# PHANI SAI RAM MUNIPALLI

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#### **EDUCATION**

#### SAN JOSE STATE UNIVERSITY

Master of Science in Software Engineering

Chief Technology Officer for Indian Students Organization of SJSU.

San Jose, CA Expected Jan 2024

#### **WORK EXPERIENCE**

# PRODUCT MANAGER (Address Management, Last Mile Delivery Product)

Sunnyvale, CA

May 2023 - Present

WALMART U.S (Internship)

- Steering the Address Management system, collaborating with cross-functional teams to identify target customers and market segmentation; achieved 65% adoption rate and created a platformization strategy to expand in the gig economy.
- Developing a transformative product vision and strategy for "Smart Access into Buildings," leading to a 30% reduction in return or missing orders and **boosting customer satisfaction by 23%**.
- Engineering innovative solutions to decrease the Lost After Delivery KPI in multi-unit and apartment complexes by 47%, elevating customer experience and improving **driver satisfaction by 22%**.
- Executing a comprehensive competitive analysis for On Demand Delivery and Drop-off locations, enhancing address accuracy by ~6% and reducing delivery errors by 13%.
- Optimizing the Address Management System (AMS) by incorporating precise geo-coordinates, resulting in a 20% improvement in On-Time Delivery (OTD) KPI and achieving a 33% accuracy rate for delivery routing.

## **GRADUATE RESEARCH ASSISTANT** (Explainable AI Conversational Agents)

San Jose, CA

SAN JOSE STATE UNIVERSITY (On-Campus)

Jan 2023 – May 2023

Conducting literature reviews and summarizing an average of 24 relevant technical papers per month and development of datasets using ChatGPT, resulting in an **accuracy rate of 80% or higher** in scientific research on the Conversational Search.

### SOFTWARE ENGINEER II (Fulfillment Product, U.S Omni Tech)

WALMART GLOBAL TECH (Full Time)

Chennai, India Jun 2020 – Jul 2022

- Led 4 engineers to assess the gap between existing product's data model and proposed solution, developed a new strategy and product roadmap, and saved operational costs by 34%.
- Launched Walmart Fulfillment Services (WFS), **achieved 2 day delivery for 60%** of nationwide orders in the USA by collaborating with cross-functional teams, including engineering, design, and business stakeholders, to ensure seamless product launch.
- Championed Agile methodologies and evangelized product thinking, forecasts, metrics, velocity, and cycle time, reducing time-to-market by 57% in 4 months of implementation.
- Discovered a new product opportunity and designed an Express Data Migration product using Python for on-premise servers to Azure Cloud, **boosted 6x** by **processing 2M+ orders** during Thanksgiving 2021.

# SOFTWARE ENGINEER (AT&T Revenue Generation Cloud SaaS Product)

Bangalore, India Mar 2018 – Jun 2020

IBM (Full Time)

- Transformed Monolithic application into Microservices in backend and elevated self-service features on frontend UI of Web and Mobile with in-app guidance, **increased user engagement by 27%** in 3 months and **76% in 11 months**.
- Researched market trends and defined value proposition of Micro Frontends UI for a customized Salesforce product experience to users, **lowered build costs by 40%**.
- Optimized 7 CI/CD pipelines for automating deployments into Google Cloud, **expedited by 5x** using Jenkins and Kubernetes.
- Analyzed 4 SQL Query Execution Plans for optimizing data search service, minimized response time from 350ms to 20ms.
- Improved code quality by fixing 5 critical bugs in 3 core codebases integrating SonarQube, achieved 92% security metric.

# ADDITIONAL INFORMATION

- Skills: Java, ReactJS, Node, SQL Execution Plans Analysis, MySQL, AWS, Software and Product Lifecycle Management.
- Tools: Medallia, Tableau, Confluence, JIRA, Figma, InVision, Microsoft 365, Google Analytics.
- Projects: GiftGenGPT (Product) | Subspire (GitHub) | InSearch (GitHub) | QR Saver (GitHub)
- Awards: Bravo Award | 2 Innovation Awards | 2 Speedster Badges.
- Certifications: Product Management Building a Product Roadmap | Product-Led Certified by "Mind The Product".