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## Robisearch point of sale/ERP proposal

| POS/ERP features  | BASIC<br>POS | PREMIUM<br>POS  | ADVANCED POS    | CUSTOMI<br>ZED ERP |
|---|--------------|-----------------|-----------------|--------------------|
| 1) Sales management/front office                                    | Yes          | Yes             | Yes             | Yes                |
| 2) Stock control/inventory<br>management/ reorder<br>level          | Yes          | Yes             | Yes             | Yes                |
| 3) Expenses & Petty cash management                                 | Yes          | Yes             | Yes             | Yes                |
| 4) Sales reports management   | Yes          | Yes             | Yes             | Yes                |
| 5) Mpesa integration  | Yes          | Yes             | Yes             | Yes                |
| 6) Users & employee management                                      | Yes          | Yes             | Yes             | Yes                |
| 7) LPO/Invoicing/quotation management                               | Yes          | Yes             | Yes             | Yes                |
| 8) Purchases and supplier management                                | Yes          | Yes             | Yes             | Yes                |
| 9) Selling points/back office(server)                               | -            | 3 computers     | 5 comp          | Unlimited(t        |
|   |              | `               | (1 server & 4   | o be<br>discussed) |
|   | Computer)    | Selling points) | Selling points) | uiscusseu)         |
| 10) Loyalty points and coins  | No           | Yes             | Yes             | Yes                |
| 11) Bulk sms account  | No           | Yes             | Yes             | Yes                |
| 12) Barcode generation management                                   | No           | Yes             | Yes             | Yes                |
| 13) Serial number management  | No           | Yes             | Yes             | Yes                |
| 14) Portable devices management                                     | No           | Yes             | Yes             | Yes                |
| 15) Delivery management.  | No           | Yes             | Yes             | Yes                |
| 16) Budget & Target<br>Management                                   | No           | Yes             | Yes             | Yes                |
| 17) Kitchen order printer.  | No           | Yes             | Yes             | Yes                |
| 18) Happy hour Management   | No           | Yes             | Yes             | Yes                |
| 19) Accounting  | No           | Yes             | Yes             | Yes                |
| 20) Multi-Currency Management                                       | No           | No              | Yes             | Yes                |
| 21) Recipe/production and materials management/Manufacturing module | No           | No              | Yes             | Yes                |



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| 22) CRM/Leads management   | No     | No      | Yes     | Yes |
|--|--------|---------|---------|-----|
| 23) Payroll management   | No     | No      | Yes     | Yes |
| 24) Birthdays & Anniversaries<br>Management                      | No     | No      | Yes     | Yes |
| 25) Reseller & Commission<br>Management                          | No     | No      | Yes     |     |
| 26) HR module with leave management                              | No     | No      | Yes     | Yes |
| 27) Document Management  | No     | No      | Yes     | Yes |
| 28)Accommodation/Room<br>booking and Rent Collection<br>Software | No     | No      | No      |     |
| 29) Task reporting & Performance management                      | No     | No      | No      | Yes |
| 30) Asset management   | No     | No      | No      | Yes |
| 31) Recruitment Management                                       | No     | No      | No      | Yes |
| 32) Project management   | No     | No      | No      | Yes |
| 33) Procurement Management                                       | No     | No      | No      | Yes |
| 34) Customer feedback software                                   | No     | No      | No      | Yes |
| 35) Biometric time attendance<br>Software                        | No     | No      | No      | Yes |
| 36) <b>E-commerce</b> .  | No     | No      | No      | Yes |
| PRICES (EXCLUSIVE OF VAT)  | 50,000 | 100,000 | 150,000 |     |

## Value add

For extra value, Robisearch Limited will provide the following services upon purchase and installation:

- 1. Free digital marketing of your products and services on all our social media handles every last Friday of the month
- 2. 500 free sms to promote and market your business (for the advanced and customized package)
- 3. 2 hours of free training to improve customer care for the advanced package
- 4. Free feature of your business on social media with our celebrity influencers like Professor Hamo during public holidays (for the advanced package)
- 5. Free basic website creation (for the advanced package

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## **KINDLY NOTE:**

- > ESD integration will be charged separately per Computer.
- > All charges are vat exclusive
- > The basic package allows for 3 users maximum per computer
- > The medium package allows for 6 users maximum per computer
- ➤ The premium package allows for 10- 20 users maximum per computer
- Additional branches will be charged at a discounted price of 30% of the total amount
  - ➤ Online hosting will be charged at 10,000 shillings per branch
- Free installation and training will be offered for two days. Any additional day will be charged per day
- Any customization requested after the installation of the initial package will be charged at a negotiated price
- > Bulk sms branding is chargeable at 10,000 shillings
- Networking /cabling is chargeable upon request

LINK:www.robisearch.com

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