

New Salesman for Relcon Software

May 26th 2003 Cardiff, Wales – Nigel Bedford has recently joined Relcon Software Ltd as salesman. He will be responsible for sales of the Company's products to optical practices throughout the UK.

Nigel, who has a background in electrical engineering, was previously with software supplier SAS for 9 years before joining Relcon. He joins just as the company is enjoying the results of a highly successful presence at Optrafair, with many practices expressing great interest for the Company's unique F.O.C.U.S. practice management system.

'F.O.C.U.S. offers a total solution to the complex issues of practice administration, though explaining its benefits demands a professional approach from someone who thoroughly understands both optics and computers', said Robert Ward, Managing Director of Relcon Software. 'I'm confident that Nigel can provide both the professionalism and the breadth of knowledge that we require.'

Editor's Notes

Relcon Software

Relcon Software is a software company based in Cardiff, with subsidiary offices in Chipping Norton and York. One of the few companies in this marketplace with an Ophthalmic Optician on the board of directors, it has been supplying the F.O.C.U.S. Practice Management system to selected optical clients since 1998. Major clients include Conlons Opticians of Liverpool; Black and Lizars in Scotland; and numerous independent practices throughout the UK.

For more information, visit Relcon Software on the web at www.relcon-software.co.uk , or contact Relcon Software:

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