
PETE RODEN

CLOUD SOLUTION ARCHITECT

pete.roden@live.com
(513) 288-5661
<http://peteroden.com>
[Download PDF](#)

Profile

Passionate and driven technical architect with a background in development and a proven track record of exceeding expectations. Considerable experience working with Enterprise customers to solve complex business problems, driving real impact to customers around the globe.

Skills

Cloud Architecture

Leverage technical knowledge of cloud design patterns to create scalable enterprise solutions.

Cloud Development

Specializing in IoT and web development. From circuit design to global open source web devops.

Solution Selling

Identify, validate and grow opportunities to accelerate consumption by driving solution architecture.

Certifications

MCSD: Azure Solutions Architect

Microsoft Data Science Curriculum

MCSA: Cloud Platforms

Scrum Master

MCSE: Cloud Platform and Infrastructure

ITIL v3 Foundation

AWS Solutions Architect, Associate

Microsoft Operations Framework 4.0 Foundation

Experience

Microsoft: *Global Cloud Application Development Architect* 2017-present

- Led technical engagements such as architecture design sessions and proof-of-concept implementation to win solutions leveraging the Microsoft Cloud at high-profile customers and partners.
- Led executive presentations, deep technical architecture and application design discussions with senior customer executives to drive cloud deployment.
- Created public repository of PoC solutions, sample code, and workshops created by me and my peers.
- Created a podcast series focused on best practices for Azure with guests from the product group.
- Regularly shared feedback with the product group to improve the customer experience.

Microsoft: *Cloud Solutions Architect*

2015-2017

- Drove high priority customer initiatives on Azure in collaboration with customers, partners, and other Microsoft teams.
- Accountable for the end-to-end customer cloud deployment experience including: architectural design sessions, specific implementation projects and Proofs of Concepts.
- Led executive presentations, deep technical architecture and application design discussions with senior customer executives to drive cloud deployment.
- Created training content, sample code, and Proof-of-Concept solutions and shared publicly where possible.
- Led customer and internal education sessions on how to leverage Azure services.

Microsoft: *Senior Technical Account Manager*

2010-2015

- Assisted with design, deployment, and support of Office 365 and Azure.
- Built and demonstrated modern apps showcasing Azure Mobile Services and Websites.
- Managed portfolio of Enterprise accounts and delivery of Premier Support services.
- Acted as a Premier seller to position and land growth with existing and new customers.
- Worked with customers to improve operations and realize the value of Microsoft products driving additional strategic partnership opportunities.
- Consistently grew customer accounts by over 30% YOY.
- Maintained exceptional customer satisfaction.
- Deeply integrated with the account team including lead qualification and STU coordination to provide a cohesive experience for the customer.
- Mentored and assisted other TAMs with challenging situations and professional development.

Summit Business Media (f.k.a. Highline Media): *VP of IT*

2008-2010

- Directed the development, maintenance, and determined the online strategy for magazines, events, reference books, and data products.

- Managed and directed strategy of technology infrastructure for 17 office locations and 2 data centers with 500 employees across the globe.
- Spearheaded financial system consolidation in under 6 months.
- Developed and managed a staff of 30 IT professionals.
- Responsible for IT budget and corporate capital budget.

Highline Media: *Director of IT* 2006-2008

- Managed development, support, project management and business intelligence teams.
- Supervised management, upgrades, and architecture of network infrastructure.
- Supervised and determined policy and procedures for desktop support.
- Managed project to replace aging e-commerce platform from requirements gathering and budgeting phases through implementation and post-launch updates.
- Responsible for managing approximately \$2 million IT and telephony operating expense budget and Highline Media's \$1.5 million capital budget.
- Managed the upgrades and maintenance of the ERP system.

Above PAR Productions, Inc.: *President/CEO* 2003-2007

- Advised customers of methods to achieve business goals.
- Procured clients and negotiated contracts for projects and services.
- Supervised independent contract developers, designers, and administrators.

Highline Media: *Corporate Project Manager* 2004-2006

- Coordinated acquisitions including budgeting, business process analysis, and transition agreements.
- Reviewed workflows across the enterprise and recommended improvements.

National Underwriter: *Applications Developer* 2002-2004

- Built internal applications in Visual Basic (e.g., employee attendance monitor, application for analyzing advertisers in competitor publications).
- Maintained SQL Servers including schema design, DR planning, and applying system updates.

InRange Technology Corp.: *Web Developer* 2000-2002

Key Clients:

Cincinnati Bell

- Member of team that designed online yellow pages product using Vignette StoryServer.
- Wrote distance calculator for cincinnatibellyellowpages.com.
- Architected, built, and supported shopping cart system and product catalog for cincinnatibellwireless.com and i-wireless.com.
- Technologies: Vignette StoryServer, Perl, PHP, Oracle, Linux, Solaris

HomesThatClick.com

- Developed website editing tool to enable users to edit listings.
- Wrote web-based GUI front-end to allow business users to query SQL database information.
- Technologies: ASP, SQL 7

National Underwriter: *Applications Developer* 1998-2000

- Designed database applications using Visual Basic and SQL Server.
- Gathered requirements for applications.
- Assisted with desktop support and troubleshooting.

Mallinckrodt Inc.: *Assistant Network Administrator* 1997-1998

- Desktop Support
- Server maintenance
- Backup management

<i>Education</i>	Thomas More College	2006
	Bachelor of Business Administration <i>cum laude</i>	
