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Base Premium

Base premium of policies bound during the reporting period includes cancellations and endorsements but excludes statutory charges. Average base calculates the premium of new business and renewals, and excludes endorsements and cancellations.

Monthly Base Premium

\$2,225,889

Fiscal Year to Date Base Premium

\$15,628,065

Rolling 12 Base Premium

\$21,537,174

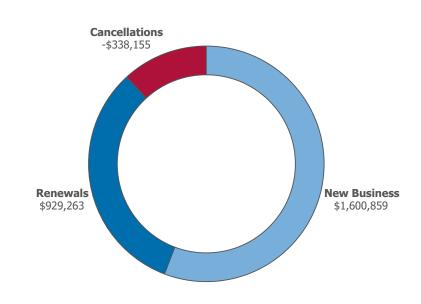
Allianz - Average Base Premium

\$1,570

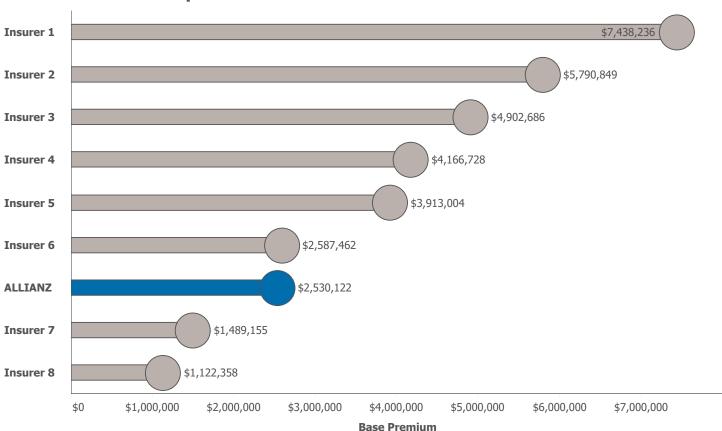
All Insurers - Average Base Premium

\$1,892

Transaction Type Breakdown

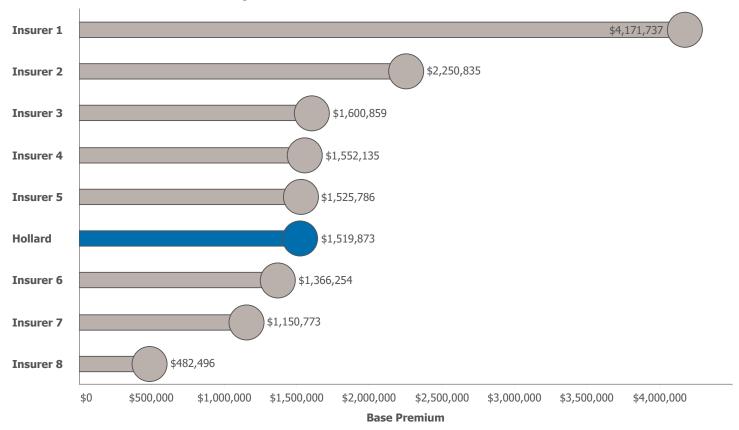


Overall Insurer Comparison

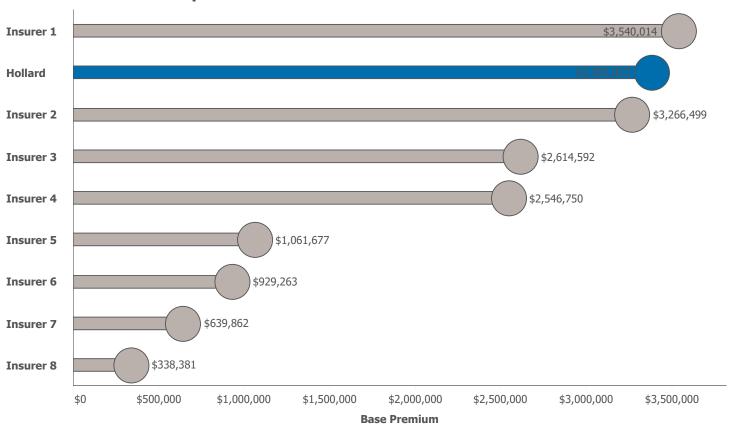


Base Premium

New Business Insurer Comparison



Renewal Insurer Comparison

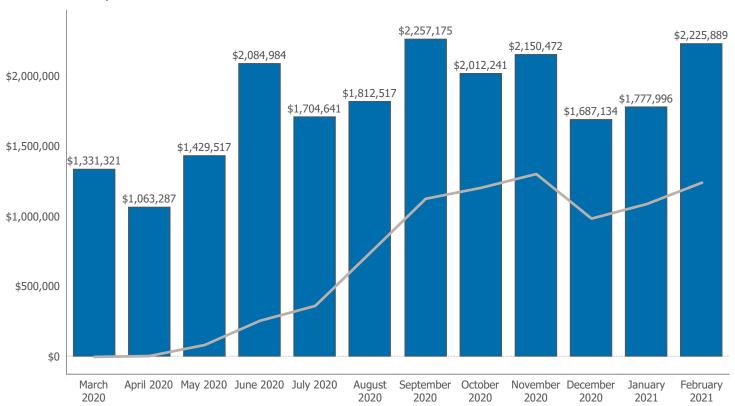


Base Premium

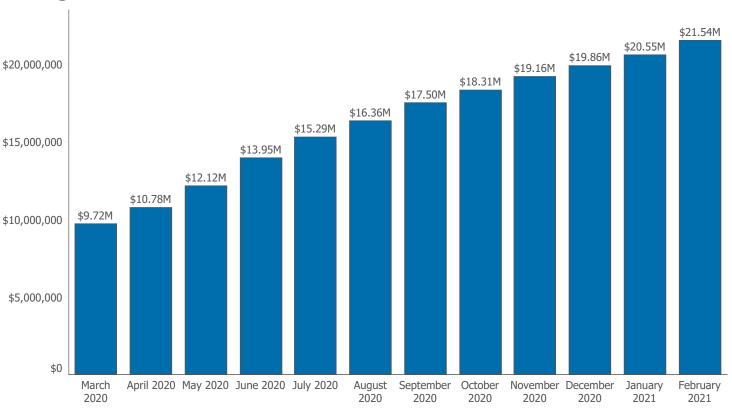
Base premium of policies bound during the reporting period includes cancellations and endorsements and is measured on the bound date of policies.

Base Premium by Month

CURRENT YEAR | PRIOR YEAR



Rolling 12 Months Base Premium



Strictly Commercial-in-Confidence

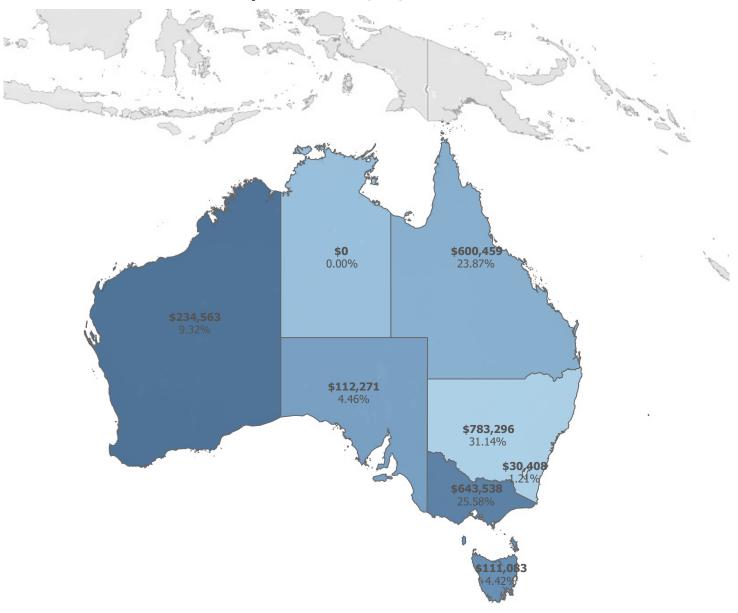
State Activity

Base premium of policies bound during the reporting period excludes cancellations and endorsements and is measured on the bound date of policies.

State Activity Breakdown for 01/02/2021

	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	Grand Total
New Business	\$24,110	\$503,157	\$0	\$371,631	\$59,552	\$77,971	\$398,187	\$166,250	\$1,600,859
Renewals	\$6,298	\$280,139	\$0	\$228,828	\$52,719	\$33,111	\$245,351	\$68,313	\$914,759
Grand Total	\$30,408	\$783,296	\$0	\$600,459	\$112,271	\$111,083	\$643,538	\$234,563	\$2,515,618

Base Premium Breakdown by State for 01/02/2021



New Business Opportunities

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

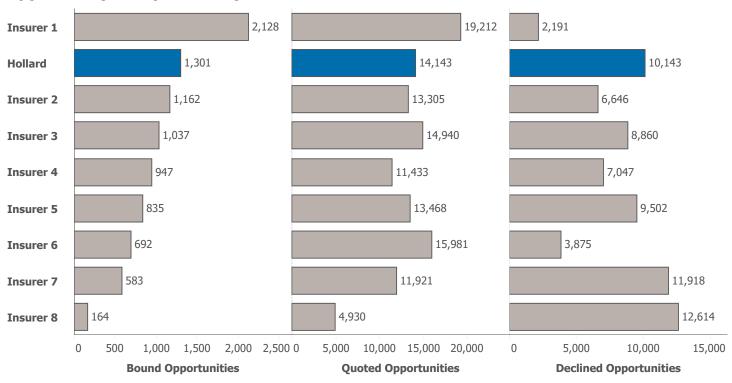
Total Opportunities		Declined Opportunities		Quoted Opportunities			Bound Opportunities	
25,704		10,143		14,143			1,301	
Total Opportunities								
ACT NSW	1	NT	QLD	SA	TAS		VIC	WA
296 7,614	1	125	5,491	1,122	853		7,356	2,847
Declined Opport	unities							
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Declined Opportunities	85	2,734	70	2,638	460	363	2,673	1,120
Decline Rate	28.72%	35.91%	56.00%	48.04%	41.00%	42.56%	36.34%	39.34%
Quoted Opportui								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Quoted Opportunities	198	4,419	47	2,652	614	433	4,229	1,551
Quote Rate	93.84%	90.55%	85.45%	92.95%	92.75%	88.37%	90.31%	89.81%
Bound Opportunities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Bound Opportunities	21	451	0	254	63	39	351	122
Strike Rate	10.61%	10.21%	0.00%	9.58%	10.26%	9.01%	8.30%	7.87%

New Business Opportunities - Insurer Comparison

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Declined Opportunities are based on the final state of the business. If an insurer returns a request for more information, that is captured as a 'referral' and is not a decline in the final state of business.

Opportunity Comparison by Insurer



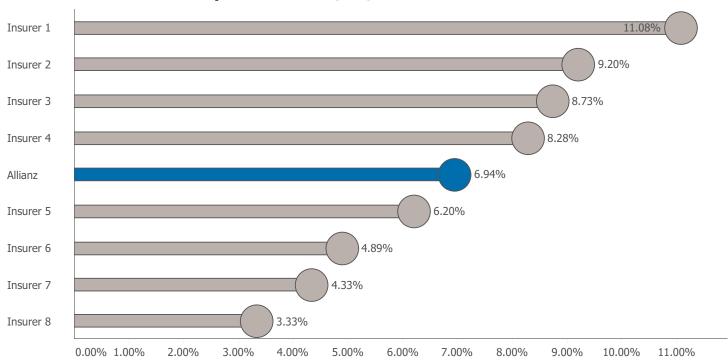
Opportunity Comparison by Insurer

	Insurer 1	Hollard	Insurer 2	Insurer 3	Insurer 4	Insurer 5	Insurer 6	Insurer 7	Insurer 8
Total Opportunities	26,942	25,704	27,296	26,659	26,187	26,360	27,046	26,980	26,914
Declined Opportunities	2,191	10,143	6,646	8,860	7,047	9,502	3,875	11,918	12,614
Decline Rate	8.13%	39.46%	24.35%	33.23%	26.91%	36.05%	14.33%	44.17%	46.87%
Quoted Opportunities	19,212	14,143	13,305	14,940	11,433	13,468	15,981	11,921	4,930
Bound Opportunities	2,128	1,301	1,162	1,037	947	835	692	583	164
Strike Rate	11.08%	9.20%	8.73%	6.94%	8.28%	6.20%	4.33%	4.89%	3.33%

Strike Rate

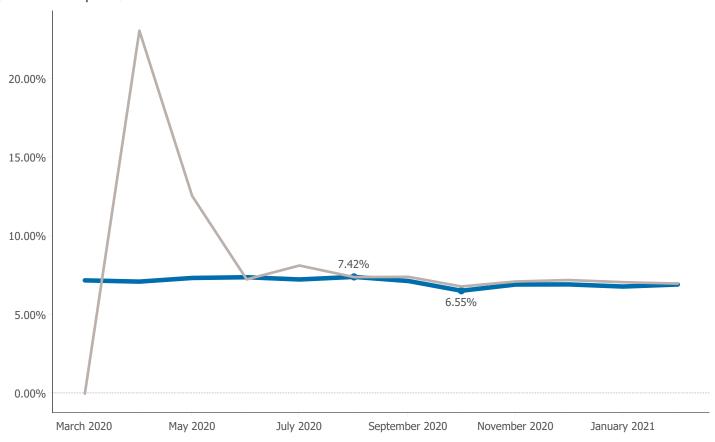
The strike rate is the total bound opportunities divided by the number of quoted opportunities and is measured at the inception date of the opportunity across all new business transactions.

Strike Rate Insurer Comparison for 01/02/2021



Strike Rate by Month

CURRENT YEAR | PRIOR YEAR



Renewal Opportunities

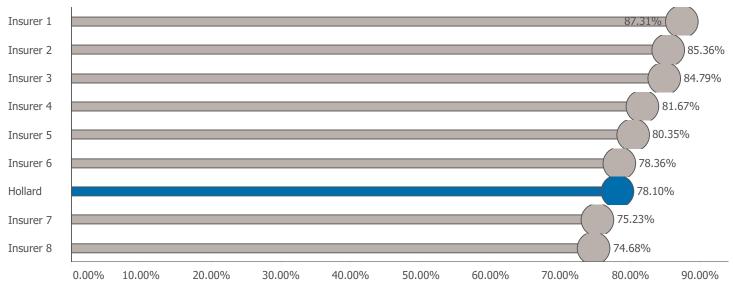
Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Total Opportunities		Declined Opportunities		Quoted Opportunities			Bound Opportunities	
749		24		720			588	
Total Opportuni	ties							
ACT NS	w	NT QLE		SA TAS		5	VIC	WA
7 21:	8	0	187	41	27		186	83
Declined Opport	tunities							
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Declined Opportunities	0	7	0	5	2	0	5	5
Decline Rate	0.00%	3.21%	0.00%	2.67%	4.88%	0.00%	2.69%	6.02%
Quoted Opportu								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Quoted Opportunities	7	210	0	180	39	27	179	78
Quote Rate	100.00%	99.53%	0.00%	98.90%	100.00%	100.00%	98.90%	100.00%
Bound Opportunities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA
Bound Opportunities	6	166	0	155	36	24	145	56
Retention Rate	85.71%	79.05%	0.00%	86.11%	92.31%	88.89%	81.01%	71.79%

Renewal Retention

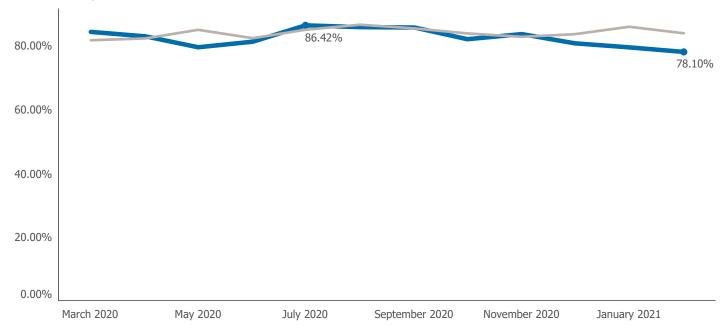
Renewal retention is based on the inception date of all renewal quotes, and is calculated as the total bound renewal opportunities divided by the number of quoted renewal opportunities.

Renewal Retention Rate Insurer Comparison for 01/02/2021



Renewal Retention by Month



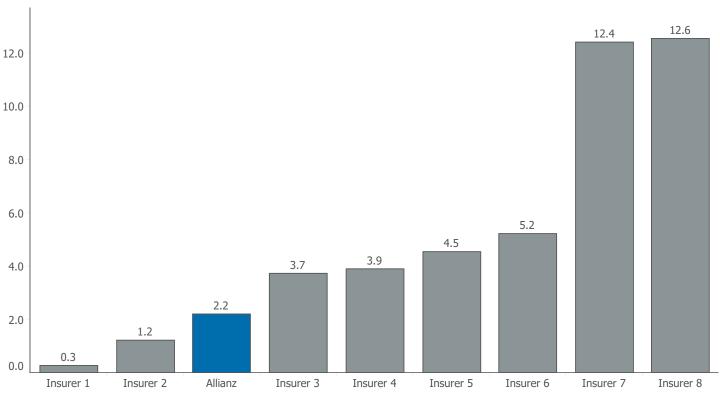


Renewal Retention Breakdown

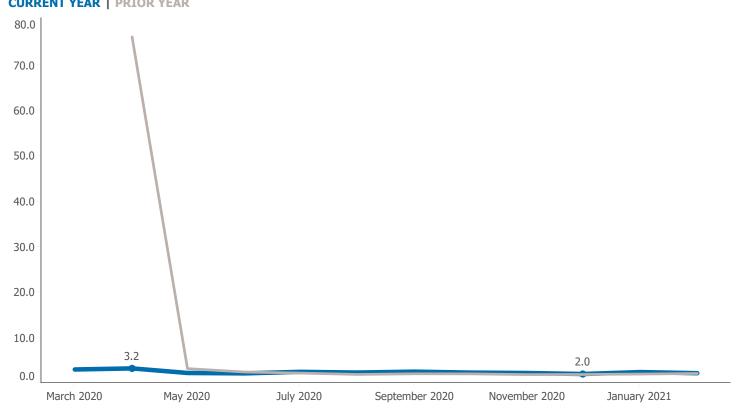
Response Times

Response time is the average time between a broker sending a quote request message and the insurer responding to the message. It excludes auto rated responses where applicable. The time is calculated between the hours of 9am - 5pm AEST, Monday to Friday, inclusive of public holidays and is reported at the inception date of the opportunity.

Response Time (Hours) Insurer Comparison



Response Time (Hours) by Month CURRENT YEAR | PRIOR YEAR



Occupation Listings

The following lists are made up of the top 20 occupations presented to the Insurer and the Top 20 occupations across the SCTP portfolio, based on the inception date of an opportunity. The lists are inclusive of both new business and renewal transactions.

Allianz's Top 20 Presented Occupations

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	1,997	1,075	123
Property Owner - Factory/Industrial	1,429	731	116
Carpenter	604	527	127
Plumber	598	375	91
Electrician	521	324	110
Handyman / Property Maintenance	477	233	38
Property Owner - Noc	447	196	27
Property Owner - Office (Single Storey)	439	315	39
Property Owner - Warehouse	394	176	25
Restaurant, Licensed, With Deep Frying	382	247	49
Property Owner - Office (Multi Storey)	381	185	50
Hairdressing Service	342	302	82
Road Freight Transport Service - No Storage	315	121	13
Beauty Salon Operation	272	237	56
Earthmoving	264	76	8
Cleaning Service Noc	204	115	34
Cafe Operation, Not Licensed With Deep Frying	199	152	39
Electricians - Commercial	197	106	20
Motor Mechanics	176	125	8

Brokerage Performance

The following list is made up of the top 40 brokerages by presented opportunities to the Insurer, based on the inception date of an opportunity.

Hollard's Top Brokerages by Presented Opportunities

Russilur Insurance Brokers 2,230 1,470 108 Resilur Insurance Broking Ply Ltd 1,943 1,058 125 Community Broker Network 1,654 990 154 CEN 1,155 696 66 United Insurance Group 1,057 659 59 Regional Insurance Brokers Pty Ltd 488 287 34 McLardy McShane Partners Pty Ltd 428 231 22 Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Aviso EIA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Seadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurance Brokers Pty Ltd 230 147 29 Steadfast Insurance Brokers Pty Ltd 230 147 19 <t< th=""><th></th><th>Presented Opportunities</th><th>Quoted Opportunities</th><th>Bound Opportunities</th></t<>		Presented Opportunities	Quoted Opportunities	Bound Opportunities
Community Broker Network 1,654 990 654 CBN 1,155 696 66 United Insurance Group 1,057 659 59 Regional Insurance Brokers Pty Ltd 488 287 34 McLardy McShane Partners Pty Ltd 428 231 22 Insurance House Pty Ltd 410 239 35 Insurance House Pty Ltd (VIC) 335 174 20 PSC Connect Pty Ltd (VIC) 335 174 20 Avise Ela Pty Ltd 291 433 18 Centrewest Insurance Brokers Pty Ltd 291 433 18 Centrewest Insurance Brokers 279 155 32 Cracial Group (Australia) Pty Ltd 275 146 14 Consolidated Insurance Brokers Pty Ltd 230 145 24 Cracial Eric Insurance Brokers Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd (NSW) 207 133 24 Procentic Insurance Brokers 208 114 15 <	Ausure Insurance Brokers	2,230	1,470	108
CBN 1,155 696 66 United Insurance Group 1,057 559 59 Regional Insurance Brokers Pty Ltd 488 287 34 McLardy McShap Partners Pty Ltd 428 231 22 Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Aviso EIA Pty Ltd 291 433 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 273 172 19 Oracle Group (Australia) Pty Ltd 273 172 19 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 273 172 19 Steadfast Insurance Brokers Pty Ltd 230 127 19 Oracle Group (Australia) Pty Ltd 210 23 172 19	Resilium Insurance Broking Pty Ltd	1,943	1,058	125
United Insurance Group 1,057 659 59 Regional Insurance Brokers Pty Ltd 488 287 34 McLardy McShane Partners Pty Ltd 410 239 35 Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Vivio EIA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 273 146 14 Oracle Group (Australia) Pty Ltd 273 172 19 Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd (NSW) 207 133 24 Pollard Insurance Brokers Pty Ltd (NSW) 207 133 24 Post Consolidated Insurance Brokers Pty Ltd (NSW) 184	Community Broker Network	1,654	990	154
Regional Insurance Brokers Pty Ltd 488 287 34 McLardy McShane Partners Pty Ltd 428 231 22 Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Aviso ETA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 273 172 19 Steadfast Taswyle Insurance Brokers Pty Ltd 230 145 24 Consolidated Insurance Agencies Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd 203 114 7 Consolidated Insurance Brokers Pty Ltd 203 114 7 Consolidated Insurance Brokers Pty Ltd (NSW) 207 133 24 Consolidated Insurance Brokers Pty Ltd (NSW)	CBN	1,155	696	66
McLardy McShane Partners Py Ltd 428 231 22 Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Aviso EIA Py Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Ornsolidated Insurance Brokers Pty Ltd 230 127 19 Steadfast IRS Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd 204 116 19 Proclovale Insurance Brokers Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance Winbeat site 185 18 3	United Insurance Group	1,057	659	59
Insurance House Pty Ltd 410 239 35 Insurance House Advance 366 226 29 PSC Connet Pty Ltd (VIC) 335 174 20 Aviso EIA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurance Pty Ltd 230 127 19 Steadfast IRS Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 230 127 19 Consolidated Insurance Brokers 208 114 7 Coverforce Insurance Brokers 208 114 7 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance Brokers Pty Ltd 18 108 4	Regional Insurance Brokers Pty Ltd	488	287	34
Insurance House Advance 366 226 29 PSC Connect Pty Ltd (VIC) 335 174 20 Aviso EIA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 145 24 Pollard Insurance Agencies Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 214 116 19 Brookvale Insurance Brokers Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance Brokers Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108	McLardy McShane Partners Pty Ltd	428	231	22
PSC Connect Pty Ltd (VIC) 335 174 20 Aviso EIA Pty Ltd 291 143 18 Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Oracel Group (Australia) Pty Ltd 230 127 19 Steadfast IRS Pty Ltd 230 127 19 Oracel flasurance Brokers Pty Ltd 230 127 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 BIS Insurance Brokers Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers Pty Ltd 186 94	Insurance House Pty Ltd	410	239	35
Aviso EIA Pty Ltd	Insurance House Advance	366	226	29
Centrewest Insurance Brokers Pty Ltd 281 155 21 Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 273 172 19 Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 Millianurance Pty Ltd (QLD) 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 100 14 Psc Lita (Expatrick & Company Insurance Brokers Pty Ltd 162	PSC Connect Pty Ltd (VIC)	335	174	20
Steadfast Taswide Insurance Brokers 279 155 32 Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 273 172 19 Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance Problems site 197 119 31 BIS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 162 97 18 Macey Insurance Brokers Pty Ltd 148 <	Aviso EIA Pty Ltd	291	143	18
Oracle Group (Australia) Pty Ltd 275 146 14 Consolidated Insurances Pty Ltd 273 172 19 Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Brokers Prokers 208 114 15 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75	Centrewest Insurance Brokers Pty Ltd	281	155	21
Consolidated Insurances Pty Ltd 273 172 19 Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Brokers Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 148 75 <td>Steadfast Taswide Insurance Brokers</td> <td>279</td> <td>155</td> <td>32</td>	Steadfast Taswide Insurance Brokers	279	155	32
Steadfast IRS Pty Ltd 230 145 24 Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BSS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers Pty Ltd 185 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 148 77	Oracle Group (Australia) Pty Ltd	275	146	14
Pollard Insurance Brokers Pty Ltd 230 127 19 Consolidated Insurance Agencies Pty Ltd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers Pty Ltd 185 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Brokers Australia Pty Ltd 138	Consolidated Insurances Pty Ltd	273	172	19
Consolidated Insurance Agencies Pty Lttd 214 116 19 Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Maccy Insurance Brokers Pty Ltd 151 78 4 Phoenix Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 148 75 9 Scott and Broad Pty Ltd 148 77 22 Network Insurance Brokers Australia Pty Ltd 138 68 </td <td>Steadfast IRS Pty Ltd</td> <td>230</td> <td>145</td> <td>24</td>	Steadfast IRS Pty Ltd	230	145	24
Brookvale Insurance Brokers 208 114 7 Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 143 75 9 Scott and Broad Pty Ltd 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60	Pollard Insurance Brokers Pty Ltd	230	127	19
Coverforce Insurance Broking Pty Ltd (NSW) 207 133 24 PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Australia Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131	Consolidated Insurance Agencies Pty Ltd	214	116	19
PSC Connect Pty Ltd (QLD) 203 114 15 Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 74 16 Alliance Insurance Brokers Australia Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 127 88 8 </td <td>Brookvale Insurance Brokers</td> <td>208</td> <td>114</td> <td>7</td>	Brookvale Insurance Brokers	208	114	7
Apollo Risk Services 202 106 12 United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131 68 11 Steadfast NSG Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 </td <td>Coverforce Insurance Broking Pty Ltd (NSW)</td> <td>207</td> <td>133</td> <td>24</td>	Coverforce Insurance Broking Pty Ltd (NSW)	207	133	24
United Insurance - Winbeat site 197 119 31 BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers 133 68 11 Steadfast NSG Insurance Brokers 133 68 11 Bliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	PSC Connect Pty Ltd (QLD)	203	114	15
BJS Insurance Brokers Pty Ltd 185 108 4 PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers 133 60 8 ALS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Apollo Risk Services	202	106	12
PSC Connect Pty Ltd (NSW) 184 108 7 Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	United Insurance - Winbeat site	197	119	31
Steadfast Eastern Insurance Brokers 176 94 3 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 176 94 3 Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131 68 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 68 68 68 68 68 68 68 68	BJS Insurance Brokers Pty Ltd	185	108	4
Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131 68 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 67 57 5	PSC Connect Pty Ltd (NSW)	184	108	7
Reliance Franchise Partners 164 100 14 Macey Insurance Brokers Pty Ltd 162 97 18 Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Brokers Australia Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131 68 111 Elliott Insurance Brokers 127 88 8 68 68 68 11 68 68 68 68	Steadfast Eastern Insurance Brokers	176	94	3
Macey Insurance Brokers Pty Ltd1629718Phoenix Insurance Brokers Pty Ltd151784ADK Insurance Brokers Pty Ltd148759Scott and Broad Pty Ltd1437722Network Insurance Group1387911Midland Insurance Brokers Australia Pty Ltd1387416Alliance Insurance Broking Services Pty Ltd1386811Steadfast NSG Insurance Brokers133608AIS Insurance Brokers1316811Elliott Insurance Brokers127888Garden State Insurance Brokers Pty Ltd121575	Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd)	176	94	3
Phoenix Insurance Brokers Pty Ltd 151 78 4 ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Reliance Franchise Partners	164	100	14
ADK Insurance Brokers Pty Ltd 148 75 9 Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Macey Insurance Brokers Pty Ltd	162	97	18
Scott and Broad Pty Ltd 143 77 22 Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Phoenix Insurance Brokers Pty Ltd	151	78	4
Network Insurance Group 138 79 11 Midland Insurance Brokers Australia Pty Ltd 138 74 16 Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	ADK Insurance Brokers Pty Ltd	148	75	9
Midland Insurance Brokers Australia Pty Ltd Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Scott and Broad Pty Ltd	143	77	22
Alliance Insurance Broking Services Pty Ltd 138 68 11 Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Network Insurance Group	138	79	11
Steadfast NSG Insurance Brokers 133 60 8 AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Midland Insurance Brokers Australia Pty Ltd	138	74	16
AIS Insurance Brokers 131 68 11 Elliott Insurance Brokers 127 88 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Alliance Insurance Broking Services Pty Ltd	138	68	11
Elliott Insurance Brokers 127 88 8 Garden State Insurance Brokers Pty Ltd 121 57 5	Steadfast NSG Insurance Brokers	133	60	8
Garden State Insurance Brokers Pty Ltd 121 57 5	AIS Insurance Brokers	131	68	11
,	Elliott Insurance Brokers	127	88	8
Rainbow Coast Insurance Brokers 120 73 1	Garden State Insurance Brokers Pty Ltd	121	57	5
	Rainbow Coast Insurance Brokers	120	73	1