Press Release

OcucoRelcon Rolls Out in Jamaica



The receptionist at the Manor Park practice in Kingston, Jamaica, using F.O.C.U.S by OcucoRelcon

PRESS RELEASE -

22 January 2007 THE NEWS DESK

F.O.C.U.S. SECOND PRACTICE IN KINGSTON, JAMAICA

OcucoRelcon's superb online support has received an added endorsement with news that a second optical practice in Kingston, Jamaica, is rolling out the F.O.C.U.S™ practice management system.

The initial Jamaican installation, three years ago, with independent practitioner Dr Aron Wohl, resulted from the recommendation of an optician friend in the UK.

Dr Wohl is keen to see other practices in Jamaica benefit from the software -

"We could not imagine operating without it as it processes many transactions each day. My staff learnt how to use it very quickly and OcucoRelcon are always there to assist when needed, which is rare."

"It makes it easier to process transactions, chase up delinquents, and review appointments from home by dialling in. The reports are great and allow a better handle on exactly how the business is doing." he added.

The Kingston practices both run all modules of the OcucoRelcon software – to manage patient records, appointments, recall, prescriptions and dispensing.

Al Chetwode, OcucoRelcon CEO explained:

"With dial-in access to both stores we can work on the systems while Jamaica sleeps. It does not disrupt the day's business so is very convenient.

"We provide all of our customers, in the UK and internationally, with the same high-quality service to ensure that they are fully satisfied with their software. It's gratifying to have an optician like Dr. Wohl recommending F.O.C.U.S.™ to another," he added.

www.ocucorelcon.com

Issued for **OcucoRelcon**By Janice English
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About OcucoRelcon

OcucoRelcon provides patient relationship management software solutions – *Acuitas* and *Focus* - to more than 1,000 independent practices, medium sized groups and large chains. OcucoRelcon is a market leader in the UK and Irish optical market and has the largest optical software development, delivery and support infrastructure in Europe.

DRS Computing, the optical laboratory software division of OcucoRelcon, is the UK market leading supplier of Rx lab systems. The company's *Labman* software operates in more than 60 labs throughout the UK and Europe. OcucoRelcon's full complement of software for the optical supply chain provides a platform on which to build partnerships in online ordering.

OcucoRelcon, which has offices in Dublin, Cardiff and Oxford, was formed by a merger of Ocuco's UK and Irish software divisions and Relcon Software in August 2006.

About the Ocuco Group

Founded in Dublin in 1993, by Group CEO, Leo Mac Canna, Ocuco is a pioneer of software solutions for the ophthalmic and pharmacy markets. The company's international launch in 1999 brought revenues to €1.5m, growing to €6m in 2006 with further growth envisaged through international expansion.

Leo Mac Canna completed an MBO in 2005, valuing the company at €5m and, following the merger with Relcon, a highly successful share distribution scheme was taken up by the majority of staff and management.

Ocuco's strength is its ability to integrate clinical and retail, the application of leading edge technology and strong industry knowledge, accompanied by high levels of support and service.

Ocuco customers include independents and chains of High Street opticians and pharmacies, optical labs, private ophthalmology clinics, hospitals, eye A&E departments.

OcucoRelcon will be at Optrafair 2007 stand: A10 and A20

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