

# Insurer Monthly Report



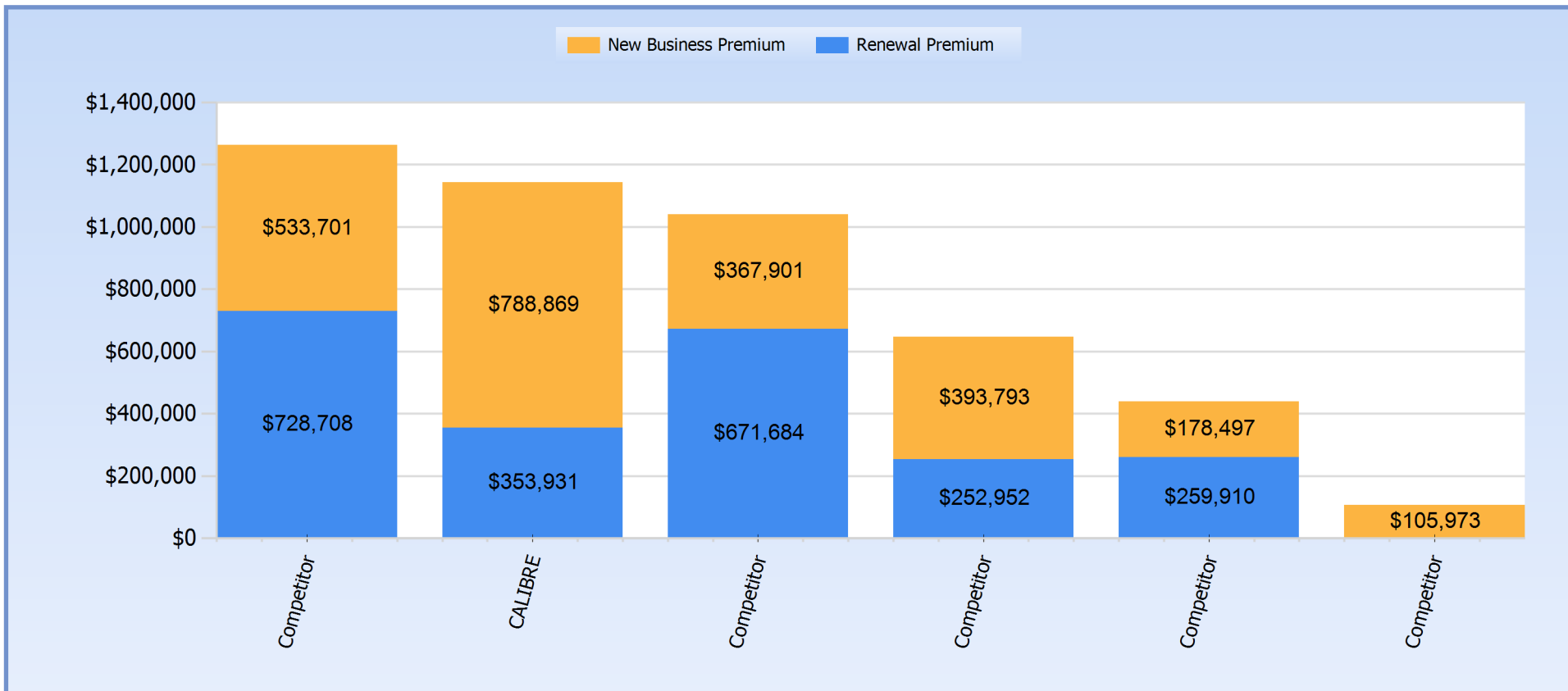
Report Period : September 2016

Insurer: CALIBRE

Product : Business Pack

## Bound Premium Summary for all Insurers

New Business and Renewal bound responses via Virtual Underwriter Bound premium means base premium excluding all fees, levies and charges



# Insurer Monthly Report



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## **New Business**

Total Bound Premium for New Business for all Insurers: \$2,368,734

Total Bound Premium for New Business for CALIBRE : \$788,869

Average Bound Premium for New Business for all Insurers : \$1,247

## **Renewal**

Total bound premium for Renewals for all insurers : \$2,267,185

Total bound premium for Renewals for CALIBRE : \$353,931

Average Bound Premium for Renewals for all Insurers : \$1,422

## **Bound Opportunities**

Number of opportunities bound in September by all insurers : 5369

Number of opportunities bound in September by CALIBRE : 1398

# Insurer Monthly Report

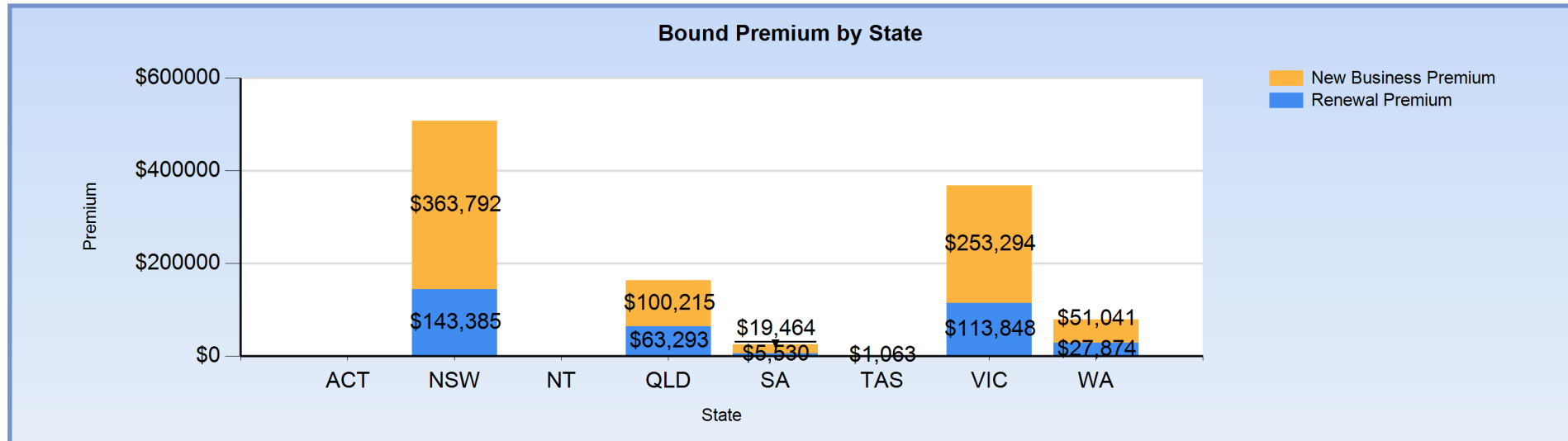


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## Bound Premium Summary by State



State	Total New Business bound Premium for CALIBRE	Total Renewal bound Premium for CALIBRE
ACT	\$0	\$0
NSW	\$363,792	\$143,385
NT	\$0	\$0
QLD	\$100,215	\$63,293
SA	\$19,464	\$5,530
TAS	\$1,063	\$0
VIC	\$253,294	\$113,848
WA	\$51,041	\$27,874

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**Report Period : September 2016**

**Insurer: CALIBRE**

**Product : Business Pack**

## Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 11524

Number of opportunities presented to CALIBRE : 8177

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$14,569,027

Value of opportunities presented to CALIBRE as determined by quotes from all insurers : \$12,370,279

Value of opportunities presented to CALIBRE as determined by quotes from CALIBRE : \$5,267,374

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,264

Average quoted premium for CALIBRE as determined by quotes from all insurers : \$1,513

Average quoted premium for CALIBRE as determined by quotes from CALIBRE : \$644

Number of opportunities bound in September by all insurers : 5369

Number of opportunities presented in September and bound in September by all insurers : 3723

Number of opportunities presented in Previous Months and bound in September by all insurers : 1646

Number of opportunities bound in September by CALIBRE : 1398

Number of opportunities presented in September and bound in September by CALIBRE : 1073

Number of opportunities presented in Previous Months and bound in September by CALIBRE : 325

Average number of insurers an opportunity is presented to: 3

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## Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 51

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

# Insurer Monthly Report

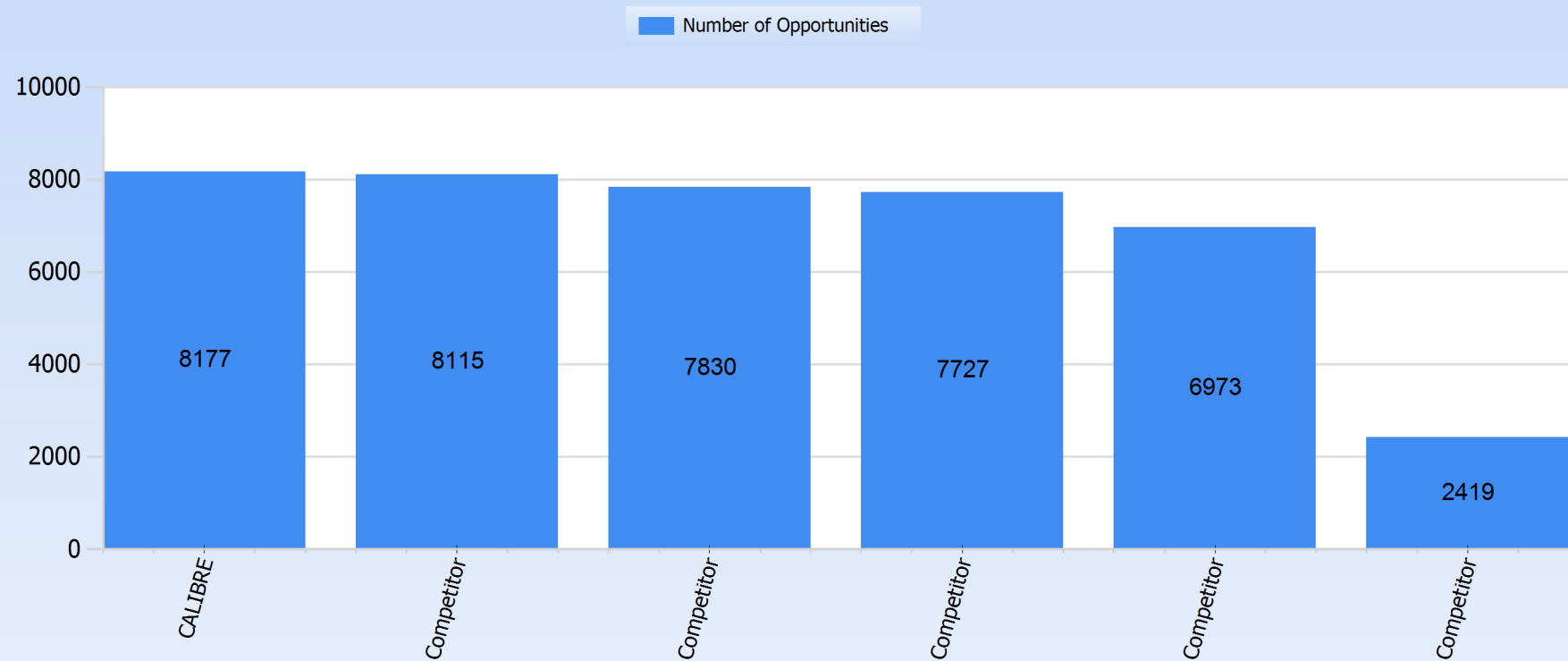


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## Opportunities Presented in this Month



# Insurer Monthly Report

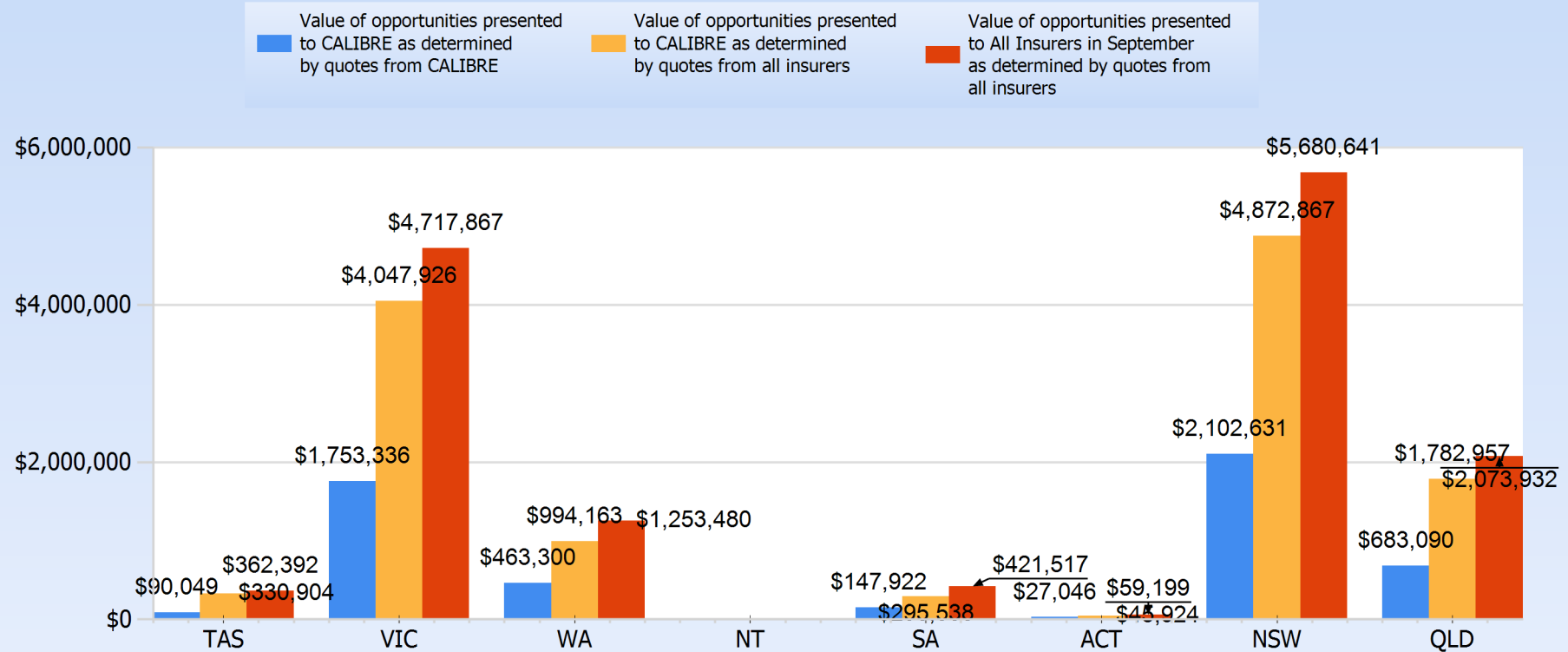


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## Quoted Premium by State for Opportunities Presented in this Month



# Insurer Monthly Report

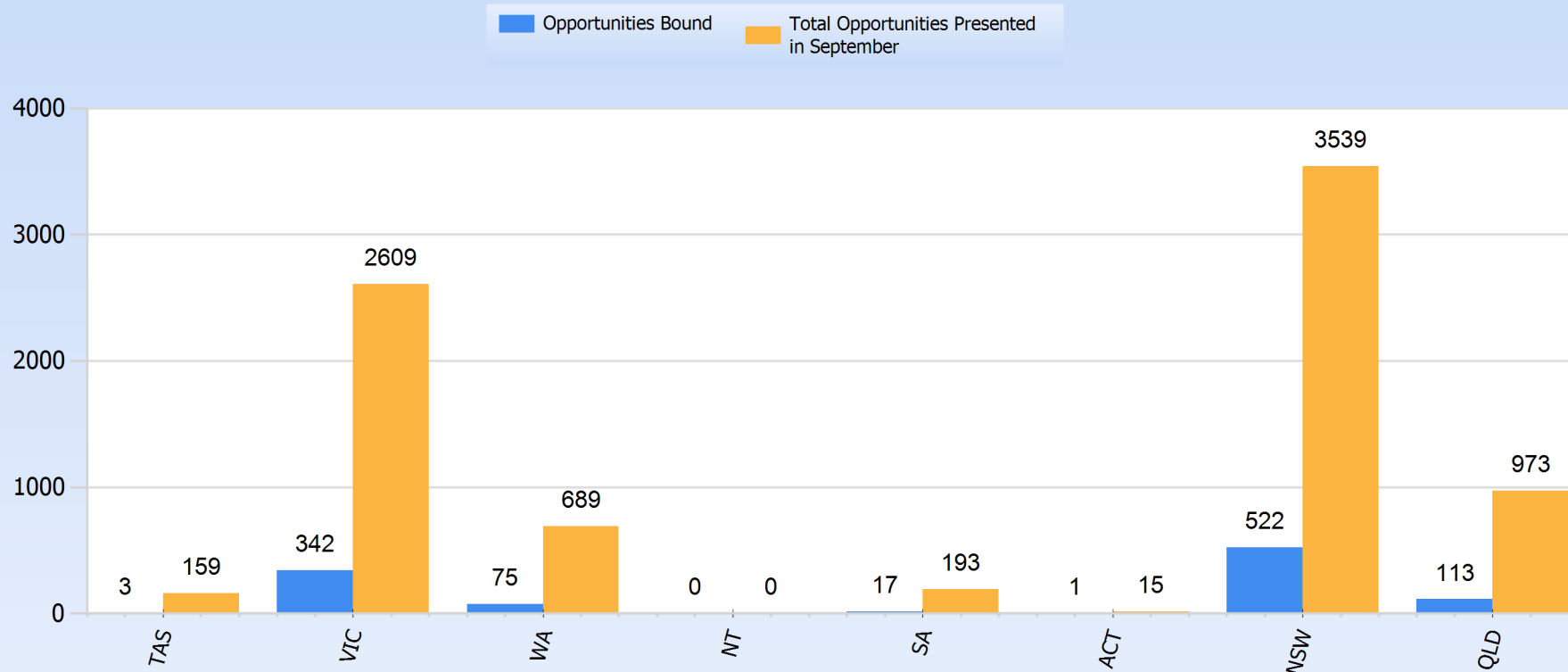


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## Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in September, where a bind response with a status of "Bound" was returned.



# Insurer Monthly Report

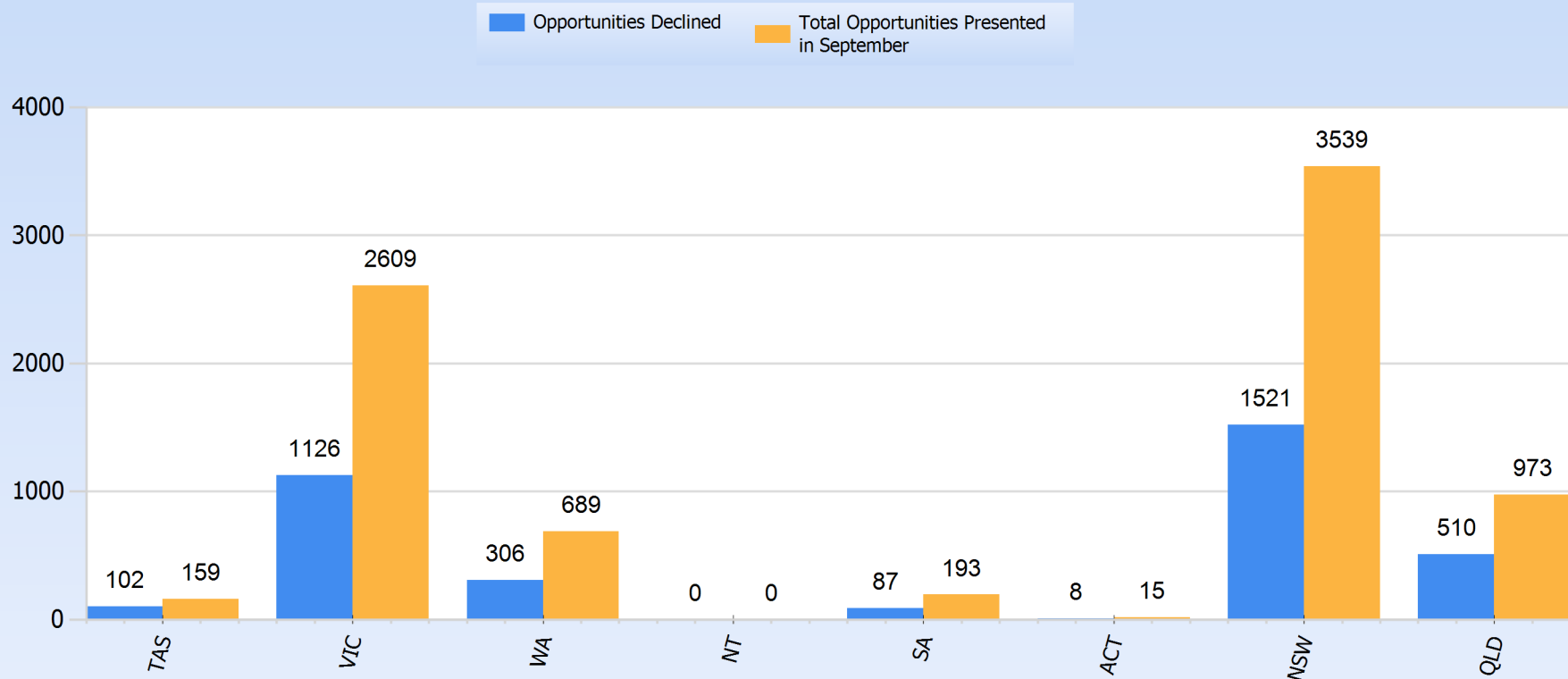


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## Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in September, where one or more quote responses with a status of "Declined" was returned.

# Insurer Monthly Report

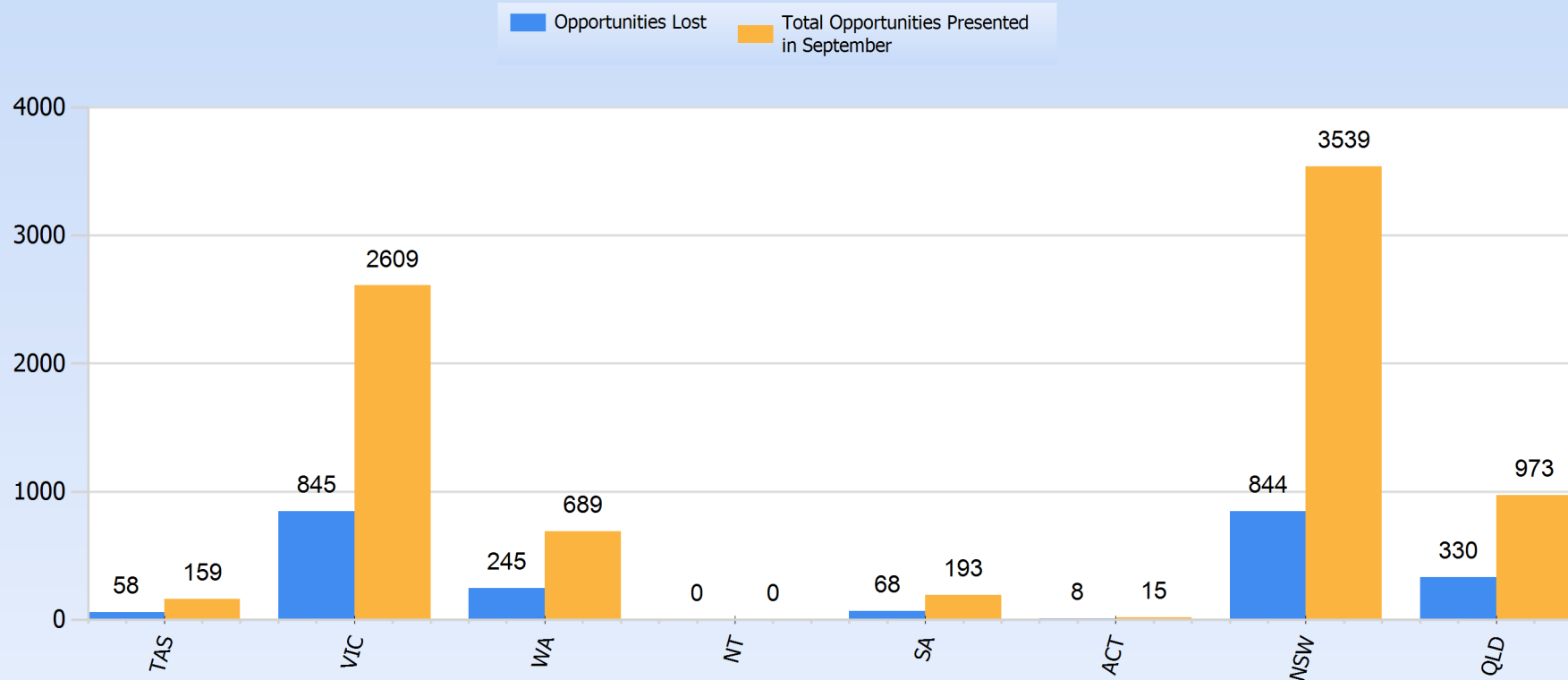


Report Period : September 2016

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## Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in September, that have not been declined and a quote loss notification has been received by the underwriter.

# Insurer Monthly Report

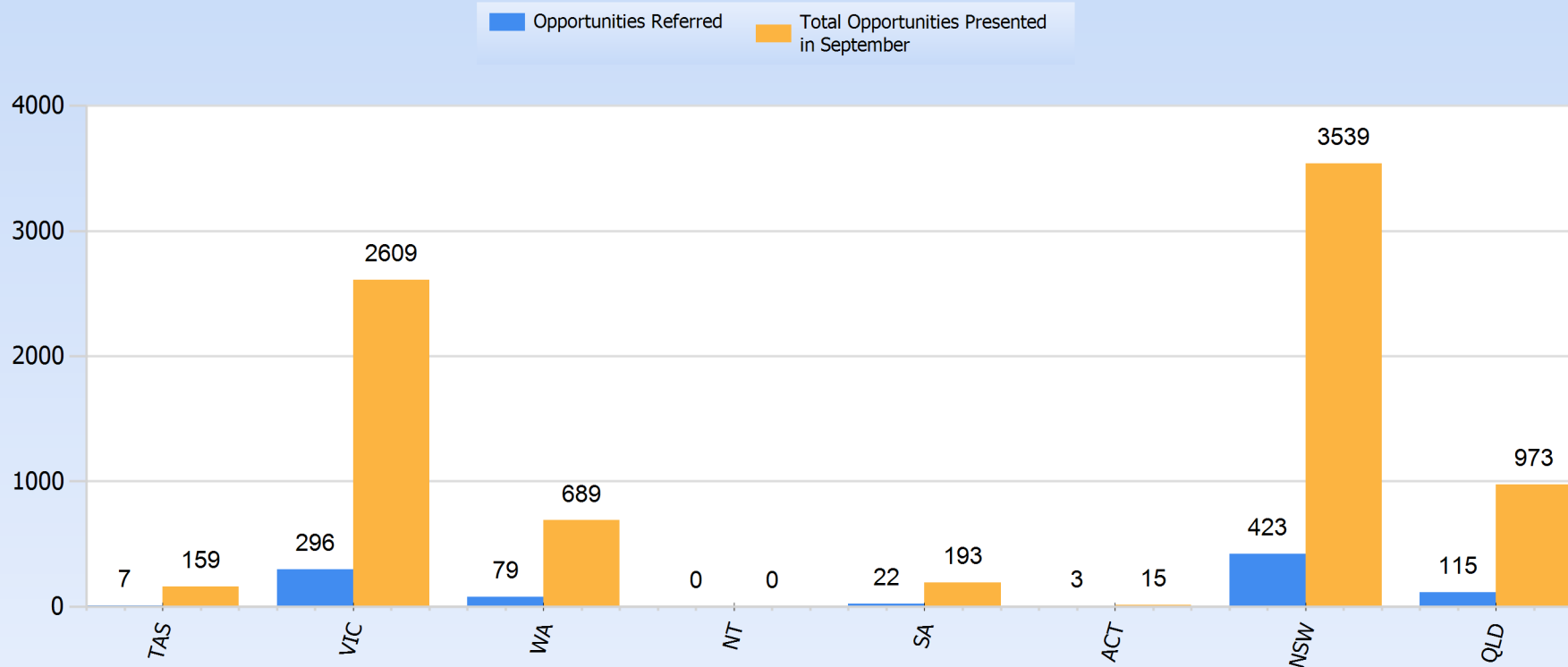


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## Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in September, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

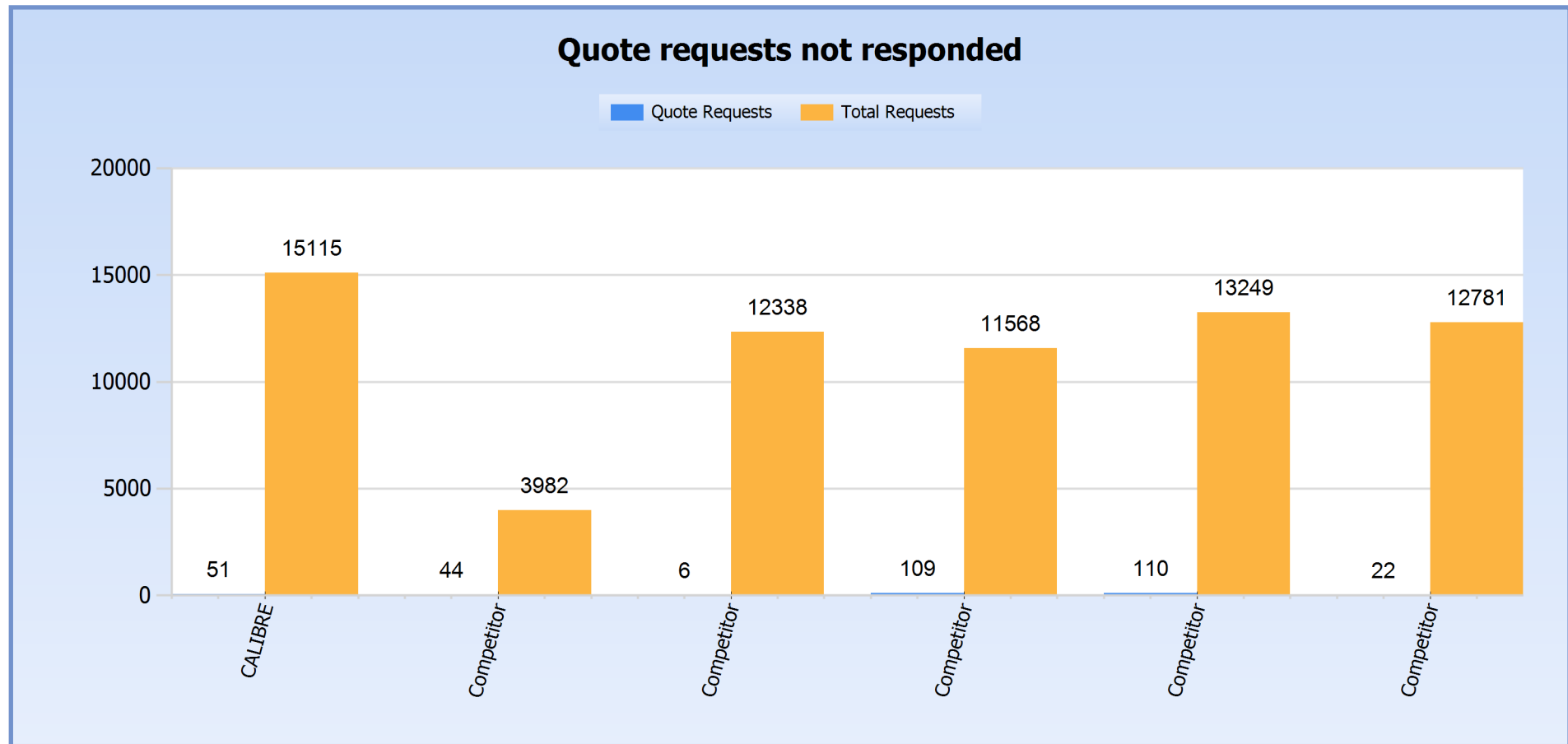
# Insurer Monthly Report



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Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

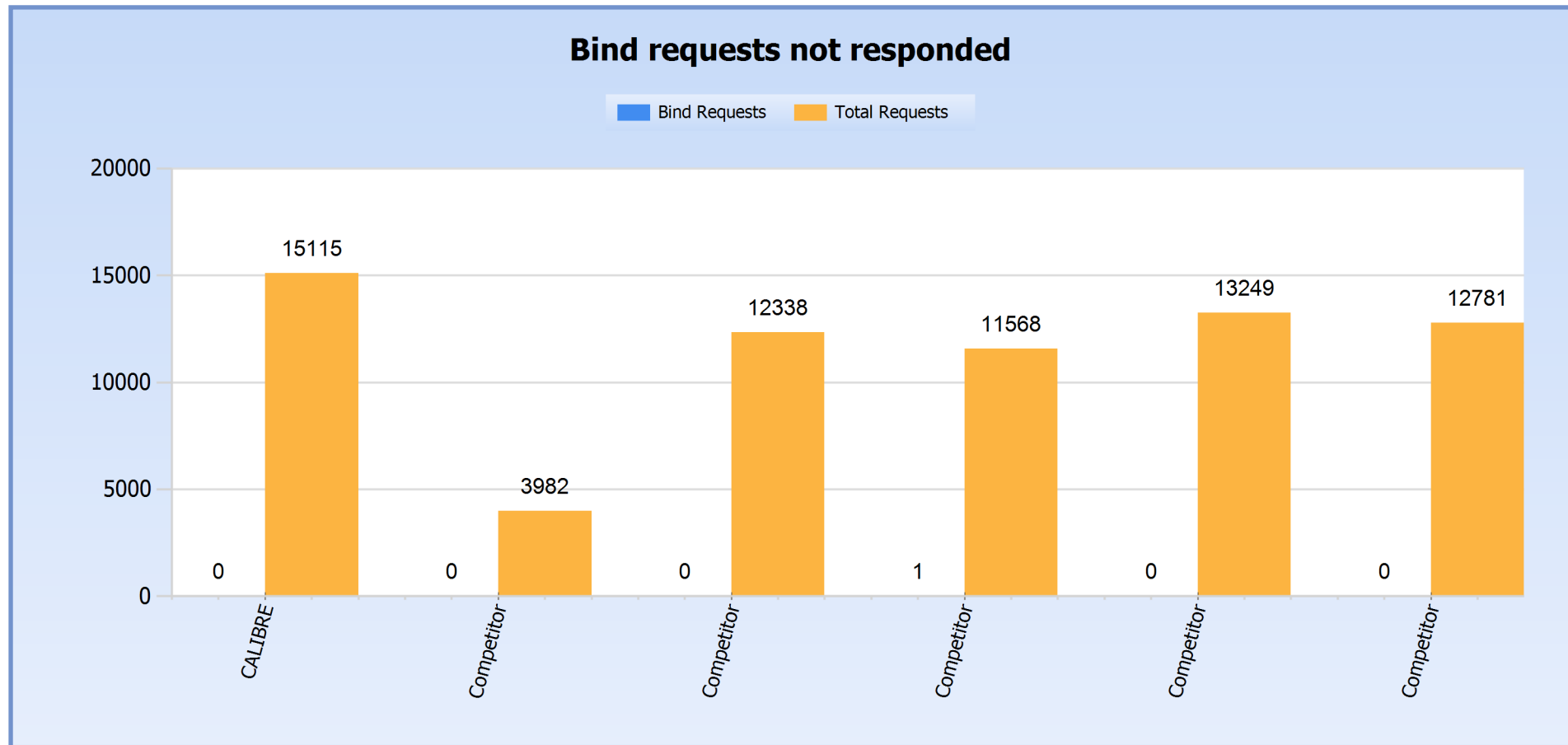
# Insurer Monthly Report



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Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

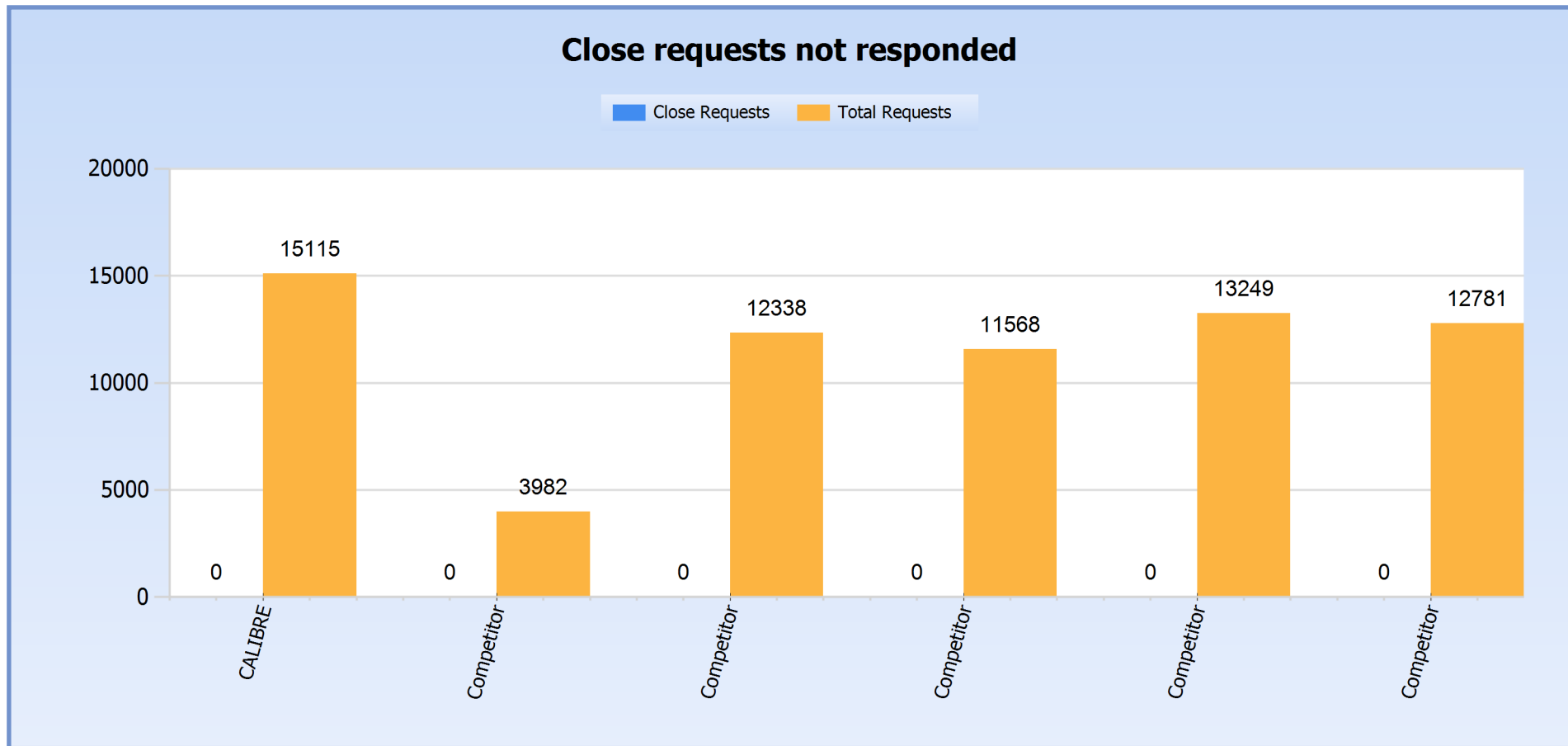
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Close requests submitted in the reporting period but not responded to by the end of the reporting period.