# Phani Sai Ram Munipalli

San Jose, CA | 425-545-3359 | phanisaimunipalli@gmail.com | LinkedIn | Product One-Pagers | Product Podcast | Website

Technical Product Manager with 4+ years of software development experience in APIs, AI/ML, and Cloud (Azure, AWS, GCP), building large-scale platforms for consumer-facing products by leading the full product lifecycle.

# **Work Experience**

### **VComply, Product Manager**

Sunnyvale, CA

B2B Cloud SaaS GRC Platform (Governance, Risk, and Compliance) (Internship)

Feb 2024 – May 2024

- Search Optimization: Implemented a Typesense-based full-text search, enhancing B2B document retrieval efficiency by 36%.
- Open AI / Gpt-4o API: Developed instant policy generator app using Open AI API with gpt-4o model, supporting 10 different languages to streamline policy creation and compliance.

#### Walmart U.S, Product Manager

Sunnyvale, CA

Location Intelligence Platform, On Demand Delivery (Internship)

May 2023 – Aug 2023

- Strategic Planning & Innovation: Developed a multi-phase Al-driven platform strategy and introduced the 'Virtual Key' feature, reducing missing orders by 28% and improving NPS by 1.35.
- Cross-Functional & Machine Learning Leadership: Led cross-functional teams to implement 2 ML features, solving key delivery issues and achieving \$65M in annual savings.
- **Data Visualization & Strategic Impact:** Engineered the 'Address Accuracy' Tableau dashboard to pinpoint address inaccuracies across key cities, achieving a 23% error reduction and driving data-driven strategic decisions in executive meetings.
- Strategic Communication & Stakeholders Buy-In: Authored 2 PRDs and 7 one-pagers within an 8-week timeline, leading cross-functional product reviews and securing critical stakeholder consensus on key product metrics.

# San Jose State University, AI Research Assistant

San Jose, CA

Ethics and Responsible AI (On-Campus)

Jan 2023 - May 2023

**Large Language Models (LLMs):** Conducted over 80+ literature reviews and research comparisons between conversational AI and human-level interactions, identifying key areas for improvement and innovation in ethical AI practices, ensuring model fairness.

#### Walmart Global Tech, Software Engineer II

Chennai, India

e-Commerce Fulfillment and Supply Chain (Full Time)

Jun 2020 - Jul 2022

- **Operational Excellence**: Orchestrated the project planning to product delivery of Walmart Fulfillment Services, collaborating with engineering, design, data analytics, and business teams to achieve 2-day delivery for 60% of U.S. orders.
- APIs Integration & Cost Efficiency: Developed 16 REST APIs, reducing SDK build costs by 34% and accelerating market launch by 57%, leading a team of 4 engineers.
- **Software Development & Cloud Integration**: Implemented an Express Data Migration distributed system using Python & MySQL, enhancing processing speed by 6x with a seamless transfer of 2M+ orders daily from on-premise to Azure Cloud.

#### **IBM**, Software Engineer

Bangalore, India

AT&T Payments Platform, Financial SaaS Infrastructure (Full Time)

Mar 2018 - Jun 2020

- Cloud Migration & Architecture Optimization: Led the transition to Java Microservices architecture and Full stack development, collaborating with teams for Google Cloud migration, resulted in a 76% improvement in application performance.
- **User-Centric Design & Advocacy:** Championed user-focused design principles, resulting in a 30% increase in user satisfaction, measured by usability testing and user feedback, by advocating for user needs throughout the product development lifecycle.

#### **Skills**

- Product Management: Product Lifecycle Management, Agile, Roadmap Strategy, Feature Delivery, Trade-offs.
- Technical: SDLC, API, Microservices, Java, React, Javascriptl, Kafka, SQL, Python, User Experience (UX).
- Cloud Computing: Azure SQL Database, PaaS, SaaS, Docker, Kubernetes, AWS, Amazon RDS, EC2, S3, DynamoDB, GCP.
- Tools: CI/CD, Medallia, Figma, JIRA, Confluence, Tableau, Power BI, Google Analytics, GitHub, Qlikview, QuickSight.

#### Education

#### San Jose State University

San Jose, CA

Master's Degree in Software Engineering

May 2024

**Jawaharlal Nehru Technological University** 

Andhra Pradesh, India

Bachelor's Degree in Computer Science

May 2017