

## New Indian Site for OcucoRelcon

David Bunney, Managing Director at DRS Computing, the Optical Laboratory Software division of OcucoRelcon has recently returned from Delhi after installing Labman™ at GKB Optical.

DRS Computing provides the market leading integrated ophthalmic laboratory management system Labman™, used in some of the largest and most sophisticated prescription labs and glazing workshops across the UK and continental Europe.

GKB are using Labman™ for Lens Calculation, Job Tracking, Inventory and the Interface to Loh and Gerber-Coburn surfacing machines. In addition GKB Optical has implemented the Labman™ module for Free-form technology, which enables the manufacture of the latest free-form lenses from Seiko, Optixx, Shamir and others with the swipe of a single bar code.

"This new customer relationship represents a step change for DRS, both in the geographic penetration of our optical software products and also our ability to provide solutions for handling the new and exciting area of free-form for optical labs" says Bunney, continuing "we expect to see free-form explode in the next few years and DRS / OcucoRelcon will be at the forefront of that drive."

### **About OcucoRelcon**

**OcucoRelcon** provides patient relationship management software solutions – *Acuitas* and *Focus* - to more than 1,000 independent practices, medium sized groups and large chains, and OcucoRelcon is a market leader in the UK and Irish optical market and has the largest optical software development, delivery and support infrastructure in Europe.

**DRS Computing**, the optical laboratory software division of OcucoRelcon, provides the market leading integrated ophthalmic laboratory management system Labman, used in some of the largest and most sophisticated prescription labs and glazing workshops across the UK and continental Europe. OcucoRelcon's full complement of software for the optical supply chain provides a unique platform on which to build partnerships in the online ordering space.

OcucoRelcon, which has offices in Dublin, Cardiff and Oxford, was formed by a merger of Ocuco's UK and Irish software divisions and Relcon Software in August 2006.

### **About the Ocuco Group**

Founded in Dublin in 1993, by Group CEO, Leo Mac Canna, Ocuco is a pioneer of software solutions for the ophthalmic and pharmacy markets. The company's international launch in 1999 brought revenues to €1.5m, growing to €6m in 2006 with further growth envisaged with international expansion.

Leo Mac Canna completed an MBO in 2005, valuing the company at €5m and, following the merger with Relcon, a highly successful share distribution scheme was taken up by the majority of staff and management.

Ocuco's strength is its ability to integrate clinical and retail, the application of leading edge technology and strong industry knowledge, accompanied by high levels of support and service.

Ocuco customers include independent and chains of High Street opticians and pharmacies, optical labs, private ophthalmology clinics, hospitals, eye A&E departments.