

# Insurer Monthly Report



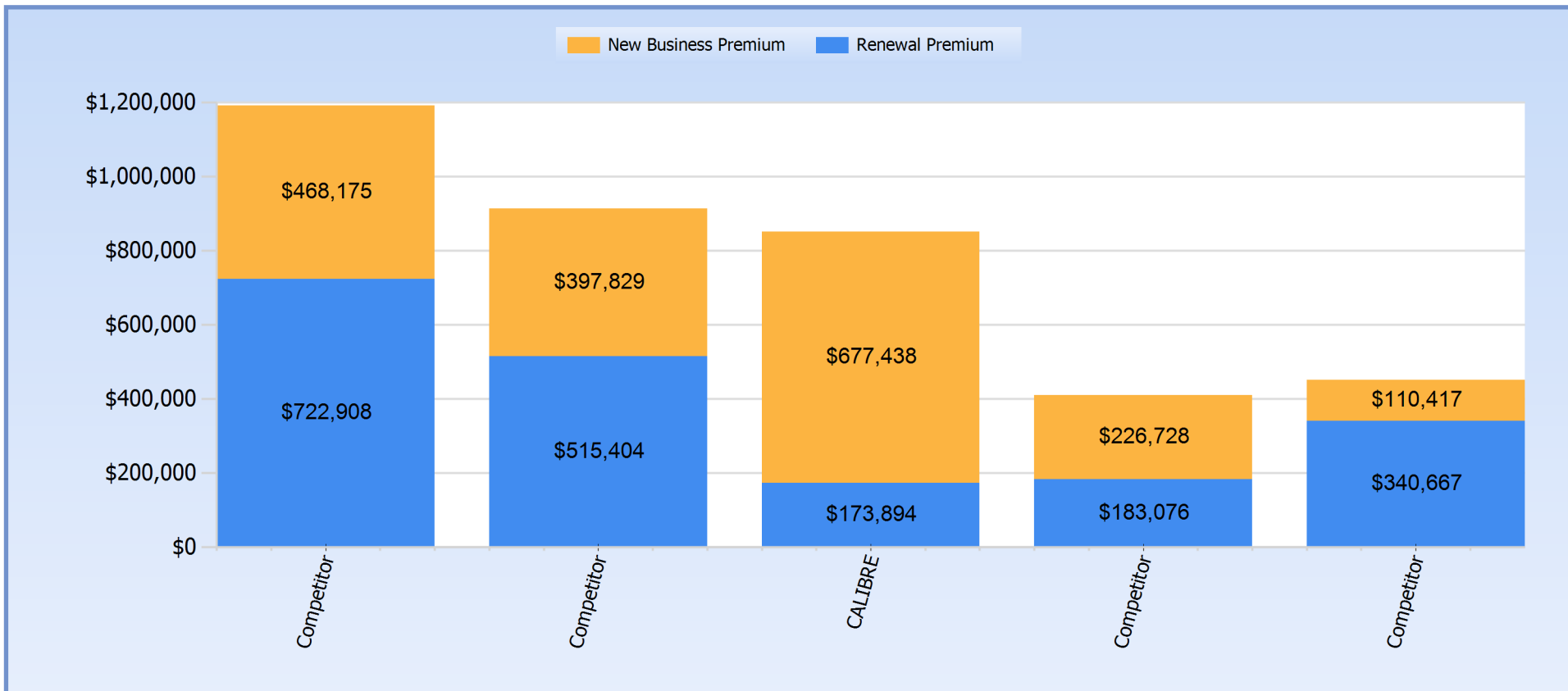
Report Period : April 2016

Insurer: CALIBRE

Product : Business Pack

## Bound Premium Summary for all Insurers

New Business and Renewal bound responses via Virtual Underwriter Bound premium means base premium excluding all fees, levies and charges



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## **New Business**

Total Bound Premium for New Business for all Insurers: \$1,880,588

Total Bound Premium for New Business for CALIBRE : \$677,438

Average Bound Premium for New Business for all Insurers : \$1,184

## **Renewal**

Total bound premium for Renewals for all insurers : \$1,935,948

Total bound premium for Renewals for CALIBRE : \$173,894

Average Bound Premium for Renewals for all Insurers : \$1,464

## **Bound Opportunities**

Number of opportunities bound in April by all insurers : 4325

Number of opportunities bound in April by CALIBRE : 972

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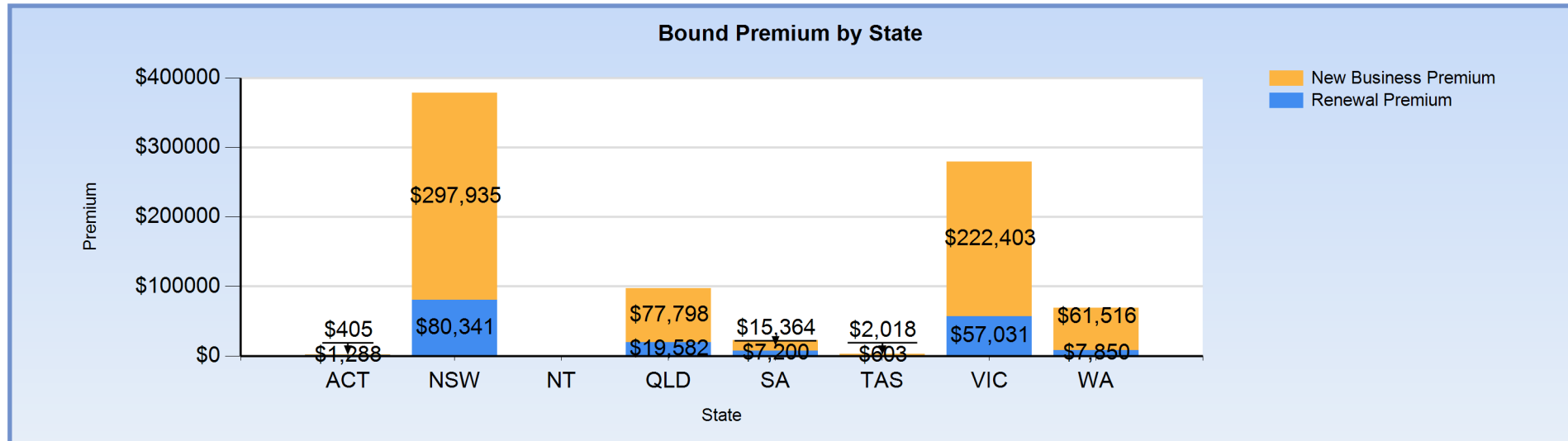


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## Bound Premium Summary by State



State	Total New Business bound Premium for CALIBRE	Total Renewal bound Premium for CALIBRE
ACT	\$405	\$1,288
NSW	\$297,935	\$80,341
NT	\$0	\$0
QLD	\$77,798	\$19,582
SA	\$15,364	\$7,200
TAS	\$2,018	\$603
VIC	\$222,403	\$57,031
WA	\$61,516	\$7,850

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**Report Period : April 2016**

**Insurer: CALIBRE**

**Product : Business Pack**

## Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 9177

Number of opportunities presented to CALIBRE : 6033

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$11,033,545

Value of opportunities presented to CALIBRE as determined by quotes from all insurers : \$8,564,072

Value of opportunities presented to CALIBRE as determined by quotes from CALIBRE : \$3,993,625

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,202

Average quoted premium for CALIBRE as determined by quotes from all insurers : \$1,420

Average quoted premium for CALIBRE as determined by quotes from CALIBRE : \$662

Number of opportunities bound in April by all insurers : 4325

Number of opportunities presented in April and bound in April by all insurers : 2989

Number of opportunities presented in Previous Months and bound in April by all insurers : 1336

Number of opportunities bound in April by CALIBRE : 972

Number of opportunities presented in April and bound in April by CALIBRE : 730

Number of opportunities presented in Previous Months and bound in April by CALIBRE : 242

Average number of insurers an opportunity is presented to: 3

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## Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 41

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

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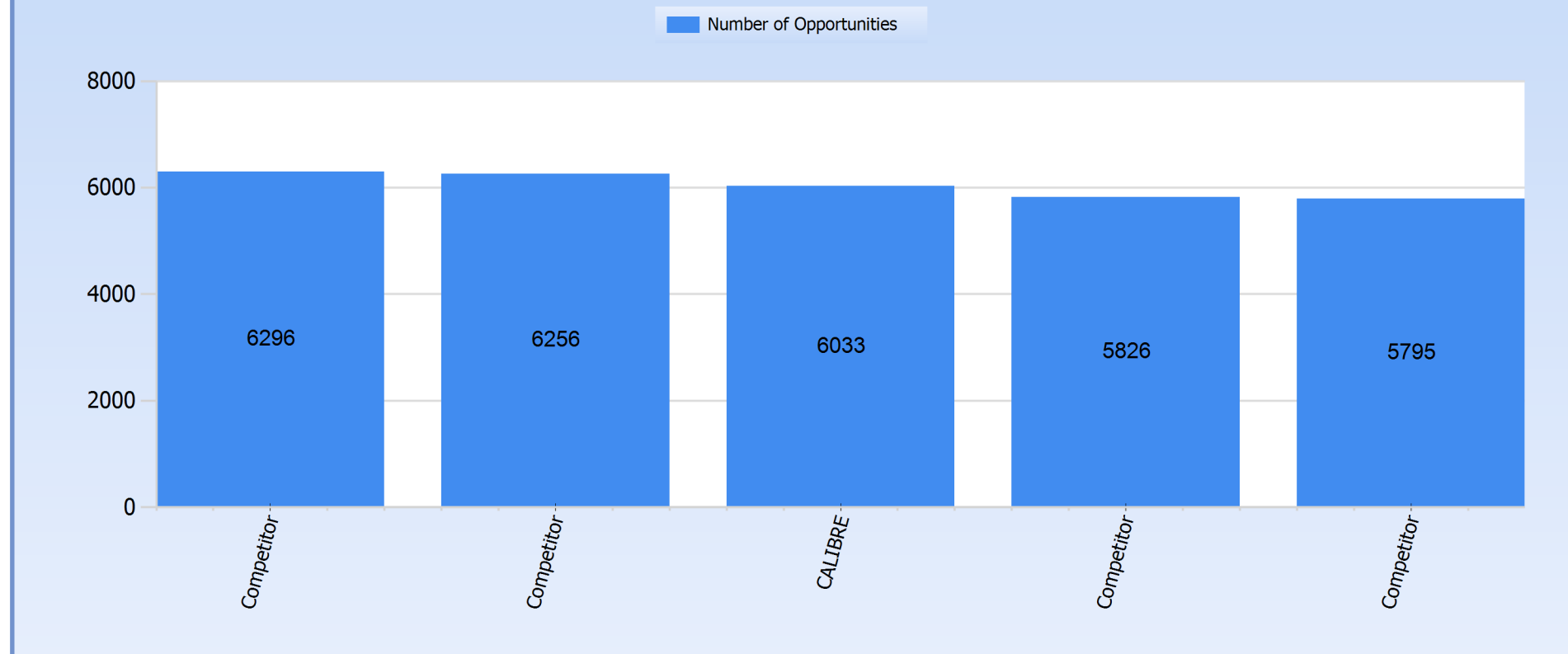


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## Opportunities Presented in this Month



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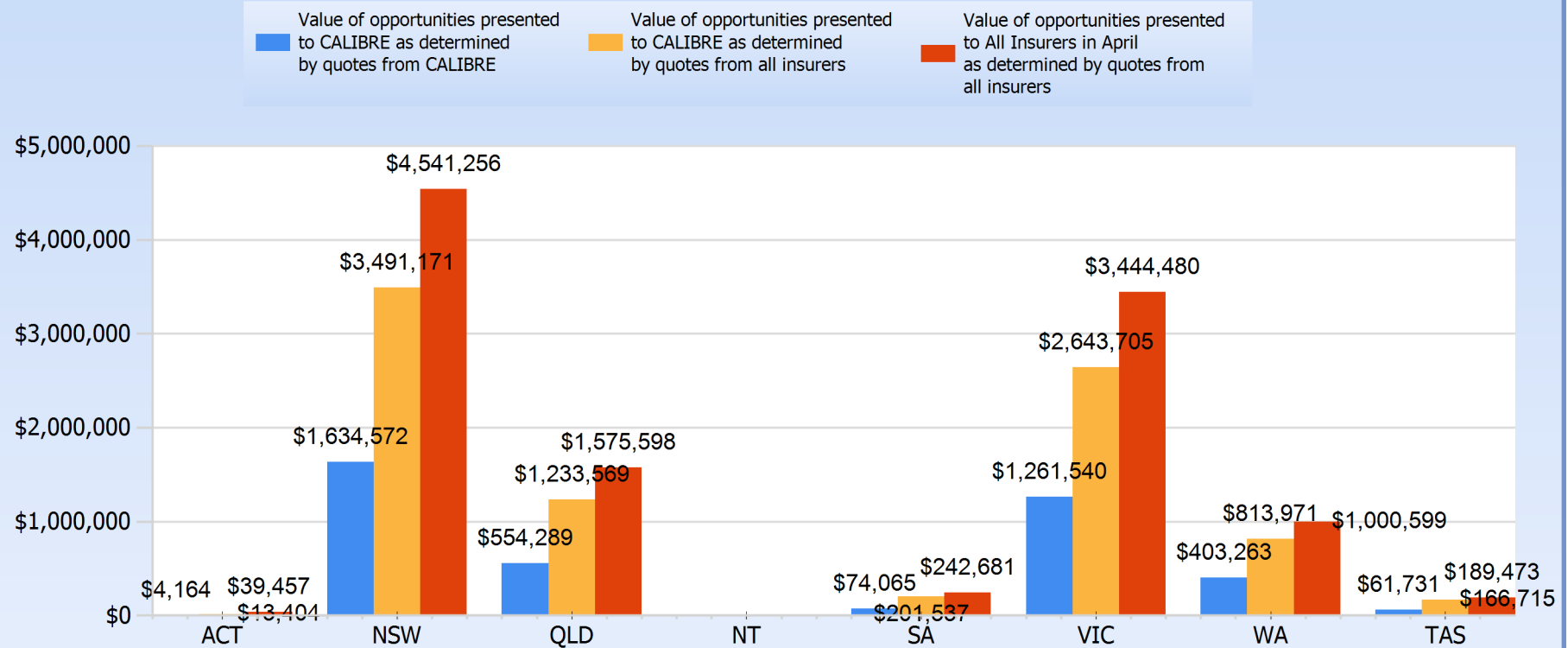


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## Quoted Premium by State for Opportunities Presented in this Month



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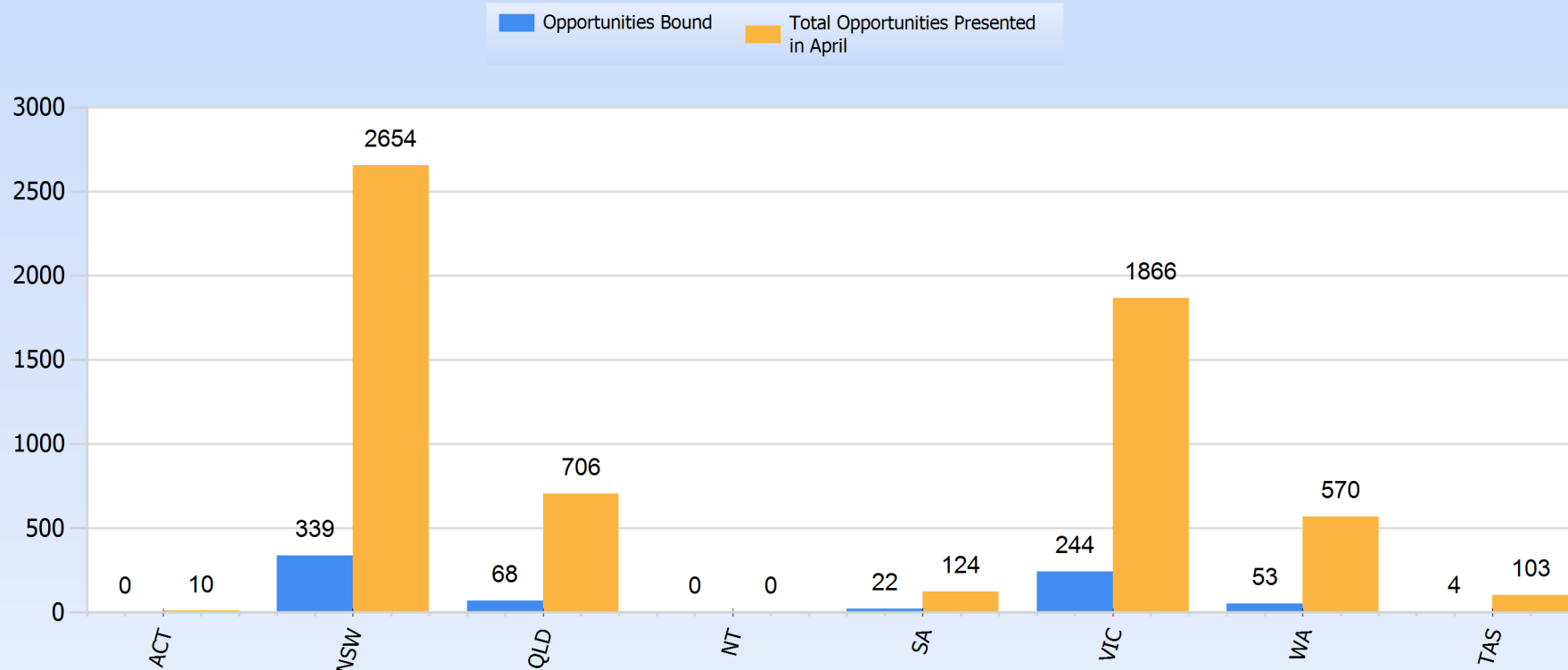


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## Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in April, where a bind response with a status of "Bound" was returned.



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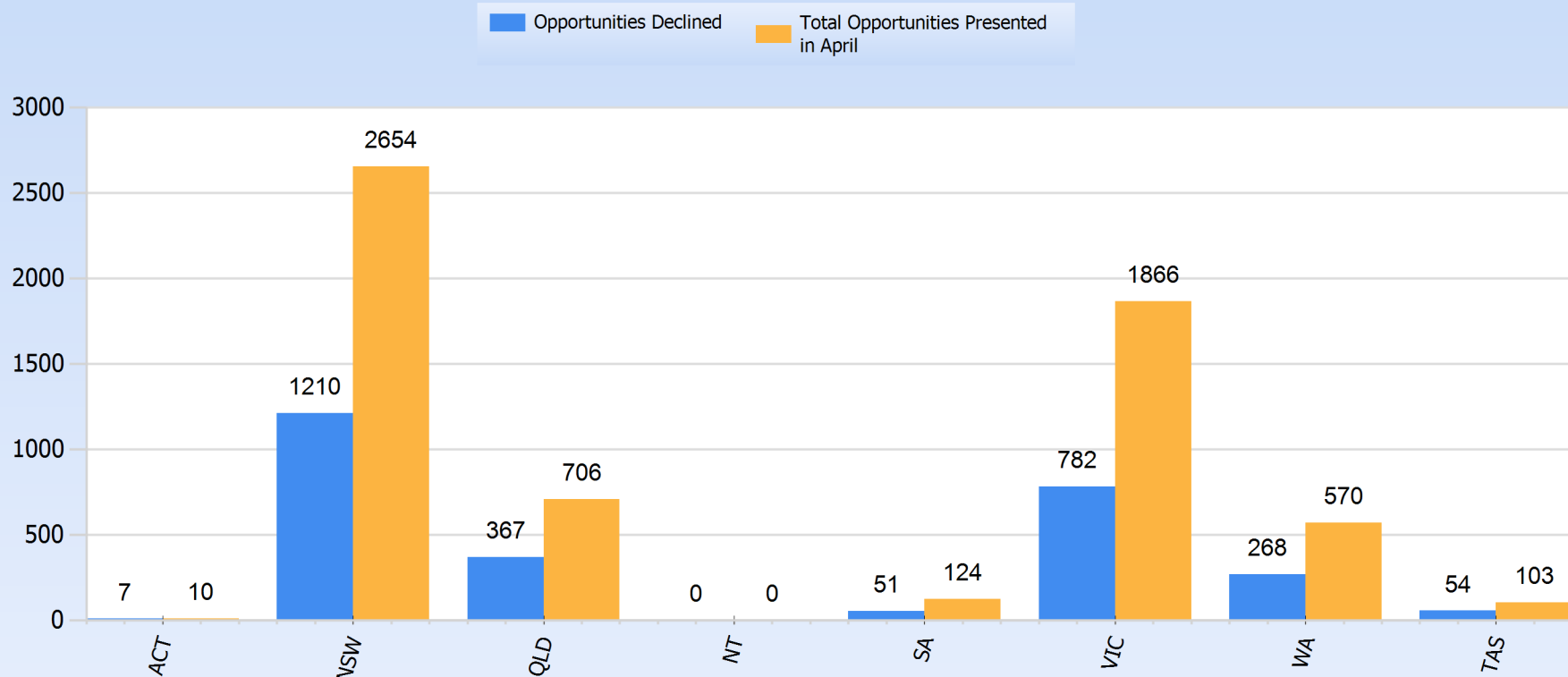


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## Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in April, where one or more quote responses with a status of "Declined" was returned.

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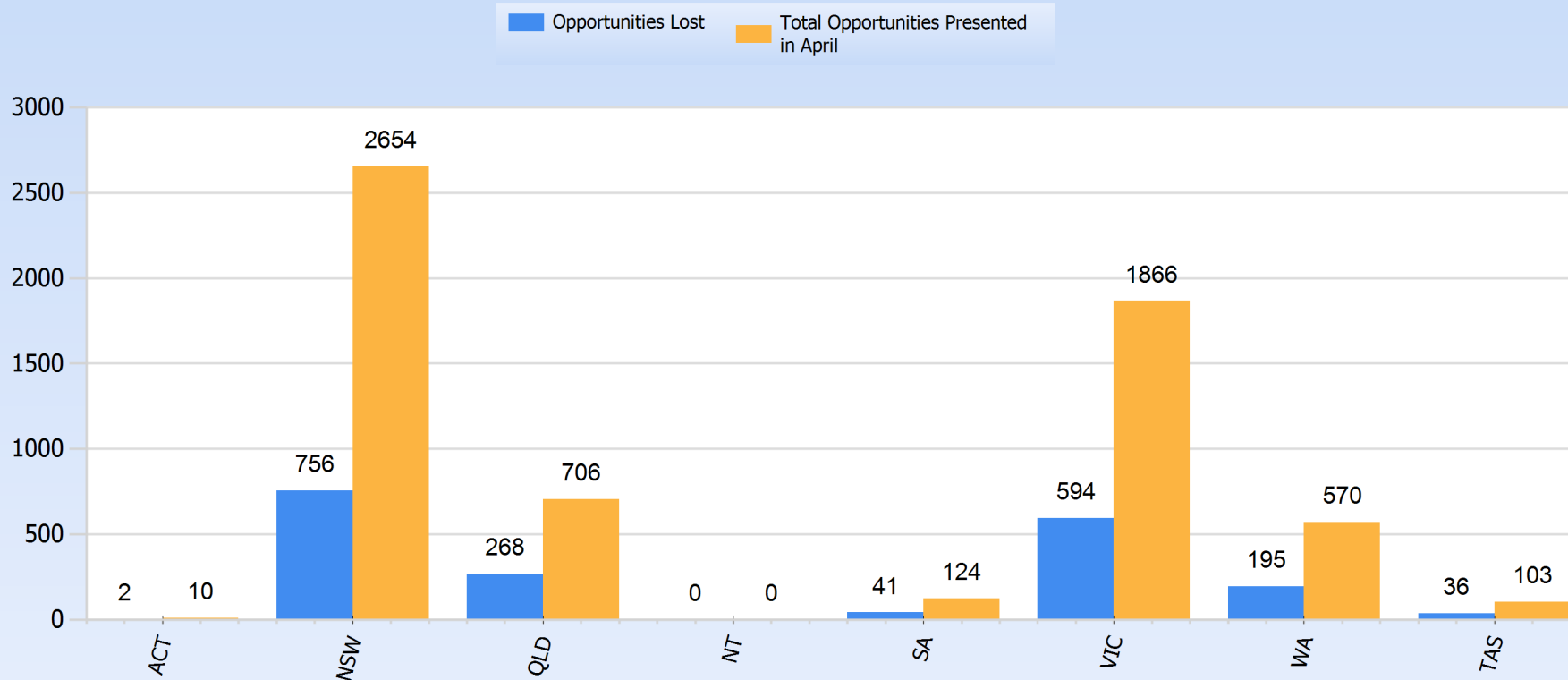


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## Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in April, that have not been declined and a quote loss notification has been received by the underwriter.

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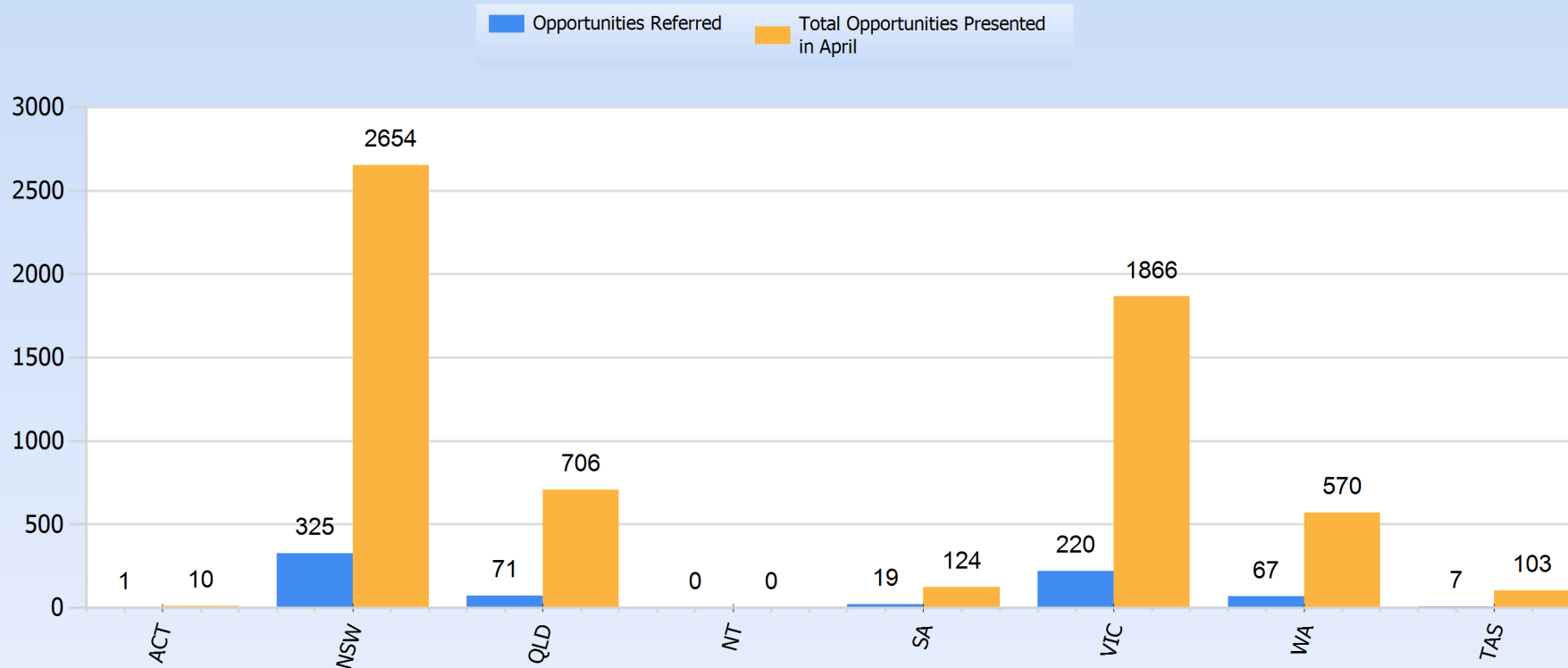


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## Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in April, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

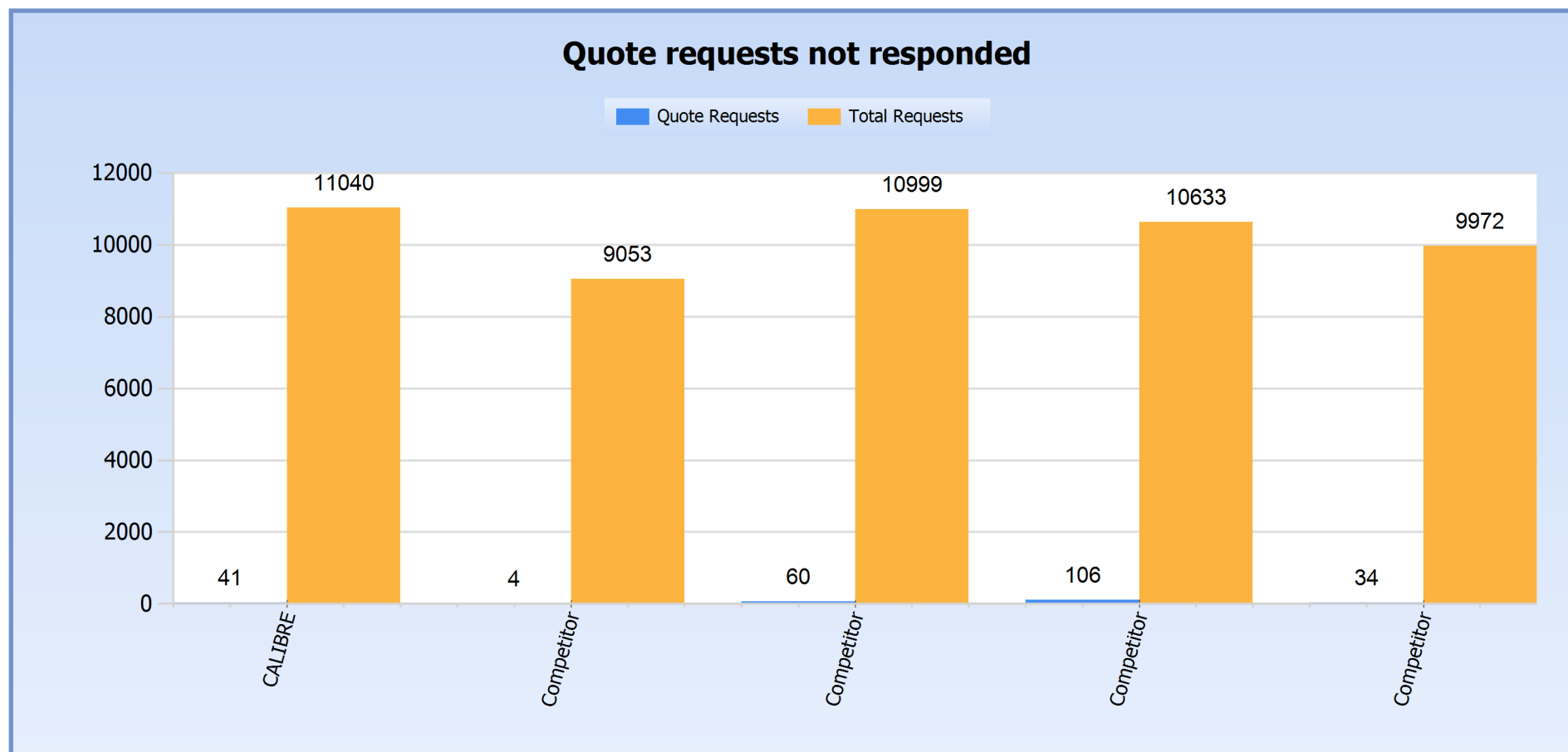
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Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

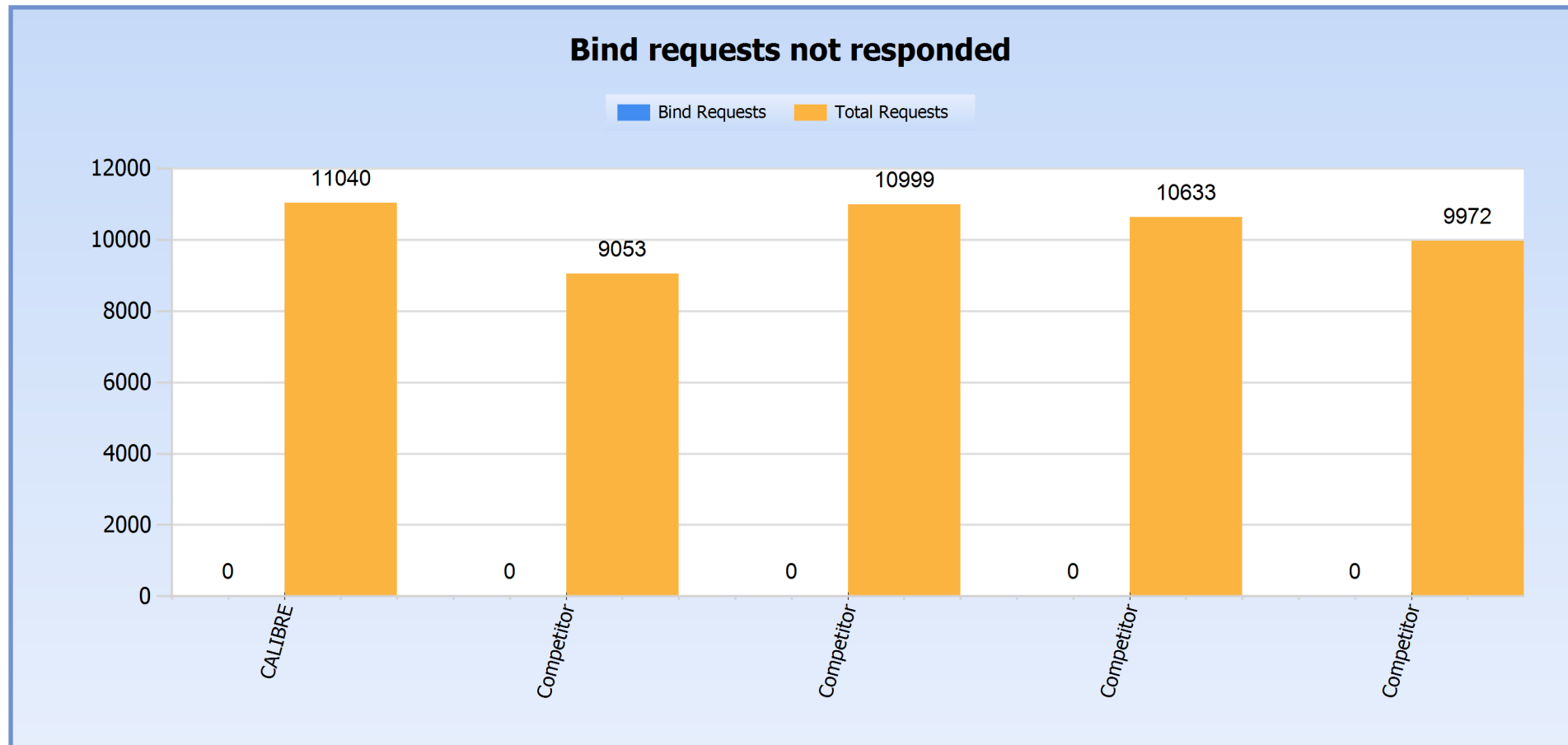
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Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

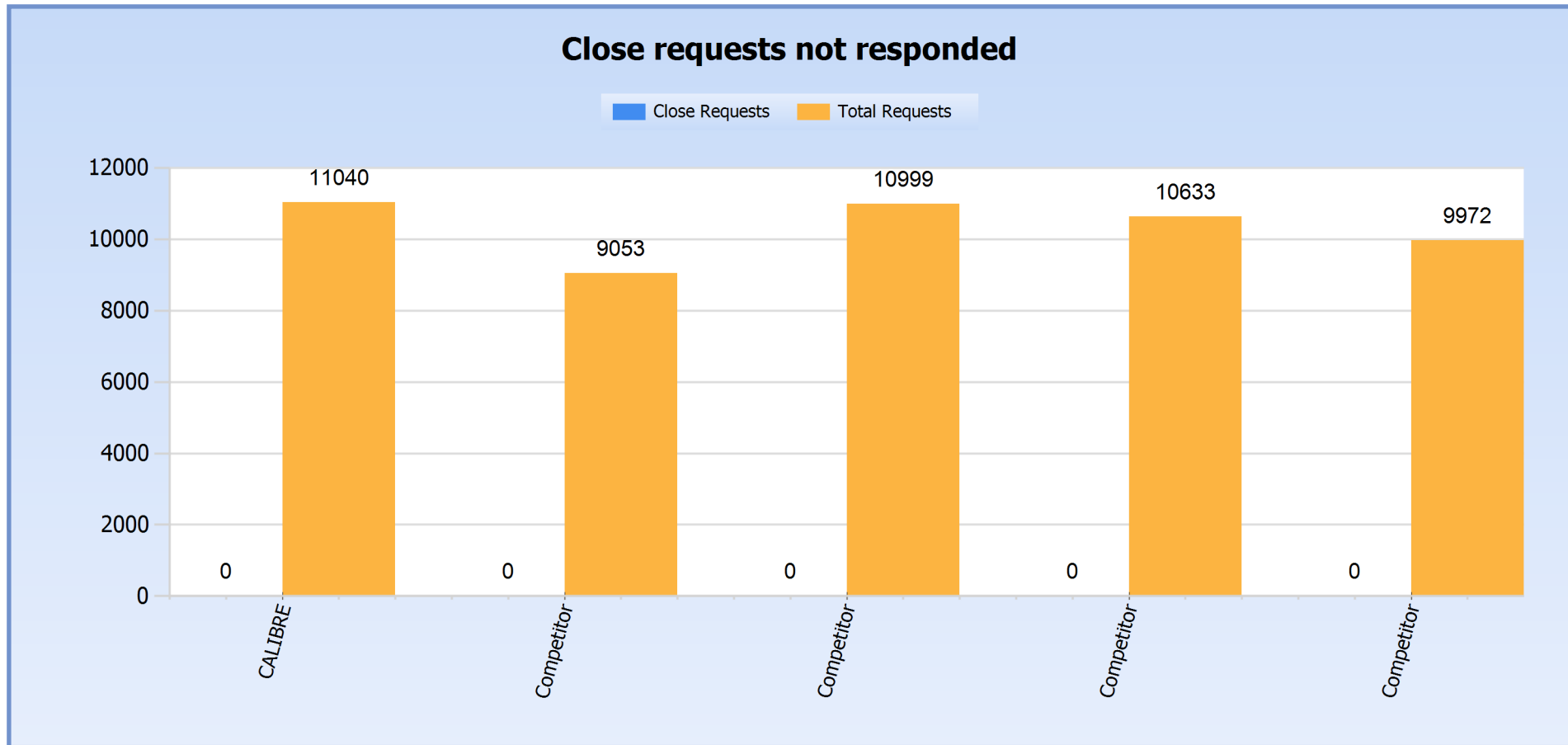
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Close requests submitted in the reporting period but not responded to by the end of the reporting period.