

# 1 Normal Form Games

A normal form game is  $(I, (A^i)_{i=1, \dots, n}, (u^i)_{i=1, \dots, n})$ , where  $\forall i$   $A_i$  is an action set,  $A = \times_{i=1}^n A^i$ , and  $u_i : A \rightarrow \mathbb{R} \forall i$ .

$I = \{1, \dots, n\}$  is the set of players.

Assume  $A^i$  is finite for all  $i$ .

**Examples:** Coordination, Matching pennies, Prisoner's dilemma, Battle of the Sexes.

## 1.1 Dominance

Let  $S^i = \Delta(A^i) = \{(s(a_1^i), \dots, s(a_{k_i}^i)) : \forall i, s(a_i) \geq 0, \sum_{A^i} s(a^i) = 1\}$ .

A mixed extension of a normal form game is  $(I, (S^i)_{i=1, \dots, n}, (u^i)_{i=1, \dots, n})$ , where  $\forall S^i = \Delta(A^i)$ ,  $S = \prod_{i=1}^n S^i$  and  $u^i : S \rightarrow \mathbb{R}$  is defined by

$$u^i(s^1, \dots, s^n) = \sum_{a \in A} u^i(a) \prod_{i=1}^n s^i(a^i).$$

We write  $Pr_s(a) = \prod_{i=1}^n s^i(a^i) \in \Delta A$ .

Example: Show that in the game below, the player can get a better payoff by mixing T and M than by playing B, no matter what his belief is about what his partner is doing.

	L	R
T	3	0
M	0	3
B	1	1

We say  $s^i \in S^i$  strictly dominates  $a^i \in A^i$  iff for all  $a^{-i}$

$$u^i(s^i, a^{-i}) > u^i(a^i, a^{-i}).$$

Alternatively,

$$s^i D_2 a^i \Leftrightarrow \forall s^{-i} \in S^{-i} \quad u^i(s^i, s^{-i}) > u_i(a^i, s^{-i})$$

or

$$s^i D_3 a^i \Leftrightarrow \forall \mu \in \Delta(A^{-i}) \quad u^i(s^i, \mu) > u_i(a^i, \mu)$$

Exercise:  $s^i D_3 a^i \Leftrightarrow s^i D_2 a^i \Leftrightarrow s^i D_1 a^i$ .

Example: Note that T and L are both dominated in the game below.

	L	R
T	-2,-2	-10,-1
B	-1,-10	-5,-5

This leads to the counter-intuitive prediction of playing (B,R). Of course this doesn't happen in real life.

Example:

	L	R
T	3	0
M	0	3
B	$x$	$x$

Consider a belief  $p$  for Player 1 that Player 2 chooses L. Note that if  $x < \frac{3}{2}$ , B is never a best response. For every belief, Player 1 is better off playing T or M. Dually,  $\exists s^1 \in S^1$  that dominates B.

If  $x = \frac{3}{2}$ , there exists a belief ( $p = 0.5$ ) for which B is a best response. Dually, B is not strictly dominated.

This example suggests that an action is never a best response if and only if it is strictly dominated by a strategy.

**Definition:** An action  $a^i \in A^i$  is never a best response if there is no  $\mu \in \Delta(A^{-i})$  such that  $u^i(a^i, \mu) \geq u^i(b^i, \mu)$  for all  $b^i$ .

**Theorem:** An action  $a^i \in A^i$  is strictly dominated if and only if it is never a best response.

One direction is easy to prove (see your class notes). The proof for the other direction can be found in Osborne and Rubinstein.

## 1.2 IESDA

We illustrate this with examples:

	L	R
T	0,-2	-10,-1
B	-1,-10	-5,-5

	L	R
T	3,0	0,1
M	0,0	3,1
B	1,1	1,0

### Example (Cournot Duopoly):

Consider a two player game with two firms  $i = 1, 2$ . Each firm faces the demand curve  $p = a - b(q_1 + q_2)$  and per-unit costs of production  $c$ . Show that iterated elimination of strictly dominated actions yields a unique outcome in which each firm produces  $\frac{a-c}{3b}$ .

## 1.3 Rationalizability

An action  $a^i \in A^i$  is rationalizable if there exist sets  $(R^1, \dots, R^N)$  such that:

1.  $a^i \in R^i$
2. For all  $j$ ,  $R^j \subset A^j$
3.  $\forall j, b_j \in R^j, \exists \mu(b^j) \in \Delta(A^{-j})$  (with support  $R^{-j}$ ) s.t.  $u^j(b^j, \mu) \geq u^j(a^j, \mu) \quad \forall a^j \in A^j$ .

We will also sometimes talk of sets as being rationalizable. In this case, we will talk of  $(R^1, \dots, R^N)$  as being rationalizable if conditions 2 and 3 above are satisfied.

Example:

	L	R
T	3,0	0,1
M	0,0	3,1
B	1,1	1,0

$$(R^1, R^2) = (\{M\}, \{R\}).$$

Example 2:

	L	R
T	3,1	0,0
B	0,0	1,3

$$(R^1, R^2) = (\{T\}, \{L\}). (T^1, T^2) = (\{B\}, \{R\}).$$

So these sets are not unique, unless maximality is required. The maximal set of rationalizable actions in this example is  $\{\{T, B\}, \{L, R\}\}$ .

**Proposition:** If  $(R^1, \dots, R^N)$  and  $(T^1, \dots, T^N)$  are rationalizable, then  $(R^1 \cup T^1, \dots, R^N \cup T^N)$  is rationalizable, as well.

As we discussed before,  $D \Leftrightarrow NBR$ .  $D$  is related to iterated dominance, while  $NBR$  is related to rationalizability. As we will show below, IESDA and rationalizability are in some sense equivalent:

$$IESDA \Leftrightarrow Rationalizability$$

We can prove this using the following propositions (you don't need to know the details or the proofs):

**Proposition 1:** Let  $R$  be a set of rationalizable actions. Let  $(A_1, \dots, A_T)$  be an iterated elimination of strictly dominated actions. Then,  $R^i \subset A_T^i \quad \forall i$ .

**Proposition 2:** Let  $R$  denote the maximal set of rationalizable actions (in terms of set inclusion), and let  $(A_1, \dots, A_T)$  be a complete elimination of strictly dominated strategies. Then  $A_T^i \subset R^i$  for every  $i$ .

What these propositions show is that the set of actions that survives *complete* IESDA is unique and equal to the maximal set of rationalizable actions.

**Example:**

	$b_1$	$b_2$	$b_3$	$b_4$
$a_1$	0,7	2,5	7,0	0,1
$a_2$	5,2	3,3	5,2	0,1
$a_3$	7,0	2,5	0,7	0,1
$a_4$	0,0	0,-2	0,0	10,-1

It's easy to show that the maximal set of rationalizable actions is  $(R^1, R^2) = (\{a_1, a_2, a_3\}, \{b_1, b_2, b_3\})$

(eliminate  $b_4$  in step 1, and  $a_4$  in step 2).

## 1.4 Nash Equilibrium

**Definition (Pure Best Reply):**  $PBR^i(s) = \{a^i \in A^i : u^i(a^i, s^{-i}) \geq u^i(b^i, s^{-i}) \quad \forall b^i \in A^i\}$ .

Note that this set is nonempty for a finite game.

**Definition (Best Reply):**  $BR^i(s) = \{s^i \in S^i : u^i(s^i, s^{-i}) \geq u^i(b^i, s^{-i}) \quad \forall b^i \in A^i\}$ .

Note that for every  $s$ ,  $BR^i(s)$  is closed, convex, nonempty, and equal to the mixed strategies concentrated on  $PBR^i(s)$ .

**Example:** Find  $PBR^i(s)$  and  $BR^i(s)$  in the following game:

	L	R
T	3,1	0,0
B	0,0	1,3

**Definition:**

$$BR(s) = \times_{i=1}^N BR^i(s).$$

Note that  $BR : S \rightrightarrows S$  is a closed, convex, and nonempty valued correspondence.

**Definition (Nash Equilibrium):** A Nash Equilibrium of a NFG is a strategy profile  $\hat{s}$  s.t.  $\hat{s} \in BR(\hat{s})$ .

**Theorem (Nash, 1950):** The set of Nash Equilibrium strategy profiles is nonempty.

**Philosophical point:** Keep in mind that Nash equilibrium is *not* an implication of rationality. Rationalizability is an implication of rationality. Nash has stronger “epistemic” assumptions. E.g., it assumes that every player knows what every other player is playing.