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Base Premium

Base premium of policies bound during the reporting period includes cancellations and endorsements but excludes statutory charges. Average base calculates the premium of new business and renewals, and excludes endorsements and cancellations.

Monthly Base Premium

\$4,970,159

Fiscal Year to Date Base Premium

\$37,753,357

Rolling 12 Base Premium

\$49,661,812

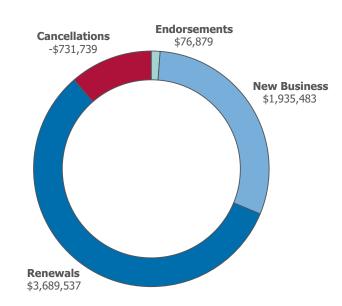
Hollard - Average Base Premium

\$1,414

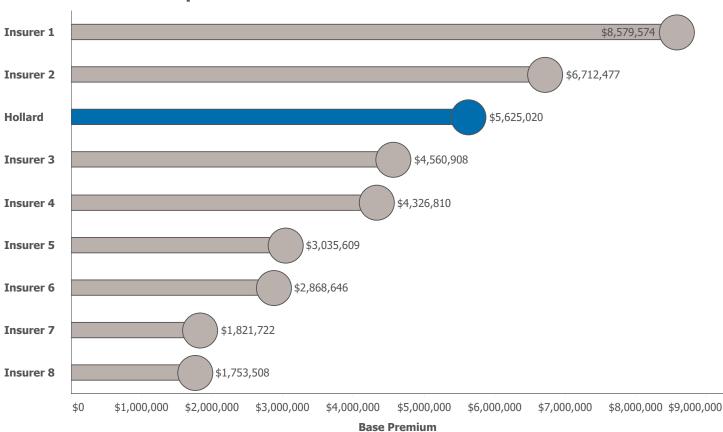
All Insurers - Average Base Premium

\$1,946

Transaction Type Breakdown

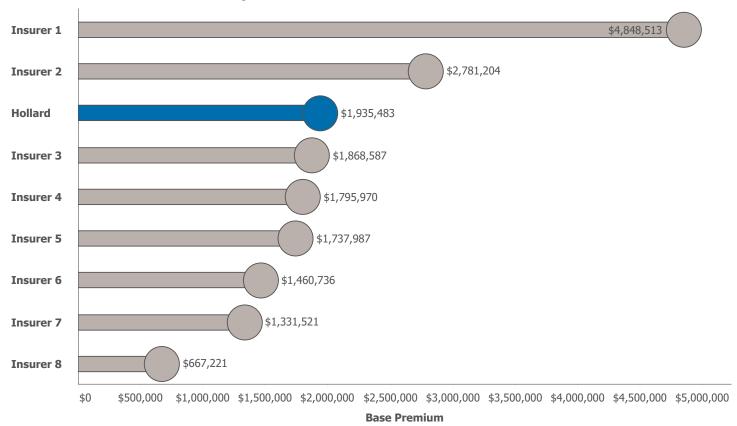


Overall Insurer Comparison

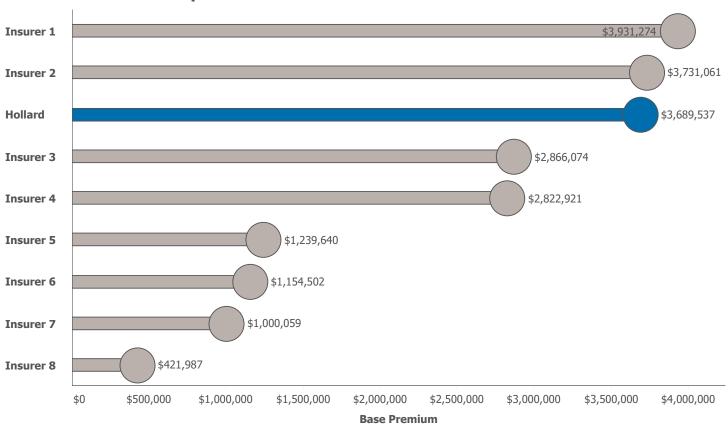


Base Premium

New Business Insurer Comparison



Renewal Insurer Comparison

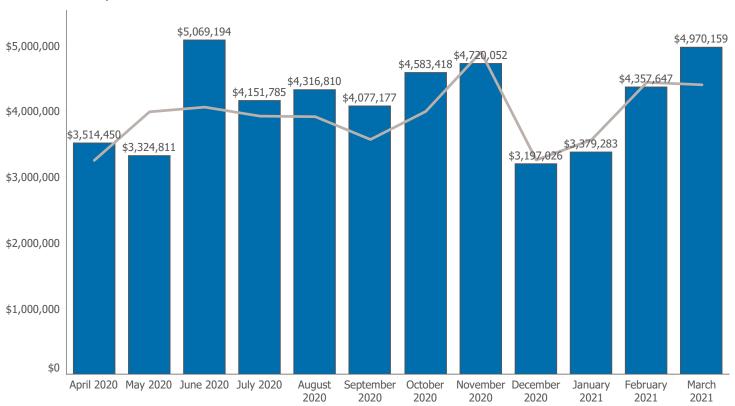


Base Premium

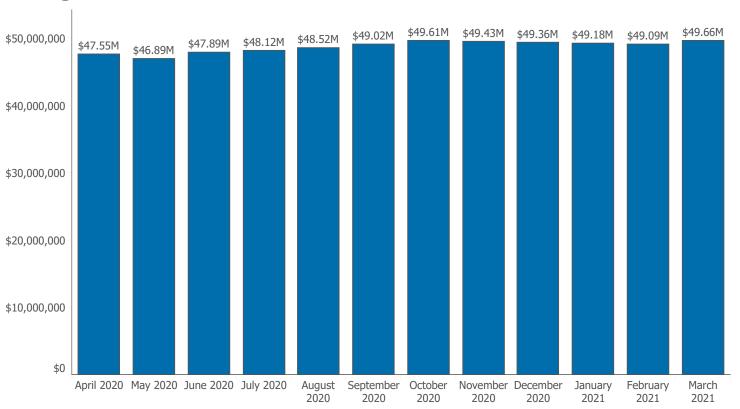
Base premium of policies bound during the reporting period includes cancellations and endorsements and is measured on the bound date of policies.

Base Premium by Month

CURRENT YEAR | PRIOR YEAR



Rolling 12 Months Base Premium



Strictly Commercial-in-Confidence

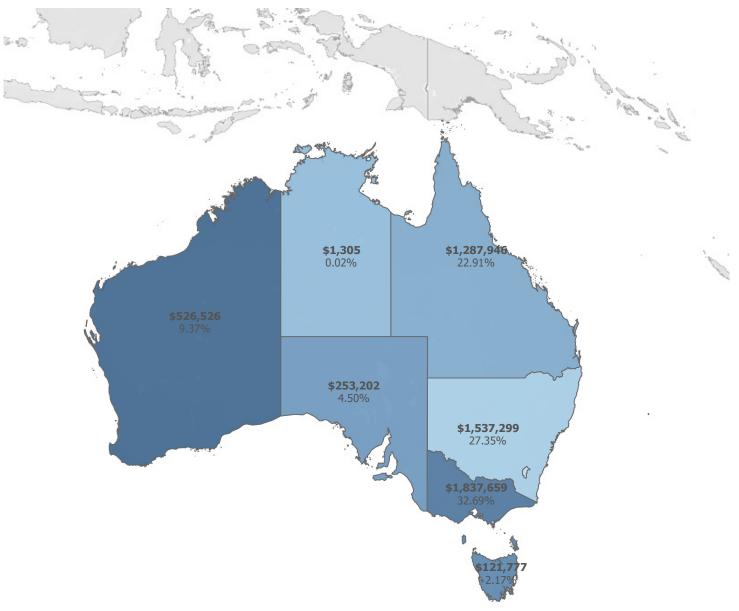
State Activity

Base premium of policies bound during the reporting period excludes cancellations and endorsements and is measured on the bound date of policies.

State Activity Breakdown for 01/03/2021

	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	Grand Total
New Business	\$22,116	\$590,790	\$1,087	\$485,515	\$85,524	\$51,268	\$560,439	\$138,744	\$1,935,483
Renewals	\$33,351	\$946,508	\$218	\$802,431	\$167,678	\$70,510	\$1,277,220	\$387,782	\$3,685,698
Grand Total	\$55,467	\$1,537,299	\$1,305	\$1,287,946	\$253,202	\$121,777	\$1,837,659	\$526,526	\$5,621,181

Base Premium Breakdown by State for 01/03/2021



New Business Opportunities

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

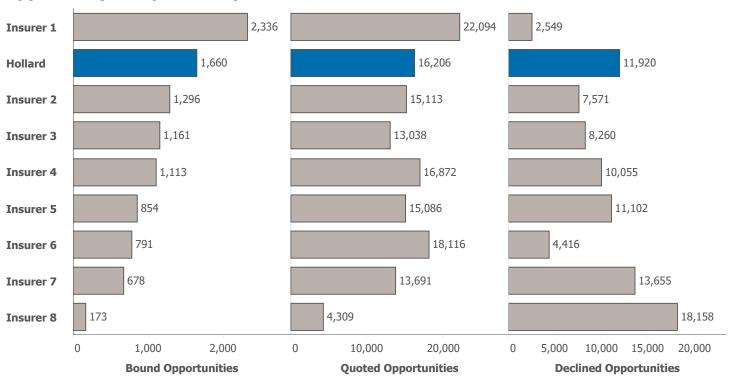
Total Opportunities		Declin Opportu			uoted ortunities		Bound Opportunities		
29,679		11,92	.0	1	6,206		1,660		
Total Opportunities									
ACT NSW	1	NT	QLD	SA	TAS		VIC	WA	
318 8,720		134	6,355	1,321	927		8,633	3,271	
Declined Opportu	unities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Declined Opportunities	115	3,262	81	2,952	515	453	3,310	1,232	
Decline Rate	36.16%	37.41%	60.45%	46.45%	38.99%	48.87%	38.34%	37.66%	
Quoted Opportur	nities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Quoted Opportunities	192	4,975	44	3,128	745	422	4,843	1,857	
Quote Rate	94.58%	91.15%	83.02%	91.92%	92.43%	89.03%	90.98%	91.07%	
Bound Opportunities									
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Bound Opportunities	21	525	2	385	74	41	461	151	
Strike Rate	10.94%	10.55%	4.55%	12.31%	9.93%	9.72%	9.52%	8.13%	

New Business Opportunities - Insurer Comparison

Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Declined Opportunities are based on the final state of the business. If an insurer returns a request for more information, that is captured as a 'referral' and is not a decline in the final state of business.

Opportunity Comparison by Insurer



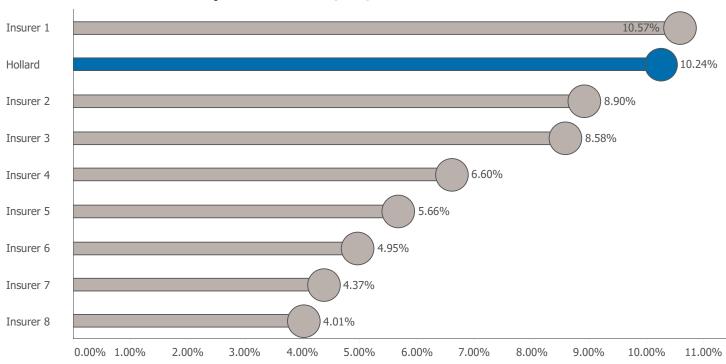
Opportunity Comparison by Insurer

	Insurer 1	Hollard	Insurer 2	Insurer 3	Insurer 4	Insurer 5	Insurer 6	Insurer 7	Insurer 8
Total Opportunities	31,067	29,679	31,338	30,215	30,448	30,296	31,048	31,039	30,829
Declined Opportunities	2,549	11,920	7,571	8,260	10,055	11,102	4,416	13,655	18,158
Decline Rate	8.20%	40.16%	24.16%	27.34%	33.02%	36.65%	14.22%	43.99%	58.90%
Quoted Opportunities	22,094	16,206	15,113	13,038	16,872	15,086	18,116	13,691	4,309
Bound Opportunities	2,336	1,660	1,296	1,161	1,113	854	791	678	173
Strike Rate	10.57%	10.24%	8.58%	8.90%	6.60%	5.66%	4.37%	4.95%	4.01%

Strike Rate

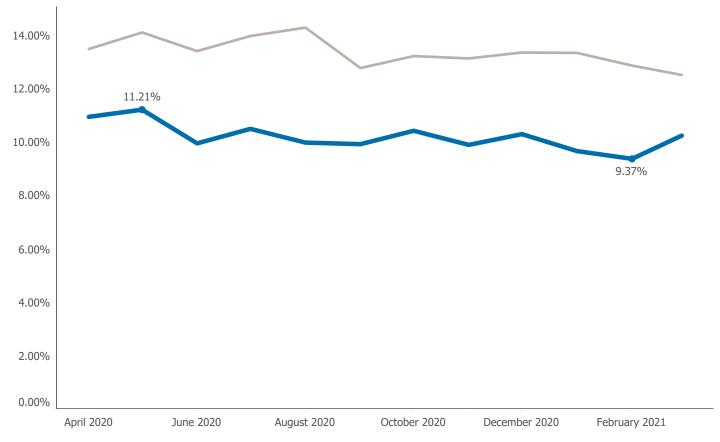
The strike rate is the total bound opportunities divided by the number of quoted opportunities and is measured at the inception date of the opportunity across all new business transactions.

Strike Rate Insurer Comparison for 01/03/2021



Strike Rate by Month

CURRENT YEAR | PRIOR YEAR



Renewal Opportunities

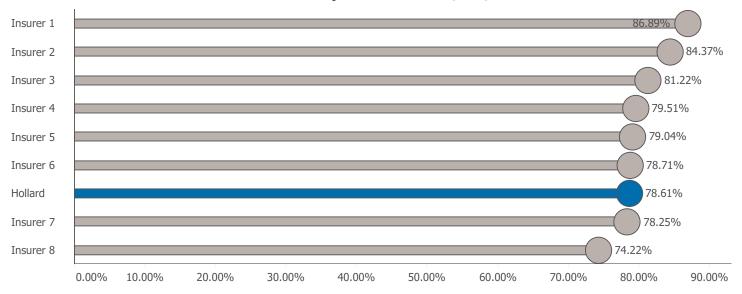
Opportunities are risks that are submitted by the Broker to the Insurer. Where Brokers request multiple Quotes for the same risk, it is counted as a single opportunity. This is measured on the inception date of an opportunity.

Total Opportunities		Declin Opportu			Quoted ortunities	S	Bound Opportunities		
2,595		17	17 2,525			1,985			
Total Opportunities									
ACT NSV	V	NT	QLD	SA	TAS		VIC	WA	
32 746	5	2	545	94	53		831	292	
Declined Opport	unities								
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Declined Opportunities	0	3	1	3	0	0	7	3	
Decline Rate	0.00%	0.40%	50.00%	0.55%	0.00%	0.00%	0.84%	1.03%	
Quoted Opportu		NGW	NT	015	64	TAG	VTC	NA/A	
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Quoted Opportunities	31	730	1	530	94	52	805	282	
Quote Rate	96.88%	98.25%	100.00%	97.79%	100.00%	98.11%	97.69%	97.58%	
Bound Opportunities									
	ACT	NSW	NT	QLD	SA	TAS	VIC	WA	
Bound Opportunities	24	548	1	427	84	42	632	227	
Retention Rate	77.42%	75.07%	100.00%	80.57%	89.36%	80.77%	78.51%	80.50%	

Renewal Retention

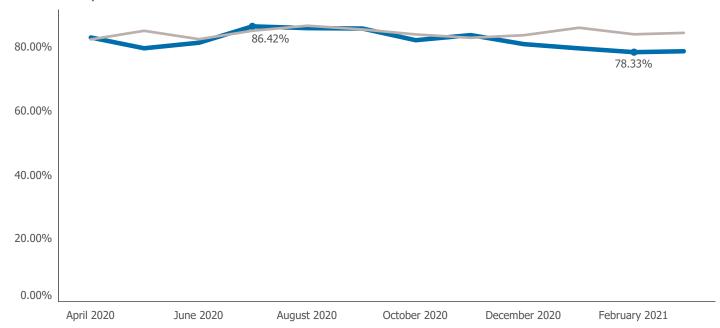
Renewal retention is based on the inception date of all renewal quotes, and is calculated as the total bound renewal opportunities divided by the number of quoted renewal opportunities.

Renewal Retention Rate Insurer Comparison for 01/03/2021



Renewal Retention by Month

CURRENT YEAR | PRIOR YEAR

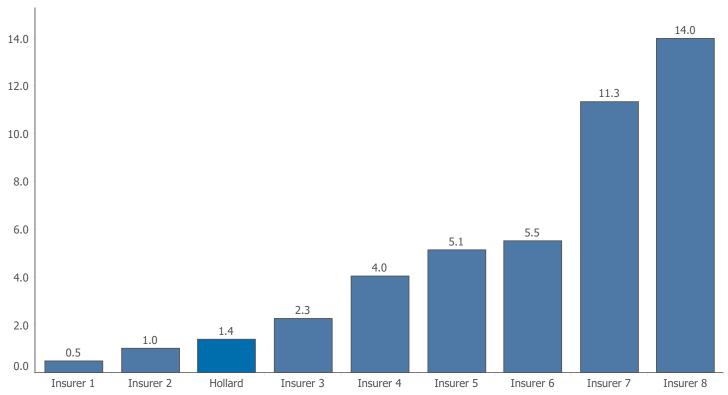


Renewal Retention Breakdown

Response Times

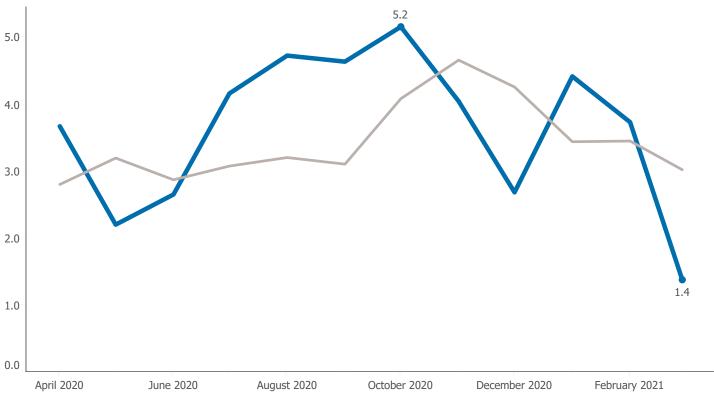
Response time is the average time between a broker sending a quote request message and the insurer responding to the message. It excludes auto rated responses where applicable. The time is calculated between the hours of 9am - 5pm AEST, Monday to Friday, inclusive of public holidays and is reported at the inception date of the opportunity.

Response Time (Hours) Insurer Comparison



Response Time (Hours) by Month

CURRENT YEAR | PRIOR YEAR



Occupation Listings

The following lists are made up of the top 20 occupations presented to the Insurer and the Top 20 occupations across the SCTP portfolio, based on the inception date of an opportunity. The lists are inclusive of both new business and renewal transactions.

Hollard's Top 20 Presented Occupations

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	2,434	1,316	161
Property Owner - Factory/Industrial	1,660	807	127
Plumber	764	387	97
Carpenter	603	530	132
Property Owner - Office (Single Storey)	550	375	52
Electrician	528	316	100
Property Owner - Noc	494	217	21
Handyman / Property Maintenance	479	244	43
Restaurant, Licensed, With Deep Frying	474	303	62
Property Owner - Office (Multi Storey)	455	222	54
Property Owner - Warehouse	436	224	39
Road Freight Transport Service - No Storage	392	118	11
Beauty Salon Operation	342	292	55
Hairdressing Service	324	295	93
Earthmoving	290	66	13
Cafe Operation, Not Licensed With Deep Frying	265	197	57
Cleaning Service Noc	221	147	42
Motor Mechanics	195	145	9
Electricians - Commercial	189	106	35

Top 20 Presented Occupations across SCTP Portfolio

	Presented Opportunities	Quoted Opportunities	Bound Opportunities
Property Owner - Retail (Not arcades/Malls)	3,184	3,002	1,668
Property Owner - Factory/Industrial	2,257	2,080	1,277
Plumber	1,085	1,053	539
Carpenter	754	739	419
Property Owner - Office (Single Storey)	747	725	435
Electrician	667	648	397
Property Owner - Noc	645	569	278
Restaurant, Licensed, With Deep Frying	625	587	301
Handyman / Property Maintenance	623	617	378
Road Freight Transport Service - No Storage	615	602	388
Property Owner - Office (Multi Storey)	609	583	338
Property Owner - Warehouse	600	553	338
Beauty Salon Operation	426	417	203
Hairdressing Service	420	416	282
Earthmoving	392	379	238
Real Estate Agency Service	333	326	217
Cafe Operation, Not Licensed With Deep Frying	310	304	141
Take Away Foods Retailing (With Deep Fryer)	267	261	135
Cleaning Service Noc	267	256	117
Cafe Operation, Licensed With Deep Frying	250	244	102

Brokerage Performance

The following list is made up of the top 40 brokerages by presented opportunities to the Insurer, based on the inception date of an opportunity.

Hollard's Top Brokerages by Presented Opportunities

Resilium Insurance Broking Pky Ltd 2,425 1,537 407 Ausure Insurance Brokers 2,314 1,473 308 Community Broker Network 2,176 1,227 290 CBN 1,454 959 274 United Insurance Group 1,299 838 217 Regional Insurance Brokers Pky Ltd 533 318 76 Insurance House Pky Ltd 533 318 76 Insurance House Pky Ltd 494 228 35 PSC Connect Pky Ltd (VIC) 458 278 40 Oracle Group (Australia) Pky Ltd 366 211 43 Aviso ELR Pky Ltd 366 213 54 Secaffact Taswide Insurance Brokers 327 150 39 PSC Connect Pky Ltd (QLD) 317 163 38 Consolidated Insurance Brokers Pky Ltd 303 148 33 PSC Connect Pky Ltd (NSW) 292 179 38 Controwest Insurance Brokers Pky Ltd 266 169 28 <t< th=""><th></th><th>Presented Opportunities</th><th>Quoted Opportunities</th><th>Bound Opportunities</th></t<>		Presented Opportunities	Quoted Opportunities	Bound Opportunities
Community Broker Network 2,176 1,327 290 CBN 1,454 959 274 United Insurance Group 1,299 388 217 Regional Insurance Brokers Pty Ltd 559 234 43 McLardy McShane Partners Pty Ltd 533 318 76 Insurance House Pty Ltd (VIC) 458 278 40 PSC Connect Pty Ltd (VIC) 458 272 60 Oracle Group (Australia) Pty Ltd 366 211 43 Aviso ETA Pty Ltd 366 213 54 Escadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 33 Scadiast Taswide Insurance Brokers Pty Ltd 303 148 33 PSC Connect Pty Ltd (QLD) 317 163 33 Consolidated Insurance Brokers Pty Ltd 292 179 38 Contract Pty Ltd (NSW) 292 179 38 Deliance Brokers Pty Ltd 271 159 30 <th< td=""><td>Resilium Insurance Broking Pty Ltd</td><td>2,425</td><td>1,537</td><td>407</td></th<>	Resilium Insurance Broking Pty Ltd	2,425	1,537	407
CIN 1,454 959 274 United Insurance Group 1,299 838 217 Regional Insurance Brokers Pty Ltd 559 234 43 McLardy McShape Patners Pty Ltd 533 318 76 Insurance House Pty Ltd (VIC) 458 278 40 Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 211 43 Aviso EIA Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 PSC Connect Pty Ltd (QLD) 317 163 38 PSC Connect Pty Ltd (NSW) 292 179 38 PSC Connect Pty Ltd (NSW) 292 174 52 18 Brokval E In	Ausure Insurance Brokers	2,314	1,473	308
United Insurance Group 1,299 838 217 Regional Insurance Brokers Pty Ltd 559 234 43 McLardy McShane Partners Pty Ltd 533 318 76 Insurance House Pty Ltd 494 228 35 PSC Connect Pty Ltd (VIC) 458 278 40 Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 211 35 Aviso EIA Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Onnosildated Insurances Brokers Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 271 159 30 United Insurance Winbeat site 269 174 52 Brookvale Insurance Brokers Pty Ltd 216 148 37 Steadfast Eastern Insurance Brokers 216 148 37	Community Broker Network	2,176	1,327	290
Regional Insurance Brokers Pty Ltd 559 234 43 McLardy McShane Partners Pty Ltd 533 318 76 Drisurance House Pty Ltd (VIC) 458 278 40 DrSC Connect Pty Ltd (VIC) 458 278 40 Dract Group (Australia) Pty Ltd 366 211 43 Aviso Eta Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Brokers 292 179 38 PSC Connect Pty Ltd (NEW) 292 179 38 PSC Connect Pty Ltd (NEW) 292 179 38 Pollard Insurance Brokers Pty Ltd 286 169 38 Pollard Insurance Brokers Pty Ltd 281 174 52 Broadviale Insurance Brokers Pty Ltd 281 148 37 Steadfast ItaS Pty Ltd 292 129 25 Steadfast Eastern Insurance Brokers 216 148 17	CBN	1,454	959	274
McLardy McShane Partners Py Ltd 533 318 76 Insurance House Pty Ltd 494 228 35 PSC Connect Pty Ltd (VIC) 458 278 40 Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 213 54 Aviso EIA Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Oracle Group (Australia) Pty Ltd 303 148 33 PSC Connect Pty Ltd (QLD) 317 163 38 Oracled Group (Australia) Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 PSC Connect Pty Ltd (NSW) 292 179 38 Central Insurance Brokers Pty Ltd 271 159 30 United Insurance Brokers Pty Ltd 271 159 30 Oberative Insurance Brokers 263 155 45	United Insurance Group	1,299	838	217
Insurance House Pty Ltd (VIC) 494 228 35 PSC Connect Pty Ltd (VIC) 458 278 40 Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 211 43 Aviso EIA Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurance Brokers Pty Ltd 292 179 38 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance Brokers 269 174 52 Pollard Insurance Brokers 269 174 52 Steadfast IRS Pty Ltd 248 148 37 Steadfast Eastern Insurance Brokers 216 148 50 Applio Risk Services 19 133 32 <	Regional Insurance Brokers Pty Ltd	559	234	43
PSC Connect Ply Ltd (VIC) 458 278 40 Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 211 43 Aviso EIA Pty Ltd 366 213 54 Escadifast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 PSC Connect Pty Ltd (NSW) 292 174 59 30 United Insurance Brokers Pty Ltd 271 159 30 United Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast InSP Yttd 29 15 48	McLardy McShane Partners Pty Ltd	533	318	76
Insurance House Advance 457 272 60 Oracle Group (Australia) Pty Ltd 366 211 43 Avise EIA Pty Ltd 366 213 54 Avise EIA Pty Ltd 367 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 292 174 52 Brookvale Insurance Brokers Pty Ltd 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 292 129 25 Steadfast IRS Pty Ltd 193 133 32 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 BS Insurance Brokers Pty Ltd 190 115 20	Insurance House Pty Ltd	494	228	35
Oracle Group (Australia) Pty Ltd 366 211 43 Aviso EIA Pty Ltd 366 213 54 Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Ocnsolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Prokers Pty Ltd 271 159 30 United Insurance Brokers Pty Ltd 271 159 30 United Insurance Prokers Pty Ltd 271 159 30 United Insurance Brokers Pty Ltd 271 159 30 Steadfast Insurance Brokers Pty Ltd 272 129 25 Steadfast Insurance Brokers Pty Ltd (NSW) 204 <	PSC Connect Pty Ltd (VIC)	458	278	40
Aviso EIA Pty Ltd 366 213 54 Steedfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 266 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance -Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 37 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 189 100 <	Insurance House Advance	457	272	60
Steadfast Taswide Insurance Brokers 327 150 39 PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance - Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJ Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 188 108	Oracle Group (Australia) Pty Ltd	366	211	43
PSC Connect Pty Ltd (QLD) 317 163 38 Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance Prokers Pty Ltd 299 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Brokers Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Pty Ltd 188 108	Aviso EIA Pty Ltd	366	213	54
Consolidated Insurances Pty Ltd 303 148 33 PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance - Winbeat site 269 174 52 Brookvale Insurance Brokers 269 174 52 Brookvale Insurance Brokers Pty Ltd 248 148 37 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Parthers 197 133 32 BJS Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Pty Ltd 188 108	Steadfast Taswide Insurance Brokers	327	150	39
PSC Connect Pty Ltd (NSW) 292 179 38 Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance - Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Brokers Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 190 115 20 MACEY Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 188 108 32 Coverforce Insurance Broking Services Pty Ltd<	PSC Connect Pty Ltd (QLD)	317	163	38
Centrewest Insurance Brokers Pty Ltd 286 169 28 Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BIS Insurance Brokers Pty Ltd 190 115 20 MACK Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 182 114 16 Coverforce Insurance Broking Services Pty Ltd 168 106 32 Phoenix Insurance Broking Ser	Consolidated Insurances Pty Ltd	303	148	33
Pollard Insurance Brokers Pty Ltd 271 159 30 United Insurance - Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 199 115 20 Macey Insurance Brokers Australia Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd 162 114 16 Coverforce Insurance Broking Services Pty Ltd 168 106 32 Plunk Insurance	PSC Connect Pty Ltd (NSW)	292	179	38
United Insurance - Winbeat site 269 174 52 Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BDS Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pty Ltd 161 87 15 Network Insuran	Centrewest Insurance Brokers Pty Ltd	286	169	28
Brookvale Insurance Brokers 263 155 45 Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BDS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 199 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pt	Pollard Insurance Brokers Pty Ltd	271	159	30
Consolidated Insurance Agencies Pty Ltd 248 148 37 Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty	United Insurance - Winbeat site	269	174	52
Steadfast IRS Pty Ltd 222 129 25 Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 199 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insuranc	Brookvale Insurance Brokers	263	155	45
Steadfast Eastern Insurance Brokers 216 148 50 Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Consolidated Insurance Agencies Pty Ltd	248	148	37
Apollo Risk Services 208 114 17 Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Steadfast IRS Pty Ltd	222	129	25
Coverforce Insurance Broking Pty Ltd (NSW) 204 103 22 Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Steadfast Eastern Insurance Brokers	216	148	50
Reliance Franchise Partners 197 133 32 BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Apollo Risk Services	208	114	17
BJS Insurance Brokers Pty Ltd 196 120 30 ADK Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Coverforce Insurance Broking Pty Ltd (NSW)	204	103	22
ADK Insurance Brokers Pty Ltd 190 115 20 Macey Insurance Brokers Pty Ltd 189 100 9 Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Reliance Franchise Partners	197	133	32
Macey Insurance Brokers Pty Ltd1891009Midland Insurance Brokers Australia Pty Ltd18810813Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd)18211416Coverforce Insurance Broking Pty Ltd (ARs)1759222Alliance Insurance Broking Services Pty Ltd16810632Dunk Insurance16310119Phoenix Insurance Brokers Pty Ltd1618715Network Insurance Group16110321Tony Bemrose Insurance Brokers Pty Ltd16011630Steadfast NSG Insurance Brokers Pty Ltd1567915Blackburn Insurance Brokers Pty Ltd15610825	BJS Insurance Brokers Pty Ltd	196	120	30
Midland Insurance Brokers Australia Pty Ltd 188 108 13 Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance Brokers Pty Ltd 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	ADK Insurance Brokers Pty Ltd	190	115	20
Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd) 182 114 16 Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108	Macey Insurance Brokers Pty Ltd	189	100	9
Coverforce Insurance Broking Pty Ltd (ARs) 175 92 22 Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 108	Midland Insurance Brokers Australia Pty Ltd	188	108	13
Alliance Insurance Broking Services Pty Ltd 168 106 32 Dunk Insurance Brokers Pty Ltd 163 101 19 Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Aviso (Fitzpatrick & Company Insurance Brokers Pty Ltd)	182	114	16
Dunk Insurance Phoenix Insurance Brokers Pty Ltd 161 87 15 Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 108 25	Coverforce Insurance Broking Pty Ltd (ARs)	175	92	22
Phoenix Insurance Brokers Pty Ltd1618715Network Insurance Group16110321Tony Bemrose Insurance Brokers Pty Ltd16011630Steadfast NSG Insurance Brokers1567915Blackburn Insurance Brokers Pty Ltd15610825	Alliance Insurance Broking Services Pty Ltd	168	106	32
Network Insurance Group 161 103 21 Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers Pty Ltd 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Dunk Insurance	163	101	19
Tony Bemrose Insurance Brokers Pty Ltd 160 116 30 Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Phoenix Insurance Brokers Pty Ltd	161	87	15
Steadfast NSG Insurance Brokers 156 79 15 Blackburn Insurance Brokers Pty Ltd 156 108 25	Network Insurance Group	161	103	21
Blackburn Insurance Brokers Pty Ltd 156 108 25	Tony Bemrose Insurance Brokers Pty Ltd	160	116	30
·	Steadfast NSG Insurance Brokers	156	79	15
Australian Insurance Solutions - NSW 156 110 33	Blackburn Insurance Brokers Pty Ltd	156	108	25
	Australian Insurance Solutions - NSW	156	110	33