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Base Premium

Base premium of policies bound during the reporting period includes cancellations and endorsements but excludes statutory charges. Average base calculates the premium of new business and renewals, and excludes endorsements and cancellations.

Monthly Base Premium

\$4,077,177

Fiscal Year to Date Base Premium

\$12,545,772

Rolling 12 Base Premium

\$49,022,004

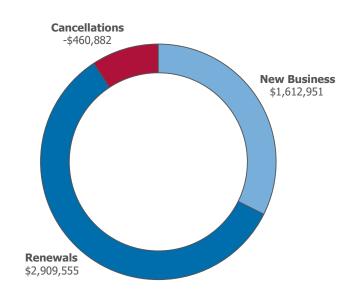
Hollard - Average Base Premium

\$1,365

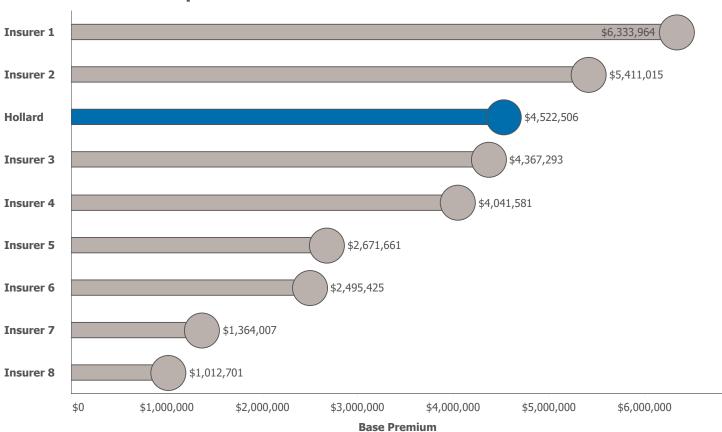
All Insurers - Average Base Premium

\$1,835

Transaction Type Breakdown

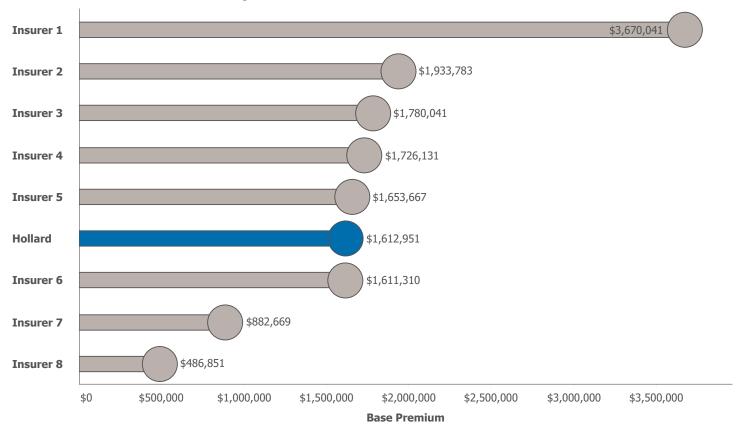


Overall Insurer Comparison

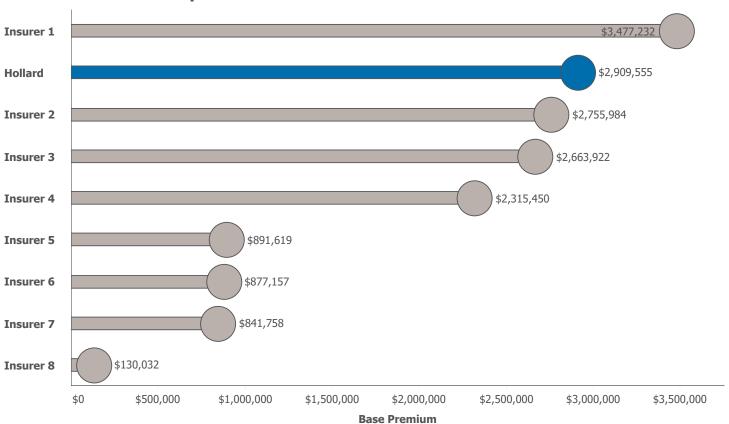


Base Premium

New Business Insurer Comparison



Renewal Insurer Comparison

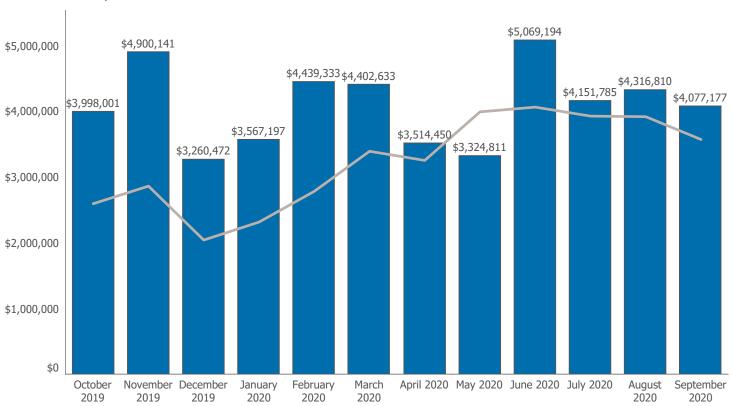


Base Premium

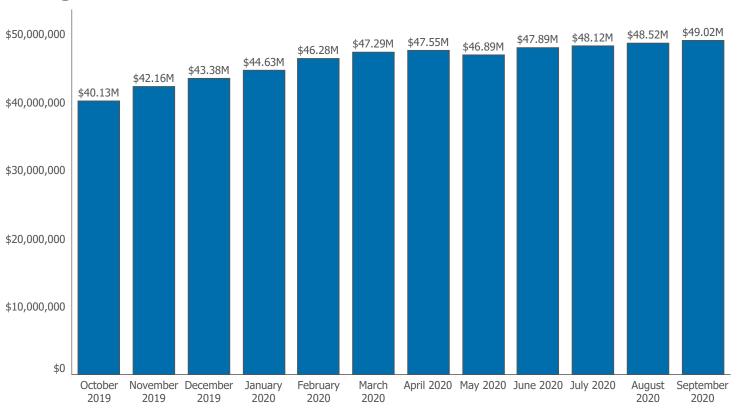
Base premium of policies bound during the reporting period includes cancellations and endorsements and is measured on the bound date of policies.

Base Premium by Month

CURRENT YEAR | PRIOR YEAR



Rolling 12 Months Base Premium



Strictly Commercial-in-Confidence

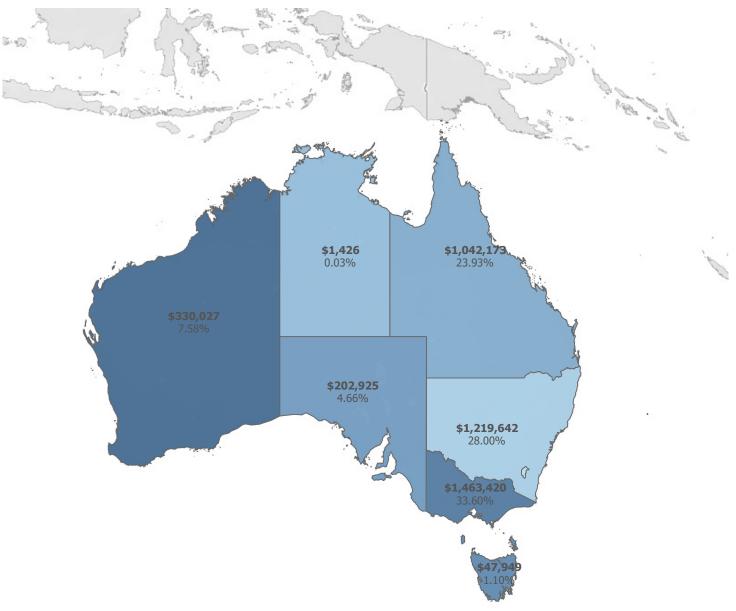
State Activity

Base premium of policies bound during the reporting period excludes cancellations and endorsements and is measured on the bound date of policies.

State Activity Breakdown for 01/09/2020

	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	Grand Total
New Business	\$17,237	\$559,607	\$1,426	\$333,051	\$79,848	\$13,509	\$404,737	\$156,719	\$1,566,134
Renewals	\$30,682	\$660,035	\$0	\$709,122	\$123,077	\$34,440	\$1,058,683	\$173,308	\$2,789,347
Grand Total	\$47,919	\$1,219,642	\$1,426	\$1,042,173	\$202,925	\$47,949	\$1,463,420	\$330,027	\$4,355,481

Base Premium Breakdown by State for 01/09/2020



New Business Opportunities

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

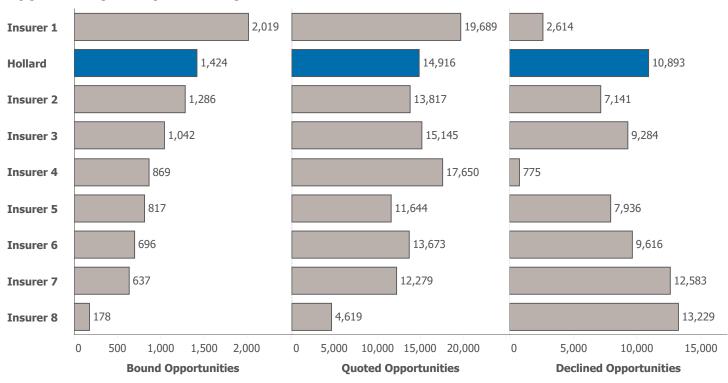
Total Opportunities		Declin Opportu		_	uoted ortunities	5	Bound Opportunities	
27,247		10,89	10,893 14,916			1,424		
Total Opportunit	ties							
ACT NSV	V	NT	QLD	SA	TAS		VIC	WA
278 8,19	2	131	5,775	1,195	927		7,720	3,029
Declined Opport								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Declined Opportunities	97	3,063	83	2,683	471	476	2,836	1,184
Decline Rate	34.89%	37.39%	63.36%	46.46%	39.41%	51.35%	36.74%	39.09%
Quoted Opportu								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Quoted Opportunities	172	4,681	39	2,847	667	409	4,426	1,675
Quote Rate	95.03%	91.27%	81.25%	92.08%	92.13%	90.69%	90.62%	90.79%
Bound Opportunities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Bound Opportunities	24	508	3	308	66	22	353	140
Strike Rate	13.95%	10.85%	7.69%	10.82%	9.90%	5.38%	7.98%	8.36%

New Business Opportunities - Insurer Comparison

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Declined Opportunities are based on the final state of the business. If an insurer returns a request for more information, that is captured as a 'referral' and is not a decline in the final state of business.

Opportunity Comparison by Insurer



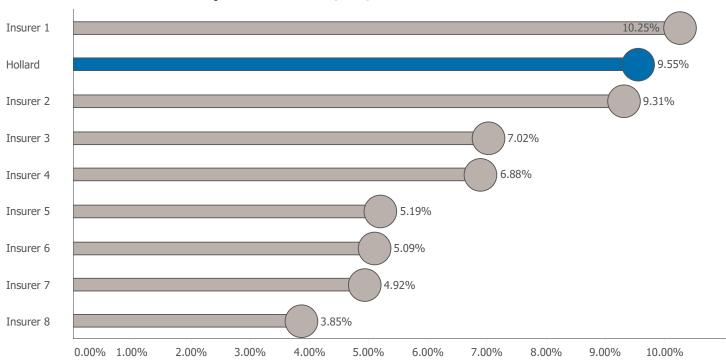
Opportunity Comparison by Insurer

	Insurer 1	Hollard	Insurer 2	Insurer 3	Insurer 4	Insurer 5	Insurer 6	Insurer 7	Insurer 8
Total Opportunities	28,216	27,247	28,508	27,732	28,279	27,358	28,121	28,011	28,013
Declined Opportunities	2,614	10,893	7,141	9,284	775	7,936	9,616	12,583	13,229
Decline Rate	9.26%	39.98%	25.05%	33.48%	2.74%	29.01%	34.20%	44.92%	47.22%
Quoted Opportunities	19,689	14,916	13,817	15,145	17,650	11,644	13,673	12,279	4,619
Bound Opportunities	2,019	1,424	1,286	1,042	869	817	696	637	178
Strike Rate	10.25%	9.55%	9.31%	6.88%	4.92%	7.02%	5.09%	5.19%	3.85%

Strike Rate

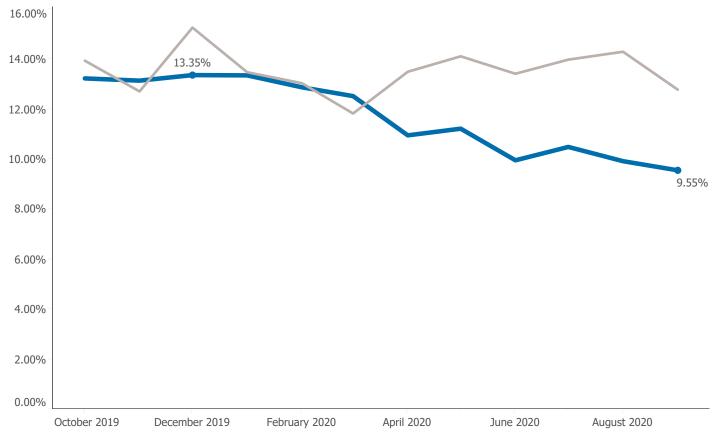
The strike rate is the total bound opportunities divided by the number of quoted opportunities and is measured at the inception date of the opportunity across all new business transactions.

Strike Rate Insurer Comparison for 01/09/2020



Strike Rate by Month

CURRENT YEAR | PRIOR YEAR



Renewal Opportunities

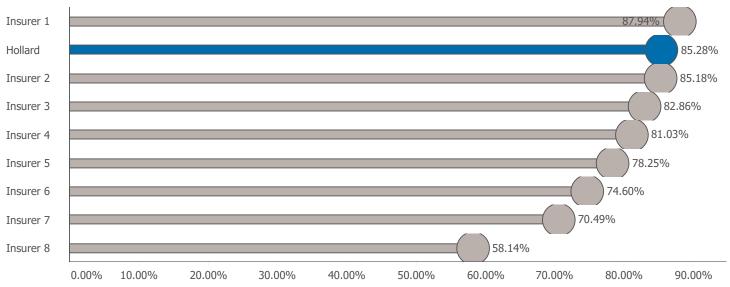
Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Total Opportunities		Declin Opportu			Quoted ortunitie	s	Bound Opportunities	
2,294		15			2,222		1,895	
Total Opportuni	ties							
ACT NS	W	NT	QLD	SA	TAS	3	VIC	WA
33 675	5	2	488	74	37		804	181
Declined Opport	unities							
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Declined Opportunities	0	5	0	6	1	0	1	2
Decline Rate	0.00%	0.74%	0.00%	1.23%	1.35%	0.00%	0.12%	1.10%
Quoted Opportu	nities							
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Quoted Opportunities	33	653	2	468	71	36	783	176
Quote Rate	100.00%	97.46%	100.00%	97.10%	97.26%	97.30%	97.51%	98.32%
Bound Opportunities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Bound Opportunities	28	544	2	401	63	30	688	139
Retention Rate	84.85%	83.31%	100.00%	85.68%	88.73%	83.33%	87.87%	78.98%

Renewal Retention

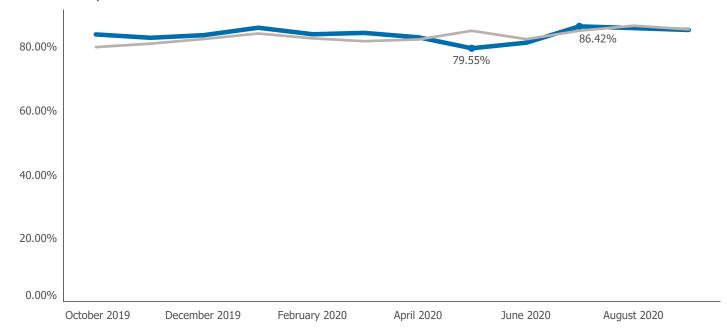
Renewal retention is based on the inception date of all renewal quotes, and is calculated as the total bound renewal opportunities divided by the number of quoted renewal opportunities.

Renewal Retention Rate Insurer Comparison for 01/09/2020



Renewal Retention by Month

CURRENT YEAR | PRIOR YEAR

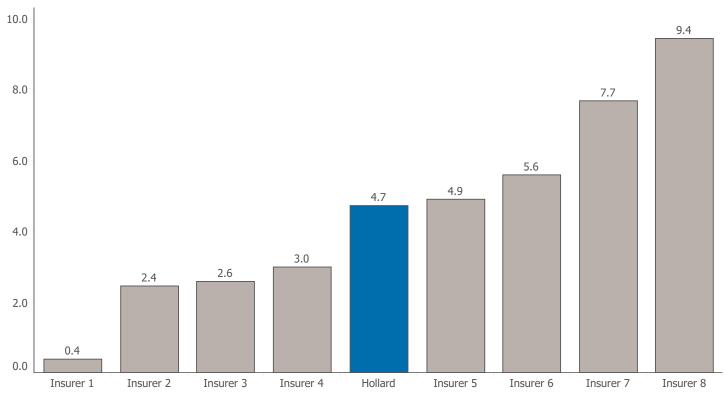


Renewal Retention Breakdown

Response Times

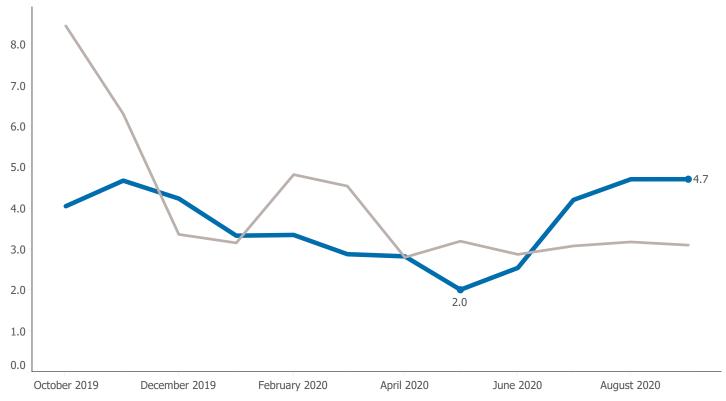
Response time is the average time between a broker sending a quote request message and the insurer responding to the message. It excludes auto rated responses where applicable. The time is calculated between the hours of 9am - 5pm AEST, Monday to Friday, inclusive of public holidays and is reported at the inception date of the opportunity.

Response Time (Hours) Insurer Comparison



Response Time (Hours) by Month

CURRENT YEAR | PRIOR YEAR



Occupation Listings

The following lists are made up of the top 20 occupations presented to the Insurer and the Top 20 occupations across the SCTP portfolio, based on the inception date of an opportunity. The lists are inclusive of both new business and renewal transactions.

Hollard's Top 20 Presented Occupations

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	2,169	1,174	194
Property Owner - Factory/Industrial	1,525	716	176
Electrician	513	355	105
Carpenter	506	440	71
Plumber	489	295	63
Property Owner - Warehouse	459	212	50
Property Owner - Office (Single Storey)	455	336	71
Restaurant, Licensed, With Deep Frying	438	299	67
Property Owner - Noc	430	152	18
Handyman / Property Maintenance	425	225	30
Property Owner - Office (Multi Storey)	389	181	62
Road Freight Transport Service - No Storage	366	177	13
Hairdressing Service	344	310	85
Beauty Salon Operation	331	284	66
Earthmoving	275	66	6
Cafe Operation, Not Licensed With Deep Frying	272	209	56
Cleaning Service Noc	252	176	35
Motor Mechanics	215	165	7
Electricians - Commercial	184	104	19

Top 20 Presented Occupations across SCTP Portfolio

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	2,618	2,472	1,560
Property Owner - Factory/Industrial	1,872	1,761	1,131
Electrician	614	606	388
Property Owner - Office (Single Storey)	600	585	422
Plumber	588	572	286
Carpenter	581	575	333
Property Owner - Warehouse	544	498	300
Handyman / Property Maintenance	508	503	305
Road Freight Transport Service - No Storage	500	494	327
Property Owner - Noc	483	432	222
Property Owner - Office (Multi Storey)	461	440	280
Restaurant, Licensed, With Deep Frying	460	434	229
Hairdressing Service	403	400	267
Beauty Salon Operation	380	374	224
Earthmoving	330	317	203
Cafe Operation, Not Licensed With Deep Frying	303	291	156
Cleaning Service Noc	257	251	112
Motor Mechanics	245	241	110
Real Estate Agency Service	240	237	158

Brokerage Performance

The following list is made up of the top 40 brokerages by presented opportunities to the Insurer, based on the inception date of an opportunity.

Hollard's Top Brokerages by Presented Opportunities

Ausure Insurance Brokers 2,236 1,439 241 Alliance Insurance Broking Services Pty Ltd 209 126 42 Appollo Risk Services 208 117 13 ADK Insurance Brokers Pty Ltd 160 105 28 ALS Insurance Brokers 154 75 15 Steadfast NSG Insurance Brokers 150 85 16 ALS Insurance Brokers 150 81 22 Australian Insurance Brokers 150 81 22 Australian Insurance Solutions - NSW 149 91 24 Alls Pty Ltd 106 60 22 Australian Broker 102 76 25 Amstrongs Insurance Brokers 102 46 62 25 Amstrolage Insurance Brokers 102 44 7 7 Alla Wilson Insurance Brokers 102 43 1 1 Arcur & Associates Pty Ltd 87 43 11 Arcur & Associates Pty Ltd 67 44 8 <		Presented Opportunities	Quoted Opportunities	Bound Opportunities
Apollo Risk Services 208 117 13 ADK Insurance Brokers Pty Ltd 160 105 28 AIS Insurance Brokers 154 75 15 Action Insurance Brokers 150 85 16 Action Insurance Brokers 150 81 22 Australian Insurance Solutions - NSW 149 91 24 Alls Pty Ltd 106 66 22 Allser Insurance Brokers Pty Ltd 106 60 11 Australian Broker Network 102 76 25 Armstrongs Insurance Brokers 102 44 7 Alla Wilson Insurance Brokers 102 44 7 Alla Wilson Insurance Brokers 102 44 7 Alla Wilson Insurance Brokers 91 43 11 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Sassociates Pty Ltd 67 44 8 Australian Insurance Prolute 67 44 8 Australian & Petruccelli Insurance Broker	Ausure Insurance Brokers	2,236	1,439	241
ADK Insurance Brokers Pty Ltd 160 155 28 AIS Insurance Brokers 150 85 160 ACtion Insurance Brokers 150 81 22 Australian Insurance Solutions - NSW 149 91 24 AIB Pty Ltd 124 66 22 Alisafe Insurance Brokers 106 60 111 Australian Brokern Network 102 76 25 Amstrongs Insurance Brokers 102 44 7 Alan Wilson Insurance Brokers 104 47 Alan Wilson Insurance Brokers 105 48 49 40 40 41 41 41 41 41 41 41 41	Alliance Insurance Broking Services Pty Ltd	209	126	42
ALS Insurance Brokers	Apollo Risk Services	208	117	13
Steadfast NSG Insurance Brokers 150 85 16 Action Insurance Brokers 150 81 22 Australlan Insurance Solutions - NSW 149 91 24 AllB Pty Ltd 124 66 22 Allser Insurance Brokers Pty Ltd 106 60 11 Australian Broker Network 102 76 25 Armstrongs Insurance Brokers 102 44 7 Allan Wilson Insurance Brokers 91 59 17 Allan Wilson Insurance Brokers 91 43 1 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Associates Pty Ltd 67 44 8 ALS Insurance Brokers 10 62 42 18 Arcuri & Associates Pty Ltd 67 44 8 Australlan Insurance Brokers Robina 56 39 18 Arowsmith & Petruccelli Insurance Brokers Pty Ltd 54 36 15	ADK Insurance Brokers Pty Ltd	160	105	28
Action Insurance Brokers 150 81 22 Australian Insurance Solutions - NSW 149 91 24 AIB Pty Ltd 124 66 22 Allsafe Insurance Brokers Pty Ltd 106 60 11 Australian Rober Network 102 76 25 Armstrongs Insurance Brokers 102 44 7 Alan Wilson Insurance Brokers 91 59 17 All Ill Pty Ltd 91 43 11 Arcur & Associates Pty Ltd 87 43 11 Arcur & Associates Pty Ltd 87 43 11 Arcur & Associates Pty Ltd 67 44 8 ALI Insurance Corp 86 56 5 ALI Insurance Spit Insurance Spit Insurance Brokers Pty Ltd 67 44 8 Australian Insurance Spit Pty Ltd 57 31 1 Action Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Broke	AIS Insurance Brokers	154	75	15
Australian Insurance Solutions - NSW 149 91 24 AIB Pty Ltd 124 66 22 Allasfe Insurance Brokers Pty Ltd 106 60 11 Australian Broker Network 102 76 25 Alan Wilson Insurance Brokers 102 44 7 Alan Wilson Insurance Brokers 91 59 17 AlIB Pty Ltd 91 43 1 Arcuri & Associates Pty Ltd 87 43 11 Archer Insurance Corp 86 56 5 AlS Insurance Pty Ltd 67 44 8 Australian Insurance Brokers Pty Ltd 62 42 18 Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 1 Action Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 38 24 9 Albary District Insurance Brokers 35 23 6 Empire Insurance B	Steadfast NSG Insurance Brokers	150	85	16
Alls Pty Ltd 124 66 22 Allsafe Insurance Brokers Pty Ltd 106 60 11 Australian Broker Network 102 76 25 Armstrongs Insurance Brokers 102 44 77 Alla Wilson Insurance Brokers 91 59 17 Alla Pty Ltd 91 43 11 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Associates Pty Ltd 87 44 88 Australian Insurance Corp 86 56 56 56 Als Insurance Pty Ltd 67 44 88 Australian Insurance Solutions Pty Ltd 67 44 88 Australian Insurance Solutions Pty Ltd 57 31 1 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Austrover Pty Ltd 58 28 11 Action Insurance Pty Ltd 38 24 9 Albary District Insurance Brokers 80 Empire Insurance Brokers 80 Empire Insurance Brokers Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 55 APA Ansurance Brokers Pty Ltd 23 9 2 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers 15 5 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 14 9 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 19 0 Auxi Pty Ltd 19 1 0 Auzi Pty Ltd 19 1 0 Auxi Pty Ltd 19 1 0 Auxir Pty Ltd 19 1 0 Allain Reliance 10 10 11 11 11 11 11 11 11 11 11 11 11	Action Insurance Brokers	150	81	22
Allsafe Insurance Brokers Pty Ltd Australian Broker Network 102 Armstrongs Insurance Brokers 102 Allan Wilson Insurance Brokers 102 Allan Wilson Insurance Brokers 103 Allan Wilson Insurance Brokers 104 Allan Wilson Insurance Brokers 105 107 Allan Wilson Insurance Brokers 107 Allan Wilson Insurance Brokers 108 109 117 Arcuri & Associates Pty Ltd 108 109 118 Arcuri & Associates Pty Ltd 109 119 110 110 110 110 110 110 110 110	Australian Insurance Solutions - NSW	149	91	24
Australian Broker Network 102 76 25 Armstrongs Insurance Brokers 102 44 7 Alan Wilson Insurance Brokers 91 59 17 AllB Pty Ltd 91 43 1 Arcuri & Associates Pty Ltd 87 43 11 Archer Insurance Corp 86 56 5 ALS Insurance Pty Ltd 67 44 8 Australian Insurance Solutions Pty Ltd 62 42 18 Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Austrover Pty Ltd 53 28 11 Accumen Insurance Brokers Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltmited 31 14 5 Apia Insura	AIB Pty Ltd	124	66	22
Armstrongs Insurance Brokers 102 44 7 Alan Wilson Insurance Brokers 91 59 17 AIIB Pty Ltd 91 43 1 Arcuri & Associates Pty Ltd 87 43 11 Archer Insurance Corp 86 56 5 ALS Insurance Pty Ltd 67 44 8 Australian Insurance Solutions Pty Ltd 62 42 18 Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 53 28 11 Acustover Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Brokers Pty Ltd 31 14 5 AFA Insurance Brokers Pty Ltd 31 14 5 AFA Insurance Brokers Pty Ltd 15 8 0 Austgroup Insuran	Allsafe Insurance Brokers Pty Ltd	106	60	11
Alian Wilson Insurance Brokers 91 59 17 AIIB Pty Ltd 91 43 11 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Associates Pty Ltd 87 43 11 Archer Insurance Corp 86 56 56 5 AIS Insurance Pty Ltd 67 44 88 Australian Insurance Solutions Pty Ltd 62 42 18 Australian Insurance Solutions Pty Ltd 57 31 1 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 5 Austcover Pty Ltd 38 24 99 Alibany District Insurance Brokers Pty Ltd 38 24 99 Alibany District Insurance Brokers Pty Ltd 31 14 5 Aranis Group Pty Ltimited 31 14 5 Aranis Group Pty Ltimited 31 14 5 Ara Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers Pty Ltd 15 8 0 Andrews Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 19 0 Australian Insurance Brokers Pty Ltd 19 0 Australian Insurance Brokers Pty Ltd 19 0 Australian Reliance 19 1 0 Australian Reliance 19 1 0 Alians Pty Ltd 19 0 Alians P	Australian Broker Network	102	76	25
AIIB Pty Ltd 91 43 11 Arcuri & Associates Pty Ltd 87 43 11 Arcuri & Associates Pty Ltd 87 43 11 Archer Insurance Corp 86 56 56 AIS Insurance Pty Ltd 87 44 88 Australian Insurance Solutions Pty Ltd 67 44 88 Australian Insurance Solutions Pty Ltd 57 31 1 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 55 30 39 18 Aughtersons Insurance Brokers Pty Ltd 55 30 30 5 Alfa Insurance Brokers Pty Ltd 55 30 30 5 Alfa Insurance Brokers Pty Ltd 55 30 30 5 Alfa Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers Andrews 35 23 66 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 Austgroup Insurance Brokers Pty Ltd 14 99 0 Austgroup Insurance Brokers Pty Ltd 14 99 0 Austgralia Insurance Brokers Pty Ltd 14 99 0 Austgralia Insurance Brokers Pty Ltd 19 1 0 Australiasi Insurance Brokers Pty Ltd 19 1 0 Australiasi Insurance Brokers Pty Ltd 19 1 0 Auzi Pty Ltd 99 2 0 Allantic Insurance Brokers Pty Ltd 99 1 0 Auzi Pty Ltd 99 2 0 Allantic Insurance Brokers Pty Ltd 99 1 0 Australian Reliance 3 1 1 0 Alliss Pty Ltd 10 1 0 Alliss Pty Ltd 10 1 0 0	Armstrongs Insurance Brokers	102	44	7
Arcuri & Associates Pty Ltd	Alan Wilson Insurance Brokers	91	59	17
Archer Insurance Corp AlS Insurance Pty Ltd Actor Insurance Solutions Pty Ltd Actor Insurance Solutions Pty Ltd Actor Insurance Brokers Pty Ltd Actor Insurance Brokers Robina Aughtersons Insurance Brokers Robina Aughtersons Insurance Brokers Pty Ltd Actor Insurance Brokers Also Also Also Also Also Also Also Also	AIIB Pty Ltd	91	43	1
AIS Insurance Pty Ltd 67 44 88 Australian Insurance Solutions Pty Ltd 62 42 18 Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 55 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 53 28 11 Acumen Insurance Pry Ltd 38 24 99 Albany District Insurance Brokers Robers 80 35 23 66 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 55 AFA Insurance Brokers Pty Ltd 23 99 22 O2-20 Insurance Brokers Pty Ltd 23 99 22 O2-20 Insurance Brokers Pty Ltd 23 99 22 O2-20 Insurance Brokers Pty Ltd 15 8 00 Austgroup Insurance Brokers Pty Ltd 15 8 00 Austgroup Insurance Brokers Pty Ltd 16 99 00 AustgralAsia Insurance Brokers Pty Ltd 17 90 AustgralAsia Insurance Brokers Pty Ltd 19 9 00 Atlantic Insurance Brokers Pty Ltd 19 9 1 00 Autantic Insurance Brokers Pty Ltd 19 9 1 00 Auzi Pty Ltd 19 9 1 00 Auzi Pty Ltd 19 9 1 00 Auzi Pty Ltd 19 9 1 00 Auxi Pty Ltd 19 10 00 Auxi Pty L	Arcuri & Associates Pty Ltd	87	43	11
Australian Insurance Solutions Pty Ltd Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 11 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 55 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 66 Empire Insurance Brokers 43 Australian Brokers Pty Ltd 33 22 7 Annis Group Pty Limited 31 44 5 AFA Insurance Brokers Pty Ltd 23 9 20:20 Insurance Brokers 15 5 0 Austgroup Insurance Brokers Pty Ltd 14 9 0 Austgroup Insurance Brokers Pty Ltd 14 9 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 AuttralAsia Insurance Brokers Pty Ltd 19 10 AuttralAsia Insurance Brokers Pty Ltd 9 11 0 Auzi Pty Ltd 9 12 0 AMA Insurance Brokers 9 11 0 Auxi Pty Ltd Au	Archer Insurance Corp	86	56	5
Arrowsmith & Petruccelli Insurance Brokers Pty Ltd 57 31 1 Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 5 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers Pty Ltd 23 9 2 Austgroup Insurance Brokers 15 5 0 Austgroup Insurance Brokers 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insuran	AIS Insurance Pty Ltd	67	44	8
Action Insurance Brokers Robina 56 39 18 Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 5 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers 15 5 0 AustralAsia Insurance Brokers Pty Ltd 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 1 0 AMA Insurance Brokers 9 1 0 Allance 3	Australian Insurance Solutions Pty Ltd	62	42	18
Aughtersons Insurance Brokers Pty Ltd 54 36 15 Alfa Insurance Brokers Pty Ltd 54 30 5 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers 21 7 0 Austgroup Insurance Brokers 15 5 0 Austgroup Insurance Brokers Pty Ltd 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers 9 1 0 Australian Reliance 3 1 0 AIIRS Pty Ltd 2 1	Arrowsmith & Petruccelli Insurance Brokers Pty Ltd	57	31	1
Alfa Insurance Brokers Pty Ltd 54 30 5 5 Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Ltid 33 22 7 Annis Group Pty Ltid 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 2 20:20 Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers Pty Ltd 25 5 0 Andrews Insurance Brokers 15 5 0 Andrews Insurance Brokers 15 5 0 Andrews Insurance Brokers Pty Ltd 15 8 0 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 0 Andrews Insurance Brokers Pty Ltd 14 9 0 0 AustralAsia Insurance Brokers Pty Ltd 19 10 0 AustralAsia Insurance Brokers Pty Ltd 19 10 0 Auzi Pty Ltd 19 10 0 Auzi Pty Ltd 19 10 0 Auzi Pty Ltd 19 10 0 Andrews Insurance Brokers Pty Ltd 19 10 0 Andrews Insurance Brokers Pty Ltd 19 10 0 Auzi Pty Ltd 19 10 0 Andrews Insurance Brokers Pty Ltd 19 10 0 Andrews	Action Insurance Brokers Robina	56	39	18
Austcover Pty Ltd 53 28 11 Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers 21 7 0 Austgroup Insurance Brokers 15 5 0 Andrews Insurance Services Pty Ltd 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers 9 1 0 Autralian Reliance 3 1 0 Altrallian Reliance 2 1 0	Aughtersons Insurance Brokers Pty Ltd	54	36	15
Acumen Insurance Pty Ltd 38 24 9 Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers Pty Ltd 23 99 2 20:20 Insurance Brokers 15 5 0 Austgroup Insurance Brokers 15 5 0 Andrews Insurance Services Pty Ltd 15 8 0 AustralAsia Insurance Services Pty Ltd 14 99 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 99 1 0 Auzi Pty Ltd 99 1 0 Auzi Pty Ltd 99 2 0 AMA Insurance Brokers Pty Ltd 19 9 1 0 Auzi Pty Ltd 99 1 0 Auzi Pty Ltd 99 1 1 0 Auzi Pty Ltd 99 1 1 0 Auzi Pty Ltd 99 1 1 0 Allisurance Brokers Pty Ltd 99 1 1 0 Auzi Pty Ltd 99 1 1 0 Australian Reliance 1 3 1 1 0 Alliss Pty Ltd 9 1 1 0	Alfa Insurance Brokers Pty Ltd	54	30	5
Albany District Insurance Brokers 35 23 6 Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers 21 7 0 Austgroup Insurance Brokers 15 5 0 Andrews Insurance Services Pty Ltd 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers 9 1 0 Australian Reliance 3 1 0 AIIRS Pty Ltd 2 1 0	Austcover Pty Ltd	53	28	11
Empire Insurance Group Pty Ltd 33 22 7 Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers 21 7 0 Austgroup Insurance Brokers 15 5 0 Andrews Insurance Services Pty Ltd 15 8 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers 9 1 0 Australian Reliance 3 1 0 AIIRS Pty Ltd 2 1 0	Acumen Insurance Pty Ltd	38	24	9
Annis Group Pty Limited 31 14 5 AFA Insurance Brokers Pty Ltd 23 9 2 20:20 Insurance Brokers	Albany District Insurance Brokers	35	23	6
AFA Insurance Brokers Pty Ltd 23 9 2 2 20:20 Insurance Brokers 21 7 0 0 Austgroup Insurance Brokers 15 5 0 0 Andrews Insurance Services Pty Ltd 15 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Empire Insurance Group Pty Ltd	33	22	7
20:20 Insurance Brokers 21 7 0 Austgroup Insurance Brokers 15 5 0 Andrews Insurance Services Pty Ltd 15 8 0 0 Andrews Insurance Brokers Pty Ltd 14 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Annis Group Pty Limited	31	14	5
Austgroup Insurance Brokers Andrews Insurance Services Pty Ltd 15 AustralAsia Insurance Brokers Pty Ltd 14 9 Autlantic Insurance Brokers Pty Ltd 12 6 PSC Property Lync Insurance Brokers Pty Ltd 9 10 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers 9 1 0 Australian Reliance 3 1 0 AIIRS Pty Ltd 1 1 1 1 1 1 1 1 1 1 1 1 1	AFA Insurance Brokers Pty Ltd	23	9	2
Andrews Insurance Services Pty Ltd 15 8 0 0 AustralAsia Insurance Brokers Pty Ltd 14 9 0 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 0 Auzi Pty Ltd 9 2 0 0 AMA Insurance Brokers Ptokers Pty Ltd 9 1 0 0 Australian Reliance 3 1 0 0 AIIRS Pty Ltd 2 1 0 0	20:20 Insurance Brokers	21	7	0
AustralAsia Insurance Brokers Pty Ltd 14 9 0 0 Atlantic Insurance Brokers Pty Ltd 12 6 0 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 Auzi Pty Ltd 9 2 0 AMA Insurance Brokers Ptokers 9 1 0 Australian Reliance 3 1 0 AIIRS Pty Ltd 2 1 0	Austgroup Insurance Brokers	15	5	0
Atlantic Insurance Brokers Pty Ltd 12 6 0 0 PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 0 Auzi Pty Ltd 9 2 0 0 AMA Insurance Brokers 1 0 0 Australian Reliance 3 1 0 0 AIIRS Pty Ltd 2 1 0 0	Andrews Insurance Services Pty Ltd	15	8	0
PSC Property Lync Insurance Brokers Pty Ltd 9 1 0 0 Auzi Pty Ltd 9 2 0 0 AMA Insurance Brokers 9 1 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	AustralAsia Insurance Brokers Pty Ltd	14	9	0
Auzi Pty Ltd 9 2 0 0 AMA Insurance Brokers 9 1 1 0 0 Australian Reliance 3 1 0 0 0 1 1 0 0 0 0 1 1 0 0 0 0 0 0 0	Atlantic Insurance Brokers Pty Ltd	12	6	0
AMA Insurance Brokers 9 1 0 0 Australian Reliance 3 1 0 0 1 1 0 0 1 1 1 0 0 1 1 1 1 1 1 1	PSC Property Lync Insurance Brokers Pty Ltd	9	1	0
Australian Reliance 3 1 0 0 AIIRS Pty Ltd 2 1 0 0	Auzi Pty Ltd	9	2	0
AIIRS Pty Ltd 2 1 0	AMA Insurance Brokers	9	1	0
	Australian Reliance	3	1	0
ASM Insurance Brokers Pty Ltd 1 1 1	AIIRS Pty Ltd	2	1	0
	ASM Insurance Brokers Pty Ltd	1	1	1
Alexis Insurance Brokers 1 1 1	Alexis Insurance Brokers	1	1	1