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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Header** |  |  |  |  |  |  |  |  |
|  | Opportunity # | <<CONTRACT\_OPPORTUNITYNUMBER>> | Contract Start Date | <<CONTRACT\_STARTDATE>> | Payment Terms | <<CONTRACT\_PAYMENTTERMS>> | SAP Contract# | <<CONTRACT\_PROCESSEDCONTRACTTEXT>> |
|  | Account Name (Opportunity) | <<OPPORTUNITY\_ACCOUNT>> | Contract End Date | <<CONTRACT\_ENDDATE>> | Invoice Method | <<CONTRACT\_INVOICEFORMAT>> | Deposit Account# |  |
|  | Account Name - Sold To | <<CONTRACT\_CLIENTLEGALENTITYLOOKUP>> | Order Reason | <<CONTRACT\_ORDERREASON>> | PO Req | <<CONTRACT\_POREQUIREDDS>> |  |  |
|  | Legal Entity Name | <<CONTRACT\_IHSMARKITLEGALENTITY>> | Order Type |  | Purchase Order | <<CONTRACT\_PO>> |  |  |
|  | Legal Entity Number | <<IHSMARKITLEGALENTITYNEW\_LEGALENTITYTEXT>> | Contract Type |  | PO Date | <<CONTRACT\_PODATE>> |
|  | Currency | <<CONTRACT\_CURRENCY>> |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| **Order Entry Data** |  |  |  |  | **Renewal Information** |  | **Consulting** |  |
|  | Auto Renewal | <<CONTRACT\_AUTORENEWALDS>> | Govt. Contract # | <<Opportunity\_GovernmentContractNumber>> | Renewal Notice Period | <<Contract\_RenewalNoticePeriod>> | Project# | <<Contract\_Project>> |
|  | Billing Type/Freq | <<CONTRACT\_BILLINGFREQUENCY>> | Govt. Contract Name | <<Contract\_NewGovernmentContractName>> | Price Increase Clause | <<Contract\_PriceIncreaseClause>> | Project Name | <<Contract\_ProjectName>> |
|  | Continuation Letter |  | BPA# |  | Renewal Term | << CONTRACT\_RENEWALTERM>> | Project Manager | <<Contract\_ProjectManager>> |
|  | Continuation Start Date |  | External Invoice Remarks | <<CONTRACT\_SPECIALBILLINGINSTRUCTIONS>> | Termination Notice | <<Contract\_TerminationNotice>> | Project Team members | <<Contract\_ProjectTeamMembers>> |
|  | Continuation End Date | <<Opportunity\_ContinuationEndDate>> | Internal Instructions | <<CONTRACT\_INTERNALINSTRUCTIONS>> |  |  | Contract Approved | <<Contract\_ContractApproved>> |
|  | BSI Membership # | <<CONTRACT\_BSI>> | Special Shipping Instructions | <<CONTRACT\_SPECIALSHIPPINGINSTRUCTIONS>> |  |  | Pro Forma Posted | <<Contract\_ProFormaPosted>> |
|  | Customer Acceptance Required | <<CONTRACT\_CUSTOMERACCEPTANCEREQUIRED>> | Compliance Restrictions | <<Opportunity\_ComplianceRestrictions>> |  |  | Pro Forma Approved | <<Contract\_ProFormaApproved>> |
|  | Customer Carrier Account # | << CONTRACT\_CUSTOMERCARRIERACCOUNT>> |  |  |  |  | Service Lead | <<Contract\_ServiceLead>> |
|  | Delivery Priority | << CONTRACT\_DELIVERYPRIORITY>> |  |  |  |  |  |  |
|  | Freight Forwarder | << CONTRACT\_FREIGHTFORWARDER>> |  |  |  |  |  |  |
|  | VAT/ Tax ID | << CONTRACT\_VATTAXID>> |  |  |  |  |  |  |
|  | **Account Manager** | <<OpportunityOwner\_FullName>> |  |  |  |  |  |  |
|  |  | From user detail | From user detail |  | From user detail | From user detail |  |  |
| **BP Information** |  | **Sold To:** | **Ship To:** | **Bill To:** | **Payer** | **Global Alliance Partner:** | **Renewal Contact** | **Freight Forwarder** |
|  | **SAP # if available** | **N/A** | << CONTRACT\_SHIPTOCOMPANYSAP>> | << CONTRACT\_BILLTOCOMPANYSAP>> | From Payer Contact Role | << CONTRACT\_BPNUM>> | *From Renewal Notice Recipient* |  |
|  | **Account Name** | << CONTRACT\_ACCOUNT>> | << CONTRACT\_SHIPTOCLIENTNAME>> | << CONTRACT\_BILLTOCLIENTNAME>> | <<CCR\_Payer\_Account>> | << CONTRACT\_CHANNELPARTNERCOMPANYNAME>> | <<CCR\_Renewal\_Notice\_Recipient\_Account>> | <<CCR\_Freight\_Forwarder\_Account>> |
|  | **Street Address 1** | << CONTRACT\_SOLDTOSTREET>> | << CONTRACT\_SHIPTOSTREET>> | << CONTRACT\_BILLTOSTREET>> | <<CCR\_Payer\_MailingStreet>> | << CONTRACT\_GLOBALALLIANCEADDRESSSTREET>> | <<CCR\_Renewal\_Notice\_Recipient\_MailingStreet>> | <<CCR\_Freight\_Forwarder\_MailingStreet>> |
|  | **Street Address 2** |  |  |  |  |  |  |  |
|  | **Street Address 3** |  |  |  |  |  |  |  |
|  | **City** | << CONTRACT\_SOLDTOCITY>> | << CONTRACT\_SHIPTOCITY>> | << CONTRACT\_BILLTOCITY>> | <<CCR\_Payer\_MailingCity>> | << CONTRACT\_GLOBALALLIANCEADDRESSCITY>> | <<CCR\_Renewal\_Notice\_Recipient\_MailingCity>> | <<CCR\_Freight\_Forwarder\_MailingCity>> |
|  | **State, Province** | << CONTRACT\_SOLDTOSTATEPROVINCE>> | << CONTRACT\_SHIPTOSTATEPROVINCE>> | << CONTRACT\_BILLTOSTATEPROVINCE>> | <<CCR\_Payer\_MailingState>> | << CONTRACT\_GLOBALALLIANCEADDRESSSTATEPROVINCE>> | <<CCR\_Renewal\_Notice\_Recipient\_MailingState>> | <<CCR\_Freight\_Forwarder\_MailingState>> |
|  | **Country** | **<<** **CONTRACT\_SOLDTOCOUNTRY>>** | << CONTRACT\_SHIPTOCOUNTRYCODELOOKUP>> | << CONTRACT\_BILLTOCOUNTRYCODELOOKUP>> | <<CCR\_Payer\_MailingCountry>> | << CONTRACT\_GLOBALALLIANCEADDRESSCOUNTRY>> | <<CCR\_Renewal\_Notice\_Recipient\_MailingCountry>> | <<CCR\_Freight\_Forwarder\_MailingCountry>> |
|  | **Zip Code + 4 (9 digits)** | << CONTRACT\_SOLDTOZIPPOSTALCODE>> | << CONTRACT\_SHIPTOPOSTALZIPCODE>> | << CONTRACT\_BILLTOPOSTALZIPCODE>> | <<CCR\_Payer\_MailingPostalCode>> | << CONTRACT\_GLOBALALLIANCEADDRESSPOSTALZIPCODE>> | <<CCR\_Renewal\_Notice\_Recipient\_MailingPostalCode>> | <<CCR\_Freight\_Forwarder\_MailingPostalCode>> |
|  | **CP #** | **N/A** | << CONTRACT\_SHIPTOCONTACTSAP>> | << CONTRACT\_BILLTOCONTACTSAP>> | **N/A** | **N/A** | **N/A** | **N/A** |
|  | **Contact Name** | **N/A** |  |  | <<CCR\_Payer\_Name>> | <<Contract\_GlobalAllianceContactFirstName>> <<Contract\_GlobalAllianceContactLastName>> | <<CCR\_Renewal\_Notice\_Recipient\_Name>> | <<CCR\_Freight\_Forwarder\_Name>> |
|  | **Contact Email Address (Contact)** | **N/A** |  |  | <<CCR\_Payer\_Email>> | <<Contract\_GlobalAllianceContactEmailAddress>> | <<CCR\_Renewal\_Notice\_Recipient\_Email>> | <<CCR\_Freight\_Forwarder\_Email>> |
|  | **Telephone Number (Contact)** | **N/A** |  |  | <<CCR\_Payer\_Phone>> |  | <<CCR\_Renewal\_Notice\_Recipient\_Phone>> | <<CCR\_Freight\_Forwarder\_Phone>> |

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| **Material Code** | **Material Description** | **Product Name** | **Line Item Remarks** | **Quantity** | **Unit Price** | **Unit Discount** | **Annualized (Unit Amount)** | **Annualized (Disc Amount)** | **Amount (Excluding Taxes)** | **License Type** |
| <<ContractLineRow2\_Start>> <<ContractLineItem\_MaterialCode>> | <<ContractLineItem\_Description>> | <<ContractLineItem\_Name>> | <<ContractLineItem\_InvoiceRemarks>> | <<ContractLineItem\_Quantity>> | <<ContractLineItem\_UnitListPriceNew>> | <<ContractLineItem\_Discount>> | <<ContractLineItem\_SalesPrice>> | <<ContractLineItem\_TotalDiscountAmount>> | <<ContractLineRow2\_TotalPriceFromOpportunity\_LineItem>> | <<ContractLineItem\_LicenseType>> |

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| **Material Code** | **Location/Sites** | **Concurrent Users/Seats** | **Potential Users** | **Line Item Number** | **License Number** | **CCID** | **Quote ID** | **SAP Contract Number** | **SAP Line Item Number** | **Opportunity Number** |
| <<ContractLineRow2\_Start>> <<ContractLineItem\_MaterialCode>> | <<ContractLineItem\_Sites>> | <<ContractLineItem\_Numconuser>> | <<ContractLineItem\_Numpotusers>> | <<ContractLineItem\_LineItemNumber>> | <<ContractLineItem\_LicenseNumber>> | <<ContractLineItem\_CCID>> | <<ContractLineItem\_CCQuoteID>> | <<Case\_SAPContract>> | <<ContractLineItem\_SAPLineItem>> | <<Opportunity\_Opportunitynum>> |

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| --- | --- | --- | --- | --- | --- | --- |
| **Product Name** | **Material Code** | **Line Item Start Date** | **Line Item End Date** | **Installment Year** | **Discount Amount** | **Net Unit SalesPrice** |
| <<ContractLineItemTable\_Table\_Start>> <<ContractLineItemSchedule\_Start>>  <<ContractLineItemTable\_Name>> | <<ContractLineItem\_MaterialCode>> | <<ContractLineItem\_StartDate>> | <<ContractLineItem\_EndDate>> | <<ContractLineItemSchedule\_InstallmentYear>> | <<ContractLineItemSchedule\_DiscountAmount>> | <<ContractLineItemSchedule\_SalesPrice>> |