

# Insurer Monthly Report



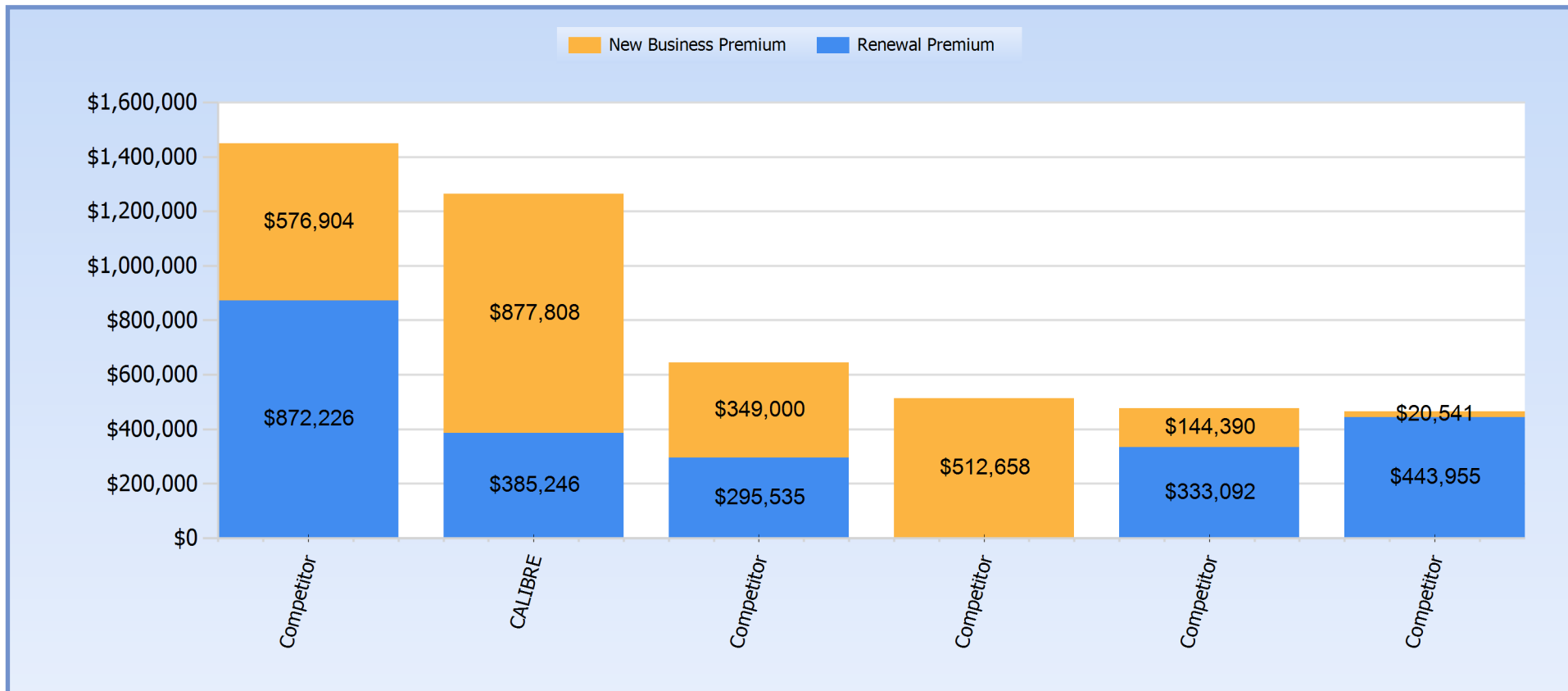
Report Period : October 2016

Insurer: CALIBRE

Product : Business Pack

## Bound Premium Summary for all Insurers

New Business and Renewal bound responses via Virtual Underwriter Bound premium means base premium excluding all fees, levies and charges



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## **New Business**

Total Bound Premium for New Business for all Insurers: \$2,481,300

Total Bound Premium for New Business for CALIBRE : \$877,808

Average Bound Premium for New Business for all Insurers : \$1,401

## **Renewal**

Total bound premium for Renewals for all insurers : \$2,330,055

Total bound premium for Renewals for CALIBRE : \$385,246

Average Bound Premium for Renewals for all Insurers : \$1,527

## **Bound Opportunities**

Number of opportunities bound in October by all insurers : 4989

Number of opportunities bound in October by CALIBRE : 1386

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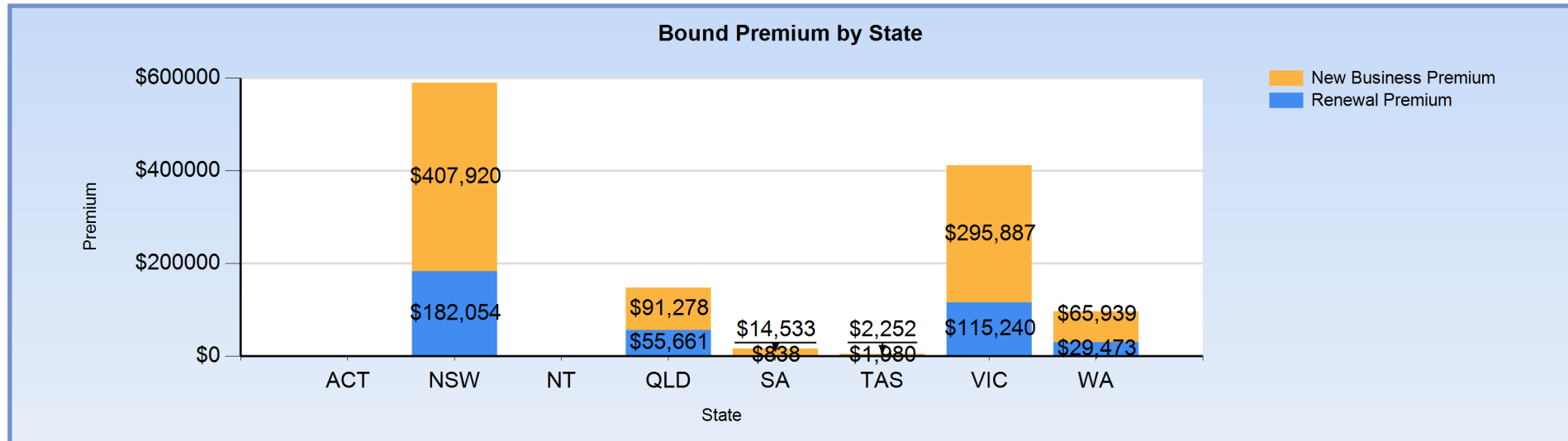


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## Bound Premium Summary by State



State	Total New Business bound Premium for CALIBRE	Total Renewal bound Premium for CALIBRE
ACT	\$0	\$0
NSW	\$407,920	\$182,054
NT	\$0	\$0
QLD	\$91,278	\$55,661
SA	\$14,533	\$838
TAS	\$2,252	\$1,980
VIC	\$295,887	\$115,240
WA	\$65,939	\$29,473

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**Report Period : October 2016**

**Insurer: CALIBRE**

**Product : Business Pack**

## Opportunities Summary

The average quoted premium value is calculated using only responses with a status of 'Quoted' and includes base premium, excluding all fees, levies and charges.

Number of opportunities presented to all insurers : 11496

Number of opportunities presented to CALIBRE : 7868

Value of opportunities presented to all insurers as determined by quotes from all insurers : \$13,768,040

Value of opportunities presented to CALIBRE as determined by quotes from all insurers : \$11,680,053

Value of opportunities presented to CALIBRE as determined by quotes from CALIBRE : \$5,469,568

Average quoted premium for all insurers as determined by quotes from all insurers : \$1,198

Average quoted premium for CALIBRE as determined by quotes from all insurers : \$1,485

Average quoted premium for CALIBRE as determined by quotes from CALIBRE : \$695

Number of opportunities bound in October by all insurers : 4989

Number of opportunities presented in October and bound in October by all insurers : 3583

Number of opportunities presented in Previous Months and bound in October by all insurers : 1406

Number of opportunities bound in October by CALIBRE : 1386

Number of opportunities presented in October and bound in October by CALIBRE : 1031

Number of opportunities presented in Previous Months and bound in October by CALIBRE : 355

Average number of insurers an opportunity is presented to: 3

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## Outstanding Requests Summary

The following 3 items identify requests submitted in the reporting period but not responded to by the end of the reporting period. This is not indicating that there is a problem unless the numbers seem high in relation to the number of requests. I.E. For manual products and referral processing it is assumed that a small number of requests could be reported here and not represent an issue.

Quote requests submitted in the reporting period but not responded to by the end of the reporting period : 33

Bind requests submitted in the reporting period but not responded to by the end of the reporting period : 0

Close requests submitted in the reporting period but not responded to by the end of the reporting period : 0

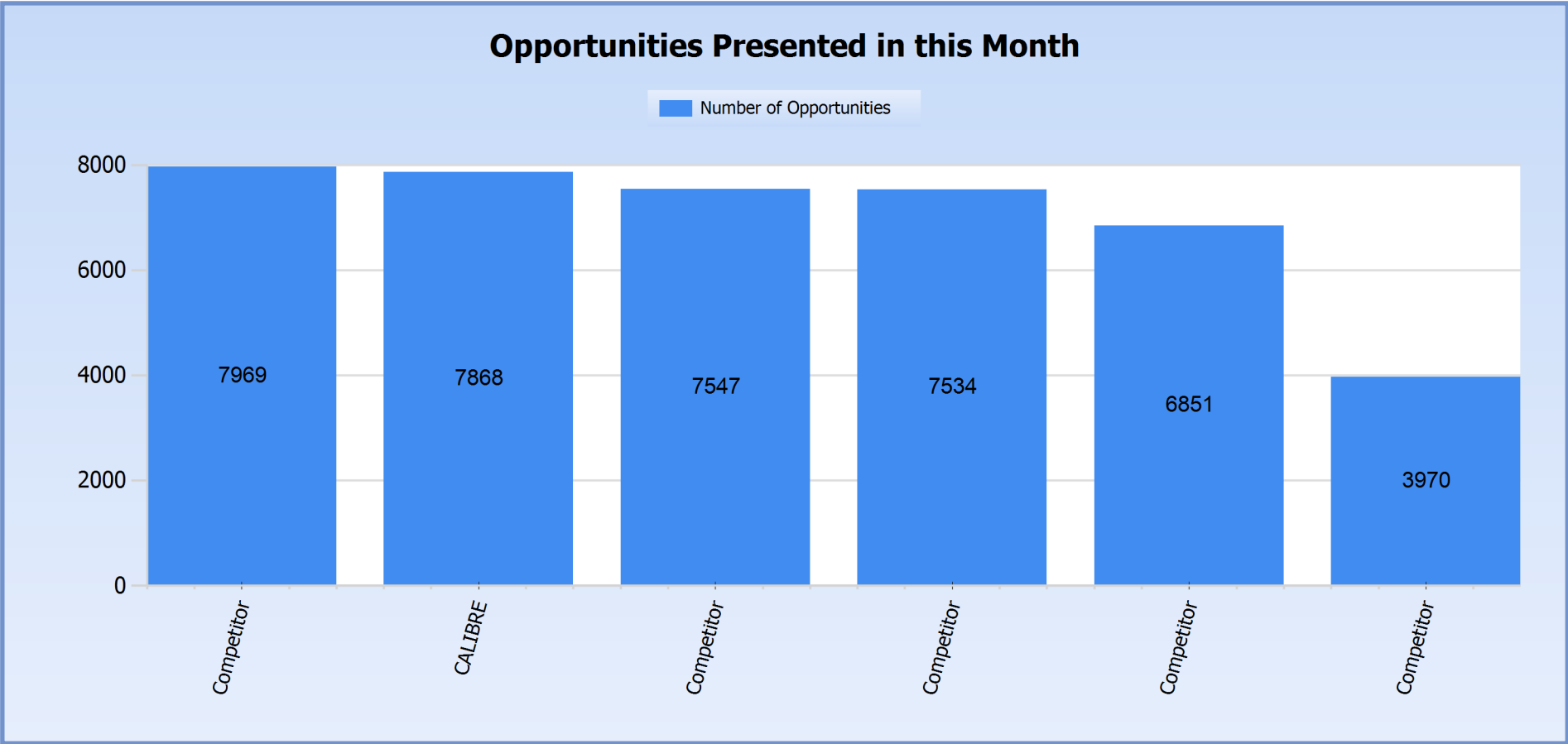
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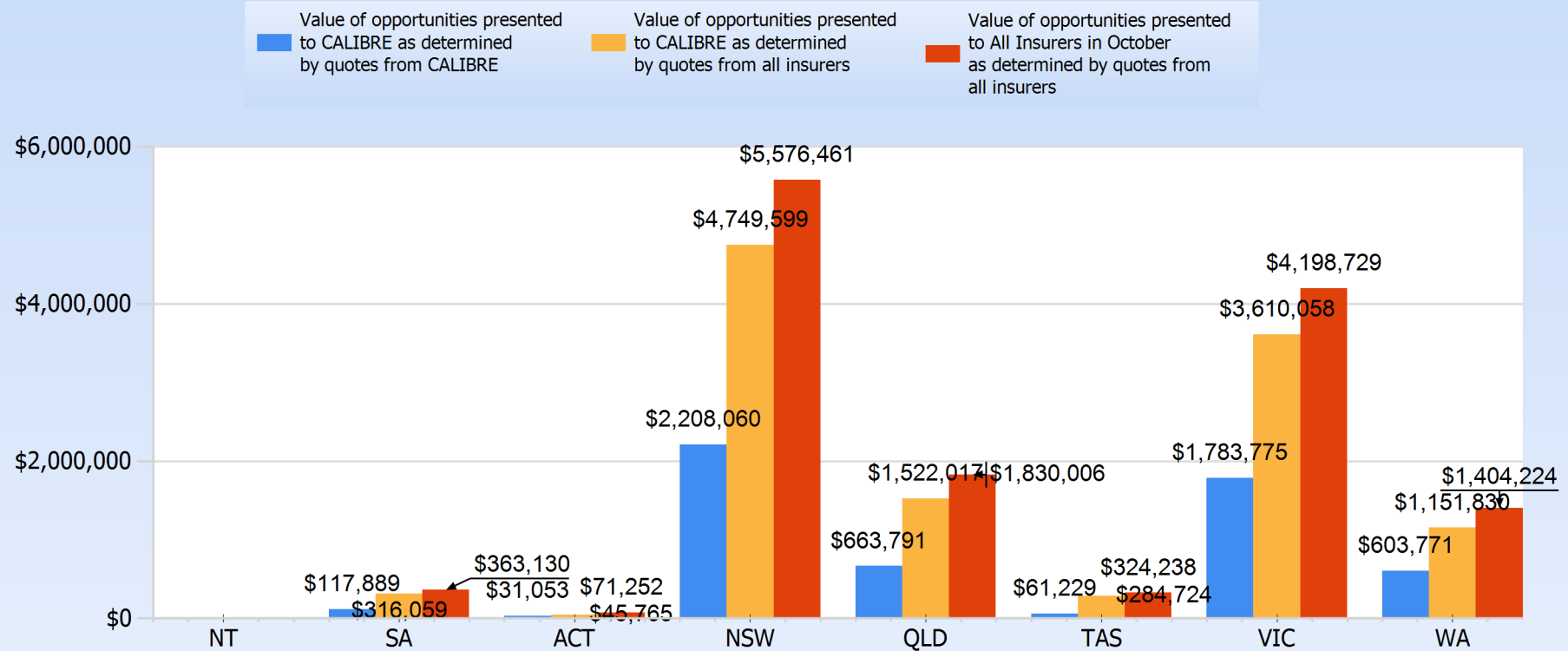


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## Quoted Premium by State for Opportunities Presented in this Month



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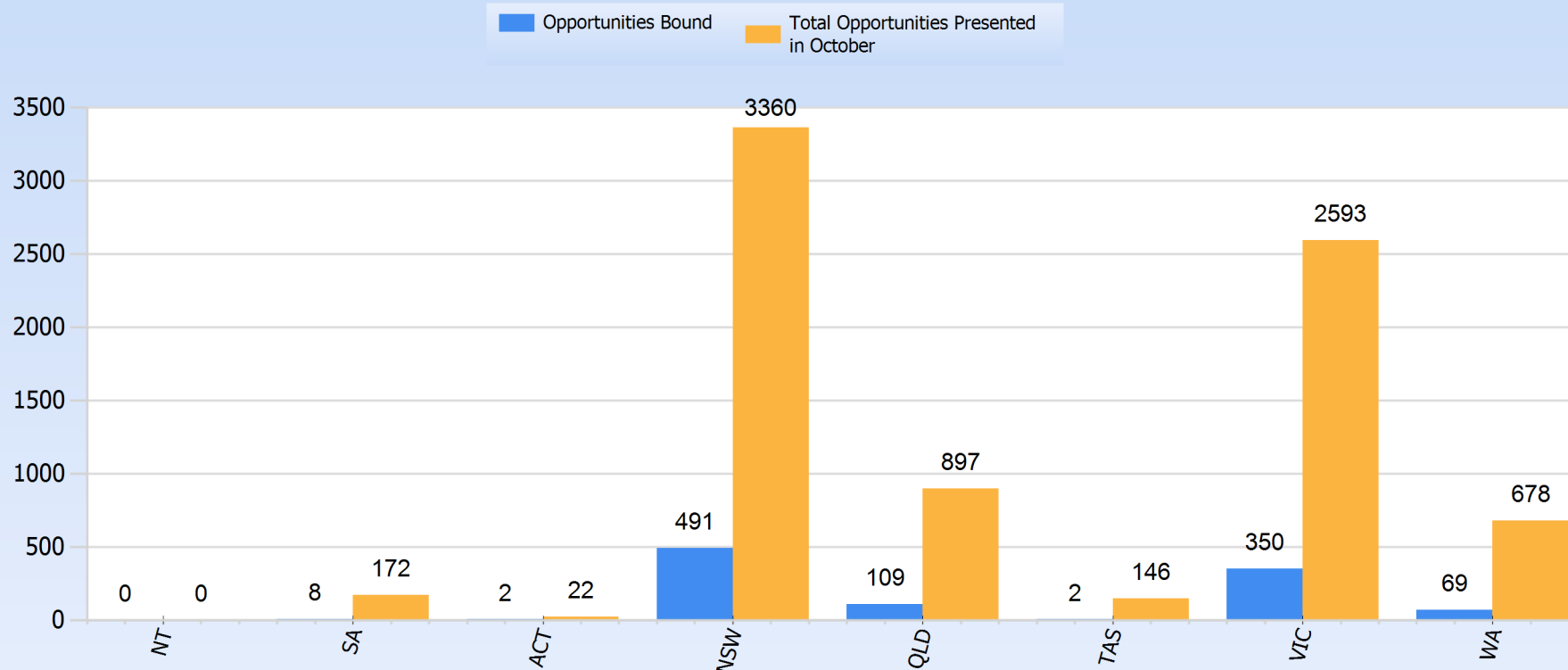


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## Opportunities Presented in and Bound in this Month by State



"Opportunities Bound" means those opportunities, presented in October, where a bind response with a status of "Bound" was returned.



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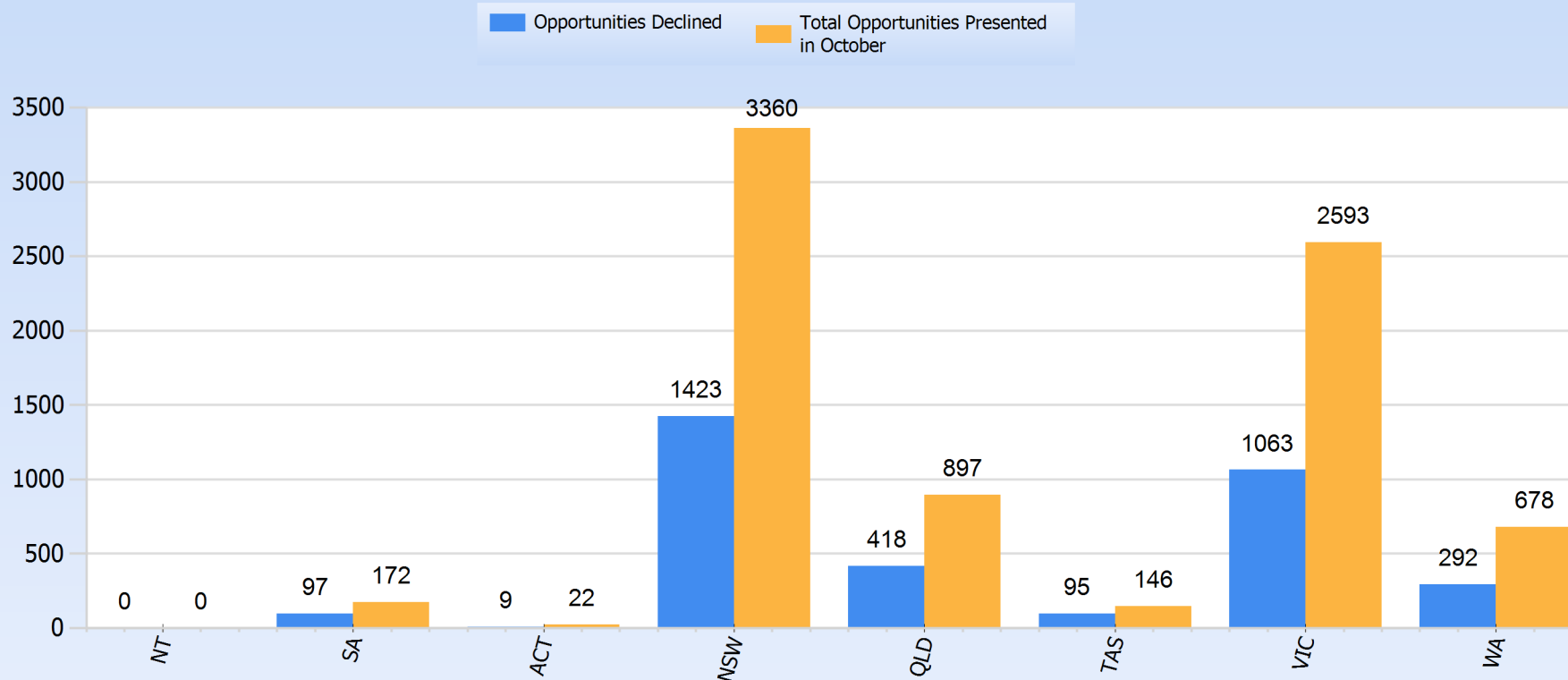


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## Opportunities Presented in and Declined in this Month by State



"Opportunities Declined" means those opportunities, presented in October, where one or more quote responses with a status of "Declined" was returned.

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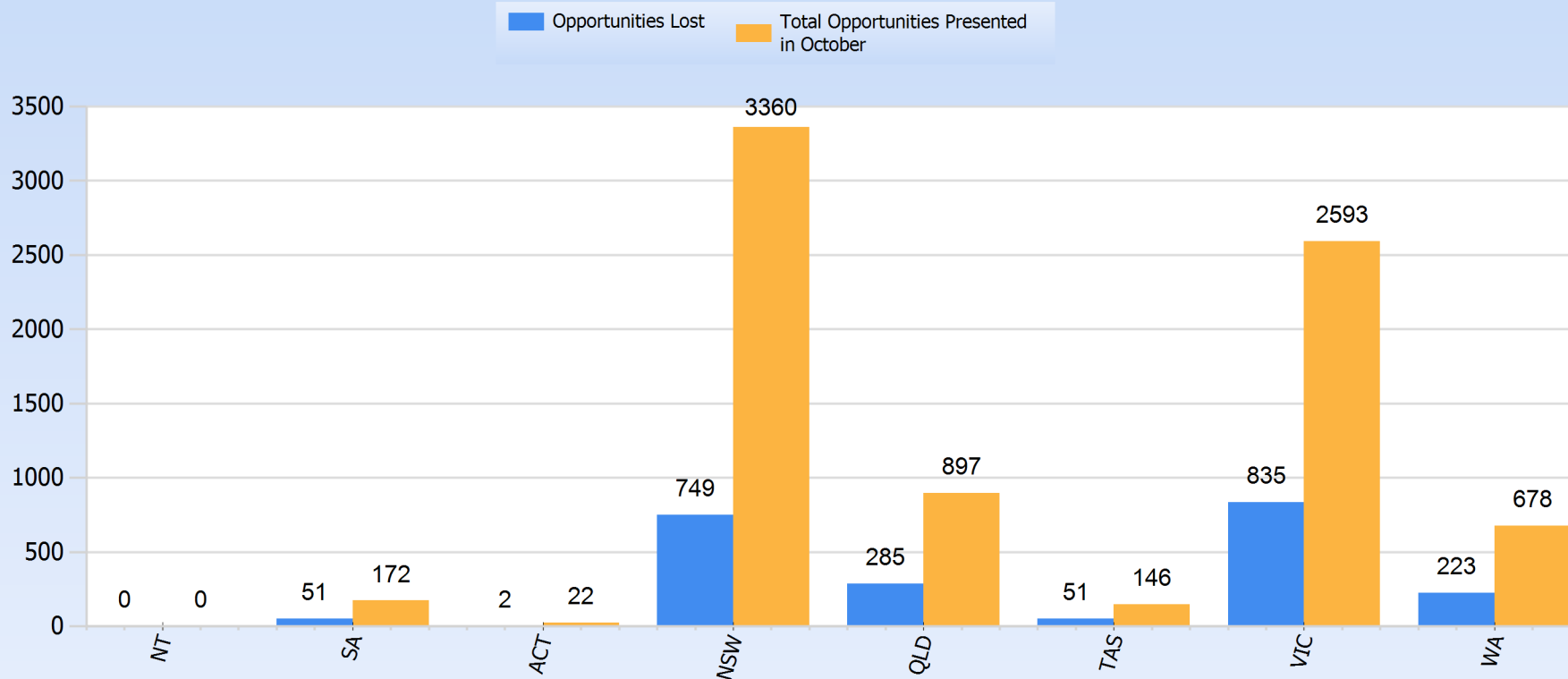


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## Opportunities Presented in and Lost in this Month by State



"Opportunities Lost" means those opportunities, presented in October, that have not been declined and a quote loss notification has been received by the underwriter.

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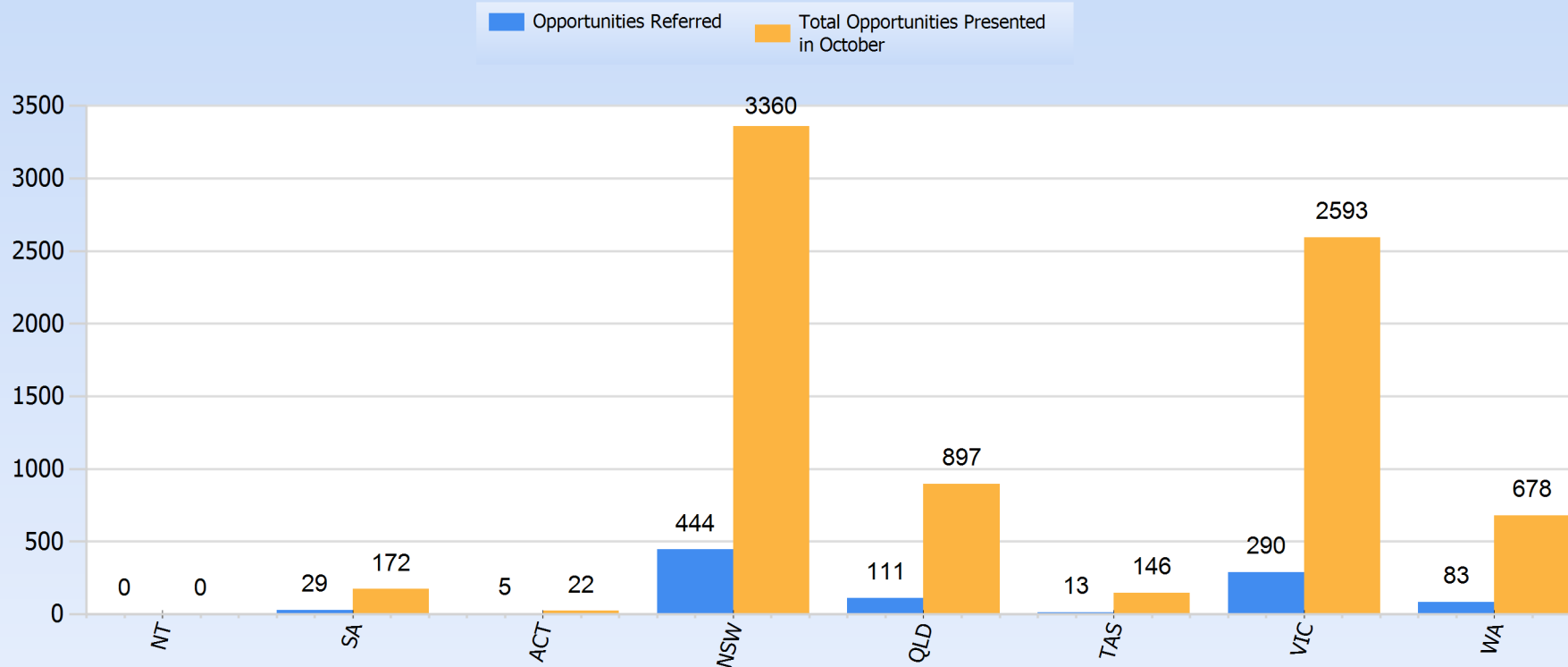


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## Opportunities Presented in and Referred in this Month by State



"Opportunities Referred" means those opportunities, presented in October, where one or more quote responses with a status of "Information" or "Referral Required" was returned.

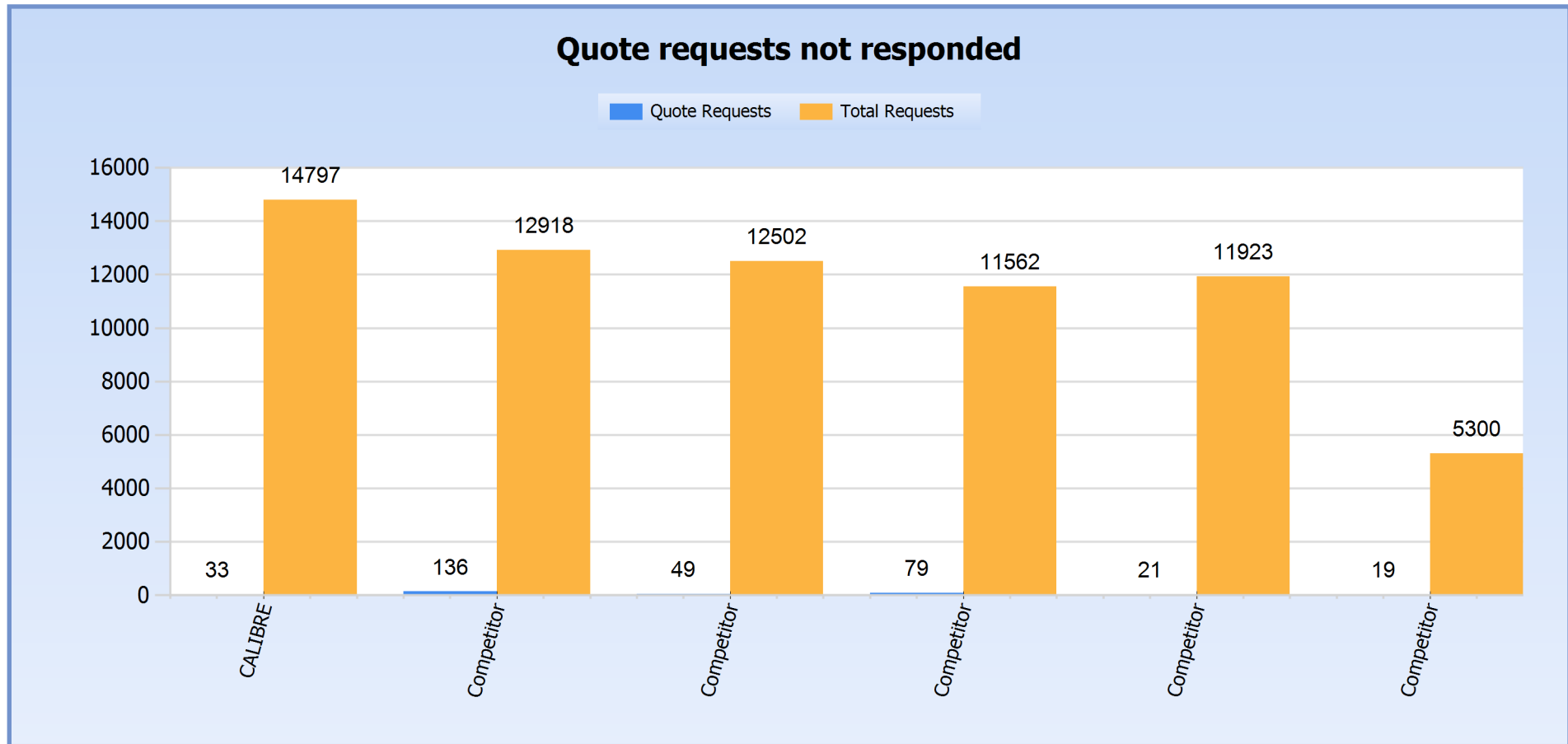
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Quote requests submitted in the reporting period but not responded to by the end of the reporting period.

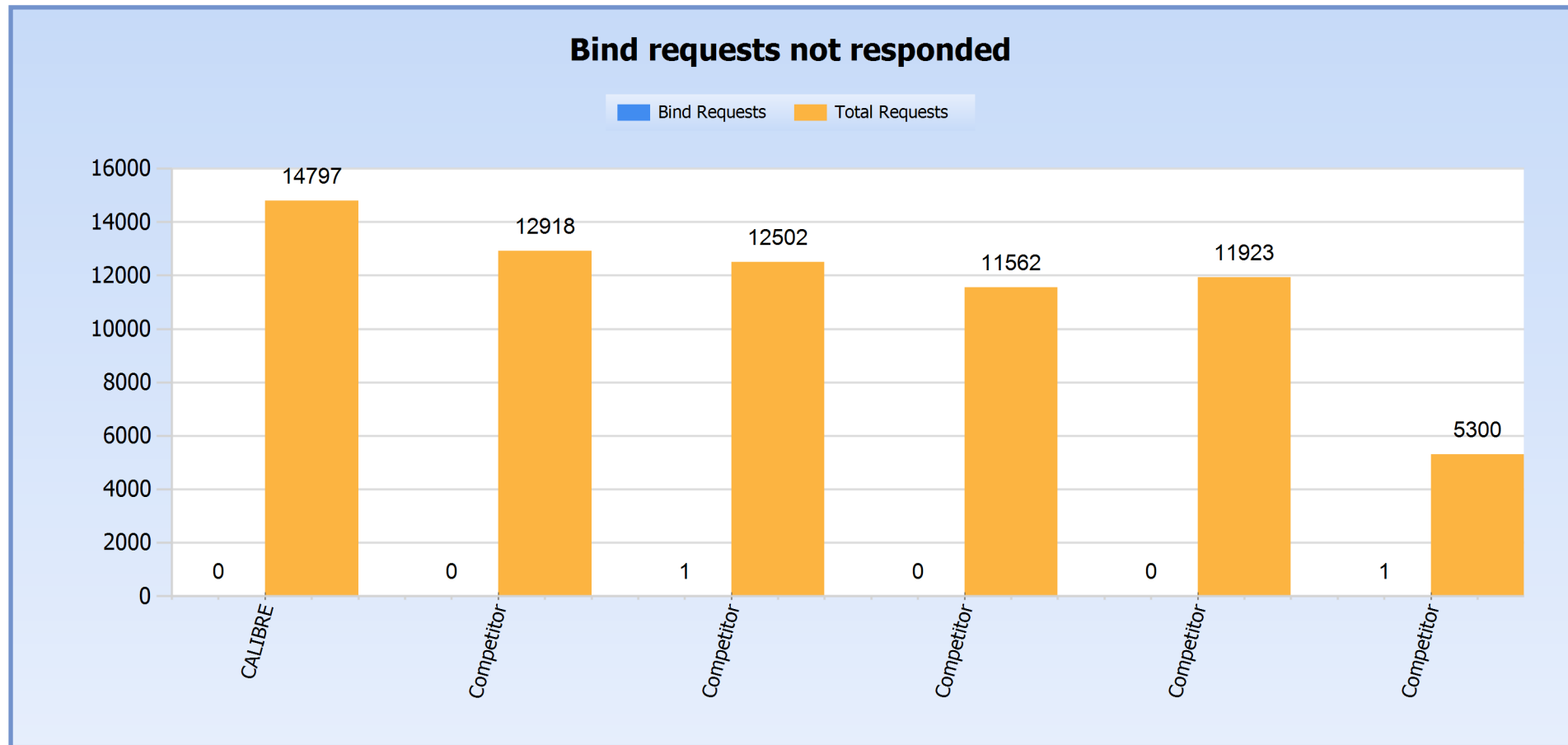
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Bind requests submitted in the reporting period but not responded to by the end of the reporting period.

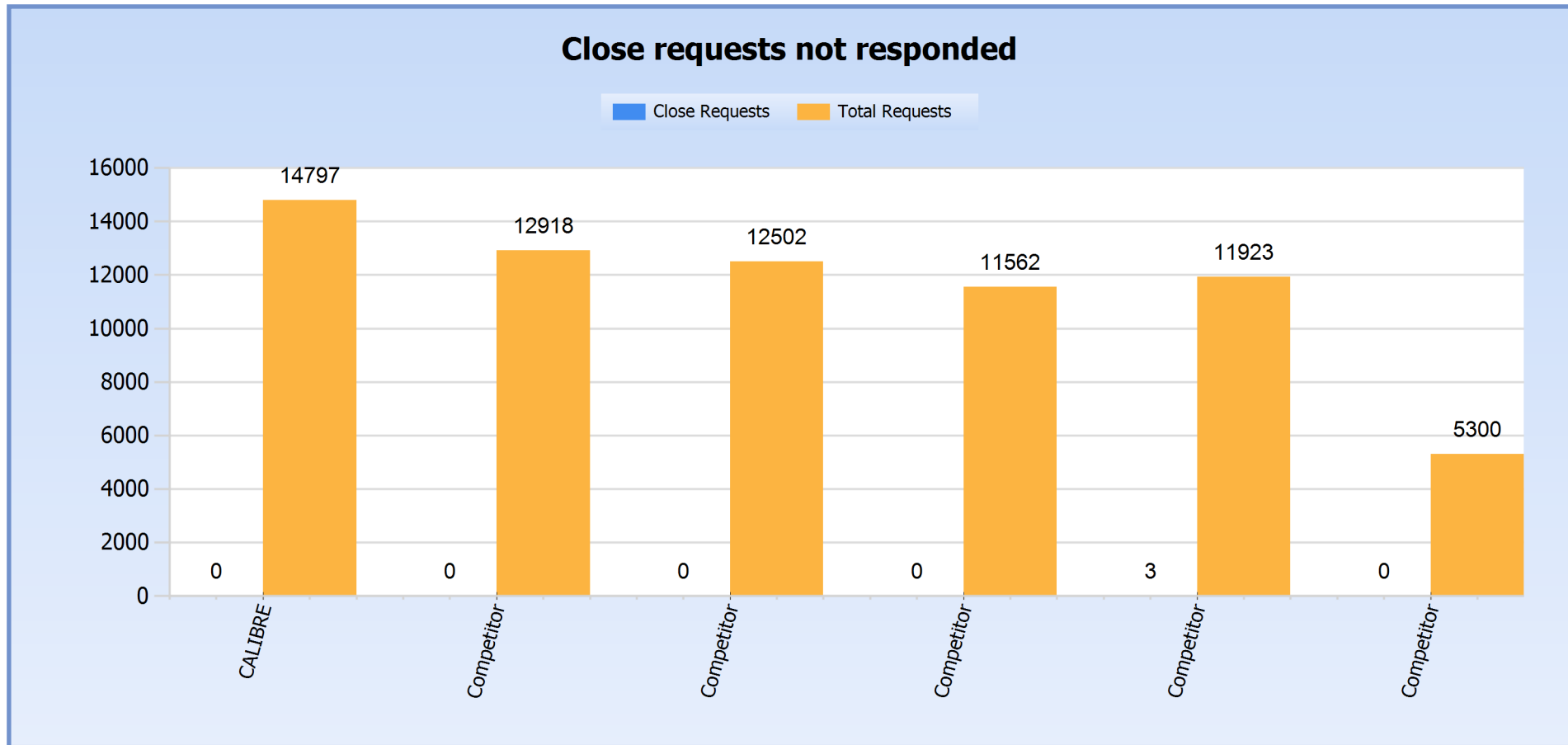
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Close requests submitted in the reporting period but not responded to by the end of the reporting period.