



Examples of Procurement Steps:

Ideally acquisitions are well-planned. Here's the steps our clients might take...

Defining their needs entails strategic planning, agency budgeting and requirements definition

Conducting Market research may involve meeting one on one with vendors, releasing an RFI

Acquisition Strategy, Solicitation and Selection has two parts, first strategy, who can and should fulfill this need (ex. if it can be fulfilled by SBs, it might be an SB set aside).