## Making IT Work in Practice

February 2005 -

Celebrating the 5th annual F.O.C.U.S.™ User Group Conference, in Nice, Cote D'Azur.

## Details

Relcon Software last week celebrated the fifth anniversary of the yearly F.O.C.U.S.™ User Group Conference. The event was held in Nice, Cote D'Azur, and was well attended by Relcon customers, new and old, as well as guest speakers and Relcon staff members.

"I just wanted to say that we really enjoyed Nice and that the Friday conference was very useful as usual. ...Please pass on our thanks to Rob, Al ,Jeff and the rest of the team for the dinner – we always learn a lot talking to other Optoms and this is an ideal opportunity." Says Wendy D'E Vallancey of Aves Optometrists.

The conference was started with a gala dinner held on the Thursday evening followed by the full day conference on the Friday. Guest speakers included Eric Hedouin of the GfK and Patrick Myers of Myers La Roche.

There was also a long session to discuss Relcon's product suite (F.O.C.U.S.™) and to agree on enhancements that the users would like to see to be put into Relcon's development schedule.

Attendees could then spent the Saturday and Sunday in Nice, or further along the coast to Monaco, or towards San Tropez, or even skiing up in the Alps Maratimes.

"This event is crucial for both Relcon and our customers, because it gives us the opportunity to really listen to what our customers want from the software and to be able to do something about it. It means that we can all improve our businesses by working together in partnership." Say Al Chetwode, Managing Director of Relcon Software. The conference was regarded as a great success and it was unanimously agreed that next year Relcon should organise for the conference to take place in Barcelona, Spain.

## **Editor's Notes**

## **Relcon Software**

Relcon Software Ltd is a software company based in Cardiff, with subsidiary offices in Chipping Norton and York. Relcon has been supplying the F.O.C.U.S. Practice Management system to selected optical clients since 1998. Clients include Leightons Opticians in Hampshire, Conlons Opticians of Liverpool; Black and Lizars in Scotland; and numerous independent practices throughout the UK.

For more information, visit Relcon Software on the web at <a href="www.relcon-software.co.uk">www.relcon-software.co.uk</a>, or contact Relcon Software:

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