Customer dropout membership*

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Abstract

Abstract of the article.

Introduction

Research idea:

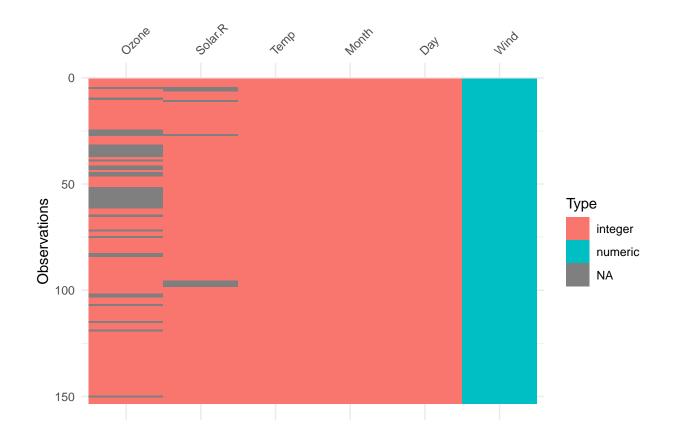
•

Context: An organization membership located in Portugal. The organization offers an annual membership for the members, the service subscription has several payment options:

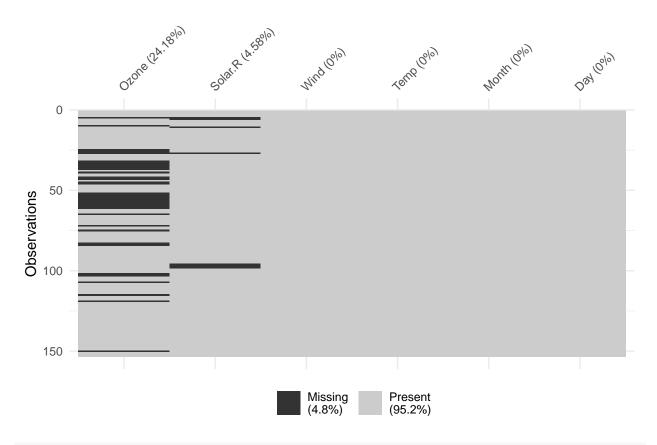
- Men with a annual fee of 10€
- Women annual fee of 6€
- Correspondent fee 6€
- Retired fee 5€
- Student fee 2.5€
- under-14 fee 1€

^{*}Corresponding address: sobreiro@esdrm.ipsantarem.pt. The current template adapts part of the Rmd code by Paul C. Bauer, Mannheim Centre for European Social Research.

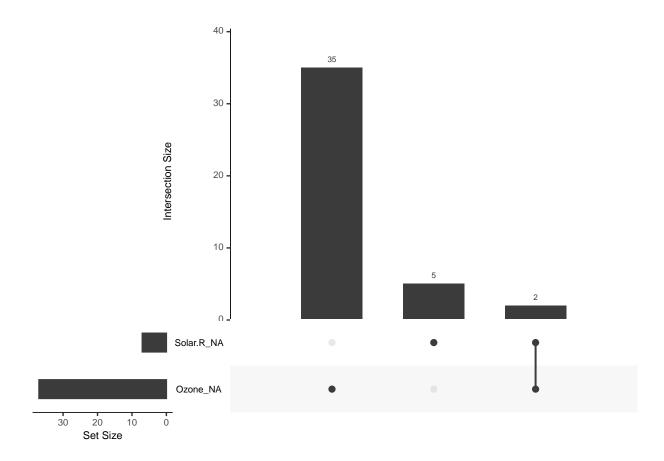
```
library(dplyr)
library(dlookr)
library(ggplot2)
#eda_report(nlswork,output_dir =
    "C:/Users/mangelo. {\it EEG/Documents/GitHub/prjs/reports/"},
    output_file = "eda_report.pdf")
#
## The data
names(airquality)
                 "Solar.R" "Wind"
                                      "Temp"
                                                          "Day"
## [1] "Ozone"
                                                "Month"
#summary(nlswork)
## Missing values
library(visdat)
vis_dat(airquality)
```



library(naniar)
vis_miss(airquality)



gg_miss_upset(airquality)



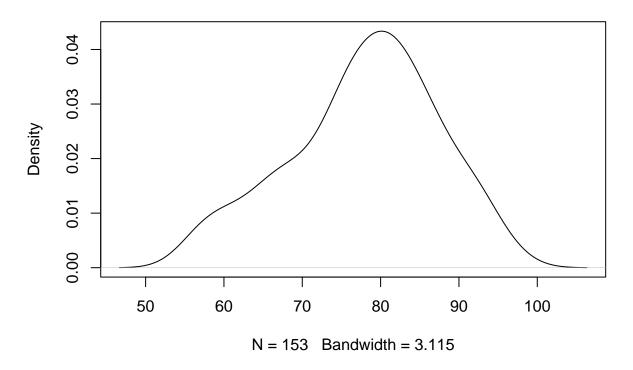
GRAPHS

dplyr::glimpse(cars\$0zone)

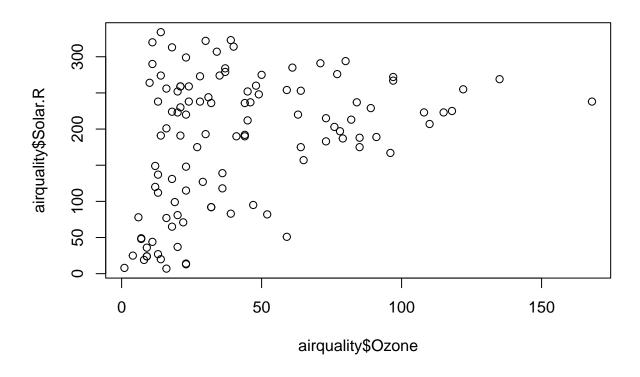
NULL

d <- density(airquality\$Temp)
plot(d)</pre>

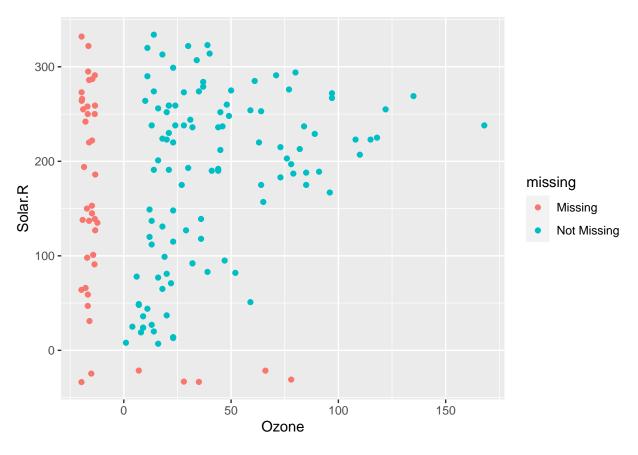
density.default(x = airquality\$Temp)



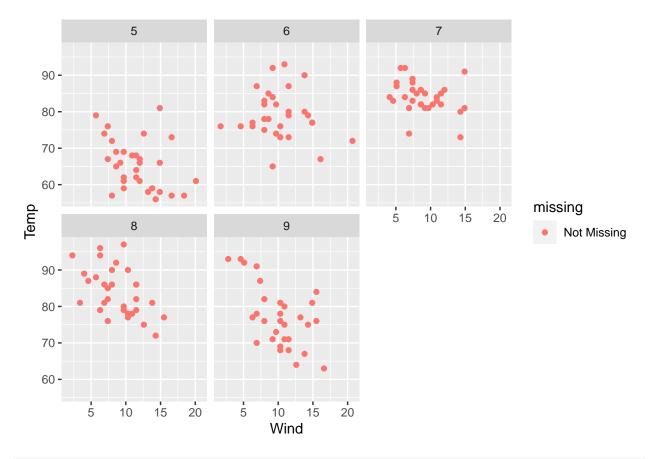
plot(airquality\$0zone, airquality\$Solar.R)



```
ggplot(airquality, aes(x = Ozone, y = Solar.R)) +
geom_miss_point()
```



```
ggplot(airquality, aes(x = Wind, y = Temp)) +
geom_miss_point() +
facet_wrap(vars(Month))
```



```
stats <- summary(airquality$Temp)
stats</pre>
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 56.00 72.00 79.00 77.88 85.00 97.00
```

describe(airquality)

```
## # A tibble: 6 x 26
##
     variable
                  n
                                      sd se mean
                                                   IQR skewness kurtosis
                        na
                             mean
                                                                             00g
##
     <chr>
              <int> <int>
                            <dbl> <dbl>
                                           <dbl> <dbl>
                                                           <dbl>
                                                                    <dbl> <dbl>
## 1 Ozone
                            42.1
                116
                                   33.0
                                           3.06
                                                  45.2
                                                        1.24
                                                                    1.29
                        37
                                                                             1
## 2 Solar.R
                146
                         7 186.
                                   90.1
                                           7.45
                                                 143
                                                        -0.428
                                                                   -0.968
                                                                             7
## 3 Wind
                153
                             9.96
                                   3.52
                                           0.285
                                                   4.1 0.348
                                                                    0.111
                                                                             1.7
                            77.9
## 4 Temp
                153
                                   9.47
                                           0.765
                                                        -0.378
                                                                   -0.404
                         0
                                                  13
                                                                            56
## 5 Month
                                   1.42
                                                        -0.00239
                                                                             5
                153
                         0
                             6.99
                                           0.115
                                                   2
                                                                   -1.30
                 153
                         0
                            15.8
                                   8.86
                                           0.717
                                                  15
                                                         0.00265
                                                                   -1.20
                                                                             1
## 6 Day
## # ... with 16 more variables: p01 <dbl>, p05 <dbl>, p10 <dbl>, p20 <dbl>,
       p25 <dbl>, p30 <dbl>, p40 <dbl>, p50 <dbl>, p60 <dbl>, p70 <dbl>,
       p75 <dbl>, p80 <dbl>, p90 <dbl>, p95 <dbl>, p99 <dbl>, p100 <dbl>
```

The average age in our data is 77.9.

Tables

R Markdown PDF is now able to produce good tables with our output. For stargazer the label is contained in the function, while for kable it's contained in the chunk name.

stargazer(): Summary and regression tables

Table @ref(tab1) shows data's summary statistics. stargazer() is and excellent solution to export outputs.

Table 1: Summary table with stargazer

Statistic	N	Mean	St. Dev.	Min	Pctl(25)	Pctl(75)	Max
speed dist		15.400 42.980	5.288 25.769	4 2	12 26	19 56	25 120

Table @ref(tab2) reports regression outputs. Name the models as you can refer to their names in the text (M1, M2, M3).

¹You can reference the table as @ref(tab1cars).

Table 2: Regression table with stargazer

	Dependent variable:			
	spe	speed		
	M1	M2	M3	
dist	0.166***	0.166***		
	(0.017)	(0.017)		
speed			3.932***	
			(0.416)	
Constant	8.284***	8.284***	-17.579**	
	(0.874)	(0.874)	(6.758)	
Observations	50	50	50	
\mathbb{R}^2	0.651	0.651	0.651	
Adjusted R^2	0.644	0.644	0.644	
Residual Std. Error $(df = 48)$	3.156	3.156	15.380	
F Statistic ($df = 1; 48$)	89.567***	89.567***	89.567***	
Note:	*p<	0.1; **p<0.05	5; ***p<0.01	

Figures

Graphs with R

You can insert figures like this. One would like to produce and insert them on the fly in the .rmd file. Figure @ref(fig:fig-1) is such an example.

```
plot(cars$speed, cars$dist)
```

However, in some cases it does not work.

Example: ggplot2 graphs

See the ggplot2 output reported in Figure @ref(fig:fig-2).

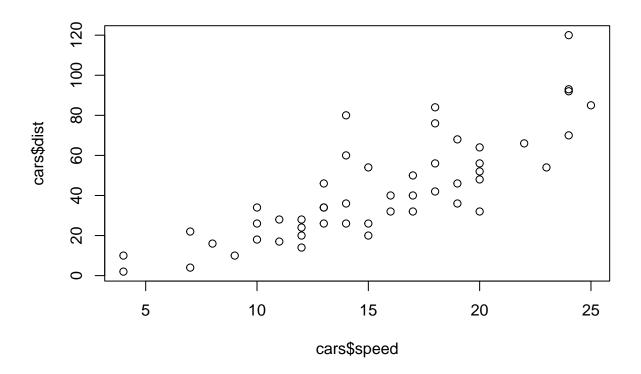


Figure 1: Scatterplot of Speed and Distance

Another example using Plotly

With Plotly we can produce interactive graphs which play well, for example, once can embedded in html webpages (drop by here for an example). One can insert this type of graphs in R Markdown PDF using Orca (it generates static images from Plotly graphs). Go here to check how to install it. See Figure @ref(fig:fig-3) for an example.

The criminal rate is 15.4% o.

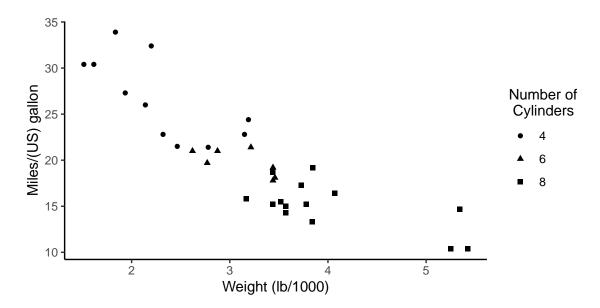


Figure 2: Miles per gallon according to the weight

Miguel's tests

\mathbf{R}

Example of an equation

$$\int_0^{2\pi} \sin x \ dx$$

Example of a matrix

$$\mathbf{X} = \left[\begin{array}{rrr} 1 & 2 & 3 \\ 4 & 5 & 6 \\ 7 & 8 & 9 \end{array} \right]$$

or

$$f(k) = \binom{n}{k} p^k \left(1 - p\right)^{n-k} \tag{1}$$

See Equation @ref(eq:binom).

$$y_{ijt} = \beta x_{ijt} + \eta_i + \gamma_j + \lambda_t + \varepsilon_{ijt}$$
 (2)

Table 3: Summary 24

Statistic	N	Mean	St. Dev.	Min	Pctl(25)	Pctl(75)	Max
speed	50	15.400	5.288	4	12	19	25
dist	50	42.980	25.769	2	26	56	120

Final remarks

Check the replication package for Bonhomme, Lamadon and Manresa (2019): https://github. com/tlamadon/blm-replicate

References

Appendix: Chunk options

Software versioning

 \mathbf{R}

```
cat(paste("#", capture.output(sessionInfo()), "\n", collapse = ""))
## # R version 4.1.0 (2021-05-18)
## # Platform: x86_64-pc-linux-gnu (64-bit)
## # Running under: Ubuntu 20.04.2 LTS
## #
## # Matrix products: default
## # BLAS:
            /usr/lib/x86 64-linux-gnu/openblas-pthread/libblas.so.3
## # LAPACK: /usr/lib/x86 64-linux-gnu/openblas-pthread/liblapack.so.3
## #
## # locale:
## # [1] LC CTYPE=en US.UTF8
                                    LC NUMERIC=C
## # [3] LC TIME=en US.UTF8
                                    LC COLLATE=en US.UTF8
## # [5] LC MONETARY=en US.UTF8
                                    LC MESSAGES=en US.UTF8
## # [7] LC PAPER=en US.UTF8
                                    LC NAME=C
## # [9] LC ADDRESS=C
                                    LC TELEPHONE=C
## # [11] LC MEASUREMENT=en US.UTF8 LC IDENTIFICATION=C
## #
## # attached base packages:
## # [1] stats
                  graphics grDevices utils
                                                          methods
                                                 datasets
                                                                     base
## #
## # other attached packages:
## # [1] plotly_4.9.4.1 stargazer_5.2.2 naniar_0.6.1
                                                         visdat 0.5.3
## # [5] ggplot2 3.3.5
                         dlookr 0.4.5
                                         dplyr 1.0.7
                                                         rmarkdown 2.9
## # [9] nvimcom 0.9-115
## #
## # loaded via a namespace (and not attached):
                               RColorBrewer_1.1-2 httr_1.4.2
       [1] webshot 0.5.2
       [4] UpSetR_1.4.0
## #
                               tools 4.1.0
                                                   backports 1.2.1
## #
      [7] utf8_1.2.1
                               R6_2.5.0
                                                   rpart_4.1-15
## # [10] lazyeval_0.2.2
                               Hmisc_4.5-0
                                                   nortest_1.0-4
## # [13] DBI_1.1.1
                               colorspace_2.0-2
                                                   nnet_7.3-16
## # [16] withr 2.4.2
                               tidyselect 1.1.1
                                                   gridExtra 2.3
```

```
## #
      [19] curl 4.3.2
                                compiler 4.1.0
                                                     extrafontdb 1.0
## #
      [22] cli 3.0.0
                                rvest 1.0.0
                                                     htmlTable 2.2.1
## #
      [25] xml2 1.3.2
                                sandwich 3.0-1
                                                     labeling 0.4.2
## #
      [28] scales 1.1.1
                                checkmate 2.0.0
                                                     mvtnorm 1.1-2
## #
      [31] proxy 0.4-26
                                RcmdrMisc 2.7-1
                                                     systemfonts 1.0.2
## #
      [34] stringr 1.4.0
                                digest 0.6.27
                                                     foreign 0.8-81
## #
      [37] svglite 2.0.0
                                rio 0.5.27
                                                     base64enc 0.1-3
## #
      [40] jpeg 0.1-8.1
                                pkgconfig_2.0.3
                                                     htmltools 0.5.1.1
## #
      [43] extrafont_0.17
                                highr_0.9
                                                     htmlwidgets_1.5.3
## #
      [46] rlang 0.4.11
                                readxl 1.3.1
                                                     rstudioapi 0.13
## #
      [49] prettydoc 0.4.1
                                farver 2.1.0
                                                     generics 0.1.0
## #
      [52] jsonlite 1.7.2
                                zoo 1.8-9
                                                     crosstalk 1.1.1
## #
      [55] zip 2.2.0
                                car 3.0-11
                                                     magrittr 2.0.1
## #
      [58] kableExtra 1.3.4
                                Formula 1.2-4
                                                     Matrix 1.3-4
## #
      [61] Rcpp 1.0.6
                                munsell 0.5.0
                                                     fansi 0.5.0
## #
      [64] abind 1.4-5
                                gdtools 0.2.3
                                                     partykit 1.2-13
## #
      [67] lifecycle 1.0.0
                                stringi 1.6.2
                                                     yaml_2.2.1
## #
      [70] inum 1.0-4
                                carData 3.0-4
                                                     MASS 7.3-54
      [73] plyr_1.8.6
## #
                                                     hrbrthemes_0.8.0
                                grid_4.1.0
## #
      [76] forcats_0.5.1
                                crayon 1.4.1
                                                     lattice_0.20-44
## #
      [79] haven_2.4.1
                                splines_4.1.0
                                                     hms_1.1.0
## #
      [82] knitr 1.33
                                pillar 1.6.1
                                                     glue 1.4.2
## #
      [85] evaluate 0.14
                                latticeExtra 0.6-29 data.table 1.14.0
## #
      [88] png 0.1-7
                                vctrs 0.3.8
                                                     Rttf2pt1 1.3.8
## #
      [91] cellranger_1.1.0
                                tidyr_1.1.3
                                                     gtable_0.3.0
## #
      [94] purrr_0.3.4
                                assertthat_0.2.1
                                                     xfun_0.24
      [97] openxlsx 4.2.4
                                libcoin 1.0-8
                                                     e1071 1.7-7
## # [100] class 7.3-19
                                survival 3.2-11
                                                     viridisLite 0.4.0
## # [103] tibble 3.1.2
                                tinytex 0.32
                                                     cluster 2.1.2
## # [106] corrplot 0.90
                                ellipsis_0.3.2
```

or use message() instead of cat()

Figure 3: Example: export a Plotly figure using 'orca' Telecommunication Systems Systems Engineering - Theory & Practice Neurocomputing Neural Computing and Applications Lecture Notes in Computer Science Knowledge and Information Systems Knowledge-Based Systems Journal of the Operational Research Journal of Targeting, Measurement and Analysis for Marketing Journal of Systems and Information Technology Journal of Retailing and Consumer Services Journal of Marketing Research Journal of Interactive Marketing Journal of Business Research Journal of Big Data International Journal of Information Management International Journal of Networking and Virtual Organisations International Journal of Electronic Customer Relationship Management Intelligent Data Analysis Information Sciences IEEE Transactions on Evolutionary Computation Expert Systems with Applications European Journal of Operational Research EPJ Data Science **Decision Support Systems Decision Sciences Cluster Computing** Big Data Applied Soft Computing Journal -Applied Soft Computing Applied Intelligence 0 5 10 15

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