

# Insurer Monthly Report



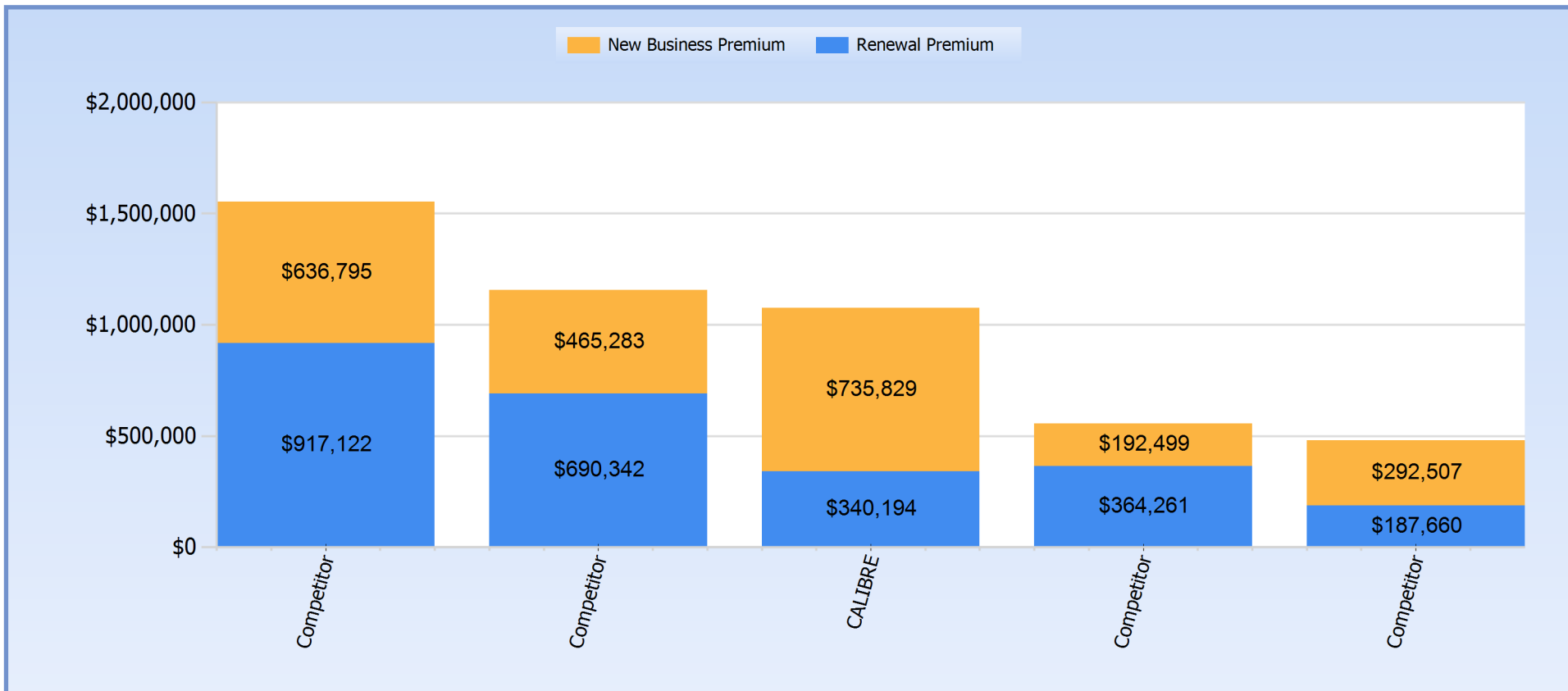
Report Period : May 2016

Insurer: CALIBRE

Product : Business Pack

## Bound Premium Summary for all Insurers

New Business and Renewal bound responses via Virtual Underwriter Bound premium means base premium excluding all fees, levies and charges



# Insurer Monthly Report



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## **New Business**

Total Bound Premium for New Business for all Insurers: \$2,322,913

Total Bound Premium for New Business for CALIBRE : \$735,829

Average Bound Premium for New Business for all Insurers : \$1,251

## **Renewal**

Total bound premium for Renewals for all insurers : \$2,499,579

Total bound premium for Renewals for CALIBRE : \$340,194

Average Bound Premium for Renewals for all Insurers : \$1,494

## **Bound Opportunities**

Number of opportunities bound in May by all insurers : 5263

Number of opportunities bound in May by CALIBRE : 1252

# Insurer Monthly Report

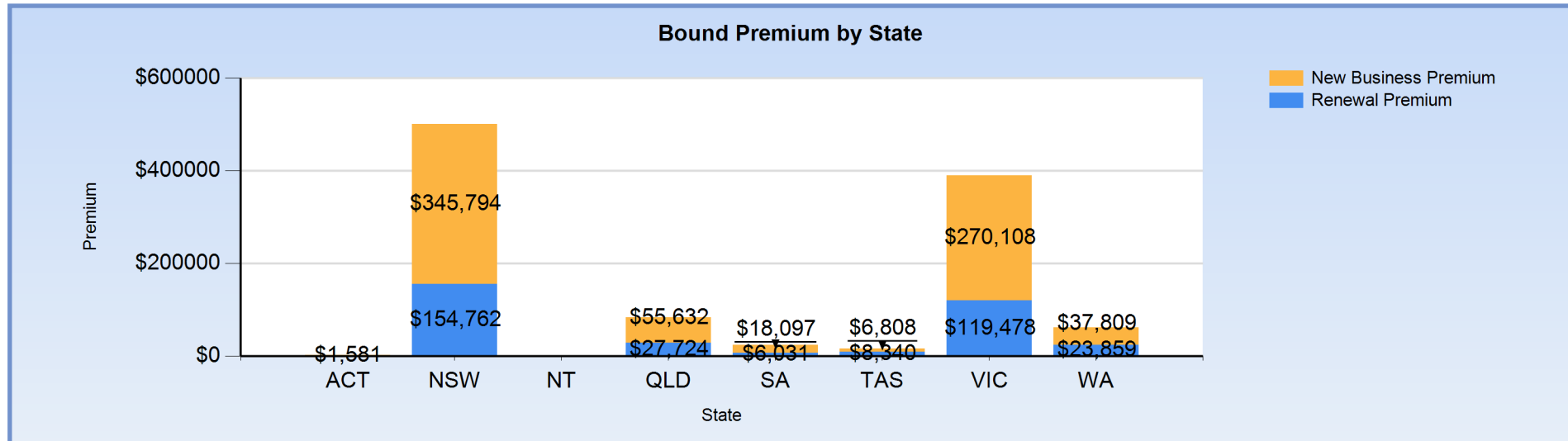


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## Bound Premium Summary by State



State	Total New Business bound Premium for CALIBRE	Total Renewal bound Premium for CALIBRE
ACT	\$1,581	\$0
NSW	\$345,794	\$154,762
NT	\$0	\$0
QLD	\$55,632	\$27,724
SA	\$18,097	\$6,031
TAS	\$6,808	\$8,340
VIC	\$270,108	\$119,478
WA	\$37,809	\$23,859

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**Report Period : May 2016**

**Insurer: CALIBRE**

**Product : Business Pack**

## Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 11631

Number of opportunities presented to CALIBRE : 7741

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$14,548,655

Value of opportunities presented to CALIBRE as determined by quotes from all insurers : \$11,329,695

Value of opportunities presented to CALIBRE as determined by quotes from CALIBRE : \$5,225,350

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,251

Average quoted premium for CALIBRE as determined by quotes from all insurers : \$1,464

Average quoted premium for CALIBRE as determined by quotes from CALIBRE : \$675

Number of opportunities bound in May by all insurers : 5263

Number of opportunities presented in May and bound in May by all insurers : 3792

Number of opportunities presented in Previous Months and bound in May by all insurers : 1471

Number of opportunities bound in May by CALIBRE : 1252

Number of opportunities presented in May and bound in May by CALIBRE : 1000

Number of opportunities presented in Previous Months and bound in May by CALIBRE : 252

Average number of insurers an opportunity is presented to: 3

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## Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 66

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

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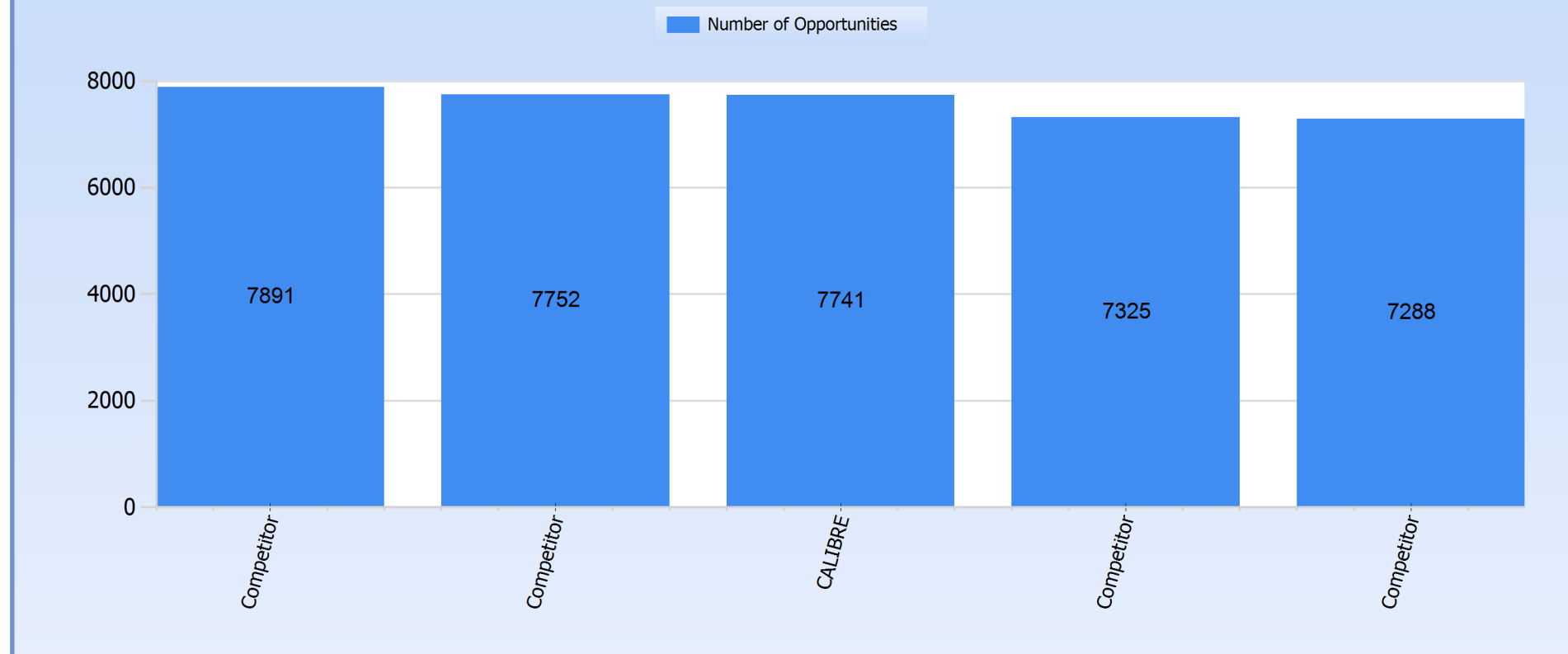


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## Opportunities Presented in this Month



# Insurer Monthly Report

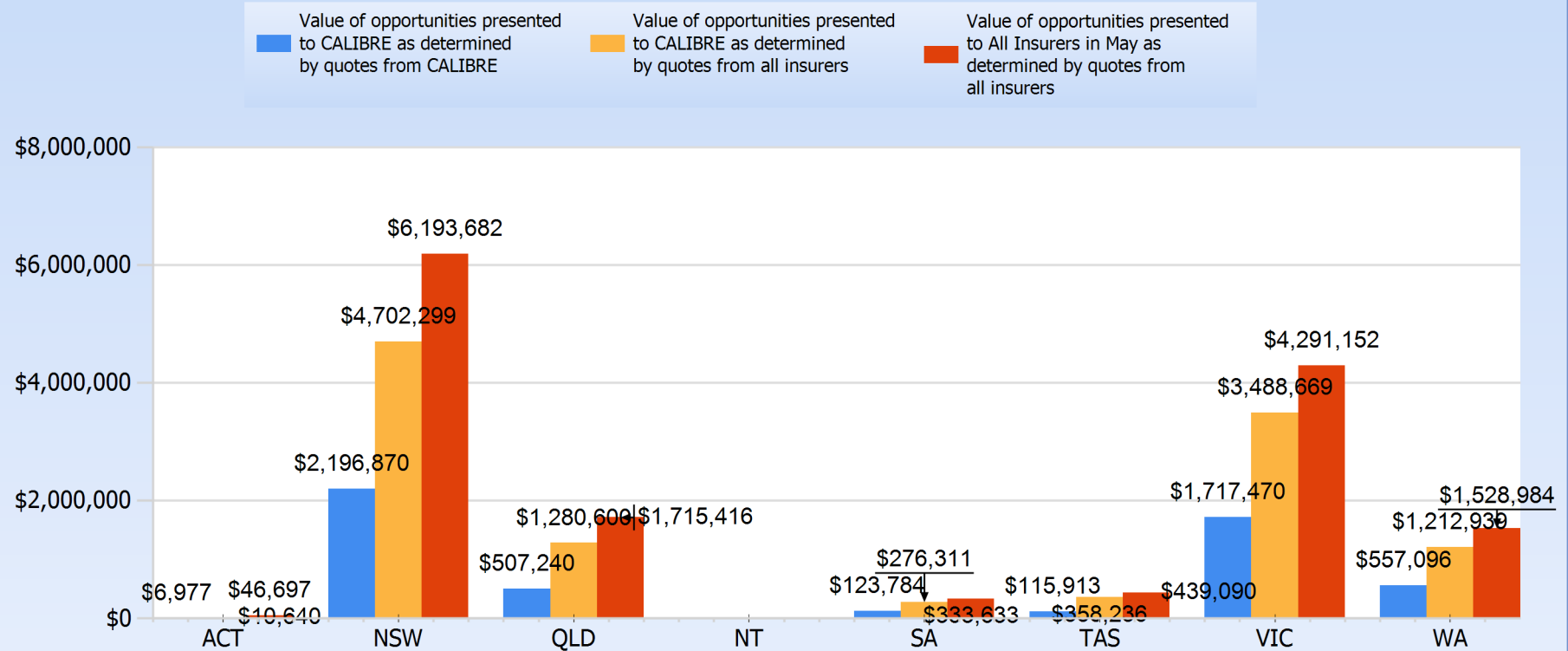


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## Quoted Premium by State for Opportunities Presented in this Month



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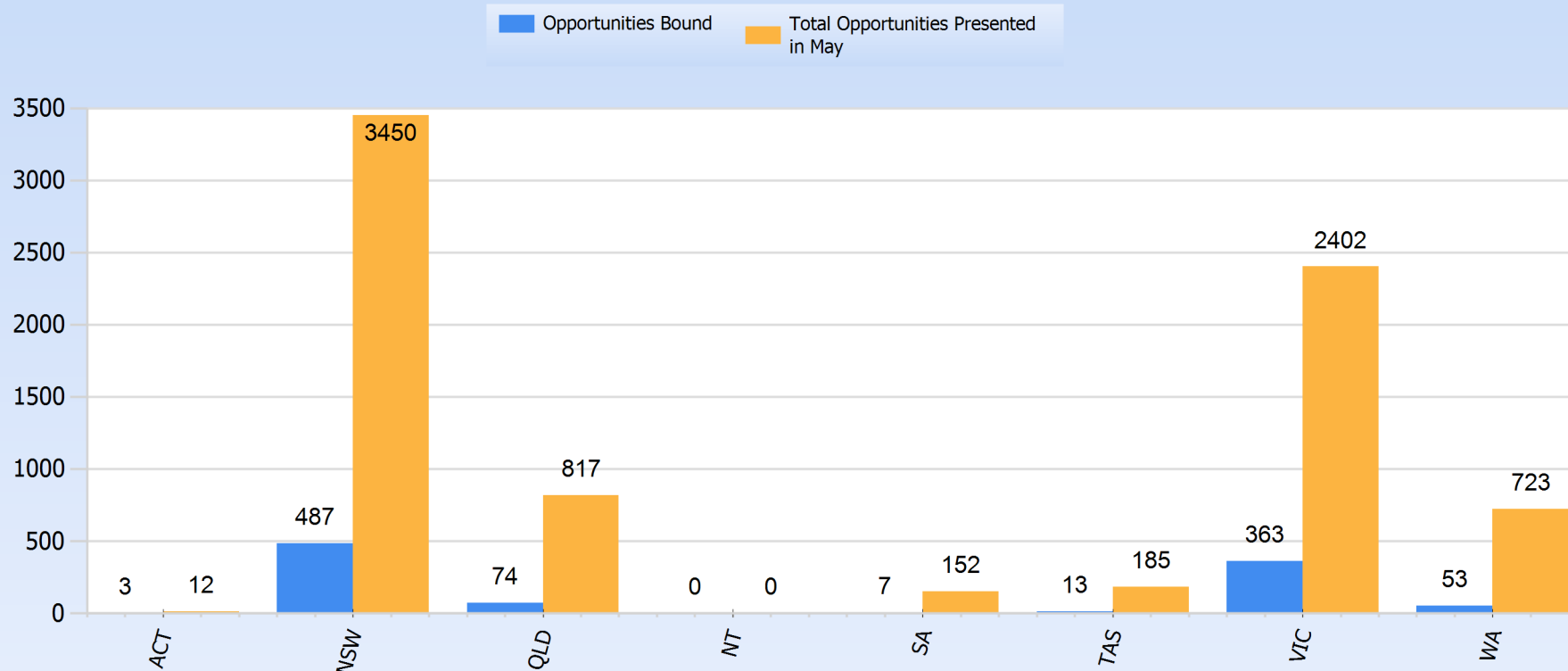


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## Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in May, where a bind response with a status of "Bound" was returned.



# Insurer Monthly Report

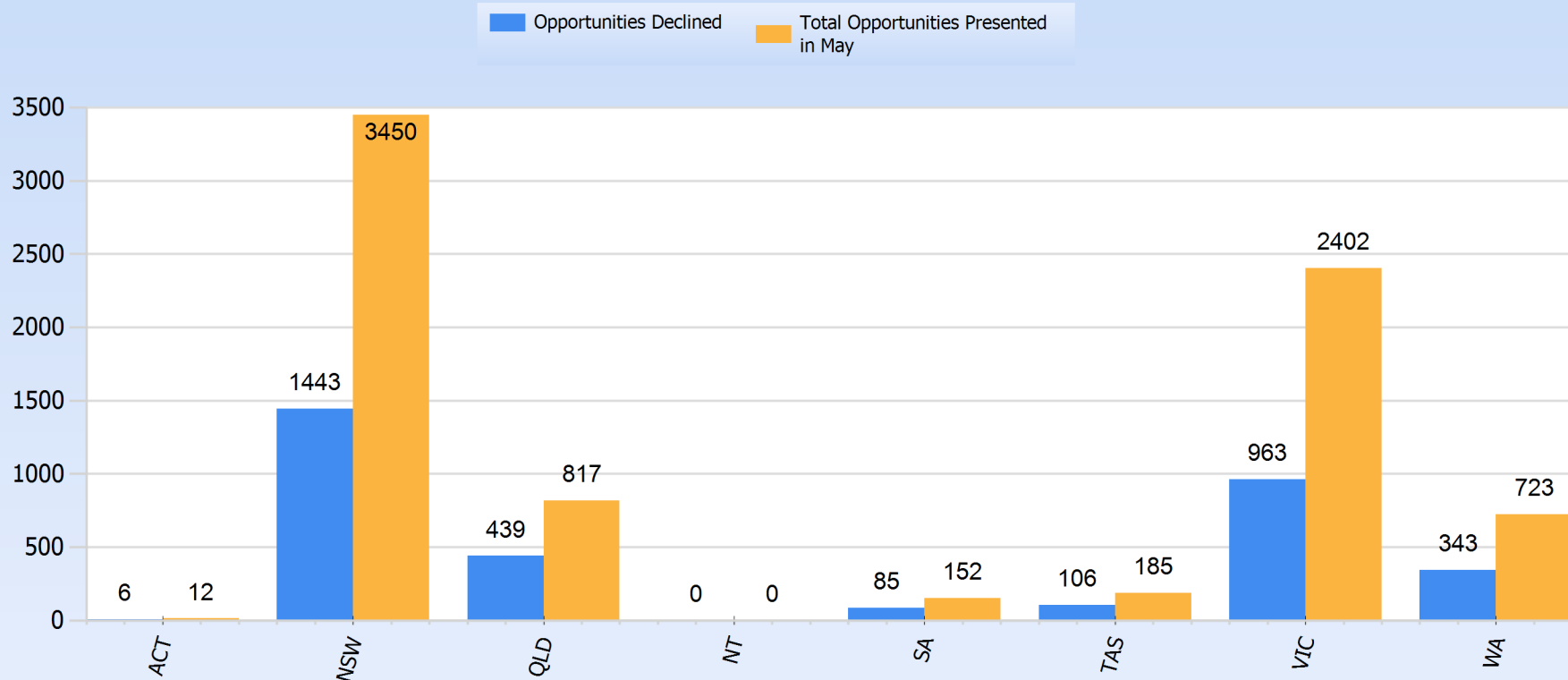


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## Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in May, where one or more quote responses with a status of "Declined" was returned.

# Insurer Monthly Report

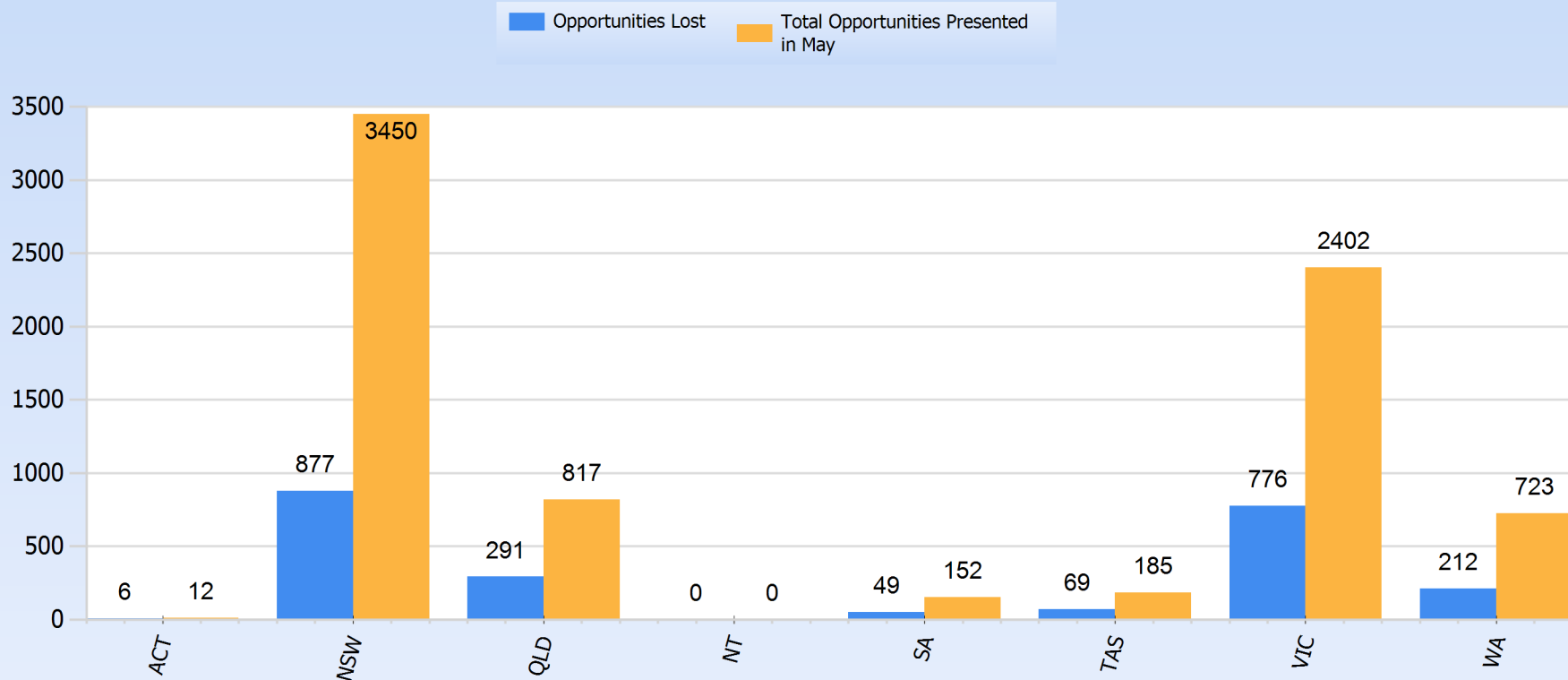


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## Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in May, that have not been declined and a quote loss notification has been received by the underwriter.

# Insurer Monthly Report

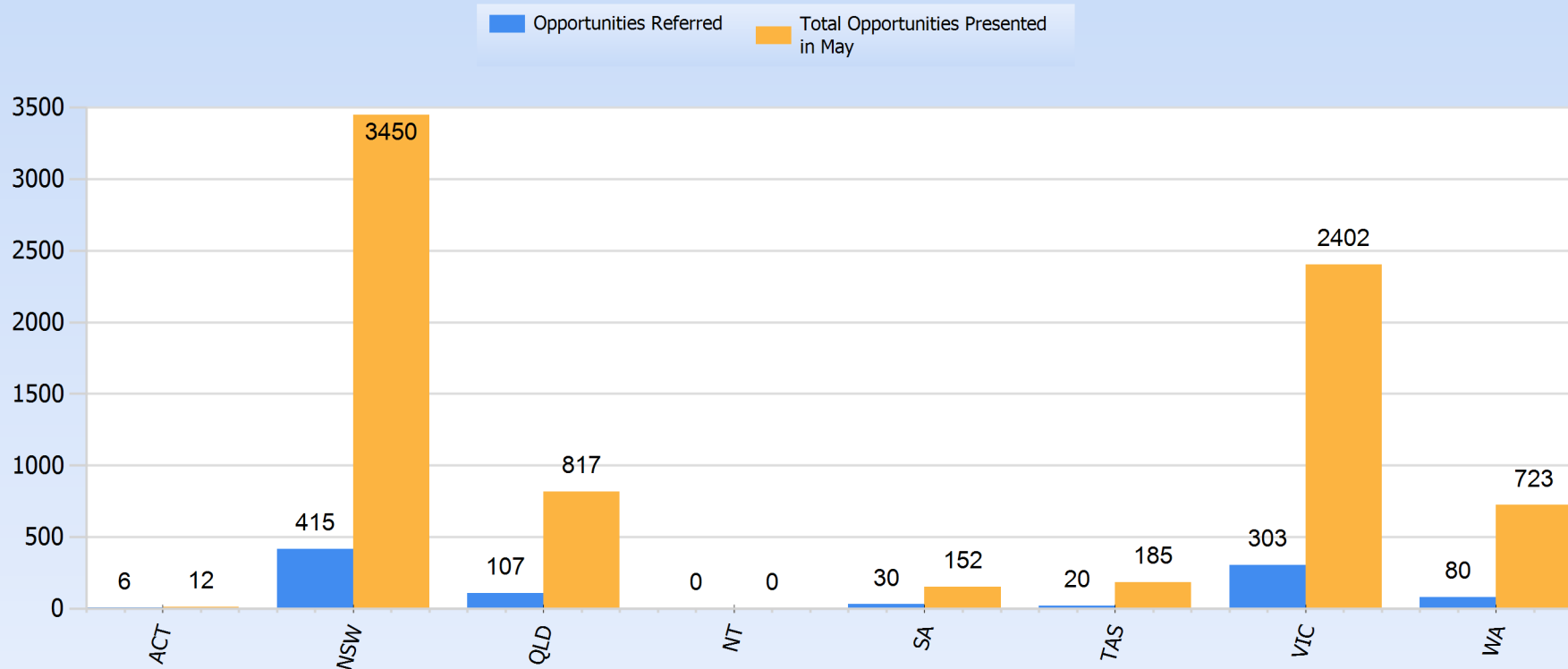


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## Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in May, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

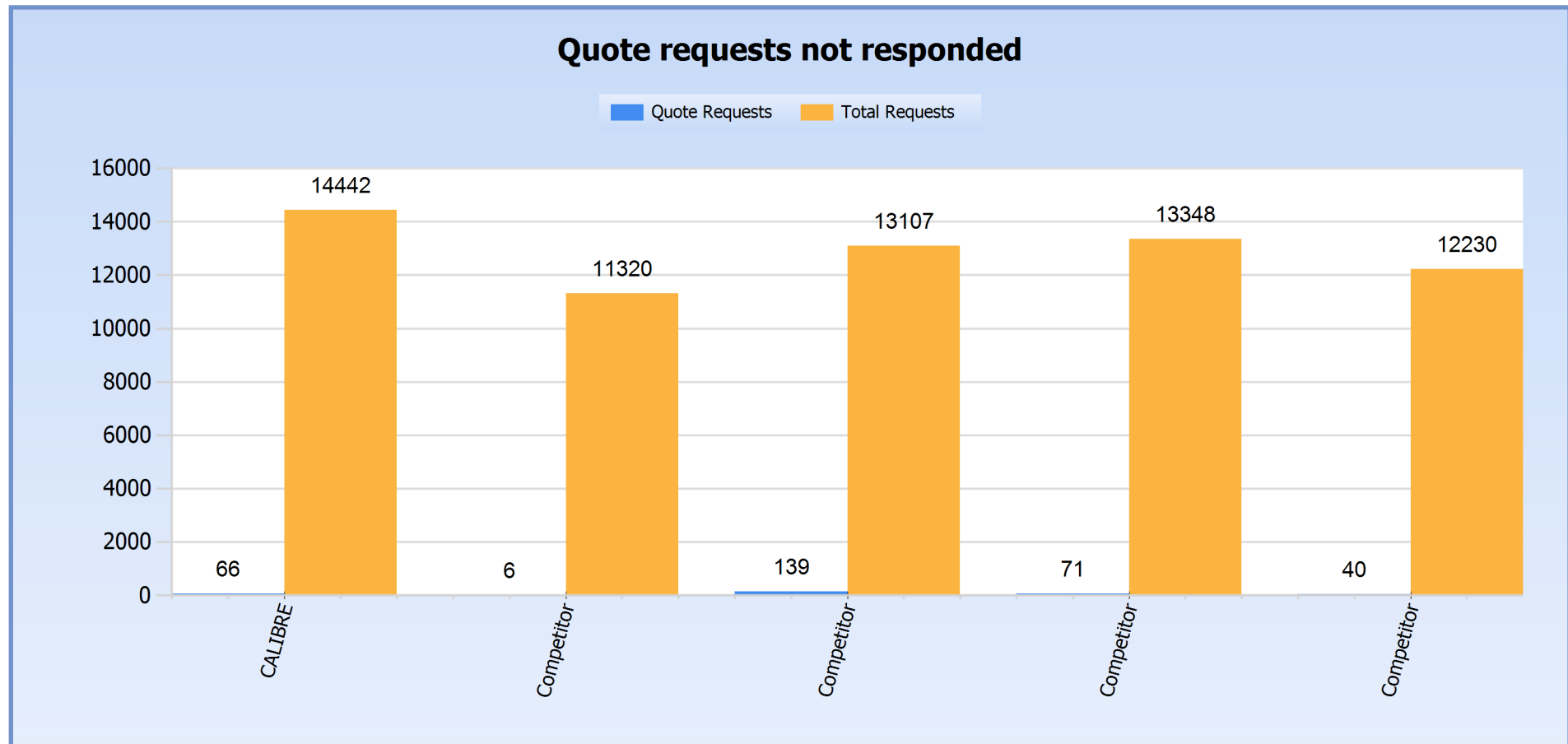
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Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

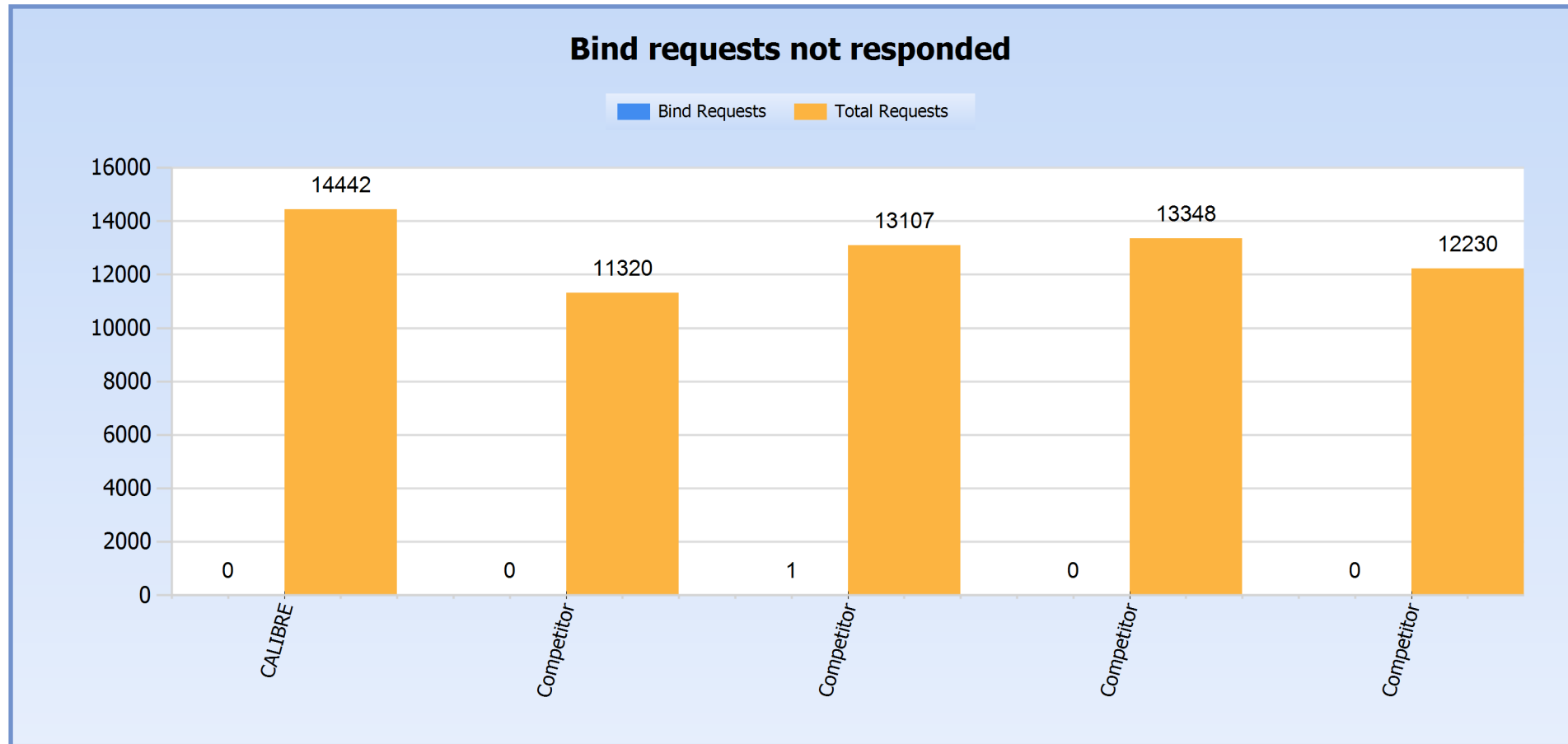
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Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

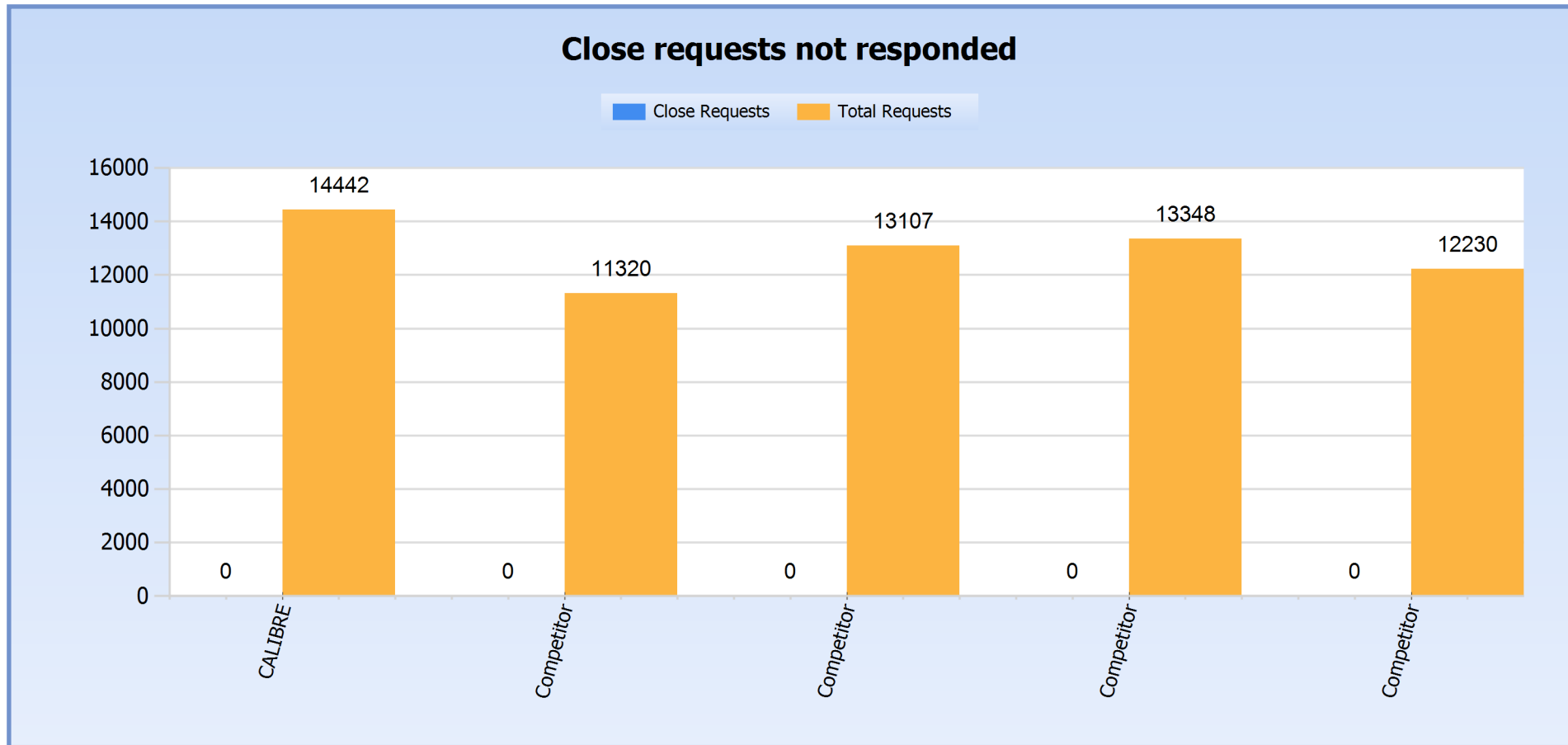
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Close requests submitted in the reporting period but not responded to by the end of the reporting period.