## Monetary Policy According to HANK

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# **Questions/Motivation**

- ► Holy grail questions:
  - ► What constitute the (conventional, r) monetary policy (MP) transmission mechanism?
  - ► How big are they?
  - ▶ What dominates what—i.e., what is net effect of mechanism?
- ► Purpose:
  - Accurate accounting of components crucial for "successful" conduct of monetary policy
- ► This paper:
  - Focus on household consumption demand channel(s): direct vs indirect effects

## **Empirical evidence**

- ▶ Macro evidence:
  - consumption not so sensitive to changes in interest, controlling for income
- ► Micro (SCF) evidence:
  - ▶ 25-33% of households have close to **zero** liquid wealth (e.g., bank balances) and face high borrowing costs
    - ⇒ high *individual* MPCs, low interest sensitivity (depends on h/hold balance sheet composition of liquid/illiquid assets)
  - ▶ aggregated quarterly MPC of about 0.25
- ► A causal question needing a causal structure:
  - Focus on household consumption demand channel(s): direct vs indirect effects

# Model taxonomy

- ► Representative Agent New Keynesian
  - ► Sticky nominal price (Rotemberg) + Permanent-income consumer
- ▶ Heterogeneous Agent New Keynesian ... Por que no tres?
  - Sticky nominal price (Rotemberg)
  - - ► Borrowing constraints
    - ► Incomplete asset market(s)
  - Multiple assets with liquidity premia (Kaplan-Violante)
    - ► Costly portfolio rebalancing

- ▶ Uninsurable idiosyncratic income risk + Asset classes deliver:
  - ► large fraction of poor and wealthy hand-to-mouth (HTM) consumers
    - ▶ these agents have high MPCs, low interest sensitivities
    - c.f. permanent-income-hypothesis (PIH) consumer
- ► If monetary policy widens spread in asset returns, agents rebalance portfolios towards high-yield asset
- ► Macro 2 lessons:
  - Kinked individual budget constraints break Ricardian equivalence
  - Room for fiscal policy (FP) influence in GE

# Forces at work (calibrated models)

### Partial equilibrium decompositions:

► Focus on household **consumption** demand channel(s)

$$\mathsf{Direct}(\Delta r) + \mathsf{Indirect}(\Delta Y) \longrightarrow \Delta C$$

- ► **Direct:** intertemporal substitution effects
- ► Indirect: Income effects
- ▶ RANK (direct  $\sim 99\%$ , indirect  $\sim 1\%$ )
- ► HANK (direct < 20%, indirect > 80%)

### General equilibrium overall effect?

- ► RANK independent of FP (Ricardian equivalence)
- ► HANK FP also matters for C (non-Ricardian) and for slope of Phillips curve (PC).

# **Monetary transmission**

### Implications:

- ▶ **RANK** just focus on directly influencing r and let intertemporal substitution "do the work" (Euler-IS curve)
  - small, persistent or large, transient MP cuts are the same if cumulative cut is equal.
- ► HANK size, composition and timing of policy matters.
  - transient but large MP cuts more effective in boosting C
  - passive (debt as shock absorber) FP provides PC tradeoff that is friendlier to MP.

## **RANK**

### Section I:

- ► RANK in continuous time (Werning, 2015)
- lacktriangle Consider extreme case of fixed prices—MP as if controlling real  $r_t$
- Suffices to focus on Euler-IS equation:

$$\frac{\dot{C}_t}{C_t} = \frac{1}{\gamma}(r_t - \rho)$$

and a time-path for MP:

$$r_t = \rho + e^{-\eta t} (r_0 - \rho), \qquad t \ge 0.$$

## **RANK**

#### Proposition 1

lacktriangle Direct  $(r_t)$  and indirect  $(Y_t)$  effects on C are linearly decomposable

$$\frac{d\log C_0}{dt} = -\frac{1}{\gamma} \int_0^\infty e^{-\rho t} dr_t - \frac{\rho}{\gamma} \int_t^\infty dr_s ds$$

► Simplifies to

$$\frac{d \log C_0}{dt} = \frac{1}{\gamma \eta} \left( \underbrace{\frac{\eta}{\rho + \eta}}_{\text{direct, } r} + \underbrace{\frac{\rho}{\rho + \eta}}_{\text{indirect, } Y} \right)$$

- More risk averse (higher  $\gamma$ ), smaller response.
- ▶ If government debt is nonzero, so exists tax sequence  $T_t$  to balance intertemporal GBC. Even so, decomposition

$$\frac{d \log C_0}{dt} = \frac{1}{\gamma \eta} \left[ \underbrace{\frac{\eta}{\rho + \eta} \left( 1 - \rho \gamma \frac{B_0}{\bar{Y}} \right)}_{\text{direct, } r} + \underbrace{\frac{\rho}{\rho + \eta}}_{\text{indirect, } Y} + \underbrace{\frac{\eta}{\rho + \eta} \left( \rho \gamma \frac{B_0}{\bar{Y}} \right)}_{\text{indirect, } T} \right]$$

largely driven by direct channel (for plausible debt-to-GDP ratios).

## RANK to TANK

### More general setups ...

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largely driven by direct channel (for plausible debt-to-GDP ratios).

- ► **TANK**: Ad-hoc share of rule-of-thumb or hand-to-mouth consumers? Similar conclusion.
- ► How about even more detail? Table 1, p708.

### Aggregate supply - Rotemberg's NKPC

### Rotemberg's NKPC:

$$\pi_t = \underbrace{\frac{1}{\left(r_t^a - \frac{\dot{Y}}{Y}\right)}}_{\text{discounting}} \left[\underbrace{\pi_t}_{\text{Future inflation}} + \underbrace{\frac{\varepsilon}{\theta}}_{\text{real MC dev.}} \underbrace{(m_t - m^*)}_{\text{real MC dev.}}\right],$$

- $\blacktriangleright\ 1/m^* = \varepsilon/(\varepsilon-1)$  Ramsey optimal, flex-price monopolistic markup

 $\pi_t$  s.t. marginal cost of instantaneous price change = PV of future price-change marginal profits:

$$\theta \pi_t Y_t = \varepsilon \int_t^\infty e^{-\int_t^s r_\tau^a d\tau} Y_s(m_s - m^*) ds$$

#### Heterogeneous demand - Bewley households

Preference representation:

$$\mathbb{E}_0 \int_0^\infty e^{(\rho+\zeta)t} u(c_t, \ell_t) dt$$

- ► ( Poisson death rate (intensity)
- ► Controls:  $c, \ell, a, b, d$

Constraints on liquid (b) and illiquid (a) asset demands,

$$\dot{b}_t = (1 - \tau_t) w_t z_t \ell_t + r_t^b(b_t) b_t + T_t - d_t - \chi(d_t, a_t) - c_t$$

$$\dot{a}_t = r_t^a a_t + d_t$$

$$b_t \ge -\underline{b}, \qquad , a_t \ge 0$$

Costly portfolio adjustment (d):

$$\chi(d, a) = \chi_0 |d| + \chi_1 \left| \frac{d}{a} \right|^{\chi_2} a,$$

- ▶ V-shaped part: implies states where agents would optimally do nothing
- ► Convex part: never optimal to withdraw/deposit infinite quantities

#### **Policy makers**

### Monetary authority:

► (Henderson-McKibbin-)Taylor rule:

$$i_t = \bar{r}^b + \phi \pi_t + \epsilon_t, \qquad \phi > 1$$

▶ Return on government bonds (Fisher relation):

$$r_t^b = i_t - \pi_t$$

### Fiscal authority:

▶ Exogenous  $G_t$ , imposes taxes  $(\tau_t, T_t) > 0$  issues liquid bonds  $B_t^g$  (assumed to be a consol) s.t.

$$\dot{B}_t + G_t + T_t = \tau_t \int w_t z \ell_t(a, b, z) du_t + r_t^b B_t^g$$

## **HANK** - Stationary Equilibrium

Individual household's asset balance sheet

Share price q, PV of firm profits  $\Pi$ , equity s, capital k

► Illiquid asset/claims:

$$a_t = k_t + q_t s_t$$

► Portfolio dynamics:

$$\dot{k}_t + q_t \dot{s}_t = (r_t^k - \delta)k_t + \Pi_t s_t + d_t$$

where  $r_t^k - \delta = r_t^a$ .

▶ No-arbitrage: returns on equity and capital must equalize

$$\frac{\Pi_t - \dot{q}_t}{q_t} = r_t^a$$

# **HANK** - Stationary Equilibrium

### Market clearing

► Liquid asset—total household bonds equals outstanding government debt

$$\int bd\mu_t = -B_t^g$$

► Illiquid asset

$$\int ad\mu_t = K_t + q_t \cdot 1$$

Dixit-Stiglitz firms live on [0,1].

► Labor:

$$\int z\ell_t(a,b,z)d\mu_t = N_t$$

► Goods

$$Y_t = C_t + I_t + G_t + \Theta_t + \chi_t + \kappa \int \max\{-b, 0\} d\mu_t$$

#### Monetary transmission

Decomposing initial consumption response:

$$dC_0 = \underbrace{\int_0^\infty \frac{\partial C_0}{\partial r_t^b} dr_t^b dt}_{\text{direct}} + \underbrace{\int_0^\infty \left( \frac{\partial C_0}{\partial w_t} dw_t + \frac{\partial C_0}{\partial r_t^a} dr_t^a + \frac{\partial C_0}{\partial \tau_t} d\tau_t + \frac{\partial C_0}{\partial T_t} dT_t \right) dt}_{\text{indirect}}$$

- ▶ Direct: Intertemporal (as in RANK's total effect) + income effects (wealth no long in zero supply plus hetero wealth)
- ► Indirect: First two would be standard income effect. Latter two is new! Fiscal policy channel (non-Ricardian h/holds)

### Decomposition by numerical simulation:

- ▶ See Table 7 under calibrated model and alternative scenarios.
- ▶ Insight: Indirect effects (w and T) > 80%

#### Why indirect effects dominate?

$$dC_0 = \underbrace{\int_0^\infty \frac{\partial C_0}{\partial r_t^b} dr_t^b dt}_{\text{direct}} + \underbrace{\int_0^\infty \left( \frac{\partial C_0}{\partial w_t} dw_t + \frac{\partial C_0}{\partial r_t^a} dr_t^a + \frac{\partial C_0}{\partial \tau_t} d\tau_t + \frac{\partial C_0}{\partial T_t} dT_t \right) dt}_{\text{indirect}}$$

### Largely due to wealth redistribution effects

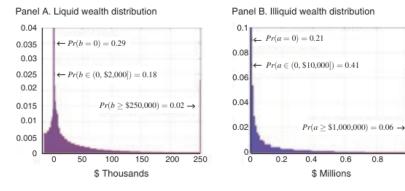
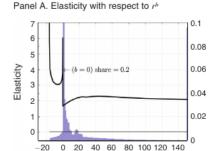


FIGURE 1. DISTRIBUTIONS OF LIQUID AND ILLIQUID WEALTH

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### Wealth effects — fix your stare around b = 0!



\$ thousands

Panel B. Consumption change: indirect and direct

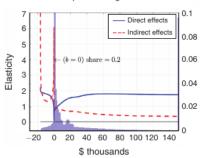


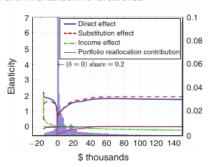
FIGURE 5. CONSUMPTION RESPONSES BY LIQUID WEALTH POSITION

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### Wealth effects (decomposed)— fix your stare around b = 0!

Panel A. Breakdown of direct effect



Panel B. Breakdown of indirect effect

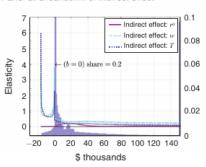


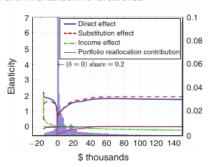
FIGURE 6. CONSUMPTION RESPONSES BY LIQUID WEALTH POSITION

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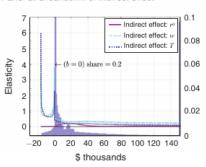
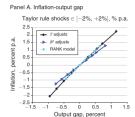
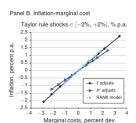


FIGURE 6. CONSUMPTION RESPONSES BY LIQUID WEALTH POSITION

### Fiscal policy matters for MP conduct





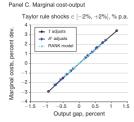


FIGURE 9. ANALYSIS OF INFLATION-ACTIVITY TRADE-OFF

## Reflections

- Good example of careful model setup, clear exposition of economic mechanism and connections to micro data on consumption/MPC distribution
- Model inherits from two textbook models we are familiar with plus a more recent quantitative hack:
  - ► NK sticky price
  - ► Bewley exogenously incomplete markets
  - ► costly portfolio rebalancing
- ► Interesting twist to insight of "standard" macro-MP model: Heterogeneity, MP and FP coordination matters
  - ► Wealth effects matter much more than just the aggregate IS curve

## Reflections

- ► Questions/comments
  - ▶ If identifying possible channels of MP transmission is important, why stop at black-box descriptions of financial markets:  $\chi(\cdot)$ ,  $\underline{b}$ ?
  - ▶ Model has sticky prices but no price dispersion. What if we have both endogenously—not by assumption of menu cost  $\Theta(\cdot)$ ?
- ► What if these "mechanical devices" also depend on policy? Would we get even more surprising insights? Or are they of higher (lesser) order of importance?
- ► What is a "standard" model? Do we remain in close orbit around what is effectively a neoclassical planet?