

FOCUS BUSINESS



Sanjay Agarwal Engineering India's Future with Integrity

and Innovation

Dr. Sanjay Agarwal's journey one of resilience, vision, and an unshakable belief in the power of integrity. Whether building roads that connect cities or shaping the future of aspiring leaders, he continues to set new benchmarks in the industry.

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Success in infrastructure is not only about constructing monumental structures, but about building trust, maintaining integrity, and creating a legacy that endures. At IJM India, our journey is driven by ethics, teamwork, and a commitment to shaping a future where engineering excellence and social responsibility walk hand in hand.

- Dr. Sanjay Agarwal Director & Advisor, IJM India Infrastructure Ltd

r. Sanjay Agarwal's journey from a small town in Gorakhpur to a driving force behind India's rapidly evolving infrastructure is a testament to his passion, vision, and dedication. As the Director & Advisor of IJM India Infrastructure Ltd., Sanjay plays an instrumental role in advancing India's ambitious infrastructure goals under the vision of Honorable Shri Nitin Gadkari, Minister of Road Transport and

Sanjay's fascination with engineering began early, born into a family of engineers. Growing up, his imagination was fueled by stories of monumental structures—bridges, tunnels, and railways—that shaped the landscape of modern India. Earning his Civil Engineering degree from the Manipal Institute of Technology, followed by a Honourable Doctarate in philosophy in construction science from the University

of Milano he equipped himself with the skills needed to turn his childhood dreams into reality.

Starting his career with IRCON in 1986, Sanjay played a key role in the development of Asia's largest Rail Coach Factory in Kapurthala, as well as projects such as the Dadri Power Plant Rail connectivity and the Tatanagar Road-cum-Rail Bridges. His talents took him to Jakarta, Indonesia, where he helped develop urban elevated roads and flyovers, contributing to the modernization of the city's infrastructure.

In 1996, Sanjay joined IJM Corporation, initially working on the Desa Sri Puteri mega building project in Malaysia before returning to India to spearhead IJM India Infrastructure Ltd. Under his leadership, IJM has completed several iconic projects, including the 114-acre township in Vijayawada, the 93 KM BOT highway project in Tamil Nadu, and the second cablestayed bridge in Kolkata. Each project was a symbol of engineering excellence and timely execution, earning IJM a place at the top of India's infrastructure industry. One of the company's proudest achievements came in 2020-22, when IJM set a world record by completing 25.54 kilometers of road in just 17 hours and 45 minutes on the Solapur-Vijayapura four-lane project.

"We must teach aspiring leaders that ethics is the essence of success," Sanjay says. "It's a proven mantra for me, and I believe it's an objective worth striving for." His focus on ethics and teamwork has allowed JJM to carve out a niche in the highly competitive infrastructure sector, where his collaborative mindset has become the cornerstone of the company's success.

In 2008, Sanjay took a bold step by voluntarily retiring from IJM to establish Team Universal Infratech Pvt. Ltd. (TUIPL), a company that quickly rose to prominence under his visionary leadership. TUIPL grew to employ

over 300 people and achieved an impressive turnover of INR 2200 Crores in just 14 years. In 2019, IJM Corporation recognized the tremendous value Sanjay had built and acquired TUIPL, appointing him as COO and later a Director, entrusting him to lead IJM India's operations. Presently he is also mentoring future leaders by sharing his vast hands on experience through SA Associates. (www.sassociate.in)

Sanjay's leadership has garnered numerous awards and recognition for both himself and IJM India Infrastructure Ltd., including:

- 2022: CIDC Vishwakarma Award for Best Professionally Managed Construction Company
- 2022: CIDC Vishwakarma Award for Best Construction Project for Solapur—Bijapur Road Project
- 2023: Insight Asia's Top 10 Leaders & Achievers in
 Acia
- 2023: CEO Insight Top 10 Business Leaders in Asia
- 2023: Asia Africa Business & Social Forum Asia One Award in Dubai — India's Greatest Leaders & IJM India's Greatest Brand
- 2024: Times Now India's Impactful leader
- 2024: Times Exemplary leaders

His guiding principle, "Delivering Today - Building Tomorrow," reflects a forward-thinking approach that has transformed IJM into the premier BOT operator in India. As Sanjay looks toward the future, his message to the next generation of engineers is clear: "Success is not just about building structures; it's about building trust, maintaining integrity, and creating lasting impact. That's the true legacy we must leave behind."