



## Proposal Module Objectives:

In this course we will cover several topics to help you understand more about federal proposals.

We begin by discussing the importance of proposals to our business and then considering proposals from the perspective of our government clients.

We will review how the federal procurement process begins and learn about the architecture and timing of federal budget and regulations, up until the point when the solicitation is released publicly for contractor bid.

Let's get started. Click NEXT to move forward.