

PD

# Pete DeJoy

## Professional Summary

Technical Product Manager with demonstrated experience in building and implementing an automated end-to-end sales cycle for a SaaS product. Passionate about bringing vision to reality and building business-critical features for early-stage products.

## Work History

Astronomer - Growth Product Manager

08/2017 - Current

Growth Product Manager: Astronomer Cloud

- Worked in a team of 3 to handle all engineering, sales, and customer support for Astronomer's Managed Apache Airflow product.
- Learned React.js and served as the primary editor of the Astronomer website.
- Identified and alleviated major operational efficiencies in our sales process via technical work.
  - Wrote an app in Node.js that makes calls to the Stripe and Mailchimp APIs when people want to begin a trial.

Product Manager: Astronomer Clickstream (Nov '17-May '18)

- Served as bridge between leadership and end users to scope, design, and implement product features.
- Acted as the primary Sales Engineer on all sales calls.

Account Development Representative (Aug-Nov '17)

- Focused on outbound lead generation and inbound lead qualification.

## Affiliations

2017 Fellow, Venture for America

VFA is a fellowship for recent grads who want to learn how to build a business while making an impact. Fellows get training and join a startup in an emerging US city, where they live and work for two years at a partnered startup.

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## Skills

Front-End Programming : React.js, Node.js, Javascript, HTML, CSS

Python: Pandas, Numpy, Matplotlib, Seaborn

## Education

2017

Bowdoin College

Bachelor of Arts: Chemistry And Physics

## Other Interests

Music: Played in multiple bands as a guitarist, pianist and cellist. Check out @fret\_buzzed on Instagram for some of my guitar musings.

Athletics: Was a member of the Varsity Football team at Bowdoin and acted as a two-year team captain of the Club Alpine Ski Team.

Tech: Have self-educated on data science, data engineering, and web application development.