# AlpineCohabitat Project Book

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# AlpineCohabitat Engagement Plan

#### Introduction

Engagement is fundamental to AlpineCohabitat's success. This plan outlines how we will **attract**, **involve**, **and retain** members through different stages of the project. Engagement will evolve from an **early online-driven phase** to deepening **offline**, **real-world interactions**, ensuring trust and alignment before transitioning to governance, development, and operations.

A core principle of our engagement strategy is **projecting strong foundational values without limiting diversity**. Our early efforts will focus on finding like-minded individuals who resonate with the cohabitat's goals while keeping the entry point accessible enough for those exploring the idea.

The **podcast** is envisioned as a key tool in Phase 1, helping to explore and communicate the **potential of building a community together** through interviews with people who have embarked on similar projects. It will also serve as a means for early supporters to share their stories, allowing others to connect with the vision on a personal level.

Throughout all phases, engagement will shift in focus—starting with discovery and alignment, progressing to active participation and community-building, and finally transitioning into long-term sustainability and external knowledge sharing.

# **Engagement Goals by Phase**

#### Phase 1: Awareness & Early Interest

**Goal:** Generate interest and attract the right early supporters.

Key Strategies: - Podcast & Storytelling Content - Interviews with similar projects and early supporters. - Online Presence - Website, social media, blogs, and outreach materials. - Survey & Outreach - Interactive form to identify interested individuals & assess values alignment. - Low-Commitment Engagement Channels - Forum, Discord, newsletter to keep people in the loop.

Outcome: A small but engaged early audience with clear paths for deeper involvement.

# Phase 2: Community Development & Offline Transition

**Goal:** Convert online interest into **real-world connections** and build commitment through shared experiences.

Key Strategies: - Regular Offline Gatherings - Hiking trips, weekend meetups, and location exploration. - Community

Dinners - Social bonding events for deepening relationships. - Formation of Small Local Groups - Encouraging members to meet regularly based on location. - Community-Backed Chalet Fund - Raising a small fund to pre-book chalets for members, using reservation payments to sustain future bookings.

**Outcome:** Established real-world trust and connections, providing a **strong base for governance discussions**.

#### Phase 3: Governance & Structural Finalization

**Goal:** Define how the community operates and is structured while exploring diversity and accessibility.

Key Strategies: - な Collaborative Governance Discussions - Open workshops and decision-making trials. - Legal & Financial Structuring - Engaging with legal experts and cooperative models. -

**Membership & Investment Models** - Clearly defining pathways for participation. - **Engagement Metrics & Membership Thresholds** - Setting quantitative targets for committed participants.

- **Exploration of Community Diversity & Accessibility** - Assessing whether and how broadening diversity aligns with community aspirations and benefits its long-term success.

Outcome: A clear, legally structured framework for the cohabitat's governance and development, with inclusivity and accessibility as considerations.

#### Phase 4: Cohabitat Acquisition & Development

**Goal:** Secure the site, establish development plans, and initiate partial use of the property.

Key Strategies: - Site Selection & Local Integration - Engaging with local residents and authorities. - Financial Structuring & Development Planning - Securing financing, working with architects, and deciding on contractor vs. community-led tasks. - Property Acquisition & Initial Development - Procuring the site and implementing phased development. - Work Groups & Member Contributions - Structuring active roles for members in development efforts. - Early Member Access - Allowing short-term stays for members during development to engage with the project on-site.

**Outcome:** A partially developed property with early access for members, transitioning toward full residential use.

#### Phase 5: Operations & Local Engagement

**Goal:** Ensure long-term sustainability and successful community operations.

Key Strategies: - Internal Member Engagement - Creating social spaces, working groups, and regular events. - Local Community Integration - Partnering with locals, supporting regional initiatives. - Economic Sustainability - Exploring rental models, cooperative income sources. - Regular Alumni-Style Gatherings - Recurring events for resident and non-resident members.

**Outcome:** A fully operational and **locally engaged cohabitat**, ensuring long-term sustainability.

#### Phase 6: Expansion & Knowledge Sharing

**Goal:** Share knowledge and support the creation of similar initiatives elsewhere.

Key Strategies: - Case Studies & Documentation - Making AlpineCohabitat's experience accessible. - Podcast & Media Outreach - Continuing content creation to inspire others. - Supporting Similar Projects - Helping launch new communities based on the model. - Consulting & Advisory Role - Offering structured guidance to future cohabitat initiatives.

**Outcome:** The AlpineCohabitat model is **scalable and replicable**, creating a broader impact.

# **Quantitative Engagement Targets**

Tracking engagement across phases is essential to ensure there's enough momentum at each stage before progressing further.

Phase	Target Audience Reach	Active Participants	Committed Core Members
1 Awareness & Interest	1,000+ interactions	100 engaged discussions	10-20 core people
<b>2</b> Community Building	500+ event attendees	50+ regularly engaged	15-30 core people
<b>3</b> Governance & Structure	300+ involved	30+ workshop participants	20-40 core members
<b>4</b> Acquisition & Development	N/A	25+ active contributors	30-50 members
<b>5</b> Operations	Local & digital community	Engaged resident members	Stable governance
<b>6</b> Expansion	Global reach	Other communities replicating model	Consulting group formed

# **Next Steps**

- Define Specific Events & Initial Content Strategy (Phase 1)
- Develop Outreach & Survey for Early Engagement
- Identify Potential Podcast Guests & Topics
- Establish Small Local Meetups for Phase 2 Transition
- Develop a Strategy for the Community-Backed Chalet Fund
- Assess & Implement Diversity & Accessibility Initiatives in Phase 3
- Refine Financial & Development Planning for Phase 4

Engagement is the fuel that will bring this project to life—let's build it together!

# **Executive Summary: AlpineCohabitat**

#### Vision & Mission

AlpineCohabitat aims to create an innovative community-driven model of property access, bridging the gap between traditional ownership and commercial rentals. Rooted in sustainability, community integration, and affordability, this initiative seeks to establish a cooperative habitat in the Alps, designed for flexible residential and holiday use.

Our mission is to offer members an accessible, sustainable, and community-centric alternative to second home ownership and short-term holiday rentals. Through collective ownership and shared governance, we aim to reduce individual financial burdens and ecological footprints while fostering meaningful social connections.

#### **Core Values**

- Sustainability: Environmental responsibility, ecological preservation, and use of sustainable building practices.
- **Community**: Social integration with local communities, fostering strong internal member bonds, and collective decision-making.
- **Affordability & Accessibility**: Providing economically viable property access with minimal individual financial barriers.

#### **Project Overview**

AlpineCohabitat will acquire and sustainably develop existing properties within the Alpine region, avoiding greenfield developments by revitalizing and adapting properties rich in local heritage and natural beauty. Members collectively finance the cooperative, significantly lowering individual costs and providing a stable, yet flexible residential or holiday solution.

#### Financial Model

- **Initial Investment**: Members contribute an affordable initial fee (~€10,000 per household), leveraging external financing and cooperative funding.
- **Flexible Residency Model**: Members choose between long-term residence or short-term stays, with discounted rates significantly below market prices.
- **Revenue Sustainability**: The cooperative generates income through short-term rentals to both members (discounted) and nonmembers (market rates), along with community-driven eco-tourism and seasonal activities.

#### **Governance & Structure**

The cooperative governance model emphasizes collective decision-making, transparency, and inclusivity, ensuring all members have an active voice in shaping community guidelines, property management, and future development.

#### **Current Status & Next Steps**

The project is in the early engagement and planning phase. Immediate next steps include: - Finalizing governance structures and legal frameworks. - Engaging expert consultants specializing in cooperative real estate. - Identifying potential sites in alignment with community criteria. - Expanding member engagement through targeted outreach and community-building activities.

#### **Collaboration Opportunities**

AlpineCohabitat is actively seeking collaboration and expertise from: - Cooperative real estate experts and legal advisors. - Sustainability and ecological planning specialists. - Community-building consultants. - Financial institutions interested in supporting innovative, sustainable real estate developments.

Join us in creating a sustainable, community-centered future for residential and holiday living in the Alps.

# AlpineCohabitat: Financial Strategy & Funding Plan

#### 1. Introduction

#### Purpose & Scope

This document outlines the **financial strategy** for AlpineCohabitat, ensuring the project is both **sustainable and accessible** to its members. Our approach balances **member contributions**, **cooperative financing**, **and external funding sources** to support the acquisition, development, and operation of the cohabitat.

AlpineCohabitat presents an **alternative model** for property access—bridging the gap between **ownership and commercial holiday rentals**. It offers members: - **Lower upfront costs** compared to buying a second home. - **Elimination of personal property management burdens** like upkeep and security. - **More flexibility** between short-term stays and long-term residence. - **A sense of community and shared values**, making it more than just a holiday property.

The financial plan reflects these core goals, ensuring affordability and long-term viability.

# 2. Funding Phases & Sources

#### 2.1 Pre-Acquisition & Engagement (Phase 2)

- **Short-term rental fund:** A rolling fund to book chalets for community engagement and area exploration.
- **Community funding:** Initial contributions to cover engagement events and preliminary site visits.
- Potential sponsorships & grants: Seeking external support for

- eco-tourism and cooperative housing initiatives.
- Preliminary Property Analysis: Encouraging members to explore listings on platforms like Leboncoin.fr and SeLoger to conduct initial assessments of potential sites for feasibility.

#### 2.2 Acquisition & Development (Phase 3-4)

- Member Contributions: Each member (or household)
   contributes an upfront investment (~€10,000+ per unit) to build
   initial capital.
- **Cooperative Financing:** Ethical banking, solidarity economy loans, or mortgage-backed financing.
- Blended Funding Approach: Aiming for a 1:6 to 1:7 ratio of member capital to external financing.
- Government Incentives: Exploring eco-housing and rural development grants.
- Estimated Development Costs:
  - Expected acquisition and development costs in the Alps range between €2,000-5,000 per m².
  - Optimally structured **40m² units**, with estimated costs between **€80,000-200,000 per unit**.
  - A rough financial model suggests that with €1 million in community funding + €7 million in external financing, we could develop around 40-100 units.
  - Preliminary projections suggest €100 per day in short-term rentals, at 60% occupancy, with 30% allocated for upkeep and management.

#### 2.3 Operations & Growth (Phase 5-6)

- Resident Contributions: Long-term members pay a cooperative rent, covering operational costs.
- Short-Term Rentals:
  - **Member discounts** for stays.
  - Market-rate rentals for external guests to maximize revenue.
- **Community Services:** Hosting workshops, retreats, and ecotourism experiences.
- **Reinvestment Strategy:** Revenue surplus supports maintenance, expansion, and debt repayment.
- Flexible Housing Model: Members can choose between longterm residence or short-term stays, with rental rates reflecting availability and cooperative commitments.
- Sustainability Model:
  - Members who stay long-term pay cooperative rent comparable to mortgage payments but below market price.
  - Members who do not use the property regularly contribute less but still have priority access to short-term rentals.
  - If no members claim a unit for a period, it can be rented externally at market rates to further offset costs.
  - Rotational Residency System: Long-term residency is granted for an initial two-year period. If no new applicants express interest after the first year, the residency may be extended on a rolling basis. If demand exceeds supply, priority is given to new resident applicants, ensuring circulation and access.

# 3. Membership Contributions & Financial Commitments

#### 3.1 Initial Membership Fees

- Target Contribution: ~€10,000+ per household.
- **Purpose:** To reduce debt reliance and secure property acquisition.
- **Flexible Payment Plans:** Options for installment payments or reduced buy-in for active contributors.

#### 3.2 Resident Member Model

- Affordable Cooperative Rent: Below-market rates to ensure accessibility.
- **Community Contribution Options:** Potential involvement in cooperative tasks in exchange for lower rent.
- **Sustainability Focus:** Member contributions should cover essential operational costs.

#### 3.3 Non-Resident Member Model

- Priority booking & discounted stays.
- Contribution model ensures financial sustainability.
- Members participate in development & governance.

# 4. Revenue Streams & Sustainability

#### 4.1 Long-Term Rentals

- Resident members pay rent, covering operational costs.
- Below-market rates ensure affordability while maintaining sustainability.

#### 4.2 Short-Term Rentals

- Member-discounted rates encourage participation.
- Market-rate external rentals generate income for cooperative sustainability.

#### 4.3 Community-Driven Activities

- Workshops, eco-tourism, and cultural retreats contribute revenue.
- Seasonal workforce partnerships explored as additional income.

# 5. Debt Repayment & Financial Sustainability

• Target Repayment Period: 10-20 years, ensuring long-term

feasibility.

- Revenue Allocation:
  - Loan repayments without overburdening operations.
  - Reinvestment in maintenance, expansion, and reserve funds.
- Exit Strategy Considerations:
  - How members buy/sell cooperative shares.
  - Process for transferring cooperative ownership.

# 6. Financial Risk Management

- Assessing the feasibility of various property price ranges.
- Ensuring financial flexibility to adapt as the community grows.
- Managing liquidity and financial reserves for unforeseen expenses.

# 7. Next Steps & Implementation

- **Detailed financial feasibility study** to refine figures based on location.
- Engagement with ethical banks & financial institutions.
- Finalizing membership financial commitments & investment models.
- Defining rent structures & pricing models for different member types.
- Developing a prototype financial model (spreadsheet) to evaluate acquisition and rental economics.

This financial plan serves as a working framework to ensure AlpineCohabitat thrives as an innovative, sustainable, and financially viable community.

# AlpineCohabitat Governance & Legal Structure

#### 1. Introduction

#### Why Collective Governance?

AlpineCohabitat is built on the premise that a thriving, intentional community requires collective governance. Unlike an informal group of individuals relocating independently to the same area, we are establishing a structured, cooperative approach to enable smoother coordination, financial viability, and long-term sustainability.

 Avoiding Coordination Pitfalls: Moving together without a shared governance model would be highly complex—requiring individuals to align on property purchases, financing, and decisionmaking, which could easily lead to deadlocks, conflicts of interest,

- and high dropout rates.
- Access to Funding & Development Opportunities: A collectively governed legal entity allows us to access financing and funding options unavailable to individuals, as well as secure better terms for land acquisition and development.
- Integration with Local Communities: Instead of being
  perceived as outsiders buying up property, a cooperative
  structure ensures that our presence is rooted in collaboration
  with local stakeholders, fostering goodwill and mutual benefit.

#### **Purpose of This Document**

This document outlines the governance model AlpineCohabitat will adopt, focusing on **decision-making processes**, **legal structures**, **membership models**, **and financial frameworks**. While a cooperative model appears to be the most viable option, we will explore alternative legal structures to ensure the best fit for our goals.

# 2. Governance Principles

#### **Core Values & Decision-Making**

Governance within AlpineCohabitat will be guided by: - **Autonomy & Participation** - Members actively shape community decisions. - **Transparency & Accountability** - Open processes ensure collective trust. - **Sustainability & Local Integration** - Prioritizing ecological, economic, and social sustainability.

#### **Levels of Involvement**

- **Resident Members** Actively living within the cohabitat, involved in governance & operations.
- **Non-Resident Members** Supporting members who contribute financially and engage in decision-making but do not reside full-time.
- External Contributors Experts, advisors, or local collaborators with limited decision-making rights.

#### **Decision-Making Model**

- Consensus-Based vs. Democratic Voting: Exploring whether major decisions require full consensus or a qualified majority.
- **Leadership & Working Groups:** Delegating responsibilities through structured committees or rotating leadership roles.
- **Participatory Budgeting:** Allowing members to allocate community funds transparently.
- **Self-Organizing & Consultative Approach:** Encouraging members to take initiative while ensuring any proposed changes go through a consultation process with those impacted, fostering deeper engagement and understanding of the community's needs.

# 3. Legal Framework Options

#### Introduction

Choosing the appropriate legal framework is fundamental to the successful governance and sustainability of AlpineCohabitat. This section aims to clearly outline various legal structures, assessing their strengths and weaknesses in alignment with our community's vision. Through collaborative exploration and expert consultation, we will ensure the chosen framework effectively supports our community's governance principles, financial viability, and long-term goals.

#### **Potential Legal Structures**

- Cooperative (SCIC in France) A flexible, community-driven model that allows shared decision-making and access to cooperative financing.
- **Association (Nonprofit)** A lighter legal framework focused on social and cultural initiatives rather than property ownership.
- **Private Land Trust/LLC Model** Ensuring long-term stewardship while allowing for structured participation.

#### **Pros & Cons of Each Model**

A comparative breakdown of the **advantages and limitations** of each approach, considering: - **Tax & financial benefits** - **Flexibility in member participation** - **Legal complexity & administrative requirements** 

# 4. Membership & Participation

#### Introduction

Membership is a core pillar of AlpineCohabitat's long-term sustainability. A well-structured membership model ensures **commitment**, active participation, and a sense of belonging, while also allowing for flexibility. The goal of this section is to outline potential membership structures, but also to highlight that this model will evolve through community discussions and collaborative research. Membership stability and engagement will be key metrics for long-term success, ensuring that the community remains vibrant and active over time.

#### **Membership Types & Responsibilities**

- **Resident Members** Contribute to governance, maintenance, and decision-making.
- **Supporting Members** Financial contributors with limited responsibilities.
- Investment or Hybrid Models Exploring potential pathways for external financing.

#### **Membership Rights & Benefits**

- Voting rights based on involvement level.
- Use of community spaces & housing.
- Participation in governance and long-term development decisions.

#### Exit Strategies & Member Turnover

- Resale of Membership Shares: Ensuring fairness when members leave.
- Succession Planning: Keeping the community stable over time.

# 5. Financial & Legal Considerations

#### Introduction

The financial sustainability of AlpineCohabitat will depend on a **well-balanced funding model** that provides affordability for members while ensuring the community's long-term viability. This section will be developed collaboratively, leveraging research and discussions to align financial strategies with our core governance principles. The cooperative structure provides unique opportunities for funding, tax benefits, and financial resilience that we will explore in more depth.

#### **Legal Registration & Compliance**

- **French legal context:** Understanding how cooperatives, nonprofits, or trusts function in France.
- **Financial transparency & taxation:** Ensuring sustainability through proper fiscal management.

#### **Funding & Revenue Streams**

- Initial member contributions & buy-ins.
- Rental income from short-term stays.
- Public & cooperative funding opportunities.

#### **Risk Management & Conflict Resolution**

- Mediation processes for internal disputes.
- Legal safeguards to protect the community's mission.

# 6. Next Steps

- **Community Discussions:** Engaging early members in finalizing governance preferences.
- **Legal Consultation:** Connecting with cooperative law experts.
- **Drafting Initial Legal Framework:** Refining the chosen structure before formal registration.

This document is a **living framework**, designed to evolve as new members join and shape the vision of AlpineCohabitat.

# AlpineCohabitat: Site Selection & Development Criteria

#### 1. Introduction

#### Purpose & Scope

Finding the right location for AlpineCohabitat is a **crucial step** in ensuring the long-term success, sustainability, and community integration of the project. The purpose of this document is to define the **core principles and flexible criteria** that will guide our search for an ideal site.

Rather than setting rigid, predefined requirements, our approach to site selection will be **dynamic and community-driven**. Through collective exploration, discussions, and offline activities in Phase 2, we will refine our vision by actively engaging with potential locations and learning from real-world interactions with landscapes, communities, and local stakeholders.

This document outlines both **fixed** and **adaptable** criteria, allowing flexibility to adjust based on available resources, local opportunities, and the evolving aspirations of the community. The goal is not only to find a place where people want to move but also to ensure that it resonates with our values and long-term vision.

# 2. Core Values & Guiding Principles

#### **Sustainability (Highest Priority)**

- Ecological responsibility is central to our mission.
- Focus on minimizing environmental impact while supporting biodiversity and regenerative land use.
- Use of sustainable building methods and materials in any development process.

#### **Community Integration**

- The project should enhance and integrate into the **existing social** and economic fabric of the region.
- Preference for locations where **local partnerships** (e.g., businesses, cultural initiatives) can be developed.
- Avoidance of isolation—being welcomed by local residents is key to long-term sustainability.

#### Accessibility & Infrastructure (Flexible Criterion)

- Desirable but adaptable based on available resources and community priorities.
- Some remoteness is acceptable, particularly if it enhances affordability and sustainability.
- Connectivity considerations (transport, internet access) should be evaluated **case by case**.

#### 3. Site Selection Criteria

# 3.1 Natural Environment & Sustainability (Highest Priority)

- Preference for sites in the mountains, avoiding valley floors with overdevelopment risks.
- **Direct access to nature**: Ideal sites should offer easy entry to hiking, skiing, or other outdoor activities.
- Water sources: Proximity to rivers, streams, or other natural water features is highly desirable.
- Climate considerations: Seasonal balance, snowfall levels, and potential for year-round activities.

#### 3.2 Community & Social Integration

- Existing community dynamics: Sites should allow for positive interaction rather than displacement of locals.
- **Cultural collaboration**: Opportunities to participate in or enhance local traditions, events, or initiatives.
- Potential for economic exchange: Possibilities for shared projects, employment opportunities, seasonal workforce demand, or complementary services that integrate with local industries.

#### 3.3 Historical & Cultural Significance

- Sites with heritage or historical elements are preferable, particularly those with restoration potential.
- Adaptive reuse of an existing structure (e.g., watermill, farmhouse, former alpine inn) is ideal for maintaining authenticity.
- Preference for locations where history and modern sustainability approaches can be combined.

# 3.4 Location, Accessibility & Financial Factors (Adaptable)

- **Balancing remoteness and access**: The ideal site should feel immersed in nature while remaining logistically feasible.
- **Development potential**: Ability to secure necessary permits for restoration or low-impact construction.
- **Cost considerations**: Ensuring that acquisition and maintenance are within reasonable financial reach of the community.

# 4. Development Criteria

#### 4.1 Sustainability & Environmental Impact

- Passive design & energy efficiency: Construction must prioritize renewable energy sources, insulation, and minimal waste.
- Water and waste management: Ensuring local water systems are respected and implementing sustainable sewage solutions.
- **Low-impact footprint**: New construction should be minimized, focusing on restoration and refurbishment where possible.

#### 4.2 Architectural & Aesthetic Standards

- **Natural integration**: Buildings should blend into the landscape and complement local architectural styles.
- **Restoration over new builds**: Adaptive reuse of existing structures is strongly encouraged.
- **Eco-friendly materials**: Preference for timber, stone, and other low-impact materials.

#### 4.3 Infrastructure & Community Amenities

- Essential communal spaces: Kitchens, workshops, shared gathering areas to foster interaction.
- **Connectivity infrastructure**: Feasibility of internet access for remote work, learning, and community management.
- **Housing flexibility**: Ability to accommodate a mix of full-time and part-time residents with adaptable spaces.

#### 4.4 Community-Led Development & Participation

- **Collaborative planning process**: Members should be actively involved in shaping the final site plan.
- **Decision-making mechanisms**: Transparent systems for resolving conflicts and aligning on key development priorities.
- Balance between individual and collective spaces: Ensuring personal autonomy within a cooperative setting.

# 5. Decision-Making & Evaluation Process

#### **5.1 Site Selection Pipeline**

- Establishing areas of interest based on member feedback and exploratory trips.
- Collecting **submissions of potential sites**, ensuring key details are documented:
  - General description (location, landscape, surrounding infrastructure).
  - Property details (size, number of buildings, usable land area).
  - Legal aspects (ownership history, zoning, permit requirements).
  - Community connection (local engagement potential, personal ties of members to the area).
- Multi-stage assessment process:
  - **Initial review**: Community discussion and filtering of promising sites.
  - **Exploratory visits**: On-site assessments and engagements with local residents.
  - **Final evaluation**: Financial feasibility and compatibility with AlpineCohabitat's mission.

# 6. Next Steps & Implementation Timeline

#### • Phase 2: Exploration

- Organizing hiking and exploration trips to potential areas.
- Engaging with local communities to gauge openness and viability
- Establishing preferred geographic regions based on community feedback.

#### • Phase 3: Shortlist & Evaluation

- Narrowing down to 3-5 potential sites based on experience and research.
- Deeper due diligence, including financial feasibility assessments.
- Legal consultations on acquisition pathways.

#### • Phase 4: Acquisition & Development Planning

- Legal processes for securing land/buildings.
- Developing architectural, financial, and logistical plans.
- Initiating pilot residency programs to test site adaptability.

This document will evolve with **ongoing exploration, feedback, and real-world insights** gathered as AlpineCohabitat moves through the selection process.

# A New Model for Nature Getaway Property Access

#### Preamble: Where This Idea Comes From

This document stems from the realization that **traditional models of accessing holiday or nature-based properties—owning, renting, and timeshares—each have fundamental flaws** that limit their practicality for many people. The concept of **AlpineCohabitat** emerged as a response to these limitations, aiming to provide a **middle ground** that balances affordability, flexibility, and community involvement.

The need for an alternative arose from personal experiences of: - **The high cost of holiday rentals** and the challenge of last-minute availability. - **The inefficiency of second-home ownership**, where properties sit unused for long periods while incurring maintenance costs. - **The lack of a sustainable, community-driven model** that offers both regular, affordable access and a sense of belonging.

This document explores how AlpineCohabitat presents a **new** category of access to property, bridging the gap between ownership and renting.

# **Existing Models & Their Shortcomings**

#### 1. Traditional Property Ownership

Owning a second home has been the conventional solution for people who want **regular access to a holiday destination**, but it comes with significant downsides: - **High Financial Commitment:** Large upfront investment, mortgage costs, taxes. - **Upkeep Burden:** A property that sits empty still requires maintenance and security. - **Limited Flexibility:** Owners are often tied to a single location, reducing spontaneity.

#### 2. Short-Term Rentals (Airbnb, Seasonal Leases)

Renting offers flexibility but introduces its own limitations: - Market-Driven Pricing: Rental costs fluctuate, often becoming prohibitively expensive in peak seasons. - Unreliable Availability: Desirable locations get booked well in advance, reducing spontaneity. - No Long-Term Connection: Renters lack the sense of community or continuity that ownership provides.

#### 3. Timeshares & Fractional Ownership

While timeshares were once considered an alternative, they have largely **fallen out of favor** due to: - **Rigid Scheduling:** Owners have limited control over when they can use their property. - **Ongoing Fees & Depreciation:** Maintenance fees continue regardless of use, and resale value is often poor. - **Lack of Flexibility & Autonomy:** Owners are bound by strict usage rules with little room for personalization.

# AlpineCohabitat: A New Approach

#### What It Offers

AlpineCohabitat seeks to **overcome these limitations** by creating a **cooperative, community-driven model** that provides: **Lower Costs than Traditional Ownership** - Shared investment in property, reducing financial strain. **More Stability than Short-Term Rentals** - Members have priority access at predictable costs. **A Community-Based Approach** - Built-in social connection with likeminded individuals. **A Flexible, Sustainable Use Model** - Space is utilized efficiently, avoiding wastefulness.

#### **How It Works**

- Cooperative or Membership-Based Access Instead of purchasing an individual home, members collectively invest in a shared retreat property.
- Priority Access for Members Members have preferred booking rights, ensuring they can use the property without competing with the open market.
- Community-Led Development & Maintenance Decisions are made collectively, balancing sustainability, accessibility, and affordability.
- Revenue Generation for Sustainability When not in use by members, properties can be rented out to **generate income**, covering upkeep costs and reducing financial strain on members.

#### Who This Model Benefits

- **People Seeking Regular Access to Nature** Those who want a reliable getaway spot without full ownership burdens.
- **Digital Nomads & Flexible Workers** Offering a stable yet flexible living arrangement.
- Families & Groups with Shared Interests Providing a collective holiday option that builds long-term connections.

• Environmentally & Socially Conscious Individuals – Avoiding the wastefulness of empty properties while fostering sustainable land use.

# **How It Compares to Existing Models**

Feature	Traditional Ownership	Short- Term Rentals	Timeshare	AlpineCoh
Financial Commitment	High	None (but expensive)	Medium	Low to Me
Maintenance Required	Owner's Responsibility	None	Shared Fees	Collectivel Managed
Availability	Anytime, but only one location	Limited & Seasonal	Predefined	Flexible & Member-Priority
Flexibility	Low - Single Location	High – Any Location	Low - Fixed Weeks	Medium - Member-D
Community Aspect	None	None	Some	Strong Communit Focus
Resale Potential	Market- Dependent	N/A	Low	Member Adaptabili

# **Conclusion & Next Steps**

AlpineCohabitat is **not just a new way to share property—it's a fundamentally different approach to accessing and enjoying nature-based living**. By combining the **best aspects of ownership and rentals** while eliminating their downsides, it offers an **affordable**, **sustainable**, **and community-driven solution**.

#### **Next Steps**

- Refine the Legal & Financial Framework Ensuring a cooperative structure that balances flexibility with sustainability.
- **Engage Early Members for Input** Gathering insights on priorities and expectations.
- Pilot the Model Testing a small-scale version through community-backed rentals or shared short-term stays.

This document serves as a reference for AlpineCohabitat's unique positioning, helping to shape discussions, engagement, and development moving forward.