

Problem Statement

Given a dataset with demographic and borrowing history data for Taiwanese credit-card customer accounts classified as defaulting or not defaulting in October-2005, can I build a supervised model that performs better than identifying only members of the negative non-default class (baseline model) while minimizing the misclassification of either group? In this context, if I can predict accounts as belonging to the defaulting group, I want to minimize the number of predicted defaulters who did not actually default that October (lost revenues) while minimizing the number of predicted non-defaulters who did end up defaulting (lost profits).

Welcome to Taiwan, R.o.C. (a.k.a. Formosa)

Where is Taiwan?

What is it known for?

Population and income?



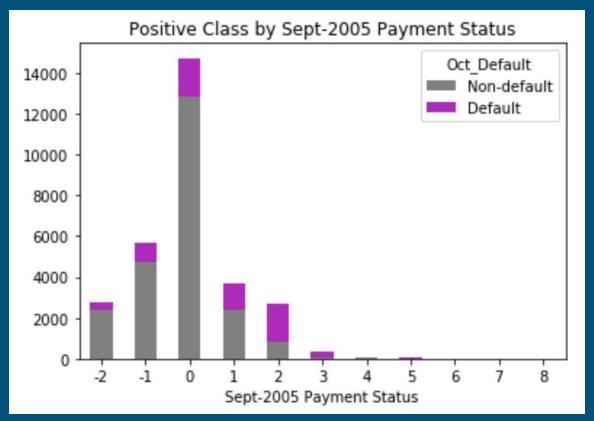
The Data

- 30,000 customer accounts
- One dependent variable for <u>defaulted</u> or <u>not-defaulted</u> in October of 2005
- Demographic information on account-holders
 - Age and Gender
 - Highest level of education
 - Marital status

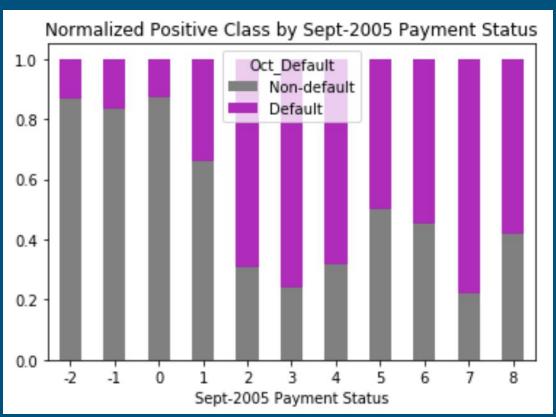
The Data (continued)

- Credit Limit
- Borrowing activity for each of the six months prior to October-2005:
 - Payment-history status (number of months current or behind)
 - Billing amount
 - Amount of payments received

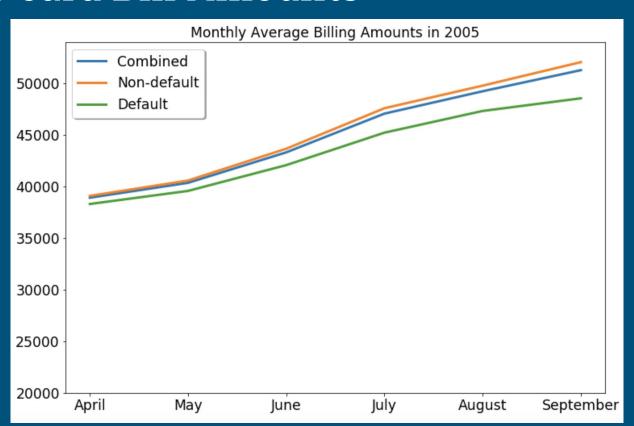
Sept-2005 Payment Status



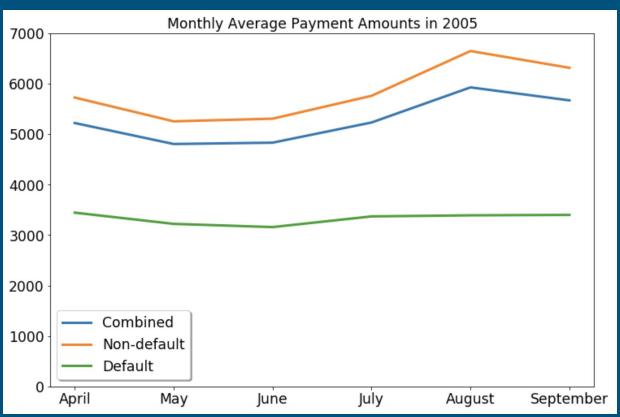
Sept-2005 Payment Status by Percentage

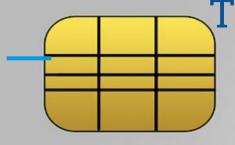


Credit-card Bill Amounts



Credit-card Payment Amounts





The Pitfalls of Default-Classification

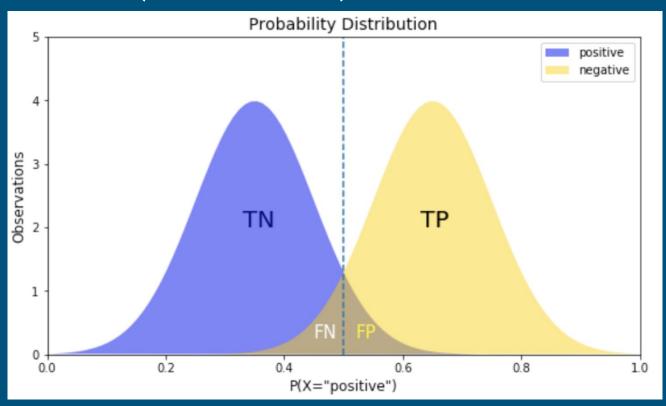
Financial Loss:

"Default classified as Non-default" \$P\$ \$P\$

Lost Business:

"Non-default classified as Default" 💖

Tale of Two (Balanced?) Classes



Miss Rates and Fall-Outs

$$MissRate = \frac{FN}{(FN + TP)}$$

$$FallOut = \frac{FP}{(FP + TN)}$$

Analytical Techniques

Regression Modeling:

Linear Regression

Logistic Regression

Time Series

Classification Trees

etc.

Machine-learning Modeling:

Artificial Neural Networks

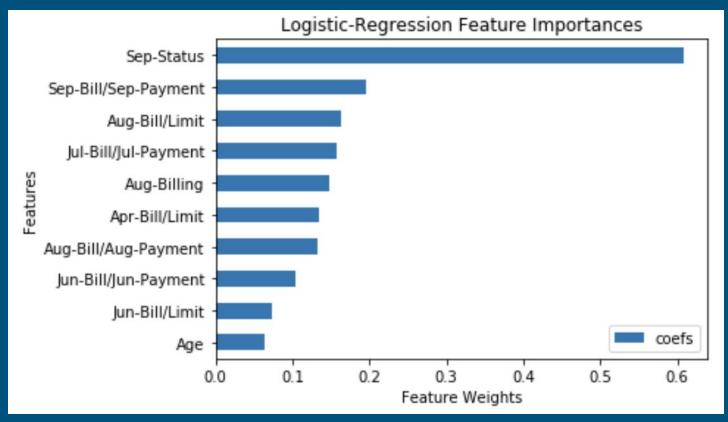
Support Vector Machines

Naive Bayes

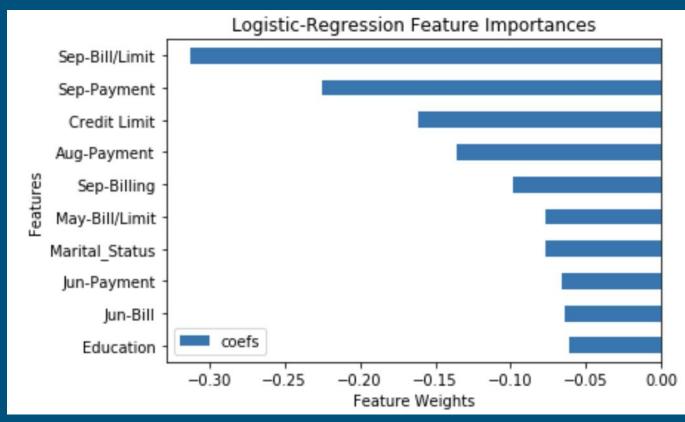
k-nearest Neighbor

etc.

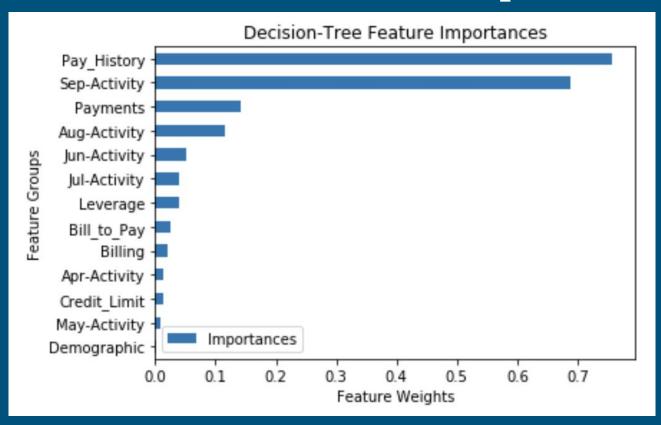
Logistic-regression Feature Coefficients



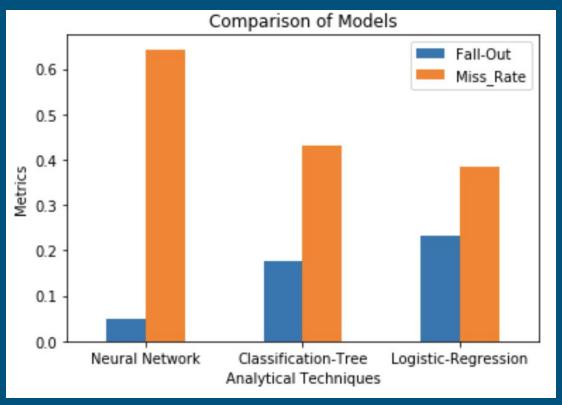
Logistic-regression Feature Coefficients (cont'd)



Classification-Trees Feature Importances



Metrics Summary



Conclusions

- Of the three modeling techniques, a neural-network provides the best Fall-Out rate (customer-retention metric), while logistic-regression provides the best Miss Rate (loss-mitigation metric)
- Alternatively, the Classification-Tree model provides a good balance of both lower Fall-Out and Miss Rates
- (Limiting feature selection to billing, payments and history-status for the prior two months, is worth further analysis)

Appendix

- 1. Original publication of the sources dataset; actual Taiwan default rate
- 2. Level-of-education and credit-limit distributions; by bin-percentages
- 3. Advantages of neural-network modeling
- 4. List of available Keras-on-TensorFlow loss-functions
- 5. Comparison of misclassification types by loss functions tested

Well-known Dataset



Available online at www.sciencedirect.com



Expert Systems with Applications 36 (2009) 2473-2480

Expert Systems with Applications

www.elsevier.com/locate/eswa

The comparisons of data mining techniques for the predictive accuracy of probability of default of credit card clients

I-Cheng Yeh a,*, Che-hui Lien b

^a Department of Information Management, Chung-Hua University, Hsin Chu 30067, Taiwan, ROC

^b Department of Management, Thompson Rivers University, Kamloops, BC, Canada

Actual Default Rates

A Two- Stage Cardholder Behavioural Scoring Model Using Artificial Neural Networks and Data Envelopment Analysis
I-Fei, Chen
International Journal of Advancements in Computing Technology, Volume 3, Number 2, March 2011

A Two- Stage Cardholder Behavioural Scoring Model Using Artificial Neural Networks and Data Envelopment Analysis

I-Fei. Chen

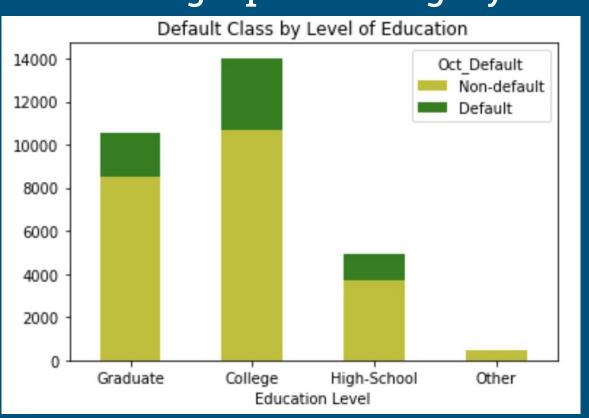
Tamkang University, Department of Management Science and Decision Making, 151 Ying-chuan Road, Danshui Dist., New Taipei City 25137 Taiwan, enfa@mail.tku.edu.tw doi:10.4156/ijact.vol3.issue2.11

Abstract

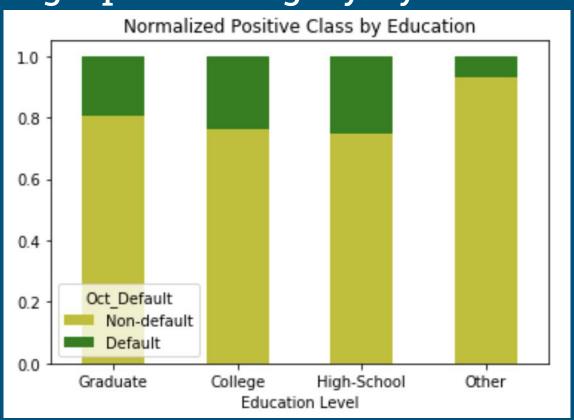
Since the databases that banks use for analysis of cardholders' repayment behaviours are usually arge and complicated and the extant classification techniques hardly offer 100% correct

(class 0), 175 revolvers (class 1) and the remaining 25 are bad credit customers (class 3). The relative ratios of bad customers to total customer is 3.57% very close to the national standard in Taiwan and hence should be a representative dataset for testing the practicability of the proposed scheme. Each cardholder in the dataset contains 34 in dependent variables containing demographic characteristics

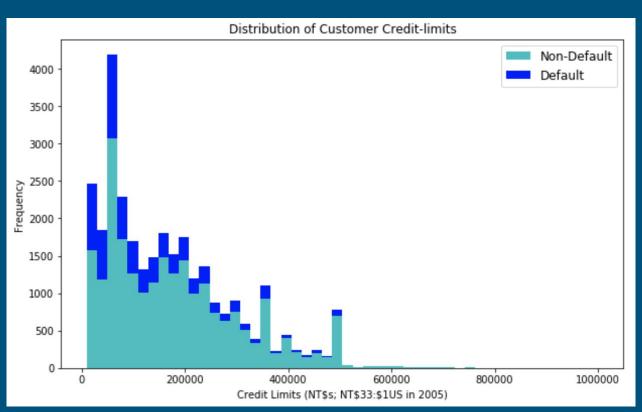
Demographic Category



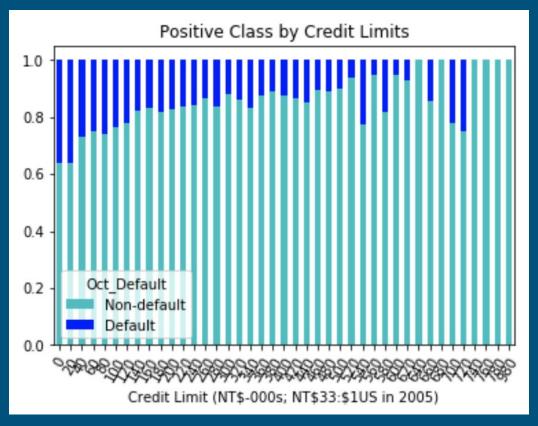
Demographic Category by Percentage



Credit-Limit Distribution



Credit-Limit Distribution by Percentage



Why Neural Networks?

- 1. Neural networks can model complex functions in nonlinear ways
- 2. They are useful when the relationship between inputs and output is unknown
- 3. They have been shown to provide superior results

Neural-Network Objective Functions

"Keras"

Mean-squared Error

Mean-squared_log Error

Mean-absolute Error

Categorical Hinge

Hinge

Log-Cosh

Squared Hinge

Poisson

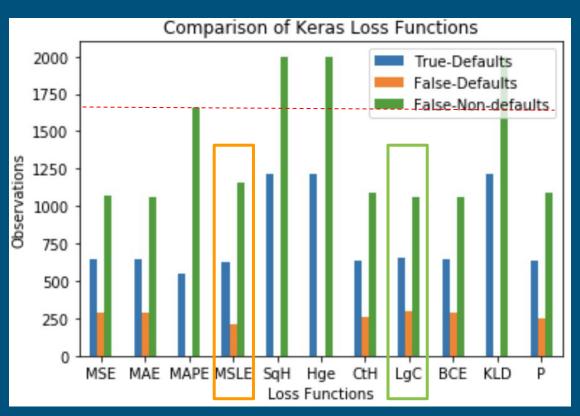
Binary Crossentropy

Mean-absolute-% Error

Categorical Crossentropy

Kullback-Leibler Divergence

How Keras' Available Loss Functions Differ



Thank you

