

Insurer Monthly Report

Report Period : March 2016

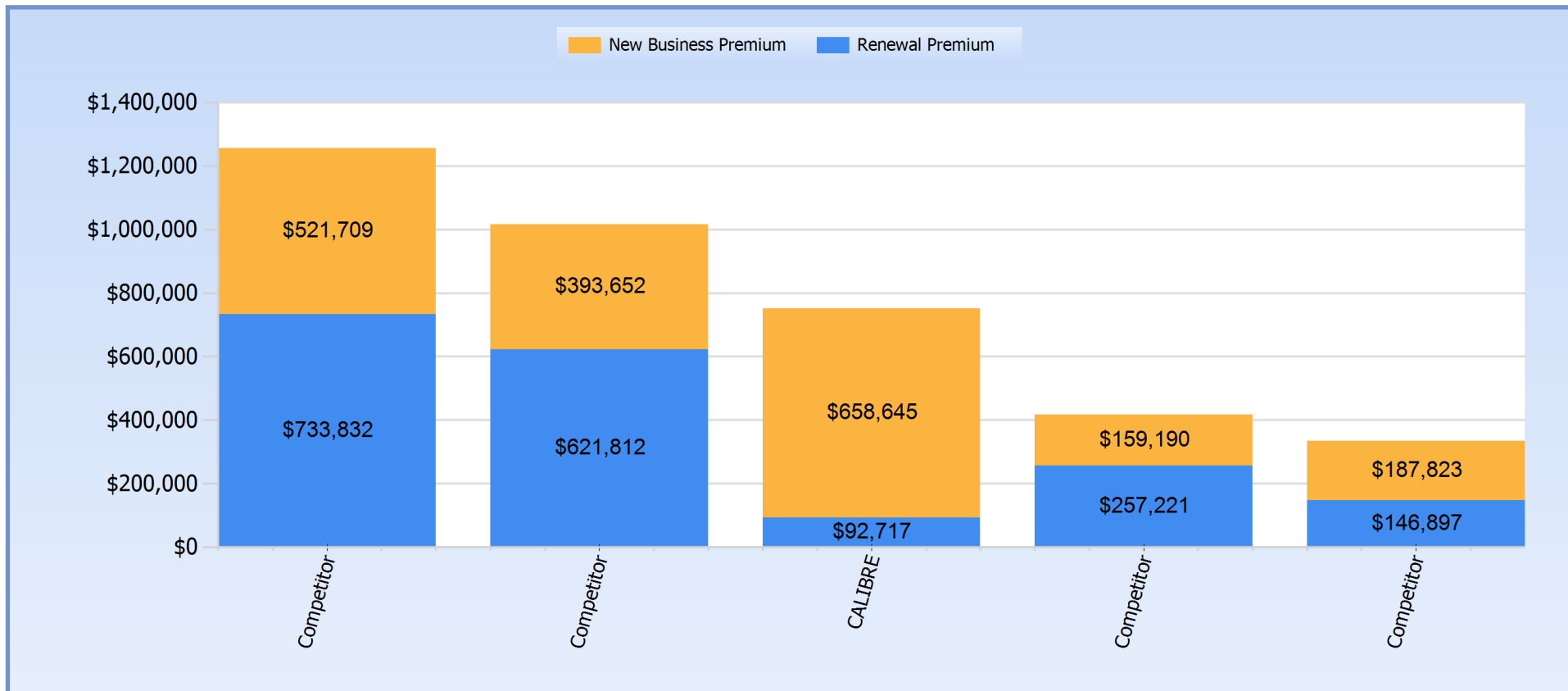
Insurer: CALIBRE

Product : Business Pack



Bound Premium Summary for all Insurers

New Business and Renewal bound responses via SVU Bound premium means base premium excluding all fees, levies and charges



Insurer Monthly Report

Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



New Business

Total Bound Premium for New Business for all Insurers: \$1,921,019

Total Bound Premium for New Business for CALIBRE : \$658,645

Average Bound Premium for New Business for all Insurers : \$1,201

Renewal

Total bound premium for Renewals for all insurers : \$1,852,479

Total bound premium for Renewals for CALIBRE : \$92,717

Average Bound Premium for Renewals for all Insurers : \$1,591

Bound Opportunities

Number of opportunities bound in March by all insurers : 4134

Number of opportunities bound in March by CALIBRE : 855

Insurer Monthly Report

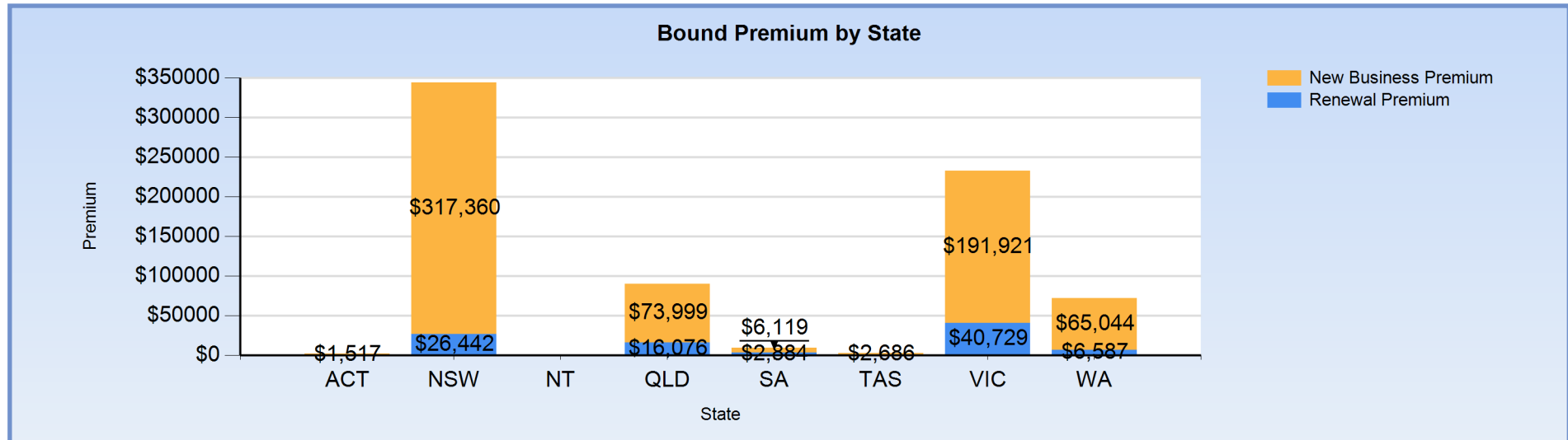
Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Bound Premium Summary by State



State	Total New Business bound Premium for CALIBRE	Total Renewal bound Premium for CALIBRE
ACT	\$1,517	\$0
NSW	\$317,360	\$26,442
NT	\$0	\$0
QLD	\$73,999	\$16,076
SA	\$6,119	\$2,884
TAS	\$2,686	\$0
VIC	\$191,921	\$40,729
WA	\$65,044	\$6,587

Insurer Monthly Report

Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 9012

Number of opportunities presented to CALIBRE : 6020

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$11,106,652

Value of opportunities presented to CALIBRE as determined by quotes from all insurers : \$8,886,351

Value of opportunities presented to CALIBRE as determined by quotes from CALIBRE : \$4,020,939

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,232

Average quoted premium for CALIBRE as determined by quotes from all insurers : \$1,476

Average quoted premium for CALIBRE as determined by quotes from CALIBRE : \$668

Number of opportunities bound in March by all insurers : 4134

Number of opportunities presented in March and bound in March by all insurers : 2842

Number of opportunities presented in Previous Months and bound in March by all insurers : 1292

Number of opportunities bound in March by CALIBRE : 855

Number of opportunities presented in March and bound in March by CALIBRE : 657

Number of opportunities presented in Previous Months and bound in March by CALIBRE : 198

Average number of insurers an opportunity is presented to: 3

Insurer Monthly Report

Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 85

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Insurer Monthly Report

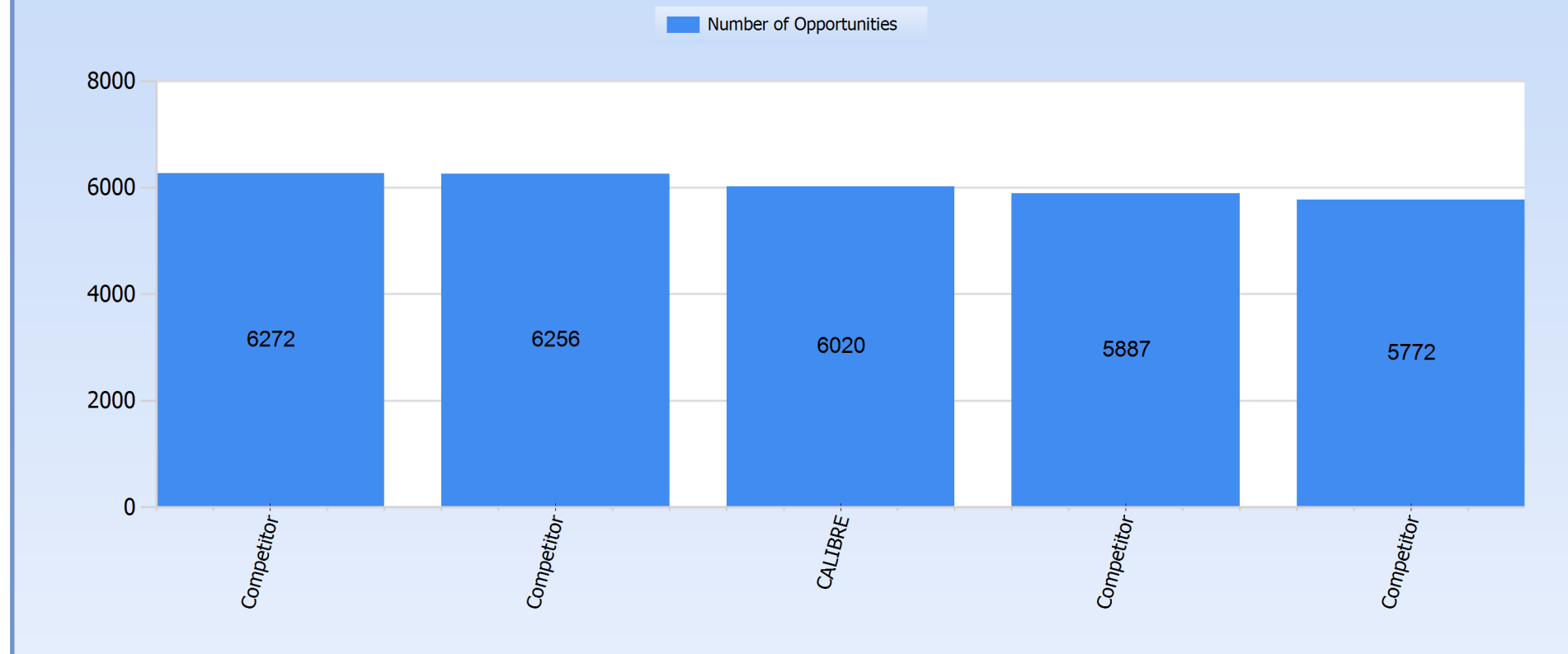
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Opportunities Presented in this Month



Insurer Monthly Report

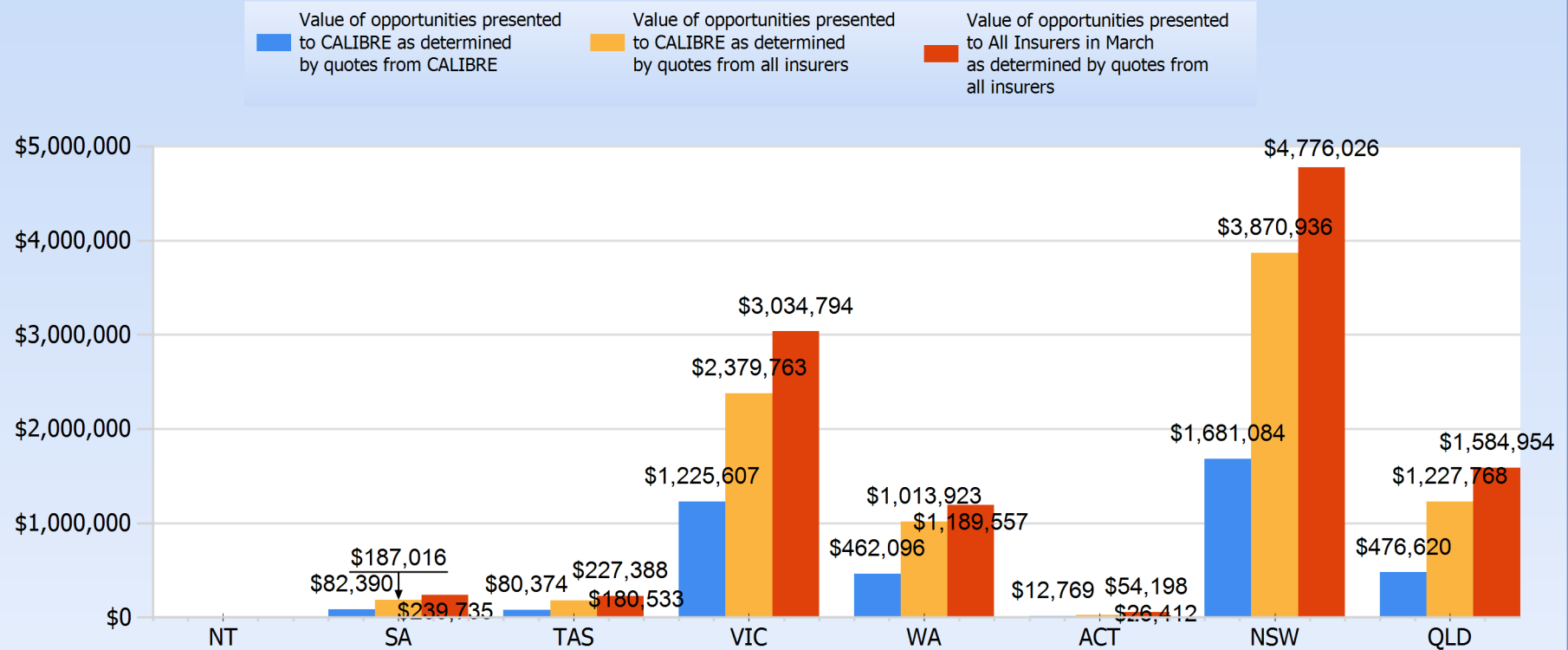
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Quoted Premium by State for Opportunities Presented in this Month



Insurer Monthly Report

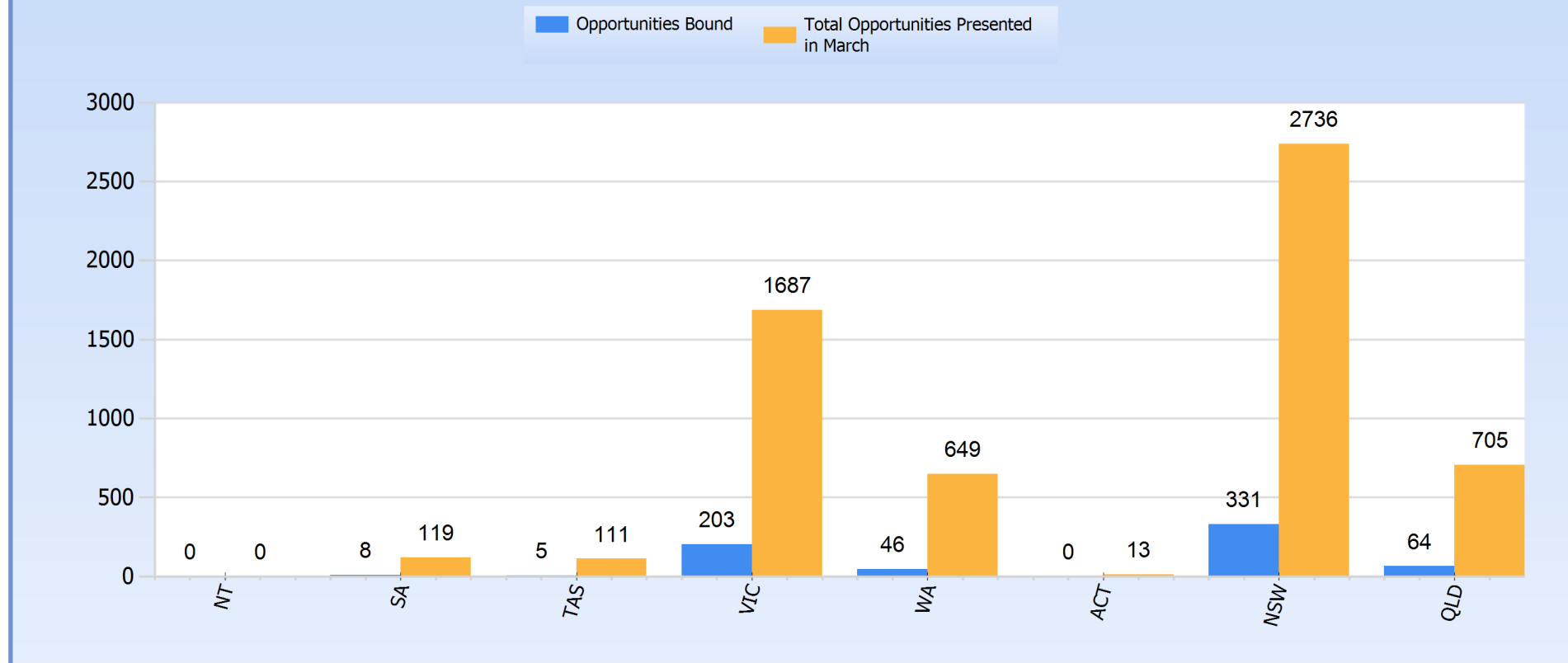
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in March, where a bind response with a status of "Bound" was returned.

Insurer Monthly Report

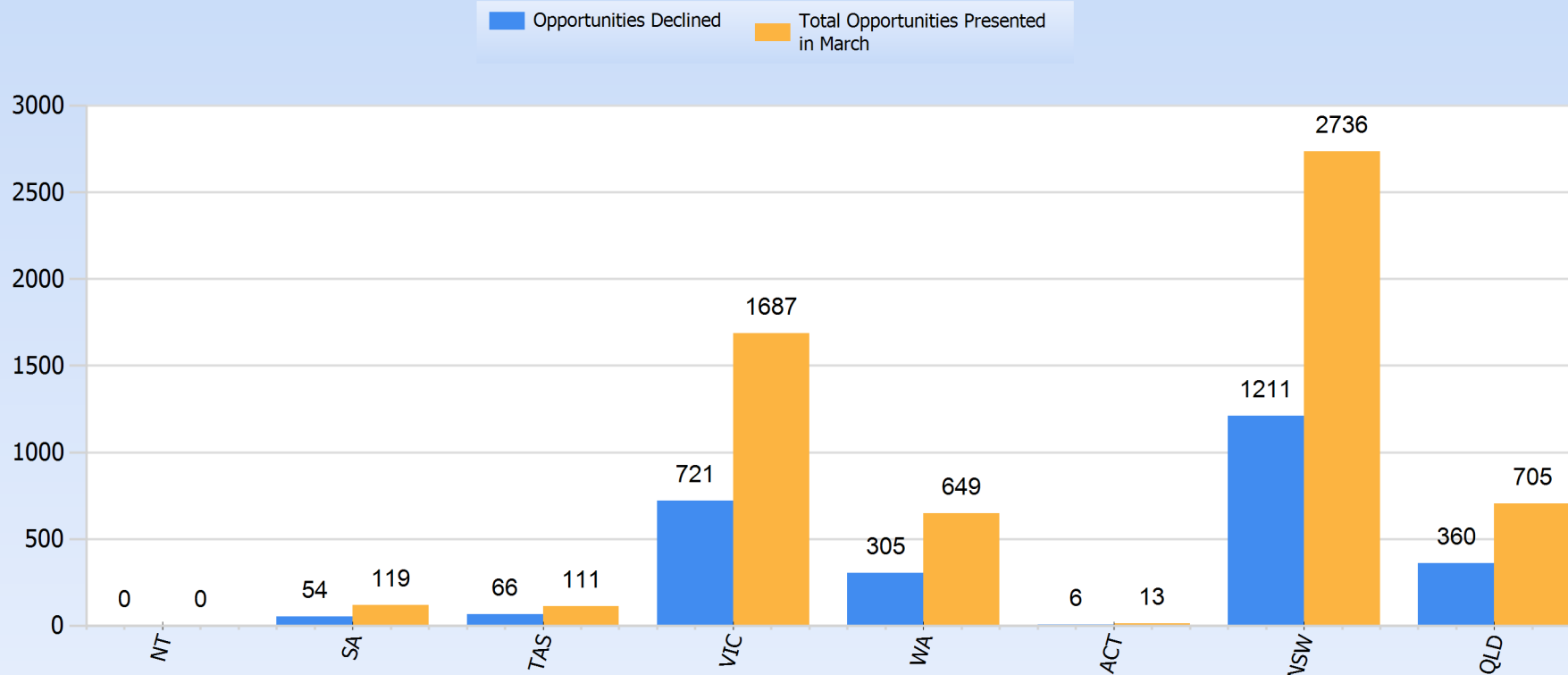
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in March, where one or more quote responses with a status of "Declined" was returned.

Insurer Monthly Report

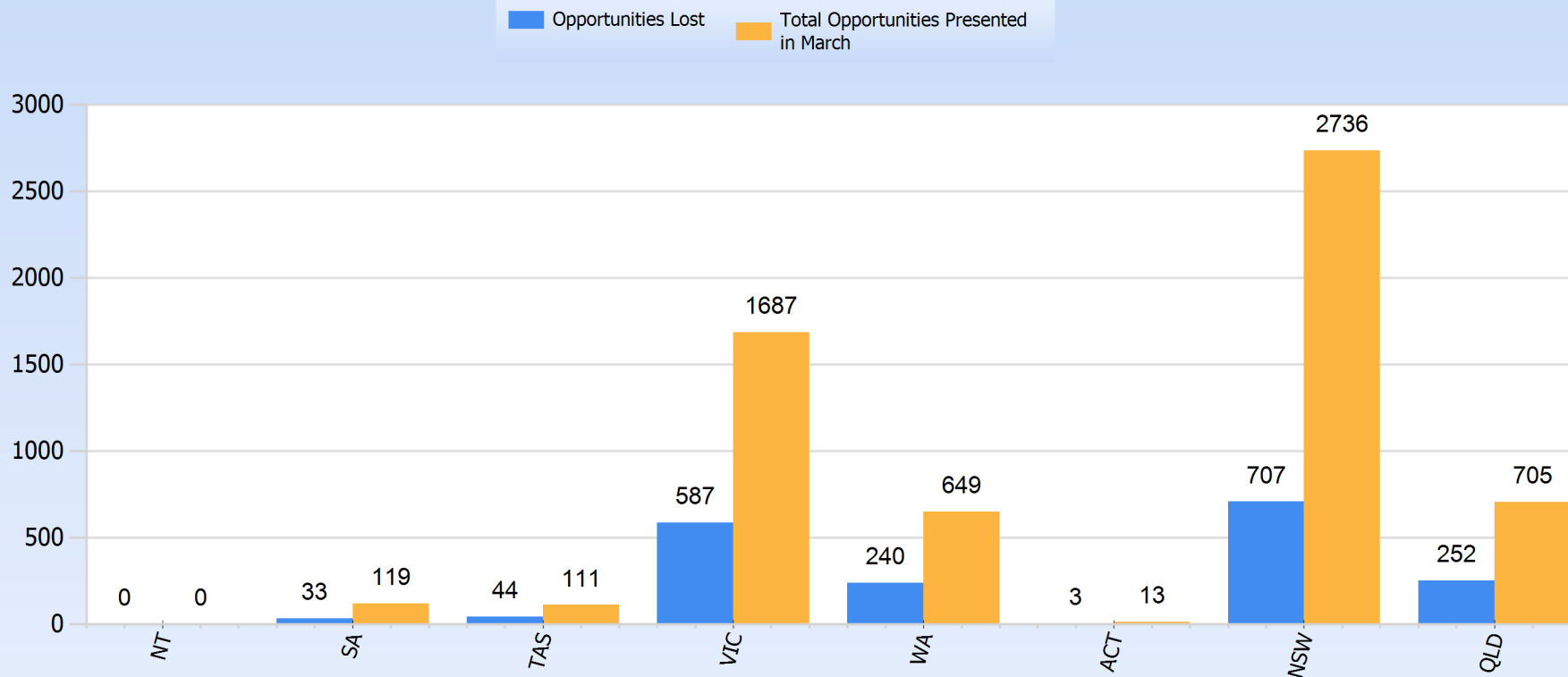
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in March, that have not been declined and a quote loss notification has been received by the underwriter.

Insurer Monthly Report

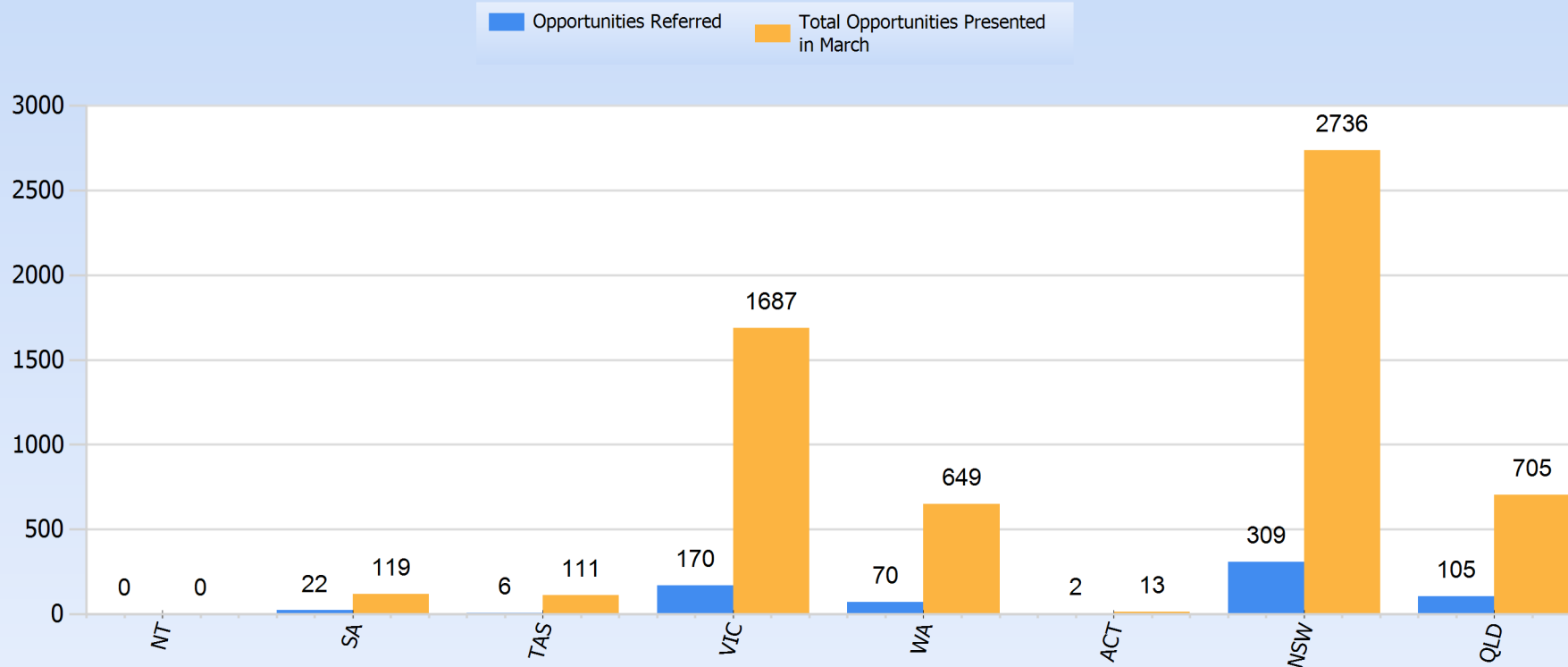
Report Period : March 2016

Insurer: CALIBRE



Product : Business Pack

Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in March, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

Insurer Monthly Report

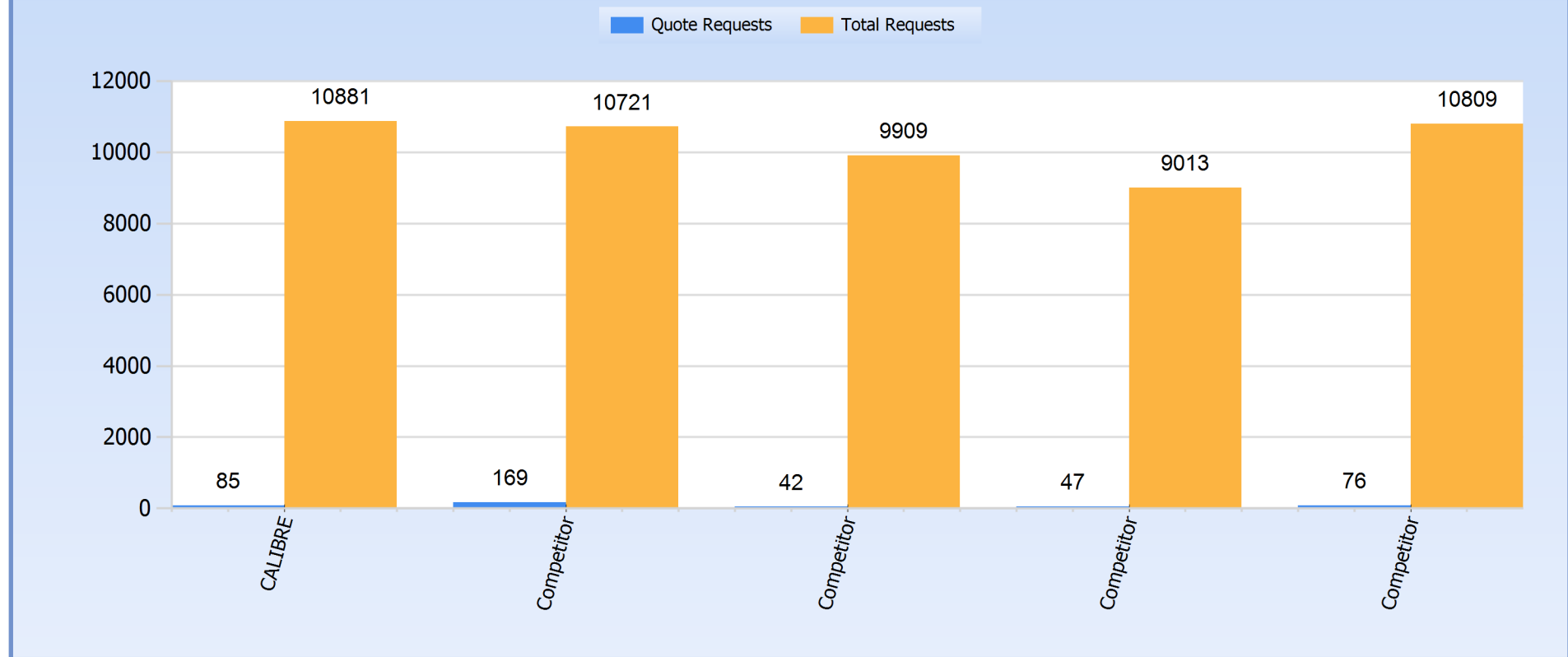
Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Quote requests not responded



Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

Insurer Monthly Report

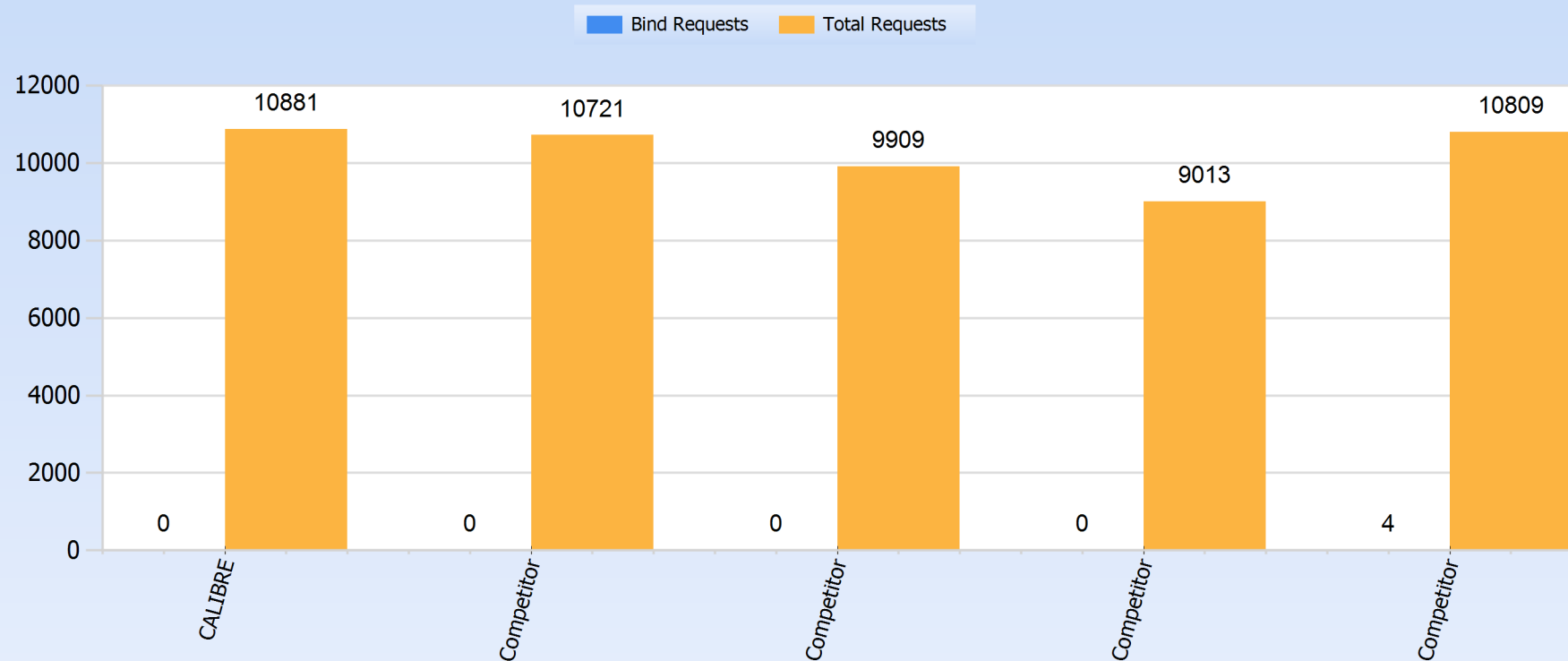
Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Bind requests not responded



Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

Insurer Monthly Report

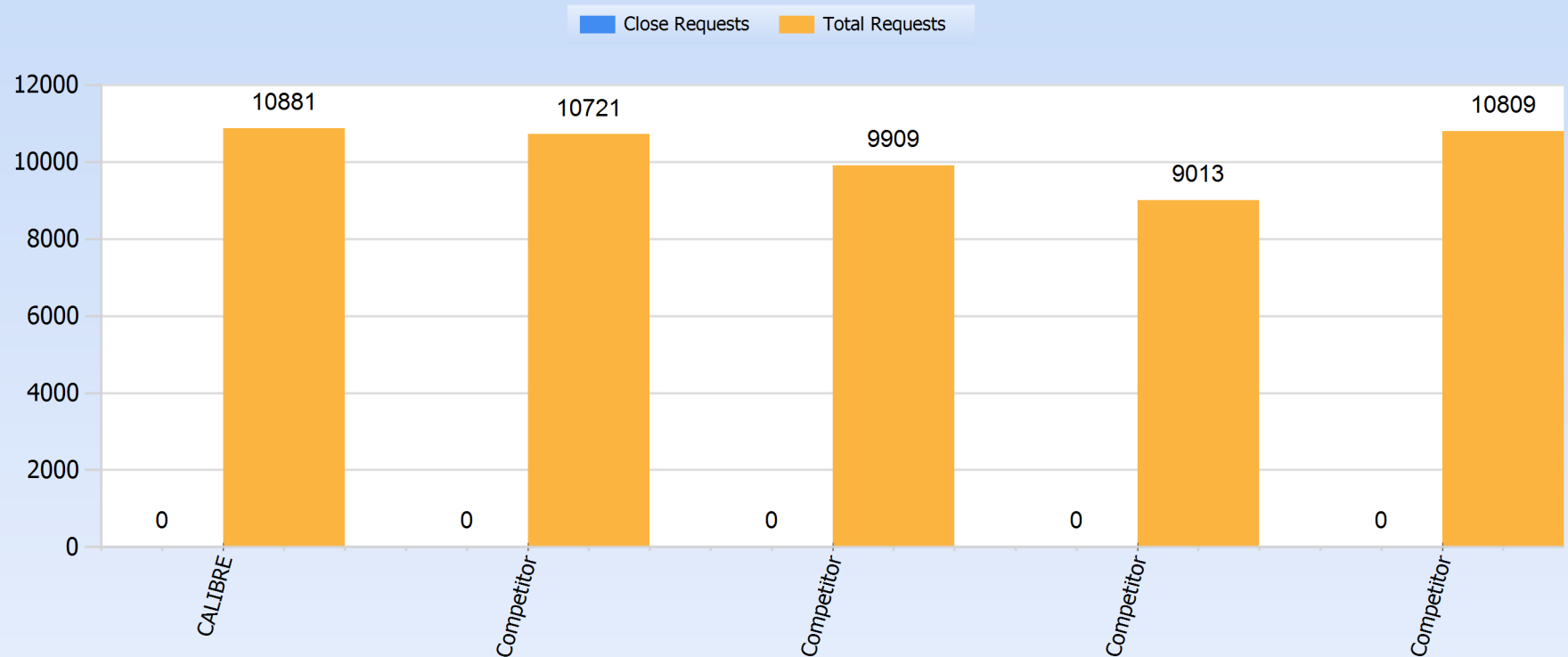
Report Period : March 2016

Insurer: CALIBRE

Product : Business Pack



Close requests not responded



Close requests submitted in the reporting period but not responded to by the end of the reporting period.