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Base Premium

Base premium of policies bound during the reporting period includes cancellations and endorsements but excludes statutory charges. Average base calculates the premium of new business and renewals, and excludes endorsements and cancellations.

Monthly Base Premium

\$4,284,496

Fiscal Year to Date Base Premium

\$42,037,853

Rolling 12 Base Premium

\$50,431,858

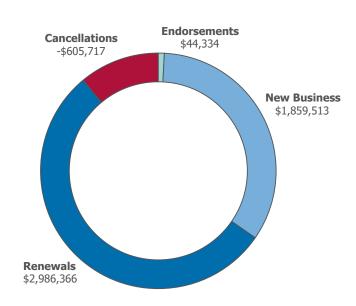
Hollard - Average Base Premium

\$1,423

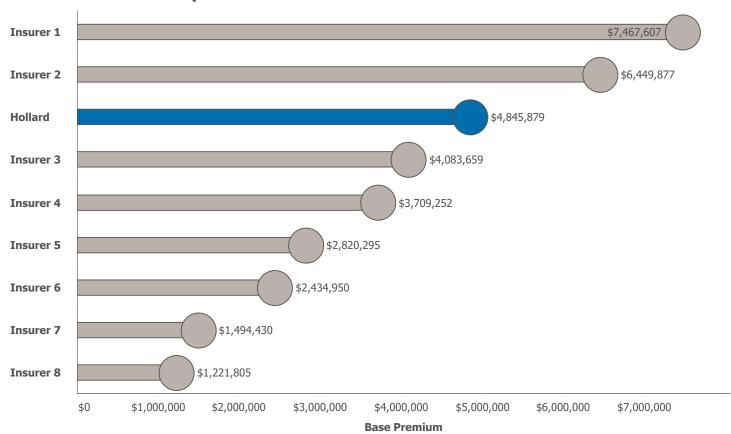
All Insurers - Average Base Premium

\$1,940

Transaction Type Breakdown

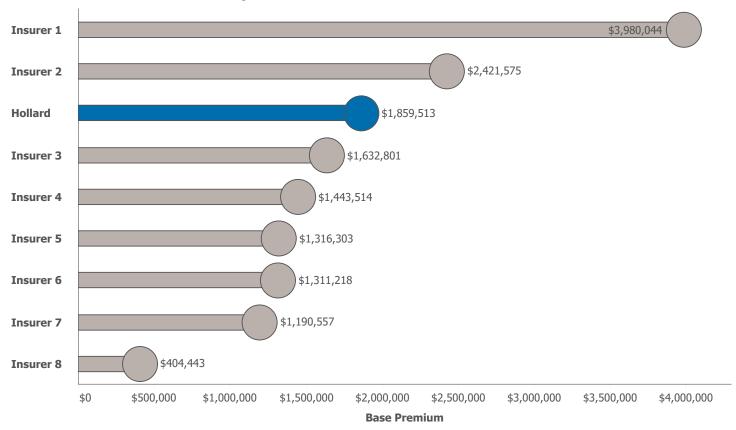


Overall Insurer Comparison

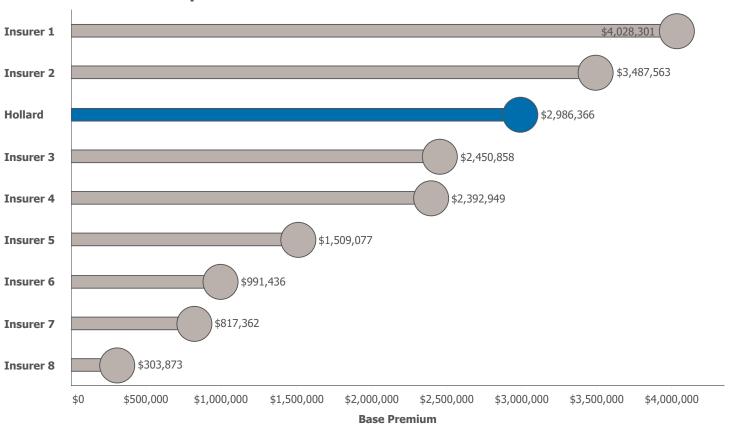


Base Premium

New Business Insurer Comparison



Renewal Insurer Comparison

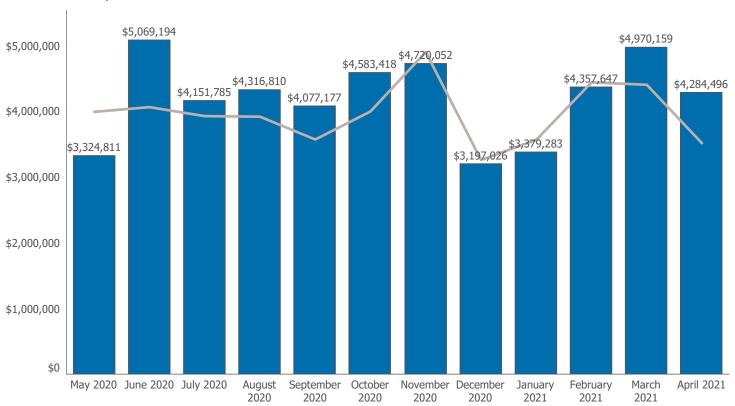


Base Premium

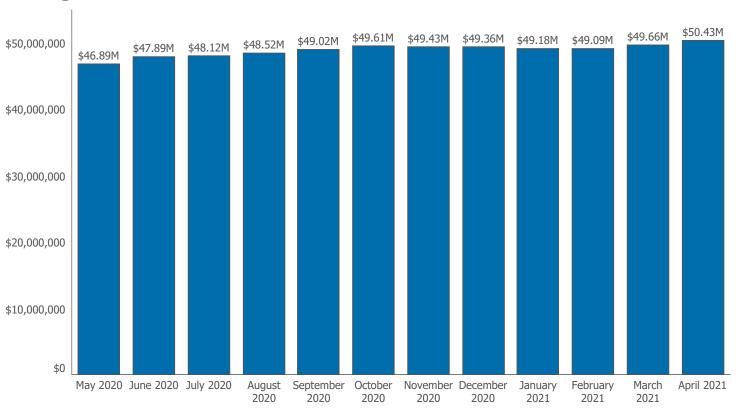
Base premium of policies bound during the reporting period includes cancellations and endorsements and is measured on the bound date of policies.

Base Premium by Month

CURRENT YEAR | PRIOR YEAR



Rolling 12 Months Base Premium



Strictly Commercial-in-Confidence

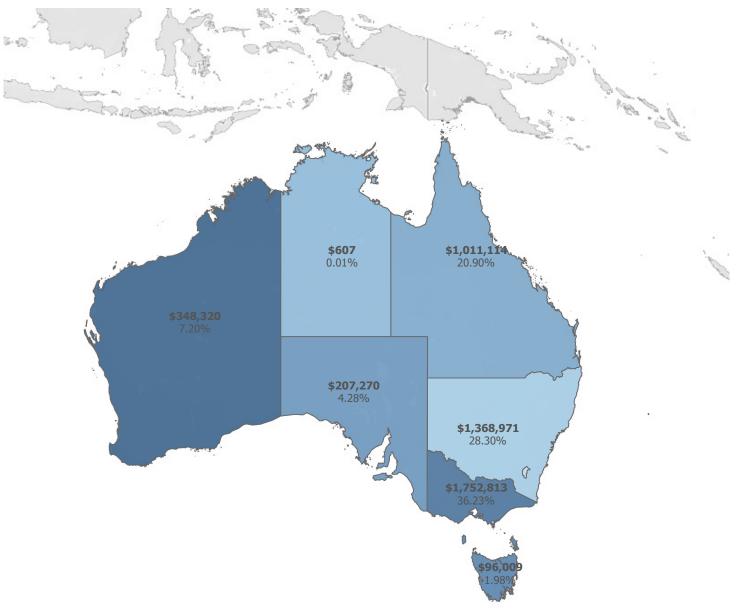
State Activity

Base premium of policies bound during the reporting period excludes cancellations and endorsements and is measured on the bound date of policies.

State Activity Breakdown for 01/04/2021

	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	Grand Total
New Business	\$23,070	\$490,711	\$607	\$435,392	\$89,787	\$45,379	\$627,741	\$146,826	\$1,859,513
Renewals	\$29,917	\$878,260	\$0	\$575,723	\$117,483	\$50,630	\$1,125,072	\$201,494	\$2,978,578
Grand Total	\$52,987	\$1,368,971	\$607	\$1,011,114	\$207,270	\$96,009	\$1,752,813	\$348,320	\$4,838,091

Base Premium Breakdown by State for 01/04/2021



New Business Opportunities

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

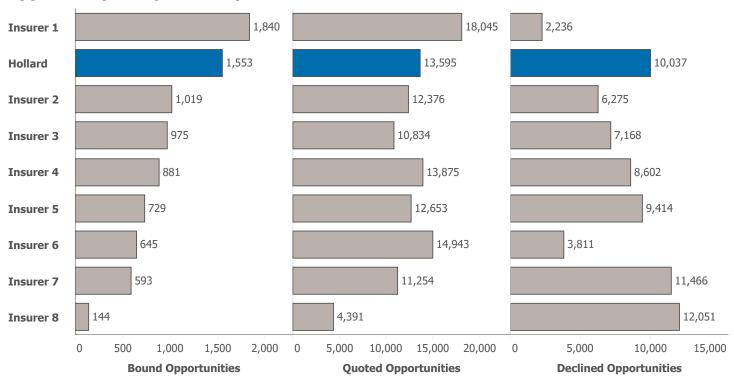
Total Opportunities		Declin Opportui			ortunities		Bound Opportunities		
24,926		10,03	10,037 13,595			1,553			
Total Opportunities									
ACT NSW	I	NT	QLD	SA	TAS		VIC	WA	
230 7,211	1	94	5,233	1,047	971		7,523	2,617	
Declined Opport	unities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Declined Opportunities	86	2,695	58	2,481	425	494	2,774	1,024	
Decline Rate	37.39%	37.37%	61.70%	47.41%	40.59%	50.88%	36.87%	39.13%	
Quoted Opportu	nities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Quoted Opportunities	135	4,129	25	2,557	571	423	4,308	1,447	
Quote Rate	93.75%	91.43%	69.44%	92.91%	91.80%	88.68%	90.71%	90.83%	
Bound Opportunities									
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Bound Opportunities	25	469	2	342	62	50	448	155	
Strike Rate	18.52%	11.36%	8.00%	13.38%	10.86%	11.82%	10.40%	10.71%	

New Business Opportunities - Insurer Comparison

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Declined Opportunities are based on the final state of the business. If an insurer returns a request for more information, that is captured as a 'referral' and is not a decline in the final state of business.

Opportunity Comparison by Insurer



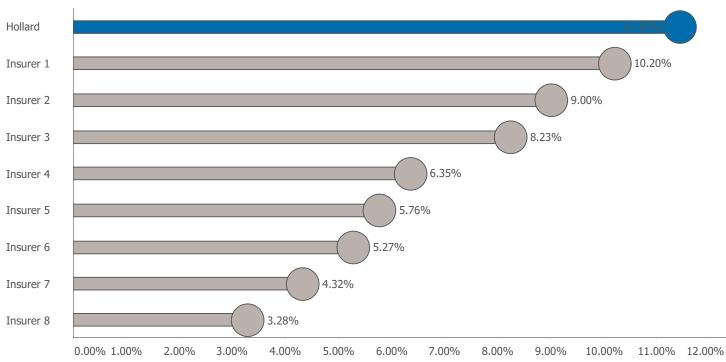
Opportunity Comparison by Insurer

	Insurer 1	Hollard	Insurer 2	Insurer 3	Insurer 4	Insurer 5	Insurer 6	Insurer 7	Insurer 8
Total Opportunities	25,852	24,926	26,092	25,254	25,481	25,563	25,856	25,923	25,795
Declined Opportunities	2,236	10,037	6,275	7,168	8,602	9,414	3,811	11,466	12,051
Decline Rate	8.65%	40.27%	24.05%	28.38%	33.76%	36.83%	14.74%	44.23%	46.72%
Quoted Opportunities	18,045	13,595	12,376	10,834	13,875	12,653	14,943	11,254	4,391
Bound Opportunities	1,840	1,553	1,019	975	881	729	645	593	144
Strike Rate	10.20%	11.42%	8.23%	9.00%	6.35%	5.76%	4.32%	5.27%	3.28%

Strike Rate

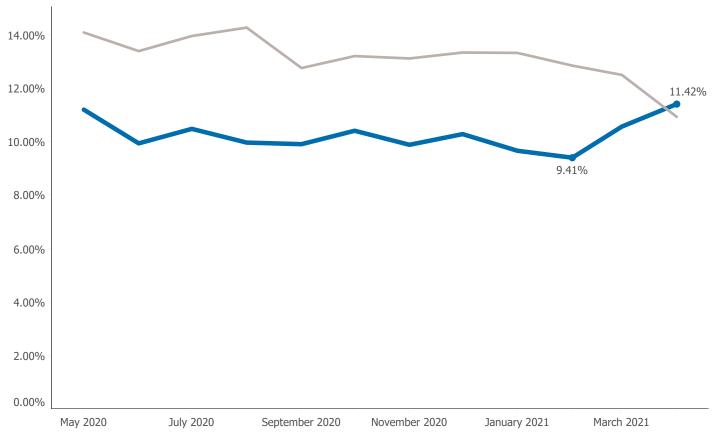
The strike rate is the total bound opportunities divided by the number of quoted opportunities and is measured at the inception date of the opportunity across all new business transactions.

Strike Rate Insurer Comparison for 01/04/2021



Strike Rate by Month

CURRENT YEAR | PRIOR YEAR



Renewal Opportunities

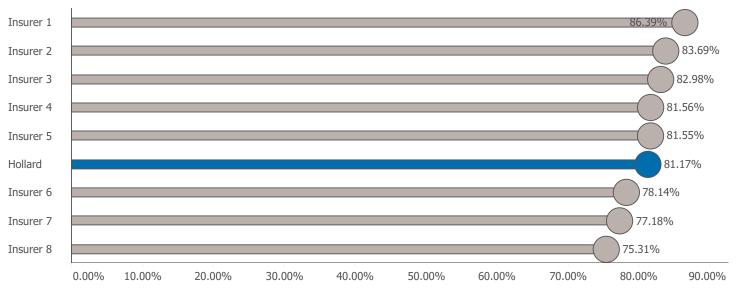
Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Total Opportunities		Declin Opportu			ortunities	5	Bound Opportunities		
2,180		11			2,114		1,716		
Total Opportunities									
ACT NSV	N	NT	QLD	SA	TAS		VIC	WA	
25 632	2	3	448	83	39		734	216	
Declined Opport	unities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Declined Opportunities	0	4	0	2	0	0	4	1	
Decline Rate	0.00%	0.63%	0.00%	0.45%	0.00%	0.00%	0.54%	0.46%	
Quoted Opportu		NOW	A17-	015	64	740	VGO	10/0	
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Quoted Opportunities	25	617	3	433	82	39	709	206	
Quote Rate	100.00%	98.25%	100.00%	97.09%	98.80%	100.00%	97.12%	95.81%	
Bound Opportunities									
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Bound Opportunities	20	510	1	352	72	33	573	155	
Retention Rate	80.00%	82.66%	33.33%	81.29%	87.80%	84.62%	80.82%	75.24%	

Renewal Retention

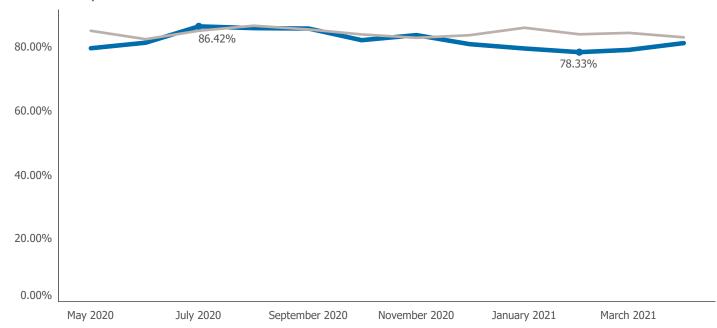
Renewal retention is based on the inception date of all renewal quotes, and is calculated as the total bound renewal opportunities divided by the number of quoted renewal opportunities.

Renewal Retention Rate Insurer Comparison for 01/04/2021



Renewal Retention by Month

CURRENT YEAR | PRIOR YEAR

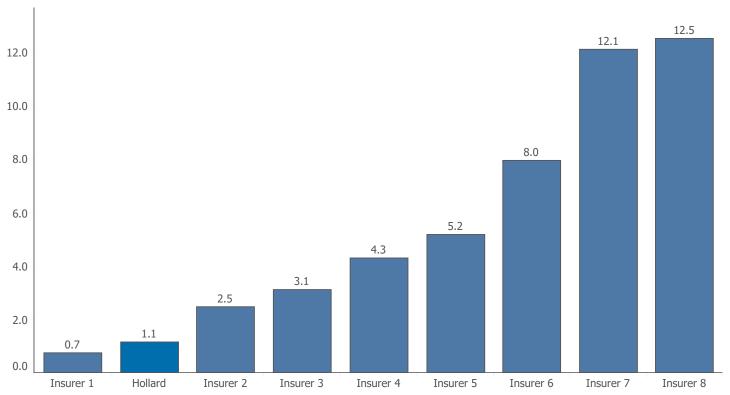


Renewal Retention Breakdown

Response Times

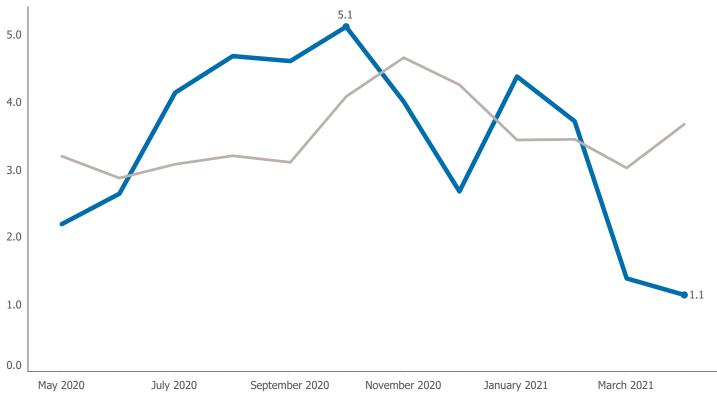
Response time is the average time between a broker sending a quote request message and the insurer responding to the message. It excludes auto rated responses where applicable. The time is calculated between the hours of 9am - 5pm AEST, Monday to Friday, inclusive of public holidays and is reported at the inception date of the opportunity.

Response Time (Hours) Insurer Comparison



Response Time (Hours) by Month

CURRENT YEAR | PRIOR YEAR



Occupation Listings

The following lists are made up of the top 20 occupations presented to the Insurer and the Top 20 occupations across the SCTP portfolio, based on the inception date of an opportunity. The lists are inclusive of both new business and renewal transactions.

Hollard's Top 20 Presented Occupations

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	1,974	1,111	122
Property Owner - Factory/Industrial	1,366	696	100
Plumber	539	300	84
Electrician	486	284	99
Carpenter	467	395	138
Property Owner - Office (Single Storey)	459	326	40
Handyman / Property Maintenance	414	203	47
Restaurant, Licensed, With Deep Frying	411	286	84
Property Owner - Warehouse	411	188	23
Property Owner - Noc	397	171	20
Property Owner - Office (Multi Storey)	337	182	38
Road Freight Transport Service - No Storage	318	80	9
Hairdressing Service	278	241	61
Beauty Salon Operation	261	224	64
Earthmoving	227	36	6
Cafe Operation, Not Licensed With Deep Frying	221	164	49
Cleaning Service Noc	181	108	28
Motor Mechanics	174	125	9
Electricians - Commercial	136	79	24

Top 20 Presented Occupations across SCTP Portfolio

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	2,636	2,509	1,464
Property Owner - Factory/Industrial	1,828	1,714	1,094
Plumber	759	737	386
Property Owner - Office (Single Storey)	659	637	419
Electrician	627	607	377
Carpenter	579	565	344
Property Owner - Warehouse	575	522	326
Property Owner - Noc	516	466	237
Handyman / Property Maintenance	516	503	306
Restaurant, Licensed, With Deep Frying	507	483	241
Road Freight Transport Service - No Storage	488	479	338
Property Owner - Office (Multi Storey)	487	453	283
Hairdressing Service	378	371	262
Beauty Salon Operation	361	349	198
Earthmoving	318	311	185
Real Estate Agency Service	313	306	212
Cafe Operation, Not Licensed With Deep Frying	272	268	137
Cleaning Service Noc	227	219	103
Gardening Service Noc	226	222	150
Motor Mechanics	224	218	92

Brokerage Performance

The following list is made up of the top 40 brokerages by presented opportunities to the Insurer, based on the inception date of an opportunity.

Hollard's Top Brokerages by Presented Opportunities

Resilium Insurance Broking Pty Ltd 2,084 1,264 342 Community Broker Network 1,960 1,243 384 Aussure Insurance Brokers 1,888 1,150 226 United Insurance Group 1,120 722 169 CBN 1,087 683 200 McLardy McShane Partners Pty Ltd 423 196 52 Insurance Brokers Pty Ltd 417 231 52 PSC Connect Pty Ltd (VLC) 367 209 37 Insurance Brokers Pty Ltd 326 173 31 Steadfast Taswide Insurance Brokers 326 173 31 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 290 129 32 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 290 129 32 Consolidated Insurance Brokers Pty Ltd 276 139 31 Consolidated Insurance Brokers Pty Ltd 274 195 <		Presented Opportunities	Quoted Opportunities	Bound Opportunities
Ausure Insurance Brokers	Resilium Insurance Broking Pty Ltd	2,084	1,264	342
United Insurance Group 1,120 722 169 CRN 1,087 683 200 McLardy McShane Partners Pty Ltd 441 265 80 McLardy McShane Partners Pty Ltd 423 196 52 Insurance House Pty Ltd (VIC) 367 209 37 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso Eta Pty Ltd 290 129 32 Consolidated Insurance Brokers 276 139 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso Eta Pty Ltd 290 129 32 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (NSW) 240 132 36 PSC Connect Pty Ltd (NSW) 240 132 36 Steadfast Eastern Insurance Brokers Pty Ltd 219 124 21 <	Community Broker Network	1,960	1,243	384
CBN 1,087 683 200 McLardy McShane Partners Pty Ltd 441 265 80 Regional Insurance Brokers Pty Ltd 417 231 52 PSC Connect Pty Ltd (VIC) 367 209 37 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso EIA Pty Ltd 290 129 32 Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 276 139 31 PSC Connect Pty Ltd (VSW) 240 132 36 PSC Connect Pty Ltd (VSW) 240 132 36 Steadfast Eastern Insurance Brokers Pty Ltd 219 154 47 Pollard Insurance Brokers Pty Ltd 219 154 47 Voverforce Insurance Brokers Pty Ltd 185 106 22 BSJ Insurance Brokers Pty Ltd 185 11 30 </td <td>Ausure Insurance Brokers</td> <td>1,858</td> <td>1,150</td> <td>226</td>	Ausure Insurance Brokers	1,858	1,150	226
McLardy McShane Partners Pty Ltd 441 265 80 Regional Insurance Brokers Pty Ltd 423 196 52 Insurance House Pty Ltd (VIC) 367 299 37 PSC Connect Pty Ltd (VIC) 367 299 37 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australa) Pty Ltd 299 170 38 Aviso EIA Pty Ltd 290 129 32 Consolidated Insurance Strokers 292 170 38 Aviso EIA Pty Ltd 290 129 32 Consolidated Insurance Agencies Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers Pty Ltd 219 154 47 Orlated Thyurance Brokers Pty Ltd 219 124 <	United Insurance Group	1,120	722	169
Regional Insurance Brokers Pyt Ltd 423 196 52 Insurance House Pty Ltd 417 231 52 PSC Connect Pty Ltd (VIC) 367 209 37 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Avise Eta Pty Ltd 290 129 32 Consolidated Insurance Sty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Pscovarial Ensurance Brokers Pty Ltd 219 124 21 Vellard Insurance Brokers Pty Ltd (NSW) 203 124 24 Valva Insurance Brokers Pty Ltd (NSW) 23 124 13 Steadfast IRS Pty Ltd 185 106 22	CBN	1,087	683	200
Insurance House Pty Ltd 417 231 52 PSC Connect Pty Ltd (VIC) 367 209 37 Insurance House Advance 346 212 39 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso EIA Pty Ltd 290 129 32 Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers Pty Ltd 219 154 47 Pollard Insurance Brokers Pty Ltd 219 154 47 Pollard Insurance Prokers Pty Ltd 178 111 30 Over force Insurance Broking Pty Ltd (NSW) 203 124 2	McLardy McShane Partners Pty Ltd	441	265	80
PSC Connect Pty Ltd (VIC) 367 209 37 Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso ETA Pty Ltd 290 129 32 Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 PSC Connect Pty Ltd (NSW) 240 132 36 Brookvale Insurance Brokers 222 135 34 Brookvale Insurance Brokers 219 154 47 Pollad Insurance Brokers Pty Ltd 219 124 21 Coverforce Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd (NSW) 177 92 19 Steadfast IRS Pty Ltd 177 92 19	Regional Insurance Brokers Pty Ltd	423	196	52
Insurance House Advance 346 212 39 Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso EIA Pty Ltd 292 129 32 Consolidated Insurance SPy Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 PSC Connect Pty Ltd (NSW) 240 132 36 Brookvale Insurance Brokers Pty Ltd 29 134 47 Brookvale Insurance Brokers Pty Ltd 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 22 ADK Insurance Brokers Pty Ltd (NSW) 185 106 22 BIS Insurance Brokers Pty Ltd 177 92 19 Absta Insurance Brokers Pty Ltd 176 107	Insurance House Pty Ltd	417	231	52
Steadfast Taswide Insurance Brokers 326 173 31 Oracle Group (Australia) Pty Ltd 292 170 38 Aviso ETA Pty Ltd 290 129 32 Consolidated Insurance Ryl Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QDD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers Pty Ltd 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 15	PSC Connect Pty Ltd (VIC)	367	209	37
Oracle Group (Australia) Pty Ltd 292 170 38 Aviso EIA Pty Ltd 290 129 32 Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 155 91	Insurance House Advance	346	212	39
Aviso EIA Pty Ltd 290 129 32 Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (QLD) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 188 Brookvale Insurance Brokers Pty Ltd 227 139 188 Brookvale Insurance Brokers Pty Ltd 227 139 148 Steadfast Eastern Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 229 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Proking Pty Ltd (NSW) 203 124 21 United Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 94 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 143 90 22 Alliance Insurance Brokers Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 88 Steadfast NSG Insurance Brokers Pty Ltd 133 91 22 Macey Insurance Brokers Pty Ltd 133 91 22 Tony Benrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance Brokers Pty Ltd 130 89 23	Steadfast Taswide Insurance Brokers	326	173	31
Consolidated Insurances Pty Ltd 276 139 31 Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers Pokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Ayiso (Fitzpatrick & Company Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Brokers Pty Lt	Oracle Group (Australia) Pty Ltd	292	170	38
Consolidated Insurance Agencies Pty Ltd 274 195 66 PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Reliance Franchise Partners 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143	Aviso EIA Pty Ltd	290	129	32
PSC Connect Pty Ltd (QLD) 256 129 31 PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Brokers Pty Ltd (NSW) 203 124 24 Coverforce Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 137	Consolidated Insurances Pty Ltd	276	139	31
PSC Connect Pty Ltd (NSW) 240 132 36 Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance - Winbeat site 214 154 60 Coverforce Insurance Brokers Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 143 90 22 Australian Insurance Solvitions - NSW 143 90 22 Macey Insurance Brokers Pty Ltd 139	Consolidated Insurance Agencies Pty Ltd	274	195	66
Centrewest Insurance Brokers Pty Ltd 227 139 18 Brookvale Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance Winbeat site 214 154 60 Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BIS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 <td>PSC Connect Pty Ltd (QLD)</td> <td>256</td> <td>129</td> <td>31</td>	PSC Connect Pty Ltd (QLD)	256	129	31
Brookvale Insurance Brokers 222 135 34 Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance - Winbeat site 214 154 60 Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Brokers Pty Ltd 133 <td>PSC Connect Pty Ltd (NSW)</td> <td>240</td> <td>132</td> <td>36</td>	PSC Connect Pty Ltd (NSW)	240	132	36
Steadfast Eastern Insurance Brokers 219 154 47 Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance - Winibeat site 214 154 60 Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 128 <td>Centrewest Insurance Brokers Pty Ltd</td> <td>227</td> <td>139</td> <td>18</td>	Centrewest Insurance Brokers Pty Ltd	227	139	18
Pollard Insurance Brokers Pty Ltd 219 124 21 United Insurance - Winbeat site 214 154 60 Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 130 89 23 Tony Bemrose Insurance Brokers Pty Ltd 130	Brookvale Insurance Brokers	222	135	34
United Insurance - Winbeat site 214 154 60 Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 130 89 23 Tony Bemrose Insurance Brokers Pty Ltd 130 74 19 Surewise 128 70 14	Steadfast Eastern Insurance Brokers	219	154	47
Coverforce Insurance Broking Pty Ltd (NSW) 203 124 24 ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14 </td <td>Pollard Insurance Brokers Pty Ltd</td> <td>219</td> <td>124</td> <td>21</td>	Pollard Insurance Brokers Pty Ltd	219	124	21
ADK Insurance Brokers Pty Ltd 185 106 22 BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 95 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Brokers Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance Solutions - NSW 130 74 19 Surewise 128 70 144	United Insurance - Winbeat site	214	154	60
BJS Insurance Brokers Pty Ltd 178 111 30 Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Coverforce Insurance Broking Pty Ltd (NSW)	203	124	24
Steadfast IRS Pty Ltd 177 92 19 Reliance Franchise Partners 176 107 37 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	ADK Insurance Brokers Pty Ltd	185	106	22
Reliance Franchise Partners Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 99 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise	BJS Insurance Brokers Pty Ltd	178	111	30
Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 169 94 9 Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Steadfast IRS Pty Ltd	177	92	19
Apollo Risk Services 160 96 14 Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Reliance Franchise Partners	176	107	37
Phoenix Insurance Brokers Pty Ltd 155 91 25 Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers Pty Ltd 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance Strokers Pty Ltd 130 74 19 Surewise 128 70 14	Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd)	169	94	9
Australian Insurance Solutions - NSW 143 100 23 Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance Strokers Pty Ltd 130 74 19 Surewise 128 70 14	Apollo Risk Services	160	96	14
Alliance Insurance Broking Services Pty Ltd 143 90 22 Macey Insurance Brokers Pty Ltd 139 88 8 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance Survey 130 74 19 Surewise 128 70 14	Phoenix Insurance Brokers Pty Ltd	155	91	25
Macey Insurance Brokers Pty Ltd 139 88 8 Steadfast NSG Insurance Brokers 137 71 13 Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Australian Insurance Solutions - NSW	143	100	23
Steadfast NSG Insurance Brokers1377113Network Insurance Group1376016Blackburn Insurance Brokers Pty Ltd1339122Tony Bemrose Insurance Brokers Pty Ltd1308923Dunk Insurance1307419Surewise1287014	Alliance Insurance Broking Services Pty Ltd	143	90	22
Network Insurance Group 137 60 16 Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Macey Insurance Brokers Pty Ltd	139	88	8
Blackburn Insurance Brokers Pty Ltd 133 91 22 Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Steadfast NSG Insurance Brokers	137	71	13
Tony Bemrose Insurance Brokers Pty Ltd 130 89 23 Dunk Insurance 130 74 19 Surewise 128 70 14	Network Insurance Group	137	60	16
Dunk Insurance 130 74 19 Surewise 128 70 14	Blackburn Insurance Brokers Pty Ltd	133	91	22
Surewise 128 70 14	Tony Bemrose Insurance Brokers Pty Ltd	130	89	23
	Dunk Insurance	130	74	19
Allsafe Insurance Brokers Pty Ltd 126 71 17	Surewise	128	70	14
	Allsafe Insurance Brokers Pty Ltd	126	71	17