

# Strike while the Iron is Hot: Optimal Monetary Policy with a Nonlinear Phillips Curve

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## Motivation

- ▶ The recent inflation surge featured
  - ▶ Increase in the frequency of price changes ([Montag and Villar, 2023](#)) us
  - ▶ Increase in Phillips curve slope ([Benigno and Eggertsson, 2023](#); [Cerrato and Gitti, 2023](#)) us
- ▶ Optimal monetary policy is mainly studied in models, in which the Phillips curve is linear and the frequency is held constant ([Galí, 2008](#); [Woodford, 2003](#))
- ▶ What does optimal monetary policy look like with a nonlinear Phillips curve and endogenous variation in frequency? How should CBs respond to a large inflation surge?

## What do we do?

- ▶ We use the standard state-dependent pricing model of Golosov and Lucas (2007)
  - ▶ Calibrate the model to match frequency and size of price changes in SS
- ▶ Determine the non-linear perfect-foresight dynamics under (i) a Taylor rule or  
(ii) Ramsey policy (optimal policy with commitment), using a new numerical algorithm
- ▶ Positive analysis under a Taylor rule
- ▶ Normative analysis: Ramsey optimal policy
  - ▶ Optimal long-run inflation
  - ▶ Characterize optimal responses to shocks

## What we find

- ▶ Positive analysis:
  - ▶ The Phillips curve is **non-linear**: it gets steeper as frequency increases.
- ▶ Normative analysis:
  - ▶ When cost-push shocks are small, business as usual.
  - ▶ When cost-push shocks are large, more *hawkish* policy: "**strike while the iron is hot**."
  - ▶ **Divine coincidence** holds for efficient shocks, either small or large.
  - ▶ Optimal long-run inflation is slightly positive.
  - ▶ The **time-inconsistency** problem is there, but weakened relative to standard framework.

## Literature

- ▶ Nonlinear Phillips curve (Benigno and Eggertsson, 2023; Cerrato and Gitti, 2023)
  - ▶ Microfounded by state-dependent price setting  
(Golosov and Lucas, 2007; Gertler and Leahy, 2008; Auclert et al., 2022)
  - ▶ In the presence of large aggregate shocks (Karadi and Reiff, 2019; Alvarez and Neumeyer, 2020; Costain et al., 2022; Alexandrov, 2020; Blanco et al., 2024)
- ▶ Optimal policy in a menu cost economy
  - ▶ Optimal inflation target (Burstein and Hellwig, 2008; Adam and Weber, 2019; Blanco, 2021)
  - ▶ Small shocks, large shocks, optimal nonlinear target rule (comp. Galí, 2008; Woodford, 2003)
  - ▶ Focus on aggregate shocks (unlike Caratelli and Halperin, 2023, who study *sectoral* shocks)

## Overview of (our version of) the Golosov-Lucas model

- = Textbook, Discrete-time New-Keynesian model with Calvo pricing (e.g. Galí, 2008)
  - Calvo fairy
  - + fixed costs of price adjustments  $\eta$
  - + stochastic, idiosyncratic product quality  $A_t(i)$
- = Heterogeneous-firm NK DSGE model.

## Sketch of the model

- ▶ Households consume a Dixit and Stiglitz (1977) basket of goods, work and save.
- ▶ Per-period utility of consumption is log and disutility of labor is linear.
- ▶ Idiosyncratic quality  $A_t(i)$  implies that

$$C_t = \left\{ \int [A_t(i) C_t(i)]^{\frac{\epsilon-1}{\epsilon}} di \right\}^{\frac{\epsilon}{\epsilon-1}}.$$

- ▶ Monopolistic producers with  $Y_t(i) = A_t \frac{N_t(i)}{A_t(i)}$ ,  $A_t$  is aggregate productivity.
- ▶ Firms face a fixed cost in labor units  $\eta$  to update prices and an employment subsidy  $\tau_t$ .

## Pricing decision

- ▶ Define  $p_t(i) \equiv \log(P_t(i)/(A_t(i)P_t))$  be the quality-adjusted log real price.
- ▶ Define  $\lambda_t(p)$  be the price-adjustment probability. Value function is

$$\begin{aligned}
 V_t(p) &= \Pi(p, w_t, A_t, A_t(i), \tau_t) \\
 &+ \mathbb{E}_t [(1 - \lambda_{t+1}(p - \sigma_{t+1}\varepsilon_{t+1} - \pi_{t+1})) \Lambda_{t,t+1} V_{t+1}(p - \sigma_{t+1}\varepsilon_{t+1} - \pi_{t+1})] \\
 &+ \mathbb{E}_t [\lambda_{t+1}(p - \sigma_{t+1}\varepsilon_{t+1} - \pi_{t+1}) \Lambda_{t,t+1} (\max_{p'} V_{t+1}(p') - \eta w_{t+1})].
 \end{aligned}$$

- ▶ The price adjustment probability is characterized by a  $(s, S)$  rule:

$$\lambda_t(p) = I[\max_{p'} V_t(p') - \eta w_t > V_t(p)].$$

## Monetary Policy and shocks processes

- For positive analysis only, monetary policy follows a Taylor rule:

$$\log(R_t) = \rho_r \log(R_{t-1}) + (1 - \rho_r) [\phi_\pi(\pi_t - \pi^*) + \phi_y(y_t - y_t^e)] + \varepsilon_{r,t} \quad \varepsilon_{r,t} \sim N(0, \sigma_r^2)$$

# Aggregation and market clearing

- ▶ Aggregate price index

$$1 = \int e^{p(1-\epsilon)} g_t(p) dp,$$

- ▶ Labor market equilibrium

$$N_t = \frac{C_t}{A_t} \underbrace{\int e^{p(-\epsilon)} g_t(p) dp}_{\text{dispersion}} + \eta \underbrace{\int \lambda_t(p - \sigma_t \varepsilon - \pi_t) g_{t-1}(p) dp}_{\text{frequency}},$$

where  $g_t(p)$  is endogenous object.

# The model in one slide

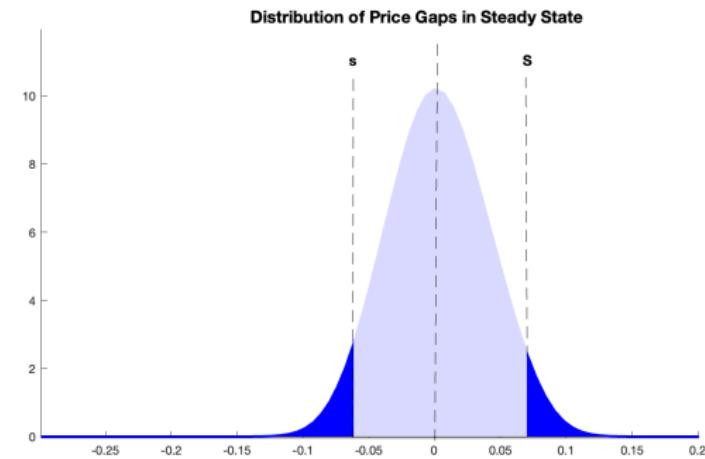
$$\max_{\{g_t^c(\cdot), g_t^0, V_t(\cdot), C_t, w_t, p_t^*, s_t, S_t, \pi_t^*\}} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \left( \frac{C_t^{1-\gamma}}{1-\gamma} - v \frac{C_t}{A_t} \left( \int e^{(x+p_t^*)(-\epsilon_t)} g_t^c(p) dx + g_t^0 e^{(p_t^*)(-\epsilon)} \right) - v \eta g_t^0 \right)$$

subject to

$$\begin{aligned}
1 &= \int e^{(x+p_t^*)(1-\epsilon)} g_t^c(x) dx + g_t^0 e^{(p_t^*)(1-\epsilon)}, \\
0 &= \Pi'_t(x) + \frac{1}{\sigma} \Lambda_{t,t+1} \int_{s_{t+1}}^{S_{t+1}} V_{t+1}(x') \frac{\partial \phi \left( \frac{x-x'-\pi_t^*}{\sigma} \right)}{\partial x} dx' \\
&\quad + \Lambda_{t,t+1} \left( \phi \left( \frac{S_{t+1}-\pi_t^*}{\sigma} \right) - \phi \left( \frac{s_{t+1}-\pi_t^*}{\sigma} \right) \right) (V_{t+1}(0) - \eta w_{t+1}), \\
V_t(s_t) &= V_t(0) - \eta w_t, \\
V_t(S_t) &= V_t(0) - \eta w_t, \\
w_t &= v C_t^\gamma, \\
V_t(x) &= \Pi(x, p_t^*, w_t, A_t) + \Lambda_{t,t+1} \frac{1}{\sigma} \int_{s_t}^{S_t} \left[ V_{t+1}(x') \phi \left( \frac{(x-x')-\pi_{t+1}^*}{\sigma} \right) \right] dx' \\
&\quad + \Lambda_{t,t+1} \left( 1 - \frac{1}{\sigma} \int_{s_t}^{S_t} \left[ \phi \left( \frac{(x-x')-\pi_{t+1}^*}{\sigma} \right) \right] dx' \right) [(V_{t+1}(0) - \eta w_{t+1})], \\
g_t^c(x) &= \frac{1}{\sigma} \int_{s_{t-1}}^{S_{t-1}} g_{t-1}^c(x_{-1}) \phi \left( \frac{x_{-1}-x-\pi_t^*}{\sigma} \right) dx_{-1} + g_{t-1}^0 \phi \left( \frac{-x-\pi_t^*}{\sigma} \right), \\
g_t^0 &= 1 - \int_{s_t}^{S_t} g_t^c(x) dx.
\end{aligned}$$

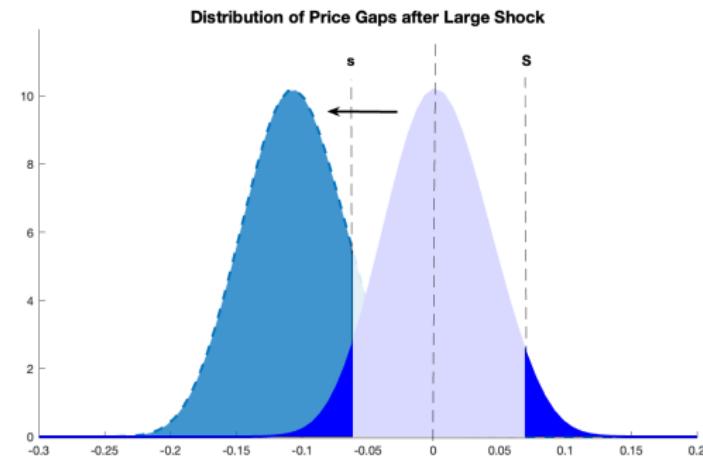
## Model: Intuitive summary

- ▶ Each period, firm  $i$  chooses whether to reset its price and, if so, what new price to set
- ▶ The firm's optimality conditions define the reset price and the inaction region ( $S, s$ )
- ▶ Given the idiosyncr. shock, they endogenously determine the price distribution
- ▶ Let  $p_t(i) \equiv \log(P_t(i)/(A_t(i)P_t))$  be the quality-adjusted log relative price
- ▶ Let  $x_t(i) \equiv p_t(i) - p_t^*(i)$  be the difference of that price from the optimal price



## Model under large shock

- ▶ Large aggregate shock: shifts the distribution of price gaps for all firms
- ▶ Limited impact on the  $(s, S)$  bands
- ▶ Pushes a large fraction of firms outside of the inaction region
- ▶ Large increase in the frequency of price changes and hence additional flexibility of the aggregate price level (on top of “selection” )

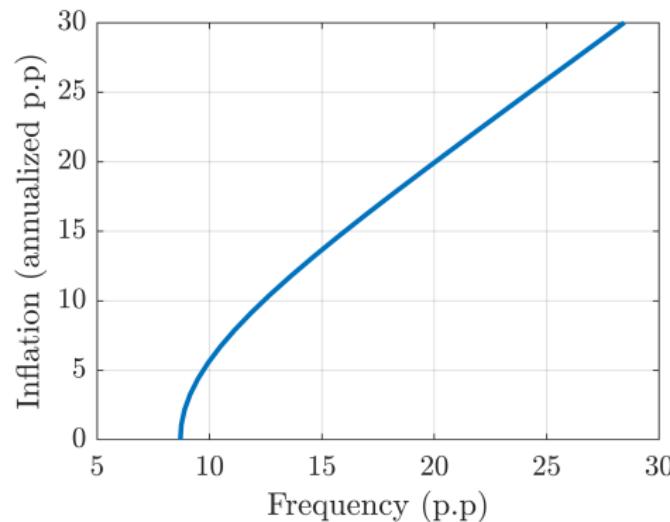
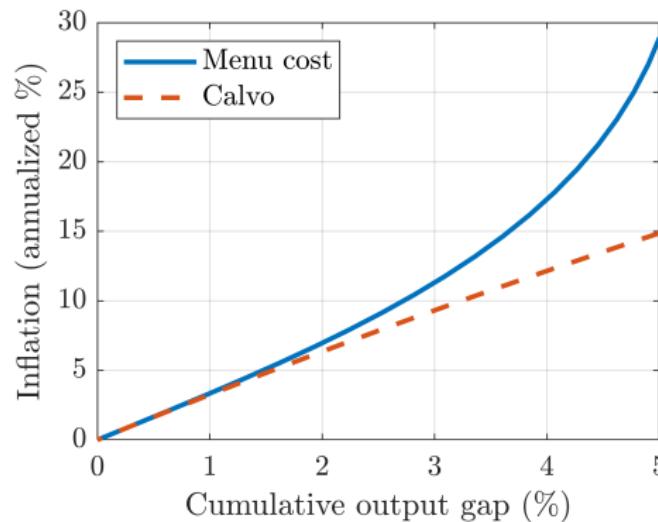


# Calibration

Households			
$\beta$	$0.96^{1/12}$	Discount rate	Golosov and Lucas (2007)
$\epsilon$	7	Elasticity of substitution	Golosov and Lucas (2007)
$\gamma$	1	Risk aversion parameter	Midrigan (2011)
$v$	1	Utility weight on labor	Set so that $w = C$
Price setting targets			
Frequency	8.7%	Frequency of price changes	Nakamura and Steinsson (2008)
Size	8.5%	Absolute size of price changes	Nakamura and Steinsson (2008)
Monetary policy			
$\phi_\pi$	1.5	Inflation coefficient in Taylor rule	Taylor (1993)
$\phi_y$	0.125	Output coefficient in Taylor rule	Taylor (1993)
Shocks			
$\rho_A$	$0.95^{1/3}$	Persistence of the TFP shock	Smets and Wouters (2007)
$\rho_\tau$	$0.25^{1/3}$	Persistence of the cost-push shock	

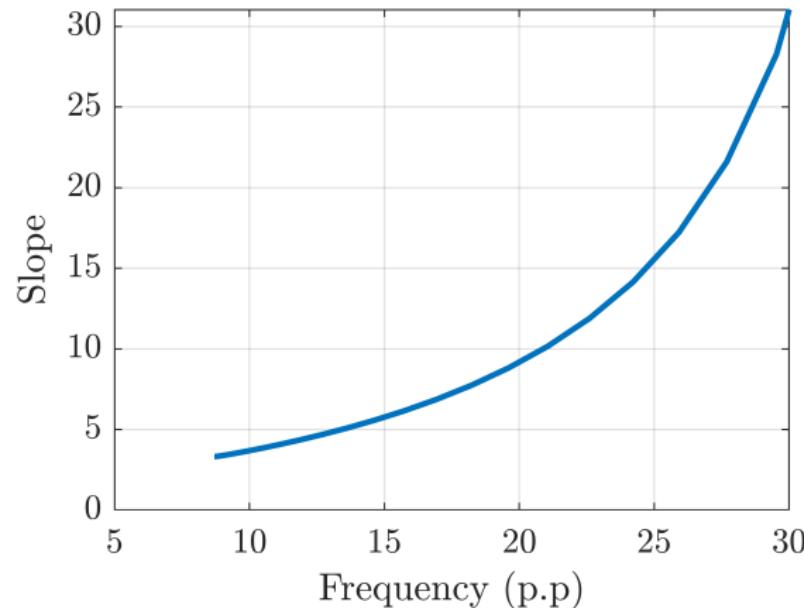
# Main positive result: Non-linear Phillips curve

Small shocks: like *adjusted Calvo*; large shocks: non-linear.

[more](#)[IRF](#)

## Corollary: State-dependent monetary policy

- ▶ P.C. slope determines the **sacrifice ratio**: the relative impact on inflation versus output gap of a marginal monetary policy tightening.
- ▶ Key: **state-dependent monetary policy effects**.



## Normative analysis: Computation

- ▶ Challenges
  - ▶ Price distribution  $g_t(p_t)$  and value function  $V_t(p_t)$  are infinite-dimensional objects
  - ▶ We need sufficient accuracy for optimal policy assessment
- ▶ New algorithm, in discrete time
  - ▶ Approximate distribution and value functions by piece-wise linear functions on grid.
  - ▶ Endogenous grid points:  $(S,s)$  bands and the optimal reset price.
  - ▶ Evaluate integrals analytically.
  - ▶ Solve non-linearly in the sequence space using Dynare's perfect foresight Ramsey solver.

## Normative result 1: Optimal response to cost-push shocks is non-linear

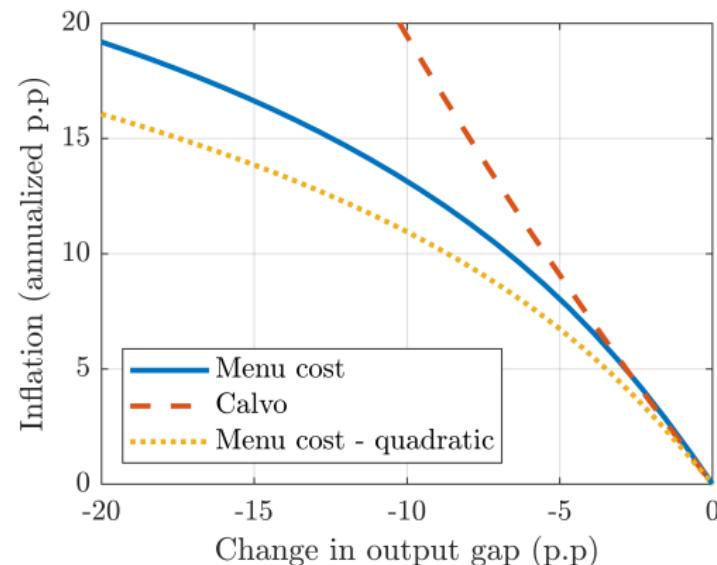
- ▶ In the textbook, LQ framework, optimal policy is a flexible **inflation targeting rule**

$$\pi_t = -\frac{1}{\epsilon} \Delta \tilde{y}_t$$

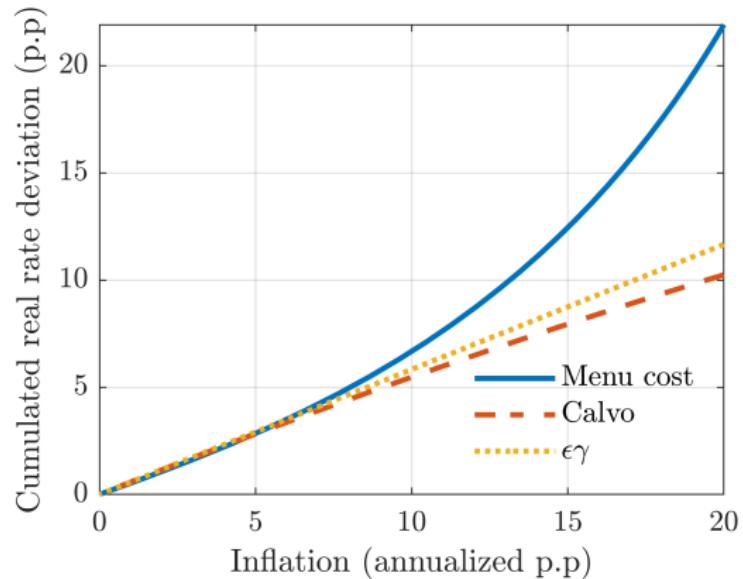
- ▶ Slope  $-1/\epsilon$  is independent of the frequency of repricing or the slope of the PC
  - ▶ An increase in frequency raises the slope of the Phillips curve  $\kappa$
  - ▶ But it also raises the relative weight of the *output-gap* in welfare,  $\lambda = \kappa/\epsilon$
  - ▶ Why? Because more price-flexibility implies that inflation is less costly.
- ▶ For small cost-push shocks, optimal policy in the menu cost model is about the same.
- ▶ For large cost-push shock, **strike while the iron is hot!**

## Nonlinear targeting rule IRF

- ▶ Globally, the target rule is nonlinear Freq.
- ▶ After large shocks, the planner **stabilizes inflation more** relative to the output gap
- ▶ Why? Stabilizing inflation is cheaper due to **the lower sacrifice ratio** (higher freq.)
  - ▶ Similar results with quadratic objective
  - ▶ The nonlinearity of the targeting rule is due to the nonlinear Phillips curve



## Nonlinear targeting rule for the real interest rate

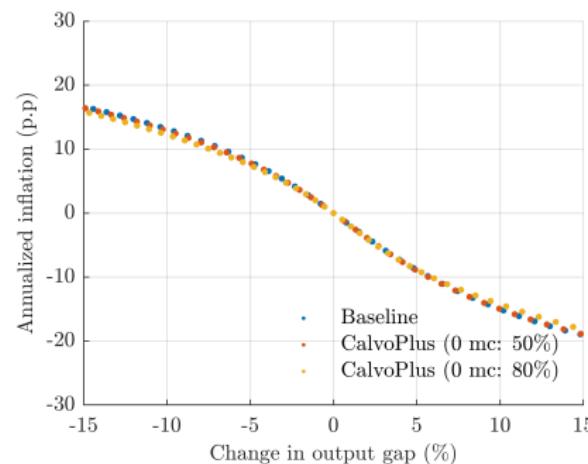
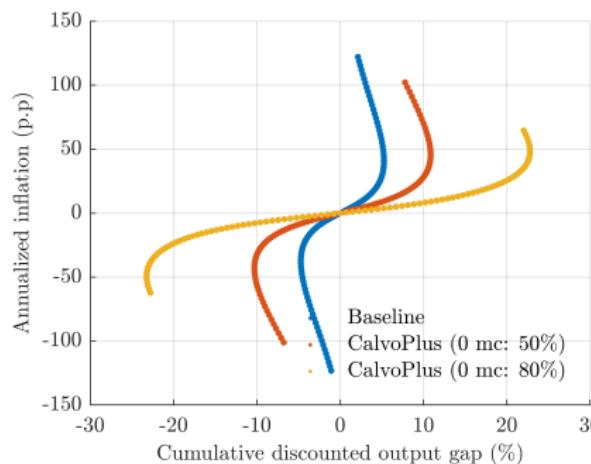


## Normative result 1.1: CalvoPlus

Menu cost is a random variable (Nakamura and Steinsson, 2010)

$$\tilde{\eta} = \begin{cases} \eta & \text{with prob } \alpha \\ 0 & \text{with prob } 1 - \alpha \end{cases}$$

Very different Phillips curve slope, almost the same optimal monetary policy.



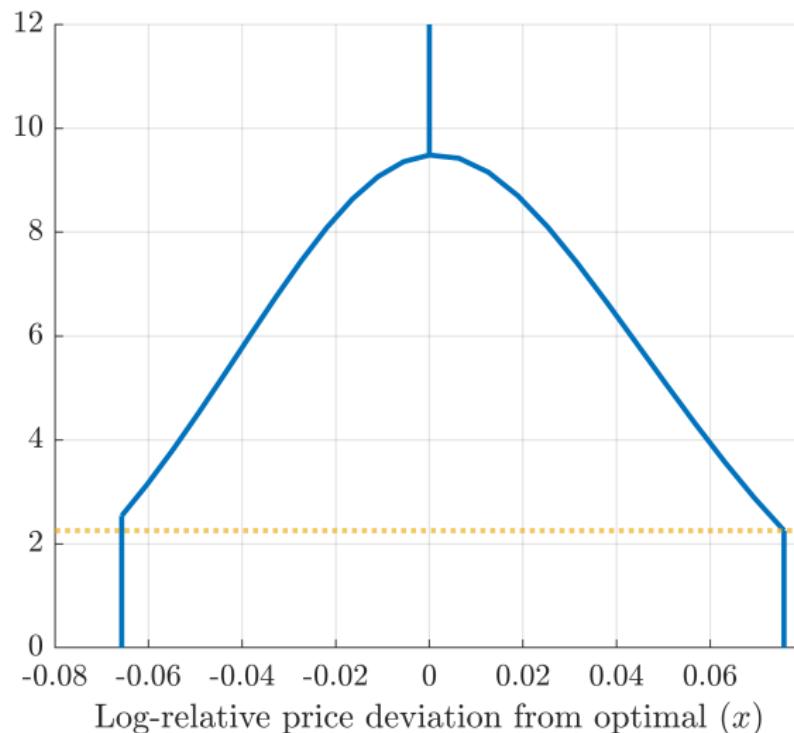
## Normative result 2: “Dynamic divine coincidence” holds

- ▶ In the standard NK model with Calvo pricing: **divine coincidence** holds after shocks affecting the efficient allocation: TFP ( $A_t$ )
- ▶ Optimal policy stabilizes inflation and closes the output gap.
- ▶ In menu-cost models, dynamic divine coincidence regardless whether shocks are small or large: inflation stabilized at steady state, output gap closed

## Normative result 3: Optimal long-run inflation rate

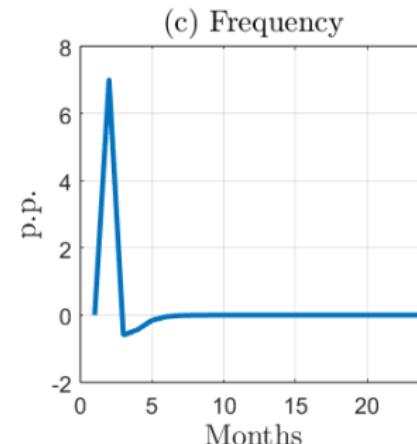
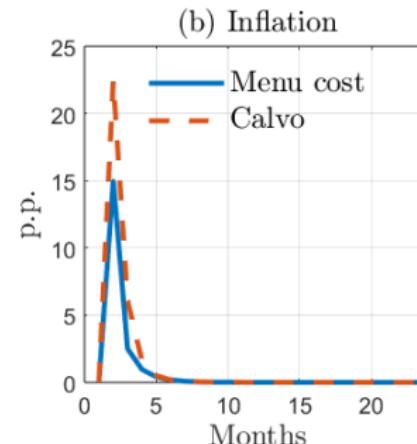
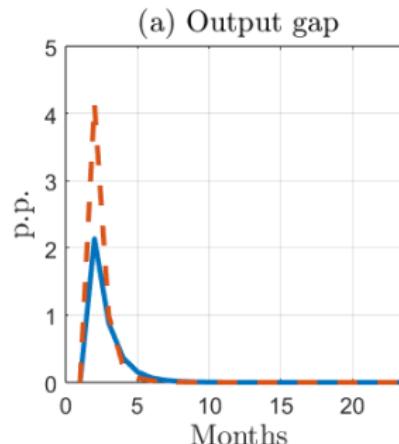
- ▶ The steady-state Ramsey inflation rate is slightly above zero:  $\pi^* = 0.3\%$
- ▶ Why not zero?
  - ▶ Asymmetric profit function: negative price gaps more harmful => Asymmetric (S,s) bands.
  - ▶ At zero inflation, more mass around the lower than higher threshold.
  - ▶ Slightly positive inflation raises  $p^*$  and pushes the mass of firms upwards.
  - ▶ => Lower frequency => less waste of resources paying for the menu cost.

## Steady-state price distribution (at zero inflation)



## Normative result 4: Time inconsistency is weakened by endogenous frequency

- ▶ Optimal policy without precommitment (time-0)
- ▶ Inefficient steady state
- ▶ Weaker time inconsistency in GL than in Calvo: costlier to increase output gap

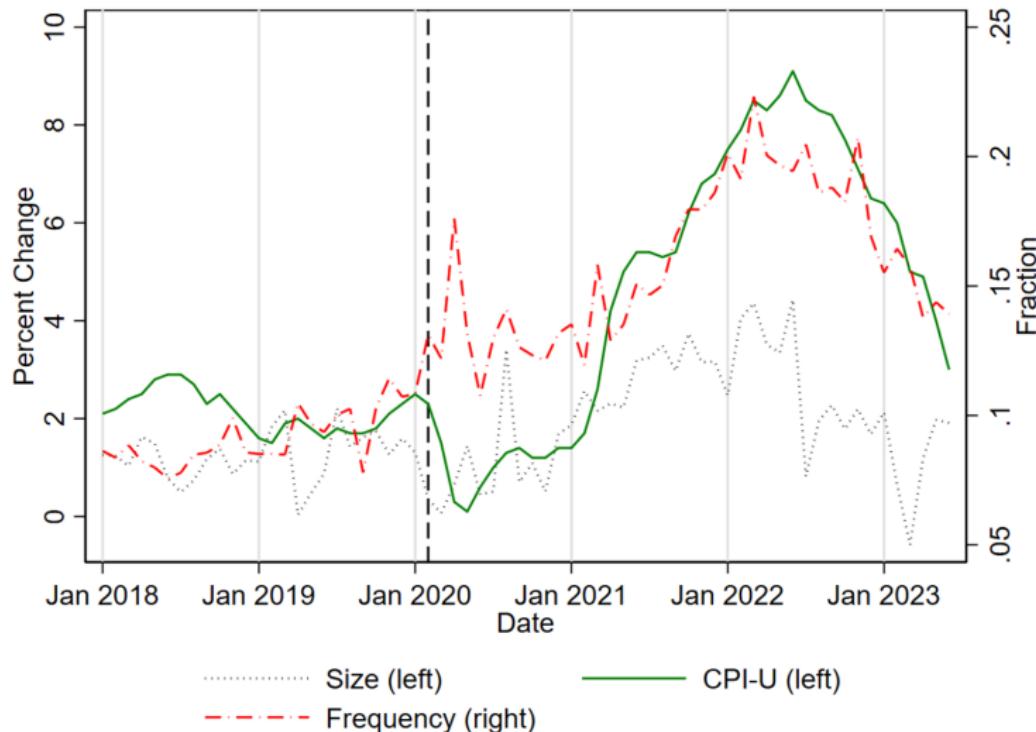


## Conclusion

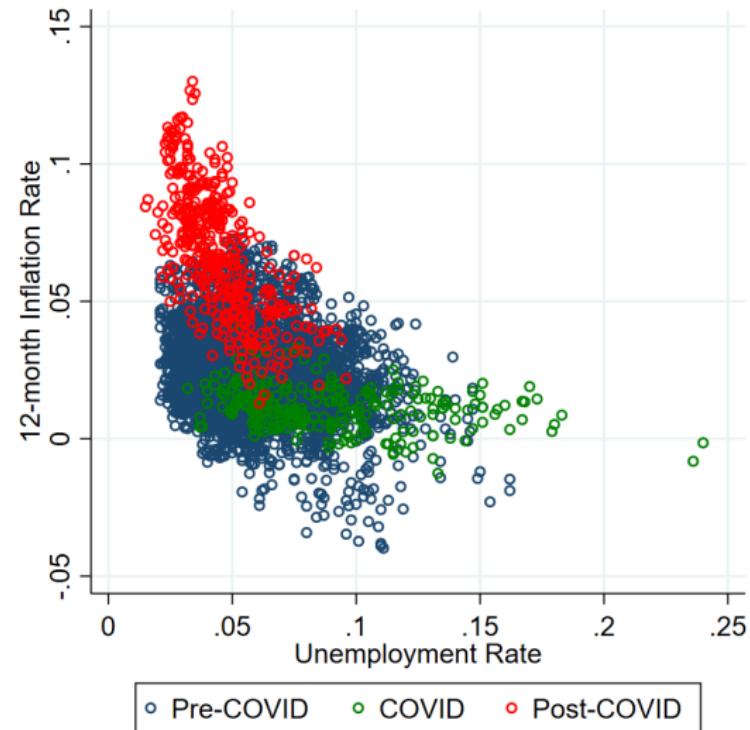
We study optimal policy in a menu cost model delivering a [non-linear Phillips curve](#).

- ▶ Optimal response to small cost shocks similar to [Calvo \(1983\)](#).
- ▶ Lean against frequency for large cost-push shocks: [strike while the iron is hot!](#)
- ▶ Divine coincidence holds for efficient shocks, either small or large.
- ▶ Optimal long-run inflation is near zero.
- ▶ Time-inconsistency is there although weakened.

# CPI and frequency of price changes in the US, Montag and Villar (2023)



## Phillips correlation across US cities, Cerrato and Gitti (2023)



# Modified Phillips correlation time, Benigno and Eggertsson (2023)

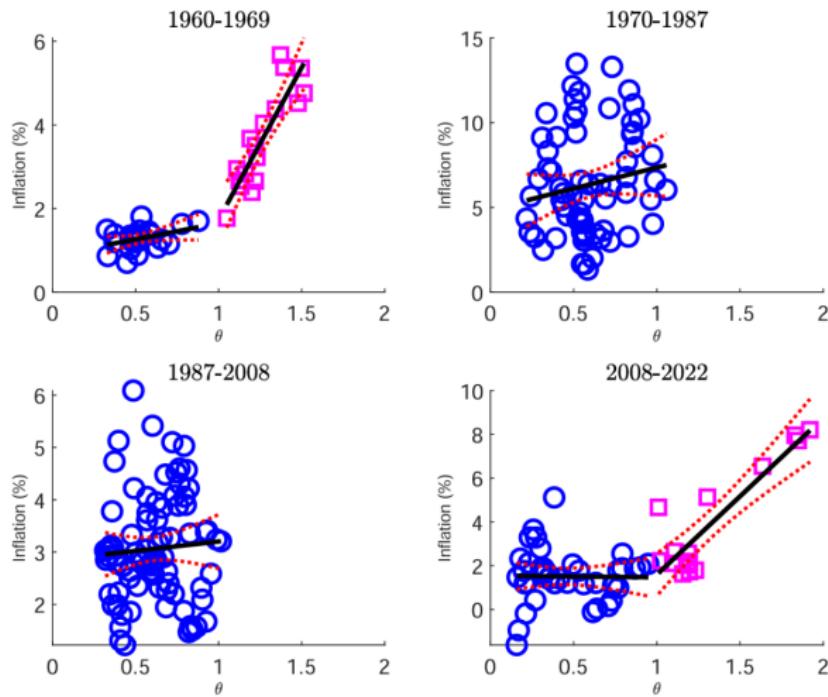
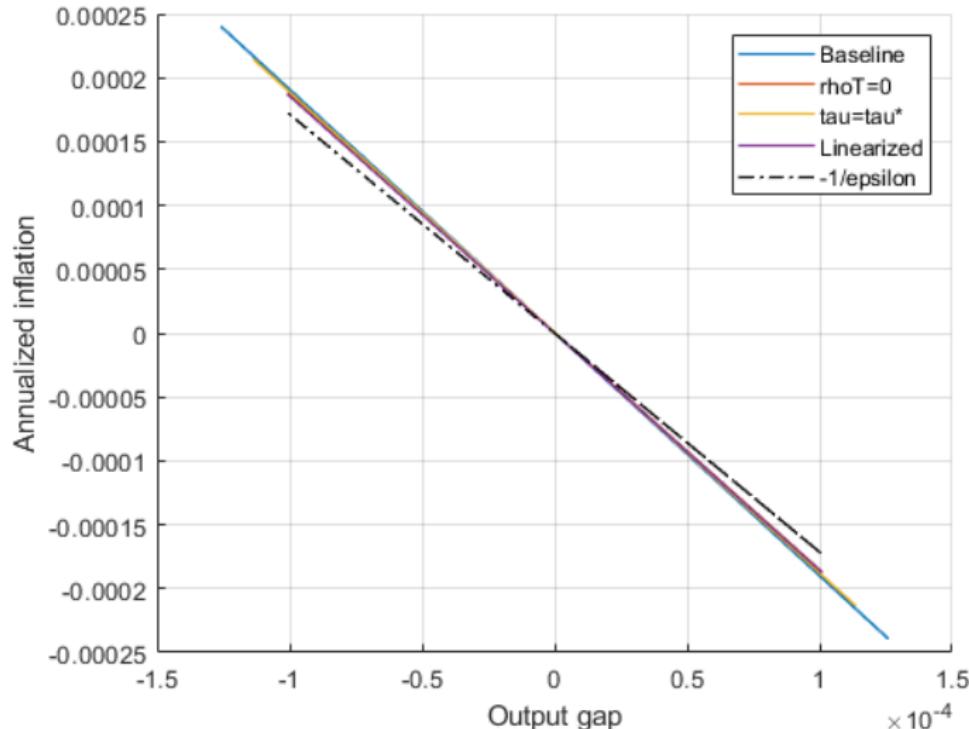


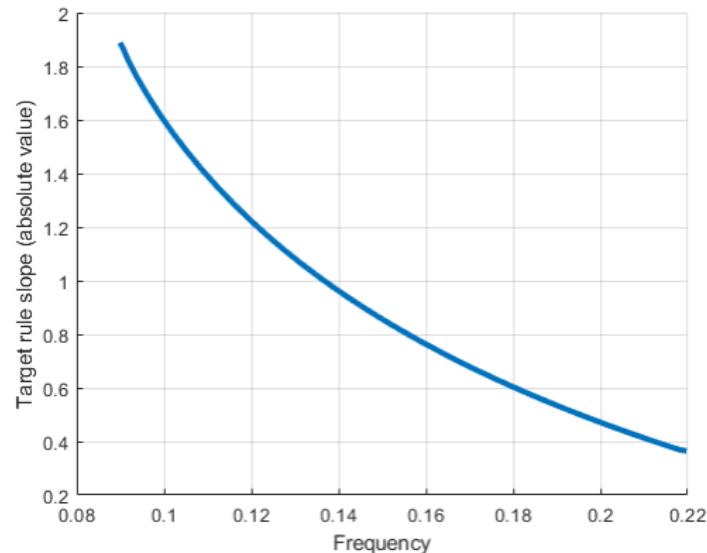
Figure 4: Inflation: CPI inflation rate at annual rates.  $\theta$ : vacancy-to-unemployed ratio.

## Slope of the target rule for small shocks



## State-dependent inflation-output tradeoff

- ▶ Inflation-output tradeoff varies with frequency
- ▶ After large shocks, the planner stabilizes inflation relative to the output gap on the margin more Analogy with Calvo, 1983
- ▶ Reduction in sacrifice ratio dominates decline in relative welfare weight of inflation



## Frequency and optimal policy in Calvo (1983)

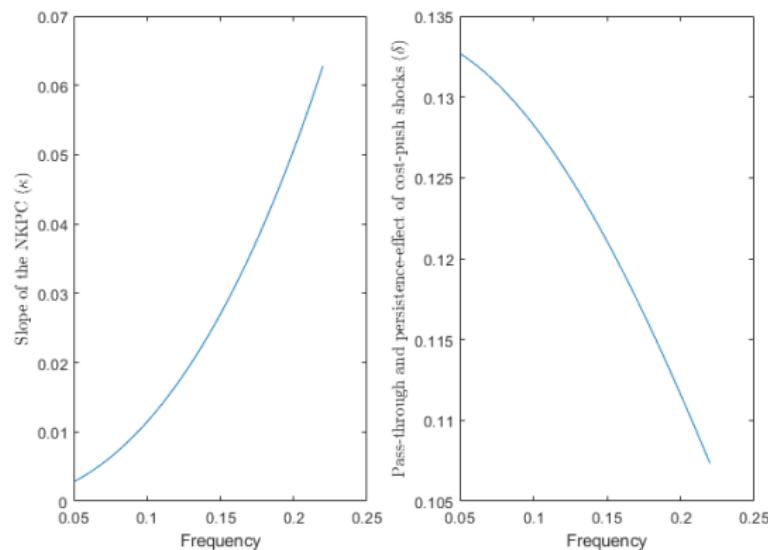
- ▶ Optimal response to an iid cost-push shock ( $u_t$ )

$$\hat{p}_t = \delta \hat{p}_{t-1} + \delta u_t$$

$$x_t = \delta x_{t-1} + \delta \epsilon u_t,$$

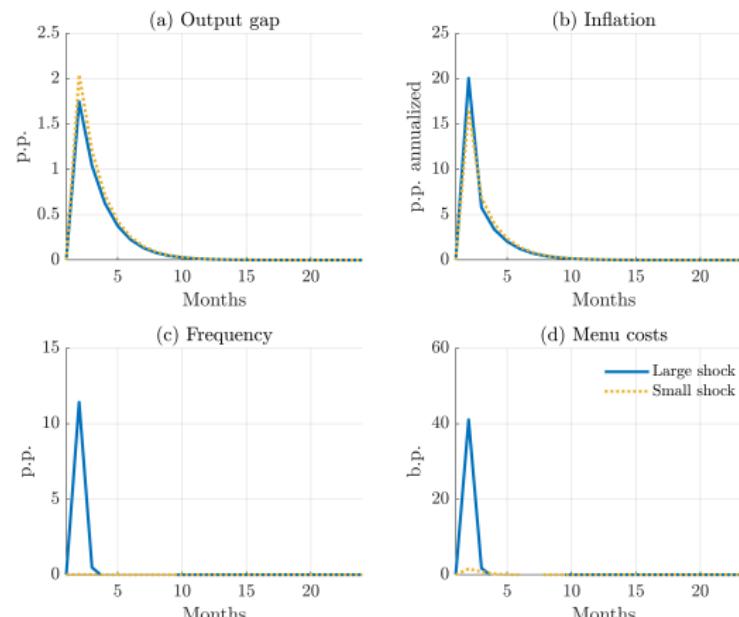
where  $\hat{p}_t \equiv p_t - p_{-1}$  is the change in the price level and  $x_t$  is the output gap

- ▶ Parameter  $\delta$  decreasing in frequency
- ▶ Reduction in sacrifice ratio dominates



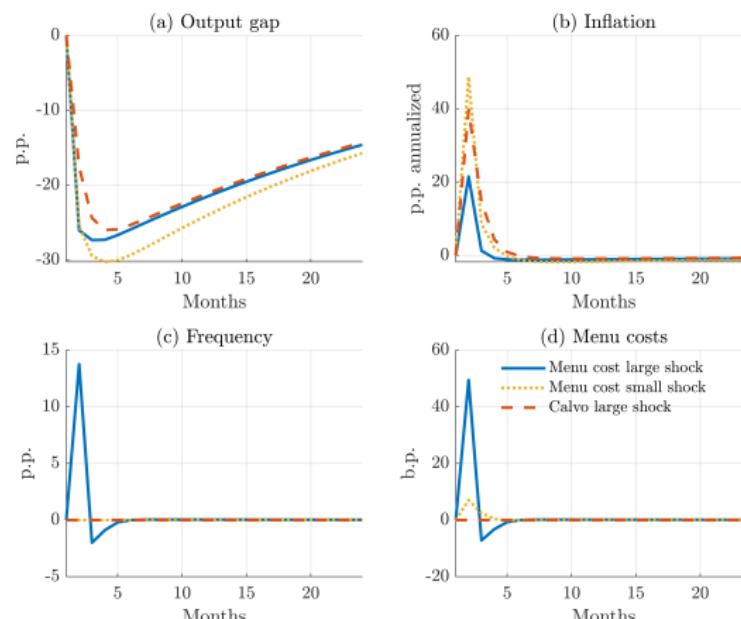
# Response to a monetary policy shock under a Taylor rule

Most inflation and frequency effect on impact

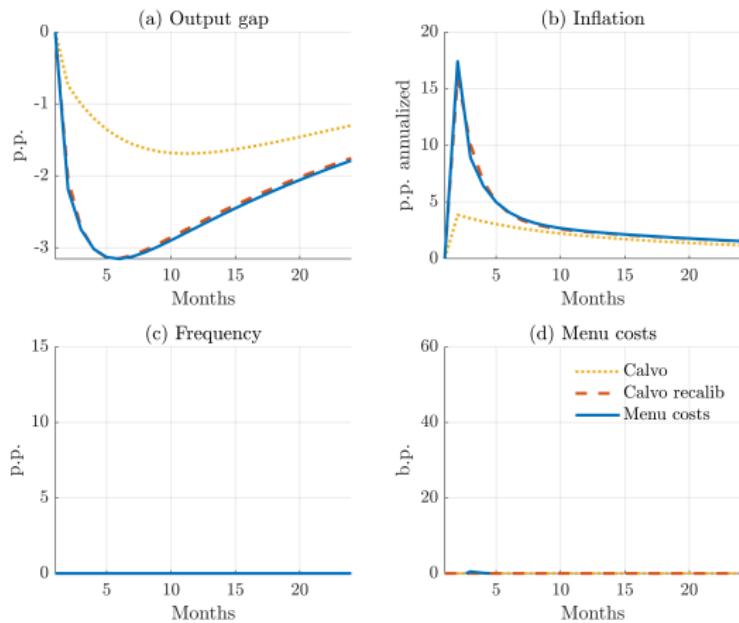


# Response to a cost-push shock under optimal monetary policy

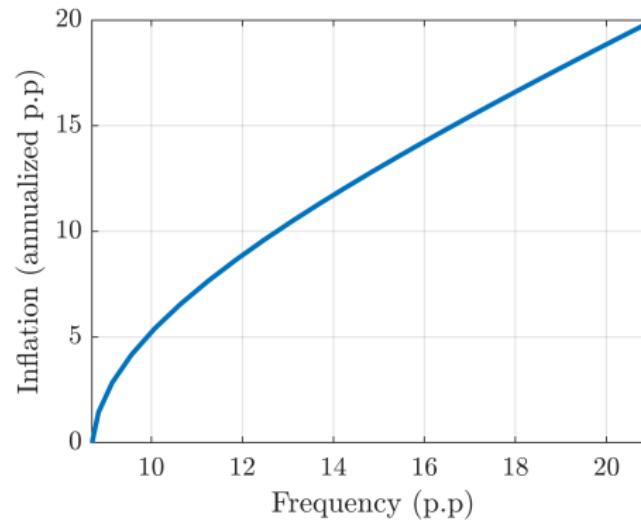
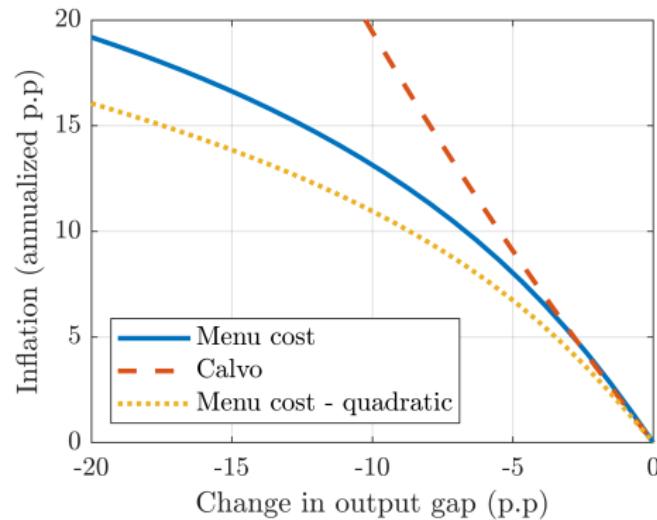
Most inflation and frequency effect on impact



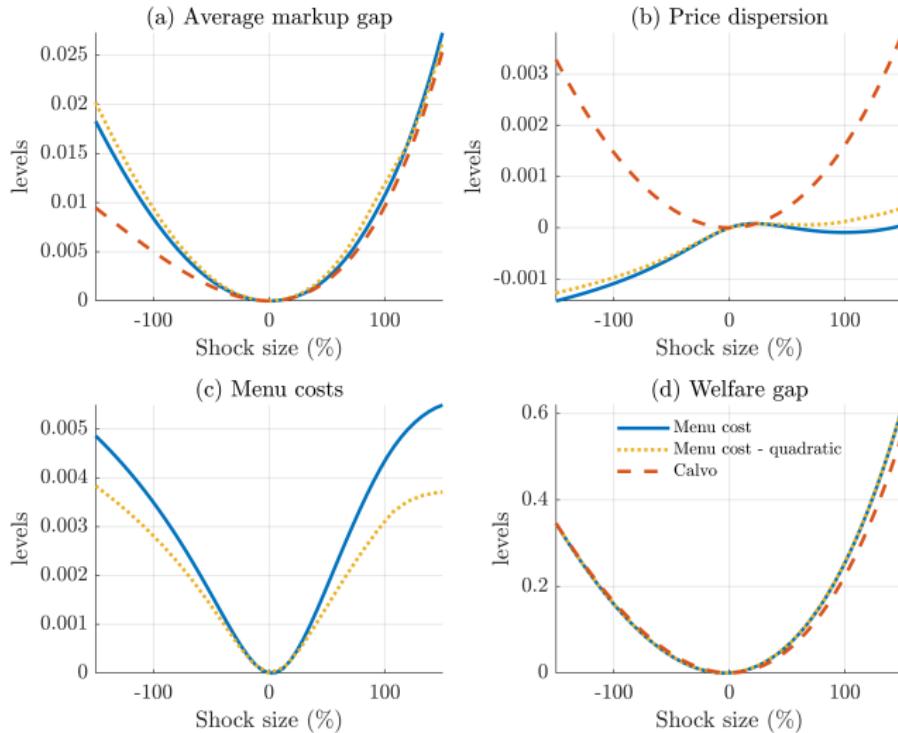
# Response to a cost-push shock under a TR (Calvo vs. Golosov-Lucas)



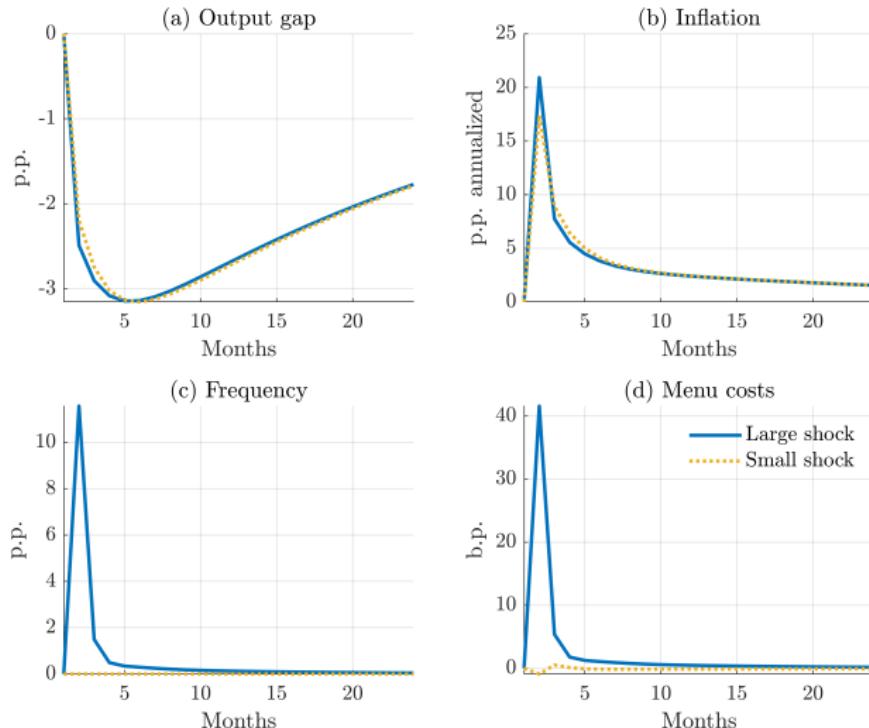
# Nonlinear targeting rule



# Welfare decomposition

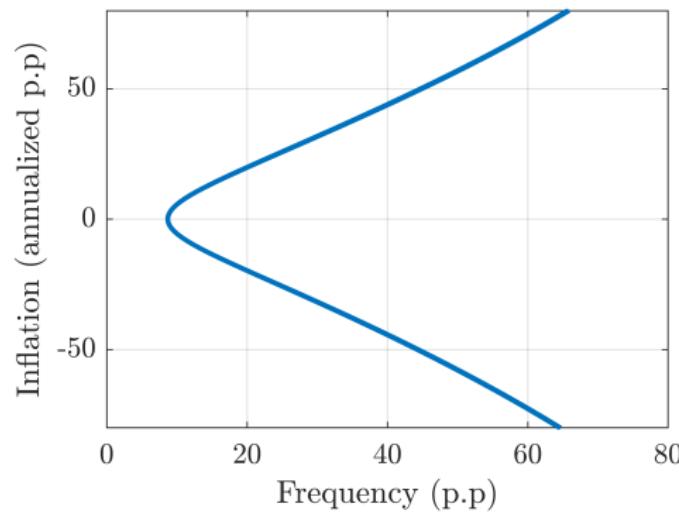
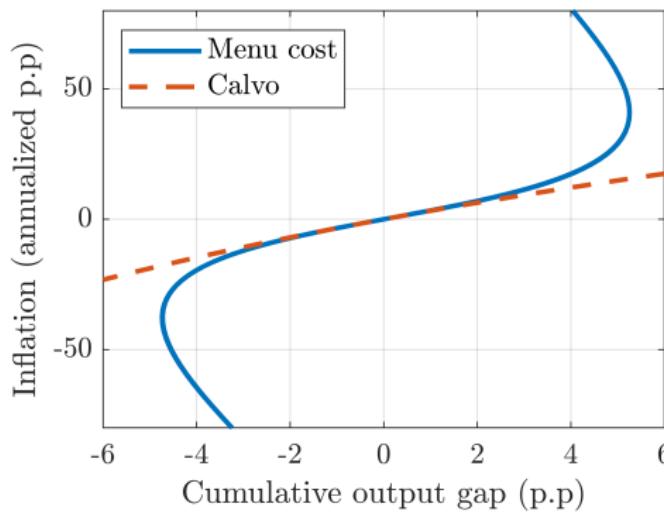


# Response to a cost-push shock (large vs. small shock in Golosov-Lucas)



## Main positive result: Non-linear Phillips curve

Small shocks: like *adjusted Calvo*; large shocks: non-linear, even bending backwards.



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