

Insurer Monthly Report

Report Period : January 2015

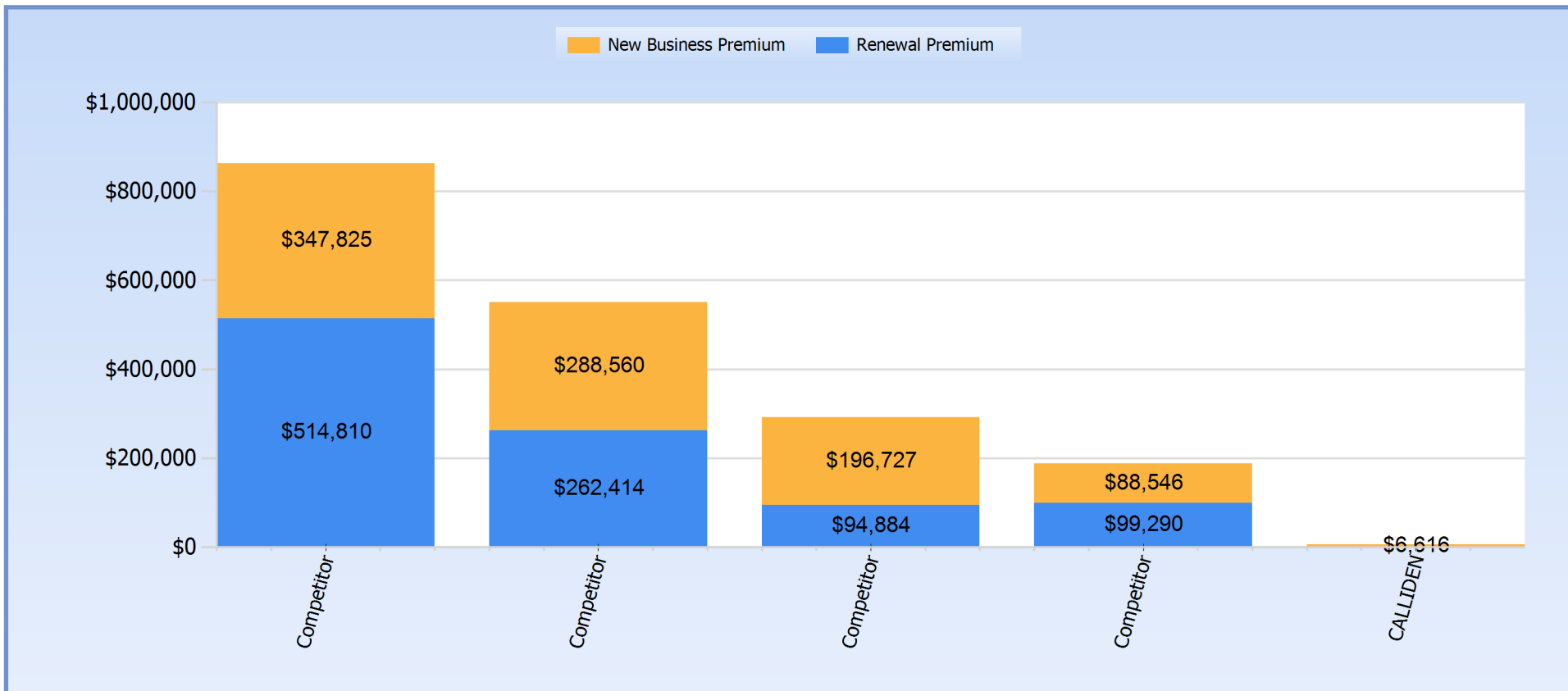
Insurer: CALLIDEN

Product : Business Pack



Bound Premium Summary for all Insurers

New Business and Renewal bound responses via SVU Bound premium means base premium excluding all fees, levies and charges



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New Business

Total Bound Premium for New Business for all Insurers: \$928,275

Total Bound Premium for New Business for CALLIDEN : \$6,616

Average Bound Premium for New Business for all Insurers : \$1,169

Renewal

Total bound premium for Renewals for all insurers : \$971,398

Total bound premium for Renewals for CALLIDEN : \$0

Average Bound Premium for Renewals for all Insurers : \$1,361

Bound Opportunities

Number of opportunities bound in January by all insurers : 2285

Number of opportunities bound in January by CALLIDEN : 8

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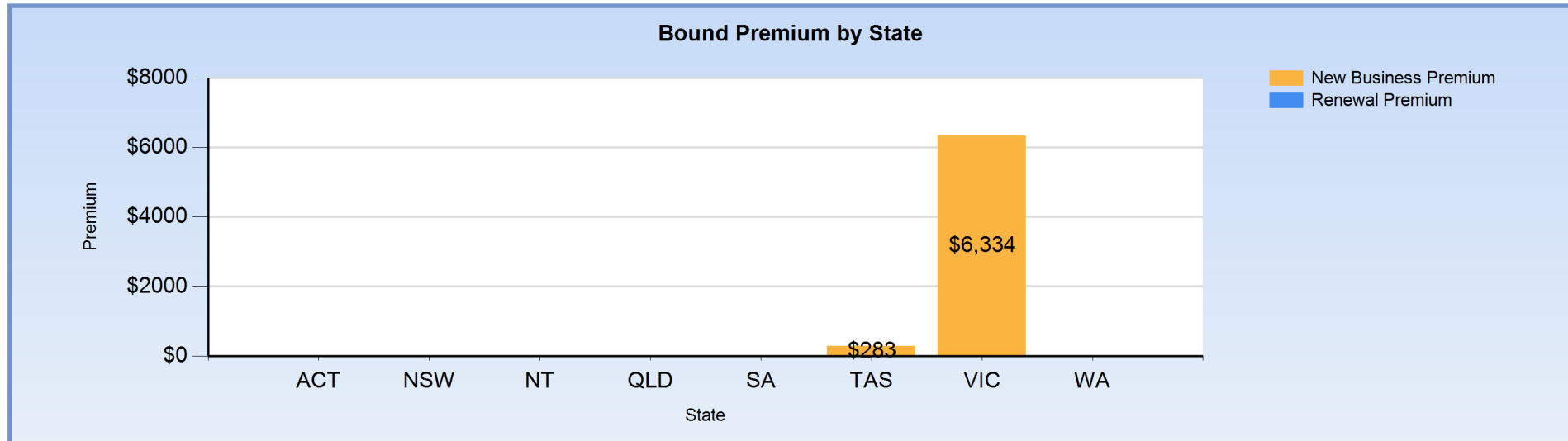
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Bound Premium Summary by State



State	Total New Business bound Premium for CALLIDEN	Total Renewal bound Premium for CALLIDEN
ACT	\$0	\$0
NSW	\$0	\$0
NT	\$0	\$0
QLD	\$0	\$0
SA	\$0	\$0
TAS	\$283	\$0
VIC	\$6,334	\$0
WA	\$0	\$0

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Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 5229

Number of opportunities presented to CALLIDEN : 102

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$5,644,346

Value of opportunities presented to CALLIDEN as determined by quotes from all insurers : \$203,730

Value of opportunities presented to CALLIDEN as determined by quotes from CALLIDEN : \$72,067

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,079

Average quoted premium for CALLIDEN as determined by quotes from all insurers : \$1,997

Average quoted premium for CALLIDEN as determined by quotes from CALLIDEN : \$707

Number of opportunities bound in January by all insurers : 2285

Number of opportunities presented in January and bound in January by all insurers : 1685

Number of opportunities presented in Previous Months and bound in January by all insurers : 600

Number of opportunities bound in January by CALLIDEN : 8

Number of opportunities presented in January and bound in January by CALLIDEN : 8

Number of opportunities presented in Previous Months and bound in January by CALLIDEN : 0

Average number of insurers an opportunity is presented to: 2

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Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

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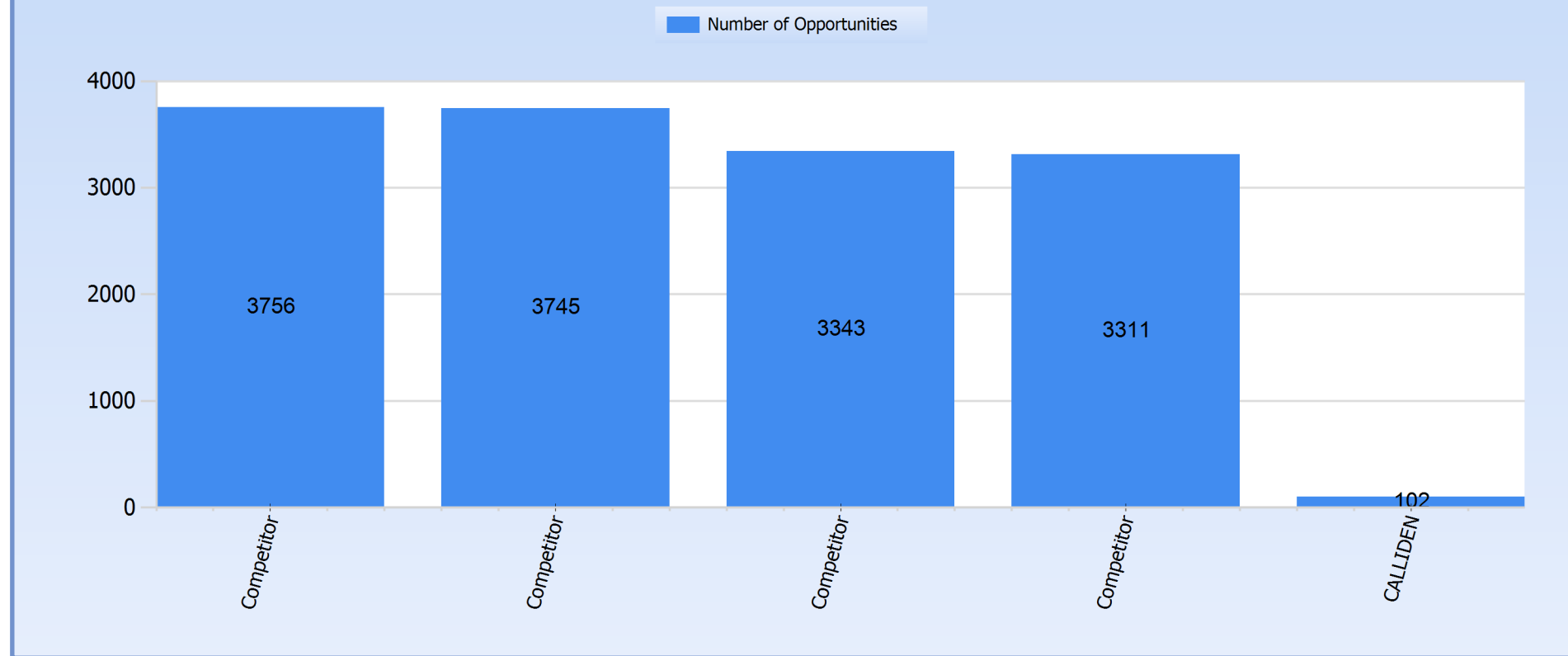
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Opportunities Presented in this Month



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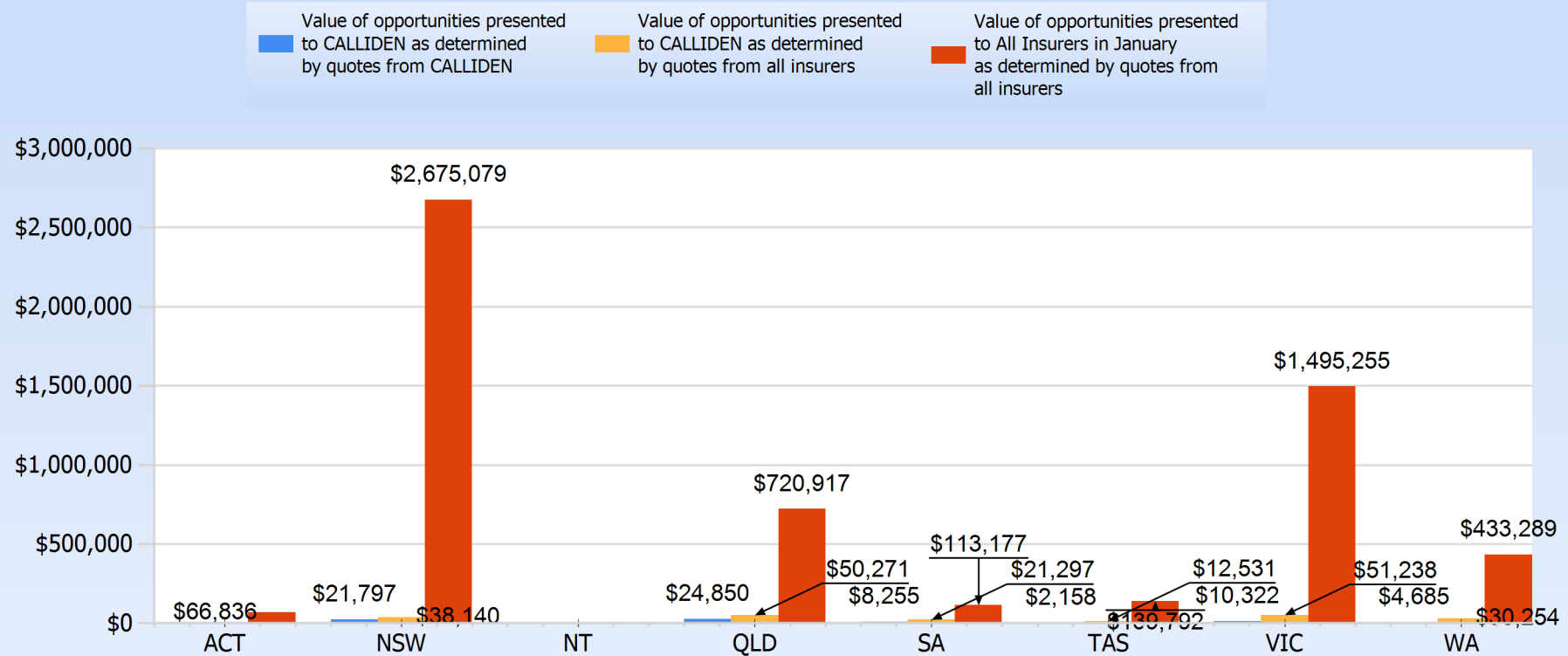
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Quoted Premium by State for Opportunities Presented in this Month



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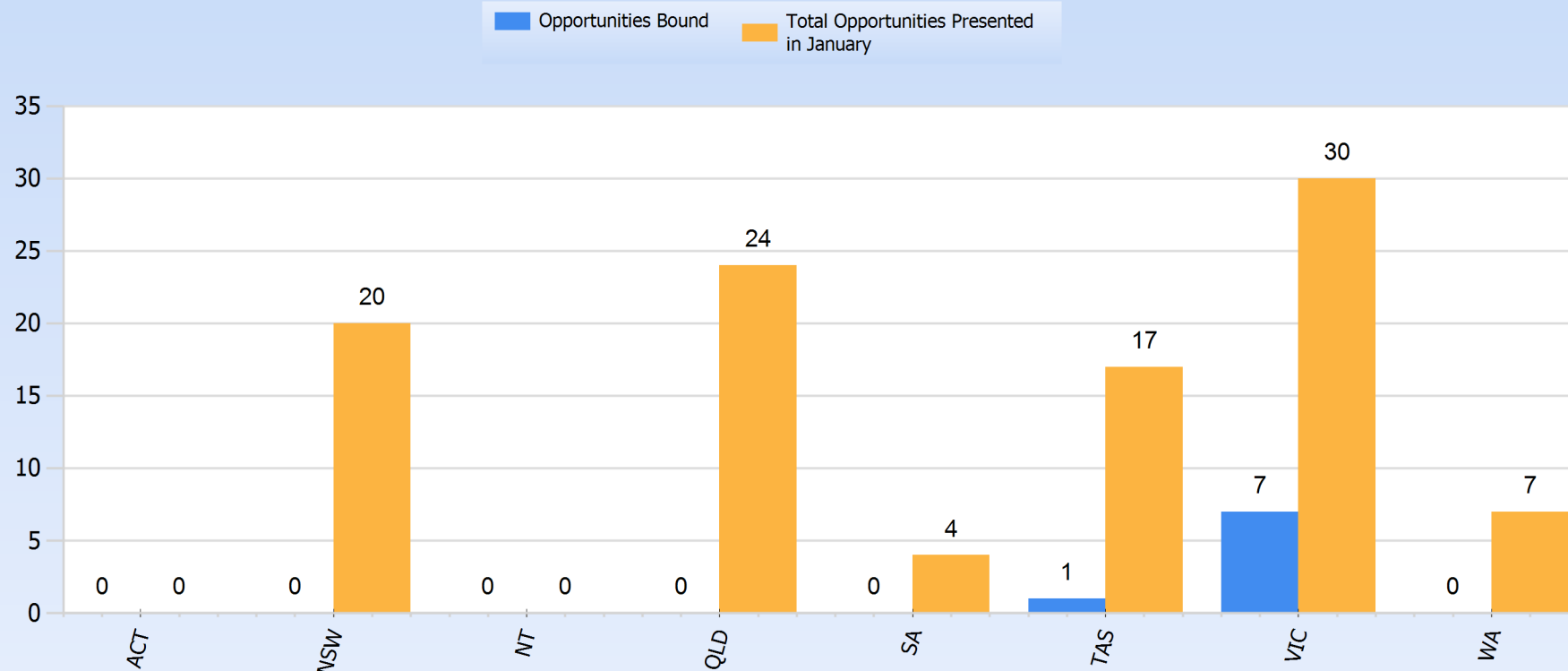
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Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in January, where a bind response with a status of "Bound" was returned.

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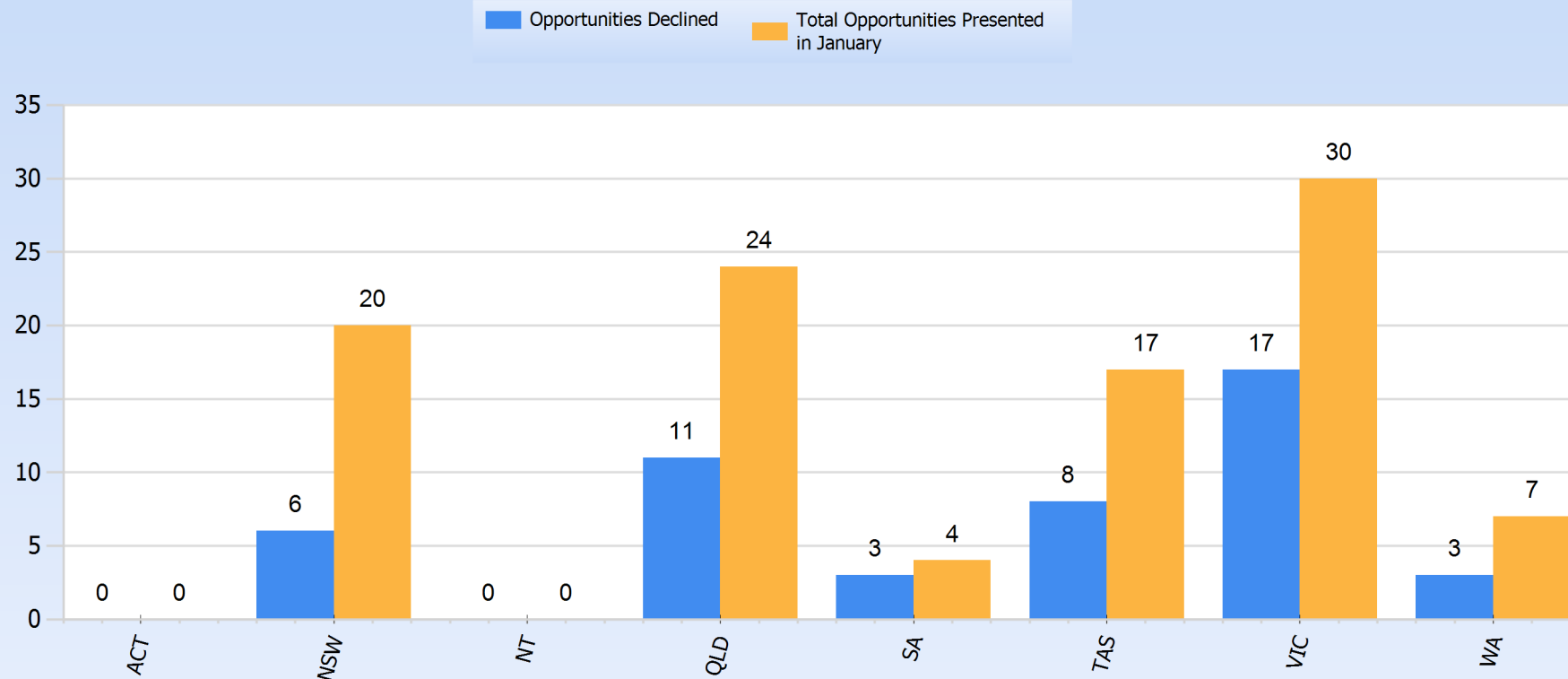
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Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in January, where one or more quote responses with a status of "Declined" was returned.

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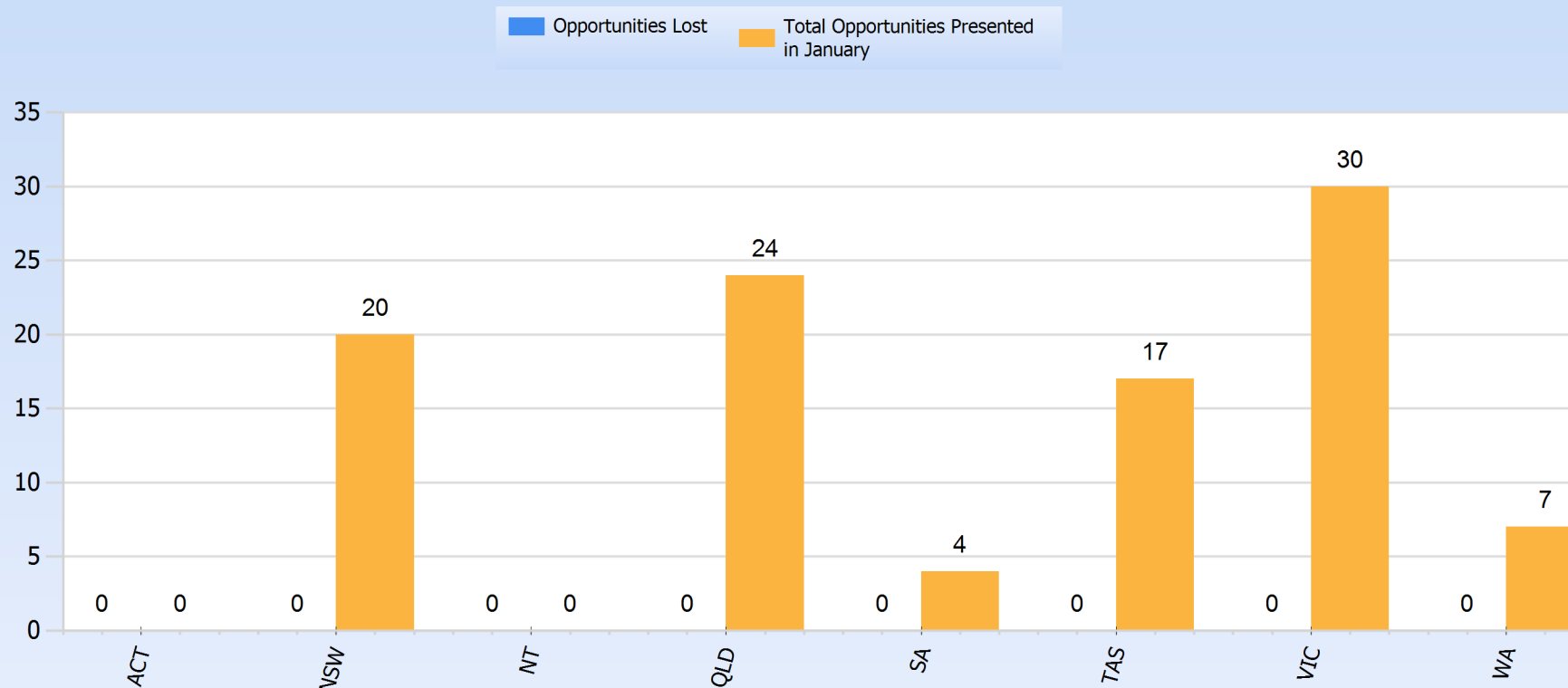
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Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in January, that have not been declined and a quote loss notification has been received by the underwriter.

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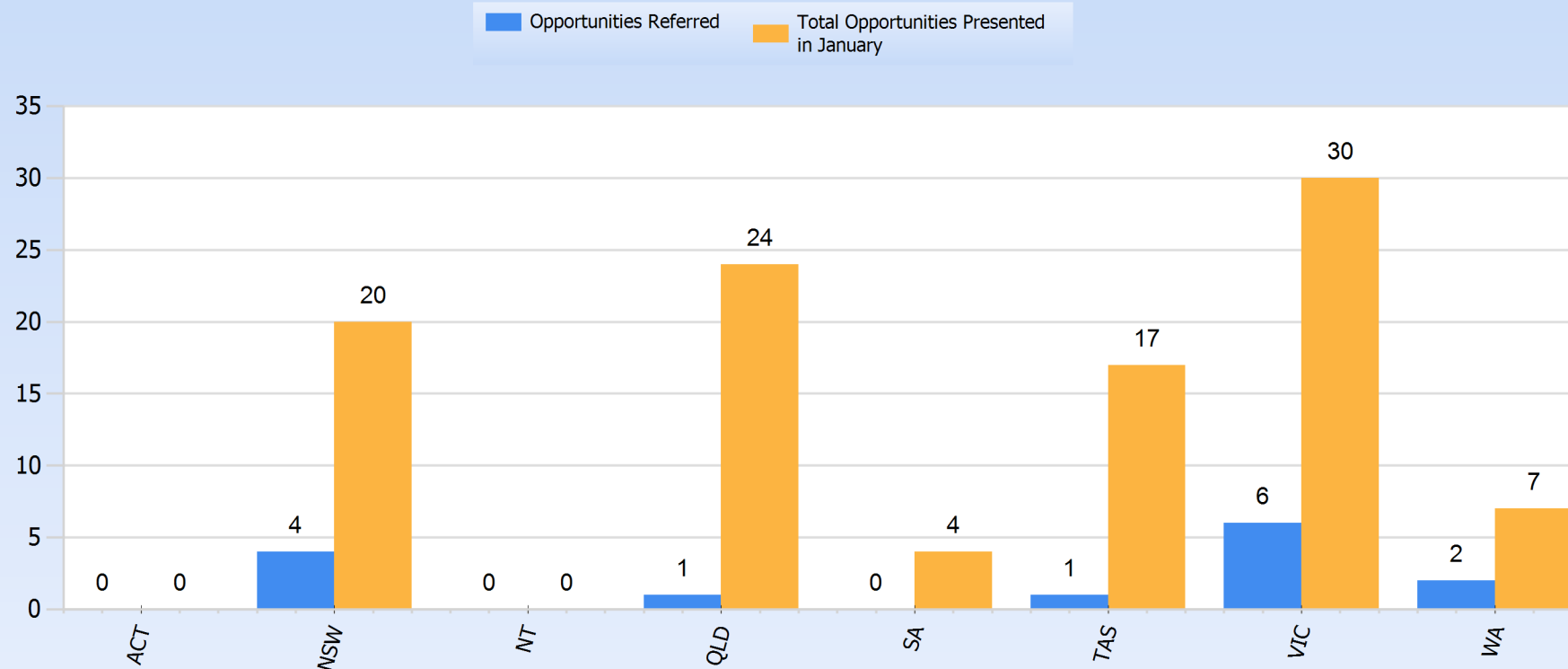
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Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in January, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

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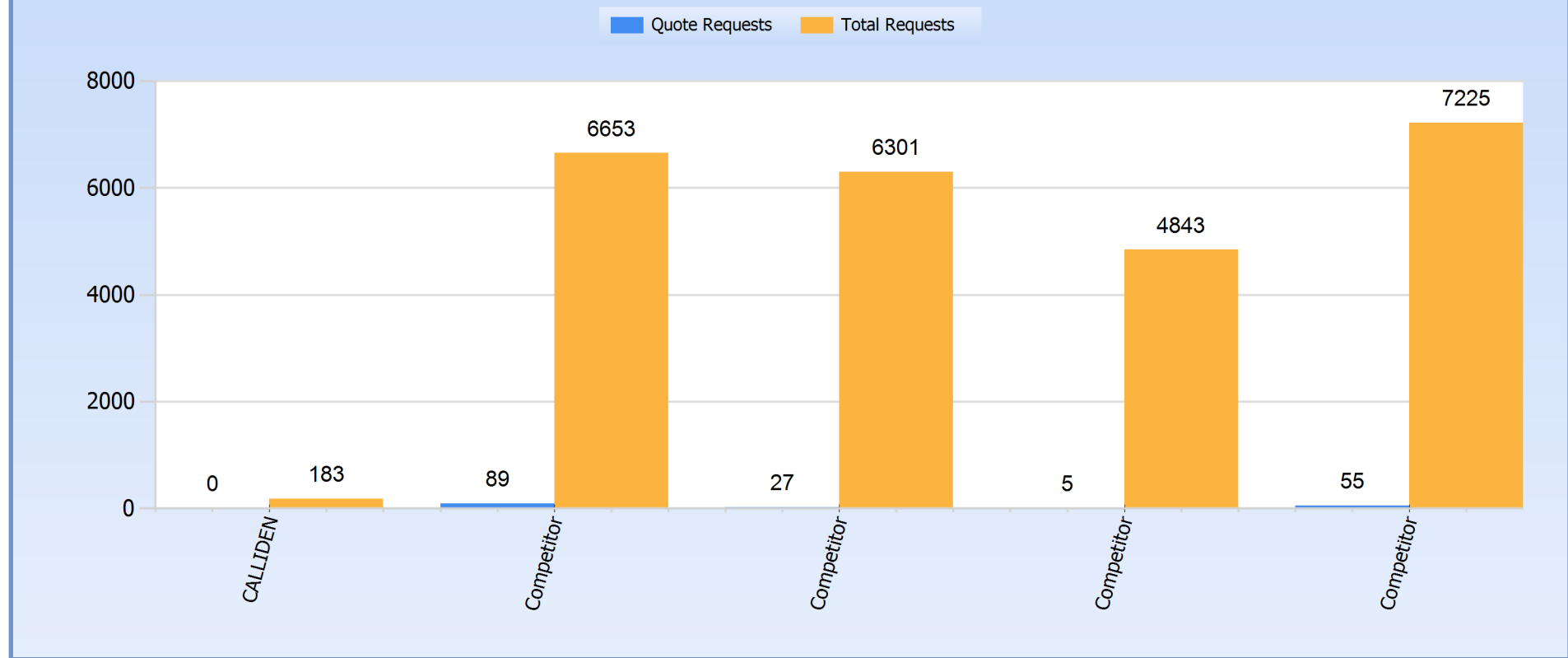
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Quote requests not responded



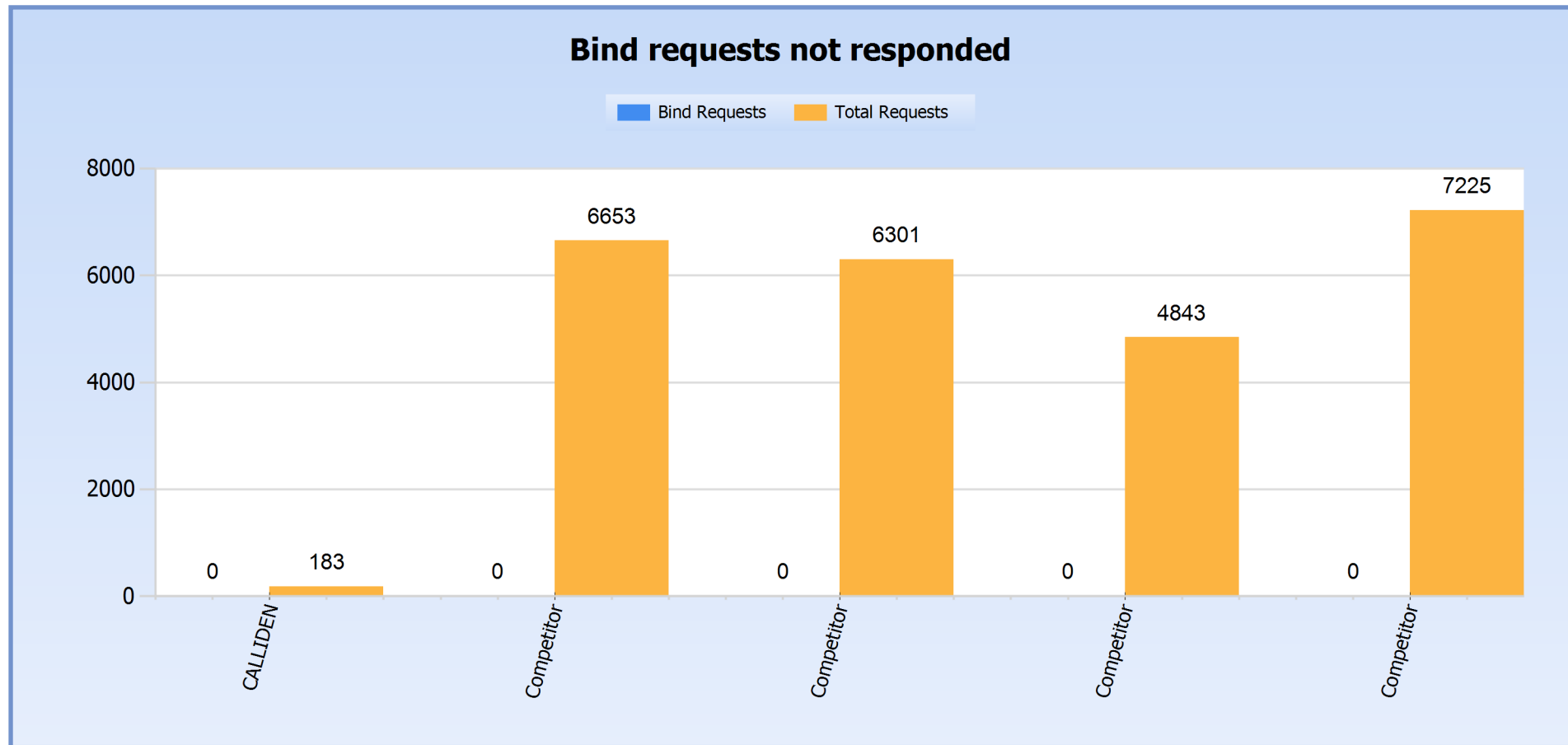
Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

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Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

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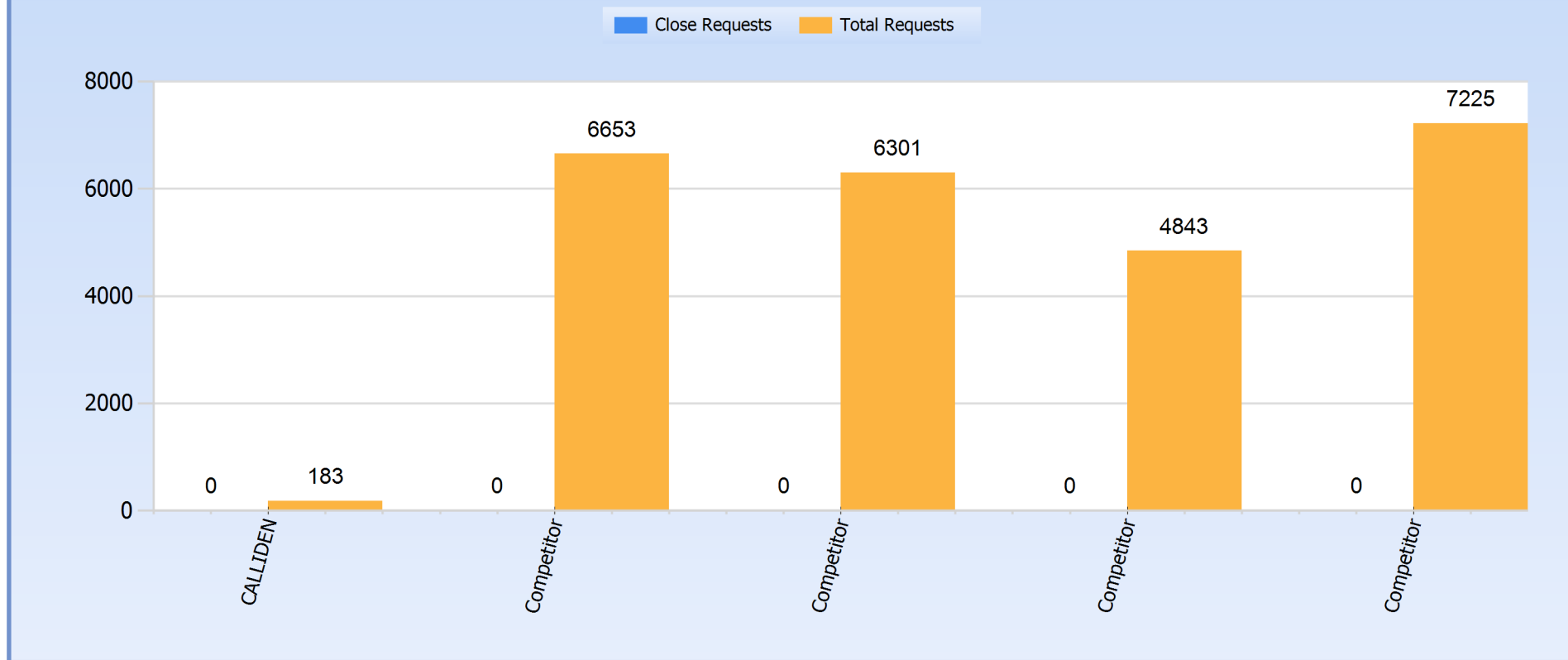
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Close requests not responded



Close requests submitted in the reporting period but not responded to by the end of the reporting period.