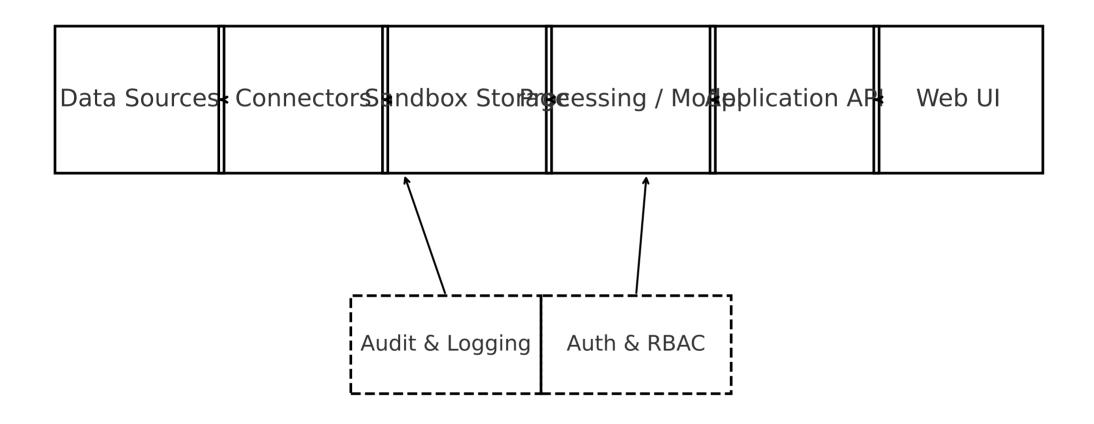
Demo flow in 60 seconds

- Pick a scenario (e.g., pipeline health)
- Open the prepared dataset & dashboard
- Adjust slicers; drill into an anomaly
- Save a view; export or share link

Key components

- Web UI
- Application API
- Processing / Model Layer
- Sandbox Storage
- Connectors (CSV / DB)
- Auth & Roles

How the components interact (high level)



Request → **response** (simplified)

- UI sends your filters to the Application API
- API reads from the model or cache in the sandbox
- Results are returned and rendered in the browser

Data refresh flow (simplified)

- Connector pulls sample data on a safe schedule
- Transforms materialize into sandbox tables
- Dashboards update on next view or on refresh

Web UI

- Scenario picker guides the story
- Data explorer with safe defaults
- Dashboard canvas with chart & table tiles

Connectors & import

- Drag-and-drop CSV; sample datasets included
- Optional read-only DB connection in preview
- Basic schema detection & data profiling

Modeling & queries

- Calculated fields (e.g., margin, growth %)
- Reusable metrics with clear definitions
- Friendly SQL editor with templates

Dashboards & interactions

- Filters/slicers, drill-through, cross-highlight
- Quick annotations to capture insights
- One-click export to image or PDF

Optional modules (if enabled)

- Threshold alerts on KPIs
- Scheduled dataset refresh in sandbox
- Notifications via email or webhook

Access & governance

- Role-based access (Viewer, Demoer, Admin)
- Row-level security for sample personas
- Audit logs for demo reproducibility

Demo script — Explorer scenario

- 1. Open scenario "Revenue by Region"
- 2. Show default metrics; explain definitions
- 3. Slice by Region → drill into an outlier
- 4. Switch to table; show detail rows
- 5. Save the view as "Regional Focus"

Demo script — **Data** → **insight**

- 1. Upload sample CSV "Returns"
- 2. Join with "Orders" on OrderID
- 3. Create metric: Return Rate
- 4. Add a chart; pin it to the dashboard
- 5. Set an alert for Return Rate > 5% (if enabled)

Demo script — **Sharing**

- 1. Add a note to a chart to capture context
- 2. Share a read-only link for review
- 3. Export the dashboard for email or slides
- 4. Log feedback directly from the app

Limitations in this preview

- Sample data only; not production sources
- Limited connectors and transforms
- Performance tuned for demos, not scale

What we need from you

- Run one end-to-end demo and note friction points
- Submit three improvement ideas (small is fine)
- Flag any must-have for a broader release

What's next

- Near-term: richer transforms and more connectors
- Mid-term: optional live datasets (read-only)
- Later: automated insights and forecasting

Appendix — Glossary

- Metric: a calculation with a definition
- Drill-through: jump from summary to details
- Row-level security: restrict rows by user
- Slicer: interactive filter on a dashboard
- Alert: notification based on a condition

Appendix — Troubleshooting (quick)

- If a dataset looks empty, re-select the scenario
- If a chart fails to load, refresh the page
- If access is denied, ensure the right role is assigned

Contact & feedback

- To provide feedback, reply to the sender of this deck
- For issues during demos, capture a screenshot and steps
- Thank you for trying the preview