

Prashant 'Sean' Gurung

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Experience

Morgan Stanley

Equity Client Service Analyst

July 2018- Present

- Manage a selection of Institutional clients trading Global Equity based products
 - Provide day to day support to clients after trade execution including trade entry and allocation, trade confirmation, trade matching and settlement
 - Liaise with global operational teams to mitigate risk and maximize profit for MS and clients
 - Act as liaison between MS' institutional clients and Global Equity trading desks
- Provide excellent client service and strategize to make client interaction more efficient
- Train and onboard new team members MS trade systems and processes

Hughes Network Systems

Supply Chain Analyst

July 2017- July 2018

- Planned and managed production schedules for multiple product groups with complex multi-level BOM
- Analyzed ERP generated reports to manage and monitor production weekly
- Monitored and managed demand requirements, inventory, and deliveries
- Innovated and enhanced processes to improve production quality and efficiency
- Coordinated with multiple departments to ensure maximum production capacity
- Executed various demand and inventory related transactions on SAP
- Addressed and solved issues when they arise aiming for minimum disruption

Operation Intern

June 2016 – August 2016

- Analyzed quarterly reports and forecasted receipts for various products
- Analyzed usage for warranty parts and forecasted demand for those parts
- Created and managed an inventory for shelf life materials
- Generated shortage report and prepared products for cost approval

Education and Leadership

Towson University, College of Business and Economics

B.S. in Business Administration, Finance –2017

- Deans List Student- 2018

South Asian Students Association (SASA) | Executive Board Member- Fundraiser

Fall 2016- Spring 2017

- Organized various fundraising events for SASA, raised over \$800
- Worked together with other E-board members to plan, organize, and host different cultural events
- Managed event staff members and performed at various cultural shows

CFA Institute Research Challenge | Equity Research Analyst

September 2016- February 2017

- Selected by Towson University Faculty to represent our university in the 2017 CFA Institute Research Challenge
- Researched and evaluated Danaher using different valuation methods
- Created research report and provided investment recommendation on Danaher

Nepal Earthquake Relief Fundraiser | Organizer

April 2015

- Organized a fundraiser event at Towson University's Union to raise money for the victims affected by the deadly April 2015 Nepal Earthquake, raised over \$2800 in a week

Key Skills

Microsoft Office Suite

Written and Verbal Communication

Financial Analysis

Business Operations

SAP

Proficient with Word, Excel and Outlook

Organization and Time Management

Investment and Strategic Analysis

Spreadsheet and Database Creation

Maryland Life Insurance License

Bloomberg Certified

Fluent in Nepali & Hindi

Financial Modeling

Pivot Tables

Problem Solving